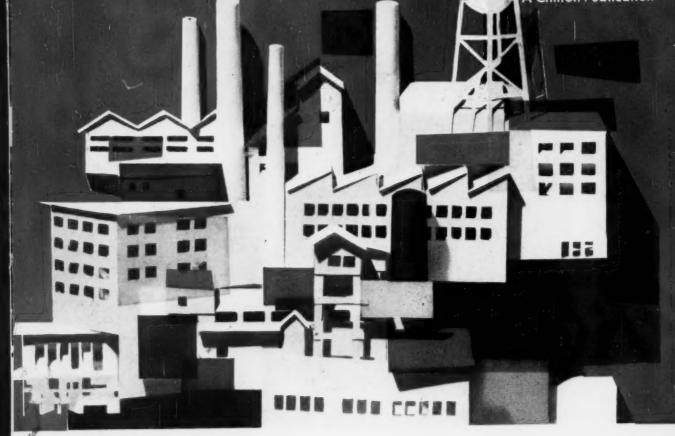
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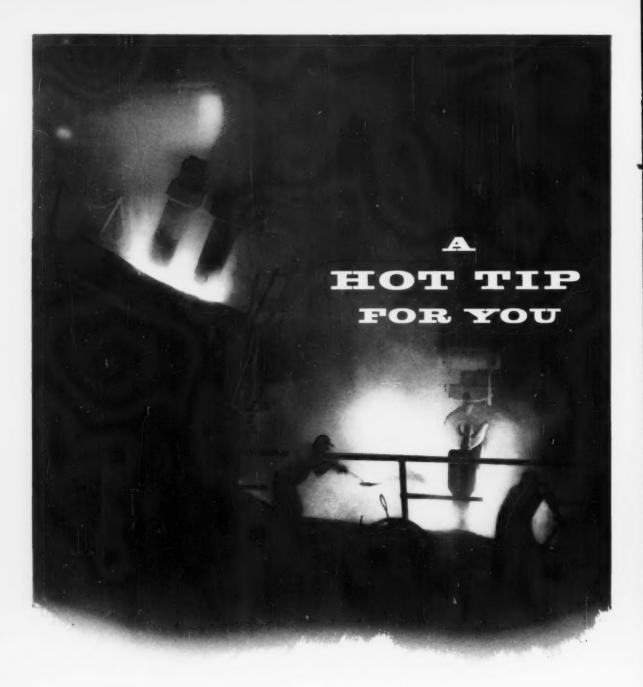
A Chilton Publication



Metalworking's Growing Markets

A BLUEPRINT FOR MANAGEMENT PLANNING

TURN TO PAGE 2



● Electric arc furnaces represent the greatest degree of refinement of any steel-producing method. More rigid metallurgical controls are possible in the electric furnace and, therefore, assure you the highest, most uniform quality in your steel. A leader in the use of the electric furnace, Copperweld offers the most diversified selection of hot-rolled blooms, bars and billets of both leaded and unleaded alloy and carbon steels.



#### COPPERWELD STEEL COMPANY

Steel Division . Warren, Ohio

EXPORT: Copperweld Steel International Co., 225 Broadway, New York 7, N.Y.

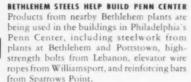
# BETHLEHEM STEEL

#### Some Highlights of the Year Just Ended



#### NEW BLAST FURNACE RISES AT SPARROWS POINT

This new furnace, nearing completion at the year's end, is a key item in the current expansion program at Bethlehem's Sparrows Point, Md., plant, which will give that plant an annual steel ingot capacity of 8,200,000 tons, larger than the present capacity of any other steel plant in the country.



NEW YORK'S NEW SHOW PLACE. Opened in the late spring of 1956, the New York Coliseum has total exhibition area equivalent to nine football fields. Bethlehem furnished the



#### THE "STOCKHOLM" GOES TO SEA AFTER COLLISION REPAIRS

The liner "Stockholm," following repair at Bethlehem's 56th St. Brooklyn Yard of the damage she suffered in her collision with the ill-fated Andrea Doria, passed her sea trials with flying colors and is now back in service.



#### NEW OPEN HEARTH AT LACKAWANNA

This heat of steel is being poured from a new open-hearth furnace, provided under the program of additional facilities at the Lackawanna, N. Y., plant, a part of the current \$300,000,000 expansion program, largest in Bethlehem Steel's history.

MANGANESE ORE FROM BRAZIL AND MEXICO. During 1956 the first shipments of manganese ore were brought out of Mexico and Brazil from properties in which Bethlehem Steel has an interest. Below is shown the new ore-loading station on the Amazon



MAKING STEELMAKING SAFER. In the latest annual safety contest sponsored by the Metals Section of the National Safety Council, Bethlehem's Lackawanna, N. Y., plant won first place among all large steel plants. The Bethlehem, Pa., plant won second place, and the Johnstown, Pa., plant third. Among other Bethlehem operations honored for safety achievements ere plants at Sparrows Point, Md., and Steelton, Lebanon, and

"Bright Steel," a movie in color telling the story of Bethlehem tin mill products from raw materials to the finished "tin" cans and other familiar uses, received the first place award among industrial films exhibited at the 1956 Cleveland Film Festival.





# The IRON AGE

# **Metalworking's Growing**

Starred items are digested at right.	
EDITORIAL	
Businessman's Ten Commandments	7
OUTLOOK FOR THE FUTURE	
*Another Big Year for Metalworking	145
*There Are Eight New Customers a Minute	152
*What's Ahead for Steel in Next Five Years?	157
*Aluminum Expansion Will Aid Industry	
*Copper Prepares for a Bright Future	165
*Biggest U. S. Customer—the Government *How Govt. Can Help You Get Market Data	168
*Metalworking's Growing Markets	203
REVIEW-FORECAST	
Newsfront	143
Report to Management	179
*Automotive Assembly Line	182
*This Week in Washington	187
*West Coast Report	191
*Machine Tool High Spots	193
SPECIAL FEATURES	
Industry Leaders Review Their Markets	276
Trade Association Directory	318
Conventions and Meetings for 1957	328
PRICE AND PRODUCTION DATA	
Steel Industry	336
Nonferrous, Metal Powders	343
Pig Iron and Iron Ore	336
Ferroalloys, Furnace Bricks Iron and Steel Scrap	350
	330
MARKETS & PRICES	359
The Iron Age Summary—Steel Outlook Steel Product Markets	360
Comparison of Prices	361
Iron and Steel Scrap Markets	362
Nonferrous Markets	366
Steel Prices	369
REGULAR DEPARTMENTS	
Dates to Remember	13
Iron Age Salutes	195
Iron Age Introduces	197
Free Literature	266
New Equipment Metalworking Briefs	356
INDEX OF ADVERTISERS  Copyright 1957, by Chilton Co.	402

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#### **OUTLOOK FOR THE FUTURE**

## MEMO TO METALWORKERS: PLAN FOR ANOTHER BIG YEAR P. 14

As New Year begins, economic forecasters see little to fret about, plenty to cheer about. Boom that began in '55 has lost none of its zip. Metalworking industries agree that business will be at least as good as in 1956—and, in some cases, better.

## THERE ARE EIGHT NEW CUSTOMERS EVERY MINUTE P. 152

Because markets are people it's important to marketing men that U. S.



population is growing at an unheardof rate. Even more significant are changes and trends within that population.

#### WHAT'S AHEAD FOR NEXT FIVE YEARS IN STEEL? P. 157

Steel production may exceed 140 million tons in a peak year during the 1957-61 period. However, steel demand is likely to grow more slowly than during the past decade. Capital goods stays steel's No. 1 market.

## FOR NEW MARKETS P. 161

Current aluminum expansion will help all segments of the industry. With shortage fears ended, producers and fabricators will introduce products they've had to table until now.

# **Markets**

102nd ANNUAL ISSUE



#### COPPER PREPARES FOR A BRIGHT FUTURE

picture could be altered.

Producing capacity of copper in the free world will soar by 32 pct during the next 5 years. It should help stabilize world markets and meet increased demands. The way is also opened for metalworkers to capital-

ize on new uses and the substitution

#### AMERICA'S NO. 1 CUSTOMER — THE U. S. GOVERNMENT P. 168

Again in front as the nation's biggest buyer of goods and services, the federal government is preparing to spend a hefty \$67 billion plus in the next 12 months, about one-fourth of it for national security.

## HOW GOVERNMENT CAN HELP YOU FIND NEW MARKETS P. 172

The U. S. is spending about \$35 million on major statistical programs. Many of these programs — providing market information on production, employment, income, consumption and investments — contain data essential to market measurement. And most of it is available to all who are interested.

#### REPORTS BY INDUSTRY

#### METALWORKING'S GROWING MARKETS P. 203

Over thirty markets for metals—users of the products the metalworking industries provide—are reviewed. Articles on each, based on government census figures, interviews with individual firms and trade associations, detail recent marketing conditions and take a look at what's ahead.

Some of the markets covered are: Industrial furnaces, springs, tractors, trucks, appliances, engines, motors, aircraft, construction equipment, barrels and drums, steel and gray iron foundries, screw machine products, bolts, nuts, washers and rivets, oilfield machinery and tools.

#### REVIEW-FORECAST

### IT WON'T BE DULL IN DETROIT DURING 1957 P. 182

Big question is whether sales will come back to higher levels. The new philosophy in model changes means an end to faceliftings. Industry will continue its expansion, but at a slower rate. Capital outlays may not be as big. However, tooling for the 1958 models is expected to be almost as extensive as it was for those of 1957.

### FAIR WEATHER SAY BUSINESS BAROMETERS AT CAPITAL P. 187

On this both political parties agree: booming business is expected to continue through 1957. Metalworking companies supplying the armed forces will share in a \$13 billion bonanza. Activity will roll along at high levels.

#### WEST COAST SEES EVEN BETTER YEAR IN 1957 P.

Next twelve months should see rise in aluminum fabrication, record use of steel. Planemakers have an \$8 billion backlog. Auto companies are expected to spend \$220 million with parts makers and suppliers. Sales of electronic equipment can be looked to hit a new high of \$1.4 billion—one-sixth of the nation's total.

#### MACHINE TOOL BUILDERS LOOK FOR \$1 BILLION YEAR P. 15

Need of major companies to improve productivity is a big factor in machine tool optimism. Defense contracts will mushroom in the top defense spending year since the Korean conflict. Shipments could jump as much as 20 pct in '57, will probably rise from 5 to 10 pct.

### INDUSTRY LEADERS SEE MARKETS HOLDING UP

One of the best sources for information on 1956 developments and 1957 prospects is the metals industry's own trade associations. Therefore,

THE IRON AGE has asked about 40

## WANT THE NAME OF A TRADE ASSOCIATION?

of them for their opinions.

Here's a trade association directory which will help you find organizations, addresses, names of the proper officers to contact, dates and places of 1957 meetings. This up-to-date list is in alphabetical order for convenience.

P. 318

## WHAT'S HAPPENING TO PRICES AND PRODUCTION? P. 335

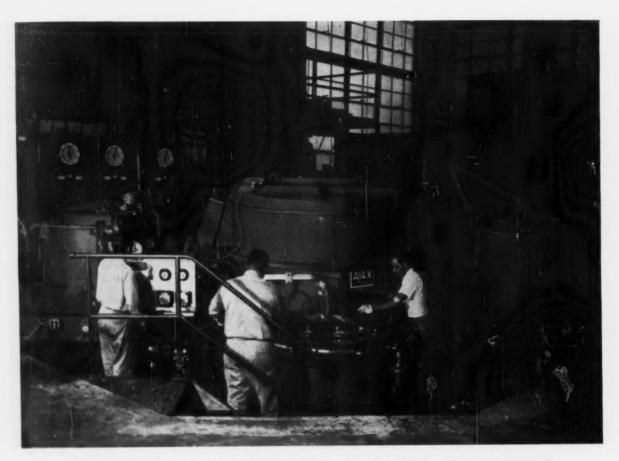
This 16-page price and production section is a handy reference guide plus being a useful statistical source for the year ahead. It covers price and production information from ore to finished metal products.

#### NEXT WEEK:

## METAL SHIPMENTS BY FLYING FREIGHT ARE SOARING

Cargos of metalworking goods shipped via one of the major airlines passed all other categories in 1956. Next week's story includes a rundown on products best suited for air shipment. (Baker-Raulang Co. photo.)



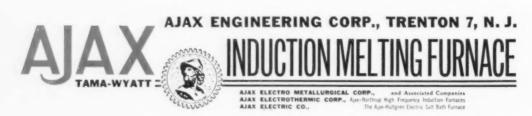


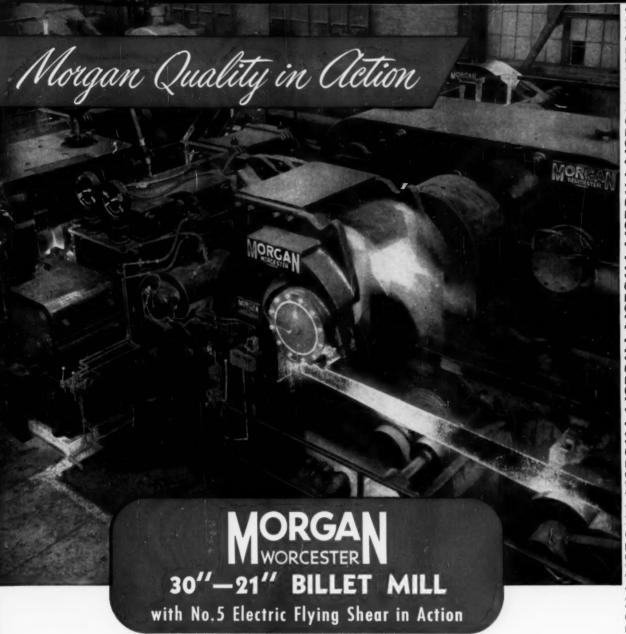
# MODERN ALUMINUM BILLET CASTING

Only the best in extrusion billet quality is good enough for The Himmel Brothers Company, Hamden, Conn. They produce architectural aluminum extrusions, most of which are subsequently anodized. Their new electric billet casting shop using an integrated group of induction melting furnaces has assured a consistent supply of top quality extrusion billets.

Billets are turned out at the rate of 2000 lbs. per hour by one supervisor and two men. Clean and cool working conditions, extensive automation, and negligible furnace maintenance provide a high return on this investment.

We should be pleased to give you more facts about this modern way of melting aluminum.





Every Morgan Mill is developed by highly skilled technical engineers to answer the exacting demands of mass production. Morgan introduced the first successful continuous rolling mill in this country-and has consistently maintained leadership in producing quality, high production mills in this country and abroad.

#### MORGAN CONSTRUCTION CO.

WORCESTER, MASSACHUSETTS

ROLLING MILLS MORGOIL BEARINGS WARE MILLS EJECTORS REGENERATIVE FURNACE CONTROL

#### In Hotel Statler, New York City...

# ARMCO ZINCGRIP STEEL GUARDS CONDUITS WHERE MAINTENANCE MEN CAN'T GO



Production of conduits requires severe lock seaming, but the zinc coating on Armoo Zincgrip Steel stays tight and unbroken. That's why conduits like this one are expected to last the life of the air conditioning system—even where inaccessible to maintenance men.

Miles of conduits and ductwork are required in the modern air conditioning system that serves 2,200 rooms of the giant hotel.



Conduits for the new air conditioning system in New York City's Hotel Statler are made of Armco ZINCGRIP® Steel. According to the project engineer in charge, this is why:

"The galvanized bond of Armco ZINCGRIP Steel is completely reliable. We can lock-seam without causing damage to the coating. This means that conduits can be placed in inaccessible parts of the building... in vertical rises between floors for example, without further attention for an indefinite period. They'll last the life of the system itself." And further...

"In those areas where conduits are exposed, their attractive appearance does not detract from the residential nature of the hotel."

#### 20-YEAR RECORD

For more than 20 years, drawn and severely formed parts of many kinds of products have been made of Armco Zincgrip Steel at cost savings.

#### The reasons:

- 1. No flaking or peeling of the patented hot-dip coating.
- 2. Elimination of finishing after fabrication.
- 3. Production advantages of ZINCGRIP coils.

Many years of experience in hundreds of plants back up this fact: Anything that can be done with sheet steel can be done with Armco ZINCGRIP.

# ARMCO STEEL CORPORATION



817 Curtis Street, Middletown, Ohio • Sheffield Steel Division • Armco Drainage & Metal Products, Inc. • The Armco International Corporation



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## EDITORIAL

#### **Businessman's Ten Commandments**

◆ COMMERCE AND INDUSTRY become more complicated each year. And they will become more automatic as time goes by. That is progress. In this process we can't — as individuals — afford to become lost in the shuffle. Retention of some old fashioned ideas might dilute the organizational trend towards dull groupism.

As mature business people we should:

¶ Keep ourselves from making our business or occupation a god who demands total obedience to the exclusion of all else.

¶ Refuse to worship our accomplishments as something sacred and apart from everyday things.

Refrain from using our business as an excuse for not doing things we should do and doing things we should not do.

Work five or six days a week. The seventh should be a day of rest, change, or meditation.

Never so forget our family or parents to the extent that they become just a part of the business routine.

¶ Not murder enthusiastic, spirited, and genuine attempts of others to be constructive in their daily work.

¶ At no time confuse our loyalty to our company with our general interest in our industry: there is a difference.

Never become part of a deal that will not stand up under close inspection by our conscience.

Leave the bearing of false witnesses against our competitors to those whose level of mentality merits it.

¶ Make our own way, tend to our own business and give the other fellow an equal chance to do the same.

It is no easy job living up to any commandments we might make for ourselves. These are merely ideas. Each of us will do a far better job of checking on himself. After all, we know ourselvesor should.

We are all part of society but that does not mean that we should be so wrapped up in the group goals that we forget we are human beings. Nothing could be so dangerous in the future as the creation of a faceless, efficient and quite dull way of life.

Least of all should this begin in business!

Tom Campbell

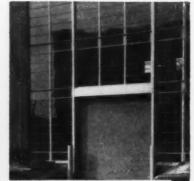
EDITOR-IN-CHIEF



Where hoists or conveyors travel close to the doorway, or where side-walls or ceiling areas are not usable for door storage.



Where ceiling-high openings, or economies of low-headroom construction, suggest doors mounted on exterior walls.



Where surrounding window or glass areas would be blocked off or made unsightly by opened doors, tracks, or rails.



4 Where door areas must remain clear from jamb to jamb and floor to ceiling, for unimpeded materials-handling.

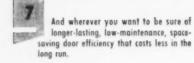


Where openings are too wide, too high, or too big to make anything but a Kinnear Steel Rolling Door practical.



Where openings are at an angle, or 6 horizontal, or where no sidewall or headroom areas permit storage of opened doors.

# **Seven Conditions That Call For** Kinnear Steel Ro



Only a few advantages of the allsteel interlocking-slat door with coiling upward action, originated by Kinnear, are shown above. But the features that make Kinnear Rolling Doors best for these conditions make them best for any installation!

These famous doors, whether opened, closed, or in operation, leave all surrounding space usable at all times. When closed, they protect openings with a continuous curtain of steel. And instead of sacrificing door efficiency to do it, they increase efficiency tremendously!

You can have these Kinnear advantages with either manual or motor operation. Motorized doors can be equipped with push-button switches at any number of points.

On top of all this, every Kinnear Door is REGISTERED - an advantage proved through more than 50 years. Complete details are permanently on file at the Kinnear Plant. Accidentally damaged parts of any Kinnear Door can be replaced at any time - even after 30, 40, or 50 years of daily service. Your Kinnear Doors are never "orphans". Get rid of your door problems. Write for full details on Kinnear Rolling Doors,



The KINNEAR Manufacturing Co. Factories: 1760-80 Fields Ave., Columbus 16, Ohio 1742 Yosemite Ave., San Francisco 24, Calif. Offices and Agents in All Principal Cities



#### Likes The Service

Sir:

Please send me tearsheets of the articles "Get Better Wear Resistance With Ceramics" and "How Measurements Lead to Effective Quenching," in your Nov. 22nd issue.

I wish to express my appreciation to the Readers Service Dept. for distributing reprints of important articles. It is very commendable and a valuable service of THE IRON AGE. G. R. Leghorn, Chief Metallurgist Belmont Plant, Western Gear Corp., Belmont,

#### Inspection Know-How

Sir:

I have just read your Sept. 27th issue of THE IRON AGE and the person who wrote the article "How to Get More for Your Inspection Dollar" really knew what he was talking about and I would like very much to have a copy for my personal use.

A note at the bottom of p. 224 indicated a limited number of extra copies available. Hope I am not too late with my request.

If an extra copy is available, I would appreciate it if you would mail it to me at my home address. M. L. Erb, 115 S. Duke St., Millersville, Pa.

You're not too late. Metallurgical Editor Paul Unterweiser gets the credit for this one.-Ed.

#### Finishing Handbook

Sir.

We have noticed your very excellent articles and also your Metal Cleaning & Finishing Handbook in the June 28, 1956, issue of THE TRON AGE.

Would you please send us approximately ten (10) reprints of this Metal Cleaning & Finishing Handbook which starts on p. 105 and runs through p. 128. M. D. Beck, Vice President, Commerce Petroleum Co., Chicago 8, Ill.

Copies are still available.-Ed.

#### Lubricants

Sir:

In the Oct. 25 issue of THE IRON AGE, there is an excellent article on Drawing Lubricants, starting on p. 103. We find this is an excellent article, and would be very glad to have ten copies of reprints if they are still available. L. M.

#### Extrusion

Sir:

We would appreciate your sending us four reprints of each article on pps. 94 and 95 in your Oct. 4 issue entitled "Carbide Dies Hoist Output On Hot Extrusion Line" and "Shape Impact-Extrusion Slugs From Ingot." We found these articles to be most interesting. R. J. Hess, Vice President, Lake Erie Engineering Corp., Buffalo 17, N. Y.





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most models.

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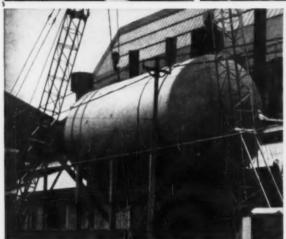
O'NEIL-IRWIN MFG. CO. 302 8th AVE. LAKE CITY, MINN.













# G.T.M. completes another "turn-key" tank lining job

FOR stream pollution abatement, an eastern steel mill needed a number of big tanks to collect and treat waste pickle liquor—four 45,000-gal. storage tanks, three 41,000-gal. storage and leaching tanks, and five smaller tanks.

The G.T.M.—Goodyear Technical Man—recommended lining the tanks with PLIOWELD—especially compounded corrosion—and abrasion-resistant rubber. He also agreed to handle the complete job "from blueprints to saddles." This included procurement of tanks, lining at fabri-

cator's plant, and movement by barge and truck to customer's plant. And this involved hiring movers and equipment, obtaining rights of way, moving telephone and electrical wires, making police and traffic arrangements.

The net result was a "turn-key" job, delivered as ordered, with no problems for the customer. Like to have your lining job handled the same way? Just turn it over to the G.T.M.! Contact him through your Goodyear Distributor, or write Goodyear, Industrial Products Division, Akron 16. Ohio.

PLIOWELD TANK LININGS by



IN KUBBER

Plioweld-T. M. The Goodyear Tire & Rubber Company, Akron, Ohio

## fatigue cracks

#### A Real Cutup

We've always thought our art director, John Degen, a real cutup. But this time he's really outdone himself.

The photos here show the great paste pot and scissors job he did to produce what we think (and hope you agree) is a beautiful Annual issue front cover.

#### 3-D Design

At right is the finished threedimensional design before color was added. In the middle of the page is the same model taken from top and bottom.

Now one of our old salt editors thought the top shot looked like a battleship lying on its side after Pearl Harbor. The bottom view re-



Here's the end . .

sembled a California-type ranch house to another more home-minded individual.

What it really shows is 5 to 6 layers of paper glued together and assembled on a base board. It's very simple. All you need to do it







Here's the beginning . . .

is a paste pot, scissors, paper, a photographer who knows how to bring out light and shadow and an art director with a terrific imagination and an eye for color.

Color is one thing (among many others) our Swiss art director's got. When he's not designing 3-D's or listening to classical music he can be found nostalgically mixing such weird concoctions as the Swiss flatland traveler and mountain goose. No, the recipes are not available for publication.

# Southern's STOCK LIST SERVICE HELPS YOU MEET

HELPS YOU MEET TODAY'S "EMERGENCY"

When you need fasteners in a hurry, most of the time you can't afford to wait until somebody makes them for you. With Southern Screw's Stock List at your fingertips, you can know in a moment whether Southern can fill your need from its permanent stock of over One Billion U. S. A.-made fasteners.

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P. S. Even if you don't see your requirement listed, Southern is constantly adding to its stocks—and chances are Southern has it stocked by the time you want it—now!

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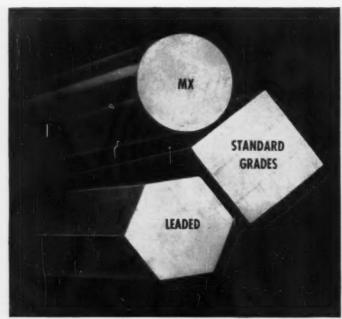


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With a network of 18 well-stocked warehouses in convenient key cities from coast to coast—all of them carrying Cold Finished Bars in a wide range of types, grades, finishes, shapes, and sizes—we can give you the fastest possible service on anything you may need.

And, U. S. STEEL SUPPLY is the only place where you can get "Grade Mark Service." The cold finished bars in your order will be shipped to you in neatly strapped bundles, and each bundle will carry a seal which clearly

shows the grade of the bars in that particular bundle. Thus, without altering your stocking procedure in any way, you save time and trouble in identifying and handling each grade. This exclusive plus service is available to all our customers at no extra cost.

One quick phone call to U. S. STEEL SUPPLY will get the exact bars you need. Your order will be filled and shipped from the warehouse nearest the specified point of delivery.

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II NITED STATES STEEL

## dates to remember

#### JANUARY

- American Electroplaters Society—Winter meeting, Jan. 12, Sheraton Penn Hotel, Pittsburgh. Society headquarters, 445 Broad St., Newark 2, N. J.
- Institute of Scrap Iron & Steel, Inc.— Annual convention, Jan. 13-16, Eden Roc and Fontainebleau Hotels, Miami Beach, Fla. Society headquarters, 1729 H St., N.W., Washington, D. C.
- Society of Automotive Engineers, Inc.— Annual meeting, Jan. 14-18, The Sheraton-Cadillac and Statler Hotels, Detroit. Society headquarters, 29 W. 39th St., New York.

#### EXPOSITIONS

- American Society for Metals—March 25-29, Los Angeles.
- American Foundrymen's Society-May 6-10, Cincinnati.
- The Society of Plastics Engineers, Inc.

  —Annual national technical conference, Jan. 16-18, Hotel Sheraton-Jefferson, St. Louis, Mo. Society headquarters, 34 E. Putnam Ave., Greenwich, Conn.
- Steel Plate Fabricators Assn.—Annual meeting, Jan. 17-18, Palmer House Hotel, Chicago. Assn. headquarters, 79 W. Monroe St., Chicago.
- Malleable Founders' Society—Semi-annual meeting, Jan. 18. Hotel Cleveland, Cleveland. Society headquarters, 1800 Union Commerce Bldg.. Cleveland.
- Compressed Gas Assa. Inc.—Annual meeting, Jan. 21-23, Waldorf-Astoria, New York. Society headquarters, 11 W. 42nd St., New York.
- American Standards Assn.—Gaillard seminar on industrial standardization, Jan. 21-25, Engineering Societies Bldg., New York. Society headquarters, 70 E. 45th St., New York.
- American Boller Manufacturers Assa. & Affiliated Industries.—Mid-winter meeting, Jan. 22, Hotel Statler, Cleveland. Assa. headquarters, 1571 W. 117th St., Cleveland.
- Metal Lath Manufacturers Assn.—Annual meeting, Jan. 23-24, Cleveland Hotel, Cleveland. Assn. headquarters, Engineers Bidg., Cleveland.
- Industrial Henting Equipment Assn., Inc.—Annual meeting, Jan. 28-29, The Shoreham Hotel, Washington. Assn. headquarters, 1145–19th St., N.W., Washington, D. C.
- Cutting Tool Mfrs. Assn.—Annual meeting, Jan. 29, Detroit Yacht Club, Detroit. Assn. headquarters, 416 Penobscot Bldg., Detroit.



## KEEP A KIDDE EXTINGUISHER NEAR EVERY HAZARD!

Move fast against fire the instant it strikes, and you can stop it with little damage. But let it get a head start, and you may lose equipment, buildings... or your life.

Be selective in your choice of fire extinguishing equipment. Choose Kidde! You can be certain of rugged construction, simple operation, and absolute dependability.

For more than thirty years, Kidde fire extinguishers have been built to the most exacting specifications, have passed the most rigorous of tests, have the highest ratings. There is not a better-made extinguisher on the market today.

In ease of operation Kidde

extinguishers also stand unsurpassed. The trigger-release grip on Kidde carbon dioxide and dry chemical extinguishers is the fastest and most natural to use. With it, even inexperienced operators can move swiftly and confidently against a blaze, extinguishing flames in seconds. You simply aim the horn, pull the trigger, and fire's out. Models with squeeze valves available too.

Finally, there is the Kidde service organization. In cities everywhere there are trained Kidde representatives who are ready to service your extinguishers.

For more information about the line of Kidde extinguishers, write for Kidde's P-8 Catalog.





Walter Kidde & Company, Inc. 149 Main St., Belleville 9, N. J.

Walter Kidde & Company of Canada Ltd., Montreal—Toronto

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Foam Soda-Acid Clear Water Anti-Freeze



Cartridge-Operated Dry Chemical



Pressurized Dry Chemical



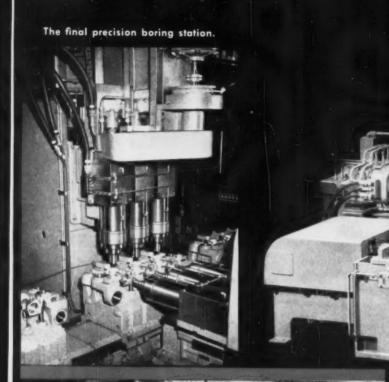
Squeeze-Valve Carbon Dioxide

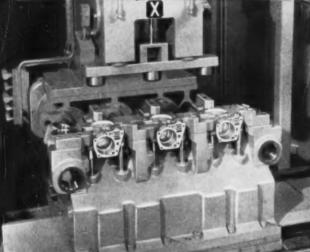


Trigger Carbon Dioxide

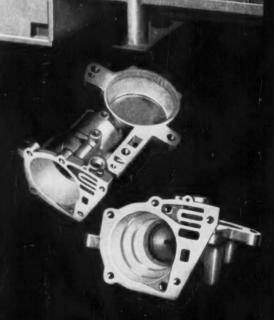
Be sure to see the complete line of Kidde Portables at Booth No. 1347, at the Eighth Plant Maintenance Show, January 28-31, 1957, Cleveland, Ohio.

# Completely Machines Servo Valve Bodies for Automatic Transmissions

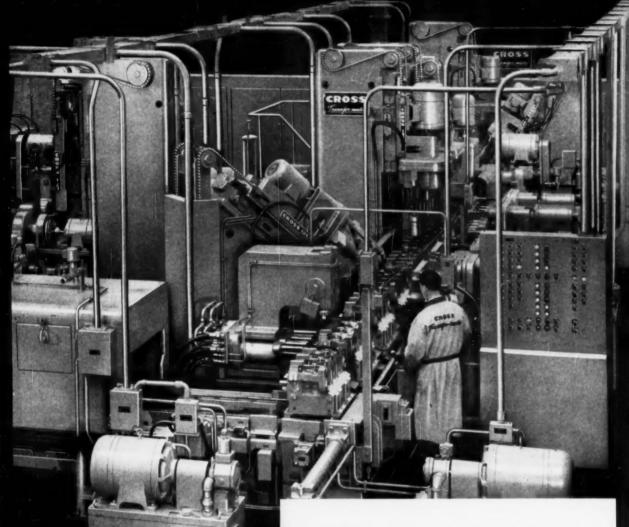




The loading station. Part locations are checked automatically by Unit X to assure proper clamping.



# Another Transfer-matic by Cross



Established 1898

CROSS

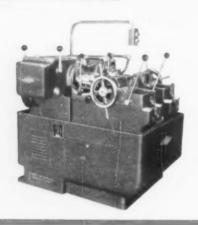
First in Automation
DETROIT 7, MICHIGAN

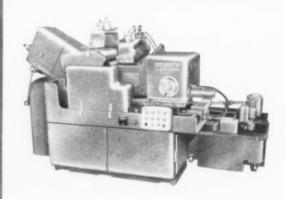
- ★ 21 drilling, 6 reaming, 5 tapping, 6 boring and 2 precision facing operations.
- \* 490 pieces per hour at 100% efficiency.
- ★ 25 stations—1 loading, 1 unloading, 9 drilling, 1 tapping, 2 rough boring, 2 precision boring, 2 precision facing, 1 washing and 6 visual inspection.
- Palletized work holding fixtures (each fixture carries three parts).
- Unloading unit for removing parts from fixtures and placing them on conveyor.
- Complete interchangeability of all standard and special parts for easy maintenance.
- \* "Building Block" construction to provide flexibility for design changes.
- \* Other features: automatic washing unit for fixtures; construction to JIC standards; hardened and ground ways; hydraulic feed and rapid traverse for milling, drilling and boring; individual lead screw feed for tapping.



# Cutting, Grinding, Tapping,







The 8C LANDMACO—one of five new Thread-Cutting machines designed for precision threading of workpieces from %16" to 65%" in diameter. • Above is the new 2" LANDMATIC—one of the many Standard and Special Thread-Cutting Heads de-signed for application to Automatics and Turret Lathes.

Grinding....

The CENTERLESS Thread Grinder for continuous thrufeed grinding of threads from  $\mathcal{V}_{16}$ " to 2" in diameter at mass production rates. Infeed grinding attachment available for threading shouldered or headed workpieces which cannot be cut or rolled due to material hardness.

# **Rolling THREADS**

More than 350 sizes and styles of Machines and Tools are manufactured by LANDIS for producing all types of internal and external, straight and tapered threads by one of these three basic threading methods.

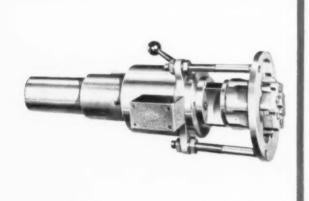
This extensive line of Threading Equipment is the result of more than 50 years of research and development—exclusively in the field of Thread Generation. Our most recent additions include the revolutionary LANHYROL Thread Rolling Machine, the new Model C LANDMACO Bolt Threading Machines, and the #1 Automatic Nipple Threading Machine. We are the largest company in the world today devoted entirely to manufacturing equipment for producing threads—by Cutting, Grinding, Rolling, or Tapping.

The Threading Experience developed through these years is an important LANDIS extra available to all manufacturers. Our Engineering Department will be glad to work with your organization on any problem dealing with method, equipment, or thread design. Send us your specifications—let us recommend the Threading Equipment best

suited to your need.

# LANDIS Machine Company

WAYNESBORO . PENNSYLVANIA U.S.A.



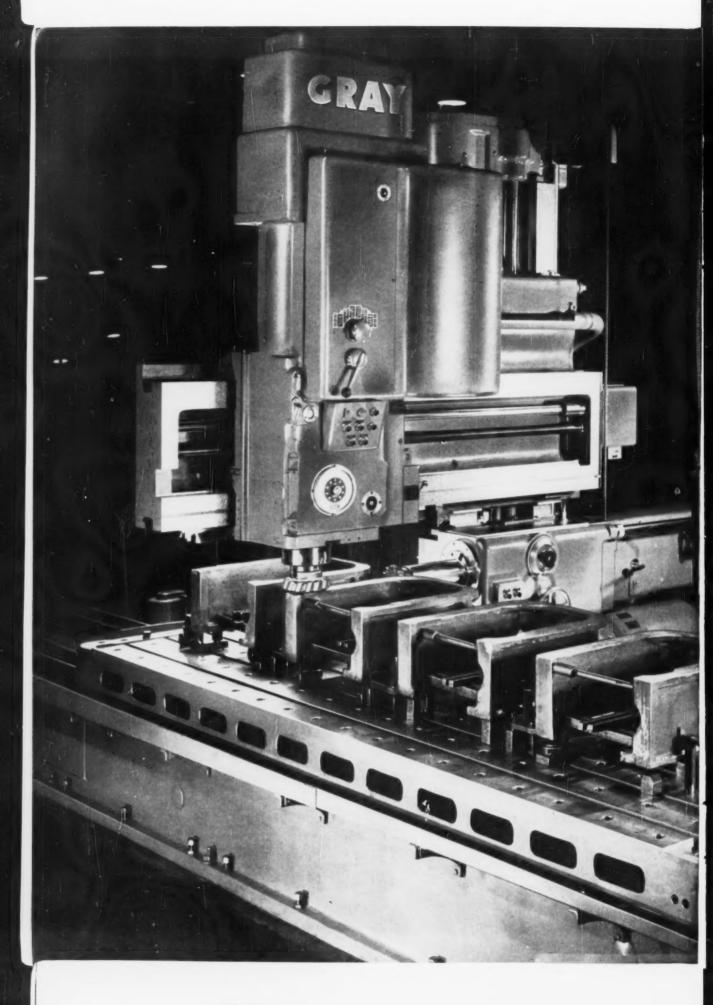


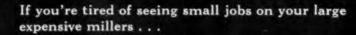
## Tapping....

The LL Collapsible Tap for producing internal tapered threads featuring detachable heads for wide range coverage. Other LANDIS Taps include Rotary or Stationary Standard Taps for straight or tapered threads, Solid Adjustable Taps, Valve Taps, and Taps for other special applications.

## Rolling....

The new LANHYROL Thread Rolling Machine, revolutionary in its output, accuracy and flexibility. • Above is the #20 LANROLL Attachment—one of five sizes of Thread Rolling Attachments for Automatics and Turret Lathes.





If you're tired of extra set-ups because your miller has only a single head . . .

If you're tired of whittling away at rugged jobs with low power heads . . .

If you're tired of complicated controls that make your operator a mountain goat . . .

this new

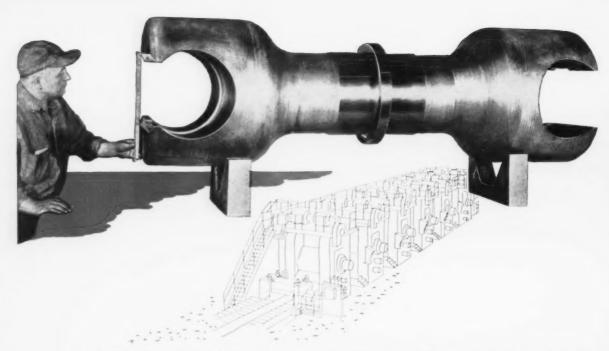
# CRAY HANDYMILL

is for you

Built in a wide range of high horsepower sizes, with great variety in head combinations, simplified pendant control, it fills a long standing need for a powerful, rigid, milling machine for medium sized jobs.

The G. A. GRAY Co., Cincinnati, Ohio





#### SAVE MONEY with FINKL FORGINGS

# Strip mills do!

They increase life and therefore reduce "down time" with Finkl finish machined spindles, once again proving that the best costs the least in the long run.

A typical example is this 98" spindle, weighing 5900 pounds, which began as a 13,000 pound forging from a 50,000 pound ingot out of our own melt shop. The utmost consideration for the spindle's end use set up the quality control program before the furnace electrodes started to arc. Then through forging, heat treating, rough and finish machining, and final inspection, each department head and his crew of craftsmen guided the program to its specified completion.

When you are considering cylinders, spindles, driveshafts, or any special purpose forging, whether rough turned or finish machined, call your local Finkl representative. He will be glad to help you plan, or call upon the more than 78 years of Finkl experience to save you money and give you the finest forgings, or die blocks, available.



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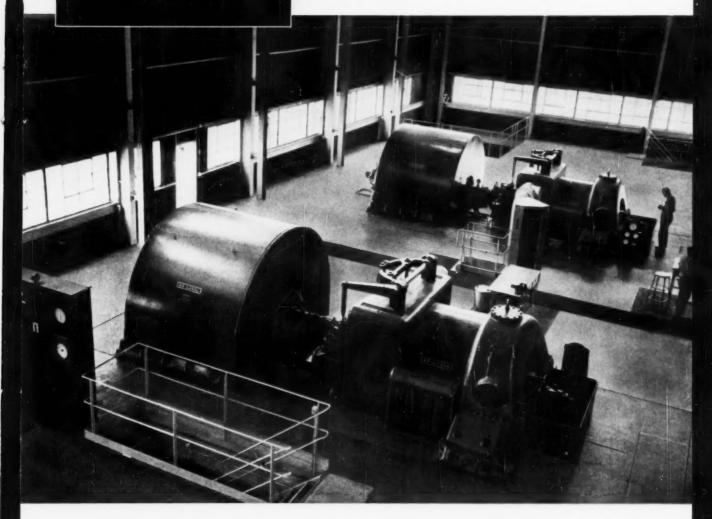
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#### DE LAVAL

BLAST FURNACE BLOWERS

# deliver 110,000 cfm each for McLouth Steel



These two De Laval turbine-driven centrifugal blowers do a round-the-clock job in the McLouth Steel plant, Trenton, Michigan. Each has a rated capacity of 110,000 cfm of air; discharge pressure is 30 psig. Each is driven by a 12,400 hp, 2950 rpm De Laval steam turbine operating under steam conditions of 600 psig, 825 F with 2" hg.

De Laval compressors are designed individually for each application to assure maximum efficiency and range of operation. Construction is rugged throughout. Casings and perfectly

balanced rotors are built to take punishment. All parts are precision-made to limit gages. Materials are selected which will best meet the particular conditions of corrosion, pressure and temperature.

De Laval centrifugal blowers are built in single and multi-stage types to supply air in volumes up to 150,000 cfm for all classes of service in steel, gas and coke plants. The wealth of application experience acquired by De Laval over the years assures a correct and economical solution to your blower problem.



Send for Bulletin 0504



DE LAVAL Centrifugal Blowers

DE LAVAL STEAM TURBINE COMPANY

899 Nottingham Way, Trenton 2, New Jersey





#### HARBISON-WALKER REFRACTORIES COMPANY

AND SUBSIDIARIES

World's Most Complete Refractories Service

General Offices: PITTSBURGH 22, PENNSYLVANIA

# QUALITY CONTROL—thorough and continuous—assures predictable and uniform

# refractories performance

# from Harbison-Walker products

Through Statistical Quality Control, Harbison-Walker maintains within closest commercial limits, the highest standards of all characteristics upon which depend the best and most uniform refractory service. Comprehensive control procedure extends from the raw materials through every manufacturing detail with the aid of instrumentation and precise laboratory testing. By this highly developed technique, uniformity of product is achieved which assures predictable and consistently uniform refractories performance. It is possible to estimate service life more accurately and plan furnace campaigns with confidence. With this established uniformity of quality, operating interruptions are fewer and maintenance costs are considerably reduced.

"Lump samples" of clay received from the mine are examined after test-firing. Determining refractoriness by the "Pyrometric Cone Equivalent" method.

Screen analysis of Brick Mix is an important control operation.







#### SEND FOR THIS BROCHURE

The program by which Harbison-Walker controls the properties and quality of the various refractories is described in detail in the new brochure Better Refractories Through Quality Control. It shows how uniformity is achieved and maintained in the refractories made from natural minerals from mines and quarries. A copy of this brochure will be gladly sent to you on request.



HARBISON-WALKER REFRACTORIES COMPANY Pittsburgh 22, Pennsylvania

Please send me a free copy of your brochure, "Better Refractories Through Quality Control."

Name\_\_\_\_\_Title\_\_\_\_

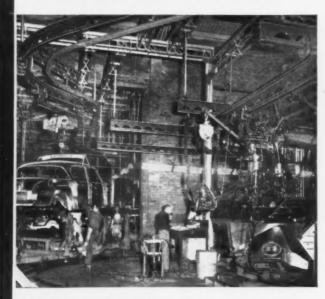
Company\_\_\_\_

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FOUR INTERLOCKED CRANES handle 100-foot long trusses in structural plant. Cranes are 5 tons capacity, 3-runway, 36 and 40 feet long. They operate individually or together as units. Trusses are removed from jig and advanced to next location within a few minutes by two men operating crane control buttons.

# TRAMRAIL IDEAS THAT



TRACK AND CRANE SYSTEM speeds automobile body fabrication. Tramural cranes support spot-welding equipment and move assembled bodies between departments. Up to 105 bodies are produced per 8-hour day in this particular work area.



MOTORIZED GANTRY CRANE with spreader beam provides efficient handling in local area for bundles of tubing. Gantries can be hand-propelled, or partly electrified, or completely motorized like one illustrated.



EFFICIENT CRANE COVERAGE reduces time loss of skilled workers and expensive machine tools. Hand-propelled Tramrail cranes with electric hoists are an important factor in maintaining a profitable operation in this type of shop.



RAISE-LOWER CAB CARRIER permits operator leaving cab at any point to attach hooks to materials to be transported. Floor help is unnecessary and costs are consequently held at a minimum. This unit operates both outside and inside of the building.



HAND PROPELLED CRANE with one-ton chain hoist provides overhead conveying and hoisting service at low cost. Operation is smooth and easy, with practically no maintenance.

# CUT COSTS...

Whatever your handling needs, most likely versatile Cleveland Tramrail can be adapted to solve them.

In nearly every segment of industry, various forms of Cleveland Tramrail equipment are being used to advantage. In fact, over 40,000 installations are serving 9,000 companies.

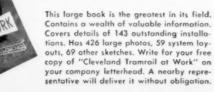
The equipment speeds production, saves floor space, improves safety, reduces floor congestion — and cuts costs tremendously.

Cleveland Tramrail consists of track, switches, carriers, hoists, grabs, etc., which can be combined in a thousand-fold ways to exactly suit your need. Illustrated here are a few random examples of how the equipment is being used. Cleveland Tramrail can be furnished for simple manual operation or with any degree of electrification, including fully automated systems.

A local Cleveland Tramrail sales engineer will be glad to discuss overhead materials handling with you and show you installations at work in nearby plants. Why

not get in touch with him? A card or letter to us will do the trick.

THREE-WAY TRACK SWITCH enables this tractor-driven 5-ton electric hoist carrier to travel to various parts of a plant. This is another example of the many handling arrangements possible with Cleveland Tramrail.



# CLEVELAND TRAMRAIL DIVISION

THE CLEVELAND CRANE & ENGINEERING CO.

4804 EAST 290th STREET WICKLIFFE, OHIO

OM 1/16" TO 120" CAPACITY	SPUR AND HELICAL	EXTERNAL & INTERNAL	MAX. PITCH DIAMETER	MAX. DIAMETRAL PITCH	MAX. FACE WIDTH	MAX. STROKES PER MIN.
			3" FINE	-PITCH		
. 1	both	yes	3 inches	40 steel, 30 brass	3/4" ext.	2000
	both	yes	No. 6 inches	4GS 5/7 spur, 6 hel.	2"	635
			7-TY	PE*		
	both	yes	7" spur, 6 1/2" hel.	6 spur, 6/8 hel.	1 1/2" ext., 1" int.	450
-			7A-TYPE			
	both	yes	7" spur, 7" hel.	5/7 spur, 6 hel.	2" ext., 2" int.	450
			No. 10 ROTARY			
. 488	both	yes	12 inches	3/4 spur, 5/7 hel.	3" ext., 3" int.	500
			6A-TYPE			
	both	yes	18 inches	3/4 spur, 5/7 hel.	5" ext., 3" int.	300
			No. 12GS			
	both	yes	12 inches	3/4 spur, 5/7 hel.	4" ext., 4" int.	550
			36-T			
	both	yes	36 inches	3 spur, 4/5 hel.	6" ext., 6" int.	300
2			120-INCH			
	both	yes	120 inches	2 spur, 4 hel.	8" ext., 8" int.	148

\*Max. P.D. internal—5 1/2"

In addition to the machines listed above, Fellows builds special-purpose equipment for production of gears and related items.

Descriptive literature, as well as specific technical data and price information, will be gladly supplied by your Fellows Representative.

WRITE, WIRE or PHONE any Fellows Office!

Fellows

THE FELLOWS GEAR SHAPER COMPANY, 78 River St., Springfield, Vermont

Branch Offices: 1048 No. Woodward Ave., Royal Oak, Mich \* 5835 West North Ave., Chicago 39, Illinois

150 W. Pleasant Ave., Maywood, N. J. \* 6214 West Manchester Ave., Los Angeles 45, California

# THE PRECISION LINE

# Gear Production Equipment

#### SHAVING MACHINES

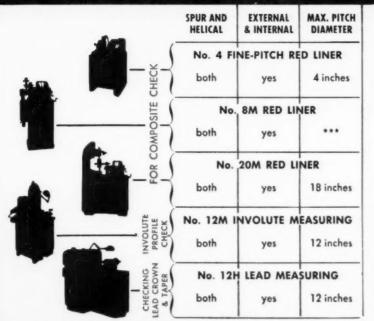
	SPUR AND HELICAL	EXTERNAL & INTERNAL	MAX. PITCH DIAMETER	MAX. DIAMETRAL PITCH	MAX. FACE WIDTH	MAX. SPREAD OF CENTERS
		No. 4 FINE-PITCH				
	both	ext. only	4 inches	20	1 inch	12 inches
77			No. 8 "FULL-TOOL"			
	both	yes	8 inches	4	21/2 inches	**
			No. 11 INTERNAL			
	both	int. only	***	6	1 1/2" up to 10p; 1", 12 to 16p	***

Also 12", 18" and 24" machines for externals only.

\*\*Depends upon work-holding fixture

\*\*\*Depends upon design of gear

#### INSPECTION INSTRUMENTS



Nos. 24M Involute and 24H Lead Measuring Instruments with capacity of 24 inches
\*\*\*Depends upon design of gear



# Fellows Injection Molding Machines

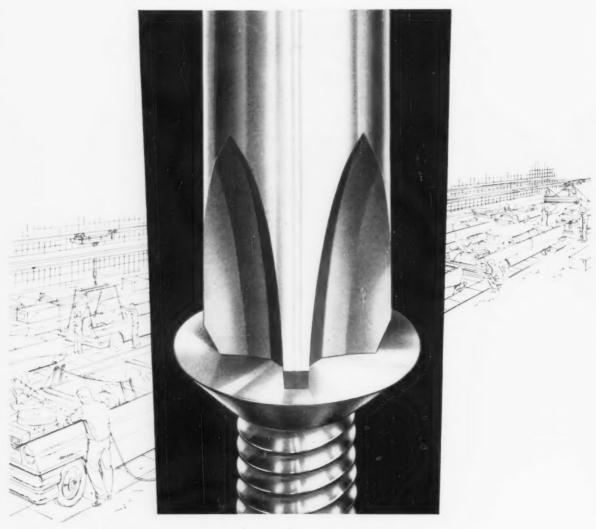
These high-speed, fully automatic injection molding machines provide the ultimate in temperature control, easy clamping, safety and other money-making advantages.



MODEL 6-200 available with "Pre-Pack and Pre-Position" device provides up to full 8-ounce short...dry-run speeds horizontal, 15" x 21" vertical, 8" x 14" thick.



MODEL 1B-3-125 delivers up to 10 shots per minute. 45 pounds per hour plasticizing capacity 20,000 p.s.i. injection pressure for pin-point gating.



# They may look the same but... AMERICAN is the name!

Fastening costs are usually composed of four factors: price, service, quality and research.

Prices will sometimes vary under local circumstances, but nowhere will you get more of all four than from American.

#### American gives you more of all four

In service, where American's clockwork delivery meets any production demand . . . from single-case to precision-scheduling of carload lots.

In quality, with an American control technique that includes such protection for you as statistical sampling of

production runs to maintain product uniformity.

In research, that developed the original Phillips fastener and showed one manufacturer how to convert a milled-from-the-bar special to a mass-produced, cold headed unit.

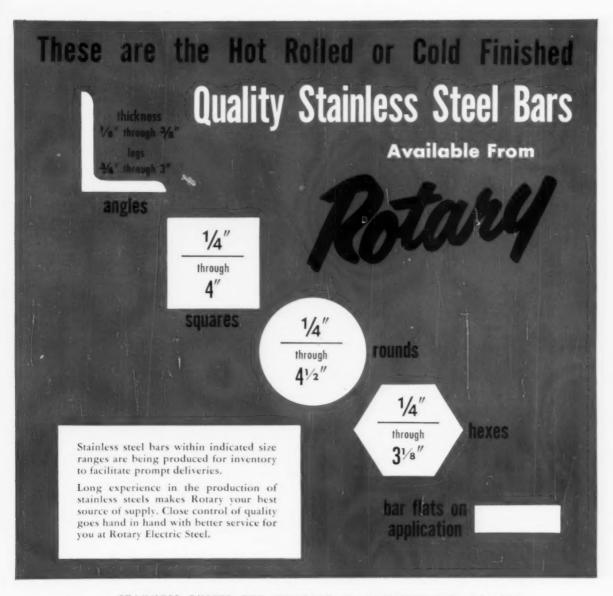
You can turn these factors to your own profit by checking American on every fastener requirement.

Make your own comparisons: send us your inquiry for price and delivery or your specifications for special fasteners. Write:



Norristown, Pa. Chicago, III. Detroit, Michigan

AMERICAN SCREW CO. . WILLIMANTIC, CONN.





STAINLESS BILLETS FOR FORGING IN COMPLETE SIZE RANGES

# Rotary Electric Steel Co.



ALLOY and
STAINLESS STEELS
BILLETS - SLABS
HOT ROLLED and
COLD FINISHED BARS

SALES OFFICES-Chicago, III. . Cleveland, Ohio . Newark, N.J.

SALES AGENTS—Indianapolis, Ind. • Fayetteville, N.Y.



American MonoRail engineers, working with Hawkridge Brothers Company, designed this system for storing bars, rods and other long steel shapes.

STEEL STORAGE!

Note the extremely narrow aisles and maximum height of racks. Bars and rods, 20-22 feet long, are placed in pans 18 feet long. The American MonoRail Stacker transfers these pans to either side of an aisle for storage.



MonoRail Stacker forks support bar in saw. Saw with extension rolls to any con-venient spot in the ware-house.



American MonoRail Stacker American Monokali Stacker lowers a banded bundle of bars over prongs which in-geniously splits bands, lets bars roll into trough for pick-up in a tray.

Photos: Courtesy of Hawk-ridge Brothers Company, Waterbury, Conn.



AUTOMATIC DISPATCHER



STACKER CRANE

HANDLING EQUIPMENT

**AMERICAN** 

COMPANY

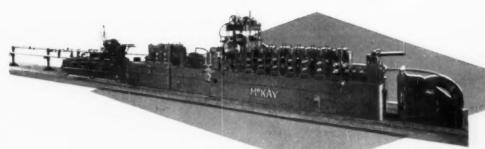
Member of Materials Handling Institute - MonoRail Association







RETRACTABLE CRANE



TUBE MILLS AND FORMING MACHINES

BAR AND TUBE

Metal working
Automation
in action...



ROLLER LEVELERS,
PROCESSING MACHINES

PRESS FEED AND CUT UP LINES

If you're in the metal working business, you should be acquainted with McKay *automated* lines available for many metal working operations.

McKay pioneered and has played a leading

role in the development of such equipment as that pictured on this page.

Basic McKay designs can be modified, or special machines developed to meet specific requirements.

THE MCKAY MACHINE CO., YOUNGSTOWN, OHIO



SPECIAL MACHINERY Wek

ONE OF A SERIES ...

What makes a cylindrical roller bearing good?

The RIGHT ROLLER DESIGN and QUALITY CONTROL

The design and quality of the rollers play a large part in the performance of a cylindrical roller bearing. At right are some of the vital factors which must be considered.

All these factors are scrupulously controlled by the most modern precision equipment to insure maximum performance and life for every HYATT Roller Bearing. You'll find more details in HYATT General Catalog No. 150, or your nearby HYATT Sales Engineer will gladly help you choose the type best suited to your requirements. Remember, HYATT is America's first and foremost maker of cylindrical roller bearings. Hyatt Bearings Division of General Motors, Harrison, New Jersey.



#### DISTRIBUTION OF LOAD WITHIN THE BEARING

Rollers are subjected to load only while in the "load zone," with maximum load while on the line of action



of the bearing load, as shown in diagram 1. The theoretically perfect "load zone" extends from  $-90^{\circ}$  to  $+90^{\circ}$  from the line of action, but this is neither practical nor necessarily desirable, Under normal loadings, the actual "load zone" may range from 90° to 120°, depending on load and mounted internal clearance. This distributes the load so the load on the heaviest-loaded roller is approximately 5/N times the bearing load, where N is number of rollers.

#### 2. DISTRIBUTION OF LOAD WITH-IN ROLLER'S AREA OF CONTACT

A cylinder deflects locally in the region of engagement





when loaded between flat plates. The plate also deflects, so the original line of engagement is broadened into a "dog-boned" area under load, as shown in diagram 2. Moreover, deflected cylinders must gather in metal at their ends in two planes, and this end-loading effect can seriously reduce the life of a cylindrical roller bearing. All HYATT rollers have generous corner radii or blended chamfers to reduce end effect; and all HYATT Hy-Load rollers also have crowning to allow the contact area to "fade out" evenly (diagram 3).

\_\_\_\_\_\_

#### 3. DISTRIBUTION OF LOAD ACROSS ROLLER

The unit load on any roller is uniformly distributed axially except at the crowned ends where it drops off to zero as shown in diagram 4. The



summation of unit loads represented by area A is the total roller load. This same load under misalignment results in an area equal to area A; but maxi-mum unit load is considerably greater and the bearing will have a shorter life than a properly aligned one. When the same total load is applied to an un-crowned roller, an even higher unit load results. This demonstrates the value of crowning when misalignment occurs.

#### 4. EFFECT OF ROLLER QUALITY ON BEARING PERFORMANCE

Lack of roller quality control has a very adverse effect on performance: 1. A roller with excessive taper tends to





uneven load distribution and abnormal temperature rise, 2. A roller with excessive end square tends to noisy bearing performance. 3. A roller with excessive two-point out-of-round tends to poor segregation and poor bearing life. 4. A roller with excessive three-point out-of-round tends to noisy bearing operation. 5. A roller with poor finish tends to wear on all operating surfaces and noisy operation. 6. A bearing with excessive roller-to-roller diameter varia-

tion tends to poor bearing life. 7. A bearing with excessive roller-to-roller length variation tends to poor thrust capacity, abnormal temperature rise.

# FOR Every Purpose

#### INDUSTRIAL AND ORNAMENTAL



Steel, Brass, Copper, Monel, Bronze, Aluminum, Zinc, Lead, Stainless Steel and all metals or materials punched as required and for all kinds of screens.

We can guarantee perfectly flat sheets free from buckles and camber.

Write for Catalog



CHARLES MUNDT & SONS
59 FAIRMOUNT AVE.
JERSEY CITY, N. J.

# THE BULLARD COMPANY

Announces the acquisition of the



(formerly manufactured by Hydra-Feed Machine Tool Corp.)



The name "Bullard" on machine tools dates back over three quarters of a century . . . to 1880.

Bullard tradition stands for advanced engineering, quality of craftsmanship and reliable performance.

These same attributes will continue to be our constant goal in the future.

THE BULLARD COMPANY
BRIDGEPORT 9, CONNECTICUT

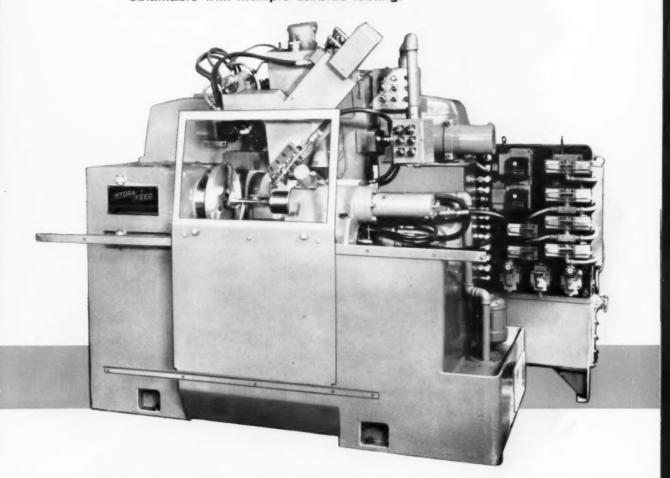
#### OUTSTANDING FEATURES INCLUDE:

Unobstructed front view design allows faster loading and unloading . . . easier set-up . . . with less operator fatigue.

When used as a tracer lathe templates are above work piece where dirt, chips and cutting oils cannot interfere with work accuracy.

Oversized chip chute with pan below the entire work area . . . readily accessible from end, rear or bottom of machine.

Massive strength and rigidity with extra power to take full advantage of maximum feeds and speeds obtainable with multiple carbide tooling.



# Fill Out The Coupon Now

#### THE BULLARD COMPANY 286 CANFIELD AVENUE, BRIDGEPORT 9, CONNECTICUT

Please send me a copy of the BULLARD HYDRA-FEED LATHE CATALOG

COMPANY	POSITION	
ADDRESS		

ZONE\_\_\_



To Keep Your Product Quality High, Specify

#### YOUNGSTOWN SHEETS AND STRIP

This modern production line is busy turning out high quality steel stampings for electric range tops. To help maintain their excellent reputation for quality work, this progressive concern relys on Youngstown Sheets and Strip-the best drawing and stamping steel obtainable anywhere.

Youngstown's half-century of steelmaking know-how guarantees you a blend of the right combination of tensile strength, surface finish and ductility to provide top-production runs of even the most difficult-toform work.

Satisfied users tell us they get increased production, fewer rejects, faster and more accurate forming, together with lower fabrication and die costs. Why not get the same advantages by making Youngstown Sheets and Strip your specification? They are quality-controlled through every steelworking, rolling and annealing operations to meet your most exacting requirements.

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120 inch Plate Mill



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# When this man Lowers your cost\*... it's NO ACCIDENT...he's a Safety Director

#### \*He Prevents Accidents Like This:

At a metal working plant, eye injuries represented 27% of the total first aid cases . . . 14% of all lost-time accidents and 29% of the company's compensation costs over a 6-year period. Due to the effort of the Safety Director the plant installed a 100% eye protection program which has since cut first aid eye cases to 14.9% of all first aid cases . . . lost-time eye cases to 2.8% of all lost-time cases . . and eye injury compensation to 5% of all compensation costs. What's more . . . the plant esti-

mates that at least three eyes were saved and more than \$15,000 in compensation from "injuries that were prevented"!

A safety director administering a sound eye protection program is an unbeatable combination for reducing costs. The program alone can pay for itself in less than six months—and the safety director's services can be priceless when you figure what he can save on ALL types of industrial injuries. Ask an AO® Safety Representative to show you how little an eye protection program costs.



SOUTHBRIDGE, MASSACHUSETTS BRANCHES IN PRINCIPAL CITIES

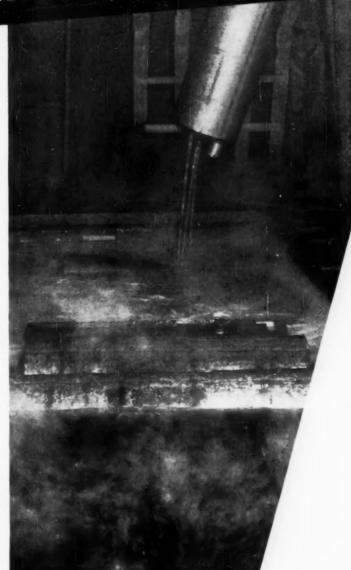
# Use ACTIVOL Additive in Batch, Continuous or Spray Pickling

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- Provides Cleaner Metal

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- 4. removes oil and mill grease
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- 8. costs less per ton of metal processed

ACTIVOL is available in numerous liquid or powdered grades offering various degrees of detergency, wetting out properties, foaming and nonfoaming characteristics. All grades mix, in a clear solution, with all mineral or organic acids. They are not black coal tar derivatives.



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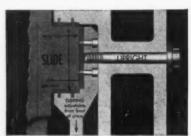


### EXCLUSIVE DESIGN FEATURES... assure accuracy

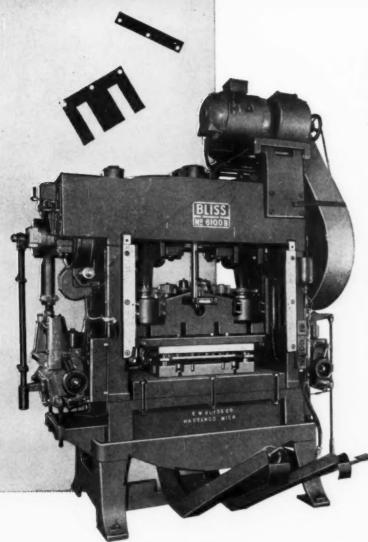


rugged frame: The dense, cast Meehanite frame absorbs sound, eliminates ringing "ping" at high speeds. Heavy four-piece frame members are keyed and joined by steel tie rods which are "pre-shrunk" to a tension greatly exceeding press capacity. Extra heavy sectioned bed and crown holds deflection to a maximum of 0.001" per foot at press capacity under normal loading conditions. Heavy reinforced crown gives extra support to the shaft. The design of the frame leaves plenty of room for die set up—provides chute space under the press.

VARIABLE SPEED DRIVES are standard on H-P presses so that each job can be run at its most efficient speed.



SQUARE GIBS provide precision fit—no more than a 0.0015" feeler goes between gib and slide, although slide moves freely. Location of gibs close to centerline resists tendency of slide to tilt under off-center loads—slide is held parallel to bed within 0.0005" per foot on all dimensions.



# Long runs <u>not</u> essential, users report

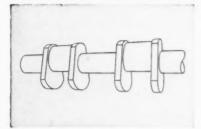
"we set up in 15 minutes, run 3000 parts in another 10..." is typical experience

Consider this: a Bliss H-P Press is usually able to replace from 3 to 12 older and slower presses. And the savings in space, tooling and handling costs alone are often enough to write off the cost of a H-P press.

But the really important saving is in the cost of the parts themselves, because you get so many more so much faster and dies last so much longer.

Fast set-up makes that true for both long and short run work. IBM, for example, needs only eleven H-P presses to turn out multi-thousand quantities of more than 1500 different parts every three months. Their average set-up time: 48 minutes.

H-P presses are available from 12 to 300 tons, non geared or single geared. Special designs, special feeds extend their use to practically all stamping requirements. We'll be glad to send you complete information by return mail.



COUNTERBALANCED to eliminate vibration. Slide and tools are counterbalanced by means of air cylinder in crown. Where top speed of press requires, the crankshaft is dynamically balanced and the throwblock for the feed is balanced by a compensating weight on the feed adjusting screw.



BLISS FEEDS: Bliss makes its own single roll, double roll and special feeds to assure accurate feeding at high speeds. Typical of Bliss design is its roll feed clutch—with eight or more rollers bearing on Stellite inserts in the hub, it gives greater accuracy longer.



AIR FRICTION BRAKE AND CLUTCH: Special design gives die setter and operator complete and accurate control of the press. Air pressure can be set so clutch will slip under severe overloads. In addition, this cool-running clutch automatically adjusts itself for wear.



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#### up in the clouds..

When a Navy Training Plane points its nose skyward in defiance of gravity, everything from tip to tail must be a model of precision and endurance. Federal Ball Bearings are here, too, in the flexible drive assembly of this Lear actuating screwjack, which helps raise and lower the pilot's seat.

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Bowlers call it magic, the way the AMF Automatic Pinspotter sets 'em up—even replaces "off-spot" pins in their exact location after every roll. Federal Ball Bearings do their part in the gear boxes of these mechanical marvels.





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Danly Presses work full time. You don't have to worry about breakdowns and there's less "waiting" time because dies last longer between grinds. Precise, accurate alignment of Danly Presses makes set-up faster, too. Manpower efficiency goes up because controls are designed for fast, safe operation.

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## **USERS SAY**



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Here's an all-purpose hose that's strong, yet light and kinkless . . . a versatile worksaver for handling air, water, oil and gases—even mild chemicals! It's the first hose of its type made for all-purpose use . . . offers a degree of strength plus flexibility not possible with ordinary all-purpose constructions. Allflex has no pre-set twist . . . coils and uncoils freely in any direction . . . has uniform inside and outside diameters for faster, easier, safer coupling.

Exclusive engineered advantages of Allflex add up to easier handling, longer life . . . lower hose costs for a variety of use. It's one of an extensive line of high quality R/M hose for general and special purpose service . . . engineered to give you "More Use per Dollar" on every job!

Write for Bulletin #7075

# GIVE YOU "More Use per Dollar"

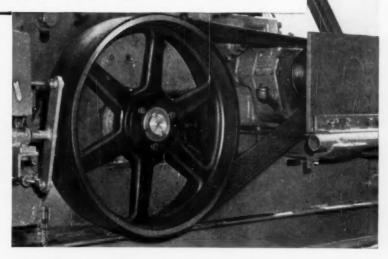
## R/M CONVEYOR BELTS... You Name the Service

Whatever material or products you are conveying, chances are R/M has the rubber conveyor belt engineered specifically for the job. Ray-Man Conveyor Belt, for example, is designed for heavy loading of bulk materials. Strength Members are cushioned. Double compensation relieves stress on outer plies . . . This assures extra flexibility even where relatively thick, narrow belts are used or where pulleys are small. Use of newest synthetic super-strength fibers means greater service than ever before . . . holds fasteners under the most severe conditions . . . requires no breaker ply. Like all R/M heavy duty conveyor belts, Ray-Man is moisture-resistant . . . mildew-proof . . . protected against wear, tear, cuts and abrasion with R/M's exclusive "XDC" Cover!

An R/M representative helps you select the best construction for "More Use per Dollar" on your job.

Write for Bulletin #6915





# More Power in Less Space... if it's R/M POLY-V® Drive!

This entirely new, patented, power transmission drive features a single, endless parallel V-ribbed belt running on sheaves specially designed to mate precisely with the belt ribs. The results? Uniform belt pull, even distribution of drive load . . . highest horsepower capacity per inch of drive width. Gives you up to 50% more power than a conventional V-belt drive of equal width . . . or the same power in as little as  $\frac{2}{3}$  the space!

Belt matching problems are eliminated . . . belt speed ratio and belt position remain more constant from no load to full load for smoother, cooler running, less wear. Just *two* cross sections of Poly-V\* Belt meet *every* heavy duty power requirement.

Write for Poly-V Drive Bulletin #6638

\*Poly-V is a registered Raybestos-Manhattan trademark.

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BELTS . HOSE . ROLL COVERING . TANK LININGS . INDUSTRIAL RUBBER SPECIALTIES

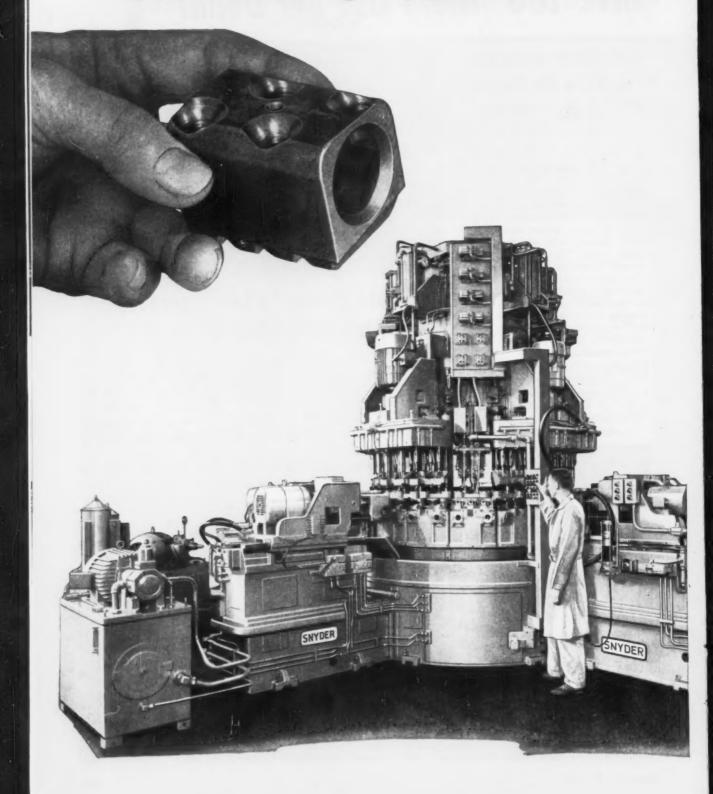
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## Simplified Automation in Successfully Applied in New



## Machining Small Parts is Snyder Center Column Machine

The principle of automation is inherent in the design of this machine which performs, in its continuous 16-station cycle, 25 operations equalling the performance of two or three ordinary machines. The workpiece is a small automotive steering gear ball nut  $2\frac{1}{2}$ " x  $1\frac{5}{8}$ " x  $1\frac{7}{8}$ ". Production is 331 pieces per hour.

Three workpieces are loaded and automatically clamped in each of the 16 fixtures on the 96" index table. A unique feature of the machine is its special heavyduty cast iron center column 108" high and 48" in diameter. This massive column is necessary to withstand the high vertical thrust loads imposed by six heads

mounting 9 spindles each which drill, flat bottom drill and radius chamfer four recirculating ball holes and tap drill and chamfer one hole in the same part face.

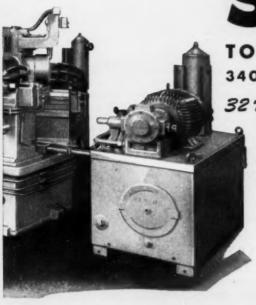
The table is also designed to withstand high horizontal thrust loads for core drilling, chamfering and reaming the threaded shaft hole which requires three spindles for each of the seven Snyder heavyduty way type units.

The machine, one of the largest of its type, weighs 50,000 lbs., requires 288" x 312" floor space and stands 156" high overall.

If you have an automation problem in machining small parts, this type of Snyder machine may be the right answer.

# SNYDER

TOOL & ENGINEERING COMPANY
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32 Years of Special Machine Tools with Automation



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ENSTRIP A - U.S. Patent No. 2,649,361 - was the first product ever offered for dissolving nickel plate without attack on the steel basis metal.

ENSTRIP 165-S - U.S. Patent No. 2.698.781 - was the first product ever offered for dissolving nickel from copper base alloys without attack on the basis metal. And there are many other selective strippers in the ENSTRIPS group to meet all requirements.

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## Wherever metal needs heat

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If you have any part in choosing the equipment or methods of applying heat to metal it makes sense to talk it over with Lindberg. The safest way to be sure that you have the right answer for any application of heat to industry is to consult the most widely experienced experts you can find. We believe we have them here at Lindberg. Our business is concerned only with the development of industrial heating equipment and we manufacture the most complete line in the field; heat treating furnaces, melting furnaces, high-frequency induction units, ceramic kilns; big ones, small ones, electric or fuel-fired, built in our plant or field-erected.

Lindberg is a world-wide organization, and through its subsidiaries abroad has available the latest developments in heat applications in foreign industry. Over the years Lindberg research laboratories and its staff of furnace and process engineers have pioneered many of the most important developments in the industrial heating field, from the original Cyclone tempering furnace to the revolutionary new Induct-O-Ring shown and described below.

This design staff is ready to apply its experience to your requirements and recommend or create the equipment needed best to fulfill them, then thoroughly test the practicality of its recommendations through Lindberg's unique pilot plant operation. You can be sure you have the right answer when you leave it to Lindberg. So get in touch with your nearest Lindberg Field Representative (we have them in all major industrial centers) or write us direct.

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 For carbonitriding, bright hardening, carburizing of small parts

O No elements, no burners O No fuel or electric connections in furnace O Built III

fine machine tool • Precise temperature control

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O Quiet, automatic, trouble-free

induct-O-ring

\*U.S. and foreign patents pending



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ELECTROMET makes available many technical services to help metal producers make the most effective use of alloys.

Experienced Electromet engineers work hand-inhand with steel melters, iron foundrymen, and nonferrous producers in the selection and use of alloys and alloying materials. Their consultation service includes furnace techniques and melting operations as well as casting, rolling, and other forming practices. Electromet's engineers always have recourse to the vast technical experience of:

One of the largest metallurgical research laboratories in the world. More than 300 skilled research scientists, engineers, and technicians at ELECTROMET'S Metals Research Laboratories work constantly to provide technical data and assistance on all phases of metallurgy.

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In this way, Electromet translates technical improvements and discoveries into an invaluable service available to all customers—a bonus when you buy Electromet's qual-

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The terms "Electromet," "EM," "Mansiloy," "Mantemp," "Simplex," "SM," and "SMZ" are trade-marks of Union Carbide and Carbon Corporation,



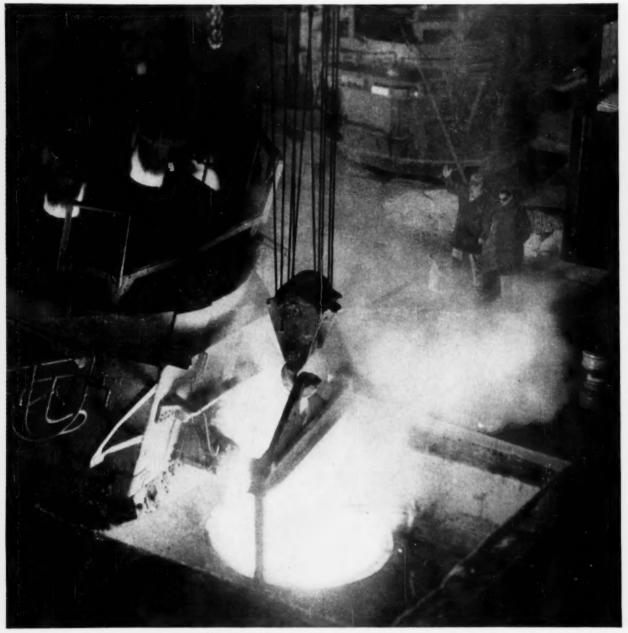
#### SOME OF THE MORE THAN 100 DIFFERENT ALLOYS AND METALS AVAILABLE FROM ELECTROMET:

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## THE DIFFERENCE!



Experienced Electromet engineers are always ready to assist customers in the selection and use of alloys and metals for the production of steel, iron, and non-ferrous metals.

Electrolytic Chromium Metal, Chromium Briquets.

COLUMBIUM - Ferrocolumbium, Ferrotantalum-Columbium.

MANGANESE-13 Ferromanganese Grades, MANSILOY Alloy, 3 Silicomanganese Grades, Electrolytic Manganese Metal, Silicomanganese and Ferromanganese Briquets, MANTEMP Ferromanganese.

 ${\bf MOLYBDENUM} - 85\% \ \ {\bf Molybdenum \ Powder}.$ 

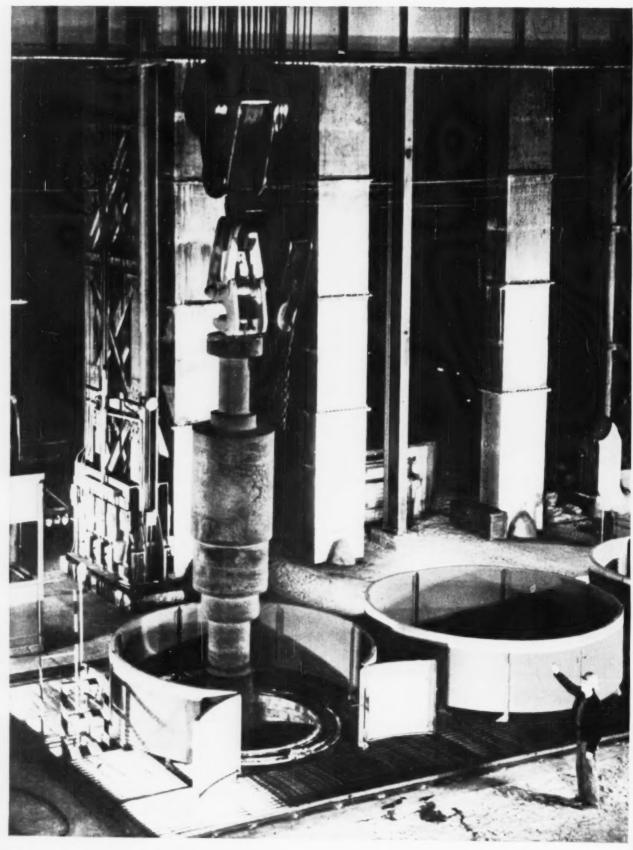
SILICON -28 Silicon Alloys including Regular and Low-Aluminum Ferrosilicon, Silicon Metal, Silicon Briquets, "SMZ" Alloy, Magnesium Ferrosilicon, Barium-Silicon.

TITANIUM-Titanium Metal Sponge, Ferrotitanium, Silicon-Titanium, Manganese-Nickel-Titanium, Aluminum-Titanium, 70% Ferrotitanium (Boron-Bearing).

TUNGSTEN-Ferrotungsten, Tungsten Powder, Calcium Tungstate, Ammonium Paratungstate, Self-Reducing Tungsten.

VANADIUM – Ferrovanadium, Vanadium - Aluminum, Vanadium Oxide (Fused), Sodium Polyvanadate, Ammonium Metavanadate.

ZIRCONIUM-2 Zirconium-Silicon Alloys, Nickel-Zirconium.



48

# Giants, too, heated without distortion

Westinghouse pressurized furnaces keep 30-ft forgings "straight as an arrow" at U. S. Steel

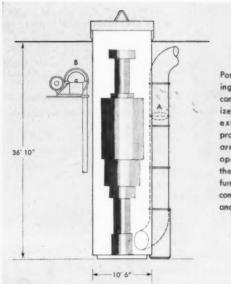
Three large, Westinghouse pit-type furnaces at U. S. Steel's Homestead Works are built to pamper giant forgings. This turbine rotor, for example, lifts out straight and true at 1830°F. During eight hours of soaking heat the temperature along its 30-foot length never varied as much as 10°F. Distortion was never a problem because of Westinghouse temperature control and positive pressure furnace design.

In this design even heating is assured through back pressure control of combustion gases. With positive pressure in the furnace any air leakage is always outward. Thus localized chilling of the work is prevented. The furnace is tangentially fired by means of spirally located burners and is equipped with 3 zones of automatic temperature control. Since the products of combustion are sucked out from the bottom of the furnace, heat currents make two passes the full length of the work...once upward, once downward.

In Westinghouse experience with gas, electric, or induction heating equipment, we have undoubtedly solved a problem like yours. You can be sure of our broad experience by calling your local Westinghouse industrial heating engineer today or write Westinghouse Electric Corporation, Industrial Heating Division, Meadville, Pa.

J-10451

# You can be <u>SURE</u>... IF It's Westinghouse



Positive pressure in Westinghouse pit furnaces is controlled by the motorized damper (A) in the flue exhausting combustion products. Furnace controls are grouped for single operator supervision of thermocouple readings, furnace pressure control, combustion air blower (B) and air-fuel mixture.



W. E. Collar\* reports . . .

## Facts to lick your distortion problem

Unusual facilities and experience at Westinghouse have enabled us to jump years of trial-and-error methods in engineering furnaces and induction heating equipment to prevent distortion. We're constantly after better ways to gain temperature uniformity in metal processing equipment. This is necessary not only to prevent distortion but also to obtain desired metallurgical properties.

On special problems, our equipment design engineers have the advantage of facts gained through Westinghouse metallurgical research activities. Production testing of equipment design and engineering is carried out by our Materials Manufacturing Division at Blairsville, Penna. These activities back up our long experience in gaining accurate heat distribution for positive temperature uniformity.

The results can be seen in a Westinghouse furnace used for the air tempering of rotors for atomic equipment. Accurate heat control designed into this electrically heated furnace meets demanding requirements for distortion-free work.

Another case in point is the work on distortion problems under way in our induction heating laboratory. Here equipment is being developed for distortionless hardening of automotive axles.

The teamwork that solved these application problems is your assurance of getting the latest in engineering development and the finest equipment for all your metal processing needs.

\*Manager, Industrial Heating Dept.

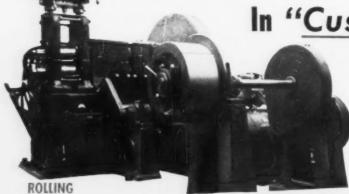
The Westinghouse Heat-Treating Family

GAS . ELECTRIC . INDUCTION

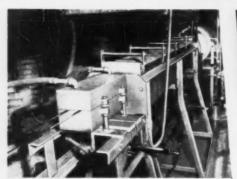
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Wide range of sizes in stock — or

ened and tempered.

Polished bright, yellow or blue.

With square, round or dressed

edges.





MULTIMET alloy wraps are joined by welding in the fabrication of aircraft cabin heaters.

## **MULTIMET Alloy Wraps** Absorb the Heat from a 3500 deg. F Flame

MULTIMET alloy wraps are used to absorb the intense heat from burning aviation gasoline in aircraft cabin heaters. The spirally wrapped alloy sheet transfers the combustion heat to fresh ventilating air. Very thin sheet - only 0.025 in. thick-does an excellent job here despite the high metal temperatures and the oxidizing conditions.

Rigorous 1,000-hr, tests were conducted before MULTIMET alloy was selected for this job. It has now been the standard material for seven years. The excellent high-temperature properties of the alloy made it possible for designers to use thin sections, which insure a light, compact heater, with excellent heat-transfer efficiency.

MULTIMET alloy is one of many HAYNES high-temperature alloys for economical use over a wide range of operating conditions. It has given good service for engine manifolds, turbine blading, heat-treating equipment and many aircraft components. For a copy of a booklet describing HAYNES high-temperature alloys, and for prices and sizes of MULTIMET alloy, get in touch with the nearest Haynes Stellite Company office.



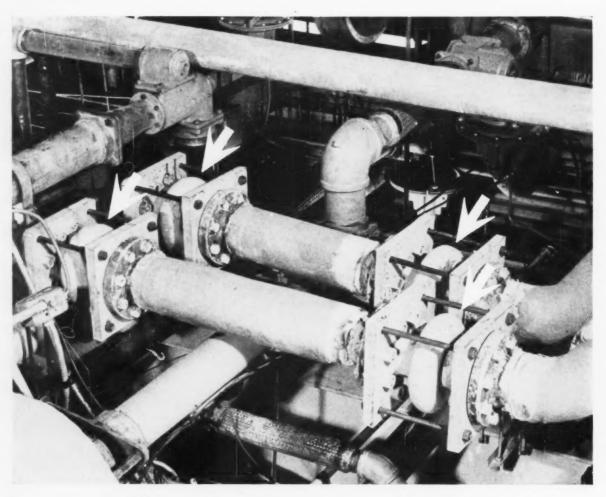
#### STELLITE COMPANY

A Division of Union Carbide and Carbon Corporation

UEE

General Offices and Works, Kokomo, Indiana

Sales Offices Chicago • Cleveland • Detroit • Houston • Los Angeles • New York • San Francisco • Tulsa



# "Only *Carpenter* Stainless Tubing gives us failure-proof service"

The manufacturer of these four truly maintenance-free packless expansion joints (shown by arrows, above) has tried other stainless tubing, but says Carpenter Stainless Tubing is the "only one that renders failure-proof service".

These joints absorb thermal expansion, operating at pressures up to 210 psi and temperatures up to 650°F. They are typical of expansion joints made from Carpenter Tubing which operate at pressures up to 10,000 psi or temperatures as high as 1800°F. Once installed, they have never been replaced. Some have been in service over 15 years. The quality and uniformity of Carpenter Stainless Tubing contributed greatly to the trouble-free fabrication and maintenance-free service of these joints,

If an extra measure of quality in stainless tubing and pipe can improve your products or operation, call your Carpenter Distributor. He's your nearby source of better stainless tubing and pipe.

MEMBER



The Carpenter Steel Company, Alloy Tube Division, Union, N. J.

Export Dept.: The Carpenter Steel Co., Port Washington, N.Y.-"CARSTEELCO"





A PROFIT-MAKING INVESTMENT IN HIGH-PRODUCTION MACHINE TOOLS

Greenlee 22-Station Automatic Transfer Machine for machining transmission cases.

Greenlee Six-Spindle Auto Bar Machine.

Greenlee creative thinking, Greenlee engineering and Greenlee experience combined with that of your own engineers will help you "produce more at lower cost."

Ideas, engineering, experience and facilities of Greenlee Bros. & Co. develop improved methods and machines for greater and greater productivity of future models.

Greenlee's adequate facilities expedite the transition from production ideas to production machines . . . a profit-making investment at work in your plant.

#### GREENLEE STANDARD AND SPECIAL MACHINE TOOLS

- Multiple-Spindle Drilling and Tapping Machines
- Transfer-Type Processing Machines
- Six and Four-Spindle Automatic Bar Machines
- Hydro-Borer Precision Boring Machines

Write for Further Information



GREENLEE BROS. & CO. 1801 Mason Ave. Rockford, Illinois Take a new







# at how *Carpenter*can help you free dollars for more productive uses

As you know, every dollar tied up in inventory shortens productive cash by an equal amount. And inactive stocks of specialty steels are an unnecessary luxury.

That's why we ask-have you called Carpenter lately?

If not, you may be missing a good bet to shift inventory cash into more profitable channels. Here's why.

Your Carpenter Mill-Branch Warehouse is now in the best position ever to meet your day-to-day needs for tool, stainless and alloy steels . . . quickly and without hesitation.

What's more, this comprehensive Mill-Branch Warehouse program is backed by direct service from the Reading Mill to quickly meet unusual requests for special grades and sizes.

Add together the order desk people . . . your Carpenter Representative . . . the warehouse crew, and the office staff, and you have team action that spells increased dependability. Whether you want information on prices . . . technical literature to simplify heat treating . . . or actual in-shop assistance — there's a specialist at Carpenter ready to help you.

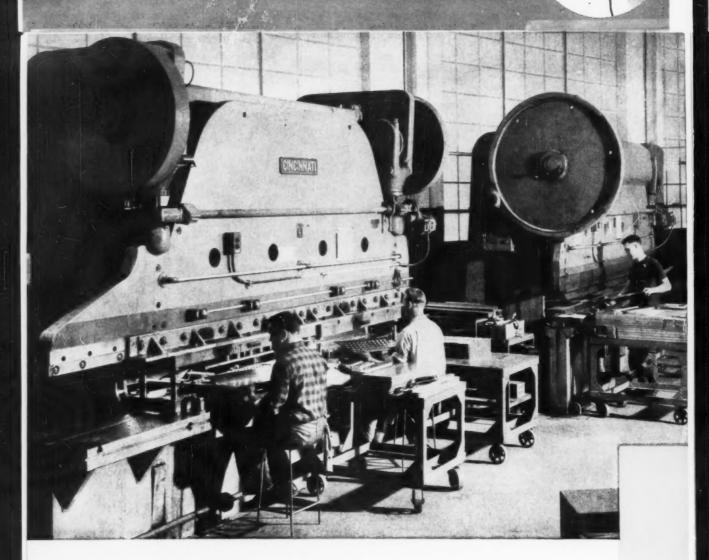
Start today! Let your nearby Carpenter Mill-Branch Warehouse be your own stock room . . . help you free your inventory dollars for more productive uses. A phone call is all that's needed to get you underway. The Carpenter Steel Co., 121 W. Bern St., Reading, Pa.

*Carpenter* 

Mill-Branch Warehouse Service



Mill-Branch Warehouses, Offices and Distributors in Principal U. S. Cities



# CINCINNATI Shears and Press Brakes the production

costs

at THE TRANE COMPANY, La Crosse, Wisc





Three Cincinnati Shears and four Cincinnati Press Brakes are profitable producers in this finely equipped shop.

The battery of shears produces accurate blanks, sheared to micrometer accuracy, which are later formed and pierced on the Cincinnati Press Brakes.

The photo at left shows multiple holes being pierced and extruded to a tolerance of  $\pm .002$ " in a steel tube support plate for Trane cooling coils. On this operation alone, floor to floor

time was cut from 3-1/3 minutes to 1/2 minute by the use of Cincinnati Press Brakes. The speed and outstanding accuracy of these Cincinnati Machines have lowered costs and increased quality of the air conditioning equipment manufactured by this leading company.

Write **Department B** for Catalog S-7R on Cincinnati All-Steel Shears and Catalog B-4R on Cincinnati Press Brakes. We also suggest you consult our Application Engineering Department about your shearing and forming problems.

THE CINCINNATI SHAPER CO.

CINCINNATI 25, OHIO, U.S.A.

SHAPERS . SHEARS . BRAKES





Take the job illustrated, as an example. Three equally spaced re-entrant cuts were required to segment a large, heavy die forging. The work was merely placed on the table between the vise jaws with the first lay-out line positioned to bisect the blade. Feed pressure was set on the direct-reading scale and the cut started. On a MARVEL No. 8, the work is always stationary and the blade is fed into the work; the cutting edge of the blade is always square with the table throughout its full feed traverse, which eliminates the need for special fixtures. The pre-set Automatic Overload-Relief Power Feed kept the blade moving into the work only as fast as it could freely remove the metal; as the vertical length of the cut decreased, the blade was automatically fed faster, thus increasing cutting speed. Upon completion of a cut, the blade was rapidly returned to its starting position by a rapid traverse handwheel located at the operator's position. Succeeding cuts were made in the same manner, with the same ease and speed.

Jobs like this aren't done every day, but they serve to emphasize the versatility of the MARVEL No. 8, a truly universal metal cutting saw. If you cut, machine or fabricate metal, this is a sawing machine you should know about. Write for catalog.

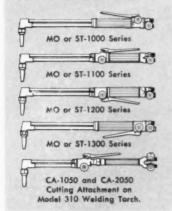
ARMSTRONG-BLUM MFG. CO.

5700 BLOOMINGDALE AVE. - CHICAGO 39, ILL.





#### CHOICE OF LEVER POSITION



Select either Monel (MO) or forged bronze (ST) head; available in four lengths: 21", 27", 36" and 48", with 90°, 75° and 180°, 45° on ST models only. Same design features contained in cutting attachments, with forged bronze head.

#### **OPERATORS PREFER**

this torch for hot, tough jobs!

#### LICK YOUR HOTTEST JOBS

 $\ldots$  solid stainless steel mixing tube absorbs heat slowly, keeps gases below flashpoint.

#### LAST LONGER UNDER ROUGH, TOUGH USE

 $\dots$  because they're made of toughest materials  $\dots$  special heat resisting bronze heads, forged brass bodies.

#### EASIER TO HANDLE, EASIER TO MAINTAIN

... hand-fitting oval shaped grip... well balanced for ease of handling... practical design for ease of service after long use.

Make your tough jobs easy, your easy jobs a pleasure . . . see your Victor dealer now!

VICIOR

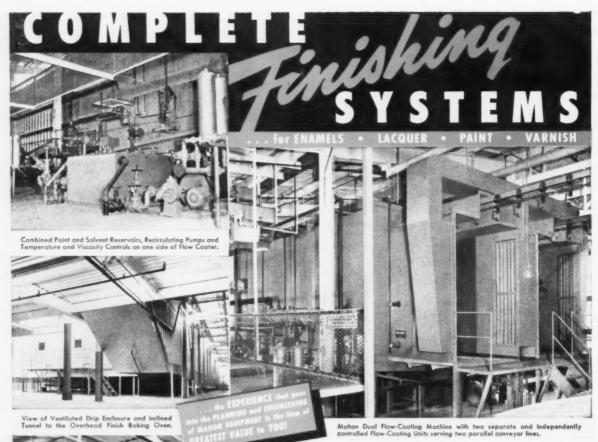
#### VICTOR EQUIPMENT COMPANY

Mfrs. of welding & cutting equipment; hardfacing rods, blasting nozzles; cobalt & tungsten castings; straightline and shape cutting machines.

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the biggest little mill in the country ainless Steels With more facilities than ever before to convert STRIP, Flat Wire, and other Stainless Steels TO YOUR CLOSEST REQUIREMENTS-EXACTLY AS YOU WANT IT. One foot or one pound and up rolled, slit, sheared, flattened, edge rolled, annealed and DELIVERED PROMPTLY. **ULBRICH Stainless Steels** WALLINGFORD, CONN. Phone: COlony 9-7771





## Dual Flow-Coating System CUTS Paint VOLUME, MANPOWER Requirements, and Operating COSTS!

The new Flow-Coating System illustrated here has proved a tremendous saving in painting automobile hoods, fenders, fans and miscellaneous parts. The system has two parallel conveyor lines carrying parts through a dual Flow-Coating Machine-either side of which may be operated independently. Each section of the Flow-Coating Machine is served by a 450-gallon paint reservoir and a 450-gallon solvent reservoir and are fitted with automatic equipment to maintain constant paint viscosity and temperature. Other equipment in this system includes ventilated drip enclosures with sumps, scavenger pumps, and facilities for solvent flush-down, a finish baking oven and an air supply and exhaust system. This system now paints, on one line, all parts previously painted in two dip-coating systems which required an operating volume of 16,000 gallons of paint. One man operates and maintains the new Mahon System, where twelve men were required to operate and maintain the old equipment. The savings in material, labor and operating costs are obvious. If you have a finishing problem, it will pay you to discuss methods, equipment requirements and possible production layouts with Mahon engineers . . . you will find them better qualified to advise you, and better qualified to do the all-important planning, engineering and coordinating of equipment . . . and, if you care to investigate, you will also find that Mahon equipment will serve you better over a longer period of time. See Sweet's Plant Engineering File for information, or write for Catalog A-657.

THE R. C. MAHON COMPANY . Detroit 34, Michigan SALES-ENGINEERING OFFICES in DETROIT, NEW YORK and CHICAGO

Engineers and Manufacturers of Complete Finishing Systems—including Metal Cleaning, Pickling and Rust
Proofing Equipment, Hydro-Filter Spray Booths, Dip and Flow Coaters, Filtered Air Supply Systems,
Drying and Boking Ovens, Cooling Tunnels, Heat Treating and Quenching Equipment for
Aluminum and Magnesium, and other Units of Special Production Equipment.



One of the Gas-Fired Heating Units with Automatic Temperature Control Equipment below the Overhead Finish Baking Oven.



General view of Mahon Air Supply and Exhaust Equipment which provide Filtered Air and Ventilation for the entire system.

MAHON

# Just 4 Easy Steps to Automatic Lubrication From One Central Point

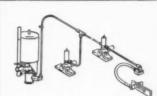
with an ACCUMATIC System

FASTER ... FOOLPROOF ... LESS COSTLY!





Connect Accumatic fittings with copper tubing. (Alemite has tubing, clips and accessories for easy installation.)



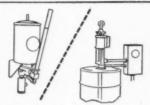
Connect sliding, rotary or oscillating parts into tubing system. (Flexible hose and swivels for moving parts.)

#### The fitting that "thinks for itself!"

The Alemite Accumatic System eliminates the work, worry and "human error" of manual lubrication. It fits directly on bearings—meters an exact shot of oil or grease automatically—at predetermined intervals—while the machine operates. Cuts labor, production and maintenance costs!

#### Factory-tested field-proved!

Grueling field tests show no appreciable variation in the amount of lubricant discharged after 73,312 cycles—equal to 122 years of twice-a-day service!



Provide central pump to supply lubricant to system. (Ordinary hand pump or fully automatic barrel pump.)

#### ALEMITE ACCUMATIC ADVANTAGES!

- Prevents application of wrong lubricant.
- Seals completely against damaging dirt, grit and water.
- Na parts are neglected—lubricates inaccessible and dangerous bearings at regular intervals.
- Eliminates product spoilage due to over-lubrication.
- Eliminates point-by-point lubrication methods—services all bearings in one operation.
- Delivers exact amount of lubricant to bearing.

## ALEMITE

A Division of STEWART-WARNER CORPORATION



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Alemite, Dept. N-17

1850 Diversey Parkway, Chicago 14, Illinois

Please send me my free copy of the complete Accumatic Catalog.

Name

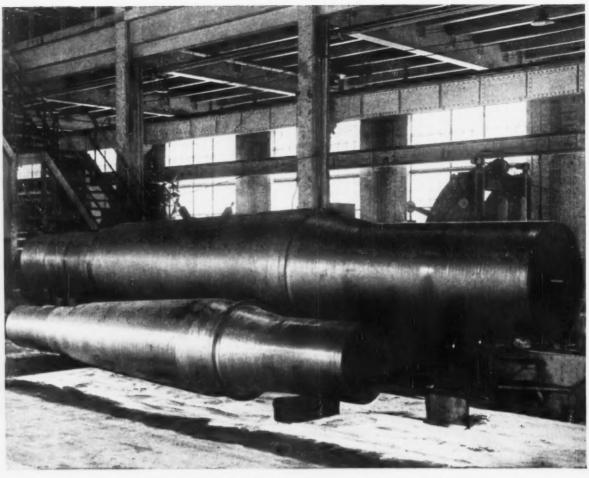
Company

Address

City ....

Zone State





\*Forged from 3½% Nickel Steel - These gyratory crusher shafts weigh 102,000 and 34,000 lbs. and are 25 and 17 feet long respectively. They were produced by Bethlehem Steel Company, Steelton, Pa.

# In large forgings like this...\* You get desired properties reliably with Nickel Steel

Usually husky parts like this cannot be quenched without special facilities.

How then do you get the superior mechanical properties often required in heavy-sectioned parts?

By selecting a nickel alloy steel that doesn't need a liquid quench to develop strength and toughness.

#### Why Nickel?

The tests of time and laws of metallurgy have proved nickel to be most valuable in developing high mechanical properties in heavy forgings. Nickel, often acting with other alloying elements, increases the hardening response of steel parts too large to liquid quench. The resulting microstructure formed gives added strength and improved toughness.

#### Do you have a problem?

Nickel alloy steels are used for dependable troublefree performance in the most demanding applications. Send us the details of your problem. We may be able to help you — write today.



THE INTERNATIONAL NICKEL COMPANY, INC. 87. WALL ST. N. Y.

THE IRON AGE

City \_\_\_\_ Zone State

CCKTTCLEUTEL

**LEWIS** 

-MEDART-



## BLAW-KNOX



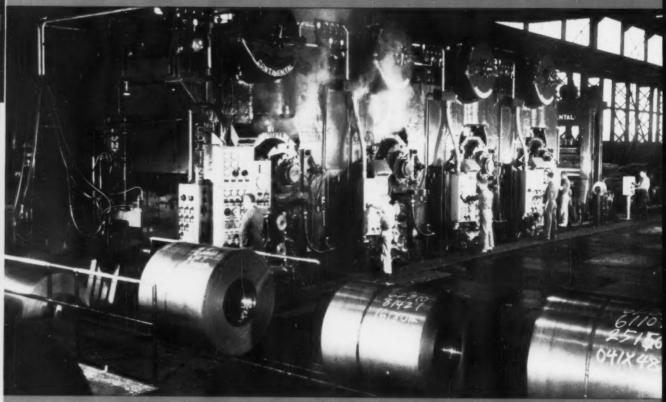
## headquarters for the best-named products serving the metals industry!

Grouped under the Blaw-Knox Foundry and Mill Machinery banner are the best known names in Metal Producing and Metalworking production equipment. These products, custom-designed and built for the highest standards of performance include: complete primary and finishing rolling mills, a comprehensive line of standard and special grade rolls, cold finishing equipment, castings for steelmaking, special high temperature alloy castings for heat treating and water cooled equipment for open hearth furnaces.

Behind each of these products is an engineering force and plant capacity that has no equal in industry. You can expect exceptional service from this integrated organization of machines and men who understand your production and market problems.



BLOOMING MILL-40-Inch, 2-high reversing blooming-slabbing mill



COLD MILL-High-speed 21" x 53" x 60", 4-stand tandem cold mill

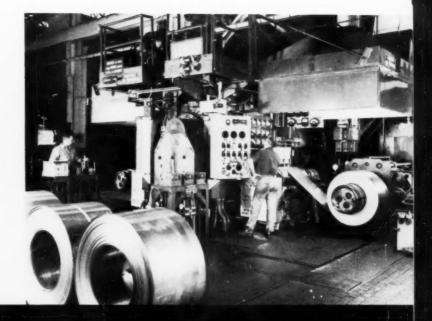
#### Continental

In addition to complete mills for rolling all types of ferrous and non-ferrous metals, Blaw-Knox offers design, construction engineering, erecting and installation of the mill together

with auxiliary equipment and special machinery. Thus you are assured of a single responsibility from preliminary engineering to satisfactory installation.

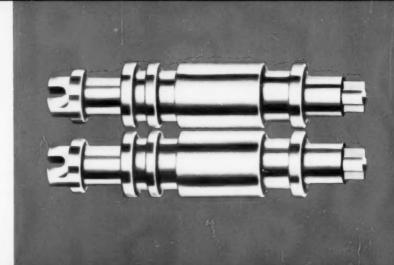
#### Lewis

Lewis four-high reversing cold mills for rolling thin metals provide built-in versatility combined with continuous control and high speed delivery. Representative of the line, this four-high reversing unit for the cold reduction of strip aluminum and copper-base alloys.



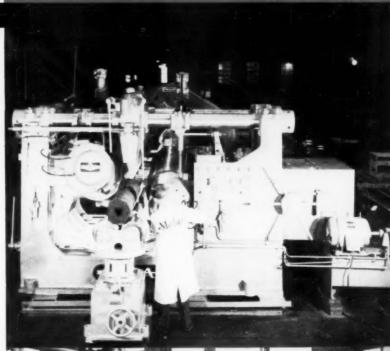
#### Rolls

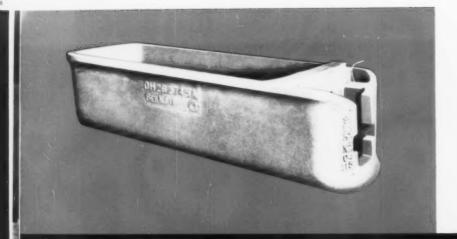
More than 50 different grades of iron and steel rolls are regularly available from Blaw-Knox. These rolls bear such well known trade names as Continental, Lewis and Pittsburgh. In addition, Blaw-Knox roll engineers can recommend special types of rolls best suited to your requirements.



#### Medart

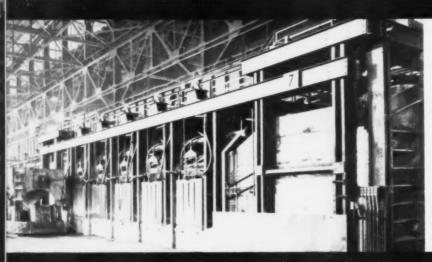
The most advanced and complete line of cold finishing equipment in industry. Shown here is one of the most widely used Medart machines, the 2-roll rotary straightening, sizing and polishing machine. To meet your special requirements, there's a Medart machine for billet peeling and chipping, sizing and polishing, centerless turning, straightening and roll grinding.





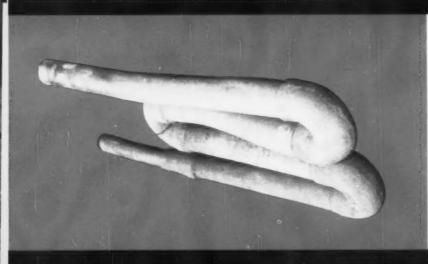
### Castings

Blaw-Knox castings are in service in practically every segment of American Industry. Under the famous trade names, Union and Continental, their quality reflects a program of constant improvement and the use of the most modern Foundry techniques. Blaw-Knox engineers are ready to study your designs in order to provide the best casting at the lowest practical cost.



## Steel Plant Equipment

Blaw-Knox water cooled equipment for use with high temperature furnaces provides a high degree of operational safety in rugged steel making operations. In addition, Blaw-Knox provides equipment such as dolomite machines, autopours, reversing valves and ladle addition feeders for use in mechanized steelmaking operations.



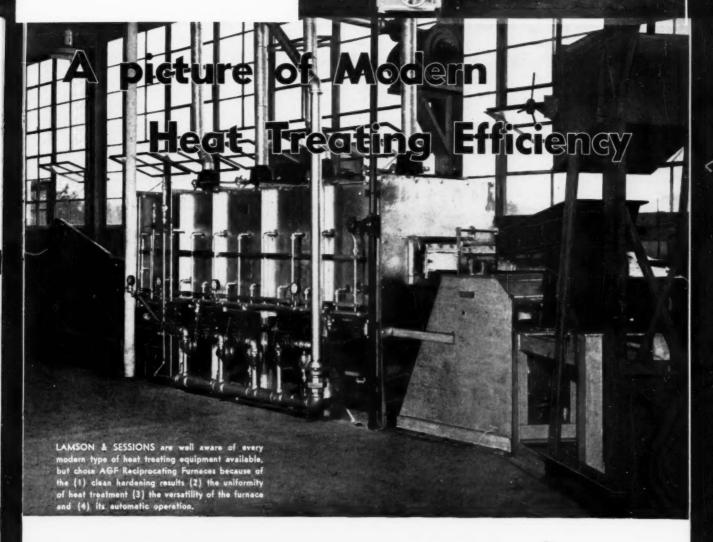
### National Alloy

The problems of heat and corrosion have been successfully overcome throughout the metals industry with the use of National Alloy castings. The advanced metallurgical skills and production facilities of National Alloy are directed to the single goal of providing high alloy castings for maximum service under the severe operating requirements imposed by elevated temperatures and corrosive conditions.



### BLAW-KNOX COMPANY

300 Sixth Avenue Pittsburgh 22, Pennsylvania



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The loader, automatic measured feed, controlled atmosphere, proper heating cycle, the automatic quench . . . even the automatic tempering oven is available to help you produce the highest quality heat treated product at lowest cost.

Inventors and original manufacturers of most basic types of heat treating furnaces used in product and parts manufacturing industries today, AGF "PIONEER" furnace builders are able to furnish the answers that will provide you with a "trouble-free" heat treating installation.

The latest production furnace, only recently introduced is the Model 240 illustrated above. Numerous complete installations have been made in plants wishing to "cleanup" and bring new efficiency to their heat treating departments. One such installation is that of Lamson & Sessions in Kent, Ohio, illustrated above.

Size doesn't matter because AGF has many standard sizes and models. There is one to suit your need, whether you heat treat 10 or 800 lbs. of work per hour. AGF builds a complete line of heat treating furnaces to suit the smallest or the largest industrial demands.

An AGF factory trained Engineer or Metallurgist will call on you and recommend proper equipment for your use at no obligation.

You'll get an honest recommendation from a fully qualified source backed by more than 78 years of reputable experience. Fill in and mail the coupon now.

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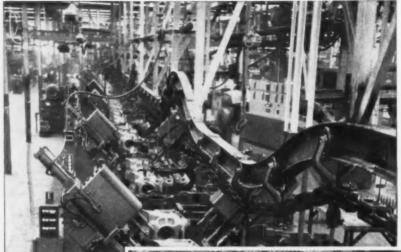
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Please have your Engineer call	Please send catalog [	
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We want to heat treat	lbs. of	per hr.
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☐ We are sending samples of our parts for your recommendation of proper heat treating equipment at no obligation.

## In the Spectacular PLYMOUTH ENGINE PLANT you see



VICKERS®
HYDRAULICS
Wherever
You Look

Plymouth Engine Plant is 980' long and 500' wide. Indicative of its scape is crankshaft machining requiring 4500 linear feet of automation composed of 385 individual units. Plant capacity is 150 engines per hour.

(Above) View of Plymouth Engine assembly line



In the new Plymouth "Qualimatic" Engine plant you see Vickers Hydraulics on every side. Hundreds of machines in this latest and greatest example of automation are Vickers equipped.

Both builders and users of production equipment appreciate the significant advantages of Vickers Hydraulics . . . advantages that help produce better products at lower cost.

A specific need in the Engine Plant is standardization on a few basic hydraulic units to keep down parts inventories. The Vickers line makes standardization easy. Also desirable are hydraulics in units quickly demountable . . . so that by replacing units, repairs on the job are avoided and costly downtime reduced. Vickers has extensively developed demountable unit construction.

Whether automated or not, more and more plants have more and more Vickers Hydraulics. For further information, write for Catalog 5002B.

#### VICKERS INCORPORATED

ADMINISTRATIVE and ENGINEERING CENTER
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VICKERS HYDRAULICS is used on machines supplied by these Companies to Plymouth Engine Plant

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Burnes Drill Company

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ENGINEERS AND BUILDERS OF OIL HYDRAULIC EQUIPMENT SINCE 192;



With better than an 80% increase in the consumption of electric power, the far-sighted engineers of a large mid-western electric power and light company decided that an addition to their main generator building was necessary. To do so meant first removing a 24" thick wall that measured 210' long by 31' high. Removing this wall in the formerly-conventional methods would not only have taken too long, but would have cost a great deal.

At this point CHICAGO CONCRETE BREAKING COMPANY'S demolition experts were called in. The question put to them: "Could dynamite be used safely on a wall that was less than five feet from operating equipment . . . equipment that meant power and light for an entire city?" The answer: CHICAGO CONCRETE BREAKING not only could guarantee to do the job of removing that wall, but would do so without disturbing the operation of that vital equipment.

In less than three weeks over 12,600 cubic feet of concrete wall was control-blasted out. A tremendous savings in time and at a cost that was but one-third of what the "old" methods would have been . . . with absolute safety to both men and equipment . . . such were the dividends that CHICAGO CONCRETE BREAKING returned to those modern-minded engineers.

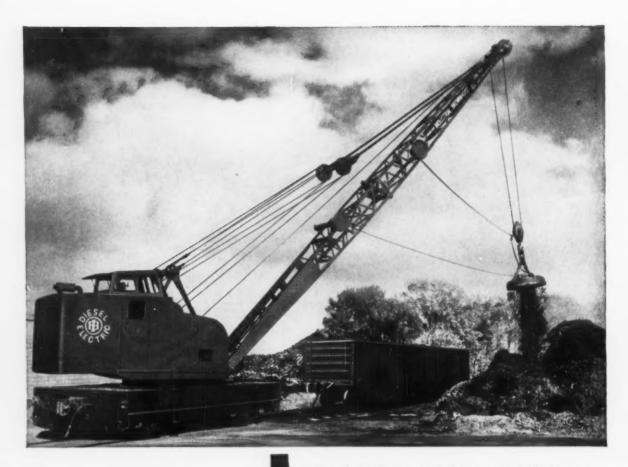
If you have any rehabilitation work coming up—regardless of how complex or "tricky" it appears, phone or write today. Our 35 years of experience, know-how and ability are at your command to handle your demolition work while safeguarding your vital equipment . . . as we did in the above situation.

## CHICAGO CONCRETE BREAKING CO.

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PITTSBURGH AREA - 213 Corey Ave., Braddock, Pa., Electric 1-1656

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BROWNHOIST speeds the job

Brownhoist Cranes are helping maintain high production schedules in mines, steel mills, factories, and scrap yards... in fact, wherever there are railroads throughout the world. Brownhoist Diesel-Electric Locomotive-Cranes, for all their husky size, handle easily. Their patented Monitor Type Cab and Clear-Vision Boom give a 360° view. Operating controls are within easy reach. Electric travel permits operation as a switch engine as well as a crane. Constructed to last for many years with little maintenance. Brownhoist Diesel-Electric Cranes are available in capacities from 25 to 100 tons. For complete information, consult your nearest Brownhoist representative or write us today.

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## BROWNHOIST

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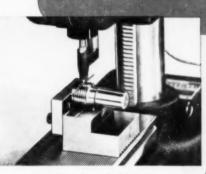
INDUSTRIAL BROWNHOIST CORPORATION
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# SHEFFIELD VISUAL GAGE FOR 10 DAYS ... FREE



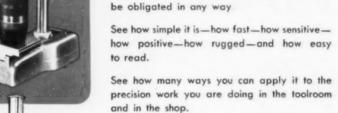
The Visual Gage being used to check O.D.

The Visual Gage in the toolroom



Measuring the pitch diameter of tapered threads.

Using the sine bar fixture to check taper.



The Visual Gage will with suitable accessories readily check angularity and any outside dimension including screw thread characteristics.

Prove to yourself the real value of the Visual Gage right there in your own shop. You won't

If you are working to "Tenths", ask for a Visual Gage having an amplification of 1000 to 1. If your tolerances are as small as ten millionths, ask for an amplification of 10,000 to

millionths, ask for an amplification of 10,000 to

1. You have a choice of 5 amplifications.

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Box 893—Dayton 1, Ohio

Without obligation, we'd like to try a VISUAL GAGE



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manufacture and measurement for mankind

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Dept.	Position
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City	Zone State

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A Series for Chemists and Executives of the Solvents and Chemical Consuming Industries

#### Greenleaf to Handle Market Development of Zirconium And Titanium for U.S.I.



William C. Greenleaf has been named Manager of Metals Development for U.S.I. and will be responsible for market development and sales of zirconium and titanium sponge. to be produced from U.S.I.'s two new plants now being built in Ashtabula, Ohio,

A recognized authority in the field of zirconium and titanium. Mr. Greenleaf presented three papers during the 1955 Atomic Industrial Forum Zirconium Program, describing (1) melting of zirconium, (2) fabrication of zirconium, and (3) zirconium mill products and prices. He also conceived and developed processes now in general use for producing both wide-sheet and flat-bar titanium and zirconium by continuous stripmill techniques.

#### Faye Named Manager of Sodium Product Sales

Martin Fave has been named Manager of Sodium Product Sales for U.S.I. and will be responsible for coordinating sales and sales promotional activities for metallic sodium, "U.S.I. Isosebacie" acid and related prod-



tillers organization in 1952 in the Market Research and Development Department.

#### TECHNICAL DEVELOPMENTS

Information about manufacturers of these items may be obtained by writing the Editor, U.S.I. Chemical News.

A zirconium-copper alloy now available is re-ported to combine high electrical conductivity with good strength retention at elevated temper-atures. Suggested for electrical motor commu-tators serving above 500°F where strength is needed. Conductivity is 95.8% of copper. No.1193

Titanium wire cloth is now on the market in sizes from 60 mesh to coarser grades. It is re-ported to be particularly suitable for filtering or screening highly corrosive materials. No. 1197

## Zirconium and Titanium Lick **Roughest Corrosion Problems**

Metals to be Available at Lower Cost in Future: Provide Long-Lived Materials of Construction: Complement Each Other on Corrosion Resistance

It is now practical to fabricate equipment which is corrosion-resistant to almost every substance encountered in industry, by using either zirconium or titanium metal. Alloys of either metal, or possibly both,

Industrial applications of these metals have been hampered by two considerations: availability and price. Zirconium will shortly be produced at a rate sufficient to supply industrial needs, and titanium has been available to industry during the past two years. And it is expected that increased production of these metals during the next few years will result in significant price decreases

may extend the range even further.

Twelve to thirteen thousand tons of titanium were available in 1956 and present construction schedules indicate that the figure will rise substantially in 1957, U.S.L's new plant alone will add 5,000 tons to the annual proZirconium will be on the market in quantity by mid-1957. When its new plant at Ashtabula, Ohio gets under way, U.S.I. will be able to supply 500,000 pounds or more per year to commercial users in addition to its Atomic Energy Commission commitments of 1,000,000 pounds per year.

#### New Metals Economical

Chemical process equipment can now be fabricated from titanium for a little over twice the price of stainless steel, and it is expected that in the future titanium equipment will be only 50-75% higher than stainless, Commercial grade zirconium equipment will probably be priced only 75-100% higher than duction capacity by the end of the year, stainless when volume production is reached.

#### Typical Corrosion Resistances\* of Zirconium and Titanium

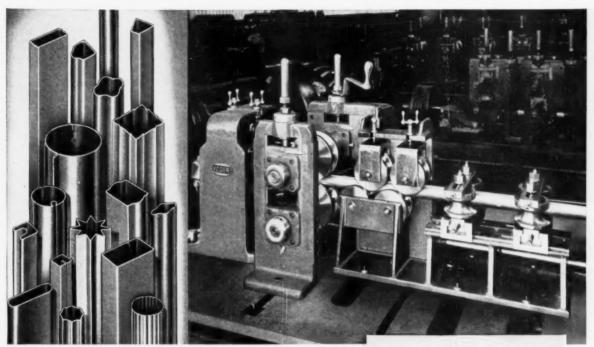
to good g	itanium ood below 5% xcellent ood below 10%
to fair	xcellent good below 10%
to fair p	good below 10%
to fair g	good below 10%
to fair p	,
1	
	1000
90	
	excellent to good
	xcellent
	xcellent
	xcellent
	good below 50%
e	xcellent
e	excellent
e	excellent
	xcellent
	excellent
	excellent to fair
ttt	t e e e e e e e e e e e e e e e e e e e

\*Above data do not cover all conditions because of space limitations. Literature references may be obtained by writing the Editor, U.S.I. Chemical News, 99 Park Ave., N. Y. 16, N. Y.

## Division of National Distillers Products Corporation 99 Park Avenue, New York 16, N. Y.

#### U.S.I. SALES OFFICES

Atlanta . Baltimore . Boston . Buffalo . Chicago . Cincinnati Cleveland • Dallas • Detroit • Houston • Indianapolis • Kansas City, Mo. Los Angeles . Louisville . Minneapolis . Nashville . New Orleans New York . Philadelphia . Pittsburgh . Portland, Ore. . St. Louis Salt Lake City . San Francisco . Seattle



Lock-Seaming attachment at exit end of forming machine.

## COLD ROLL FORMING TUBULAR SHAPES

Among the wide variety of things you can make on a Yoder Cold Roll Forming machine are round, square, oval, rectangular and other tubular shapes, such as illustrated at left above. The seams may be open, lapped, butted, dovetailed, interlocking, etc.—as indicated in Figures 1 to 6 at the right.

Millions of feet of such unwelded tubular shapes are made from coiled strip for conductor pipe, bedsteads, lamp stands, window channel, wiring raceways, carrying rods, etc. Production ranges from 20,000 to 50,000 feet per day, with only one operator and a helper.

Yoder offers you the cooperation of their engineering staff for designing and adapting their cold roll forming machines, auxiliaries, and tooling, for the low cost production of structurals, mouldings and trim, panels, tubular and other shapes, to meet individual needs.

The Yoder book on Cold Roll Forming is a complete, illustrated text on the art and the equipment needed for performing a variety of operations which can be combined with cold roll forming, at little or no extra labor cost. A copy is yours for the asking.

#### THE YODER COMPANY

5510 Walworth Avenue

Cleveland 2, Ohio



COLD ROLL FORMING MACHINES

ROTARY SLITTING LINES
PIPE AND TUBE MILLS-Electric Weld

## WHAT UNBIASED RECOMMENDATIONS **MEAN TO YOU**

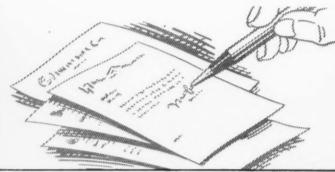
Because we make every type and size of Gear Driven Power Transmission Unit, we can recommend a specific unit for your particular requirements, which is exactly the right type and size to give you the most efficient service and longest possible life . . . Our recommendations are completely "unbiased", because we do not have to limit them to just one or two types. We have also found that many firms like to order their Units from one manufacturer-and to make that one manufacturer responsible for the selection and operation of all their Reducers.

Whatever your drive problem may be, whether speed reducing, speed increasing, motorized operation of valves, fluid mixing, or the coupling together of driving and driven units -it will pay you to call upon "Phillie Gear" Engineers.

Upon request on your Business Letterhead, we shall be glad to send you a copy of our "All Products Bulletin", or a complete Catalog on any type of Unit illustrated herewith.



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**Change-Speed Units** 















Sphereflex Couplings















Cooling Tower Drives

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INDUSTRIAL GEARS & SPEED REDUCERS . LIMITORQUE VALVE CONTROLS . FLUID MIXERS . FLEXIBLE COUPLINGS Virginia Gear & Machine Corp. . Lynchburg, Va.

### CONTINUOUS STRIP ANNEALING LINES



Two of five Wean Continuous Strip Annealing Lines installed in a Pittsburgh district mill.

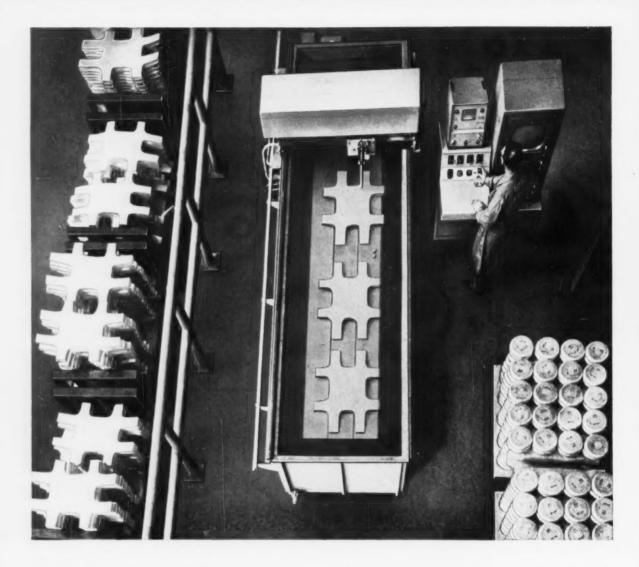
#### Ninth Wean Engineered Line Sets New Record

The ninth Wean designed continuous strip annealing line for silicon and tinplate products is now in the process of construction. This means that Wean has engineered more of these lines than all other firms combined - a record in every sense of the word.

The reasons for this Wean leadership are many.

For example, the Wean design permits maximum speed and production while providing an excellent bright annealed product of uniform surface. And, users of Wean continuous lines report better metallurgical control, better temper mill operation with elimination of stickers, better delivery and a reduction in process inventory.

\* Wean also has designed and built 11 Stainless Steel Continuous Annealing Lines - also a record in the industry.



## Harvey hand forgings...100% ultrasonic tested

OPTIMUM QUALITY GUARANTEED regardless of the size or shape you order from Harvey Aluminum. Huge hydraulic forging presses ranging in size to 8000 ton capacity now make it possible to deliver unusually large hand forgings. All shapes, from simple biscuit to complex smith forging, can be produced in aluminum or titanium alloys. And using the immersion technique illustrated, every forging is ultrasonic tested on the newest automatic equipment to verify internal soundness of the material.

guarantee uniform high quality... insure freedom from internal and external discontinuities. Ultrasonic testing equipment is just one of many methods that safeguard Harvey quality from ingot to finished forging. No matter what your design and production requirements are in forgings, or in extrusions or impact extrusions, you can rely on the Harvey tradition of highest quality. Review yourhand forging requirements with your Harvey engineer.

Harvey is a leading independent producer of quality aluminum products in all alloys and sizes; Rod and bar, pipe, tube, hollow sections, press forgings, forging stock, impact extrusions, structurals, special shapes, extrusions, screw machine products and other aluminum products. Harvey is also producing similar items in titanium and steel.

Making the most of aluminum

... for everyone



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WITH THE SAME BASIC, NO-DRIFT SYSTEM

The Dimensionair system is basically sound in principle. Its accuracy is proved constant and dependable every day in practice.

Now, new important refinements have been built into the Dimensionair which further improve its use.

Most air lines installed in plants were NEVER INTENDED to be used for precision instruments of any kind. Hence, the Dimensionair is now made EVEN MORE IMMUNE to unclean air and variations in air pressures.

Adjustments are more foolproof.

Smaller size makes the gage EASIER TO HANDLE and increases its adaptability for general use... and for multiple use.

Since any instrument is subject to all degrees of treatment it must be EASY TO SERVICE when the unusual or unexpected upsets its normal function. In the new and smaller Dimensionair all components and connections are quickly and easily accessible.

In every way the Dimensionair provides you with constant accuracy and GREATER DEPENDABILITY, adaptability and service. That's why more and more inspection people buy it. Why don't YOU try it? Write or call us or our nearest office.

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FEDERAL'S SOLUTION TO THE COST OF GAGING: Impartial Gage Selection Engineering Follow-Through Everything in Gages

ALL COMPONENTS EASILY ACCESSIBLE One-piece top and front easily removed with all components and connections attached. Quick, easy servicing, if necessary.



BETTER FILTER with

New sintered bronze element filters out dirt and coagulated oil. Condition of oir lines can be readily checked by observing filter bowl. Attached directly to gage, it eliminates extra piping.

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FOR RECOMMENDATIONS IN MODERN GAGES . . .

Dial Indicating, Air, Electric, or Electronic — for Inspecting, Measuring, Sorting, or Automation Gaging

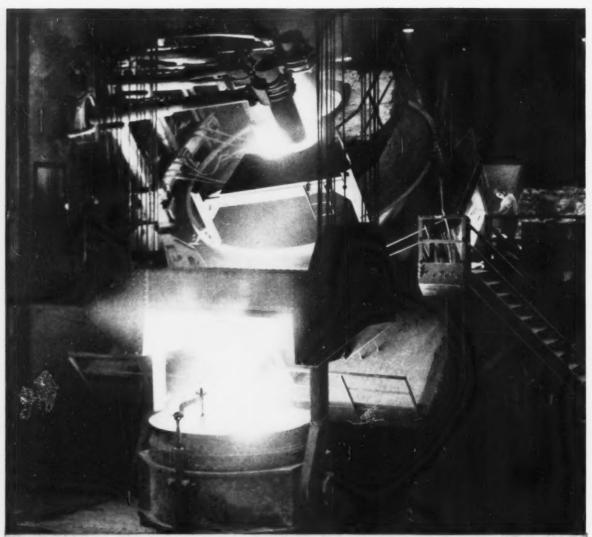


Photo courtesy of American Bridge Division of the United States Steel Corporation

## BAKER'S MAGDOLITE AND JEBCOLITE are always 5 ways better

Continued research and development throughout the years, plus The J. E. Baker Company's precisely controlled manufacturing methods, have resulted in the superior, properly burned, grain-sized Magdolite and Jebcolite particles which help provide:

More uniform ingots—increased ingot production—increased furnace efficiency—lower

refractory costs—less defective production material.

Magdolite and Jebcolite\* are the *original* dead-burned dolomites that offer better composition, preparation, strength, economy and quality. Don't say "dolomite." Save dollars. Specify Baker's Magdolite for open hearth and Jebcolite for electric furnace use.

\*Jebcolite has the same superior chemical, physical and mineralogical characteristics as Magdolite and differs only in grain size which is designed specifically for electric furnace application.



**SINCE 1889** 

#### THE J. E. BAKER COMPANY

YORK, PENNSYLVANIA

PLANTS: BILLMEYER, YORK, PENNSYLVANIA - MILLERSVILLE, OHIO



Write for your copy Today



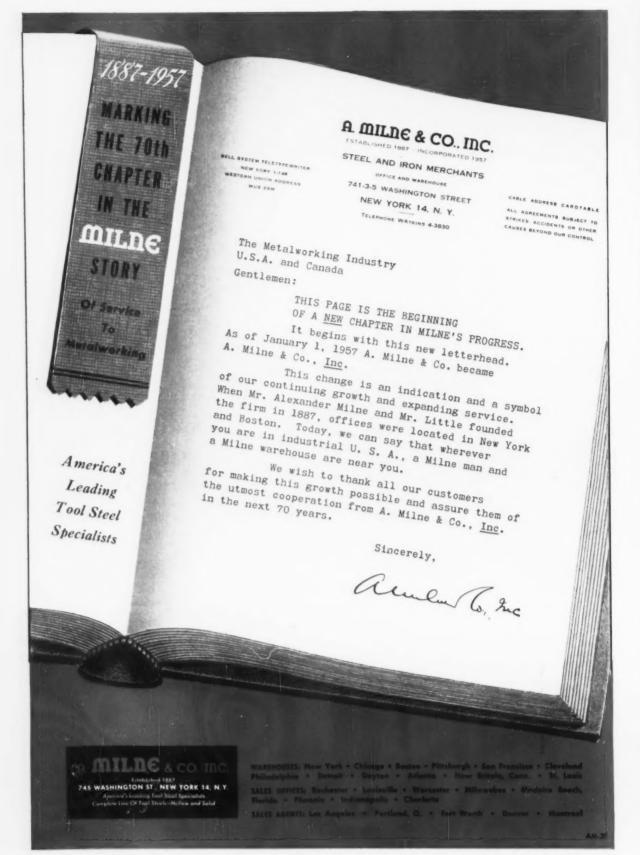
A machine not put to its best use is theoretically idle. Proper machine selection is an important factor in the profitable use of a multiple spindle automatic. So extensive are the demands on this type of lathe that no single model—or number of models—can be expected to efficiently handle the wide range of work available.

To excel in any range of work a multiple spindle automatic must be specifically designed for that range. That is why CONOMATICS are provided in so many models. In no other way can the purchaser be assured of the best possible machine for his particular requirements.



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CONE AUTOMATIC MACHINE COMPANY, INC., WINDSOR, VT., U.S.A.



NOW...

**QUALITY WELDS** 

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with up to
60%
LESS
SHIELDING
GAS



H-15 argon-hydrogen mixture means new economy in fast, sound welding operations,

Using H-15, a Linde mixture of argon and hydrogen shielding gases, savings as high as 60% of normal gas consumptions are being attained by manufacturers on a wide variety of metal products. This mixture is designed for extremely efficient mechanized welding of stainless steel, Monel, Inconel, and cupro-nickel.

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Get the complete story of this highly efficient, economical mixture, contact your local LINDE representative. Start saving now—do it today.

## Linde Air Products Company A Division of Union Carbide and Carbon Corporation

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## a step ahead... of the changing time

is facilitated by the production of high-grade ores, the maintenance of a fine ore vessel transportation fleet, modern mining equipment, and the employment of skilled employees. This "team work" keeps industry and commerce ahead of the times, thus insuring further development on a greater scale than ever before in history.



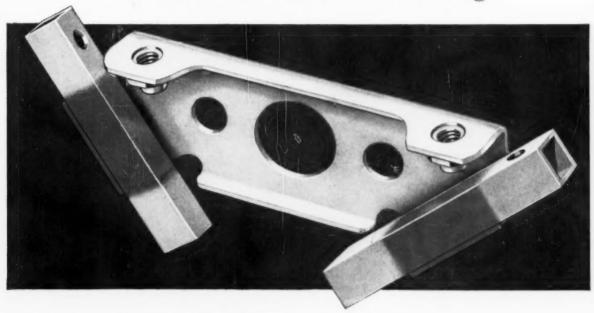
IRON ORE \* ALLOYS \* VESSEL TRANSPORTATION \* COAL

The Eleveland-Cliffs Iron Company
UNION COMMERCE BUILDING . CLEVELAND 14, OHIO



# Jack & Heintz Saves \$1584 Per Hour...

with TOCCO Induction Brazing



Brazing Costs Down—When Jack & Heintz engineers switched from torch brazing to automatic induction, brazing cost of these inverter brush mounts fell from \$.05 to \$.006 each—a reduction of 83% in direct labor costs alone! Additional savings result because less cleaning is required after TOCCO, and fuel costs are much lower, too.

**Braxing Production Up**—While costs dropped, production on the part zoomed—from 40 to 360 brazed assemblies per hour. Furthermore, rejects and scrap, formerly high, are now negligible.

Versatility—The part shown is just one of over 25 parts, large and small, which alert J & H engineers have converted from old-fashioned brazing methods to modern, automatic TOCCO. Overall brazing costs (TOCCO brazing versus former methods used) are down 75%—brazing speed, up 100%.

If the manufacture of your product involves brazing, heat-treating, forging or melting of ferrous or non-ferrous metals, don't overlook TOCCO as a sound method of increasing production, improving product quality and slashing costs.



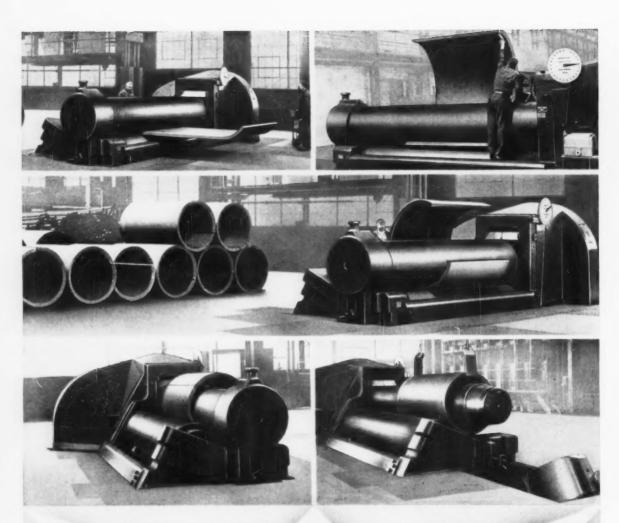
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Mail Coupon Today - NEW FREE Bulletin
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Please send conv of "Typical Results of TOCCO Induction B

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## PLATE BENDING ROLLS INITIAL PINCH TYPE

Rolling A-212 Plates Cold 3" Thick to 38" I.D.

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Advertisers in the Iron Age since 1879

BRASS

keeps sales up...

manufacturing costs down

#### TURNER IS A LONG-TIME USER OF ANACONDA BRASS ROD AND TUBE— GIVES 10 REASONS WHY—

Blow torches built by The Turner Brass Works, Sycamore, Ill., have a reputation for dependable operation and long life. Since 1871, brass has been used consistently in their construction and has built a quality reputation for Turner. Turner prefers Anaconda Brass as a quality metal and looks to The American Brass Company as a quality source of supply.

These are the reasons given:

- 1 Brass is the quality material needed for the service.
- 2 Brass is easily machined at high speed, with less tool breakage—manufacturing costs are 15% lower than with other metals.
- (3) Close tolerances are easily held with brass.
- Threading holds well yet accessories are easily screwed on and off.
- (5) Brass takes a good finish polishing is easy and economical.
- (6) Clean, polished brass products have proven high sales appeal.
- (7) Brass stands up under alternate heating and cooling.
- 8 Brass resists corrosion the torches are used on land and sea, throughout the world.
- 9 Brass gives superior wear on valve seats.
- (10) Brass has high public acceptance as a quality material.

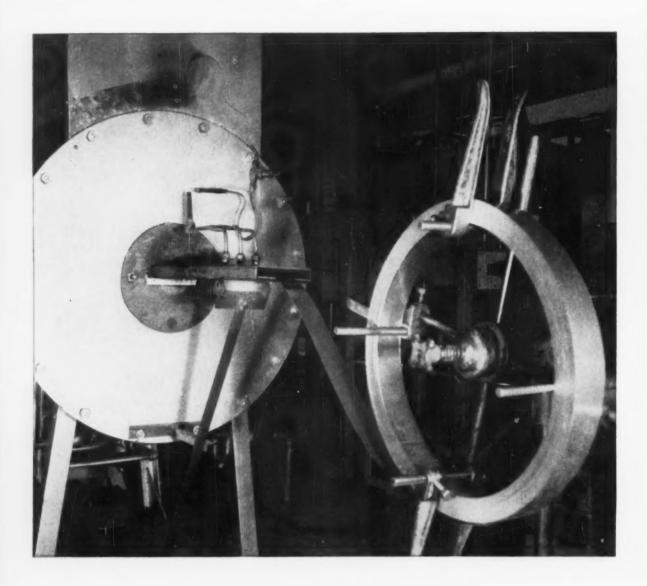
Turner liquefied petroleum torch No. LP-555, with disposable fuel tank. Below are accessories of brass—holder for soldering tip and a heavy-duty burner.



The American Brass Company, Waterbury 20, Conn. In Canada: Anaconda American Brass Ltd., New Toronto, Ont.

ANACONDA°

COPPER · BRASS · BRONZE



# GAS heat-treats metal parts in your precision Hamilton watch

Gas is used by the Hamilton Watch Company to heattreat metal parts of its watches—down to the tiniest balance staffs. Gas-fired strip furnaces maintain a temperature of 2,000 degrees to temper the strip used in processing hairsprings and mainsprings of all Hamiltons. The hairspring of a watch is finer than a human hair yet, due to modern metallurgy and heat-treating methods, this delicate piece of steel may last a lifetime.

Gas is used in heat-treating processes at Hamilton

because it is clean, economical, and permits exact temperature control. Throughout industry Gas and modern Gas equipment provide the most satisfactory method of heat processing. For information on how Gas can help you in your production operations, call your Gas Company's industrial specialist. He'll be glad to discuss with you the economies and outstanding results you always get with Gas and modern Gas industrial equipment. American Gas Association.



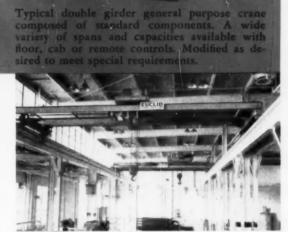
Euclid Cranes and Hoists are produced by specialists to render efficient service with minimum attention.

Their high quality is evidenced by a long list of discriminating purchasers and an impressive record of repeat orders.

Euclid Cranes are available in a large range of sizes and capacities. They include top running, underhung, single or double girder, motor driven or hand power, for all types of industry and service.

Trolleys are built with one or more hoists as required with any type of control. Top running, underhung, submerged or full revolving trolleys are available.

Special cranes are built to customers' specifications or to plans developed by our engineers.



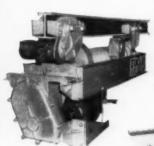
Typical machine tool assembly cranes. Crane in foreground utilized for sub-assemblies. High capacity two hoist crane in background handles small assemblies as well as the completed machines.



Long span heavy-duty, scrap yard crane with magnet and grapple designed to steel mill specifications,

Heavy-duty gantry crane with four bridge motors.

Designed for rugged continuous service.



High lift heavy-duty monorail hoist, designed for either motor driven or hand power trolleys, may be provided with cab or floor control in capacities up to 30 tons.



Write for the Euclid Orane Catalog

stating the type and size of crane or hoist in which you may possibly be interested Series HB hoists are available in 3 to 10 ton capacities in a variety of mountings to suit specific requirements.

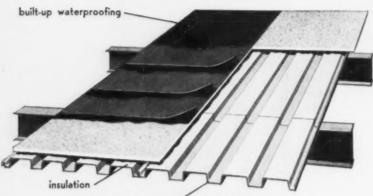
Illustrated is a parallel mounted hoist with cone gear trolley drive.

The EUCLID CRANE & HOIST CO.

1361 Chardon Road · Cleveland 17, Ohio

January 3, 1957

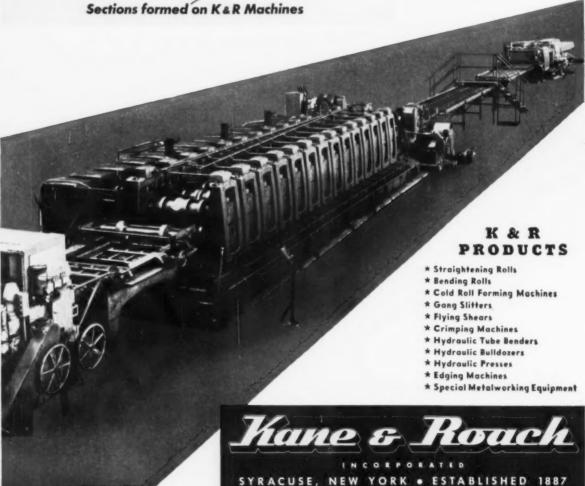
# THIS is the way Robertson forms STEEL DECK FLOORING



To meet the heavy demand for their Q Deck #3 and other sections

H. H. ROBERTSON
has installed the new production line shown.

The forming of these sections is accomplished by the use of three K & R forming machines (arranged in straight line production) consisting of one 14 stand and two 4 stand K & R No. 5LS Cold Rolled Forming Machines.





Always specify Victor Blades for hand and power saws. It won't take long for you to see the difference ... on the production line and on the cost sheets!

Because Victor Blades are made better - to give you what you need for efficient, low-cost, high-speed operation. Victor Blades provide uniformity, proper hardness, efficient tooth design . . . plus the convenience assured by ample set for clearance and clear, easy-toread markings. These things add up to the reason why Victor is the best blade buy - everywhere!

#### REMEMBER THESE 5 VITAL COST-CUTTING POINTS WHEN YOU ORDER SAW BLADES:

- UNIFORMITY Quality must be consistent . . . in every blade.
- 2 HARDNESS Blades must be heat treated and tempered to the proper degree.
- 3 EFFICIENT TOOTH DESIGN For fast and efficient cutting.
- BALANCED SET For clearance and accuracy of cut.
- CLEAR MARKINGS For easier, quicker identification.

AND REMEMBER VICTOR GIVES YOU ALL 51



SAW WORKS, INC. . MIDDLETOWN, N.Y., U.S.A. Makers of Hand and Power Hack Saw Blades, Frames and Metal and Wood Cutting Band Saw Blades

VICTOR SAW WORKS, INC. Middletown, N.Y., U.S.A.

eral metal cutting information.

molded handle.

Shaped for com-

No. 20 - Gunmetal

Finish, features ad-

justable pistol-grip

Frame, Lever-Lock for extra-easy

blade change.

Same features as No. 10.

fort. Almost in-

destructible!

Please send me the Victor Metal Cutting Chart Please send me the Victor Metal Cutting Guide

Nos. 10 & 15

No. 20

Patented Lever-Lock positions, tensions blades automat-

ically. No. 15 - Red molded handle, chrome-plate finish.

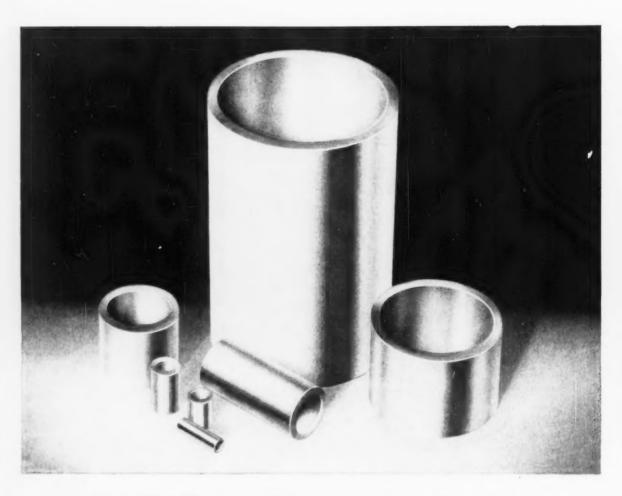
FREE - FOR THE SHOP ... the Victor Metal Cutting Chart - an invaluable on-the-spot guide for shop metal workers.

FREE-FOR YOU ... Victor's Handy METAL CUTTING GUIDE... packed with valuable information on blade types,

cutting techniques... feeds and speeds... plus important gen-

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A 3800



## From the smallest to the largest Your Savings Are Big with Johnson Standard Sleeve Bearings

Your opportunities for substantial savings are BIG when you include Johnson standard sleeve bearings in your plans for manufacturing new equipment. They are made in volume from general purpose alloy and you can get them quickly from large stocks maintained by Johnson distributors everywhere. You pay no tool and die charges when you use standard bearings. The economy of producing and shipping them is passed along to you. In addition, the savings in time made possible by having stocks available often mean you can go into production faster.

Your design is not limited with Johnson standard sleeve bearings, for they are made in over 900 sizes more than 200 combinations-inside diameters range from 14" to 412", will fit 47 different shafts-outside diameters range from 38" to 5" and will fit 204 different housingslengths range from 58" to 934". The alloy is Johnson 72 (SAE 660) which was selected to give the greatest resistance to wear and pounding with minimum reduction in plasticity value. These standard bearings may be altered quickly and economically with oil holes, slots and grooves-

even flanged, where it is necessary to overcome thrust.

Johnson is also a prime source for Universal bronze bars, Ledaloyl powder metallurgy bearings, electric motor bearings, and graphited bearings which are available in a wide range of sizes from stock.

For information on how you can enjoy the economy of Johnson standard sleeve bearings, ask your distributor or write for bulletin which contains a chart giving details of size range and data on other stock bars and bearings. Johnson Bronze Co., 505 S. Mill St., New Castle, Pa.

## **Johnson Bearings**

Sleeve Bearing Headquarters

# RED RING HARD GEAR HONING

PRODUCES QUIET GEARS



Nicked Gear Tooth

Hard gear tooth honing is an entirely new approach to the vexing problem of intolerable gear noise arising from nicks, burrs, tooth roughness and minor heat-treat distortions.

Honing is not only far more effective than other processes used to combat gear noise but it is also much more economical. And it produces none of the undesirable after effects inherent in other processes such as heat checks, soft skin or residual stresses in the tooth metal.

Gear honing does four important things:

- Smooths off the swaged or raised metal surrounding tooth nicks.
- Eliminates burrs.
- Materially improves surface finish.
- Corrects minor heat-treat distortions in profile, index and lead.

When used as a final routine finishing operation following heat-treat, it eliminates the tedious and costly operation of searching for nicks and then correcting them. It improves the quality, uniformity and performance of all gears produced.



SPYN AND HELICAL BEAN SPECIALISTS
ORIGINATORS OF ROTARY SHAVING
AMD FLAPFOID TOOM FORM

NATIONAL BROACH & MACHINE CO.

5600 ST. JEAN . DETROIT 13, MICHIGAN

Patents pending

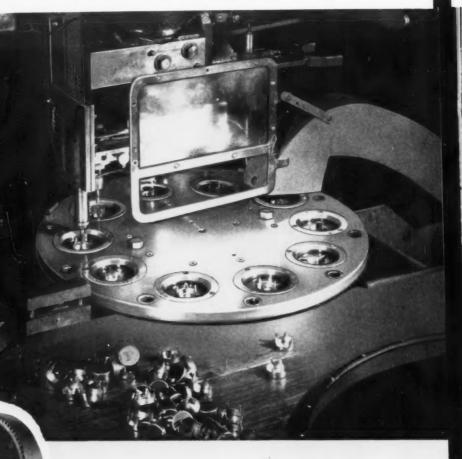
WORLD'S LARGEST PRODUCER OF GEAR SHAVING EQUIPMENT

7631

January 3, 1957

89

MODERN
FEDERAL
DIAL
FEEDS
have what
it takes!



## VERSATILITY

plus

## **AUTOMATION**

No. 7 Dial Feed Capacity, 80 tons

What's the job? Drawing... staking ... forming... piercing... stamping... crimping... punching... broaching ... burring... assembling? Maybe in your plant it's all of them, or a different, unique operation.

We'll lay two-to-one that Federal Dial Feeds are just what your operation needs. For the possibilities of this press with special jigging are practically unlimited. Add automatic feed and ejection and you have the answer to many cost problems.

Modernize now with Federals and eliminate the need for expensive, specialized equipment. Rugged, precision-built Federals embody the finest materials and workmanship. Available in sizes from 6 to 80 tons. Write for new Dial Feed Catalog.

THE FEDERAL PRESS COMPANY

702 Division Street, Elkhart, Indiana

## FEDERAL PLAN PRESSES

31 Years' Experience in Dial Feed Engineering and Construction



# For faster, smoother lifts with less downtime... depend on versatile LIMA CRANES



Type 34 Wagon Crane, magnet equipped, unloading coils of hot strip steel

LIMA crawler or rubber mounted cranes have the capacity, power and mobility to handle most any kind of material handling job. They are designed and built with the emphasis on quality to insure constant peak performance with minimum downtime.

The ground-gripping stability of the LIMA crawler type crane makes possible greater lifting capacities with longer booms at lower angles. Crawler type cranes are available up to 110 tons capacity.

For the job where mobility is an important factor, LIMA cranes on rubber provide the added benefits of less travel time between jobs and better maneuverability. Rotating assemblies have the same basic features as corresponding crawler type machines with alterations adapting them to truck or wagon mountings. LIMA cranes on rubber are available in capacities up to 50 tons.

Find out how LIMA cranes will give you more lift on long booms. See your nearby LIMA distributor for detailed information. Or write Construction Equipment Division, Baldwin-Lima-Hamilton Corporation, Lima, Ohio.



Type 44 Crawler-mounted Crane handling sugar cane at a Cuban mill.



Type 54-T Truck Cranes setting 31-ton, 50,000-gallon tank.

#### CRAWLER TYPE

- · Available in variable capacities
- Travel speed up to 1 mph
- All major operations air controlled except Types 34 and 44
- · Independent boom hoist
- Long-wide crawlers for greater stability

#### TRUCK TYPE

- · Mounted on LIMA 10 wheel truck carrier
- Powered by two engines (one in carrier, one in rotating frame)
- Travel speed, 25 mph
- Types 24, 34, 44, 54 and 74 available with truck mounting

#### WAGON TYPE

- Types 24, 34, 44, 54, 64 and 74 available with wagon mounting
- · One engine powers all operations, including travel
- · One operator controls all operations from cab
- Rotating assemblies have same basic quality features as corresponding crawler-type machines

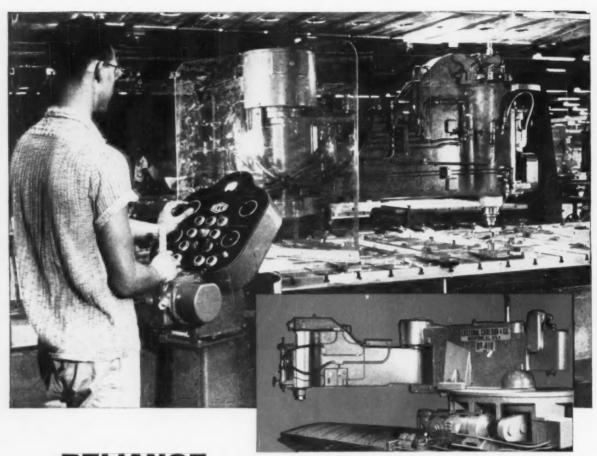
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## RELIANCE DRIVES NEW MILLING MACHINE

This unique milling machine designed for milling big aircraft parts operates exactly like a huge arm. Its cutter swoops in and out at the touch of the joy stick control. The direction in which the stick is pushed is the direction of the head movement. The harder the push the faster the movement.

This unusual feed drive is made possible by a Reliance V\*S Drive. Two 7½ hp. Variable Speed D-c. Motors, one each at shoulder and elbow, provide the flexible arm-like feed move-

ments. The motors are controlled and directed by the joy stick.

The result is an extremely compact and versatile feed drive that gives eye-popping performance. Economical in original cost, these Reliance Drives will provide years of steady service with little maintenance.

If you are designing, building or buying machine tools, it will pay you to check the economies of Reliance Variable Speed Drives.

Write for Bulletin D-2311



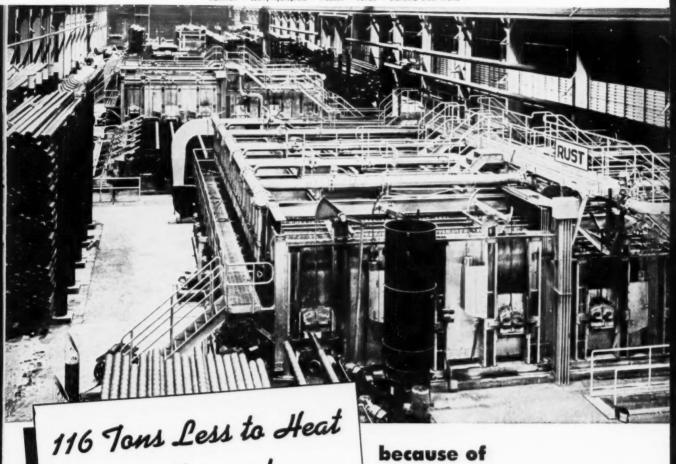
### RELIANCE ELECTRIC AND ENGINEERING CO.

DEPT. 27A, CLEVELAND 10, OHIO • CANADIAN DIVISION: WELLAND, ONTARIO

Sales Offices and Distributors in Principal Cities

92

THE IRON AGE



Here's another case where light weight means lower cost. The roof of this walking beam furnace is 2,320 square feet. B&W Insulating Firebrick suspended construction for a 9-inch roof weighs about 30 lbs per square foot, including the weight of rods, hangers, pipe, brick and mortar. This is approximately 100 lbs per square foot less than an arch constructed of heavy firebrick plus insulation having the same heat flow. This saving means the B&W IFB roof

in this roof

## Here are the money-saving benefits of B&W suspended construction:

is 116 tons lighter.

- Supporting steel is less massive, far less costly.
   Commercial size steel can be used for roof suspension instead of special castings.
- 2. B&W Insulating Firebrick heat up and cool down faster. This means lower fuel costs, faster inspection.
- 3. Furnace temperatures can be changed quickly. When different steels call for different heating schedules, the furnace temperature can be adjusted in minutes instead of hours.
- 4. Installation costs are lower because these lightweight brick can be handled faster and easier than ordinary heavy firebrick.

For complete information on B&W IFB—the *lightest* weight insulating firebrick, write to B&W today or call your local Refractories Engineer.

# because of B&W Insulating Firebrick suspended construction

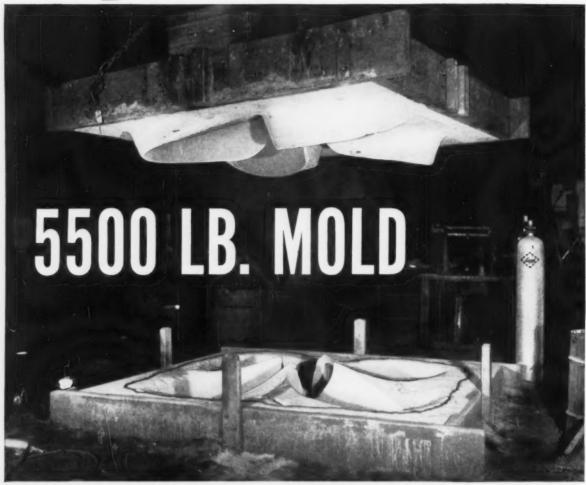
The new walking beam furnace (shown in photograph above) was designed and constructed by Rust Furnace Company for Jones & Laughlin Steel Corporation. Seamless pipe is conveyed into the furnace, moves slowly from left to right on walking beam rails designed and furnished by York-Gillespie Mfg. Co., and passes out the exit door.



This is a cross-sectional drawing of a typical suspended arch arrangement using B&W Insulating Firebrick. It can be used in flat or sloping roofs, nose arches and many other types of suspended furnace construction.



## CO<sub>2</sub> CURES



## IN 40 MINUTES!

Fast, bakeless hardening of molds for large castings—like this one for 3400 pound nickel aluminum bronze propellers—is standard procedure at Columbian Bronze Corporation, Brooklyn, New York.

In addition to tremendous savings in time, Columbian Bronze reports these added advantages from CO<sub>2</sub> curing, no baking required • far fewer gaggers needed • elimination of need for extreme skill necessary in green sand molding • no danger of drops, soft spots or wet spots in mold • molds may be left for several days before pouring.

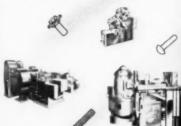
For complete facts and technical data on how CO<sub>2</sub> mold curing will revolutionize your operation, contact



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The men behind these four Waterbury Farrel doors design and build machinery to help you lower your production costs.
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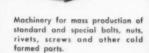
sion has its own fund of specialized engineering talent and experience to draw upon in solving your specific machinery problem. And, each is backed by Waterbury Farrel's reputation of more than a century of success-ful machine building.

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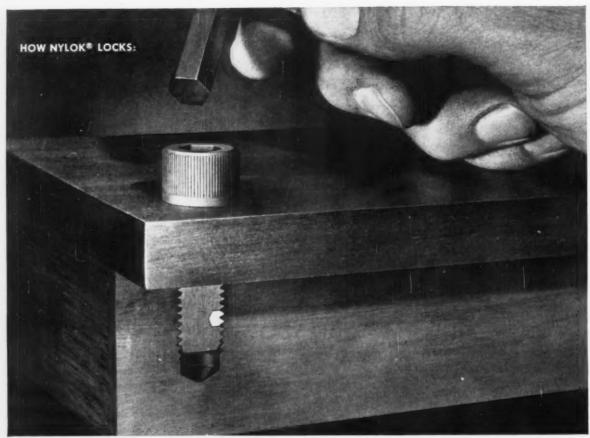
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LOCKED! The tough, resilient nylon pellet keys itself into the mating threads. It forces threads together and locks the screw securely.

## NEW—self-locking UNBRAKO socket head cap screws



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#### They won't work loose. And they simplify design and save production time.

UNBRAKO socket head cap screws are now available embodying the Nylok\* self-locking principle. Nylok provides the first truly practical solution to the problem of making cap screws self-locking.

An UNBRAKO cap screw with Nylok is a single self-locking unit. No auxiliary locking devices are needed. Just thread the UNBRAKO into any tapped hole. Seated or not, it locks positively wherever wrenching stops. The tough, resilient nylon pellet forces mating threads together and holds tight. The screw will not work loose.

You save production time when you make products with self-locking UNBRAKOS. And you get greater simplicity in design with less bulk and weight. The number of parts you must assemble to achieve full locking action is reduced to the absolute minimum. Lockwashers under screw heads are no longer necessary. Costly wiring of cross drilled heads is eliminated. And in many

cases you will save weight and mass by using shorter screws in tapped holes instead of drilling through and using nuts and lockwashers.

Self-locking UNBRAKOS are reusable. They have uniform locking and installation torques—with no galling or seizing on mating threads. They successfully withstand temperatures from —70° to 250°F. And, when screws are properly seated, the locking pellet also functions as a liquid seal.

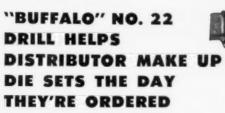
A complete line of self-locking UNBRAKO socket screw products, in a wide range of standard sizes, materials and finishes, is available through your authorized industrial distributor. Technical data and specifications are detailed in Bulletin 2193. Write us for your copy today. Unbrako Socket Screw Division, STANDARD PRESSED STEEL Co., Jenkintown 17, Pa.

\*T.M. Reg. U.S. Pat. Off., The Nylok Corporation

UNBRAKO SOCKET SCREW DIVISION

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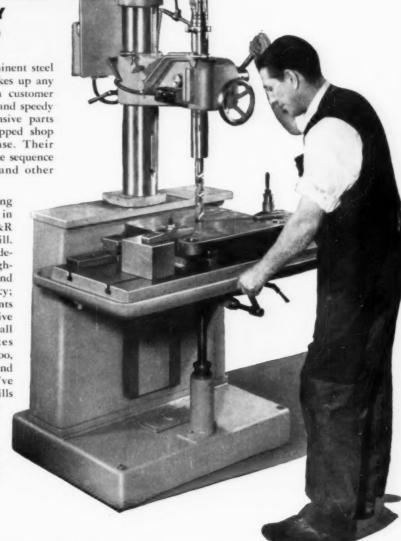
STANDARD PRESSED STEEL CO.



Beals, McCarthy & Rogers, prominent steel and industrial supplies firm, makes up any of 987 die sets the same day a customer orders! To render this unique and speedy service, BM&R set up an extensive parts stockroom and completely equipped shop in its Buffalo, N. Y. warehouse. Their machines permit a rapid, accurate sequence of drilling, tapping, honing and other machining operations.

For the exacting work of drilling and tapping up to 11/4" holes in punch and die holders, BM&R selected this "Buffalo" No. 22 Drill. Reasons for the choice: (1) adequate, smooth power for this highcapacity work; (2) full rigidity and strength for long life and accuracy; (3) easy operation and adjustments - as easy as with small sensitive drills; and (4) the precision ball bearing spindle which makes "Buffalo" Drills so reliable. Too, BM&R knows "Buffalo" quality and workmanship first-hand. They've sold the wide "Buffalo" line of drills for many years, and have seen these machines perform in hundreds of shops served by BM&R.

For the best drilling value and lowest drilling cost in your shop, make it "Buffalo", the choice of leading shops for 80 years.





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Snake Fishing Steel
Stapling Wire for Preformed
Staples (Flat)

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Picker Tooth Wire
Pin Ticket Wire
Pin Wire
Ring Traveler Wire
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Weaving Wire
Weaving Wire for Fly Screen Cloth
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Basket Handle Wire

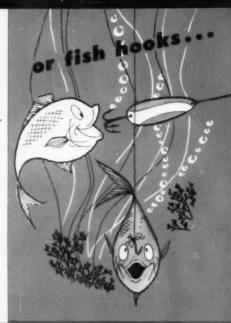


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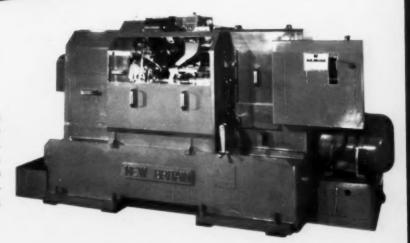
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## wherever you turn on multi-spindle bar machines NEW BRITAIN HAS THE MACHINE FOR YOU



The new Model 62 New Britain bar machine has an independent radial cross slide in every position — opening new possibilities for effective tooling. New Britain "accuracy features" include spindle carrier lifting to eliminate wear during index, plus rigid locking of the carrier during the cutting cycle. Magazine loading available if desired.



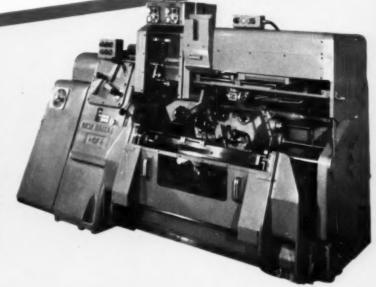
WHEREVER YOU TURN

long or short runs

NEW BRITAIN HAS THE MACHINE FOR YOU



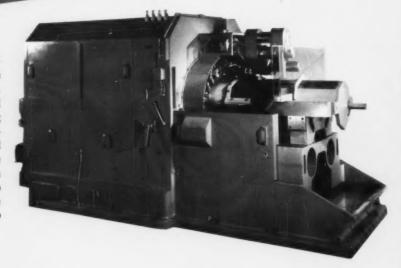
The original New Britain +GF+ copying lathe has grown into an extensive line, to meet the demand for the wide variety of applications for its better copy-turning principle. Regardless of length of run or the variety of pieces you make, you can use the New Britain +GF+ profitably. Basic advantages are: fast setup, inexpensive tooling, elimination of the chip problem, minimum operator fatigue, and dimensional accuracy with good surface finish to reduce grinding allowances. Optional features include automatic re-cycling, automatic loading and ejecting.



## wherever you turn castings, forgings or pressed metal pieces new britain has the machine for you



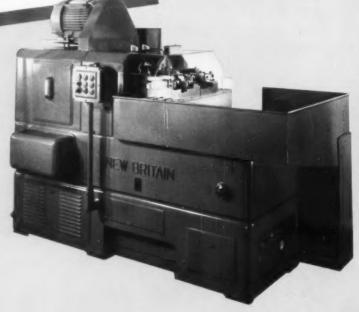
Versatility, accessibility, quick setup and sustained high production of precision parts are what you look for in an automatic chucker. New Britains are famous for these features all over the world. Perhaps you are also thinking of the possible savings which automatic loading, unloading and automatic gauging could effect. If so, you will want to learn about the imaginative use of automated production which New Britain engineers are applying to chucker work these days. You can now handle bigger pieces than ever on New Britains too—up to fifteen inches in diameter.



wherever you turn
or bore precision contour work
new britain has the machine for you



New Britain precision straight and contour boring machines provide a new approach to machining parts that would be problem pieces on any other type of equipment. These simple, fast, accurate machines require minimum attention and utilize inexpensive single point tools. They make the most profitable use of automatic loading, gauging and tool adjustment where these features fit the job requirements. The New Britain Machine Company, New Britain-Gridley Machine Division, New Britain, Connecticut.



## NOTHING can equal Stainless Steel

in its unique combination of properties

No other design material can match Stainless Steel in its unique combination of desirable properties: corrosion resistance, strength, hardness, beauty, cleanability and easy fabrication. If you're looking for a reliable source of supply, remember that United States Steel offers you the widest range of types, finishes and sizes.

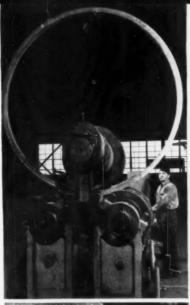
UNITED STATES STEEL CORPORATION, PITTSBURGH AMERICAN STEEL & WIRE DIVISION, CLEVELAND COLUMBIA-GENEVA STEEL DIVISION, SAN FRANCISCO NATIONAL TUBE DIVISION, PITTSBURGH TENNESSEE COAL & IRON DIVISION, FAIRFIELD, ALA. UNITED STATES STEEL SUPPLY DIVISION, WAREHOUSE DISTRIBUTORS UNITED STATES STEEL EXPORT COMPARY, NEW YORK

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## For Cleanliness ...

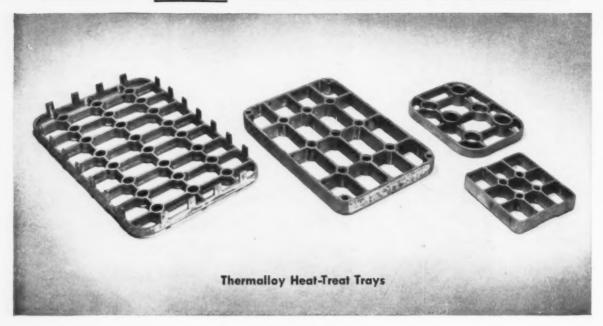
Bates Manufacturing Company, Lewiston, Maine, is a famous name in cotton goods. They used to have trouble with dyeing equipment; the iron vats held the old colors and "killed" new colors. With Stainless Steel dye kettles, old colors actually *rinse* out, without costly scrubbing.



G & G Woodcraft, Dinette Division, in Detroit, is selling a handsome new dinette table, designed by Gelitis, with a polished Stainless Steel top. The top is backed with plywood, and there is no metallic sound when it is struck. Stainless is a perfect material for contemporary design, and it's so practical.



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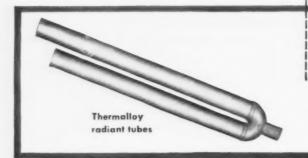
Tough, heat-resistant Thermalloy is not just one alloy, but a group of alloys—each developed to meet a specific heat problem, whether it be high or indeterminate stress, thermal fatigue, oxidation or chemically reactive media.

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Call your nearby Electro-Alloys representative. Or write for Bulletin T-225, Electro-Alloys Division, 8011 Taylor St., Elyria, Ohio. \*Reg. U. S. Pot. Off.

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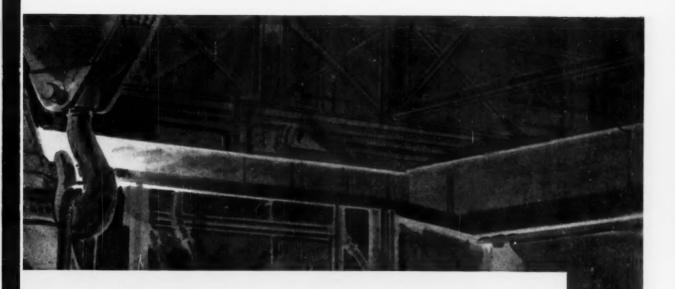












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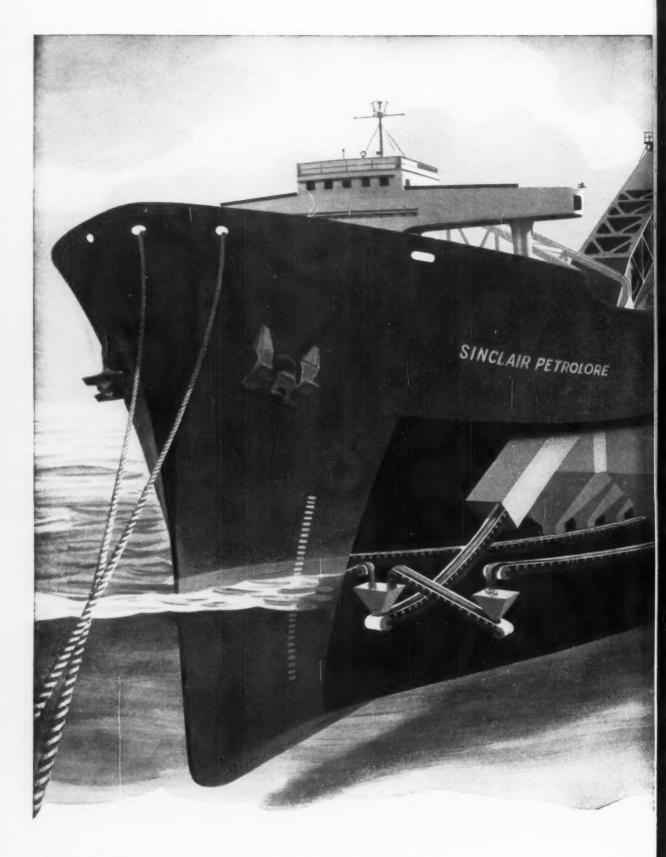
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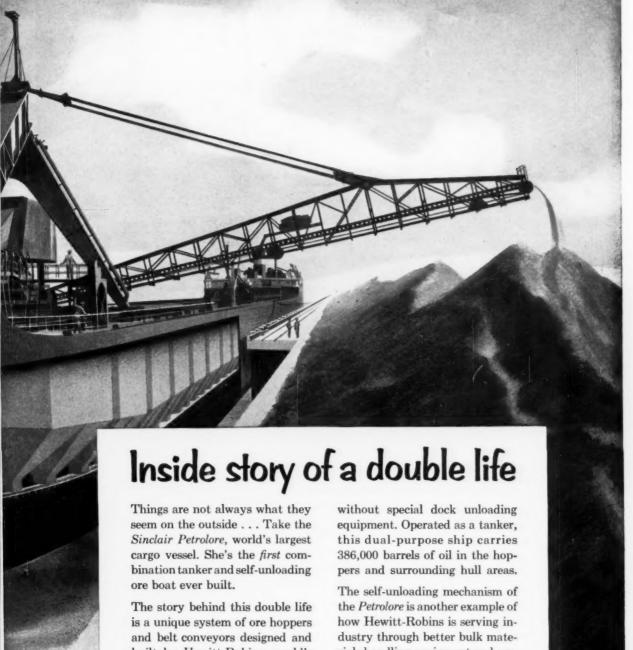


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MicroMach is a special aircraft and missile

grade of modified type 301 stainless steel sheet furnished to higher mechanical properties than are available in other commercial high tensile grades in the full hard condition.

These sheets are rolled to extremely close tolerances (as low as plus or minus 3%) with micro-accuracy and precise uniformity of gauge. The surface of MicroMach sheet is smooth, clean and dense; qualities so important in minimizing surface friction.

For further information write to Aircraft Steels Dept.

Washington Steel Corporation
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WASHINGTON, PA.



MicroRold stainless steel is also available in all popular grades and to meet regular government specifications. Sheets up to 36" wide can be had as thin as .005", and over 36" to 48" wide as thin as .010" in all commercial finishes and tempers.

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## Write for your copy of "STAINLESS STEEL IN PRODUCT DESIGN"

40 pages of useful engineering and fabricating data, including practical examples showing where, when and how stainless steel improves design, adds benefits, helps sales.

ADDRESS DEPT. A-85

In a textile plant, like the applications pictured above, Allegheny Ludlum Stainless Steel protects against off-colors in the dyeing and finishing department because it cleans up easily and quickly from batch to batch, leaving no traces of the previous dyes. In yarn twisters and other equipment in the weaving department, A-L Stainless provides the hatd, smooth surface and high abrasion-resistance that protects against snagging and binding.

Food, beverage, dairy, drug and chemical plants use A-L Stainless Steel to protect the purity of their products; hospitals, hotels and restaurants use it to

protect appearance and sanitary standards; cars, trains and planes use it to protect strength and safety. And they all gain a host of bonus benefits from stainless steel, too: such as far less cleaning and maintenance expense, far longer life in service, and far greater economy in the long run.

No other metal can match stainless steel in these qualities. In addition, A-L Stainless is easy to fabricate and we produce it in every form or shape that you may require.

Let us help you to profit by it. Allegheny Ludlum Steel Corporation, Oliver Bldg., Pittsburgh 22, Pa.

For Stainless Steel in ALL Forms-call

## Allegheny Ludlum

Warehouse stocks carried by all Ryerson Steel plants



## OM—TO BETTER SERVE YOUR ROLL REQUIREMENTS



On January 1, National Roll & Foundry became an operating division of General Steel Castings Corporation.

National Roll now offers its customers the additional benefits and services made possible by this closer relationship with General Steel Castings—its many years of specialized foundry experience, and its capable

staffs of engineering and production specialists.

We are sure old friends, whose companies we have served for many years, and the new friends we hope to meet and serve in the future, will find National Roll & Foundry better equipped to better serve their roll and casting requirements.

## **GENERAL STEEL CASTINGS CORPORATION**

## NATIONAL ROLL & FOUNDRY DIVISION

Avonmore (Westmoreland County) Pennsylvania

General Steel Castings Corporation: General Offices, Granite City, III. Plants: Granite City, III. Eddystone, Pa.—Avonmore, Pa.

You wouldn't tolerate low voltage, but-

## Do you have Full Air Pressure?

Every pound below design pressure drops air tool performance nearly 2%



Keep production going...use Ingersoll-Rand air tools and keep pressure up with Ingersoll-Rand compressors.

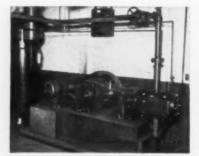
Perhaps an Ingersoil-Rand ES Compressor will build your Air Power System to full capacity

Modern, time-saving, labor-aiding air tools are designed to operate at a working pressure of 90 pounds. As the pressure falls off, so does the performance of the tool. Studies have shown that by increasing air pressure at the tool from 70 psi to 90 psi, you can increase the available power of the average air tool by 37%. This means a big increase in productivity—big savings in time and cost.

If your increased usage of compressed air has outstripped compressor capacity, an additional heavy-duty ES compressor will be a highly profitable investment. Your Ingersoll-Rand representative will be glad to help you make an air survey and recommend the most economical solution to the problem.



This Class ES compressor provides 100 psi air for operating air tools in the foundry and machine shop of a large manufacturing company.



For more than 15 years, this ES compressor has been providing a dependable supply of air at 100 psi for general plant service in an Eastern metal products factory.



Air tools used in a large woodworking plant are operated at top efficiency by the heavy-duty ES compressor shown above, delivering air at 100 psi,

Only I-R compressors have CHANNEL VALVES



Known for high efficiency, quiet operation and durability. Entirely different. Each valve is a combination of rigid stainless-steel channels and leaf springs, with trapped-air spaces which cushion action.

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11 Broadway, New York 4, N. Y.

COMPRESSORS . GAS AND DIESEL ENGINES . ROCK DRILLS . PUMPS . TURBO-BLOWERS . AIR AND ELECTRIC TOOLS

110

THE IRON AGE

## STRICTLY MERCHANT

Meltrite is strictly a merchant pig iron. Its entire production is for sale at all times.

Always in dependable supply.



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# Now... KENDEX\* boring bars

## of the Kendex principle to turret lathe boring operations

Exhaustive tests on different turret lathes\*\* prove that Kendex Boring Bars provide all the benefits and economies of the Kendex principle now enjoyed in turning, facing, and milling operations. In addition, and probably more important in boring operations, Kendex Boring Bars provide the following advantages over other types of bars:

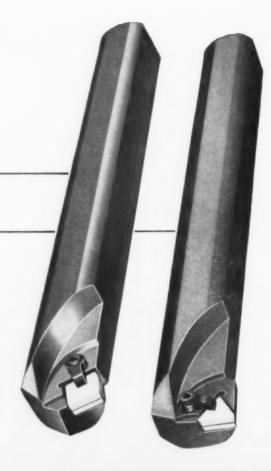
- the cutting point is brought down to the center line of the bar
- greater support of the cutting edge is provided
- better chip control (uses standard Kendex chipbreaker plate)
- boring operations performed better at higher speeds made possible with Kendex bar
- permits use of thin insert—greater resistance to thermal shock
- throw-away insert permits use of harder grades—greater resistance to edge wear at higher speeds
- cutting inserts index accurately (saves time on size adjustment)—less downtime

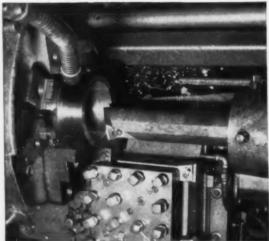
Kendex Boring Bars, with the right grade of "throwaway" Kennametal\* insert, can be used for both rough and finish boring of pieces up to several inches in diameter. The bar with 15-degree lead angle and square insert together with the bar for turning to a square shoulder with a triangular insert will take care of practically all boring operations—thus eliminating the need for a variety of styles.

Why not call your Kennametal tool engineer to demonstrate these new Kendex bars? He will also help you select the right grade of Kennametal insert for each boring operation. Or write for additional information, Kennametal Inc., Latrobe, Pennsylvania.

\*Trademarks

\*\*Tests made on Warner-Swasey, Jones & Lamson, Gisholt and other turret lathes





Kendex Boring Bars for Turret Lathes with Kennametal "throw-away" inserts . . . eliminate costly grinding . . index accurately without resetting tool . . reduce machine downtime . . . slash cost per cutting edge . . resist thermal shock . . permit boring to close tolerances . . . better chip control (chipbreaker not shown in illustration at top of page)

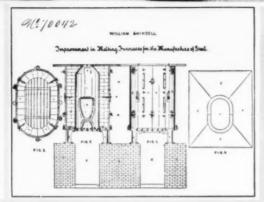




KENNAMETAL ...Partners in Progress







An early patent (No. 70,042 U.S. Patent Office) granted to Mr. William Swindell for an improved crucible furnace, for the melting of steel.

## OVER 105 YEARS ... of knowing how

Today's SWINDELL Electric Melting Furnaces, employing the most advanced construction and operating features, reflect in their performance a continuity of steel-melting knowledge and experience extending over 105 years. In fact, a very large American steel producer has been our customer for 103 years. • Knowing how is one of the two great qualities in SWINDELL furnace production. The other is integrity. • Let us consult with you.





Do heating coils in your vapor degreaser often get gummed up like this? You may be using a degreasing solvent that's poorly stabilized. Read below how you can minimize this coil-cleaning job, and degrease more parts between cleanouts.

## Why Nialk® TRICHLORethylene with **psp** gives you more degreasing, less downtime

## Cut your degreasing costs with this permanently stabilized solvent

It's the *stabilizer* in the trichlorethylene that determines how long you can use it safely and efficiently.

Light, heat, air, acids, and active metals such as aluminum, given time, can break down improperly stabilized trichlorethylene, making it unfit for further degreasing.

## Only Nialk

TRICHLORethylene has psp The stabilizer in NIALK TRICHLORethylene has psp—permanent staying power. It's neutral, non-alkaline.

You never have to replenish it.

Only NIALK has this permanent staying power. Even after repeated distillations, its unique stabilizer prevents acid formation and other causes of breakdown.

NIALK works equally well with all metals.

## psp means cheaper degreasing - here's why

You don't have to clean out your degreaser nearly so often with NIALK TRICHLORethylene. You can degrease many more parts between cleanouts.

The Nialk stabilizer actively retards formation of degradation products in your degreaser. Cleanouts are easier, faster.

## Get proof of Nialk's cheaper, safer cleaning

See for yourself how NIALK TRI-CHLORethylene with **psp** stays stable, keeps cleaning efficiently long after other solvents have lost their punch. Write on your business letterhead for a revealing resumé of comparative metallurgical tests on five leading brands.

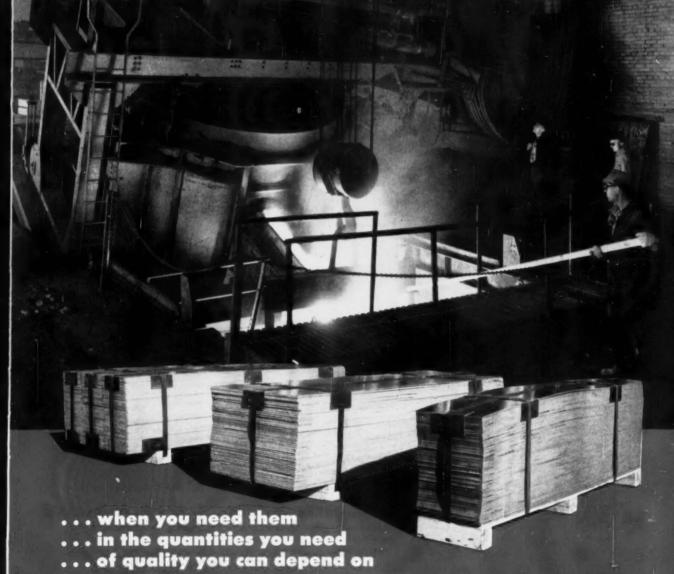


## HOOKER ELECTROCHEMICAL COMPANY

301 UNION STREET, NIAGARA FALLS, N. Y.

NIAGARA FALLS • TACOMA • MONTAGUE, MICH. • NEW YORK • CHICAGO • LOS ANGELES

Manufacturers of VIRGO® DESCALING SALT, VIRGO ELECTROLYTIC SALT, VIRGO MOLTEN CLEANER



## from centrally located Ingersoll Steel

When service counts, you can count on Ingersoll for a wide variety of special purpose steels.\* Being a specialty mill, Ingersoll offers great flexibility in production scheduling, set up to fit your own requirements. Ingersoll's advantageous location at New Castle, Indiana assures prompt deliveries. And Ingersoll's modern quality-control facilities mean dependably uniform high quality from one order to the next. On all these counts, it will profit you to consult Ingersoll—a good name to know, a good place to go for the special steels you need.

tainless steels - heat resisting steels - ingAded stainless-clad sheets alloy stocks - forging quality electric steel ingets - automotive dutch plate stocks - Tem-Cross cross-rolled stock - carbon electric steel for tractor dutch discs a knife stools a saw stools a high spood back saw



Background: Unretouched photomicrograph of grain structure of 4140 alloy steel, normalized and tempered, produced and spun at Acipco. Magnification 200X.

## A Better Pattern For Your Designs...

## ACIPCO

Centrifugally Spun STEEL TUBES

This photomicrograph of the grain structure of the Acipco steel tube shows why parts made from these quality tubes are both easier to make and more economical to use.

Because it is centrifugally spun, the Acipco steel tube grain structure is more even, more dense, and more free from inclusions. This non-directional granular pattern means easier machining, greater strength, and greater durability in any design.

Non-directional grain structure is only one of the advantages you get when you specify and use Acipco Steel Tubes. If you manufacture or design products requiring tubular steel, write or call for full information about Acipco steel tube applications in your field.

**SIZE RANGE:** Lengths up to 16' — longer lengths by welding tubes together. OD's from 2.25" to 50"; wall thicknesses from .25" to 4".

**ANALYSES:** All alloy grades in steel and cast iron, including heat and corrosion resistant stainless steels; plain carbon grades and special non-standard analyses.

**FURNISHED:** As east, rough machined, or finish machined, including honing.

## CAST IRON PIPE CO. ACIPCO Special Products Division

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The great versatility of silicon requires its selection in the most economical form for each application. Silicon is not only a very active deoxidizer and reducing agent, but also a highly effective alloying element which confers distinctive and desirable properties on a wide range of steels and irons. In carbon and alloy steels, silicon may be used both as a deoxidizer and alloying agent. In cast irons, the element additionally acts as a strong graphitizer. In stainless and heat-resisting steels, silicon may be used also to reduce chrome-bearing slags. Silicon

plays a similarly important part in the nonferrous industry . . . in alloying . . . in the production of magnesium and other metals . . . in the manufacture of silicones.

Some silicon products are cheaper than others. But the one that *seems* cheapest may not be the best for your application... and can often cost you more in the long run. Our Engineering Sales and Technical Representatives have had long and varied experience in helping to select the right silicon product for thousands of jobs. There's a Vancoram silicon product for every application.

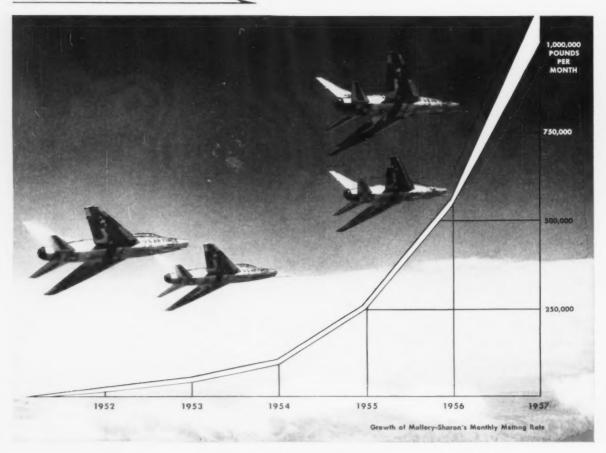
Call your nearest Vanadium Corporation Office. Our representatives will be glad to help you.

## VANADIUM CORPORATION OF AMERICA

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Producers of alloys, metals and chemicals



## **TITANIUM IN 1957:**

Mallory-Sharon nears 1,000,000 pound-per-month capacity, dramatically improves quality, introduces new alloys

 Titanium continues to be a wonder metal in its growth.

This year Mallory-Sharon, a leader in titanium mill products, will produce more than the entire titanium industry in 1955. A major plant expansion now nearing completion will boost Mallory-Sharon's melting capacity to one million pounds per month.

And this is vastly better titanium than that of two years ago, since properties of the metal are now under much better control. We certify titanium mechanical properties within definite limits. We guarantee very low carbon content to assure the best machineability. As a result major titanium fabricators have drastically cut scrap loss, and costs.

New developments will continue to expand titanium's market. Weldable alloys, commercially introduced by Mallory-Sharon, have been proved in service. New sheet alloys, readily weldable and heat treatable to very high strengths, are in trial production. Titanium is vital to our air superiority. And new applications of this strong, light, corrosion-resistant metal are being found each day in industry. Let Mallory-Sharon, technical leader in titanium, help you design ahead with this new metal. Write for information and application assistance.

MALLORY



SHARON

MALLORY-SHARON TITANIUM CORPORATION . NILES, OHIO



Producers of titanium and titanium alloy sheet, strip, plate, rod, bar, billets

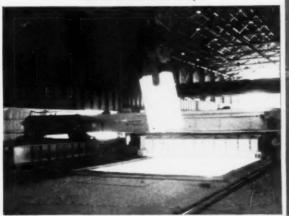


Open Hearth Furnaces—Photo Courtesy Jones & Laughlin Steel Corp.

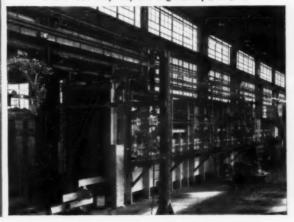


Continuous Heating Furnaces— Photo Courtesy Crucible Steel Co.

Soaking Pit-Photo Courtesy United States Steel Corp.



Heat Treating Furnace— Photo Courtesy Taylor Forge & Pipe Works



Increase Production ... Lower Production Costs with

## LOFTUS Industrial FURNACES

For years Loftus Industrial Furnaces have been providing dependable, economical service to the steel industry. Their long life and efficient performance have been proved by time. The fact that they materially contribute to lower-cost operation and increased production is a matter of record.

Whatever your heating or heat-treating re-

quirements, it will pay you to take advantage of Loftus' long experience in furnace design and construction. Many of the world's leading companies have and to their utmost satisfaction, as proved by the high percentage of repeat orders we get.

We would welcome an opportunity to quote on your requirements.

Designers and builders of industrial furnaces LOFT

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## TESTS ITS METAL

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Today's metalworker must find reliable sources for all his radiographic needs. And more and more metalworkers are pleased to find that 3 Ansco films cover the radiographic needs of any metal working shop.

ANSCO SUPERAY "A"—Fastest of all industrial x-ray films, Superay "A" will record readable images in minimum times. For example, a 6" piece of steel can be penetrated in less than 25 minutes using Cobalt-60!

ANSCO SUPERAY "B"—Extreme contrast and highest resolving power make Superay "B" ideal for detecting minute flaws and discontinuities.

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Ansco offers you the best films... and chemicals... for every X-ray need. Let Ansco watch over your quality.

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## PLYMOUTH® Power on the rails for every job!

Here's the lineup of well-known Plymouth power in models from 3 to 70 tons . . . narrow or standard gauge . . . Gasoline or Diesel . . . mechanical or Torqomotive Drive . . . Diesel-Electrics. Records of users show Plymouth's economy, efficiency, dependability. Find out how these profit characteristics can improve your operation and cut costs.



Send brief outline of your operating needs and problems for engineering analysis and new catalogs.

Plymouth Locomotive Works Division of THE FATE-ROOT-HEATH COMPANY Dept. A-2, Plymouth, Ohio

## PLYMOUTH LOCOMOTIVES

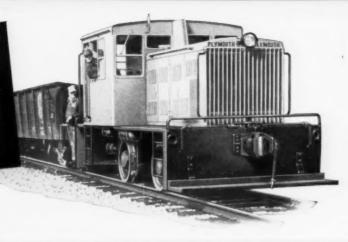
WITH TOROMOTIVE DRIVE



MINE-O-MOTIVE 5, 6, 7, 8, or 10 Tons Torqomotive\* Drive. First Diesel-powered locomotive to operate in American coal mines, approved under Schedule #22, U.S. Bureau of Mines.

SERIES DE-25, 45, 50 Tons, Diesel-Electric Drive.



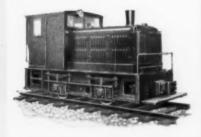


SINCE 1914 Plymouth Locomotives have been used for heavy hauling and switching jobs. They have proven themselves in year after year service with rock bottom economy, maximum availability, minimum down time. It takes a locomotive like Plymouth, ruggedly built, with plenty of power, and torqomotive control, to solve your switching and spotting problems efficiently, economically, and for many years to come.





SERIES R&T (left)—3, 31/2, 4 Tons, Gasoline or Diesel, Mechanical Drive, Compact for short turns, tight places. SERIES F (right)—5, 6 Tons, Gasoline or Diesel, Mechanical or Torqomotive\* Drive. Low center of gravity, short wheelbase.





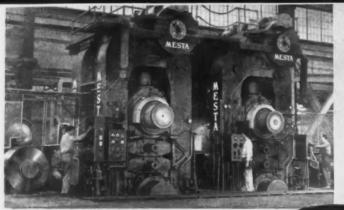
SERIES D (left)—8, 10 Tons, Gasoline or Diesel, Mechanical or Torqomotive Drive, Cast or Welded Frame. SERIES J (right)—12, 14, 16, 18, 20 Tons, Gasoline or Diesel, Mechanical or Torqomotive\* Drive. 4- or 6-wheel Drive.





SERIES M & W (left)—25, 30, 35, 40 Tons, Gasoline or Diesel, Mechanical or Torqomotive\* Drive, 4- or 6-wheel Drive. SERIES KC & KH (right)—45, 50, 65, 70 Tons, Mechanical or Torqomotive\* Drive, Diesel only. Heaviest duty, direct drive.

\*Torque Drive: Plymouth transmission coupled to automatic torque-converter,



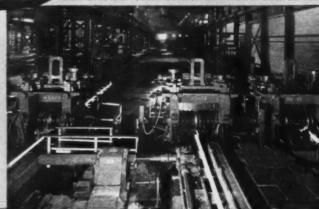
MESTA 42" FOUR-HIGH TWIN-STAND HIGH-SPEED SKIN PASS MILL



MESTA 60" CONTINUOUS PICKLING LINE WITH FLASH WELDER, TRIMMER AND UP-COILER OPERATING AT INLAND STEEL COMPAN



THREE MESTA 48" CONTINUOUS GALVANIZING LINES WITH AUXILIARY EQUIPMENT



MESTA 32" BAR MILL SHOWING INTERMEDIATE LEADER AND FINISHING STANDS



MESTA  $45^{\circ\prime}$  x 90" UNIVERSAL REVERSING SLABBING MILL ROLLING 20-TON INGOTS INTO SLABS AT GREAT LAKES STEEL CORPORATION



MESTA 56" FOUR-HIGH HOT STRIP MILL FINISHING STANDS ROLLING STAINLESS AND SILICON STEELS



MESTA HEAVY DUTY TRAVELING WHEEL-TYPE ROLL GRINDER FINISHING A 59" x 154" MESTA BACKING-UP ROLL

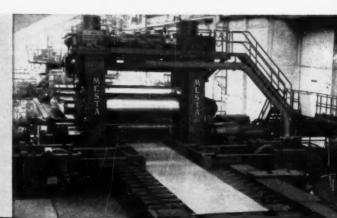


MESTA CONTINUOUS CLEANING AND ANNEALING LINE FOR TIN PLATE WITH PAY-OFF REEL, DOUBLE SEAM WELDER, SHEAR, AND TENSION REEL

## Designed and Built by MESTA

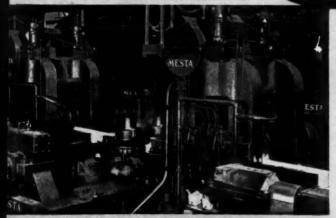


MESTA 42" HIGH-SPEED COMBINATION ROTARY FLYING SHEAR AND LEVELLER WITH ROTARY SIDE TRIMMER



MESTA





TWO STANDS OF A MESTA 30" TWO-HIGH HORIZONTAL CONTINUOUS BILLET MILL WITH VERTICAL EDGER



MESTA 66" FOUR-HIGH FOUR-STAND TANDEM COLD MILL

## In plate or sheet metalworking...

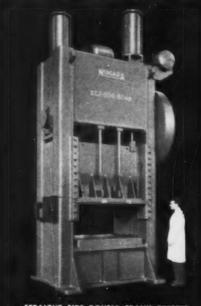
## NIAGARA MACHINES CAN



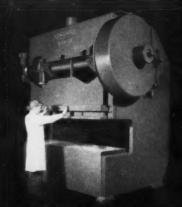




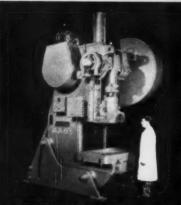
High speed machines handling a wide range of medium to heavy work.



STRAIGHT SIDE DOUBLE CRANK PRESSES 50 - 300 ton capacities.



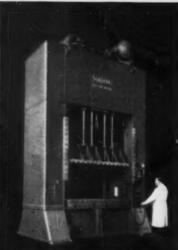
GAP FRAME DOUBLE CRANK PRESSES 3 - 6 1/2 inch shaft diameters. 48 - 222 ton capacities. Also, inclinable series.



SINGLE CRANK OPEN BACK INCLINABLE PRESSE

1 1/4 - 7 1/2 inch shoft diameters.

7 - 250 ten capacities.



STRAIGHT SIDE ECCENTRIC GEARED PRESSES MODIFIED AND EQUIPPED FOR AUTOMATION 1, 2 and 4 point suspension. 100-1000 tons.



FRONT-TO-BACK CRANKSHAFT OPEN BACK INCLINABLE PRESSES Standard and automation models. 75-200 tons



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FRONT-TO-BACK CRANKSHAFT DEEP THROAT PRESSES 22-150 ton capacities

## DO THE MOST FOR YOU



two and four-point suspension. 100 - 1000 ton capacities.



America's Most Complete Line of Presses, Shears, Machines and Tools for Plate and Sheet Metal Work

POWER PRESSES . PRESS BRAKES . POWER SQUARING SHEARS . ROTARY MACHINES . SLIP ROLL FORMERS . POWER ROTARY SHEARS . DRUM MAKING EQUIPMENT . ELECTRONIC AUTOMATIC WELDERS . GROOVERS AND SEAMERS . HAND OR FOOT OPERATED SHEARS . FOLDERS-BRAKES . LEVER SHEARS AND PUNCHES . HAND TOOLS

## **\* MOST EXTENSIVE LINE:**

From giant, power-operated machinery to small hand tools

## \* MOST ADVANCED DESIGNS:

Years ahead in performance through forwardthinking engineering

In the world's largest automotive and appliance plants or the smallest of sheet metal shops, Niagara machines and tools are usually at work "in force."

Batteries of giant presses are teamed up with speedy ring and circle shears. Massive, rugged press brakes stand side-by-side with powerful bending rolls and squaring shears. Versatile lever punches, rotary machines, groovers and seamers . . . all operate together to produce a better product at lower cost. The Niagara lines are "companion lines" of metalworking machines and tools that work together. A Niagara-equipped shop or plant is years ahead in quality and volume of production.

Whatever you require - power presses or hand tools - Niagara is the line that can do the most for you. It is the most complete in the industry . . . the most advanced in engineering. You can consult a Niagara representative with complete confidence of unbiased recommendations. Niagara has the right machines and tools for your requirements.

## BRING YOUR FILES UP-TO-DATE WITH INFORMATIVE NIAGARA BULLETINS

A diversified and extensive list of machines and tools make up the famous Niagara line. Some of the principal types are illustrated. Be sure that you have the latest data on the ones that apply to your work. At your request, specific Bulletins will be mailed promptly.



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STRETCHER LEVELLER



18" 3 Hi BAR MILL



## **Rolls and Rolling** Mill Equipment..

For over half å century Hyde Park has built only the best. The name HYDE PARK on a Roll or on a piece of Rolling Mill Equipment is our guarantee of quality, and your assurance of high performance. Our engineers will be glad to work with you on any special roll or rolling mill equipment.

## A "RED CIRCLE" ROLL FOR EVERY PURPOSE

Alloy Iron Rolls . . Grain Rolls . . Chilled Rolls . . Nickel Chilled Rolls Moly Rolls . . Cold Rolls . . Sand

## ROLLING MILL EQUIPMENT

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> GRAY IRON CASTINGS UP TO 80,000 LBS.





Hyde Park



FOUNDRY & MACHINE CO.

HYDE PARK, WESTMORELAND COUNTY, PITTSBURGH DISTRICT, PA.



Scott Wipers removing oil from outer races of cylindrical roller bearings, for inspection. Scott Wipers are 2-ply—welded together for greater strength—and chemically treated for excellent wet strength. Their special perf-embossed surface and high absorbency make them first choice at SKF for the toughest wiping jobs!

# WIPER PROBLEM? Look what SKF Industries did with Scott Wipers!

SKF Industries, Inc., Philadelphia manufacturer of anti-friction ball and roller bearings, wanted a wiping material more dependable, uniform and sanitary than rags. They switched to Scott Wipers.

SKF employees like the convenience of Scott Wipers, easy to grab from a pop-up box. They like the sanitation—and less danger of scratches from clinging foreign particles—when they use fresh, clean

Scott Wipers right out of the container.

Management likes the improved housekeeping... no more cluttered areas with Scott Wipers so easy to dispose of! And they report that wiping material cost per productive manhour has been reduced 42%.

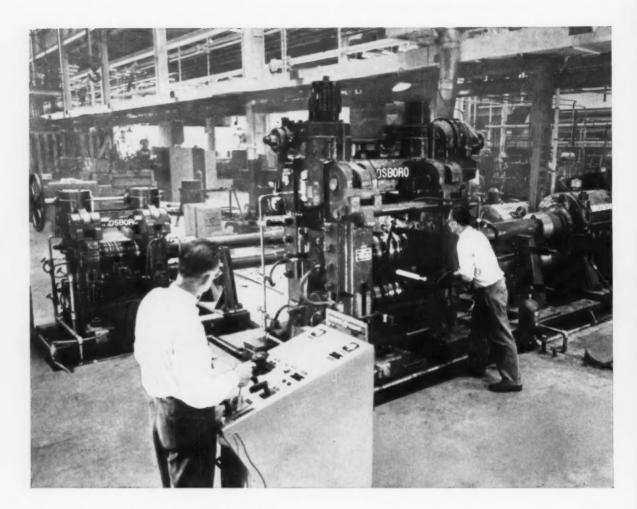
Your local Scott representative or distributor will give you more facts—or write: Scott Paper Company, Department IA-71, Chester, Pa.



# SCOTT PAPER COMPANY

Makers of the famous Scott paper products you use in your home.

Consult your local TV schedules for Scott's program, "Father Knows Best."



# General Electric explores new areas with experimental mill by BIRDSHORO

• New metals are coming on the market, but only through experimentation can their capabilities be determined. In Schenectady, N.Y., General Electric has installed in its new laboratory a Birdsboro 16"-10" bar mill, designed to help scientists seek out the unknown factors of these new metals through experimentation and specialized production.

The mill features 2 stands of different pitch diameter to accommodate the large range of product size required. The 16" roughing mill includes a motorized screwdown for high speed roll setting when performing slabbing operations. It also permits use of a bull head and grooved passes to get a wide range of product with a minimum of roll changing.

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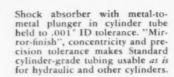
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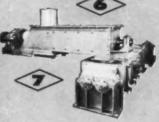














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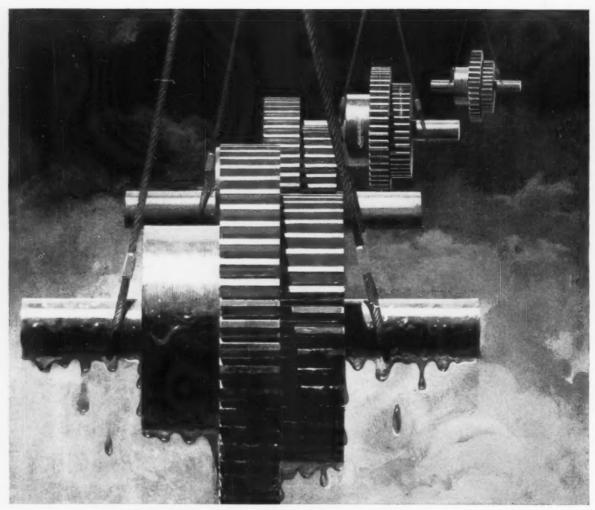


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On countless cutting applications, users consistently find tools made of quality high speed steels give more economical, dependable performance than carbide tools. The superior toughness of quality high speed steel gives greater cutting versatility . . . no need

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steels

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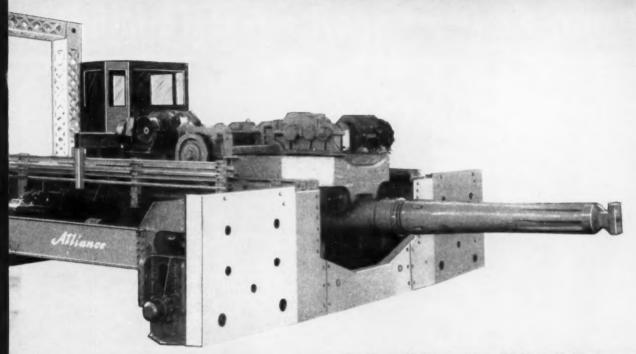
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- Machinery deck plate, extending full length of bridge between main girder and outrigger girder, laterally reinforces the main girder and helps keep charging machine square and stable under all operating conditions.
- Stabilized, shock-absorbing wheels operate at rear end of trolley. Two rear wheels engage upper rail; two adjacent wheels engage lower rail. Powerful springs hold wheels in contact with rails at all times. This spring suspension absorbs and disperses engaging and disengaging shock at end of the peel, reducing operator shock and fatigue to a minimum.
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- New hydraulic lock rod gives operator finger-tip control and eliminates laborious work incident to the hand-operated lock rod. All gears (including track wheel gears) are fully enclosed and run in oil.

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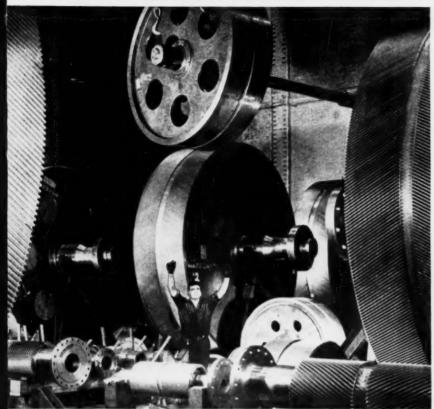
THE Alliance MACHINE COMPANY

GIVE US THE RUNWAY AND WE'LL LIFT THE WORLD

RARILIM STEEL - active in America's growth



# BARIUM STEEL—active in America's growth



MARINE propulsion gears, an integral part of General Electric ship propulsion units, use steel plate from Barium's Phoenix Iron & Steel Company, Plate Division. These massive web plates are welded to forged steel rims and hubs—the most practical method of construction for large diameter marine gears (up to 162/3 feet). In addition to steel plate Phoenix also produces structural steel shapes, heavy wall seamless pipe, and turns out large and small steel fabrications.



HIGHWAY builders timed the installation of this 132-ton, 180-foot-long girder fabricated and erected by Barium's Phoenix Bridge Company at an incredible 27 minutes. This Phoenix built bridge will carry the New England Thruway over the 4-track main line of the New York, New Haven and Hartford at New Rochelle, New York. Part of the credit for quick work against a tight railroad schedule goes to the Bariumbuilt 100-ton Clyde derrick.

Project of New York State Dept. of Public Works. General Contractors: Arthur A. Johnson Corp., MacLean Grove & Company, Inc.



BUILDING going up here (New Providence, New Jersey) is a new plant for EXCO, Inc. Structural steel comes from Barium's Phoenix Iron & Steel, Structural Division. Elizabeth Iron Works of Elizabeth, N. J. are steel contractors on this job; they find Barium a good company to work with on small as well as large jobs.



MATERIALS-HANDLING at this East Coast shipyard centers around the Clyde crane above with its 20-ton capacity, 65-foot reach and mobile 70foot tower. It's only one of many cranes that Barium's Clyde Iron Works has supplied to this customer. If you've got a materials-handling problem coming up, chances are a Clyde crane, hoist or unloader can give you the lift you're looking for



CONSTRUCTION of New York's 30th Street Heliport began as this Wiley floating crane with its 110-foot boom slammed the first steel pile down to bedrock. Barium's Wiley Manufacturing Company, the nation's largest manufacturer of floating cranes, built this one for George W. Rogers Construction Corp., contractors for the Port of New York Authority. Wiley also produces work boats and steel barges.



Steel producers, fabricators, product manufacturers

For further information on this close knit, alertly managed team of companies—its engineering resources, production facilities or specific products—write for "The Barium Story" to:

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**BARS**—The most complete range of types, shapes and sizes as well as the largest tonnage.



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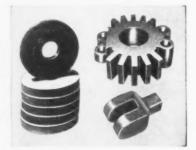
C. F. BARS—Cold finished steel for every use: screw steel, Ledloy, accuracy stock, machinery steel, shafting, etc.



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**STAINLESS**—Allegheny stainless in over 2,221 sizes, shapes, types, finishes: sheets, plates, bars, pipe, etc.



**FLAME CUTTING**—Almost any shape quickly cut from strong rolled steel—one or hundreds all alike.

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# THE IRON AGE

# NEWSFRONT

# 1957: Record Year For Steel?

Steel production will get off to a running start in first six months of 1957. If demand holds up for balance of the year, an all-time production record is possible. THE IRON AGE forecast: production of 116 to 120 million tons. Present record of 117 million tons was set in 1955.

## Your Steel Costs Are Going Up

Steel in inventory will be like money in the Bank during first-half '57. Base prices are bound to rise after July 1. That's because the second phase of the three-year steel labor contract calls for another wage boost for steel workers. It's a safe bet that the price increase will average at least \$5 a ton—probably more. Other steelmaking cost boosts will figure in.

## **Production Forecast Looks Good**

A 4 to 5 pct increase in gross national product is the way American industrial leaders size up the situation for 1957. That's the average of their opinions according to a soon-to-be published survey. A sampling of metalworkers shows expectations of an 8 to 10 pct increase in business dollar volume.

## Scrap: Too High And Too Little

Scrap prices may have reached a high point, but scrap trouble still looms. Prices aren't the steel industry's only concern; it is actively worried about a possible scrap shortage. Continued high operating rates will keep demand for scrap at a peak. Increased scrap generation by the auto industry and a possible slowing of export rates may help somewhat.

## The Labor Outlook, More Relaxed

Nineteen fifty-seven won't be a critical year in labor relations. Most major industries are protected by long-term contracts extending through the year. But labor won't be inactive. It'll be mapping out details on several major objectives, including the short work week, accelerated organization of white collar workers. Another major organizing target: Southern industry. Ultimate aim is to equalize North/South wage levels.

# Construction: Good Year Ahead

Spending for all construction in '57 will hit \$46.5 billion — \$2.5 billion over '56 levels. Part of increase is in brisker building activity. Part's in rising costs. Government economists think costs of construction materials will continue climbing, but at a slightly slower rate than in '56. On availability, there'll be enough materials around. But spot shortages, including some types of steel, will exist.

## For Stainless, New Horizons

Stainless steel producers confidently expect 1957 to mark start of a sizeable upsurge in stainless use. Reasons are the increasing demands on equipment to take higher temperatures and pressures, plus stepped up demand from aircraft, chemical industries. Continued nickel shortage will up demand for 200 Series.

# Here's How Nonferrous Looks

All major nonferrous metals will continue in at least as good supply as in '56. Both copper and aluminum should chalk up slight surpluses, with one, maybe two increases ahead. Lead and zinc will continue plentiful, with government buying balancing the market. Price increase before midyear is likely. On tin, there'll be enough—if it's at the right place at the right time. Nickel won't ease enough to notice.

## May Broaden Mine Law Coverage

Congress will decide this year whether federal mine safety legislation should be extended to cover metal, other kinds of mining. Regulations now cover only coal mining. A House subcommittee now leans toward either (1) direct federal safety rules, (2) a cooperative federal/state system or, (3) aids to strengthen state operations.

## Education: New Stimulants Called For?

Educators and laymen, working under White House sponsorship to stimulate interest in higher-level education, will make their first recommendations in June or July. Declining interest in science and engineering is especially a problem. By the end of the year, the group hopes to have a full-blown program ready to go.

# Do you know what R RAWHIDE GEARS can do for you?

HERE'S WHAT—They will transmit power quieter, with less vibration than other types of gears. These tough, resilient Rawhide gears will absorb momentary overloads up to 3 times their rated H.P. capacity... protecting expensive metal gears. Since C/R Rawhide pinions cause negligible wear, they actually prolong the life of mating metal gears.

MORE FACTS—They require no lubricant, are nonconductors, and are extremely durable. Rawhide spur gears are cut in sizes from 1" O.D., ¾" face up to 30" O.D., 12" face. D.P.'s range from 48" to 1¼"; horsepower ratings go up to 50 H.P. or more. Where high temperature and humidity are factors, C/R gears cut from Nylon, Fabroil, Bakelite, or Micarta may be more suitable.

**ASK G/R**—We've been cutting non-metallic spur, helical and bevel gears for all types of applications for over 74 years. May we help solve your gear problem?

Please write for illustrated C/R Gear Booklet.



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# Metalworking's Growing Markets

1.	Memo To Metalworkers:	
	Plan For Another Big Year-	P. 146
2.	New Customers: Eight a Minute-	P. 153
3.	The Next Five Years in Steel-	P. 158
4.	Aluminum: Plan Now For New Markets-	P. 162
5.	Copper Prepares For Bright Future –	P. 166
6.	Tips on Selling	
	America's No. 1 Customer-	P. 169
7.	Finding New Markets	
	Ham The Comment Con Hale	D 172

# 1957 Business Roundup

**Outlook For Metalworking** 

# STEEL

A probable record. Production 116-120 million tons



# MACHINE TOOLS

A second consecutive \$1 billion year



# AUTOMOTIVE

A comeback to 7 million cars, 1.5 million trucks



# CONSTRUCTION

Up 5 pct to \$46.5 billion

# Memo To Metalworkers: Plan For

As industry highballs into the new year, the economic seers see little to fret about, plenty to cheer. It looks as though the boom that began in 1955 has lost none of its zip.

The broad family of industries that make up metalworking agree almost unanimously that business will be at least as good as in 1956. For some it will be much better, for others only slightly better.

You can look for another good year in '57. As the year begins, Americans everywhere are busy. They are working, building, and spending harder than ever before. It seems to some as though the country's ability to produce is being strained to a near-breaking point.

Even the economists, almost to a man, predict that 1957 will be an even better year, businesswise, than 1956. Their only hedge is that maybe production will be no greater, but that inflation will make it seem so.

The economists look at Gross National Product—the country's output of goods and services—and foresee a seasonally adjusted annual rate of \$420 billion. That's 1.4 pct ahead of the third quarter of 1956, and more than double the total of \$209 billion reached in 1946.

But—and here's where inflation colors the economists' figures they expect no significant increase in industrial output as measured by the Federal Reserve Board's index of industrial production. The FRB index is based on physical output, not dollars; which accounts for the apparent contradiction with opinion on GNP.

They look at construction and see a slight rise; not quite so optimistic as the Commerce Dept., which looks for a gain of 5 pct over '56.

They predict that personal consumption will be up about 3 pct.

But economists—at least most of them—are notoriously cautious, and tend to underestimate economic peaks and valleys.

So the New Year could be even better than it looks at the start, as you will see from an industryby-industry check by THE IRON AGE editors.

Metalworking and metalproducing will contribute a large share to the general prosperity.

There are nagging worries, to be sure. The biggest one is infla-



# **APPLIANCES**

A conservative 10 pct gain



From
a big \$17.2 billion
backlog,
a \$8.5 billion
peacetime record

AIRCRAFT

# FARM EQUIPMENT

From a poor year, 5 pct better



ALUMINUM

Another record of 1.8 million tons





NEW PLANTS AND EQUIPMENT

Investing up to \$35 billion



DEFENSE

Spending up to \$40 billion

# **Another Big Year**

tion. Government planners are worried; so are the economists. And so are businessmen. Prices are rising—they have been since mid-1955. And most of the experts expect inflation to be a big problem in 1957.

But at the same time, some people are as worried about deflation—and its contrary effect—as they are about inflation. They are concerned about the government's best weapon for combatting inflation—the Federal Reserve Board's so-called "hard money" policy. They are afraid that FRB might overdo it; that it might apply the brakes too hard and throw the economy into a tailspin.

But the "ayes" seem to outweigh the "no's," and it looks as though the Government is intent on continuing its anti-inflation policy well into the New Year. This, despite complaints of some businessmen that hard money and high interest rates are slowing their markets.

Actually, the problem is a relatively pleasant one compared with those of some earlier years in U.S. industrial history.

For Americans are truly busy and prosperous. Even the farmer is in better financial position as the Soil Bank program, coupled with good demand for his products, begins to fatten his pocket-book.

The story is the same everywhere. In the steel centers of Pennsylvania, Ohio, and West Virginia; along the assembly lines in Detroit; in the machine tool hubs of Ohio, Illinois, Michigan and New England; the coal fields of Pennsylvania and West Virginia; in the railroad car shops and the

shipyards; in the plane factories of the West Coast, and the oil fields of the Southwest.

No industry seems to be in real trouble, although a few are less prosperous than others. Tightened credit is hurting the housing market, and, indirectly, those industries that live off it. Farm equipment makers have just come through a poor year. But there are bright spots even here.

As THE IRON AGE editors made their year-end check of metal-working industries, they found plenty of evidence to support the predictions of the economists. If anything, businessmen are straining to curb their own optimism. Here's how the economic picture looks:

# I. AUTOMOTIVE

In Detroit, for instance, the automakers are talking about producing 6.5 million cars and 1.2 million trucks in '57. But somehow the impression is that the car

Continued

builders are deliberately understating what their marketing specialists tell them. Some people are saying that 7.2 million cars and 1.5 million trucks would be more like it

But as one producer puts it: "It's easier to revise estimates upward than it is to cut them down."

The auto companies are more optimistic than they care to admit publicly. But even so, they have a few worries. First is the price of the new models-6 to 7 pct higher than last year. They can't be sure that the auto buyer will be willing to pay the higher tab. Another worry is that they can't push their dealers like they used to. The dealers have been more independent since last year's Washington hearings on producer-dealer relations. They prefer to accept fewer cars, make up the difference through higher profit margins. How this will affect buyers accustomed to high trade-in allowances is still in doubt.

But offsetting these "iffy" worries are (1) the all-new styling and performance of the '57 models, (2) people have more money to spend and, further, are looking for another round of wage and salary boosts mid-way through the New Year, and (3) most of the cars bought in record-breaking 1955 will have been paid for some time this year—and that means a lot of people will be hitting the showrooms ready to buy.

# 2. STEEL

In steel, Tom Campbell, IRON AGE editor-in-chief, checked sources of many years standing and comes up with this prediction for '57:

"Hemming and hawing aside, steel production this year will range between 116 and 120 million ingot tons. Strike-disrupted '56 output was about 115 million tons. It could establish a new record for the industry. Hysteria will be absent from the market. Capacity will approach, if not exceed, 132 million tons for a 3.6 million ton jump."

Adds Mr. Campbell:

"International affairs and our

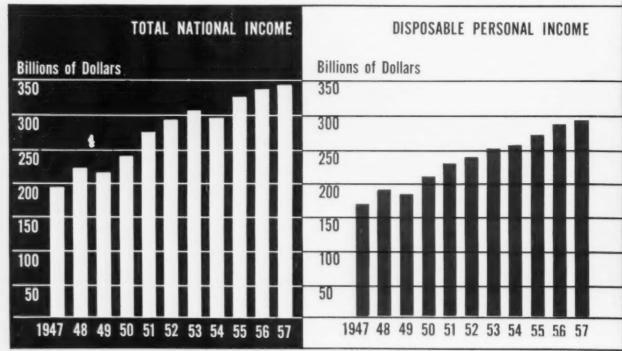


EGYPT'S NASSER is symbolic of men whose decisions and actions in 1957 will affect the world's business.

own defense program are the main intangibles. Both could result in a far more active year in steel than is forecast here.

"There will be no controls in steel unless we get into a war. The Administration has been against them. In the past, controls have not added one pound of steel to the total picture; they have—in peacetime—made a mess of steel distribution."

# How the Nation's Income Continues Its Climb



Source: Dept. of Commerce

Source: Dept. of Commerce

Behind that prediction for steel are these factors:

- 1. It will be a good year for automotive; not as good as '55, but better than '56.
- 2. There'll be a switch in inventory policy from one of reduction to one of maintaining an even keel or building up. There may well be some inventory reduction later in the year.
- 3. Not one major steel-consuming industry will use less steel this year than last; except possibly residential housing. And that will be made up by increased public and private commercial building.
- 4. Farm spending should be back with a bang. That spells heavier steel buying for farm buildings, autos, trucks, and farm implements.
- 5. Railroads will be heavier steel buyers this year. The mills are channeling more steel to the freight car builders. But they must divert even more to them—enough to maintain a monthly schedule of 6000 new cars. And repair and renovation of old cars will take close to a third of the steel allocated for new-car construction. The postponement of rail-laying will also be a factor

# What's The Outlook For Steel Prices?

Because of rising steel production costs since the \$8.50-a-ton base price increase of last August, steel prices began moving up in December. These rises included carbon steel extras and base prices of nickel-bearing stainless steel grades. Extra boosts may average \$3 a ton.

In addition, steel base prices will rise again July 1, when steel wages are scheduled to go up under terms of the three-year contract with the United Steel Workers of America. A minimum increase of \$5 a ton is expected.

It's estimated that by Jan. 1 steel production costs had risen a conservative \$5 a ton since August. On top of that, a cost-of-living wage increase of  $3\phi$ —possibly  $4\phi$ —went into effect Jan. 1. Still further cost increases appeared to be in the making.

in the market this year — more rails will be bought than last year.

- 6. International tension growing out of the Suez explosion will step up plate and pipe demand. The need for oil tankers and a readier supply of emergency oil has been brought home. This could be translated into more steel for ships, pipelines, and drillings.
- 7. Expansion programs of the steel mills are still enormous. The mills will be spending about \$3 billion in the next three years for expansion. They're planning to add five million tons annually through 1958. And for every four tons of new capacity, one ton of

steel is required for new structures and equipment.

# 3. MACHINE TOOLS

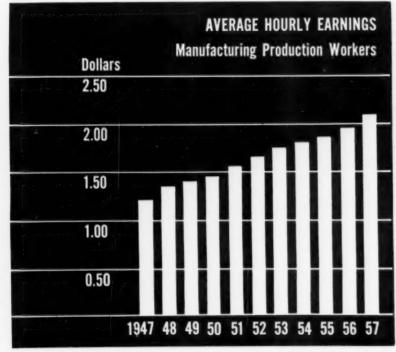
Machine tool builders are confidently planning for their second billion-dollar year in a row. Shipments of metal cutting and forming equipment are expected to again top \$1 billion, possibly by a bigger margin than in 1956, which set a new peacetime record for both orders and shipments.

Apart from expected good demand from such industries as automotive, machine tool people look for more defense buying than since the Korean emergency. One reason is that the Army, Navy, and Air Force have been told to plan on replacing a lot of active but obsolete machines on a regular annual basis.

If Congress comes through with the money, these replacement orders should start showing up July 1, when the 1958 fiscal year begins. Talk in the industry is that this business will add up to about \$150 million in the last half of 1957.

There's still another defense angle that could boost new orders this year. About 80 builders of general-purpose machine tools have so-called "trigger" contracts tucked away in their office safes. These are fused to take effect the minute the U. S. declares full mobilization. Total value of "trigger" contracts is about \$250 million, but a major defense effort would push this figure up fast.

But most builders don't want any more defense business than they can turn out with the left



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1953		47.0	)												_	13.	6	_	_	12.	5	_		20.3	3
1954		34.4													_	12.	9	_	_	9.	3			11.4	1
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								-							_	7.				10.			•	17.7	

**BUSINESS ROUNDUP** 

Continued

hand. They're out to do a real selling job on civilian businessthe bread-and-butter stuff over the long pull.

Builders and distributors plan to persuade customers to (1) adopt more literal depreciation rates that yield quicker and bigger returns on machine tool investments, and (2) build profits through wise use of automatic machines. Biggest push is aimed at replacing thousands of machines that are 10, 20, and 30 years old.

Industry's big capital improvement programs will continue through 1957. This assures continued big expenditures for machine tools.

Iron Age Estimate

It all adds up to an extremely favorable position for the machine tool builders.

## 4. CONSTRUCTION

The construction boom-apart from home building-seems to be limited only by the availability of materials to keep it going. The Commerce Dept. forecasts that total new construction in '57 will amount to \$46.5 billion, a 5 pct increase over last year's \$44.1 billion. F. W. Dodge Corp. predicts that dollar volume of construction contract awards this year will be 7 pct above 1956. For 37 eastern states, Dodge says such awards will total \$26.8 billion.

The big highway program is moving from low into cruising speed. Preliminary estimates for 1956 indicate that investment in all types of road construction-interstate, primary, secondary, and urban-came to about \$4.5 billion. Completion of existing projects and starting of new ones should raise the total to \$6 billion.

Through mid-November, federal officials had approved programs on the new, 41,000-mile interstate system alone that were valued at \$2.7 billion. Actual contract awards lagged at \$157 million.

Gaps between approvals and awards, as far as the interstate net is concerned, probably will not close much this year; in part because of the time consumed in right-of-way buying. The government will be apportioning some of its funds for the coming fiscal year (\$1.7 billion) and for fiscal 1959 (\$2 billion) during this period.

# 5. APPLIANCES

The predicted decline in new residential housing starts is unsettling news for the country's appliance makers. But not unsettling enough to curb their optimism. Some are predicting gains of 30 pct over '56; but overall it amounts to about 10 pct.

It seems as though much of the load this year will be carried by the old standbys—the same appliances that racked up spectacular gains last year: dryers, washers, vacuum cleaners, dishwashers, and some types of radios. The laggards are expected to be refrigerators and ranges.

To old-time observers, the predicted 10 pct gain in the face of a decline in housing starts is not in the least starry-eyed. For this reason: The 1949-1955 average for six major appliances works out to about a 10 pct gain per year on a unit basis. The six are refrigerators, ranges, freezers, steel cabinets, automatic washing machines, and air conditioners. All run above 1 million units per year in sales.



TIGHT MONEY is a critical point in 1957 business. FRB's William Mc-Chesney Martin's policies are controversial to say the least.

# 6. FARM EQUIPMENT

After struggling through a year like '56, farm equipment makers are in no mood to go overboard about prospects for the New Year. But the signs are there and they can't be ignored: (1) farm bank accounts are high, (2) farm debt is comparatively low, (3) scattered price increases are fattening farm pocketbooks, and (4) Soil Bank money is in the offing.

There is no doubt that the farmer needs new equipment. Replacement needs for wheeled tractors alone are estimated at 13 pct above 1956. Of the roughly 4.5 million tractors on American farms, some 50 pct have reached retirement age.

With these plus signs to back them up, farm equipment makers take a deep breath and come up with a forecast of a 5 pct gain over 1956. Some companies go out on a limb and forecast a 10 pct gain. Actually, the outlook seems to be better than any company cares to admit.

On the deficit side, the implement makers look at their inventories and shudder. Both J. I. Case and Minneapolis-Moline are frank to admit to some over-production. As a result, production in the early months of the year is expected to be slow until inventories are brought down to workable levels.

But despite a half decade of declining manufacturing levels, farm equipment makers find themselves in a strong financial position. This comes about through judicious diversification.

# 7. NEW PLANTS AND EQUIPMENT

Prospects for new plant and equipment spending provide another bright spot in the economic outlook. Some 200 economists surveyed by F. W. Dodge came up with an average forecast of \$37 billion, with about three-fourths of them settling in a range of \$35 to \$40 billion, inclusive. This would be even better than last year's record-breaking \$35 billion, as estimated by the Dept. of Commerce. And it would represent a



U. S. STEEL'S Roger M. Blough. His influence kept steel price increases at a minimum in 1956. But 1957 brings new pressures for higher prices.

27 pct boost over 1955's \$29 billion. Investment in new plants is a must to improve productivity.

# 8. PETROLEUM

Oil is another industry to watch, particularly in view of Middle East tension. S. A. Swensrud, chairman of Gulf Oil Corp., points to forecasts of a growth rate for petroleum consumption of more than 4 pct per year, through 1965, predicts annual spending of \$8.5 to \$9 billion a year by 1965.

Last year, such spending came to about \$6 billion. This could be an understatement if the burden of supplying oil to our allies and at the same time meeting increased demand from our own people should fall on the U. S.

# 9. COAL

The coal industry is again flexing its muscles after some years of playing the role of underdog to oil and gas. Its overseas markets are expanding. It's selling more to electric utilities and steel despite more efficient use of coal by both these growing industries. There's even a shortage of coke breeze due to (1) increasing use of sintering lines in the preparation of iron ore for the blast furnaces, and (2) demands of ferroalloy and electric furnace operations. It may be necessary to crush coal especially for these purposes instead of just screening.

And so it goes in coal, which

Continued

this year looks for consumption of 461 million tons, compared with 448 million tons last year and 363 million tons in 1954.

# 10. AIRCRAFT

On the West Coast, aircraft manufacturers are looking for another year of high volume. In dollars, they expect to produce \$8.5 billion worth, versus \$8.3 billion in 1956. Should war come, the figure would jump to astronomical heights.

Right now the industry is sitting firm on a \$17.2 billion backlog, about 80 pct of it in military



MASTERMINDING giant highway program is the job of Federal Highway Administrator Bertram D. Tallamy, a new man on a big job.

aircraft and guided missiles. And new orders are coming in at a breath-taking pace. The tens of thousands of subcontractors across the country will be kept plenty busy during 1957.

The new year will also see an accelerated building rate for commercial transports. Five major companies have orders for 600 planes worth about \$2 billion—550 of them to be built on the West Coast.

Airlines, both domestic and foreign, are eager to get them in the air. Their bigwigs say they will spend another \$7.5 billion during the next 15 years. Most of this business will come to U. S. planemakers.



LONG TERM LABOR contracts in most industries prevent 1957 from being a critical year in labor relations. But AFL-CIO President George Meany, left, and CIO head Walter Reuther are already charting future goals.

The aircraft industry today is the nation's No. 1 manufacturing employer. It will pay out over \$4 billion in 1957 to 800,000 workers.

# II. NONFERROUS

In the nonferrous field, aluminum users can look forward to a comfortable year. Three good reasons: (1) little metal will be going into the government stockpile during the first six months, (2) continued labor peace under a three-year contract, and (3) expanding capacity.

Aluminum supply this year, including primary and secondary production, plus imports, should aggregate 2,550,000 tons. This is nearly 9 pct ahead of last year's 2.3 million tons, which in turn was 3 pct better than 1955.

Apart from the uncertainties of international relations, copper users started the new year in better shape than in 1956. Metal was scarce as 1956 began. But as the year ended, two major producers cut back operations.

Stable zinc and lead markets are looked for in '57. Government stockpiling acts as a cushion for both markets. Higher prices could materialize by mid-year.

Tin is sensitive to international developments. This is natural since most of it comes from Malaya and Indonesia, either across the Pacific or through Suez. The Suez crisis and the U. S. dock strike pushed prices to \$1.10-\$1.15 per lb late last year.

With no nickel going into the stockpile during first half, it looks like nickel will be slightly more available in '57. But still not much to cheer about. Another happy note: world production and U. S. imports are likely to set records.

## 12. IRON ORE

Iron ore shipments from the Great Lakes are expected to total about 83 million tons this year, compared with about 77.5 million tons in 1956. The steel and ore strikes hurt 1956 shipments.

Imports will continue to increase from South America and Quebec-Labrador. And another price increase, possibly equal to the final 75¢ increase of 1956, is on the way.

Taconite shipments from Reserve Mining Co.'s new plant at Silver Bay, Minn., are expected to approach the rated annual capacity of 3.75 million tons. Shipments last year hit 3.5 million tons. Erie Mining Co.'s plant at Aurora was set back a full season by the steel strike so will not start shipments until 1958. Jasper pellets from Republic, Mich., will increase this year. The plant is operating at 600,000 tons a year. The Steep Rock Mine last year got out about 3.5 million tons for a new record.

# New Customers: Eight a Minute

228.5	HO	W U.S.	POPULA	ATION MAY	GROW
209.4	In	Millions		4	
193.3					
179.4					
168.1					
1	956 1	960	1965	1970	1975

This assumes 1954-1955 growth rate will continue. For details, see below.

As of July 1	Series AA	Series A	Series B	Series C
1960	179.4	177.8	177.8	176.5
1965	193.3	190.3	190.3	186.3
1970	209.4	204.6	203.0	196.4
1975	228.5	221.5	214.6	206.9

Series AA assumes that 1954-1955 fertility levels remain constant to 1975; Series A, 1950-1953 levels remain constant to 1975; Series B 1950-1953 levels remain constant to 1965, then decline to "prewar" levels by 1975; Series C, 1950-1953 levels decline linearly to prewar levels by 1975, Data source: Bureau of the Census. Because markets are people it is important to marketing men that U. S. population is growing at an unheard-of rate. Even more significant are the changes and trends within that population.

Developments to watch are the coming boom in teen agers and the bright outlook for household formations. Also worth watching are items like the growth in manufacturing employment in the South and the West.

By R. W. Burgess
Director, Bureau of the Census
U. S. Dept. of Commerce

During recent years, the population of the United States has increased annually by about 2.8 million persons. About 90 pct of this amount is represented by natural increase, the excess of births over deaths, and 10 pct by net civilian immigration.

About 23.5 million babies were born during the six-year period 1950 through 1955, with an estimated 4.2 million births for 1956 on basis of preliminary data through August. Deaths during the 1950-55 period numbered a little over 9 million with a record low mortality rate of 9.1 deaths per 1000 population in 1954 and a slightly higher rate of 9.3 in 1955. Relatively little change in the death rate is indicated for 1956.

With the total population, including armed forces overseas, an estimated 169 million in October, the prospect is that the total will pass the 170 million mark by early spring of 1957 and if the present rate is maintained the total population will be well over 178 million

Breakdown of U. S. population by age groups shows terrific coming impact of present grade-school youngsters . . . This will enormously increase demand for cars, appliances, housing in 10 years . . .

Present 18-24 age group shows effect of depression of 30's. Also, 14-17 group needs will soon be felt.

Age	July 1, 1956	April 1, 1950	Number	Pct
All Ages	168,091,000	151,132,000	+16,960,000	+11.2
Under 5	18,680,000	16,164,000	+ 2,517,000	+15.6
5 – 13	29,213,000	22,180,000	+ 7,034,000	+31.7
14 – 17	9,543,000	8,409,000	+ 1,133,000	+13.5
18 – 24	15,145,000	16,081,000	- 936,000	- 5.8
25 - 44	47,056,000	45,385,000	+ 1,672,000	+ 3.7
45 - 64	34,028,000	30,720,000	+ 3,308,000	+10.8
65 and over	14,426,000	12,195,000	+ 2,232,000	+18.3

POPULATION

Continued

in the 1960 census. So the natural process of population increase assures producers and distributors of an ever-growing home market for their goods.

Of the total population increase of nearly 17 million, between April 1950 and July 1956, more than half, 9.5 million or 56.3 pct, was in the age group under 14 years old, the result of high birth rate in recent years. About one-third of the total increase, 5.5 million or 32.7 pct, was in the group 45 years old and over and among these the group 65 years old and over increased by 2.2 million. The group 14 to 17 years old accounted for 1.1 million or 6.7 pct of the total increase, while the group 18 to 44 years old accounted for 736,000 or 4.3 pct of the total increase. Within the 18-44 age group however, the number 18 to 24 years old declined by nearly a million and the number 25 to 44 increased by 1.7 million.

The excess of females over males in the total population increased from a little over half a million in 1950 to nearly a million and a half in 1956. While boys now exceed girls by about a million in the group under 18 years of age, women outnumber men by nearly two and a half million among those 18 years of age and over and more than a million of this excess is in the age group 65 years and over.

As it has for many decades, the Pacific division, with a gain of 23 pct between 1950 and 1956, continues to pace the Nation's rate (10.9 pct) of population growth but the numbers have increased substantially in practically all of the geographic divisions of the country. The East South Central States with 2.3 pct and New England with 4.3 pct have had the smallest percentage gains but they too have shown growth despite substantial out-migration. Between these extremes, three divisions have exceeded the U.S. growth rate. These are the Mountain, South Atlantic, and East North Central divisions. The remaining three, with a rate growth below the national average, are the West South Central, Middle Atlantic, and West North Central divisions.

## Big gains in West

Regionally, largest proportion of the total U. S. population resides in the South, 30.9 pct. The proportions for the other three major regions are North Central, 29.5 pct; Northeast, 25.3 pct; and West, 14.3 pct. Thus, it may be noted, that despite the large population gain in the West, the other regions still remain the bigger markets in terms of total number of consumers.

THE FAMILY-FORMING AGE (18 to 24) is big demand age for metalworking's products . . . If migration continues at the present rate you can expect . . . (000 omitted)

	1958	1963	1968	1973
UNITED STATES	15,481	18,055	22,790	26,360
Northeast	3,600	4,235	5,344	6,046
North Central	4,384	5,052	6,289	7,538
South	5,380	6,008	7,370	8,125
West	2,117	2,760	3,787	4,651

Further concentration of the population in the Standard Metropolitan Areas (SMA) of the country is revealed by a Census study based on March 1956 data for the civilian population. This study indicated that of the total estimated gain of nearly 15 million civilian population during the six years following the 1950 Census, about 85 pct was within the 168 SMA's as constituted in that census, and the remaining 15 pct was distributed over the rest of the country.

The Census Bureau is not in position to say how equable the growth has been among the different population centers or within these areas, but indications are that the greatest growth in the areas has been in the SMA territory outside the central cities. Special censuses in the Los Angeles area in the last two years have shown a greater growth rate for

places outside the central city in Los Angeles County although the city also has experienced further rapid growth. Census surveys made for civil defense planning in four metropolitan areas late in 1955 revealed similar trends. In the Houston area, the rate of growth outside the central city was four times that of Houston city proper. In the Washington, D. C., area the growth rate outside the capital city was nine times as great in the Maryland part and six times as great in the Virginia portion of the SMA. For the St. Louis area, there was a small loss in the city's population but an increase of more than 25 pct in the balance of the SMA. In the Milwaukee area, the population of the central city was up by almost as large a percent as in the balance of Milwaukee County but the proportions of change reflect the effect of territorial annexations made by the city between 1950 and 1956.

Another important measure for those who plan production and distribution of goods, is the number of households (the equivalent of occupied dwelling units). In March 1956, there were an estimated 48.8 million of these. Urban and rural nonfarm households have increased by about a million a year while rural households have dropped 100,000 yearly since 1950.

# More working wives

The average annual increase during the next 20 years in the number of households may range between 700,000 on the low side to nearly a million on the high side, according to projections recently published by the Census Bureau. For 1960, these projections indicate a total of between 50.5 million and 52 million households, while for 1975 the range is between 61.5 million and 67.5 million households.

In the summer of 1956, civilian

# Per Cent Increase How Areas Grew 1950-1956 10.9 7.1 7.1

# (Above) Population increases by area are important . . . Here are the changes in the last six year . . .

Northeast

**United States** 

(Right) 1950 totals are from April I census; 1956 data are estimates as of July 1. Here are the details with 000 omitted:

North	Central	South
HULLI	ociiti ai	South

	1950	1956	Pet
UNITED STATES	150.697	167,191	10.9
NORTHEAST	39,478	42,273	7.1
New England Middle Atlantic	0.004	9.711 32,562	4.3 8.0
NORTH CENTRAL	44,461	49,278	10.8
East North Central West North Central	30.399 14,061	34,221 15,057	12.6 7.1
SOUTH	47,197	51,694	9.6
South Atlantic— East South Central— West South Central—	21.182 11.477 14.538	23,971 11,743 15,980	13.2 2.3 9.8
WEST	19,582	23.945	22.4
Mountain-	5.075 14,487	6.127 17.818	20.7 23.0

West

## POPULATION

Continued

employment reached an all-time high of 66.8 million, while unemployment was at the year's low of 2 million in September, down somewhat more than seasonally.

During the first three quarters of 1956, monthly civilian employment averaged 64.9 million, including 44.2 million men and 20.7 million women with jobs. There has been a steady increase in the number of working wives.

## Labor force grows

Assuming that high employment levels will continue for the next 20 years and that there will be no large-scale war or other catastrophe, the Census Bureau has projected estimates of the total labor force for five-year intervals to 1975. Four series of projections were made, based on varying assumptions about the rates of change in labor force participation of men and women in the various age groups over 14 years old. For 1960, these projections envision a total labor force ranging in size from an annual average of 72.3 million to 73.4 million. For 1975. the projected totals for the annual average labor force are in the range of 89.8 to 93.7 million.

Another set of Census projections covers the population 18 to 24 years old to 1973 when the babies of today will be old enough

Manufacturing employment jumped ahead between 1947 and 1954—due mainly to booming business . . . Actually, working age group did not increase as rapidly as youngsters and pensioners . . .

Figures show per cent increase 1947-1954. U. S. Total in 1954 was 16.1 million.

	Manufacturing Employment	Population
United States	12.9%	12.4%
Northeast	6.0	10.7
New England	- 1.7	8.0
Middle Atlantic	8.9	11.5
North Central	9.1	11.2
East North Central	6.7	12.5
West North Central	22.1	8.3
South-	19.9	10.1
South Atlantic	16.9	13.4
East South Central	15.1	4.1
West South Central	33.9	10.0
West	49.4	24.4
Mountain-	36.4	24.6
Pacific-	51.4	24.4

to enter college. It is from this group that industry will draw its new craftsmen, engineers, scientists and candidates for management positions. As the dip in their present number is overcome, down to about 15 million because of the low birth rates in the 1930's, they will number about 18 million in 1963, over 22 million in 1968, and between 25 and 26 million in 1973.

Results of the 1954 Census of Manufactures published during the last year reveal very substantial gains over 1947 Census totals in manufacturing employment in the South and the West, which comes as no surprise to readers of THE IRON AGE. Manufacturing employment increased at a rate slightly greater than population growth for the country as a whole.

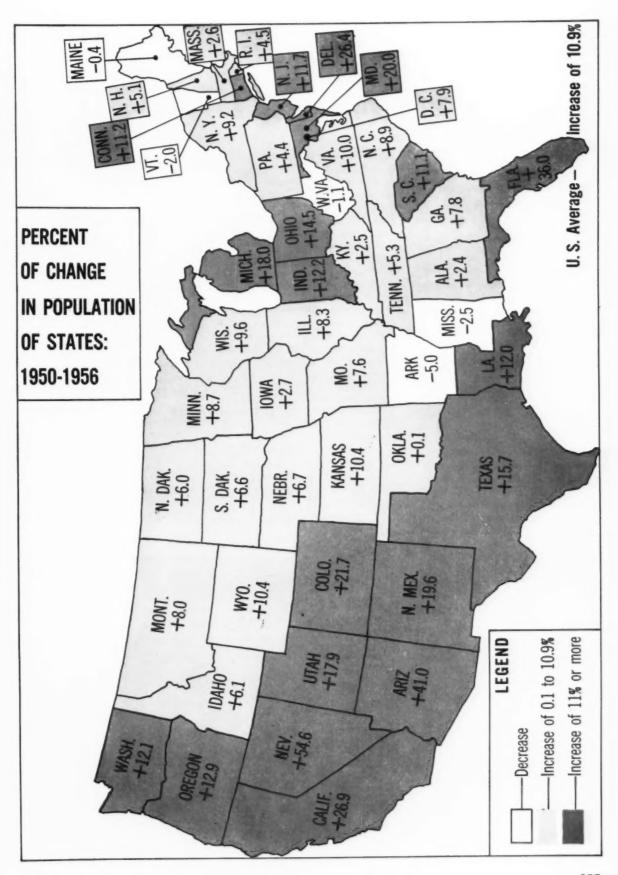
In summation, the prospects for bigger markets for both industrial and consumer goods, as indicated by Census figures and projections, are excellent.

# "Household formations" are big factor in growth of metalworking's markets... Estimated increase between now and 1975 is from 26 to 38 pct...

Chart shows number of U. S. households, 1956 and projected growth. (000 omitted)

	Current		Proje	ctions1	
Date	Estimate	Series I	Series II	Series III	Series IV
April 1947	39,107				
March 1950	43,554				
April 1955	47,788				
April 1956	48,785				
July 1960		51,838	51,573	51,060	50,499
July 1965		56,145	55,579	54,474	53,345
July 1970		61,378	60,762	58,988	57,110
July 1975		67,378	66,480	64,312	61,584
Increase 1956 to 1975		18,593	17,695	15,527	12,799
Percent increase		38.1	36.3	31.8	26.2

s Series I based on 1947-1955 rate of change in percent single, percent who are household heads, etc. Series II based on 1950-1955 rate of change. Series III based on half the average rates of change between 1950 and 1955. Series IV based on assumption that there will be no change in relevant measures from 1955.



STEEL

# The Next Five Years in Steel

Steel production may exceed 140 million tons in a peak year during the 1957-1961 period. But steel demand is likely to grow more slowly, on the average, than during the past decade.

Possibility of a steel recession of greater than 1954 proportions cannot be ruled out. Capital goods will remain steel's No. 1 market.

By Thomas Dimond, Economist, de Vegh & Co., New York, N. Y.

For the past decade, the steel industry has enjoyed an era of remarkable growth, interrupted only by two minor business recessions and four prolonged strikes. Steel consumption has risen from 79 million ingot tons in 1947 to about 115 million tons in 1956-an average annual increase of about 4 pct. Capacity has been boosted 36 million tons since the end of World War II. Moreover, steel has maintained its position as the basic material in our industrial economy. With iron it accounts for 80 pct of all the metals consumed in the United States.

Can the steel industry sustain this rate of growth during the next five years? What is the outlook for the major steel-consuming industries? What changes may occur in steel markets? Will competitive materials like aluminum and plastics become a serious threat? And, most important of all, will the steel industry be able to avoid a major recession?

These are some of the questions that are worth exploring in looking at what may happen to the steel industry during the next five years.

There are three main factors to consider in the 1957-61 outlook for steel: (1) What may happen to general business during the next five years—because basically, the amount of steel used depends upon the volume of general business; (2) more particularly, what will be the level of activity in the various steel consuming industries, such as construction, the automobile, etc.; and (3) what changes may take place in the use of steel.

As to the outlook for general business, many economists agree that the economy can sustain an average rate of growth of between 3 and 4 pct a year, barring a major recession. In support of this view there are such continuing growth forces as the upsurge in population, the nationwide movement to the suburbs, the upgrading of family incomes (and consequently, spending habits) and the accelerated rate of discovery of new products and processes due to increasing research and development.

At the same time, the possibility

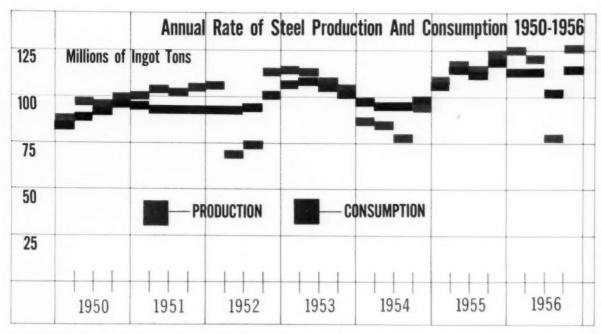
of a business recession during the next five years of greater than 1954 proportions cannot be ruled out. The present boom has lasted ten years, with only two minor readjustments. There is no guarantee that economic excesses, imbalances and mistakes in monetary policies, which have led to past recessions, can not happen again.

Whether or not the steel industry will be able to match the rate of growth of general business

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during the next five years will depend primarily on what happens to the steel-consuming industries

### **Steel Production And Consumption** Millions of Ingot Tons Change in **Inventories** +5.0+10.5-2.6Author's estimates of 105.2 96.8 sumption plus exports mi-95.8 94.7 93.2 91.8 mis imports. Totals have been converted into ingotin steel inventories in clade not only changes in steel stocks in consumers plants but also inventory hanges at all stages of fabrication from the time until it becomes part of an end product such as an antemobile or a tin can 1950 1951 1952



in the 1957-61 period. These industries have grown rapidly during the past decade—much faster than the overall economy. There is evidence to suggest that their average rate of growth will be slower in the future.

## Spotlight on capital goods

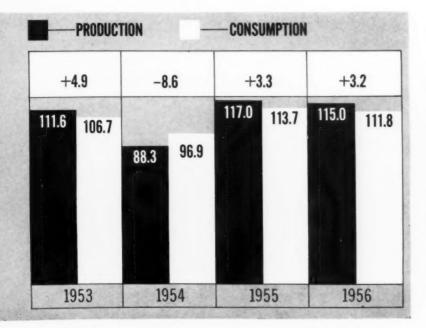
The steel-consuming industries can be divided into 3 broad groups: (1) Capital goods, including construction and producers' durable equipment; (2) consumer goods, including automobiles, appliances, and metal cans; and (3) other uses, such as exports, and miscellaneous domestic uses (see chart).

Despite the attention attracted by the growth in consumer goods markets for steel in the postwar period, the capital goods industries remain by far the No. 1 market for steel. They accounted for 58 pct of total steel consumption in 1956. Consumer goods industries, as a group, took 33 pct—with balance going for exports and miscellaneous uses.

In the future, the capital goods industries are likely to grow more in line with the overall economy, rather than at the faster pace they set during the past decade. Capital goods now represent about the same proportion of total national output as in 1929; other segments of the economy, such as services, are in a rising trend. However, highway construction, shipbuilding, and oil-well drilling are particularly bright spots in the capital goods outlook.

# Autos may grow more slowly

The automobile industry, steel's No. 2 customer, is also expected to grow more slowly in the futurean average of about 4 pct a year, starting with 1956 sales of about 6 million passenger cars. This compares with 6 pct annual growth since 1947. Automobiles already take more than half again as large a share of the consumers' dollar as they did just before World War II. On the other hand, the trend to the suburbs with greater dependence on automobiles, improved highways, and, above all, the industry's ingenuity in making last year's car obsolete, are likely to enable the industry



STEEL

Continued

to retain its present share of consumer spending.

The outlook for other steel-consuming industries is varied. Appliances may grow with consumer incomes. Exports should increase gradually. But the outlook for agriculture is not promising.

All in all, the steel-consuming industries are likely to have a slightly slower rate of growth than the overall economy during the next five years—partly offsetting their faster rate of growth during the past decade. A major increase in defense spending would raise these projections substantially.

In addition to the outlook for general business and the steelconsuming industries, a third factor which will affect steel demand between 1957 and 1961 is possible future changes in the use of steel.

During the past decade, the steel-consuming industries as a whole have gradually reduced their use of steel per unit of output. Partly, this has been due to greater economy in the use of steel—for example, the trend toward reinforced concrete construction. Partly, it has been due to a change in product mix in some of these industries. These include the relative increase in residential construction between 1950 and 1955 and the growing proportion of electronics products in appliances.

## Search for new markets

Will this trend continue? Present indications are that it will. In the machinery and equipment industries, for example, an increasing proportion of the value of the final product will be represented by expensive controls, instruments and electronic equipment and less by steel. In construction, the shortage of structural steel is stimulating the use of pre-stressed concrete and other building techniques which economize on the use of steel. In the automotive field, there are signs

that the passenger car may have reached its practical weight limit, although this point is debatable.

Will this gradual trend toward the use of less steel be offset in part by the growth of new markets for steel? Undoubtedly, new markets will be developed, and some present ones greatly expanded. For example, the growth in offshore oil-well drilling offers a rapidly growing market. The potential market for steel for canned soft drinks is very large, although acceptance to date has been disappointing. Also, we may see more steel used in combination with other materials to obtain the advantages of both-such as plastic coated sheets for appliances and homebuilding and aluminumcoated sheets for outdoor use.

Competition from aluminum, plastics and other materials is not likely to be a serious factor in the steel outlook during the next five years. Competition will be principally in the fields of packaging, household equipment, building and to some extent in

Steel's Main Users	Capital	Goods
57.6%	Construction Industrial machinery and equipment Oil and Gas Railroads Shipbuilding, ordnance and aircraft	
	Consumer	57.6% Goods
33.2%	Automotive Metal Cans Appliances, etc.	20.5% 6.7 6.0 33.2%
		Other
9.2%	Other Domestic Exports	4.9% 4.3 9.2%

the automobile industry. But in the big tonnage markets, such as automobile body stampings, steel's far lower cost rules out serious competition, at least for the next five years.

On the basis of the above assumptions in regard to the outlook for (1) general business, (2) the level of activity of the major steel-consuming industries, and (3) possible changes in the use of steel, steel demand might be expected to grow at an average rate of between 2½ and 3 pct a year during the next five years—less than the expected rate of growth in the overall economy, and considerably less than the rate of growth in steel demand during the past decade.

This would mean that steel demand might increase from an annual average of 106 million tons in the years 1953-55 to between 125 and 130 million tons in 1961. And since actual steel production may vary as much as 10 pct or more either way from the projected normal demand—depending



BATTLE FOR FUTURE MARKETS will depend in part on ability of steel companies to hold steelmaking costs in line. Photo shows oxygen converters at McLouth Steel Corp., one promising avenue toward lower steelmaking costs. Other possibilities: H-iron, continuous casting.

#### **Capital Goods**

Less glamorous than consumer goods, these industries again took the bulk of 1956 steel output.

Product emphasis is on heavy goods: plates, structurals, pipe.

World crises will keep the pressure on most products for these industries.

#### Consumer Goods

The automotive industry's share of 1956 output was off about 2 percentage points from record '55. It is in the consumer goods field that steel marketing men see the best chance for merchandising to pay dividends; new products and techniques can mean higher steel sales.

#### Other

Export sales in '56 about held their own despite growing imports from Europe and Japan.

on general business conditions and changes in steel inventories—production might exceed 140 million tons in a peak year during the period 1957-61. Note that all of these projections assume relatively high levels of business activity, but do not take into account the increase in steel demand which would follow a large boost in defense spending.

#### For More Data

There is a growing conviction that the steel industry can avoid the violent cyclical fluctuations which have plagued it in the past. Insofar as there are many more safeguards today against a general business depression, this view is correct.

But, lest we grow overconfident, we should recall that steel production is still twice as sensitive to cyclical fluctuations as industrial production in general. In other words, for every 1 pct variation in industrial production, steel production varies 2 pct, on the average—and this sensitivity in steel production has not diminished during the past 30 years. Partly, this is because steel de-

mand is tied to durable goods production; partly it is because steel users typically overbuy in boom years and liquidate steel inventories in recession years. (See table "Steel Production and Steel Consumption.")

In the future, steel production will continue to fluctuate more widely than industrial production in general. Whether or not the steel industry will be able to avoid a serious recession will depend on what happens to general business during the next five years. However, two encouraging factors from the standpoint of steel stability are the current three year steel labor contract and a growing inclination by steel users to gear their purchases more closely to their actual requirements.

In the "Price and Production Data" section, toward the back of this issue, you'll find information on U. S. and world steel production, plus financial data on major steel companies. It also lists monthly and annual prices for major steel products.



## ALUMINUM: Plan Now For New

Current aluminum expansion will help all segments of the industry. With shortage fears ended, producers and fabricators will introduce products they've had to table until now. Manufacturers can give designers the green light to use more aluminum in their products.

Result: An opportunity to share in a 50-pct increase in the market during the next few years.

Aluminum demand has grown so fast during the past decade that supply has at times not been able to keep up. In 1955, a sharp surge in demand resulted in a tight supply period. Following a record first quarter in 1956, demand declined during the second and third quarters and picked up again in the fourth. Supply was thus able to catch up with demand during 1956 and inventories were replenished.

Since the end of World War II the aluminum industry has grown much faster than any other major metal industry in the United States. On a tonnage basis, only iron and steel exceed it today. The gain has been spectacular, as a look at aluminum production in relation to the Federal Reserve Board industrial production index will show (see chart).

And on a *volumetric* basis, more aluminum is produced than all the other major nonferrous metals combined.

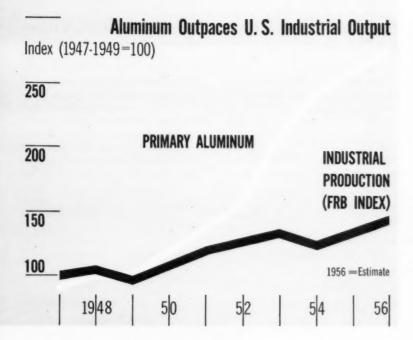
The outlook for aluminum in 1957 appears to be good, assuming that general business activity continues at the growth rate of the past few years. Consumption, as shown by shipments of aluminum products to consumers (see chart), is expected to be up about 10 pct over 1956, reaching 2.3 million tons. The domestic supply (primary production, imports and scrap) is expected to exceed 2.5 million tons. It appears now that supply will be ample to fulfill customer needs this year.

The longer term outlook for aluminum, embracing the years 1958-60, appears to be excellent. The primary production capacity of the industry, which was doubled to meet Korean war demands, was expanded still more during the past

two years. Further expansion is now in progress. New facilities under construction or planned will boost the nation's current aluminum smelting capacity by about 40 pct. Most of this new capacity will begin production during 1958 and will be capable of complete operation in 1959. The total supply of metal from all sources in 1958 and 1959 is expected to reach 3.0 and 3.4 million tons, respectively.

There are many reasons for the rapid growth in aluminum use during the past decade. A big one, of course, is that the metal has an amazing bundle of properties which permit it to do many jobs extremely well, often better than the material it is replacing. Another reason aluminum has been able to get its foot in the customer's door—and remain there after it has proved satisfactory—is simply that its price is lower than that of many

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## **Markets**

other competitive materials. Immediately after World War II the price of aluminum pig did not go up for nearly three years as producers resisted the inflationary trend in an effort to encourage its use. Comparisons of average 1948 prices with those of 1945 show that aluminum had advanced only 3 pct. On the other hand lead was up 177 pct, copper 87 pct, zinc 64 pct, steel 36 pct and all wholesale commodities, 51 pct.

Since 1948, increasing labor rates and rising costs of materials and services forced a number of advances in aluminum prices. Yet the metal has constantly remained cheaper than other major nonferrous metals, either on an actual weight basis or on a volume basis. One way to compare prices of these metals is to allow for the differences in specific gravity and convert their average annual prices to a cubic foot basis (see chart). Since 1946 the price of copper has ranged from 3 to 51/2 times as much as an equal volume of aluminum; lead has ranged from 21/2 to 5 times. During the same period the price of zinc came closest to aluminum: at one time it was only

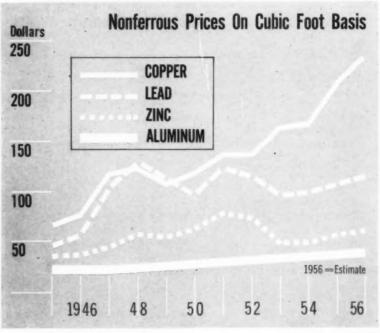
37 pct more expensive but it ranged as high as  $2\frac{1}{2}$  times the price of an equal volume of aluminum. This favorable price comparison with other nonferrous metals will probably continue.

The market distribution pattern for aluminum during each of the past three years has been similar, according to latest published data (see table of wrought products shipments). Shipments of aluminum castings, which are about a fourth of all aluminum product shipments, are not included in this table, nor are shipments for destructive or deoxidizing uses.

An attempt has been made to estimate aluminum distribution by markets for 1955 and 1960. (See chart "How Aluminum Markets May Change"). Four of the categories in the wrought products table have been combined with others or further distributed to their estimated end use and two new categories added. The latter chart, unlike that on wrought products, includes castings as well as destructive and deoxidizing uses. Total consumption is expected to increase from about 2 million tons in 1955 to well over 3 million tons in 1960. at least 50 pct hike in five years.

#### Color opens big market

The No. 1 aluminum market now is the building and construction field, which used 415,000 tons in 1955. By 1960 this field is expected to use 700,000 tons, a 68 pct increase over 1955. Recent introduction of colored finishes for exterior applications of aluminum opens up vast new horizons in the design field. As a result, aluminum wall panels for multi-story buildings are being specified by more



Avg Annual Price, \$ per Cu Ft

#### ALUMINUM

Continued

and more architects. Aluminum roofing and siding sheet for industrial buildings is gaining. More than half of all commercial buildings now use aluminum windows, and a rapidly increasing share of the residential window market is going to aluminum. The use of the metal for clapboard siding in home construction promises to grow

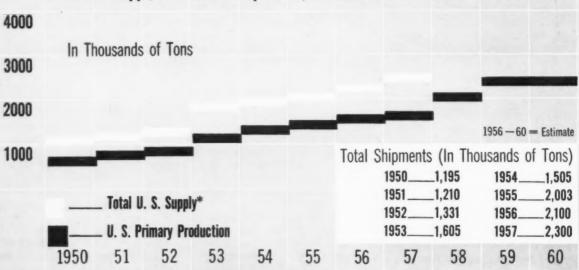
rapidly. In highway construction, aluminum railings, signs and lighting standards should account for increasing tonnage.

The second largest market for aluminum is the transportation industry. Including aircraft, the transportation industry used 390,000 tons of aluminum in 1955, or 19.5 pct of total consumption. This is expected to rise to 550,000 tons by 1960. The largest growing sin-

gle market for aluminum in this industry is the automobile. Average usage during 1956 was 35.2 lb per car. The 1957 models use more aluminum for a growing number of exterior and interior trim applications. A reasonable target for practical automotive applications is 300 lb per car.

Consumer durable goods are the third largest market for aluminum. They took 236,000 tons of metal in

### U. S. Aluminum Supply And Total Shipments, of Aluminum Products To Consumers



\*Includes Imports and Secondary Recovery.

#### WROUGHT ALUMINUM PRODUCT SHIPMENTS TO CONSUMERS

In Net Tons, Castings and Destructive Uses Excluded

		10	54			19	55		195	8
End Use	1st Half	Pct	2nd Half	Pet	1st Half	Pct	2nd Half	Pct	1st Half	Pet
Building Materials	78,763.5	17.2	99,041.5	20.3	119,360.5	19.2	131,898.5	20.2	129,353	19.0
Consumer Durable Goods	54,565	12.2	55,915.5	11.5	82,664	13.3	75,884.5	11.6	87,970	12.9
Transportation	79.932.5	17.9	82,450.5	16.9	103,336	16.6	114,753	17.5	118,147	17.4
Electrical	39,682.5	8.9	40,239	8.3	47,229	7.6	50,553	7.7	52,658	7.8
Machinery & Equipment	27,689.5	6.2	19,999.5	4.1	40,369.5	8.5	30,628.5	4.7	42.029	6.2
Packaging & Containers	25,264.5	5.7	27,798.5	5.7	30,448	4.9	32,811	5.0	30,218	4.5
Shipments for Conversion into Primary										
Wrought Products	36,800.5	8.2	48,015.5	9.9	53,050	8.5	64,430.5	9.8	65,849	9.7
Distributors & Jobbers	68,183.5	15.2	65,916	13.5	90,003	14.5	100,282.5	15.3	113,743	18.7
Exports	3,379	0.8	5,561.5	1.1	8,205	1.3	4,925.5	0.8	6,085	0.9
Military (direct military and AEC)	11,060	2.6	13,960.5	2.0	11,363	1.8	10,791.5	1.6	6,836	1.0
All other identified end uses	13,759.5	3.1	15,303.5	3.1	20,145.5	3.2	18.059.5	2.8	16,495	2.4
Unidentified end uses	9,220	2.0	13,342.5	2.7	15,804.5	2.6	19,470	3.0	10,261	1.5
TOTAL	446,900	100%	487,644	100%	621.928	100%	654,488	100%	679,644	100%

Source: The Aluminum Assn.

1955, or 11.8 pct of the total. This market is expected to consume 337,-500 tons by 1960. Household appliances, cooking utensils and giftware, and furniture are the principal users of aluminum among consumer durables.

The fourth largest market for aluminum is the electrical and communications field, which is expected to show a 61 pct increase between 1955 and 1960, consuming 325,000 tons of metal in the latter year. Almost all high voltage transmission lines are now specified in aluminum; the metal is being used in increasing quantities for secondary distribution lines. Aluminum is also making real progress in bus bars for commercial buildings and in telephone exchange cable.

The next largest market for aluminum is general machinery and equipment, which covers a great many applications. This use of aluminum is expected to grow from 114,000 tons in 1955 to 175,000



tons by 1960. Among the many growing applications in this category are heat exchangers and condensers, textile and petroleum refining machinery and equipment, irrigation pipe and fittings, materials handling equipment, instruments, tools and fasteners.

The eighth largest aluminum market, and the fastest growing, is containers and packaging. Between 1955 and 1960 consumption of aluminum by this market is expected to increase by 87 pct, to 162,500 tons. Aluminum rigid foil containers and flexible wrappers are being used to package a rapidly growing variety of products. Potential demand from the container market is enormous; Alcoa believes that aluminum cans will ultimately be used for many purposes.

#### HOW ALUMINUM MARKETS MAY CHANGE

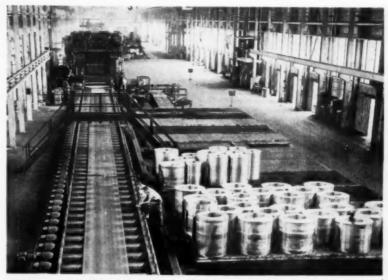
Market	1955 Percent	1960 Percent
Containers & Packaging	4.3	5.4
Machinery & Equipment	5.7	5.8
Destructive & Deoxidizing	5.8	4.2
Aircraft (including civilian)	7.1	6.3
Electrical & Communication	10.0	10.8
Consumer Durable Goods	11.8	11.3
Transportation (no aircraft)	12.4	12.1
Miscellaneous & Unidentified	19.8	18.3
<b>Building &amp; Construction</b>	20.8	23.3
Other Defense	2.3	2.5
Total	100%	100%

Estimated by Aluminum Co. of America

Destructive and deoxidizing uses are expected to show only a moderate increase. By 1960 consumption of aluminum for such uses will probably reach about 125,000 tons.

Nearly a fifth of estimated aluminum consumption in 1960 has been reserved for the last category, miscellaneous and unidentified uses. Some 550,000 tons of aluminum should go into this by 1960.

With supply plentiful in the next few years, Alcoa believes that aluminum consumption will continue to grow at a much faster rate than the national economy. The company estimates that domestic consumption between 1960 and 1975 will increase from a minimum of 3 million tons to about 5 million tons, nearly  $2\frac{1}{2}$  times the current level.



ALUMINUM SHEET finds a big market in construction, transportation and consumer durable goods in that order. Here hot-rolled aluminum strip moves along runout table at Alcoa's Davenport, Ia., works.

#### COPPER

#### Where Copper Output Goes PERCENT \* INDUSTRY DIVISION **Electric Lines** 19 **Electronics Electrical equipment** 18 General industrial equipment **Construction equipment and Materials** 14 Railroad equipment **Motor Vehicles** Scientific & technical equipment General components **Engines and turbines** 3 Consumer durable Goods Metalworking equipment Miscellaneous industries Military Undistributed TOTAL-100 PERCENT

Source: Computed from Copper Division, B.D.S.A. (U. S. Dept. of Commerce) Business Reports. Supplemented by Copper & Brass Research Assn. regroupings and estimates.

\*The markets for copper cannot be accurately pinpointed. However, a reasonably close approximation is provided in this break-

down dated March 7, 1956. Although these categories and percentages were originally estimated in 1952, they have recently been reviewed by the Copper & Brass Research Assn. It is believed they fairly represent 1955 copper consumption, as closely as can be determined. \*\*Conjectural

## Copper Prepares for Bright Future

By T. E. Veltfort, Manager, Copper & Brass Research Assn., New York.

Copper producing capacity of the free world will soar by 32 pct during the next 5 years.

This should help stabilize world markets and meet increased demands.

It also opens the way for metalworkers to capitalize on new uses, could alter the substitution picture.

The copper industry's drive to remove relative scarcity from its market picture will probably be the biggest single contribution to a more stable copper market. The industry is expanding on two fronts—foreign and domestic—to increase copper mine capacity. Naturally, it takes time before ex-

pansion plans can be turned into actual metal, but world copper supply is elastic and can be expanded.

It's well to remember those two things about copper: its international character and its elasticity.

First, on the international scene. The wise copper user in the United States looks at copper in relation to world conditions. True, the United States supplies much of its own needs. But with only about 6 pct of the world's population, it consumes about 45 pct of the world's copper production; the United States imports about a third of its copper needs. Major worldwide factors affecting copper are listed in the accompanying box, "The International Metal."

By elasticity, copper people mean this: Copper mining is essentially an earth-moving prob-



MANY TONS of overburden are removed in stripping operations like this at Miami (Ariz) Copper Co. mine.

lem; the identical economics of earth moving apply. Cut-off point for a given property depends on the going market price at a given time; even a modest price increase can make it worth mining large untapped reserves. Improved mining methods also make for more copper; lower and lower grades of ore can now be worked because mining equipment is getting more efficient.

Recent changes in world conditions and in the copper industry itself make it a bit easier to see some factors that will affect copper's future. If we make a major assumption—no major depression or major war—we can have a closer look at these probable developments.

At best, the industry has only a rough idea of the extent of world copper resources. Aside from the international problems, what about mines and reserves? It is quite possible that great new ore bodies—unknown today—may be discovered in current exploration programs. Even as expansion in all major copper-producing areas of the world goes on, copper people are trying new techniques and spending a lot more money for exploration and evaluation of new discoveries.

We can estimate increases in copper mine capacity which will be added by new mine facilities now being installed. These appear in the table "Copper Mine Capacity." These data were assembled from reports of current planning; they assume there will be no



OPEN PIT mining at 10,000-ft at Anaconda copper mine in Chile.

work stoppage anywhere from any cause. They indicate a free world mine capacity of almost four million tons of copper by 1962, compared to actual production of just under three million tons in 1955.

There is a good chance that capacity can be further increased if demand warrants. Opening of new mines and expansion of existing mines in Canada, Africa and South America could add well over 100,000 tons of copper to the predicted increase in capacity. At this writing these projects are being considered, awaiting future developments.

Like many another commodity, copper has had its short-term ups and downs. But long-range estimates are optimistic—even better than they looked a year ago. There are some good basic reasons for increasing optimism; the long-range outlook for industrial production is encouraging; gross national product is climbing and world population is increasing rapidly.

Obviously, population growth will influence copper consumption as it does consumption of most



COPPER companies are constantly looking for new sources. Here, Anaconda geologists check Montana site.

materials. And it is reasonable to assume that future growth will at least keep pace with the past. So, because it is used in housing, power generation, equipment and machinery, it will probably continue a proportional growth. (See

### The International Metal

- Demand for all materials, including copper, is increasing. Underdeveloped nations are seeking to develop machine technologies; more advanced nations want to use newer, more complex equipment and machines. Throughout the world, power plants are being expanded to match the growing demand.
- With demand growing here and abroad, the United States will undoubtedly import copper to meet its requirements—largely from the Western Hemisphere. U. S. domestic mine output will probably remain fairly free from interruption as a result of 3-year

- labor contracts signed in 1956 by major producers.
- As other countries strive to match U. S. economic and technical standards, copper will be subjected to international trade regulators: Currency convertibility, trade agreements, exportimport licensing, governmental stockpiling and the like.
- As in the recent past, American copper users will have to reckon with foreign competition for copper supplies. For example, when Europe needed more copper in 1955, the United States was in effect bidding for the

- same copper, and felt the pinch of tight supply. It is hoped that expansion plans now underway to increase copper capacity will militate against any recurrence of this situation.
- Development of new sources always brings up political and economic questions. For one thing, will foreign governments welcome and protect outside investment in their natural resources? For another, will nationalism or political upsets lead to trouble? In 1955, for example, some 150,000 tons of copper (about 5 pct of total production) failed to reach the market because of strikes in Rhodesia, Chile and the United States. Again, increased capacity should mean greater stability.

#### Copper Mine Capacity

A 5-Year Estimate, in thousands of short tons

	USA		Outside USA		Total		
	Tons	Over 1955	Tons	Over 1955	Tons	Over 1955	
1955	1,014†		1,997†		2,982		
1956	1,130*	116	2,183*	186	3,313	302	
1957	1,190	176	2,315	318	3,505	494	
1958	1,226	212	2,391	394	3,617	606	
1959	1,237	223	2,444	447	3,681	670	
1960	1,244	230	2,578	581	3,822	811	
1961	1,278	264	2,652	655	3,930	919	
1962	1,278	264	2,666	669	3.944	933	

NOTE: Calculations based on reported capacities to be added by planned new mine facilities. They assume no work stoppages anywhere.

\*C&B R A estimate based on first 10 months A B M S reports. †Source: Amer, Bu, of Metal Statistics.

#### COPPER

Continued

chart on preceding page.)

World population in 1955 was roughly 2¾ billion and it is apparently increasing at a 35-million-a-year rate. By 1965 the total world population may be over three billion. Free World population will probably account for 2¼ billion. This table shows the probable effect of this growth on copper.

I	er ca	pita
Co	nsum	ption
U.S. new copper, 1955	15.5	lb
U. S. all copper, 1955	18	lb
Free World,		
all copper, 1955	2.9	lb

The world's consumption rate

will tend to approach that of the United States, depending on the rate of mechanization and increase in living standards. United States per capita consumption will also increase steadily in the years ahead.

If the Free World population is taken as  $2\frac{1}{4}$  billion by 1965, and consumption increases to just under 4 lb per capita, Free World demand should then approach four million tons of copper. Thus, even if secondary copper sources (contributing between 10 and 20 pct to total supply) are not considered, expected increases in capacity should amply cover foreseeable needs.

Population growth figures are

of course helpful as an index. But with indicated production capacity scheduled to rise rapidly there is another factor worth looking at: New uses. The well-known properties of copper and its alloys—ranging from plumbing to electric lines—are now being applied in ingenious new ways.

A new and dramatic application is the use of a copper alloy as "curtain wall" material to enclose a metal-clad skyscraper. The architects and owners preferred to use a metal having intrinsic warmth, color and tradition, so they chose architectural bronze. This skin is literally unique in world architecture. It may well become a prototype and open up large tonnage applications of copper alloys in tall structures. In an equally unusual building application, architect Frank Lloyd Wright specified a pre-oxidized copper facade for a 19-story, office-apartment building on the flat Oklahoma prairie.

And there are further uses for copper and copper alloys which, at this point, can only be imagined or intelligently guessed at. Researchers are inquiring into the possibilities of adding new metals like zirconium to produce special property alloys. They are investigating the effects of bombardment of sheet copper by atomic particles to achieve superhardened copper. They are studying the behavior of copper alloys at temperatures down to -180°C. The prospects for expanded Free World capacity, supplemented by copper from secondary sources, should be more than adequate for both new and present applications.

■ Furthermore, some large copper users have found that substitution for copper may involve broad product redesign or major changes in manufacturing processes. In many cases the final expense has been as high or higher than the cost of using copper. This is particularly true where there is a large investment for new machinery or where personnel must be trained in the techniques of substitutes.

Result: Many potential switchers are now taking a second look.

### What About Substitutes?

- Record prosperity and production rates have caused high demand for copper in recent months. One result is that some traditional users of copper have turned to substitutes. While this has partially freed copper for other users, even the most enthusiastic advocates of substitution have come to feel that no material can ever entirely replace copper.
- In most cases copper is used in a specific product for one of its inherent properties: electrical conduction, heat transfer, corrosion resistance, ductility, ease of joining—to name a few. Using a substitute invariably entails some sacrifice in product performance, often at a critical point. This severely limits the advantages of substitution.

#### GOVERNMENT



TIPS ON SELLING

## America's No. 1 Customer

The federal government — again in front as the nation's biggest buyer of goods and services—is preparing to spend a hefty \$67 billion plus in the next 12 months, about one-fourth of it for national security.

Metalworking firms can expect a significant increase in the dollar volume of business they do with the government. Advances in the technology of modern warfare point to further dependence upon machinery, and a lessened emphasis upon huge masses of manpower.

Selling to the nation's number one customer presents the same problems as any other marketing program: Competition is tough; the product must be good and bear a competitive price; it must be available when and where the customer wants it, and it needs a continuous, skillful and aggressive sales program to make it click.

Here are some of the things to keep in mind when you're going after government business.

Virtually all government buying either by competitive or negotiated bidding is done from "bidders lists." A manufacturer who wants to produce for the government should first determine all the myriad government agencies which might be interested in purchasing the goods it makes.

#### The Government Will Help You Get A Contract

If the number of items a plant could make for the government is few, the Small Business Administration will provide a list of buyers.

If the list of products is fairly large, the firm should check a number of sources.

To help customer and marketer get together, the government provides several aids to business. Here are a few:

\* "Synopsis of Procurement," published daily by the U. S. Commerce Department.

\* "U. S. Government Purchasing Directory," published by the Small Business Administration.

\* "Pointers on Government Contracting," available free from the SBA.

\* "Purchased Items and Purchasing Locations of the Department of Defense" and "How to Sell to the Department of Defense," available from the Government Printing Office.

\* General Services Administration, which buys most of the government's civilian goods, maintains business service centers around the country which keep up-to-date information on what's needed, along with tips on how to sell to GSA.

#### How Small Firms Get Contract Assistance

Small companies can get speedy information on federal contract opportunities largely because of cooperation between the Small Business Administration and other government agencies.

#### Who's Who At The Office of Defense Mobilization



Executive Office Bldg., 17 St. & Pennsylvania Ave., N.W.

Telephone: Executive 3-3300

	EXT.	ROOM
Arthur S. Fleming, Director	2102	102
Victor E. Cooley, Deputy Director	3461	188
Charles H. Kendall, General Counsel	2123	178
Brig. Gen. Carlton S. Dargusch (USA Ret.).		
Assistant Director, Manpower	3866	114
Lt. Gen. M. H. Silverthorn (SMC Ret.),		
Assistant Director, Plans and Readiness	3235	224
*George B. Beitzel, Assistant Director, Transportation	3313	4921
Edward F. Phelps, Assistant Director, Stabilization	2182	1741/2
Maj. Gen. Jerry V. Matejka (USA Ret.).		
Assistant to the Director, Telecommunications	3271	187
*George A. Landry, Assistant Director, Transportation	3355	4866B
William Y. Elliott, National Security Council Staff	2482	188
Howard A. Rusk, M.D., Chairman, Health		
Resources Advisory Committee	2233	109
Joseph D. Keenan, Special Assistant to the Director	3625	181
Harold D. Gresham, Special Assistant to		
the Director (Foreign Trade)	585	6
Robert R. West, Special Assistant to		
the Director (Progress Evaluation)	3534	11
David Z. Beckler, Special Assistant (Scientific Liaison)	3563	160
Joseph E. Brown, Staff Director,		
Health Resources Advisory Committee	2265	1111/2
Lee W. Schooler, Information Officer	2201	7
William E. Elliott, Security and Inspections Officer	3427	81
Joseph F. Vaughan, Executive Secretary	547	105
James F. Brewer, Administrative Assistant to Director	413	103
*New GAO Building	Sterling	3-5200

SBA, through its "joint determination" program conducted with the military departments and a number of civilian activities, helps procurement officers set aside thousands of planned orders for exclusive handling by small suppliers.

Joint determinations led to the earmarking of about \$498 million worth of business for small firms in the fiscal year ended last June 30. One year earlier, the total was \$387 million.

Actual awards, though at a lower figure than set-asides, added up to \$332.5 million for firms notified of contract opportunities. Rate of order placements rose in the second half of the year, when they amounted to \$180.6 million.

The present fiscal year — fiscal 1957 — started briskly as \$150.8 million in new contract opportunities were listed for small concerns in July, August, and September. By comparison, the dollar value in the same months of 1955 was under \$90 million.

SBA is concentrating on an attempt to get little firms to tackle some of the more complex contract opportunities available. In the last complete fiscal year, SBA informed companies of 86,122 prime contract opportunities and referred 3,508 small firms to prime contractors.

Its advice to small concerns: Be specific when you list the items that you can build competitively.

## Government Loans For Businessmen

Constant use is improving operation of the government machinery for arranging business loans. Small Business Administration now can offer up to \$250,000 as a business loan to an individual borrower. Federal Reserve System reveals that its V-Loan program is moving at a rising rate. And the Veterans Administration continues to guarantee relatively small loans made by commercial lenders to ex-servicemen.

Loans are granted through the SBA to smaller concerns either directly or in participation with banks, though direct loans amount to little more than 25 pct of the total volume. The average SBA loan comes to about \$50,000, but the agency also has its limited loan participation plan involving a maximum government outlay of \$15,000 per borrower.

Applications received by SBA through its field offices after mid-1956 were showing the effects of the "tight money" policy adopted by the Eisenhower Administration. Last July and August, there were 845 loan requests, compared with 478 in the same months of 1955.

Approvals also were on the upswing during the past year. From January through August, SBA gave the go-ahead on 1,717 applications—half of the 3,423 received—for \$68.8 million. In the comparable months of 1955, SBA got 1,977 applications and granted 693 in the amount of \$31.9 million.

Federal Reserve System V-Loans remain popular among firms handling government work, especially subcontracting assignments. Last Aug. 31, value of these loans outstanding was \$524.6 million, as against \$463.6 million on Dec. 31, 1955.

Small concerns have been important users of the V-Loan facilities, wherein the prospective borrower applies to his own bank, which in turn applies to a Federal Reserve or member bank. Over a six-year period, 73 pct of these loans have gone to businesses with fewer than 500 employees, and 58 pct have been granted to firms with assets of less than \$1 million.

Most of the business loans guaranteed by Veterans Administration involve small sums and are for one to three years' duration. Some are for inventory buildup, some for working capital, and a substantial number are for vehicles.

## Small Business: More Marketing Assists Coming

If Americans used the Chinese system of naming their years, 1957 will probably go down as "The Year of Small Business." Both parties in Congress, as well as the Administration, are committed to developing programs to remedy all of the problems small business has, is, or may ever encounter.

The politicos may fall a little short of meeting all their promises but it seems apparent there will be lots of action. A Cabinet committee on small business is now working on a firm program to remove some of the problems besetting smaller firms.

Among the most often mentioned areas in which action should be taken this year are:

\* Tax reduction — Most frequently proposed is a reduction in the basic corporation tax rate from the present 30 pct to 20 pct on the first \$25,000 of profits a year, and personal tax cuts to help unincorporated business firms.

\* Firms be permitted to use new accelerated depreciation for purchases of used equipment up to \$50,000 in a year.

\* Corporations with 10 or fewer stockholders be given the option of being taxed as partnerships.

\* Easing inheritance tax rules so they could be paid over a period of up to 10 years where an estate consists largely of investments in closely-held business concerns.

\* Stepped up procedures to help small firms participate in government contracting (legislation may be needed). In the last few months, the Eisenhower Administration took renewed steps to make sure the need for progress payments was not a bar to receiving contracts, and the Renegotiation Board eased its profits rules to encourage subcontracting.

\* Life of the Small Business Administration be extended past 1957.

\* Exemption from Securities

and Exchange Commission registration be increased from the present \$300,000 per issue to \$500,000.

\* Paperwork burden on small firms be reduced.

\* Antitrust laws be tightened and mergers put under closer scrutiny.

Other small business supporters are seeking legislation to relieve small firms from tax-exempt competition; provide a tax break for losses by investors in small business enterprises, and measures to permit the maximum possible small-business expansion from earnings.

#### Stockpiles: Slow, Steady Accumulation Now The Pitch

Government's frantic efforts in recent years to build up large hoards of critical and strategic materials is slowing now to a steady, unhurried accumulation of a relatively few items.

The Office of Defense Mobilization, which makes policy decisions on the government's stockpiles, has reduced its shopping list from a high of about 80 items to 26, plus permitting the barter of some agriculture surpluses for some additional materials of foreign origin.

Dollarwise, the government has on hand, in both its minimum and long-range stockpiles, about \$7 billion worth of goods. The total goal is \$11.2 billion. But of the \$4.2 billion still to be acquired, only about \$1 billion is for the minimum stockpile—the real emergency hoard—and the re-

Agencies taking part in joint set asides of contract opportunities with the Small Business Administration.

Army
Navy
Air Force
Armed Services Petroleum Purchasing Agency
Veterans Administration
General Services Administration
Post Office Department
Department of Agriculture
Department of the Interior
(C o m m erce Department expected to be added shortly)

mainder is for the long-term stockpile, under which goods are purchased above absolute needs in order to aid depressed mobilization industries and keep domestic sources in at least token production.

The problem of stockpiling now

#### Who's Who At The General Services Administration



General Services Administration Bldg., 18th & F Sts., N.W. Telephone: Executive 3-4900

	EXT.	ROOM	
Franklin G. Floete, Administrator	4312	6137	
Edward K. Mills, Jr., Deputy Administrator	4312	6137	
C. D. Bean, Commissioner of Federal Supply Service	5268	5141	
F. Moran McConihe, Commissioner of Buildings Service	4193	6342	
*Elmer H. Weaver, Commissioner, Defense Materials Service	2243	7002	
*7th & D Sts.		7-7500	

is more one of filling the most difficult remaining goals, rather than in buying huge quantities. As defense requirements change because of shifting concepts of war. some new goals may be opened and some goals once closed may be reopened as demands for new and larger quantities of heat resistant alloys and similar materials increase. In other instances, 1957 will see goals closed as the larders become full or new requirements reduce the need for stockpiling.

ODM for about a year has been attempting to get underway a good-sized program of developing substitutes for some materials, such as selenium, of which purchases for the stockpile have been almost impossible. In some cases. such as nylon becoming a substitute for hog bristles in paint brushes, substitute materials naturally replace the need for a stockpiled item. But in other cases, long research will be needed to develop substitutes.

#### Subcontracting Better For Small Firms

If you're in the market for government business and your company is considered a "smaller firm" in your industry, a subcontract may well be preferable to a prime con-

Larger firms maintain full-time Washington staffs just to keep them informed on trends in government buying. Small firms can't afford this luxury.

The chances of "making a killing" on a government prime contract are very slim. If the government decides you are making too much money, they'll make you pay it back through renegotiation of your contracts. If you've figured your costs on the low side and have failed to allow for the higher prices of raw materials, you could lose your shirt.

In subcontracting, you let the prime contractor take the biggest risk. Your eventual net gain on the deal may be somewhat less, but the risks involved also are considerably less.

#### Overseas Governments Buy Here Too

- Foreign governments, receiving U.S. aid under the Mutual Security Program, also buy a lot of goods and services in this country. The alert manufacturer should watch foreign procurement bids as another source of government contract-
- The Internation Cooperation Administration, which administers the foreign aid program, has established a small business office of its own. Last fiscal year, some 6,000 advance notices on proposed ICAfinanced foreign procurement were sent to U. S. firms. The number will increase this year,

because new rules by the agency require the ICA to receive advance notices of all U. S.-financed foreign purchasing agencies, or through regular commercial importer - exporter channels.

Another new regulation, also designed to give U.S. business a bigger share in foreign procurement with American funds. requires that all specifications now be based on U.S. standards. Details of the foreign procurement program are available from the ICA's small business office, Room 417, 1800 H St., N. W., Washington, D. C.

#### What U. S. Is Buying For Stockpile

#### Purchased Directly for Strategic Stockpile

Antimony

Abestos, amosite

Bauxite, Jamaica

Beryl

Chromite, metallurgical

Cobalt

Copper

Diamonds, bort

Fluorspar, metallurgical

lodine

Load

Magnesium

Manganese, battery type, synthetic di-

Manganese, chemical, types A and B

Manganese, metallurgical

Mica. Muscovite block and film

Mica, phlogopite splittings

Molybdenum

Nickel

Opium

Selenium

Shellac

Silicon carbide

Talc. steatite block Tin

Zinc

#### Bartered for Surplus Agricultural Commodities

Abrasives, crude aluminum oxide

Asbestos, amosite and chrysotile

Bauxite, jamaica, surinam, refractory

Beryl ore Bismuth

Cadmium

Chromite, metallurgical, refractory

Cabalt

Diamonds, industrial

Graphite, Ceylon

lodine

Lead

Magnesium

Manganese, battery type, synthetic di-

Manganese, chemical types A and B Manganese, Metallurgical, including

ferro-manganese and electrolytic Mica, Muscovite block, film and split-

Mica, phlogopite splittings

Quartz crystals

Shellac

Silicon carbide, crude

Talc. steatite block

Titanium

Zinc

## Finding New Markets: How The Government Can Help

Why We Need More Market Research

In the first full decade following World War II (1946 through 1955), our population grew by almost 25 million persons. But both production and productive capacity expanded at a much more rapid rate. In this ten-year period population gained less than 18 pct, the annual output of all goods and services, measured in constant dollars, went up 38 pct and units of industrial output increased over 50 percent. The big question: How to get this output to market effectively?

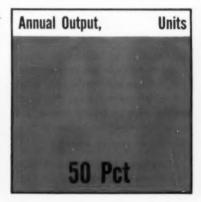
In this same period total investments by business firms in new plant and equipment aggregated more than \$233 billion with the annual rate almost doubling. The Federal Government alone spent almost \$15 billion in scientific research.

Along with this growth has come greater competition in both old markets and new. Today, there is greater recognition than ever before of the importance of distribution in moving this expanding output. Our ability to continue the present rate of growth and expansion will depend on increased efficiency, improved methods and greater emphasis in all phases of distribution.

#### What's Happened Since 1946 (Increases 1946-55)







◆ AS WE enter 1957 many American business firms are taking another look at their distribution methods, their marketing organization, and their budgets for marketing research.

The more alert sales executives have learned that market facts, not guesses, form the basis for sales strategy which pays off in greater returns per dollar of selling expense. Many are also finding that their Government, and especially the U. S. Dept. of Commerce, can be of assistance in providing infor-

mation on market facts and characteristics.

Tools of marketing, like the tools of production, are useful only to the extent they are put to work. The Dept. of Commerce can help you in *finding* effective market tools, and *adapting* them to your own operations.

Businessmen who need this type of assistance should be familiar with the activities of five Bureaus or Offices in the Dept. of Commerce which are concerned with economic information and its use. These are:

(1) Bureau of the Census; (2) Bureau of Foreign Commerce; (3) Office of Business Economics; (4) Office of Area Development; and (5) Business and Defense Services Administration, including its Industry Divisions, Office of Technical Services and Office of Distribu-

Author: H. W. Ketchum, Director, Office of Distribution, Dept. of Commerce, Washington, D. C.

tion. Each of these agencies can assist you in your marketing research activities.

The Bureau of the Census is called the fact finder for the nation. Its basic censuses and current reports contain a wealth of information on market location, size and characteristics including data on population; housing; income; manufactures; wholesale, retail and service trades; agriculture; mineral industries and governments.

Publications of the Census Bureau are too numerous to list even on a selected basis. But an inquiry to the Bureau of the Census, or to any of the Department's 32 Field Offices will provide information on specific types of data available. In addition, information not included in the published materials can usually be obtained through special tabulations on a reimbursable basis.

The Bureau of Foreign Commerce is the businessman's agency in the field of foreign trade and services the business community in expansion of world trade, travel and investment. Its many practical kinds of assistance for those who buy or sell abroad are described in a current brochure, "The Bureau of Foreign Commerce and You."

The Office of Business Economics keeps the national economic accounts. These provide continuous estimates of total output, national income, personal consumption expenditures and savings and similar measures which are effective indicators of national economic trends and growth factors.

#### Survey economic trends

Its monthly Survey of Current Business features basic analysis of significant economic developments and trends and contains some 2500 economic indicators which can be used by businessmen in forward planning and economic forecasting.

The Office of Area Development serves as the Department's contact point with official state development agencies and assists them in carrying out state, regional, and community economic development programs. The Office also serves as the Federal Government's point of coordination for rendering assistance to labor surplus areas in developing new sources of employment.

The Commerce Dept.'s basic responsibility to promote and foster domestic commerce is lodged primarily in the Business and Defeuse Services Administration. It is also the operating agency for national defense and mobilization readiness planning. Services to business are provided by BDSA's 25 Industry Divisions, Office of Technical Services, and the Office of Distribution.

BDSA's 25 Industry Divisions represent every major manufacturing industry in the United States in its relation with Government. Here industry representatives may discuss their problems, express their views on matters of public concern and obtain first-hand information on Government actions effecting industry.

The services to business provided

## How Can the Office of Distribution Help You

If you have a marketing problem, or are searching for market information, the Office of Distribution can help. Here are some of the requests it has handled in recent months:

A manufacturer of small cutting tools and machinery requested information on methods for establishing the market potential for his products.

A small aluminum castings manufacturer faced with the problem of seasonal demand sought information on new markets to balance production.

A small steel manufacturer asked for information to assist him in the establishment of salesmen's quotas, method of compensation, sales territory alignment, and the location of

various branch warehouses.

A manufacturer of small delivery trucks was seeking information which would enable him to locate new types of users.

The representative of a large chemical company needed data which would enable him to project ten-year growth indexes for aluminum, magnesium and titanium by geographical regions.

An association executive sought information for use by his member firms in tracing the use of steel and aluminum castings and their distribution.

The branch manager of a steel products company which had developed a new product, wanted information to assist him in finding out whether the firm should establish exclusive agents for the new product.

The representative of a newly established machine company asked for information concerning the selection and designation of a sales agent.

The sales manager of a producer of pneumatic tools requested assistance in determining whether to distribute through wholesale outlets or to establish its own outlets.

In each of these cases and many others of a similar nature information was provided and suggestions offered. Obviously, in no case did staff members try to tell their business visitors "how to run the business." But the information was helpful in enabling these firms to do a better marketing job.

by the Industry Divisions include the collection and analysis of industry and trade information and statistics much of which is useful in marketing. The following periodical reports are regularly issued by the Industry Divisions: Construction Review; Chemical and Rubber Industry Report; Containers and Packaging Industry Report; Copper Industry Report; International Iron and Steel Industry Report; Pulp Paper and Board Industry Report.

#### Reports yield clues

Staff members from the Industry Divisions are also available for consultation with businessmen on such problems as new processing developments, uses of materials, product characteristics, industry trends, world production and supply. Eleven of the 25 Industry Divisions are of primary interest to the metalworking industry.

The Office of Technical Services collects technical reports growing out of the \$2½ billion worth of research conducted each year for the

Government and reproduces and distributes them to American science and industry.

Most of these reports come from the Army, Navy, Air Force and Atomic Energy Commission. They range through all fields of industry including metals, plastics, chemicals, electronics, petroleum, leather, ceramics, metallurgy, nuclear physics and engineering, aeronautics, textiles, foods, instruments, geology and mineralogy.

Many manufacturing firms have found in these reports ideas for new products or processes and technological improvements. OTS has in its collection over 250,000 such reports.

To keep the public advised of material available for the first time, OTS publishes monthly U. S. Government Research Reports each issue of which lists several hundred new reports. In addition, the office publishes the monthly Technical Reports Newsletter which abstracts reports of particular interest to the small and medium size plants.

On specific technical subjects.

such as transistors, electroplating, adhesives, and rubber, over 300 bibliographies of reports in the OTS collection have been compiled. A list of these catalogs is available on request.

Other activities of the Office of Technical Services include assistance to industry (through its Commodity Standards Div.) in simplifying commercial practices and adopting uniform commercial standards; and (through the Trade Associations Div.) dissemination of information on non-profit organizations of businessmen, particularly through the publication of directories. A new directory of over 2000 national trade associations has just been published.

#### Spread market info

OTS also has in its organization the full-time staff of the National Inventors Council, which publishes lists of technical problems affecting national defense as submitted to it by the military agencies. The Council aids civilian inventors, professional and amateur, in presenting their ideas to representatives of the Department of Defense.

Rounding out the BDSA organization is its Office of Distribution. This is the office most directly concerned with marketing problems. Its entire program is directed toward the spreading of market information and assisting those engaged in any phase of distribution.

Activities of the Office of Distribution include basic research, publications, consultations with individual businessmen, participation in trade association activities and related matters. Areas covered include market research and development, market measurement, sales promotion and advertising, wholesale operations, retail operations, service trades and distribution costs.

Most basic to its program for disseminating marketing information is the monthly publication Distribution Data Guide. This lists and annotates the most significant marketing information currently made available by both Government and private sources.

This service, which was initiated at the request of business groups, has been enthusiastically received. In a relatively short

## Gov't. Fact Finding – A Valuable National Asset

During the current fiscal year the Federal Government will spend about \$35 million in major statistical programs.

Many of these statistical programs provide market information — relating to production, employment, income, consumption, investments and similar economic factors and trends essential to market measurement. Much of it will be detailed by industries, trades, commodity lines or products, with various geographical break-downs.

The cost of collecting, tabulating, processing, analyzing and publishing the vast array of factual data resulting from all of these statistical programs is prohibitive for any individual business firm or industry.

Fortunately, however, most of it is made available to all who are interested. But regrettably, relatively few firms make use of this valuable national asset to their best advantage.

## WhoTo Call At BDSA

Here are the top officials in the Business and Defense Services Administration in charge of Offices or Divisions of primary interest to the metalworking industry.

14th & Constitution Ave., Washington, D. C.

**TELEPHONE: STerling 3-9200** 

	ROOM	EXT.			
Administrator: H. B. McCoy	4848	4913	Actg. Dep. Dir.: J. L. Oliver	4310	351
Acting Deputy Administrator:			Communications Div.		
W. C. Truppner	4870	4866	Deputy Dir.: Alexander J. Falk	4019	482
Asst. Administrator: Fred W. Mear	s 4852	4901	Electrical Equip. Div.		
Asst. Administrator:			Deputy Dir.: Charles E. Grim	4118	217
Russell G. Bellezza	4852	4901	Electronics Div.		
Office of Distribution			Deputy Dir.: D. S. Parris	4115	403
Dir.: H. W. Ketchum	4001-A	4481	Gen. Components Div.		
Mrkt. Res. & Dev.: N. A. Miller	4014	4486	Deputy Dir.: Dudley A. Hendricks	4128	315
Mrkt. Operations: I. Q. Lord	4002	4192	Gen. Industrial Equip. Div.		
Office of Technical Services			Deputy Dir.: H. S. Mills	4007	432
Dir.: J. C. Green	5100	2143	Metalworking Equipment Div.		
Agri., Constr. & Mining Equip. Div			Deputy Dir.: N. A. Olsen	4015	352
Deputy Dir.: J. F. Skillman	4111	4317	Power Equipment Div.		
Automotive Div.			Deputy Dir.: Ellsworth J. Hand	4110	424
Deputy Dir.: G. R. Davis	4106	3294	Shipbldg., R.R., Ord. & Aircraft Div.		
Bus. Machines & Office Equip. Div.			Actg. Deputy Dir.: F. H. Winget	4025	481

#### MARKETING

Continued

period it has become widely used. Cumulative subject matter indexes issued biannually convert back issues of the "Guide" to a basic reference for all types of market data.

A public lending reference library writing recently to the Office of Distribution about the "Guide" said it had acquired 22 items listed in a single issue.

Together the Office of Distribution and the Industry Divisions have prepared and published over 200 such bulletins. A list of these bulletins is available on request.

To support its research programs the Office of Distribution maintains a comprehensive library in which are placed all materials reviewed and annotated in the Distribution Data Guide. The master index contains more than 10,000 listings of market information published in the past two and one-half years. The library is available for use by other agencies of government, individual business representatives and the general public.

A second media for disseminating information on marketing research and operations is a new series of Business Service Bulletins covering many distribution subjects, selected trades or commodities, business practices or functions. Many of these are lists of basic information sources bringing together citations of both gov-

ernment and non-government publications, directories, trade magazines, trade associations and other sources.

The Office of Distribution is also collecting case materials showing practical applications of government statistics in all types of market research. The first publication of this project "Tools For Market Analysis—County Business Patterns"—describes and illustrates the uses of this useful marketing tool in locating and measuring markets. It also helps establish sales potentials by types of consuming units and by geographical locations.

#### WANT EXTRA COPIES?

A limited number of extra copies of this 32-page feature are now available upon request to Readers' Service Dept., The Iron Age, Chestnut & 56th Sts., Philadelphia 39, Pa.

# how to rustproof steel in warehousing

When unusual times and conditions make it necessary for you to warehouse any kind of steel, even such sensitive steels as black plate and cold rolled, here's how you can combat the rust problem. Wrap your steel in Ferro-Pak, Cromwell's volatile corrosion inhibitor paper. Non-toxic chemical vapors from Ferro-Pak coat the steel with an invisible film that makes it impossible for rust to get the slightest foothold.

Even under adverse conditions, such as outside storing or shipping, Ferro-Pak provides complete protection. It is waterproof, strong, yet highly flexible and easy to handle. The chemical rust inhibitor is compatible with oil and stays effective for long periods even when the humidity soars.

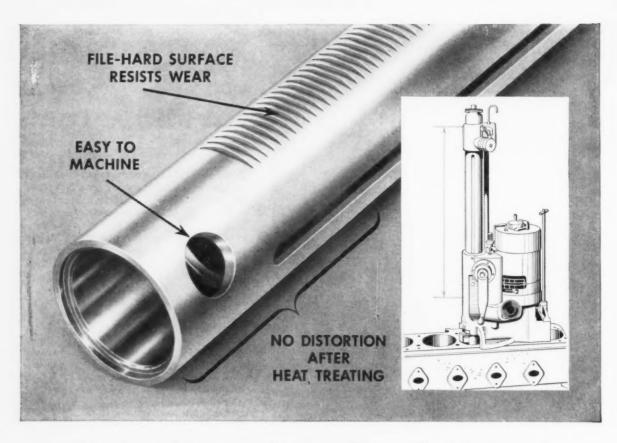
Whether you're a shipper or a buyer of steel, it will pay you to specify Ferro-Pak wrapping wherever rust is a problem. For an interesting idea brochure on many uses for Ferro-Pak, write Cromwell Paper Company, 4803 South Whipple Street, Chicago 32, Illinois.





FERRO-PAK® by Cromwell

> For over 38 years-"Paper Engineers" for Steel



# Boring bar maker solves heat-treat distortion problem by switching to TIMKEN® 52100 steel

HEAT-TREATING distortion was running up the manufacturing costs of the boring bars Van Norman Automotive Equipment Company makes for reboring hardsleeve cylinder blocks. The column of the boring bar, which acts as the spindle, had to be extremely straight. Yet many of them were distorting after heat treatment. And that meant putting them through an extra straightening process.

Studying the problem, metallurgists of the Timken Company suggested a switch to Timken® 52100 steel. Since this steel is hard and tough, it had the qualities Van Norman wanted. And because it responds uniformly to heat treatment it proved to be the answer to their production problem.

By switching to Timken 52100 steel, Van Norman eliminated the need for the costly straightening operation. And as a bonus, they've found that Timken 52100 steel is easier to machine than the steel they previously used.

The Timken Company pioneered the development of 52100 and is one of the principal producers of the steel—the only source of the grade in three finished forms: bars, tubing and wire. You can rely on the Timken Company for small run or emergency requirements as well as mill quantities.

We stock 101 sizes of 52100 steel tubing, ranging from 1" to 10½" O.D. For a complete stock list of available sizes, grades and finishes, write The Timken Roller Bearing Company, Canton 6, Ohio. Cable: "TIMROSCO".

# TIME STEEL

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## REPORT TO MANAGEMENT

#### The Iron Age Batting Average

Many of the pages of this 102nd annual IRON AGE issue, "Metalworking's Growing Markets," are filled with predictions of what's ahead for business in general and, specifically, for the many elements of industry that make up metalworking.

#### This isn't anything new.

If you are a veteran reader, you will remember that this tradition is followed each year, but with a varying format as circumstances change,

#### But it's doubtful if you

will take the time to look back and see how accurate predictions were for 1956. If you do, you will find that a year ago, THE IRON AGE called most of the business shots pretty close—close enough to qualify as a reliable guide for almost any metalworking operation.

#### There were some missed

ones too ("Look for another strong year in farm equipment"), but these were far outweighed by a general accurate outlook for the 12 months of 1956.

#### 1956 Predictions in Review

A year ago, IRON AGE editors went out on the limb and predicted: "You will find few weak spots in the 1956 business outlook. And where these occur, new markets and demands stand ready to fill any economic gaps, assuring a year of business activity just about equal to the hectic, but profitable, 1955."

#### At that time, this look ahead

was considered far too bullish by many experts. This may be responsible for the slight underestimation of 1956's best ever record.

#### In the tricky automotive

industry, it was reported that "You can bet that Detroit's top forecasters have their tongues in cheek when they say that 1956 production will be as big or almost as big as 1955."

#### It was noted that a 15 pct drop

in auto production was more than likely; that

facelifted 1956 models would be "more difficult to sell." But on the basis of fat tooling orders for 1957, it was predicted that early introduction of new models would bolster sales in the waning months of the year.

#### In appliances,

the tough competitive year ahead was predicted, but "if appliance builders say they can outperform the boom levels of 1955, there's a good chance they will do it." They did, in spite of what the "experts" predicted.

#### Aircraft's good year

was not too tough to predict. Big backlogs for defense and new interest by the commercial airlines in jets and other new developments put this \$8 billion year in the bag.

#### A peacetime record year for

machine tools was also predicted, and materialized on the demands of industry to increase productivity.

#### It was correctly forecast

that "some major program for the interstate highway system is bound to be adopted." This is now in the works and expenditures for highways are booming the outlays for construction, more than taking up the slack from depressed new home building.

#### On the Economic Side

The extremely tight credit picture that characterizes today's economic situation could scarcely be forecast in its entirety.

#### But it was nevertheless predicted:

"tightening credit and tougher financing are linked with the few possible weak points in the picture—possibility of faltering auto sales and new home buying.

#### "But even if these two major

markets slip moderately, there is a new force moving into the picture . . . increased capital goods outlays." These are only a few of the high points. But it's there for the record. Branching Out . . . Air Reduction Sales Co., division of Air Reduction Co., Inc. has acquired the assets and business of Jackson Products, Inc. of Detroit. The Jackson company manufactures welding electrode holders, welding helmets, safety goggles, and other welding supplies for the electric arcwelding field.

International Agreement . . . Norton Co. has been authorized by the Atomic Energy Commission to exchange information and services under the U.S. bi-lateral agreement with Canada for cooperation concerning civil uses of atomic energy. Under the bi-lateral agreement Norton is authorized to perform services for the Government of Canada (including the communication of secret and confidential restricted data) and to receive and possess such services from the Canadian Government.

Continuous Action . . Beckman Instruments, Inc., Fullerton, Calif., has acquired Watts Manufacturing Co., Inc., Roncerverte, W. Va. Latter is a manufacturer of a new continuous-action gas chromatograph, an analytical instrument destined for an increasingly important role in modern industrial process control. Transaction involves all the physical assets of the Watts Co.

Expanding Pipelines . . . According to the Bureau of Mines report, the nation's petroleum pipeline system is now long enough to circle the earth seven and a half times. It is big enough to hold more than 3 billion gallons of oil. The U. S. has more than 188,000 miles of lines in 45 states and the District of Columbia. The report reveals a continuing trend toward using larger sizes of pipe for new construction.

Beating The Drums . . . The Steam Turbine Div., Westinghouse Electric Corp., Lester, Pa. has what it calls a new "electronic assistant," to be used by engineers engaged in turbine design. The engineering aid is an IBM 650 Magnetic Drum Data Processing Machine. The computer is manufactured by International Business Machines Corp., Endicott, N. Y.

Byers Market . . . L. B. Foster Co., Atlanta, Ga., is now a distributor for Byers wrought iron pipe. The Foster company is marketing the wrought iron material under the supervision of the A. M. Byers Company division office in Atlanta.

B.S. in Mechanics . . . Lehigh University has adopted an engineering mechanics curricula starting in September 1957 leading to a degree of bachelor of science. Advanced Mechanics of Materials will be an introduction to two-dimensional theory of elasticity, theories of failure, bending and torsion of prismatic bars, principles of indeterminate analysis, and instability.

Top Of The Market . . . Stampings for Ford Division's retractable hardtop convertible, will be produced in the Cleveland Stamping Plant. Production will include: complete rear quarter panel assembly, floor pan, windshield header panel, rear wheel-house assembly and luggage compartment lid assembly.

Docking Alcoa . . . An all-purpose dock will be constructed by Dravo Corp. for the Aluminum Co. of America's new Warrick smelter on the Ohio River. It will be used initially for the handling of building materials and machinery flowing into the new plant site.

Nine On A Side . . . A research and development division has been formed by the American Management Assn. It will carry out a program of meetings and publication activities intended to help research and engineering executives improve their understanding of management principles. This unit marks the ninth operating division of the national management educational association.

Topped By A Boilermaker . . . Harold T. Amrine, Head of the Department of Industrial Engineering at Purdue University, was elected 1957 chairman of the College-Industry Committee on Material Handling Education. Activities include: development of visual aids, material handling course outlines and research project coordination.

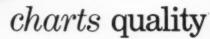
Millions for Defense... Chance-Vought Aircraft, Inc., Dallas, Tex., has received Navy orders totaling \$26 million for additional production of Regulus I, the operational attack missile, and of Regulus II, an advanced supersonic missile. This order, coupled with orders for Chance-Vought's F8U-1 Crusader fighter, brings the company's backlog of Navy orders to more than \$500 million.

Chemicals You All? . . . Kaiser Chemicals Division of Kaiser Aluminum and Chemical Sales, Inc., have established a new sales office in Birmingham, Ala. It will be managed by Samuel T. Johnson.

Going Underground . . . Negotiations have been completed to assign the lease on the Godfrey underground mine, to the Snyder Mining Co. by U. S. Steel's, Oliver Iron Mining Co. Snyder plans to operate the Godfrey in conjunction with their own adjacent South Tener Mine, using the hoists and surface facilities of the Godfrey for both properties.



## How Great Lakes Steel charts quality







Left: Thermocouple is inserted into an open-hearth furnace to check temperature of heat. Right: Multiple indicator records open-hearth temperature.



This view shows 12 of Great Lakes 17 open-hearth furnaces. Bright spots are furnaces being charged with pig iron and scrap. The open-hearth process takes from 10 to 12 hours.

This is the business end of a thermocouple, the rugged yet delicately accurate device that measures temperature in an open-hearth furnace. The two fine wires you see above, inside the casing, absorb heat and transmit it as an electrical current to be charted by recording potentiometers.

No chance for guesswork here—through eleven long hours the rising temperature of what will be 500 tons of Great Lakes open-hearth steel is meticulously controlled. Then, at exactly the right time and the right temperature, the glowing molten metal gushes into ladles for pouring into ingots.

The slender, spidery lines on the chart assure another heat of high and uniform quality steel. Quality that is checked and rechecked at every step to assure that customer specifications are met precisely.

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**REVIEW-FORECAST** 



#### It Won't Be Dull in Detroit in 1957

Big question is will sales come back to higher levels . . . New philosophy in model changes means an end to faceliftings . . . Industry will continue expansion, but at a slower rate—By T. L. Carry.

• WHAT'S IN STORE for the auto industry in 1957? To learn the answer to that question, it is necessary first to look back at 1956 and try to pinpoint significant events which will have a bearing on this year's business.

It doesn't take a genius to point out that 1956 left a great many things to be desired as far as the automakers are concerned.

Sales, compared to 1955, were off considerably; cutbacks in production were the rule rather than the exception. Economic conditions in Detroit were bad when compared to other parts of the country and other industries.

None of these facts can be denied. There are many reasons why.

How Come? . . . In the first place, the industry was over-

whelmed by its performance in 1955 and truly thought that the 8 million-car year was here to stay. It's an easy matter to point out now that such a thing was not so, but at the time it looked that way.

As a result, the industry built up huge stocks of new automobiles which the public refused to buy because the 1956 cars looked almost exactly like the 1955 cars.

When the cars didn't sell, cutbacks were mandatory and also quite drastic. But the industry has learned one lesson from its experience last year.

The Last Time . . . It's the last time that any big producer will ever do a minor facelift job on a new model car.

The 1958 model year is already earmarked for facelifting by most

auto companies. But they aren't going to get caught short again. Tooling for the 1958 cars is going to be almost as big as it was for 1957.

Some has already been released and the rest will be ordered as the year progresses.

In addition to the facelifts, there are at least three cars that are scheduled for major changes. These are the Lincoln, Pontiac and Chevrolet.

It's an open secret that Lincoln will shift to the unit body. It is also possible that Pontiac will have its own body shell in 1958. Previously the division shared GM's "A" body with Chevrolet but Pontiac's sales performance may have dictated the need for a separate shell.

Not So Bad... As pointed out above, 1956 generally was a slow year. But it wasn't as bad as some people say, although not as good as some people predicted.

Let's look at some more facts. The Automobile Manufacturers Assn. estimates that there were 5,850,000 factory sales of new cars last year. This compares to 7,920,186 in 1955 and 6,665,863 in 1950, the two previous record years. By these standards, last year was the third biggest in the industry which isn't bad at all.

At the same time, even though it was not the biggest production year, 1956 set a record in the industry for capital expenditures. A record \$2 billion was poured into new plants and equipment. This amount is exclusive of the similar record of \$1 billion which was spent to tool up for the 1957

#### How The Year's End Looks To Detroit

#### 1956 IN REVIEW

A relatively disappointing year. 5,850,000 cars, 1,200,-000 trucks.

Major styling changes for 1957 give industry a new look.

A record \$2 billion was spent on capital expenditures.

First SUB payments were made in auto industry. But trust funds were largely unaffected.

#### FORECAST FOR 1957

A comeback year.

7 million cars, 1 million trucks.

No more minor changes. Faceliftings will amount to major restyling.

Expansion will continue, but at a more moderate rate.

Quiet year for labor. Emphasis on groundwork for 1958, including move to shorter work week.



"Bolt" problems ... two kinds

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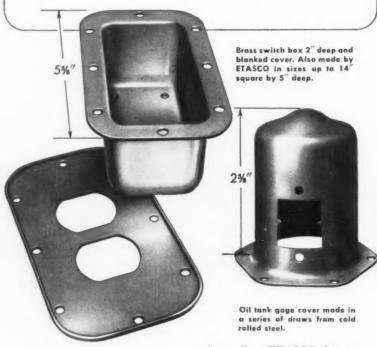
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#### **Automotive Production**

(U. S. and Canada Combined)

WEEK END	ING	CARS	TRUCKS
DEC. 29,	1956	163,052	23,720
DEC. 22.	1956	164,098	24,341
DEC. 31,	1955	108,356	13,762
DEC. 24,	1955	156,981	20,271
TO DATE	1956	6.234,911	1,217,809
TO DATE	1955	8,320,648	1,320,754

\*Estimated. Source: Ward's Reports

models. Total capital investment since the end of World War II now stands at an astounding \$7 billion.

Indications at this point are that capital outlays this year will not be as big. Expansion will definitely continue, but not at such a rapid rate as before.

SUB Effects... Unemployment, which seemed to grow and grow in the industry as the year progressed, was made a little easier to bear because of supplemental unemployment benefits.

It was the first time that SUB payments were made and figures released by the United Auto Workers show that they were not as big as might have been expected.

Big Three expenditures for SUB were a little over \$3.8 million. Contributions of smaller companies brought total payments to over \$4 million. The position of each of the Big Three's trust funds, an important factor in figuring payments, was not materially affected.

This condition is an indication of things to come. The UAW claims that the present condition of the various trust funds demonstrates the basic soundness of the SUB plan.

The union has already served notice that it will ask substantial increases in SUB payments when current contracts are up for negotiation next year.

Labor's New Goals . . . This is not unexpected but the union claims that SUB payments could easily be increased even on the basis of current contribution, which are 5 cents for every hour an employee works.

That is not all that the UAW will be asking in future contract

negotiations. Look for a lengthy barrage on a shorter work week. This is liable to start next spring after the UAW convention in Atlantic City.

It is at this parley that the groundwork and strategy will be laid for new contracts. You can expect the propaganda to start sometime in 1957 and increase in intensity as the time for contract renewal draws near.

Automation will be the whipping boy in the campaign. Best guess right now is that the union will obtain some form of a shorter week. Biggest reason for the guess is the fact that all of the Big Three contracts will be terminating at the same time and Walter Reuther, UAW president, will play one company against the other until he gets what he wants.

Mr. Reuther practically committed himself to a demand for a shorter week 2 years ago when he made a deal with Carl Stelatto. president of the huge Ford local, in order to obtain a form of his highly touted guaranteed annual wage, i.e., SUB.

The Ford local president, who has fought top UAW leadership on many occasions, had plugged for a short week instead of SUB. He

#### AUTOMOTIVE NEWS

went along with SUB in 1955 in exchange for future promises to concentrate on the short week.

Competitive Angle . . . Look for labor to start working hard on its advance plans early this year in preparation for the big push in 1958.

The squeeze on the independents in the business is going to tighten even more this year. Even more significant will be Chrysler's fight for a place in the market.

Chrysler has been hurting now for at least 3 years.

Its cars have not enjoyed the public acceptance which was so evident in the past. The company lost \$12 million in the third quarter of 1956.

How long can this go on? More than one reporter has mentioned that 1957 is the make or break year for the corporation. Either it sells cars this year or it is only a matter of time.

It is going to become increasingly harder for the independents to survive in today's market.

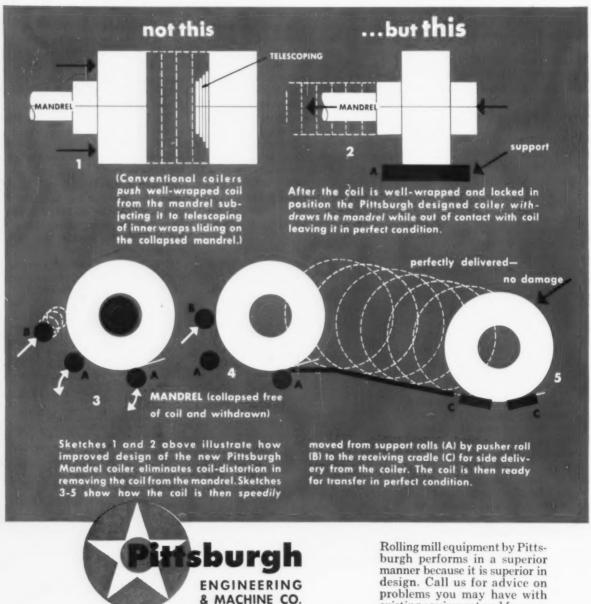
#### THE BULL OF THE WOODS

By J. R. Williams



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#### Fair Weather, Say Business Barometers

Both political parties agree . . . Booming business expected to continue through 1957 . . . Metalworking companies supplying the armed forces will share in a \$13 billion bonanza—By G. H. Baker.

• FEDERAL business barometers point to another 12 months of bustling business.

Leaders within both political parties agree the healthy state of business shows every sign of holding up throughout 1957.

While some economists speculate that the level of business activity in the final six months of the year may slip somewhat from the fast pace of the first half, there is little doubt that overall business activity this year will roll along at comfortably high levels.

Even if a mild slump does occur in the final six months, it won't be enough to deflate the records that are now in the making on the basis of orders already on the books.

Military Supplies . . . Segments of both metalworking and electronic industries which supply equipment to the armed forces are expected to be among the most bustling in 1957. Take will be about \$13 billion.

Of the total national budget expenditures of \$67 billion, \$42 billion is for national security. Of this \$13 billion will be spent for aircraft, ships, tanks and other military equipment, both durable and perishable.

Government national security spending is vital to continued business prosperity. Currently it spends 25 cents of every revenue dollar on military "hard goods" and other durable items. Every 24 hours the federal government pays out \$100 million just for national security.

Due to Rising Costs . . . Higher cost of national defense is partially due to the higher cost of the pur-

chases. Steel and aluminum cost more today than a year ago. Contractors and subcontractors pass along their cost increases.

Another reason for the bigger pricetag on national defense: new weapons—more complex, more intricate—are more expensive.

Defense spending is going to stay high, in 1957, and the foreseeable future.

The defense agencies of the federal government have available to them in the current fiscal year about \$48 billion. They probably won't spend it all this year, will carry some into the new fiscal year, which starts July 1. Here's how the funds are accounted for:

New money for spending—\$36 billion; Unobligated money carried forward from previous years—\$12 billion. It adds up to more contracts for metalworking.

#### **Notice On Mergers**

Anything that looks like a monopolistic merger by industrial or commercial concerns will be eyed with disfavor by the federal government this year.

Antitrust officials in the U.S. Justice Dept. won't restrict action to tacit disapproval. They will line up firmly behind legislation calculated to help them nail any presumed offenders, or would-be offenders.

Justice Dept, will push for passage of a pre-merger notification bill. Its lawyers stress the "notification" label, as opposed to legislation requiring pre-merger governmental approval. This, they say, would reduce chances of business activity disruption later.

Failure to cover acquisition of assets by banks hampers anti-

#### Why Government Costs Are High

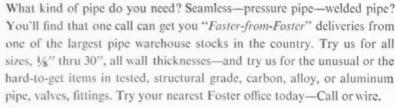
■ "Because of continued threats to world peace, U. S. military spending must remain at a high level. And because, also, Americans constantly demand more and expanded government services, there will be no sizable cuts in federal spending for non-defense purposes. At no time in the foreseeable future are we going to see any big cuts in government spending. When world tensions have eased off, we can then think about making some real savings, but I can not see that this is going to happen anytime soon."

George M. Humphrey Secretary of the Treasury



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merger work, is ripe for remedying, the Justice Dept. believes. They want a portion of the Clayton Act worded to apply to all bank acquisitions.

Prompt passage of a measure ordering corporations, partner-ships, and associations to produce documents during the pre-complaint stage of government civil actions also is urged.

#### Atomic Energy:

Government or private industry is the question.

Tug-of-war between advocates of government policy to encourage private industry to develop peaceful uses for atomic energy, and forces attempting to force the government to take over the job, will resume with renewed fury this year.

Strong efforts are expected in Congress, mostly by Democrats, to secure passage of a bill requiring the government to build from five to a dozen multi-million-dollar nuclear power reactors for "demonstration" purposes. A similar measure, sponsored by Sen. Albert Gore, D., Tenn., failed last year. Because of the shortage of nuclear scientific and technical resources, such a measure would drastically reduce private industrial atomic development.

Legislation to pave the way for easier and safer nuclear power development by private industry will also be pushed, including a program to provide catastrophe insurance for experimental nuclear reactors.

Outlook is that because of the near balance in Congress the government-take-over move will fail, and new aids for private development will be passed.

#### Probes Are A Weapon

Democratic congressional leaders are building up a long list of investigations and probes which they hope will make the Eisenhower Administration squirm, give them ammunition to strengthen their control of Capitol Hill two years from now, and recapture the White House in 1960.

High on the list of headlinehunting investigations is a running probe of lobbying generally, and lobbying of business groups in particular, by a committee headed by Sen. John L. McClellan, D., Ark. Chances are better than fair that this will produce some tightening of the lobby registration act, and new regulations controlling activities of lobbyists.

Other probes, many continuations of last year's, include: Businessmen advising government agencies without pay (WOC's), by Rep. Emanuel Celler, D., N. Y.; various government contracts, including the Nicaro nickel expansion; big industry, including possibly steel, aluminum, and automobile manufacturing; the Administration's power, mineral, and reclamation and activities.

#### Laissez-Faire

Government controls over materials, prices, and income is not in sight for 1957—barring war. The U.S. has demonstrated during the past four years that it can maintain a \$40 billion-a-year defense program and still not give up a single civilian luxury.

The ability of the country to sustain a guns-and-butter economy is no longer regarded as a miracle of planning. It is now accepted as routine accomplishment. The tax burden, however, is a heavy one.

#### WASHINGTON NEWS

Nickel, tight for the past six years, shows no sign of easing until 1958. But invoking controls could not add a single pound of any material to the available supplies, the Eisenhower Administration points out.

A program of controls can only take supplies from one user and give to another.

#### Little Action on T-H

Despite extreme interest by both business and labor in major amendments in the Taft-Hartley labor law, the poles-apart positions of the groups, and the roughly stalemated Congress will prevent all but the most minor changes this year.

President Eisenhower is expected to ask for about a dozen amendments, many of them highly controversial, opposed by either labor or business.

The result, as in the past two years, probably a virtual impasse. The principal fight will undoubtedly revolve around labor's demand for repeal of the T-H sanction of state "right to work" laws, and business efforts to put an outright ban on secondary boycotts. President Eisenhower's proposals will run down the middle.

#### Congress Will Axe Taxes For Small Business

• All signs point to the acceptance by Congress of President Eisenhower's plan for lower taxes for small business. This will mean no cuts for big business. Both the President and Secretary of the Treasury Humphrey are for balanced budget, against corporate tax reduction.

#### Problems involved:

- 1) How to relieve pressure on unincorporated business without giving every taxpayer a cut.
- 2) Each congressman is intent on accomplishing the program so his own political party can claim the credit.

#### Outlook for all round relief:

Not until the government income shows a surplus of \$2 billion, unlikely under the current situation.



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#### FORECAST: An Even Better Year In '57

Next twelve months should see rise in aluminum fabrication, record use of steel . . . Planemakers have an \$8 billion backlog . . . Auto companies may spend \$220 million with part makers and suppliers—By R. R. Kay.

• BIGGEST BUSINESS year yet is forecast for the West Coast area. Here's a capsule rundown on what this new year will mean for metalworking in the area:

Aluminum . . . Count on Pacific Northwest aluminum producers for well over 550,000 tons—roughly 30 pct of U. S. production. Basic producers will further process 275,000 tons. With this plentiful supply of the metal in the Pacific Northwest, signs point to a hike in aluminum fabrication there.

Most of the new basic production facilities are going to the East, closer to their markets. Future aluminum expansion in the Farwest depends on growth of electric power. Power people say nine million kw more will be needed by 1970. But the 14 projects now underway will add only three million kw to the region.

Steel . . . Steel users in the 11 Western States will devour a record 7.4 million tons in 1957 more if they can get it. That's about 200,000 tons ahead of 1956.

Despite steelmakers' large-scale expansion plans, now in the works, there won't be enough steel to satisfy the growing demand. One eastern producer is seriously eveing this region for a large mill.

California alone adds 500,000 new residents every year. Steel demand closely follows the population increase. Some two million tons of steel products, manufactured or fabricated, will again have to be brought in. There would be more manufacture of appliances in the area if the steel were available.

Aircraft . . . A sure long-range bet is booming business for at least 10 to 15 years. Sales for 1957 will reach \$4 billion — slightly higher than in 1956.

There will be greater emphasis on guided missiles, new materials, methods, and manufacturing processes. New machine tools will be needed, with the accent on more automation in aircraft manufacture.

Planemakers in this area have an \$8 billion backlog. It consists of \$6 billion for military work, \$2 billion for commercial transports.

The aircraft industry holds the No. 1 spot as the West Coast's largest manufacturing employer. Some 300,000 workers drew a \$34 million weekly paycheck.

Auto Assembly . . . Automakers on the West Coast this year will roll 700,000 cars off their assembly lines. The Big Three—Chrysler, Ford, General Motors—will pay out \$200 million to West Coast parts makers and suppliers.

The Farwest is a region of wheels. California tops the nation in auto registrations. It's the great "user center" of the world. And the zooming population is sure to create an even larger automobile market in 1957.

Electronics . . . Sales in 1957 will hit a new high of \$1.4 billion—one-sixth of the nation's total. Once the stepchild of the aircraft industry, electronics is now a lusty giant in its own right, and there are no signs that it has even begun to reach its majority.

Big sales are for the military. However, the area's electronics makers produce many industrial, commercial, and household items. Their 90,000 workers make them the second largest manufacturing employer on the West Coast.

Industrial expansion on the Coast is continuing at break-neck speed.

#### Automatic Tape Control Simplifies Milling

• A NEW tape control system is used to automatically control a template milling operation. Described as extending the advantages of automatic machining to small-lot production of parts and tools, the unit can automate such types of tools as lathes, boring mills and contouring mills.

Tape control system was developed by Autonetics, a division of North American Aviation, Inc., Los Angeles.





Modern Electrolux® vacuum cleaners get a quality start—in just one of many aspects—in that body sections and rear covers are stamped from Alan Wood cold rolled sheet. The stamping demands are neither difficult nor easy, but because of careful study and testing, represent a happy mating of basic material and performance requirements.

The sheet, which had its beginning in scientifically chosen high-grade ores from Alan Wood mines, meets or betters Electrolux demands for gauge, finish, uniformity and performance—resulting in maximum production efficiency and minimum rejects because of material quality.

Alan Wood's initial demands upon itself for precise metallurgical study and quality control provide, we believe, a supplementary sales feature for Electrolux. This feature is a basic material of such consistent uniformity and high quality as to contribute reliability to the end product—a basic requirement for volume sales.

For detailed information on any Alan Wood product, write Marketing Division, Dept. CR-S64.

#### ALAN WOOD STEEL COMPANY

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Cold rolled strip

ROLLED STEEL FLOOR PLATE A.W. ALGRIP

A.W. SUPER DIAMOND pattern COAL CHEMICALS A.W. CUT NAILS Standard & Hardened

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Coke Foundry, industrial & metallurgical

PENCO METAL
PRODUCTS DIVISION
Steel cabinets,
lockers & shelving



#### **Another \$1 Billion Year for Builders**

Need of major companies to improve productivity is a big factor in machine tool optimism . . . Defense contracts will also mushroom in top defense spending year since Korea—By E. J. Egan, Jr.

◆ IN LOOKING AHEAD to 1957, Harlow H. Curtice, president of General Motors, disclosed that a major part of the company's 1957 outlay for capital goods will be spent on machine tools.

This vast expenditure, he explains, is necessary to take advantage of the new developments offered in new machine tools. With an annual productivity factor in GM's labor contract, a major problem each year is to match productivity gains with this built-in increase in labor costs.

GM's expenditures will probably be matched by other auto companies that are in the same situation. And it's one of the principal factors behind the optimistic outlook for machine tool builders.

The Reason Why... That's why machine tool builders are confidently looking forward to their second consecutive \$1 billion year, and only the second peacetime year to pass that mark.

One top authority predicts that machine tool sales will jump more than 20 pct in 1957, but that the high level of backlogs will keep shipments from rising more than 5 to 10 pct.

Reasons for the expected increase in already high level business are not confined to the good demand from automotive and other industries that will invest heavily in tools for production of civilian goods.

There will probably be more defense buying than at any time since the Korean conflict.

Another important factor in the background is the "trigger" con-

tracts that some 80 machine tool builders have. These would take effect immediately should mobilization be necessary in an extreme emergency or war.

Room For Improvement . . . Judged by the standards of 5 and 10 years ago, today's automated machining lines are indeed spectacular. But there's still plenty of room for improvement, according to Del S. Harder, executive vice president of Ford Motor Co.'s basic manufacturing divisions.

Mr. Harder's position and production experience qualify him as a top expert on automation. What's more, he's generally credited with having coined the word.

He told the nation's machine tool builders recently that automation has created some pressing manufacturing problems. And

THE IRON AGE

"Skinner—the star of this movie happens to be the openhearth!"

he'd appreciate their help in solving them.

First problem on his list is the completely special machine. Mr. Harder says these are very costly inasmuch as they rarely lend themselves to major changes in product design. He pointed out that they may become obsolete in one to five years. Moreover, he points out that their salvage value is virtually nil compared to the original cost.

Need Flexibility . . . The trouble is that the components of special machines are not standard, except to the firm that builds them.

He thinks that "building block" or "unitized" machine tools are the answer to this problem. He feels that if things like spindle heights and mounting dimensions can be standardized throughout the machine tool industry, it will permit true interchangeability regardless of make.

But he assures builders that the users don't want to dictate the design features that would make such flexibility possible.

To counter the argument that industry-wide standards would cause builders to give up some of their most cherished design features, he said that this would really work to the builder's advantage. He pointed out that in slack periods, standard units could be produced for stock.

"Another thing we need," he said, "is greater ease of maintenance built into the machines you produce. Motors, clutches and drives should be arranged for rapid removal when replacement becomes necessary."



## Imagine! Presses where dies are changed the way you turn on the light!

Here's an arresting new method to put more productive hours into a working day. Clearing moving bolster presses shrink the hours required from changing jobs on a press, or a press line, to minutes. Push-button die setting reduces downtime in direct proportion to the amount of job changing required in a plant—saving up to 50% of lost production hours in some instances.

These new Clearing presses are designed with a bolster that is rolled from left to right through the die area. Dies for the next job are set up outside the press during a press run. When the current job is completed, a touch of the control button powers the new dies into position under the slide. Power actuated clamps release the old dies, clamp in the new—and with proper slide adjustment (also powered) the new job is ready to go.

Clearing engineers have designed these presses to combine with other bold new ideas for increasing press productivity. Moving bolsters will work, for example, with Transflex feeds. They may also be designed on either top drive or bottom drive machines. If this unusual new idea in press design appeals to you, remember it is only one of many Clearing innovations that can help you boost manufacturing output. Call on a Clearing engineer to discuss these ideas. There'll be no obligation, of course.

### CLEARING PRESSES THE WAY TO EFFICIENT MASS PRODUCTION

CLEARING MACHINE CORPORATION

6499 WEST 65th STREET + CHICAGO 38, ILLINOIS + HAMILTON PLANT, HAMILTON, OHIO

Division of U. S. INDUSTRIES, INC.





# The Iron Age

J. Robert Jones

Vice president, Kearney & Trecker Corp., and chief of BDSA's

Metalworking Equipment Div., he is one of the machine tool industry's top

sales engineers; an expert on distribution and technical problems.

J. Robert Jones ruined many a good suit in his day showing a potential customer what was needed to get top performance out of machinery. These frequent contacts with oil, soup, and flying chips won him the reputation of a back-shop, dirty-hands sales engineer who (1) knew his equipment and, (2) could show you how to cut costs. Bob Jones didn't begrudge his ruined clothing. After all, he was doing what he liked.

In fact he was doing so well Kearney & Trecker Corp. named him vice-president—sales, and the Eisenhower Administration appointed him director of the Metalworking Equipment Div., Business & Defense Services Administration.

The wide swath of impressed people in Bob Jones' past can be traced back to Milwaukee, his home town. He was born there in 1910. After graduating from the University of Michigan with a degree in mechanical engineering, he tried his hand as a plant engineer for two years in a Milwaukee firm. Then came his first taste

of sales as general manager of a Menasha, Wis., company. The flavor must have been pleasing.

In 1939, Mr. Jones joined Kearney & Trecker as sales engineer in Newark, N. J. The company soon noted the progress he was making with new customers, began moving him closer to the home office. By 1953 he was recalled to Milwaukee and given the job as sales manager of the Standard Machine Div.

When the company proposed a tool-lease program for its milling and boring machines, Bob Jones saw the plan had immense possibilities, and went to work.

The plan was an outstanding success; has netted the company more than \$5 million in new business. But more important, perhaps, it gave Bob Jones valuable experience which later was to be utilized by BDSA. His willingness to accept a government post which may at times become a thankless task, is evidence that even salesmen consider some things more important than selling.

## LACLEDE STEEL JOISTS

better steel joists
produced by electronically controlled welding



## LACLEDE STEEL COMPANY

SAINT LOUIS, MISSOURI

Producers of Quality Steel for Construction and Industry

## The Iron Age INTRODUCES

Charles W. Burton Jr., elected president, Anchor Post Products, Inc.

John W. Little, elected president, Gosloin-Birmingham Manufacturing Co., Birmingham, Ala.

Wesley D. Hamilton, elected president and chief executive officer, International Steel Co., Evansville, Ind.

Edwin J. Kaiser, named staff vice president, manufacturing, Giddings & Lewis Machine Tool Co., Fond Du Lac, Wis.; George K. Cassady, named general manager, Davis Boring Tool Div.; Guy E. Lingenfelter, named sales manager, G&L and Hypro Div.

W. D. McDonald, named vice president, sales, Sun Tube Corp. of Canada, Ltd., subsidiary of Sun Tube Corp., Hillside and Washington, N. J.

John R. Caulk, Jr., named executive vice president, Hussman Refrigerator Co., St. Louis; W. A. Vormehr, Jr., named vice president, manufacturing.

John W. Hornsby, elected executive vice president, New York Shipbuilding Corp; John B. Letherbury, elected vice president, engineering; Harold M. Sandberg, elected vice president, estimating; Gerald T. Smith, elected vice president, purchasing. Clyde A. Rodgers, named asst. superintendent, oxygen steel making production, Kaiser Steel Corp., Fontana, Calif.

Leo J. Brancato, appointed vice president, Heli-Coil Corp., Danbury, Conn.

A. E. Watts, elected vice president, plant operations, Sun Tube Corp. of Canada, Ltd.

George R. Lawson, named director, marketing, Industrial Div., Pennsalt Chemicals', Philadelphia.

Following appointments are at the Youngstown steel plant of Republic Steel Corp. C. W. DeZutter, named superintendent, open hearth, strip and bar mills; L. A. Schettler, named superintendent, Bessemer rolling and finishing mills; G. W. Ransom, appointed superintendent, roll shops.

Charles F. Miller, named comptroller, Industrial Enterprises, Inc., New York.

William C. Rowland, named foundry superintendent, Alten Foundry & Machine Works, Inc.

S. George Lawson, named operations manager, photoflash and incandescent lamp operations, Sylvania Electric Products Inc., Salem, Mass. and St. Marys, Pa.

George D. Williams, appointed manager, Bailey Meter Co., Boston district office.



ROBERT S. LYNCH, elected chairman and chief executive officer, Atlantic Steel Co., Atlanta, Ga.



HOWARD B. JOHNSON, elected president, Atlantic Steel Co. Atlanta, Ga.



H. F. ROBERTSON, named manager, technical planning, Bakelite Co., Div. of Union Carbide and Carbon Corp.



THORNTON F. HOLDER, named director, research, Diamond Alkali Co., Cleveland.





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For helpful action

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READY-TO-USE
SHEET and STRIP
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COLD ROLLED STRIP

Coils · Cut Lengths · All Tempers

FLAT CR SPRING STEEL\*

Soft Annealed
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Coils • Cut Lengths
SHEETS

Cold Rolled • Hot Rolled Hot Rolled Pickled Galvanized • Long Terne

Experience-Fitted to Your Job

\*Stocked only in Detroit

P. R. Flood, named general manager, Beloit, Wis., Works, Fairbanks, Morse & Co., Chicago; W. P. McAnally, named manager, Pomona Works; C. H. Johnson, named general manager, Stuttgart, Ark.; Works of the corporation.

Frederick A. Wolfe, Jr., named product sales manager, panelescent lamps, Lighting Div., Sylvania Electric Products Inc., Salem. Mass.

Francis C. Wheeler and Gerald Doane, named general foremen, Toolroom and Dryer Assembly Depts., respectively, Maytag Co., Newton, Iowa.

J. Turner Moore, Jr., and Robert E. Valk, appointed group executives, Battery Div., United States, Wire and Cable and Foundry Divisions, respectively, The Electric Auto-Lite Co., Toledo, O.

William H. Smith, named asst. to heating and cooling sales manager, Perfection Industries Div., Hupp Corp., Cleveland.

Charles H. McKenney, named general traffic manager, Northeast Airlines, Inc.

Edward S. Prentice, named manager, international activities, Stanford Research Institute, Menlo Park, Calif.

Louis L. Fisher, named senior project engineer, Levinthal Electronic Products, Inc.

Bernard S. Reckseit, named chief engineer, Ransohoff, Inc., Hamilton, O.

James D. Blanchard, named sales engineer, Steel & Machine Tool Sales Co., Houston, Tex.

Ray Dollar, named representative, Warner Electric Brake & Clutch Co., Beloit, Wis.

Ralph E. Bond, appointed deputy general manager, administration, Electronics Div., American Machine & Foundry Co., Boston.



KEMPTON DUNN, elected chief executive, American Brake Shoe Co.



GERALD F. TUREK, named sales representative, Milwaukee, Hanson-Van Winkle-Munning Co., Matawan, N. J.



F. F. KEMP, named asst. industrial engineer, Warren, O., Republic Steel Corp.



I. H. LUNDGREN, named district chief engineer, Warren district, Republic Steel Corp.

# ATOMS-FOR-PEACE HELP ROLL AND CONTROL DSC STRIP



## DSC STRIPMANSHIP teams up with Accuracy to give strip users a new high in gauge reliability

#### ACCURAY AT WORK

AccuRay electronic gauge controls are working on one of our Detroit Plant 4-Hi reversing strip mills. The other 4-Hi at Detroit, also the one at our Eastern Plant (Hamden, Conn.) and the big tandem cold sheet mill at our Portsmouth (Ohio) Division are being similarly equipped.

#### WHAT ACCURAY IS

AccuRay is the trademark name of a nuclear thicknessmeasuring instrument made by Industrial Nucleonics Corporation, Columbus, Ohio. It is a peace-time application of principles discovered in atom bomb research.



THE GAUGE



THE RECORDER

\*Interested in more about AccuRay gauge control
. . . or about any DSC service?

Just call your nearest DSC Customer "Rep"

#### WHAT ACCURAY DOES

This gauge measures, records and controls the thickness of steel as well as other materials. It does this continuously and automatically while the product is being made . . . and without touching it.

#### **HOW ACCURAY WORKS\***

The gauge combines within itself a Strontium 90 radioisotope (electron emitter) and an electron detector. The strip runs between the isotope and the detector without touching either.

The detector "counts" the electrons passing through the moving strip. The fact that the number of the electrons varies in proportion to the strip thickness is the basis for measuring the thickness.

The detector transmits these thickness variations to a recorder which visibly traces them on a chart in split thousandths of an inch. It also "feeds back" this "information" to electronic controllers which operate the roll screw-down motors on the mill. These motors open and close the rolls to decrease or increase their squeeze on the strip... thereby continuously "correcting" the gauge within specified tolerance limits.

#### WHAT ELECTRONIC CONTROL MEANS TO DSC STRIP USERS

Gauge consistency, within standard or restricted tolerances, is characteristic of DSC STRIP. That, together with job-suited temper and finish, accounts for consistently good performance records . . . even without AccuRay control.

Now AccuRay controls make possible even greater gauge reliability. Users will profit from smoother, steadier, faster production, longer tool and die life, lower end-product costs.

Customer Satisfaction Is Our Business

DSC MILL PRODUCTS, PORTSMOUTH DIVISION, PORTSMOUTH, O.

Hot Rolled and Cold Rolled Sheets • Low and Medium Carbon
Manufacturers' Wire • High Carbon Specialty Wire • Aluminum Coble Strand
Reinforcement • Rope Wire • Tire Bead Wire • Welded Wire Fabric

DETROIT MILL DIVISION, DETROIT, MICH. EASTERN MILL DIVISION, HAMDEN, CONN.

Cold Rolled Carbon Steel Strip Flat Cold Rolled Carbon Spring Steel



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• STANDARD AND SPECIAL SHAPES IN MANY SIZES Shaped wire often saves steps by eliminating forging, stamping, and rolling operations—giving you a readymade molding, product trim, or component that requires a minimum of further fabrication. Saves metal, too. From Continental you can obtain many cost-cutting wire shapes—V-shaped, oval, square, rectangular, triangular, keystone-shaped, and others.

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Practically any temper, finish, or analysis in low carbon and medium low carbon steels can be specified to give you the *right* wire for the job—including #3 finish wire for electroplating.

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MANUFACTURING
CONTROL

Continental Special Shaped Wire is made under strict quality control to assure uniformity. You get a better product and fewer rejects—qualities that Continental wire customers especially appreciate. Let us help you save production steps, too. Write for the complete story of Continental wire today.

Wire Specialists for over Half a Century

## CONTINENTAL

STEEL CORPORATION · KOKOMO, INDIANA

PRODUCERS OF Manufacturers' Wire in many sizes, shapes, tempers, and finishes, including Galvanized, KOKOTE, Flame-Sealed, Coppered, Tinned, Annealed, Liquor Finished, Bright, and special wire. Also, Coated Steel Sheets, Nails, Continental Chain Link Fence, and other products.

R. D. Glenn, named general manager, vinyls, Plastics Div., Bakelite Co., Div. of Union Carbide and Carbon Corp.; J. E. Brister, named general manager, Polystyrene; Dr. C. M. Blair, Jr., named general manager, polyolefines; A. A. Boehm, named general manager, phenolics.

Carl R. Viars, appointed press sales engineer, Hamilton Div., Baldwin-Lima-Hamilton Corp., Detroit sales office; Clarence A. Cheney, named office manager and inside sales representative, Hamilton Div. presses.

Herbert G. Haussig, appointed to engineering staff, Johnston and Funk Titanium Corp., Wooster, O.

James E. Borchert, named general purchasing agent, productive materials and operating supplies, central purchasing operation, A. O. Smith Corp., Milwaukee.

T. Watson Outwater, named special representative, Charlotte, N. C., Revere Copper and Brass Inc., Rome, N. Y.

Frederick J. Hooven, named executive engineer, advanced Ford car product engineering, Ford Motor Co., Dearborn, Mich.; J. L. Hooven, named executive engineer, advanced Ford truck product engineering.

Frank J. John, appointed to electromechanical engineering unit, Materials and Processes Lab., Large Steam Turbine-Generator Dept., General Electric Co., New York.

D. W. Hutcheson, named representative, New England, The Bennett Manufacturing Co., Alden, New York.

John J. Durnan, named eastern regional product engineer, Behr-Manning Co., Troy, N. Y., Div. of Norton Co.

Ned I. Malcolm, named sales promotion representative, Danville, Ill., plant, Hyster Co.



## here's how **Bearings**, **Inc.**cuts the overhead on overhead cranes

This 30 ton crane with a 95 foot span was so inefficient it lost many hours of work every month. The Bearings, Inc. engineer recommended a complete conversion to anti-friction bearings and showed plant management how easily and inexpensively the conversion could be accomplished.

We supplied all bearings, seals, housings, and caps for 16 bridge wheel bearing journal boxes. The drive motor was converted to roller bearing end bells.

Main drive line shaft from the motor to the wheels was converted to roller bearing pillow blocks. An adapter on the wheel axle eliminated machining. The only additional work needed was to weld a plate with bolt hole under the crane frame where units were mounted.

Crane now starts under load at first contact point on control and is the fastest crane in the plant. Crane was pulling 350 to 400 amps.; now uses less than

200 amps. Crane operator withdrew a request for transfer to another crane after conversion was completed.

Do you have a slow moving, inefficient crane in *your* plant? Ask our branch nearest you to show you how it can be converted to a fast, efficient piece of equipment at a minimum expense. Call or write NOW.

Rendering bearing service in the territories adjacent to our branches, listed below.

## BEARINGS, INC.

O HIO: Akron • Canton • Cincinnati • Cleveland • Columbus • Dayton • Elyria • Hamilton • Lima • Mansfield • Toledo • Youngstown • Zanesville

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WEST VIRGINIA: Charleston • Huntington • Wheeling

NEW JERSEY: Camden • MARYLAND: Baltimore
Subsidiaries: Balanrol Corp. • Buffalo, N. Y. •

Kentucky Ball and Roller Bearing Co • Louisville, Ky.



Is your part illustrated? These are representative of the shapes that can be cold formed more effectively with Granodraw.

## GRANODRAW® PROCESS INCREASES TOOL LIFE 2-5 TIMES IN COLD HEADING STEEL FASTENERS

Thorough research, in cooperation with a leading manufacturer of headed fasteners, has proved the value of Granodraw phosphate coating of stock prior to cold working. Typical of the improvement in tool life and in production are the examples shown in the table.

But the advantages do not stop here in cold heading fasteners or cold working other products. This chemical treatment process permits greater speed of draw; greater reductions within the physical limits of the metal; more passes with the same number of intermediate treatments; and the possibility of fewer process anneals. It also results in less downtime of machines, better surface finish on products, cold forming of more complex shapes, fewer rejects, and a cleaner shop.

Write us for complete information about Granodraw and its application in cold forming operations. PRODUCTION AND TOOL LIFE

PRODUCT	MATER	HAL	AV. PIECES PER	DIE DRESSING
PRODUCT	Tool	Stock	Granodraw-Treated	Other Treatment
% x % rivet	Hardened Alloy Steel	10 10 Steel	647,000	180,500
5/16 x 24 flat head shoulder bolt	Hardened Alloy Steel	10 10 Steel	26,000	5000-8000
Hex Head Cap Screws	Hardened Alloy Steel	1038 Steel	53,000	13,000-14,000
1/4 x 20 Hex Machine Bolt	Hardened Alloy Steel	10 18 Steel	28,000	13,000

Note. Although investigations on the life of carbide tools are not completed, one item deserves mention. A 5-16 x 24 hex head shoulder bolt showed a strikingly low carbide tool life of 67,000 pieces per die. Using Granodraw-treated rod, one die produced 105,000 pieces—another 194,000 pieces. And both dies were in good condition at the end of the run.

## AMERICAN CHEMICAL PAINT COMPANY, Ambler 20, Pa.

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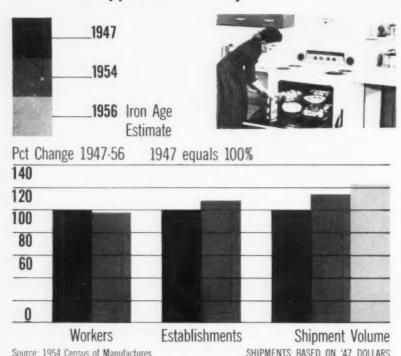
## Markets For Metalworking

Aircraft	220	Gears	260
Aircraft Engines	258	Industrial Trucks	228
Appliances	204	Instruments	230
Batteries	238	Locomotives	248
Cans	240	Machinery	208
Combustion Engines	236	Malleable Iron	256
Construction Equipment	246	Metal Foil	242
Controls	216	Motors	244
Conveyors	210	Oil Field Equipment	224
Drums and Pails	250	Paper Machinery	264
Enameling	218	Plumbing	262
Fasteners	222	Screw Machine Products	
Foundries	214	Springs	232
Foundries, Steel	226	Textile Machinery	252
Furnaces	206	Tractors	234
		Welding	212

## **APPLIANCES: Easy Living Hits New High**

Unprecedented demand for electrical appliances has manufacturers producing at record pace... More companies are going in for a wider range of products... Looks like 1956 was another banner year.

### **Growth In Appliance Industry**



◆ THE HOUSE-HUNTING young couple were sold on the sample home. Included in the price were an electric range and an automatic washing machine. But the wife wanted an automatic drier and a new refrigerator to make her kitchen complete. Chances are, she got her way.

Multiply this family scene by thousands and you have part of the reason why shipments in the electrical appliance industry during 1956 reached an all-time high.

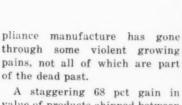
First returns from the 1954 Census of Manufactures point up the appliance industry as a major ground gainer in the years between 1947 and 1954, particularly small appliances. And the returns do not include radio and television production.

Estimates show 1955 was 14 pct better than 1954 and that shipments by the industry last year were likely to top 1955 by 6 pct. The Census suggests that home ap-

### Electrical Appliance Industry—By Areas

		1954											
Region and State <sup>1</sup>	Establish- ments, number	All em	Payroll	Pr	Manhours	ers Wages	Value added by manufac- ture <sup>2</sup>	Cost of materials etc.3	Value of shipments <sup>4</sup>	Gapital expendi- tures, new	All employees, number	Value added by manufac- ture <sup>2</sup>	
			(\$1,000)		(1,000)	\$1,000	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	
United States, total5	365	49,001	203.319	38,941	76,048	146,484	423,970	371,333	795,304	20,954	44,108	238,382	
New England	30	8.083	31,185	5.980	11,864	21,073	64,878	36,554	101,433	2,311	8,561	43,146	
Middle Atlantic	. 94	7,166	27.352	5,606	10,892	19,036	59,988	45.672	105,661	5,203	6,599	31,818	
East North Central	129	26,856	117,063	21,809	42,207	86,939	231.644	230,015	461,060	11,207	21,289	123,502	
West North Central	19	1.610	5,439	1.282	2,557	3,504	8,196	8,383	16,579	359	3,842	16,348	
South Atlantic	24	873	2.880	668	1.276	1,952	8,288	7,104	15.370	(D)	(D)	(D)	
East South Central	15	1.886	8.088	1.546	3.016	5.454	16,670	23,542	40,212	546	(D)	D	
West South Central	8	75	214	61	102	137	401	830	1,232	(D)	40	(D)	
Mountain	4	44	131	34	55	81	189	128	310	11	(D)	D	
Pacific	42	2,406	10,965	1.970	4.074	8,302	33.734	19.104	52,838	1.083	3,068	D	

Feetnotes, see p. 264. Seurce: 1954 Census of Manufactures



value of products shipped between 1947 and 1954 was accompanied by an influx into the industry of firms seeking diversification. The number of establishments increased from 389 in 1947 to 421 in 1954.

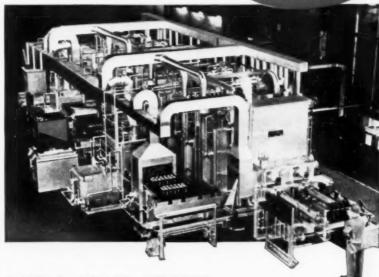
The number of persons employed by the industry in 1947 was 72,500. But in 1954 the total dropped to 71,100. This 2 pct decrease in employment came about despite the substantial gain in value of shipments. In 1947, shipments totaled \$906.5 million, while in 1954 it was \$1322.8 million. By the end of last year, shipments reached an estimated \$1627.0 mil-

At least 10 pct more of the total value of shipments in 1954 were made by types of companies not included in the Department of Commerce "electrical appliances" classification.

The report reflects the growing demand by distributors that manufacturer supply not only ranges. water heaters, and other equipment in the original classification: but that he also supply refrigerators, freezers, home laundry equipment, and other appliances under the same brand name.

When the customer comes in. the distributor wants to offer him a complete houseful of appliances right up to and including air conditioning.

As it expands the number of appliance types sold under a single brand name, the industry is reducing employment and stepping up mechanization.



LET'S TALK ABOUT

## HEAT TREAT STANDARDS

When you take a long look at today's heat treat standards, you'll find that many of them were originated or perfected by Holcroft and Company.

For example, back in 1922 the removable electric heating element was developed. As far back as 1934, Holcroft recognized the significance and importance of equilibrium constants and their value to controlled atmosphere heat treating. And in 1945, was initiated the use of refractories and ceramics in place of scarce and expensive nickel-chrome alloys in vital parts of the furnace. These are only three of many, many innovations which have become heat treat standards in the industry.

Pioneering in the past-forward thinking for the future . . . that's what you get when you invest in a Holcroft heat treat installation. And that investment is returned in the form of higher quality control standards and lower heat treat costs. Better investigate—today!

## HOLCROFT AND COMPANY



6545 EPWORTH BOULEVARD . DETROIT 10, MICHIGAN PRODUCTION HEAT TREAT FURNACES FOR EVERY PURPOSE

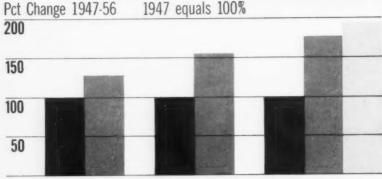
CHICAGO, ILL. . CLEVELAND, OHIO . HARTFORD, CONN. . HOUSTON, TEXAS . LOS ANGELES, CALIF. . PHILA., PA. CANADA: Walker Metal Products, Ltd., Windsor, Ontario

## FURNACES: Fewer Standards, More Sales

Trend toward custom-built industrial heating equipment means a record year for furnace makers . . . Appearance of natural gas in plentiful supply is changing designs . . . Automation reduces labor costs.

#### **Booming Years For Furnace Industry**





Workers Es

Establishments Shipment Volume

 DEMAND for custom-built, automatic furnaces in metalworking plants led the way to a record \$180 million year in 1956 for the nation's industrial heating equipment industry.

More customers are asking for ovens and furnaces that will do in one operation what several used to do. Standard furnaces are accounting for a smaller percentage of sales. And fuel economy is taking a back seat to process needs.

Furnace makers are faring well because of the tremendous surge in capital spending begun in 1955 by most industries. Record shipments in 1956 compare to \$158.4 million in 1954 and \$75.4 million in 1947. Order backlogs amounting to over \$80 million assure furnace makers of many busy months to come.

The swing toward custom-built furnaces has had some effect on increasing employment in the industry. In 1954 there were 8,300 workers compared to 6,400 in 1947.

### Industrial Furnaces and Ovens Industry—By Areas

		1954											
	Establish-	All em	ployees	P	roduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by	
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	number	manufac- ture <sup>2</sup>	
			\$1,000		1,000	\$1,000	\$1,000	(\$1,000)	(\$1,000)	\$1,000		\$1,000	
United States, total <sup>5</sup>	166	8,261	41.723	4,954	10,185	20.634	80.774	77,606	158,381	1,894	6,362	39,092	
New England	15	395	1,743	261	539	920	3,362	2,239	5.603	(D)	322	D	
Middle Atlantic	49	3,678	18,193	2,365	4,775	10.085	31,257	30,613	61,871	(D)	1,883	(D	
Pennsylvania	25	2,263	10.864	1.514	3,000	6.141	18,924	18,550	37.475	287	700	4,110	
East North Central	69	3,604	19,412	1.912	4.028	8.293	42.785	40,099	82,885	652	(D)	(D	
Ohio	24	1.541	8,096	714	1,423	2,935	20,478	23,773	44.252	203	1.537	10,040	
Illinois	20	1,184	6,488	582	1,279	2,484	11.122	8,698	19,821	238	1.041	6,86	
West North Central	6	379	1.524	268	552	828	1,942	3,366	5,309	33	(D)	(D	
South and West	27	202	849	145	289	525	1.424	1.286	2.712	34	479	2,380	

Footnotes, see p. 264. Source: 1954 Census of Manufactures

**NEW DESIGN** 

## MANCO Hydraulic Guillotine®



**MODEL MC 210** Capacity 1/2 "High speed . . . 1/2 second per cut for steel rod to 1/2". Full swivel action.



MODEL MC 35 Capacity 1" Cuts high carbon material including rein-forcing rod and heat treated chain to 1" diameter in 11% seconds per cut.



MODEL MC 65 Capacity 11/4"
Cuts 11/4" diameter steel in 2 seconds per cut. Can be modified to cut 15%" diameter

Big Time and Money Saver for Rod Mills and Users of Wire and Rod

Ideal for production cutting, trimming off cobbled ends, taking test samples and splitting bundles on

Manco has completely redesigned the Guillotine line of wire and rod cutters now used by major rod mills throughout the world. These new Manco Guillotine units give high efficiency, heavy duty performance, with a 75% slash in tool maintenance costs.

#### New Interchangeable Blade and Anvil

Interchangeable blade and anvil means wear points can be reversed for virtually double life. Three blade styles for various cutting requirements. There is a new simplified valve design with hardened and ground parts for longer life. Also, new Meehanite piston with large bearing surface and a new piston seal assembly that permits quick replacement.

These Guillotine units powered by Manco Hi-Thrust Electric Hydraulic Pumps

## Write for Complete Information

IA-I-A

Important Note: Also ask about trade-in offer en old model 200 HV-2L,

## WRITE FOR CATALOG

20 HV-1 and 21 HV-2L.

MANCO M	FG. CO., Bradley, Illinois
Please send:	
Catalog o	f new Guillotine Wire and Rod Cutters.
☐ Trade-in	information on Guillotine model(s)
************	
Name	
Firm	
City	ZoneState

bor costs.

Adding to the employment total

is a 54 pct increase in the number of companies during that period. There are 166 now. In 1947, there

Biggest forward steps in furnace design are toward faster heating, both for heat treating and hot-working. Metalworking companies are learning that metals can safely absorb heat at extremely high rates, so long as the heat is applied uniformly.

The one thing that has had the most influence on furnace design

in the past 10 years is natural gas.

A decade ago, natural gas was not

available in most localities. Elec-

tricity was often the cheapest

mission after World War II, the

fuel picture has changed. Gas of-

fers more advantages for indus-

trial purposes: ease of transporta-

tion and control, high heating

value, and economy. Furnace

builders are making the best of

these advantages when designing

new equipment. Now, gas and

solid fuel furnaces account for

about 80 pct of all industrial sales.

Induction di-electric accounts for

by convection-often with radiant

gas units-is a major development

in the last 10 years. Controlled

atmospheres for scale elimination

and carbon control in surface

New refractories reduce heat

loss and permit easier maintenance. New core baking ovens offer cleaner working conditions.

faster and more uniform drying.

dling fuel, stock and furnace re-

pair, are doing much to reduce la-

And automatic devices for han-

hardening are another.

Faster, more uniform heating

But since conversion of the Big-Little Inch pipelines to gas trans-

source of heat.

about 20 pet.

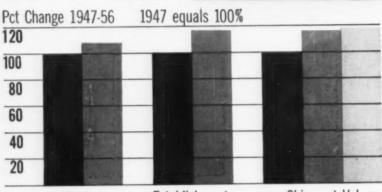
were 108.

## MACHINERY: A Delayed-Action Boom

Prosperity is catching up with metalworking machinery . . . Sales are high and backlogs are growing . . . Trend is toward big, more complex machines . . . Extrusion business up . . . Evolution in forging.

#### **Build-Up In Machinery Industry**





Workers Establishments Shipment Volume
Source: 1954 Census of Manufactures SHIPMENTS BASED ON '47 DOLLARS

◆ MAKERS OF metalworking machinery are riding a delayed-action boom. The prosperity that hit general industry in 1955 is just beginning to pay full dividends for producers of presses, rolling mills, shearing machines, hammers and other metalworking equipment.

Estimated sales of \$883 million in 1956 represented a gain of about \$45 million over 1954. The increase while not to be sneezed at did not tell the full story. In 1954 builders were living on old business. Sales were high but were starting to drop as backlogs declined. Today, sales are increasing and in most cases, so are new orders and backlogs.

United Engineering and Foundry Co. in Pittsburgh provides an example of how sales of metalworking machinery can lag behind current conditions. A major producer, United came out of 1954 with billings of \$58 million and a backlog of \$41.6 million.

## Metalworking Machinery Industry—By Areas

					195	54					194	7
Region and State <sup>1</sup>	Establish- ments.	All em	ployees	Pr	oduction work	ers	Value added by manufac-	Cost of materials	Value of	Capital expendi- tures.	All employees.	Value added by manufac-
region and State	number	Number	Payroll	Number	Manhours	Wages	ture2	etc.3	shipments4	new	number	ture2
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	499	59,419	293.586	44,232	92,242	202,265	512,879	326,508	839,393	20,908	54,988	302,842
New England	53	3.334	17,145	2,554	5,628	11,491	29,321	15,063	44.385	2,156	3,827	19,341
Connecticut	27	2,106	10,931	1,620	3,551	7,750	19.018	9,627	28,645	967	2,278	11,318
Middle Atlantic	117	17,813	84,912	13,611	27,263	59,560	159,863	87,806	247,672	4,422	18,352	89,925
New York	53	5,465	25,378	3,867	7,715	16,416	48,212	27,574	75,787	1,606	5,568	24.553
New Jersey	26	3,489	16.850	2,261	4,513	9,740	24,977	11,212	36,189	1.613	4,444	20,281
Pennsylvania	39	8,858	42.683	7.482	15,034	33,403	86,673	49,020	135,695	1,203	8,340	45,111
East North Central	224	31.163	160,121	23.176	49.665	112,036	272,589	197.975	470,550	11,771	26,540	163,390
Ohio	74	16.188	82.003	12.487	26,441	60,183	143,897	101,195	245,093	6,940	14,293	77.739
Illinois	76	11,558	60,300	8.232	18,129	40,404	97,201	81,108	178,310	3,639	8,241	60,510
Michigan	43	2,156	11,192	1,498	3,186	7,250	19,226	8,897	28,125	776	2.564	16,628
West North Central	25	1,451	6,474	1.041	2,086	3,968	9,958	7,744	17,702	268	1,864	10,000
South	17	3.567	14.556	2,400	4.653	8,243	25,221	9,155	34,377	1,021	(D)	(D
West	63	2,087	10,355	1,446	2.943	6,963	15,942	8,762	24,705	1,265	1,811	D
California	53	1,579	7.543	1.095	2,194	4.961	12.548	6.711	19,259	(D)	1.173	6,14

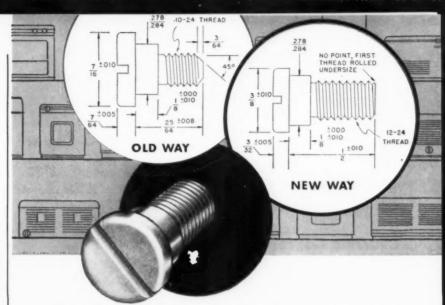
Footnotes, see p. 264. Source: 1954 Census of Manufactures

Despite capacity steel mill operations in 1955, United's billings dropped to \$48 million. However, the company's backlog rose to \$73 million during the same period. In 1956, United's first half billings were 24 pct over the same period in 1955 and its backlog climbed to \$117 million.

There is a trend toward bigger equipment. In the stamping field, this trend shows up in a growing number of transfer presses with 1000-ton capacities. Progressive die presses are showing steady growth. Automotive press design is tending toward big, self-contained units. Faced with the necessity of tearing down production lines at regular intervals, carmakers are asking for machines that have hydraulic and electrical systems inside.

In forging equipment, the trend has been away from hammers and toward presses. Shipments of forging hammers dropped from 588 in 1947 to 236 in 1954. Reasons include trouble getting skilled operators for hammers; and the expense of auxiliary equipment. The general market for forgings and forging equipment held up surprisingly well in 1956; the aircraft market for presses ranging up to 50,000 tons was very active.

In 1954, there were 53 extrusion presses sold. The majority of these were probably under 700 tons. Shipments in 1956 were up an estimated 50 pct over '54. Aluminum and aircraft manufacturers are stocking up on extrusion presses ranging from 8000 tons to 14,000 tons capacity. Also, there has been a mushrooming growth of independent aluminum extruders. Producing windows, furniture and similar home items, they use presses that run from 700 to 2000 tons.



## Townsend Design Service Reduced Cost of This Part from \$10 to \$5 per Thousand

The two parts shown above demonstrate how Townsend engineers saved an appliance manufacturer \$5.00 per thousand by redesigning a special fastener so that it could be produced by cold-forming. By redesigning this part a costly machining operation was eliminated.

The shouldered screw at left. above, an integral part of a major appliance, was originally produced by another method at a cost of about \$10.00 per thousand. Townsend engineers applied their extensive knowledge of coldforming techniques to the problem and by slightly changing the design found that the part could be produced for about \$5.00 per thousand -a clear savings of 50 % on a part used in great volume. The new part shown at right provides just as efficient a fastener as the old.

This is a typical example of how the Townsend Technical Sales Department can help you in your efforts to improve your products and reduce assembly costs. These men can serve you in several ways—they will act as fastening consultants to your design and production engineers—they will design special parts or recommend the best standard fasteners. They often study an entire assembly procedure and suggest improved techniques.

The Technical Sales Department has back of it a company with nearly a century and a half of wire drawing and cold-forming experience. Townsend regularly produces more than 10,000 standard and special parts and fasteners—has the capacity to manufacture more than 60-million pieces a day.

To learn how you may use Townsend services to effect substantial savings in material costs, speed production and improve your products, write today for illustrated bulletins or use the coupon below.

The Fastening Authority

## Townsend

NEW BRIGHTON, PENNSYLVANIA

Sales Offices in Principal Cities

Cherry Rivet Division . Santa Ana, California

In Canada: Parmenter & Bulloch Manufacturing Company, Ltd., Gananoque, Ontario

TOWNSEND COMPANY Post Office Box 237B New Brighton, Pa.

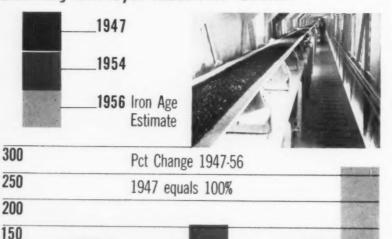
Please send Technical Sales Department Bulletins TL-89, TL-96 and TL-98.

Name	Title	
Company		
Street		
City	Zone	State

## **CONVEYORS: Moving Into New Markets**

Millions of dollars are lying around in untapped markets waiting to be scooped up . . . Producers have all they can do to keep up with current industrial demands . . . Capital expenditures are increasing.

#### Charting Conveyor Industries' Growth



Workers Establishments Shipment Volume

◆ A MOVING SIDEWALK capable of transporting 10,800 persons an hour through Hudson-Manhattan Terminal at Jersey City. Eight moving ramps that carry sports fans into Wrigley Field at Chicago. A proposed 103-mile conveyor across northern Ohio for hauling ore southbound and coal northbound.

These are forerunners of jobs that lie ahead for the nation's booming conveyor industry.

#### Markets Neglected

Even though 135 new manufacturers have sprouted up since 1947, the market potential is so extensive that many unexplored avenues are likely to remain untouched for some time.

Conveyor executives, whose hands are busy satisfying the needs of industrial customers, are eyeing with frustration the relatively virgin distribution market—especially terminal and wholesale warehouses. Material han-

## Conveyor Industry—By Areas

					198	54					194	1947	
	Establish-	All em	ployees	Pr	roduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by	
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>	
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	
United States, total <sup>5</sup>	388	32,367	161,410	22,264	46.037	95.783	286,868	192,159	479.027	10,519	24.578	143.515	
New England	19	427	1,938	322	659	1.306	3.011	2.049	5,060	90	268	1.287	
Middle Atlantic	78	5.755	27.012	3.791	7.493	15.546	50.393	39,142	89,537	1,781	3.504	22.874	
East North Central	161	19.161	100.785	13.351	28.022	60.425	180.021	107.907	287.929	6.533	16.528	98,199	
West North Central	44	2.653	11.859	1,798	3,729	6.720	21,866	17,111	38.978	743	1.295	7,403	
South Atlantic	11	313	1.216	215	443	711	2.079	2.576	4,655	59	D	D	
East South Central	10	1.826	7,713	1.307	2.733	4.911	10.215	7.119	17.334	428	D	D	
West South Central	18	517	2.064	352	718	1.127	3.648	2.657	6.306	161	D	D	
West	47	1.711	8.820	1.121	2.235	5.032	15.633	13.592	29.225	721	924	5.637	

Footnotes, see p. 264. Source: 1954 Census of Manufactures

100

dling, still done by manual labor in most warehouses, is ripe for conversion.

Another neglected field is the replacement market. Obsolete conveyors now operating in many older industrial plants are sorely in need of modernization to match efficiency of new machinery.

New capital expenditures in the conveyor industry, at a record \$10.5 million in 1954, are being stepped up to meet market potential. Sales in 1956 were estimated at \$1 billion. A comparison with previous years shows how the market has grown:

Value of shipments by the industry (including overhead cranes, hoists and monorails) totaled \$248.4 million in 1947, according to the 1954 U.S. Census of Manufacturers, just released. By 1954, the figure rose to \$479 million and last year it jumped to an estimated \$768 million.

Largely responsible for the phenomenal growth to date is the trend toward automation with its need for more and better material-handling devices. Since 1947, engineering hours within the industry have increased 50 pct in relation to shop hours.

Total employment increased 32 pct from 1947 to 1954, but only 23 pct were production workers, reflecting added engineer employment. The industry in 1954 provided work for 32,400.

Improvements in components, such as 5-to-1 reduction in the size of electric motors, use of lighter and stronger metals, development of steel cord belting and better bearings, bring changes.

Two fields where conveyors are bound to expand soon are (1) the long haul for bulk materials, and (2) the short haul for passengers.



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All seven are conveniently located in principal industrial areas. Each is staffed by expert metallurgists, and is well-stocked to give you speedy service.

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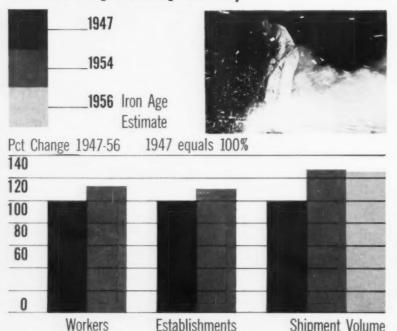
WHEELOCK, LOVEJOY & COMPANY, INC.

126 Sidney Street, Cambridge 39 Massachusetts

## **WELDING: A Bead On Record Sales**

Growing popularity of high-speed welding equipment sets the pace for 1956... Improved structural technique and stainless steel welding offer huge potential... Electrode technology is advancing.

#### The Growing Welding Industry



◆ THE ACCENT in welding today is on faster and faster production methods with built-in controls making an easier job for the welder. Preliminary reports on the 1954 Census of Manufactures just issued confirm trends apparent earlier from welding manufacturers sales figures. And the end is not in sight.

The census indicated that shipments of electrodes in coils for automatic arc welding almost tripled between 1947 and 1954 from 7.4 to 21.2 million lbs, indicating the extent of the trend toward submerged arc and other automatic welding processes. And ever-increasing sales of iron powder coated electrodes, designed especially for high speed production welding and introduced fairly recently, show the trend is gaining momentum.

Higher deposition rates are also making headway in hard-surfacing through laying down metal

## Electric Welding Apparatus Industry—By Areas

SHIPMENTS BASED ON '47 DOLLARS

					198	54					1947	
	Establish-	All em	ployees	Pr	oduction works	ers	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	\$1,000	\$1,000	\$1,000	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	110	8.186	45.719	5.483	11,399	26.426	78.645	90.199	168.846	4.713	7.265	57.310
New England	4	138	801	87	165	355	1.345	652	1.997	109	382	1.366
Middle Atlantic	21	1.062	4,989	606	1.240	2.451	7.607	12.763	20.370	1.551	528	3.277
East North Central	63	5.685	34.267	3.879	8.181	20.435	59.714	63.058	122.772	1,611	5.343	45.531
Ohio	11	2.593	16,555	1.701	3.463	9.414	30.163	35.221	65.385	997	2.891	29.306
Michigan	31	1.763	11.215	1.313	3.002	7.496	18.319	15.328	33.648	337	1.268	9.782
West North Central	14	433	1.824	293	564	986	3.275	3,045	6.321	78	403	3.654
	17	866	3.836	615	1.246	2.198	6.703	10.679				

Footnotes, see p. 264. Source: 1954 Census of Manufactures

Source: 1954 Census of Manufactures

rather than using tool steel for wearing surfaces. Census figures indicate combined shipments in 1947 of low alloy high strength and stainless electrodes was less than low alloy high strength alone in 1954.

Shipments for 1947 for these products were 21.7 million lb compared to 37.6 million in 1954. This method of surfacing is coming into increasing vogue in road machinery, quarrying equipment, cement mills, engine crankshaft journals for steel rolling mills.

One factor not indicated in the preliminary report on welding equipment is the growth of the rectifier type welder. These were developed by several of the dozen or so basic quipment manufacturers to compete with existing motor-generators and transformers.

Their main advantage is in converting alternating current to direct current without moving parts. Earlier last year, double units were introduced which combine both the rectifier and transformer and offer ac or dc power at competitive prices.

Sales of welding equipment and supplies in 1956 are estimated to be 10 pct ahead of 1955, or approximately \$192 million, according to IRON AGE estimates. Most builders feel the steel strike will not materially hold down future sales. Shipments in '47 were \$103.7 million, in '54, \$168.8 million.

Greatest technological potential for the next few years is building more and more automatic control into high speed production welding equipment. Industry leaders point out that since 86 pct of welding cost is in the labor factor, this presents the greatest opportunity for cost saving.



## FOUNDRIES: Molding a Bright Future

Sales of \$3 billion on an all-time record of 15 million tons estimated for '56 . . . Trend is toward faster, high production methods . . . New developments include CO<sub>2</sub> hardening and shell molding.

#### **Changing Picture For Foundries**



Pct Change 1947-56 1947 equals 100%
250
200
150
50

Workers Establishments Shipment Volume
Source: 1954 Census of Manufactures SHIPMENTS BASED ON '47 DOLLARS

◆ TARGET for gray iron foundries in 1956 was an all-time record of 15 million tons and association leaders think they might have made it. The present record is only a shade short — 14.9 million tons — in 1951. And in 1955 they came close at 14.8 million.

Estimated total sales for '56 are seen as \$3 billion if the production figure of 15 million tons is realized. Sales in 1955 for the approximately 2400 founders were \$2.9 billion. Shipments in 1954 were worth \$1.4 billion, compared with \$1.2 billion in 1947.

A high degree of mechanization is indicated because production records are being set with fewer employes and fewer plants. Trend is highlighted in new statistics on the 1954 Census of Manufactures of the U. S. Dept. of Commerce. For the gray iron foundry industry this indicates that in 1947 there were 173,813 foundry workers who turned out products of

## Gray Iron Foundry Industry—By Areas

			1954											
Region and State <sup>1</sup>	Establish-	All om	ployees	Pr	oduction work	era	Value added by	Cost of		Capital expendi-	All	Value added by		
region and State.	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	number	manufac- ture <sup>3</sup>		
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)		
Inited States, total <sup>3</sup>	1.413	133,884	657,474	118,263	230,217	459,020	848,096	572,636	1,418,733	40,939	173,813	732,807		
lew England	119	0.282	24,511	5,655	11,112	20,358	36,520	18,968	52,489	1,530	9.056	39,146		
Aiddle Atlantic	270	21,604	80,075	18.953	36,650	72,025	131,268	90,879	221,948	5,408	29.791	128,293		
ast North Central	499	67.250	301.053	58,736	114,212	246,151	444,482	297,193	741,676	29,979	89,413	378,201		
Vest North Central	117	5.874	20.265	4.953	9,284	16,684	30,453	16,427	46,881	722	8,924	38,993		
outh Atlantic	115	5.780	10.471	5,189	10,287	16,394	31,385	22,099	53,485	2,291	6.991	(D)		
net South Central	87	16.208	58,542	14,857	28,967	50,325	98,279	83,949	182,229	5,456	17,748	(D)		
Vest South Central	59	3,665	12,571	3,316	6,792	10,732	22,542	13,708	38,281	1,093	2,602	(D)		
Aountain	29	1,653	6,602	1,440	2,822	5,413	11,986	10,484	22,430	2,001	(D)	(D)		
acific	118	5,863	25.331	3,158	10,098	20,932	39,198	22,143	81,341	1.385	7,875	(D)		

Feetnetes, see p. 264. Source: 1954 Census of Manufactures

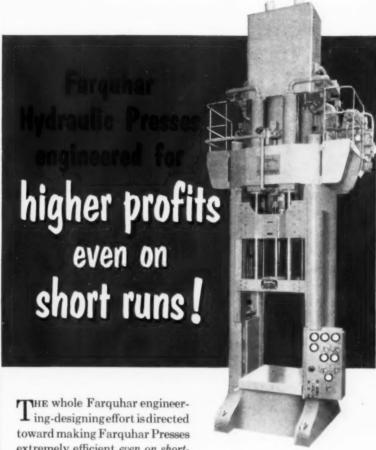
\$732 million in value added by manufacture. By 1951 the number of workers dropped 23 pct to 133,-884 but they piled up \$846 million added manufacturing value, an increase of 15 pct. Number of foundries has also decreased 15 pct in the period from 1655 to 1947 to 1413 in 1954.

The answer is that the big foundries are getting bigger and the small ones are becoming more highly specialized or non-competitive. Thus the industry is working for continually faster, high production methods to keep selling prices per unit down.

The foundry industry today is buzzing with technical improvements. Biggest advance in the last year has been the CO2 process for hardening cores and molds without drying ovens, thus increasing capacity without additional large size investment. Increased interest in shell molding is also raising the level of sand molds and use of nodular and pearlitic malleable iron in automotive crankshafts. And a real dark horse is a new alkaline earth haloid process recently introduced by Allis-Chalmers for lower cost production of nodular iron.

The Gray Iron Founders Society estimates that about 500 foundries in the U. S. are now using the CO<sub>2</sub> process compared to about 50 a year ago, most of whom were then just curious. The process is ideally suited to jobbing work although there are some problems which occur in cleaning cores and in removing them from the completed casting. It is also used for making dry sand molds.

Shell molding is becoming increasingly popular and also raising quality standards in conventional sand mold work.



The whole Farquhar engineering-designing effort is directed toward making Farquhar Presses extremely efficient even on shortrun operations. Farquhar's new triple-acting press with electric magnetic controls is typical of this designing plan. The electric controls of this press provide for fast, easy set-ups and fast, accurate cycle operation—two important advantages that guarantee higher production profits regardless of the size of the run.

We invite you to write for information or ask for our recommendations and proposals.

## A. B. FARQUHAR DIVISION The Oliver Corporation

Press and Special Machinery Department York 24, Pennsylvania 575-Ton Farquhar Triple-Acting Press with Electric Magnetic Controls. The first of its type with these controls. Advantages: unlimited speed changes—fast cycle time—no cams to adjust—smooth motion to protect expensive dies—4-point blank holder pressure adjustment. For complete facts write for Bulletin A-200.

## Special Machinery Built to Your Requirements...

Our staff works with the finest equipment to build your special machines economically. Your inquiry will receive prompt attention.



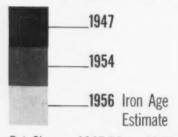
Farquhar PRESSES

Also Manufacturers of Farquhar Conveyors

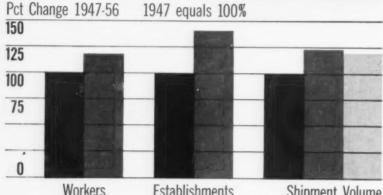
## **CONTROLS: Hitting the \$1 Billion Jackpot**

Electrical control industry estimated to have registered over \$1 billion in sales in 1956... This is second entrance into the select circle... Report much product development.

#### **Over The Billion Barrier**







Source: 1954 Census of Manufactures
Source: 1954 Census of Manufacturers.

Establishments Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS
Shipments in '47 dollars

• ELECTRICAL control industry has scored its second billion. Industry shipments entered the select billion dollar circle in 1954. They jumped an estimated 25 pct over that figure in 1956.

Official confirmation of the boom comes from the 1954 Census of Manufacturers. The report on the electrical control apparatus industry (S.I.C. Code 3616) shows that value of shipments roughly doubled between 1947 and 1954. The classification includes control devices used in the distribution as well as the end use of current.

Value of industry shipments increased from \$579.1 million in 1947 to approximately \$1.1 billion in 1954. It's estimated that shipments last year were about \$1,250 billion, although in terms of constant 1947 dollars this represents a slight decline from 1954.

Establishments increased from 321 in '47 to 451 in '54. Number of employees jumped from 67,500 to 79,300; production workers increased from 49,700 to 56,200.

## Electrical Control Apparatus Industry—By Areas

					19	54					194	7
	Establish-	All em	ployees	Pr	oduction work	era	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc. <sup>3</sup>	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>8</sup>	451	79,295	361,334	56,170	111,344	228,208	700,422	396,121	1,000,544	31,191	67,461	358,431
New England	45	7.117	28.954	4,795	9.482	17,653	48,559	31,436	79,995	( <b>D</b> )	5,208	25,528
Middle Atlantic	124	30,194	143,234	20,549	40.568	89,166	308,221	172,489	480,711	( <b>D</b> )	29,528	151,750
East North Central	146	30,475	140,733	22,104	43,358	90,155	256,666	124,317	380,985	14.695	25,533	140,687
West North Central	25	3,598	14,614	2,728	5.864	9,087	25.915	16,851	42,767	513	2,546	14,876
South Atlantic	20	1,831	6,404	1,381	2.798	4,023	10,680	9,839	20,519	4,024	( <b>D</b> )	(D)
East South Central	7	639	3.229	487	945	1,913	7,163	5,502	12,666	143	(D)	(D)
West South Central	16	745	3,209	516	1,102	1,959	5,725	5,618	11,343	289	(D)	(D
Mountain	3	60	172	37	87	102	239	337	578	5	( <b>D</b> )	(D)
Pacific	. 66	4.634	20,783	3,568	7,166	14,143	37,248	29,728	66,977	1,151	(D)	(D)

Footnotes, see p. 264. Source: 1954 Census of Manufactures

## FROM FOOTE BROS. Vari-Mount VARIABLE SPEED MOTORIZED DRIVE

The Census report reveals impressive growth in the industry.

For example, shipments of electrical controls (not counting welding) increased from about \$7 million in 1947 to \$14 million in 1954. This is in line with the overall growth rate but just a foretaste of things to come.

Control producers say that electronic tubes were not rugged enough for many production jobs. They feel this problem has been licked through the development of transistors and magnetic amplifiers. They look for static control (no moving parts) to come into its own over the next 10 years.

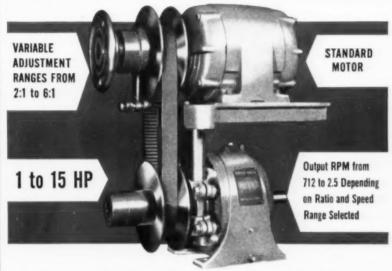
In the whole field of industrial automation, gains have been impressive. Shipments of electrical control equipment (excluding railway, motor vehicle) came to over \$330 million in 1954 as against \$170 million in 1947.

#### **Outside** Automation

Materials handling controls, along with brake and mill controls, emerge as a new \$24 million category in the 1954 report. The increasing importance of control centers as a replacement for individual machine controls is indicated by their appearance as part of a new \$45 million classification

But more than two-thirds of the control apparatus items fall outside the range of industrial automation. Nearly \$700 million of the 1954 shipments were accounted for by things like switches, circuit breakers, busways and relays.

Regarding geographical distribution, the Census shows that the electrical control industry is largely concentrated in New York, New Jersey, Pennsylvania, Ohio, Illinois, and Wisconsin.



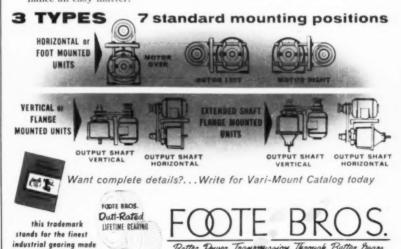
VARI-MOUNT—the new Variable Speed Motorized Drive offers infinitely variable speed selection, greater flexibility of operation, wide adaptability, easier maintenance and the sound design you expect from Foote Bros.

With a Vari-Mount, you can use your own motor—old or new NEMA Standard—or, the unit can be supplied with any standard motor of your choice. The Vari-Mount Reducer incorporates Duti-Rated Lifetime Gearing with file-hard tooth surfaces and tough, ductile cores for maximum life

and efficiency.

Positive handwheel control of the adjustable pulley permits pin-point accuracy in speed selection over the entire range. Vari-Mount Units may be equipped with Remote or Automatic speed selection devices if required. Spring loaded, self-centering Variable Pulley and close-coupled in line design insures permanent belt alignment, smoother performance, and minimum overhung load on motor bearing. No thrust load is imposed on motor bearings are any spread or during speed schanges. motor bearings at any speed or during speed changes.

Quick belt changes made possible by the wide-open design of the Vari-Mount, together with easily accessible lubrication fittings make maintenance an easy matter.

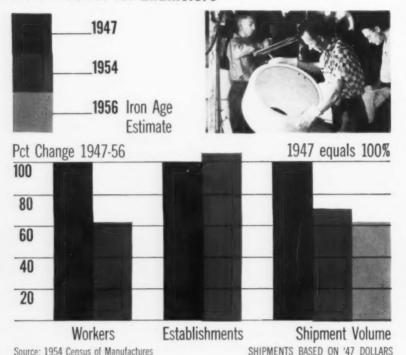


FOOTE BROS. GEAR AND MACHINE CORPORATION 4565 SOUTH WESTERN BOULEVARD . CHICAGO 9, ILLINOIS

## **ENAMELING:** Gains Ground In New Fields

Vitreous enameled products industry has been running into stiff competition in some conventional lines... But market and product research is an offsetting... 1956 shipments considered good

#### How It Looks for Enamelers



◆ FORCED FROM the pantry shelf by aluminum and stainless steel cookware, the vitreous enameling industry is developing a huge new market in the field of architectural paneling.

This market, together with increased demand for porcelainized hot water tank liners, is revitalizing an industry that suffered a serious setback in 1954. For the immediate future, the picture looks bright.

#### Captive Trend

With big appliances makers doing more of their own porcelainizing, the trend in the industry is toward more captive plants and fewer independent companies. However, the 50-odd independent companies now operating are getting their share of a revived market that is approaching the \$500 million mark in annual shipments.

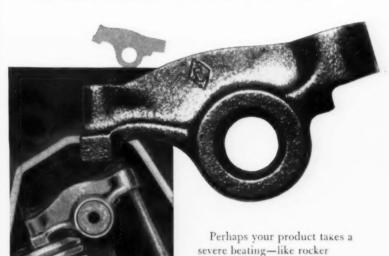
They get most of their orders for such things as home appliance parts, architectural items,

## Vitreous Enameled Products Industry—By Areas

					195	4					*1947	
Region and State <sup>1</sup>	Establish-	All emp	loyees	Pr	oduction works	ers	Value added by	Cost of	Notes of	Capital expendi-	All	Value added by
region and State	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			\$1,000		(1,000)	\$1,000	(\$1,000)	(\$1,000)	\$1,000	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	50	7,157	24,856	5.937	10.850	18.853	35.572	28,234	63,808	1,208	11,560	42,338
Northeast	27	2.523	8.409	2.119	3,948	6,371	11,781	9,118	20.897	419	3.186	12,638
Pennsylvania	8	1.897	6.013	1.615	2,887	4,737	8.311	6.600	14,912	318	2,482	9,837
East North Central	12	2,754	10,565	2.213	3.921	7,947	14,271	11,795	26,068	286	5,821	20.749
Ohio	7	2,130	8,016	1.652	2,865	5,903	11.068	9,700	20,768	193	4.609	14,842
South and West	11	1,879	5,881	1.603	2.980	4.533	9.519	7,322	16.844	500	2.553	8,954

it's only part of the HTM\* story...

## **FATIGUE** RESISTANCE



\*Hi-Tensile (Heat-Treated) Malleable \*\*HTM-228 metal, liquid quenched, x2000, etched



really score. But HTM castings don't stop there. Other major advantages of HTM metal are high fluidity that casts easily into complicated shapes . . . high ultimate strength ... excellent non-seizing properties . . . machinability

index of 80-90 (B1112 steel=100).

arms, for instance. Then you're

interested in fatigue resistance

And that's where HTM castings

under elevated temperatures.

Look into the advantages of HTM metal. It can improve the service performance—and sales performance-of your product.

AA-3699

plumbing fixtures, and tank liners -plus utensil work. The Census of Manufactures shows the industry shipped \$76.3 million worth of products in 1947. In 1954, shipments dropped to \$66.2 million.

Fortunately, demand for hot water tank liners and architecturals came from behind to bolster the sagging sales curve and in 1955 the industry regained lost ground.

During the period 1947-54. which saw a number of independents absorbed by large appliance makers, companies increased from 47 to 50. But in the same period, number of workers dropped from 11,600 to 7,200.

#### Color Plus Durability

While metallurgy is changing the picture in housewives' cooking habits, porcelain enamel research is altering the artistic preferences of architects and the design preferences of heating engineers.

Porcelainized metal curtain-wall panels used in exterior building construction are easy to fabricate, they are durable and put all the colors of the rainbow at the architect's disposal.

Small appliance makers are going in for colored porcelain enameling. At least two major manufacturers are coming out with colored porcelainized toasters.

Hot water tank producers now are turning out 70 pct of their tanks with "glass," or porcelainized, liners. Durability is the advantage here.

Major technical advances made by the industry since 1947 include low temperature firing, thinner coatings, new base metals, better chemical resistance.

The industry is now able to porcelainize materials at 1350°F or less-thus opening new markets.

## NATIONAL MALLEABLE CASTINGS COMPANY

Established 1868

Cleveland 6, Ohio

The nation's largest independent producer of malleable and pearlitic malleable

## **AIRCRAFT: Sales Gaining Altitude**

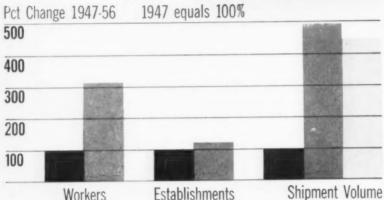
Commercial jet transport contracts are coming in fast . . . But the big money is in military orders . . . \$9 billion a year in defense contracts is expected by 1960 . . . Guided missiles growing in importance.

#### Air Age Makes New Business



Source: 1954 Census of Manufactures





 MILITARY SPENDING will continue to be the difference between feast and famine in the aircraft industry.

Since before World War II, planemakers have relied heavily on government contracts for revenue. And despite a current boom in commercial jet transport orders, military work is still the main source of income for most producers.

Pentagon planning calls for the most powerful and up-to-date air force in the world. Spending will hit \$9 billion per year by 1960, \$12 billion by 1965 and \$14 billion by 1970.

A shift to guided missile use means production tooling in the industry will undergo many changes in years to come. These weapons are now adjuncts to manned aircraft. But the day isn't too far off when the nation's striking power will rely almost 100 pct on missiles, say some experts.

In the field of commercial trans-

## Aircraft Industry—By Areas

SHIPMENTS BASED ON '47 DOLLARS

		1947										
	Establish- ments, number	All employees		Production workers			Value added by	Cost of	Value of	Capital expendi-	All	Value added by
Region and State <sup>1</sup>		Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Work Done4	tures, new	employees, number	manufac- ture <sup>2</sup>
			\$1,000		1,000	\$1,000	(\$1,000	(\$1,000)	\$1,000	(\$1,000)		\$1,000
United States, total <sup>5</sup>	72	457,618	2.277.319	320.445	654.781	1,441,632	3,448,876	2.918,271	6.367.147	59.445	146.625	605.983
New England	4	6.083	28.711	3.786	7.765	16.140	42.316	30.850	73,166	D	8,193	(D)
Middle Atlantic	14	56,546	305.763	40,684	85.240	200,186	483,795	367.275	851,070	(D)	(D)	(D)
New York	10	51.004	278.736	36.998	77.665	184,867	440.796	325.983	766,779	5,240	13,968	55,536
North Central	9	74,170	348,561	52.748	110.712	238,572	530,987	671.350	1,202,337	2,315	12.923	59,365
Kansas	5	44,996	209.209	32.829	59.927	152.128	296.659	550.957	847,616	872	D	(D)
South	16	100,556	480.608	73.692	144.060	317,558	654,455	565,118	1.219.573	17.010	29.489	114,698
Maryland	4	27.016	125.598	19,996	38.864	83,871	195,529	155.303	350.832	( <b>D</b> )	16,184	(D)
Texas	7	41,148	204,147	30.279	59.003	136.907	255.303	134.609	389,912	6.585	12.944	(D)
West	29	220.260	1.113.674	149.532	307.000	669.174	1.737.320	1.283.675	3,020,995	34.212	80,008	341.474

Footnotes, see p. 264. Source: 1954 Census of Manufactures

port, since 1955 planemakers have obtained orders for 600 jets and turboprops worth over \$2 billion. This work will keep the plants humming through 1960.

On top of this, there's another \$7.5 billion in commercial orders in the cards for the next 15 years.

When aircraft buying is traced back into supplier industries, it proves to be a big customer for metalworking. The industry eats up 20 pct of the nation's annual aluminum production; 1/2-million tons of steel alloys, carbon steel, copper and copper base alloys. It is a huge market for machine tools, equipment and services.

Today the aircraft industry has a \$17.2 billion backlog, only 9 pct under the 1953 post-World War II

peak of \$18.9 billion.

Outlook: Work will stay at top speed in 1957, and probably for many years beyond. Sales in 1957 should reach \$8.5 billion, up slightly from the \$8.3 billion in 1956.

Value added by manufacture jumped from \$1.2 billion in 1947 to \$8.3 billion in 1954, according to the 1954 Census of Manufactures. In 1956, value added is estimated at \$5 billion.

However, it should be noted that 1947 was the post-World War II low point in airframe weight produced-29 million lb. In 1956 the total was 125 million lb and should hold at that figure through 1957.

Between 1947 and 1954, employment climbed from 146,600 to 475-, 600-an increase of 212 pct. The number of companies increased from 58 to 72.

Aeronautical engineers are at work on planes that will fly at speeds beyond 3000 mph. Tomorrow's planes will require new materials, machine tools, processes, and equipment.

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REPRESENTATIVES IN PRINCIPAL CITIES

## FASTENERS: Two Big Years In A Row

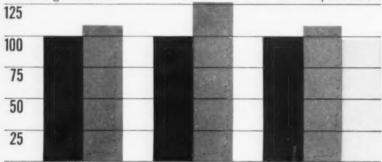
Another year as good as 1956 is firming up for the fasteners industry . . . Autos, construction, railroads ring cash register . . . Rivets and high-strength bolts compete in construction.

#### Rapid Expansion In Fasteners



Pct Change 1947-56

1947 equals 100%



Source: 1954 Census of Manufactures

Workers

Establishments Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

◆ FEW METALWORKING industries exceeded the 51 pct jump in value of shipments shown by fasteners between 1947 and 1954—and still the industry continues to grow.

Preliminary reports of the 1954 census of manufactures indicate sales within the industry of \$699.5 million in 1954 compared with \$463.8 million in 1947. Projected on this basis, sales for 1955 totaled about \$723 million and for 1956 about \$724 million. Shipments by all producers in 1947 were \$483.4 million and in 1954 were \$704 million.

For 1956 the industry expected about a 6 pct increase over 1955 despite the blow which fastener-making subsidiaries of steel producers took during the five-week steel strike. Beside the loss in actual production, many short-term delivery orders were placed with other firms. The loss was still being felt at year's end with inde-

## Bolts, Nuts, Washers and Rivets Industry—By Areas

	1954											1947	
Region and State <sup>1</sup>	Establish- ments, number	Alt employees		Production workers			Value added by	Cost of	Value of	Capital expendi-	Alt	Value added by	
negion and State		Number	Payroll	Number	Manhours	Wages (\$1,000)	manufac- ture <sup>2</sup> (\$1,000)	etc.3 (\$1,000)	shipments <sup>4</sup> (\$1,000)	tures, new (\$1,000)	emproyees, number	manufac- ture <sup>2</sup> (\$1,000)	
			\$1,000										
Inited States, total <sup>5</sup>	457	53.729	246.235	42.309	88,427	173,019	411,662	287,862	699,523	26,090	49.235	285,451	
lew England .	68	9.918	41,817	7.872	16,851	30,309	68,490	38,774	105.264	2.949	11.157	52,583	
Middle Atlantic	90	12.131	55.255	9.043	17.958	36,005	87,123	58,819	145,943	6.477	11,105	60,738	
East North Central	220	27.483	131.150	22,108	44,976	94,082	220.348	165,023	385,369	13.995	24.368	159,169	
West North Central	7	488	1,897	368	690	1.227	3.209	1.837	5.047	101	526	2,317	
South Atlantic	6	888	2,157	554	1,139	1,724	5.020	4.056	9.077	640	(D)	(D)	
East South Central	6	661	2,643	566	1.072	2.039	6.483	4.583	11.066	D	749	(D)	
West South Central	7	125	500	97	209	334	1,143	925	2.068	·D	D	(D)	
West	53	2.255	10,815	1.701	3.528	7.297	19.843	15.844	35.687	1.426	843	5.007	

Feetnotes, see p. 264. Source: 1984 Census of Manufactures

pendent producers generally working at a higher rate than steel company subsidiaries.

Some of the larger independents see about a 10 pct increase in 1957 over 1956. This is predicated on four main factors: higher automobile production, no let-up in industrial construction, continued heavy railroad car building and some improvement in farm implement construction. Some specialties like mine roof bolts and oil and gas machinery fasteners also promise to stay at high levels during 1957. Automotive markets generally take about a quarter of the fasteners, the largest single market.

Closest thing to a skirmish in the fastener field is the continued running contest between high strength bolts and rivets in construction.

While rivet manufacturers acknowledge gains made by high strength bolts in field construction, they attribute it to the shortage of skilled construction workers. On fabrication in shops, they feel they are holding their own but there they have to fight off the welders. Biggest recent windfall for rivetmakers has been continued freight car building.

High strength bolt manufacturers claim their output has doubled in the last year for its single greatest spurt since introduction about 5-7 years ago. Facilities for producing them are booked to capacity and must be sandwiched in with conventional production.

A major shift in markets is taking place in aircraft fasteners. Specialty producers are getting a good percentage of high-cost, high-labor factor aircraft fasteners, some costing \$20 each.



## Your Engineer is Right!

**Investment Casting permits** new approaches to design and production engineering, unbound by the restrictions of traditional metallurgical practices and manufacturing techniques.

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#### CASE IN POINT!

#### Freedom of Design

The rudder over-balance eliminator used on the jet bomber is an investment casting of specification QQ-M-55 Magnesium, Alloy AZ-92. This intricate design is more economically produced by investment casting than any other process, permitting design freedom and assuring quality performance.





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## **OILFIELD EQUIPMENT: Rigs To Riches**

Offshore drilling and secondary recovery operations are shaping trends in oilfield machinery and tools . . . Since 1954 it's been a buyers market, but industry growth is marked . . . Competition healthy.

#### Banner Year In Oil Fields





Source: 1954 Census of Manufactures

Workers

Establishments Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

• SITTING on a strong but volatile market, makers of oilfield machinery and tools look for another banner year.

First half figures indicated a 25 pct jump in 1956 shipments of drilling rigs, sucker rods and other devices for tapping oil supplies. Value of shipments by the end of the year might well have gone over the billion mark.

Backing this prosperity is the climbing demand for oil. Domestic demand is averaging 8.9 million bbl a day; should hit 10 million bbl next year. To meet this need, oil men will drill about 58,000 wells this year, or 13,500 more than in 1951 and probably 20,000 less than in 1965.

More than 400 companies are supplying the equipment needed for this activity, compared to 345 in 1945 and 230 in 1947. Among the largest are the oilfield supply divisions of major steel mills.

Whenever a new well is drilled, new casing and tubing must be

## Oil Field Machinery and Tools Industry—By Areas

		1947										
	Establish- ments, number	All employees		Pı	oduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>		Number	Payroll	Number	Manhours (1,000)	Wages (\$1,000)	manufac- ture <sup>2</sup> (\$1,000)	materials etc. <sup>3</sup> (\$1,000)	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup> (\$1,000)
			(\$1,000)						(\$1,000)	(\$1,000)		
Inited States, tetals	345	33.686	181,801	24,143	49,578	102,320	318,737	194,045	513,383	18,188	29,177	171,268
Vorthoast	14	1,988	7,955	1.571	2,750	5,653	10,205	10,778	20,983	888	2.247	8,786
Pennsylvania	12	1,950	7,799	1.543	2,694	5,543	9,765	10,396	20,161	685	(D)	(D)
East North Central	23	2,256	10,599	1,701	3,486	7,800	15,834	13,232	28,787	531	2,294	9,246
Ohio .	10	1,801	8,841	1,378	2,797	6.210	12,157	10,360	22,518	295	2,224	8,905
West North Central	13	1,053	4,501	782	1.514	2.791	9,972	7,049	17,022	249	1,330	7,746
South.	227	22,561	108,521	18,189	33,760	69,278	230,900	135,265	366,166	14,602	17,968	108,451
Oklahoma	88	5,656	25,205	3,878	7.734	15.057	39,150	39,628	78,977	1,203	3,854	(D)
Texas	145	15,959	79,606	11,499	24,384	51,362	188,232	88,801	274,034	13,201	13,446	78,419
Mountain	8	469	2,311	282	623	1,121	4.234	4,675	8,909	32	(D)	(D)
Pacific .	62	5,358	27,823	3,635	7,480	15,974	47,890	23,644	71,534	2,102	( <b>D</b> )	(D)
California	62	5,358	27,823	3,835	7,480	15.974	47,890	23.844	71.534	2,102	5,305	38,770

Foetnotes, see p. 264 Seurce: 1954 Census of Manufactures

ordered. Once used, these products are rarely, if ever, recovered. It is a big factor in the shortage now being experienced in oilfields goods.

But the situation in oil country equipment is different. Most equipment items can be reused. The demand for these items is less rigidly pegged to oilfield activity. Equipment sales rose less than 1 pct in 1954 despite a 10 pct jump in well drilling.

Offshore drilling is calling for equipment designed to operate on platforms 100 ft above the sea floor.

The trend toward deeper drilling has played a part in the swing toward rotary equipment and away from cable tool drill units.

Average well depth (about 4000 ft) has increased only 500 ft since 1947 and actually declined a few feet last year. But more important than depth is drilling speed. The high cost of drilling, the need to get at oil before leases expire and the competition with nearby wells have all brought a demand for high speed drilling equipment.

Problems of the equipment maker are many. The current shortage of tubular products will cut into his market by reducing the number of wells drilled this year by 1000.

Equipment makers increased their use of nickel bearing stainless by 200 pct in 1955: they could well be hit by the nickel pinch.

But the biggest problem is gaging the twists of a special market. When the rest of the economy slumped in 1954, oil field activity spurted.

Equipment makers must stay on top of other market quirks. At the end of 1955, there were a record 3300 drilling rigs in operation.



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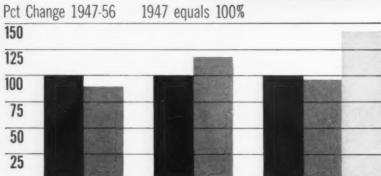
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## STEEL FOUNDRIES: RR Cars Pace Market

High volume of freight car building program last year steered steel foundries to best peacetime year . . . Continuing activity through first half of '57 expected . . . New techniques gain importance.

#### A Decade of Steel Foundry Growth





Source: 1954 Census of Manufactures

Workers

Establishments Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

• WITH THE AID of a healthy shove from the railroad freight car building program, steel foundries had their best peace time year in 1956. The surge which hit its stride last year boosted the percentage of output going to the railroad industry from about 20 pct in '54 to about 40 pct in '56.

A 50 ton freight car uses about 7 tons of steel casting, a passenger car up to 10 tons and a locomotive up to 15 tons. These castings are principally in frames, side frames, bolsters, knuckles and couplers. High volume of rail car building promises to continue at least through the first half of 1957 with well over 100,000 cars still to be built.

New methods of materials handling, molding, coremaking and processing are consistently increasing quality and production.

Advance report of the 1954 Census of Manufacturers shows that 1954 was already 34 pct ahead of 1947 in value of shipments with

## Steel Foundry Industry—By Areas

	1954											1947		
Region and State <sup>1</sup>	Establish- ments, number	Atl employees		Pr	Production workers			Cost of		Capital expendi-	All	Value added by		
raegion and State-		Number	Payroll \$1,000	Number	Manhours	Wages \$1,000	manufac- ture <sup>2</sup> \$1,000	materials etc. <sup>3</sup>	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup> (\$1,000)		
									(\$1,000)	(\$1,000)				
United States, total <sup>5</sup>	241	55.824	245.058	46_289	86 960	181.929	361.604	179.900	541.505	16.530	62.335	262.935		
New England	7	989	4.237	810	1.635	3.158	6.194	2.769	8,964	275	883	4.018		
Middle Atlantic	65	18,436	81.043	14,927	27,429	58.307	120,412	65.733	186,145	4.554	23.196	92.928		
Pennsylvania	41	13,876	60.021	11.419	20.478	43.521	88,117	47.283	135,400	3,505	17.800	72.795		
East North Central	84	23.887	107,217	19.572	36.425	78,420	158,994	73,643	232,638	6.796	27,938	125,698		
Ohio	25	6.648	29,474	5,488	10.151	21.174	41.788	18.272	60.061	2.020	9.539	41.592		
Indiana	6	3.723	17.809	3.198	6.367	14.402	25.969	13.564	39.533	1.179	3.491	12.910		
Illinois	22	7.180	31.739	5.569	9.657	21,285	46.869	18,491	65.361	1.875	9.637	45,423		
Michigan	16	2.471	10.046	2.179	4,126	8.358	17.813	10.328	28,141	589	2.912	12,345		
Wisconsin	15	3.864	18,149	3,135	6.122	13,199	26,554	12.986	39.540	1,132	2.359	13.428		
West North Central	13	3 138	13.329	2.744	5.339	10,613	18,367	10.293	28,661	595	3.243	12,567		
South and West	72	9.370	39.229	8,233	16,128	31,428	57.629	27.461	85.095	4.307	7.075	27.724		

Footnotes, see p. 264. Source: 1954 Census of Manufactures

\$542 million worth turned out. From the steel founders viewpoint 1954 was a poor year, in fact the lowest in tonnage production since 1940.

The government survey also indicates a downturn of 10 pct in employment between '47 and '54 which has been reversed since then. Figures for the Steel Founders Society show employment of 45,200 in 1947, a decline to 29,800 in 1954 and a comeback to 39,200 for 1956.

Most of the heavier mechanization in steel foundries is aimed at giving the aching backs of foundry workers a lift. Materials handling equipment, sand conveyors, palletizing, fast shakeouts and improved molding facilities are all making steel foundries better places to work. Mechanization in the general commercial castings field is advancing year by year as shown by heavy investment in new equipment.

Most talked about technical advances in the steel foundry industry are core blowing, shell molding and the CO2 process for core drying without additional investment in drying ovens. Core blowing, introduced in this country about 5 years ago, involves blowing sand under pneumatic pressure into a core box from a hopper. This practice is growing widely. Cores in the 200-300 lb. range are being made this way. Another new development being looked into is core shooting. Sand is put into conventional coreboxes under pressure, something like extrusion.

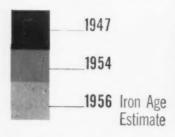
Steel foundries are doing some pioneering work in high temperature pouring in shell molds. Stainless is being poured regularly at about 2800° F and other steels at 2900° and 3000° near the breaking point of the binder.



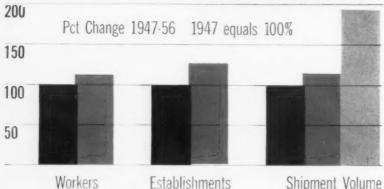
## INDUSTRIAL TRUCKS: A Big Lift In '56

With producers spending heavily for capital improvements, this segment of industry is experiencing its best sales year . . . New companies, variety of equipment offered are signs of a growing market.

#### An Industry Grows Up







Source: 1954 Census of Manufactures.

Shipments in '47 dollars

◆ THE INDUSTRIAL truck and tractor industry chugged through the first half of 1956 at levels 40 pct ahead of 1955's record production. With the pace maintained during the second half, shipments by the industry were expected to pass the \$500 million mark by the end of the year.

All signs point to heavy expansion within the industry, more new firms entering the market, sizable tehenological advances and marketing of a greater variety of material handling equipment. All are signs of a growing young industry.

Largely responsible for this growth are two factors:

- 1) Steadily rising labor costs throughout the economy.
- 2) Need for speedier material handling to keep up with faster production machinery.

The U. S. Census of Manufacturers shows that value of shipments in the industrial truck

## Industrial Trucks and Tractors Industry—By Areas

		1947										
Region and State <sup>1</sup>	Establish- ments, number	All employees		Production workers			Value added by manufac-	Cost of materials	Value of	Capital expendi- tures.	All employees,	Value added by manufac-
		Number	Payroll (\$1,000)	Number	Manhours (1,000)	Wages (\$1,000)	ture <sup>2</sup> (\$1,000)	etc. <sup>3</sup> (\$1,000)	shipments <sup>4</sup> (\$1,000)	new	number	ture <sup>2</sup> (\$1,000)
										(\$1,000)		
United States, total <sup>5</sup>	244	15.710	70.974	10,980	21,884	44,165	121.854	121,074	242,929	6,850	13,926	81,517
Northeast	54	4.381	19,220	2.842	5.582	11,397	34.795	23.631	58.426	1,487	3.737	20,004
East North Central	97	7.660	35.749	5,406	10,768	22,514	59,710	68.825	128,537	4,406	7,342	50,008
West North Central	18	1.046	4.511	764	1,612	2.856	7.333	7.375	14,708	463	463	2,309
South Atlantic	18	383	1,131	307	588	809	1.934	1.732	3.667	124	529	1,934
East South Central	10	264	914	225	491	638	1.373	1.306	2.679	(D)	184	624
West South Central	7	246	1.043	191	376	736	1.978	2.097	4.076	(D)	130	466
West	40	1.727	8.406	1.242	2.464	5.211	14,729	16.105	30,835	310	,541	16.177

Footnotes, see p. 264. Source: 1954 Census of Manufactures

# 1 specially-tooled T-W welder assembles 15 bumper guards

and tractor industry in 1954 was \$242.9 million compared to \$162.2 million in 1947. In 1955 sales jumped more than 100 pct over 1954. One of the industry's big customers in this era of huge capital expenditures is the steel industry.

Standardization on a large scale within the industry is not feasible because industrial truck requirements are so variable. This makes the field a fertile one for small companies. Consequently the number of firms in the industry increased from 196 in 1947 to 244 in 1954—a jump of 24 pct. Geographical location of the plants is widespread.

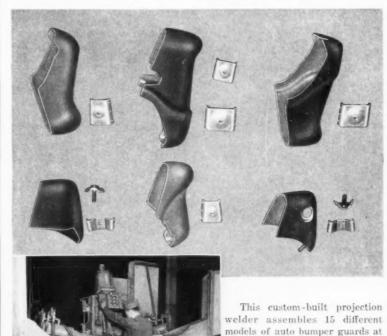
More designers are being put to work to keep up with technical demands of industry. Nonproduction employees in these firms have increased 9 pct since 1947, reflecting employment of more engineering personnel. Total employment rose from 13,900 in 1947 to 15,700 in 1954—an increase of 13 pct.

Although gasoline-powered, forklift trucks are the industry's mainstay—they outsell all other equipment 4 to 1—improvements in other types are adding to sales appeal.

Development of the long-life battery, for instance, is making the electric truck more versatile.

Some other general design improvements: lifting speeds have been increased as much as 50 pct, turning radii made tighter, engine power increased, precision controls improved, gradeability and tractive efforts developed and safety features added.

Operating speeds are still limited to about 6 mph for electric trucks, which lessens their advantage on ramps and long hauls.



Specially-designed resistance welders speed assembly of many products that are similar—yet different. Custom tooling provides the answer. Designed for rapid changeover, special tooling reduces down time and lowers unit cost. It also permits economical modification for producing redesigned models. The result is a savings in capital investment and operating costs. For information on reducing your assembly costs now—and year after year, call the nearest Taylor-Winfield office, listed below.



## TAYLOR · WINFIELD Corporation

a rate of 300 per hour. One or two mounting brackets are projection-

welded on both sides of each

guard. Simplified tooling change-

over has cut down time 50%.

#### ELECTRIC RESISTANCE AND ARC WELDING MACHINES

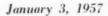
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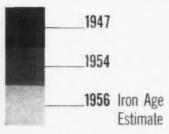
OAKVILLE AND WINDSOR, ONTARIO



## **INSTRUMENTS:** Set For Expansion

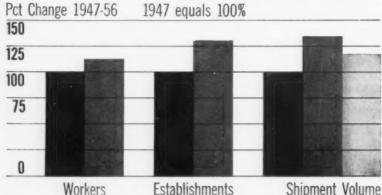
A hectic decade of progress has seen measuring instrument sales double and capital outlays increase more than 150 pct . . . Yet the surface has hardly been scratched . . . Automation steps up the pace.

## Recording New Peak



Source: 1954 Census of Manufactures





◆ ECONOMIC EXPANSION and the high cost of labor are two big reasons why mechanical measuring instruments are one of the prime growth industries of the post-World War II era.

Automation is almost synonomous with instrumentation. A new piece of equipment installed in a plant today is likely to have one or more measuring innovations built into it.

According to the 1954 Census of Manufacturers, shipments by the industry increased since 1947 from \$423.4 million to \$792.2 million—a rise of 87 pct. In 1956, the figure is estimated to have reached \$808 million.

Gaged by spending for new plant and equipment, the industry is getting ready for bigger things. Capital expenditures rose 143 pct in seven years. In 1947, instrument companies spent \$8.8 million for improvements; in 1954, the total was \$21.4 million.

## Mechanical Measuring Instruments Industry—By Areas

SHIPMENTS BASED ON '47 DOLLARS

		1954										1947	
Region and State <sup>1</sup>	Establish-	All employees		Pr	oduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by	
negion and state.	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac ture	
			\$1,000		1,000	\$1,000	\$1,000	\$1,000	(\$1,000	\$1,000		(\$1,000)	
Jnited States, tot:15	669	68,458	298.144	47.879	96,633	187.676	534.240	256,384	792,198	21,424	60.481	281,482	
lew England	74	9.723	41,614	6.698	13,745	25,290	77,419	32,547	111,539	3,347	8,481	42,172	
Aiddle Atlantic	213	22,114	96,965	15.575	30,431	62,260	165.043	80,693	245,737	4.587	21,362	99,328	
New York	127	6.852	28,380	5.473	10,537	20,754	54,273	22,429	76,703	981	10.310	46,557	
ast North Central	153	19,653	85,530	13.490	28,365	53,241	150,305	85,729	236,034	5,017	17,323	D	
Vest North Central	26	7.867	33.675	5.349	10,974	19,688	68,977	21.294	90.271	2,565	(D)	(D	
outh	63	2,900	11,610	2,278	4,489	8,358	20.514	9.995	30,509	1,151	2,198	10,636	
Aountain	8	61	214	43	82	128	263	381	645	38	(D)	(D)	
acific	72	8,135	28.533	4,242	8,543	18,708	51,717	25.742	77.460	4,714	(D)	(D)	
California	66	6,021	28,027	4,160	8,381	18.407	50.777	25.275	76.053	4.653	3.173	13,107	

Footnotes, see p. 264. Source: 1954 Census of Manufactures

The amount increased proportionately in 1956, a record expansion year for industry generally.

Because of the specialized nature of instrument manufacture, the industry has a large number of small firms in its ranks. One hundred and forty-three new companies started in business between 1947 and 1954, bringing the total to 609.

But while the number of firms increased 31 pct, the number of persons employed increased only 13 pct. The total employed in 1954 was 68,500.

The industry is among the leaders in dollars spent for research and development. At least 20,000 different kinds of instruments are manufactured.

Significant progress is under way in such areas as process control systems, pneumatic controls, miniaturization, thickness control, creep testing, stress relaxation and temperature control.

#### Trends

The future will see more "interlocked" process control systems, permitting coordinated regulation of production. Continuous annealing and tinning, multiple fueling systems are areas where this is already being done.

A control system for regulating the thickness of moving steel is now in use on a five-stand mill capable of producing strip at 3800 fpm. Coming in for more attention are instruments which coordinate temperature, fuel-air ratio, pressure and BTU input. These have special value in metalworking operations subject to interruption for roll changes, stitching, welding and modifications.

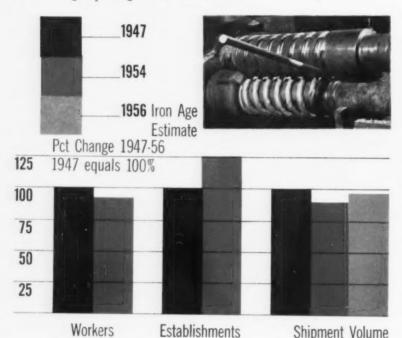




## **SPRINGS: Bouncing Toward Sales Gain**

Industry's erratic sales pattern didn't hinder estimated take of \$145 million in 1956... Railroad, automotive orders are big factor... Flat springs gain favor in both production and product applications.

#### **Charting Spring Market Trend**



Source: 1954 Census of Manufactures

SHIPMENTS BASED ON '47 DOLLARS

• LIFE IS never dull for makers of heavy springs. One section of the industry came off the ropes late last year and is now enjoying a sales rate 100 pct over 1954. Another spring group had a booming 1955 but is now seeing a big part of its market sag 20 pct.

Happily, the ups outweigh the downs. Estimated sales of \$145 million in 1956 represent a two-year gain of 12 pct. Things look reasonably bright but producers are keeping their fingers crossed. Shipment volume in 1947 was \$92.6 million.

The erratic behavior of the spring market carries over from the transportation industry, which takes three quarters of the country's leaf springs and hot-wound helical springs.

Last summer's freight car program broke too late to boost deliveries for the whole year; they were under 40,000. But this year the program is off the ground and shipments should go over 60,000.

## Steel Spring Industry—By Areas

	1854											1947	
	Establish- ments, number	All employees		Pr	Production workers			Cost of		Capital expendi-	All	Value added by	
Region and State <sup>1</sup>		Number	Payroll	Number	Manhours (1,000)	Wages (\$1,000)	manufac- ture <sup>2</sup> (\$1,000)	materials etc. <sup>3</sup> (\$1,000)	Value of shipments <sup>4</sup> (\$1,000)	tures, new	empleyees, number	manufae- ture <sup>2</sup> (\$1,000)	
										(\$1,000)			
United States, total <sup>5</sup>	101	7,078	33,304	5,650	11,429	24,510	50,162	68,540	115,692	36,126	7,760	45,876	
New England	6	154	606	131	306	478	880	530	1,411	(D)	101	(D)	
Middle Atlantic	29	2,615	11,381	2,098	3.977	8,486	16,867	21,301	37,869	(D)	3,334	(D)	
Pennsylvania	14	1,759	7,399	1,403	2,616	5,447	10,732	12,390	23.123	(D)	2,589	14,498	
Southwest and North													
Central	66	4,308	21,314	3,419	7,144	15,843	32,703	43,707	78,412	( <b>D</b> )	4,328	28,961	
					3,517	8,273	16,280	24.048	40,309	(D)			

Factnetes, see p. 264. Source: 1954 Census of Manufactures

What this means to the spring maker is that one 50-ton freight car takes 20 double coil springs, or over 500 lb of spring steel.

Outlook for railroad springs is moderately rosy. The railroads are expected to hold their orders at about 60,000 cars annually for the next five to ten years. This new stability is welcome by spring makers but it does not mean they will be swamped with orders.

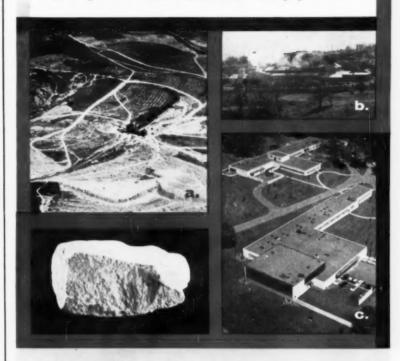
They have the capacity today to triple output. In fact, one of the larger producers could probably handle the entire railroad demand by itself. Moreover, snubbing devices have increased rail spring life and cut into the replacement market. Hydraulic shock absorbers, rubber draft gear devices and air springs are current threats to steel coils.

In the automotive field, spring producers have the problem of active competition as well as violent sales jumps. Chrysler (which makes its own springs) will use torsion bars instead of coil springs on the front ends of all new models. General Motors has gone to air springs in buses, may offer the same thing on new Cadillacs.

But as a general thing, coil springs are used on the front ends of passenger cars; leaf springs carry both axles of trucks and buses, the rear axles of cars. Over half (\$69 million) of all hot formed spring sales came from the automotive leaf type in 1954.

Spring makers don't see anything in sight to weaken their position. Outside of automotive and freight car applications, there are a wide range of spring markets. Hot-wound helical springs are used in earthmoving equipment, crawler tractors, mining tools, presses, conveyor systems.

### Chemstone earns its place as your fluxstone supplier



Steel is big... and suppliers of commodities to steel must be big, too. Chemstone's operations meet these requirements from three all-important standpoints:

- a. THREE QUARRIES—the one shown above is 3,000 acres of purest limestone strata.
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- C. RESEARCH CENTER—where unceasing work goes on in the metallurgical application of fluxing limestones.

Chemstone—and its parent company—Minerals & Chemicals Corporation of America is geared to give steelmakers full service. We invite your inquiry.



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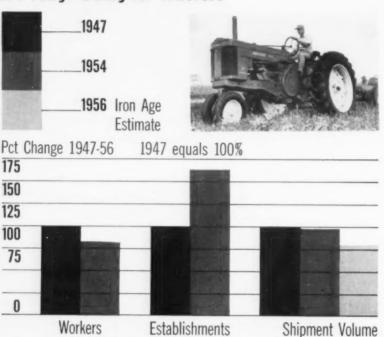
CORPORATION OF AMERICA

Pittsburgh, Pa. Representative: NEVILLE LIME COMPANY Oliver Building

### **TRACTORS:** Hard Pull For Fewer Sales

A significant drop in wheeled tractor sales in 1956 means tough plowing ahead for the industry . . . But improved tracklayer and rotary tiller sales are bright spots . . . Capital outlays are down.

### It's Tough Going for Tractors



WORKERS ESTABLISHMENTS Shipment Volume
Source: 1954 Census of Manufactures SHIPMENTS BASED ON '47 DOLLARS

• A MARKED DECREASE in tractor output in 1956 finds the tractor industry looking back at peak years from the lowest rung on the production ladder since World War II.

Best estimates for 1956 indicate that the number of wheeled tractors—backbone of the industry—turned out by the nation's 154 manufacturers barely reached 230,000 units. In 1951, the industry's best year, wheeled tractor output totaled 559,973 units.

Two other less important segments of the industry, tracklaying (continuous belt) and garden tractors are faring somewhat better. In fact, it is estimated that tracklayer sales may have hit an all-time high. Unit sales have risen fairly consistently since 1947, when 37,-607 were turned out.

Garden tractors accounted for 168,009 units in 1947, climbed to a peak of 211,795 units in 1953, and have since leveled off.

According to the 1954 Census of

### Tractor Industry—By Areas

					19	54					194	7
Region and State <sup>1</sup>	Establish- ments.	All em	ployees	P	roduction work	ers	Value added by manufac-	Cost of	Value of	Capital expendi- tures.	All employees.	Value added by manufac-
negion and state.	number	Number	Payroll	Number	Manhours	Wages	ture2	etc.3	shipments4	new	number	ture2
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000
United States, total <sup>5</sup>	154	64.742	287.117	49.542	95,261	205,993	516,484	661.489	1.177.973	51.528	77.317	332,062
New England	4	68	295	52	113	190	850	601	1,451	21	(D)	(D)
Middle Atlantic	10	1.208	4.427	785	1,401	2,566	4.029	5.822	9.851	673	(D)	(D)
Pennsylvania .	- 6	1,028	3,820	618	1,130	2.072	2,996	4,269	7.265	617	1,004	7.223
East North Central	86	49,040	219,221	37.582	73.026	158.089	411,086	539,465	950,552	39,835	58.041	266,696
Ohlo	14	1.264	5,853	909	1.667	3.928	7,010	15,317	22,328	338	1.716	(D)
Illinois	15	33,538	148,133	26,443	51,441	110,498	291,263	363.872	655.136	24,178	39,457	168.844
Michigan	13	3.533	17,295	2.627	5.034	10.799	23.813	59.093	82.907	D	3.556	(D)
Wisconsin .	15	10.361	46.670	7.327	14.348	32.033	87,895	98.388	186,284	D	13,109	67,264
West North Central	32	10.112	44.537	7.919	14.383	32.322	70,272	78.194	148.467	8.949	12,449	44,164
Iowa	11	7.969	35.927	6.208	11.317	25.887	53,616	63.712	117,328	8,232	9.618	(D)
South	14	4.078	17.570	3.071	6.006	12,194	28.430	34.289	62.720	1,941	4,668	7.913
West	28	233	1.065	171	329	649	1.814	3.117	4.931	105	486	3.411

Footnotes, see p. 264. Source: 1954 Census of Manufactures

Manufactures now being released, the relatively poor showing of wheeled tractor sales in 1954 compared to 1947 was counterbalanced, to some extent, by a 56 pct increase in the value of shipments.

Shipments by the industry in 1947 were valued at \$332,100,000 in 1947, but by 1954 rose to \$516,-000,000.

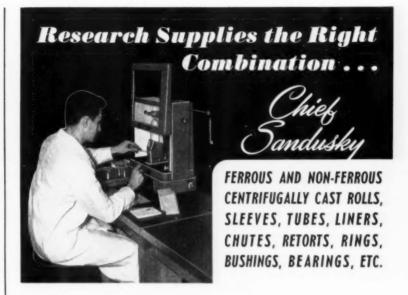
After taking into consideration the devalued 1954 dollar compared to the 1947 dollar, the gain in value of shipments by the tractor industry during this period can be attributed partly to the steady increase in tracklayer sales and partly to increased value of all units due to design improvements. In an effort to boost sales appeal, manufacturers have incorporated more horsepower, more attachments and luxury touches—such as power steering—into tractor design.

#### Competition Is Tough

Spurred by declining sales, tractor producers tackled cost-cutting projects which resulted in an employment drop from 77,300 in 1947 to 64,700 in 1954—a difference of 16 pct. However, remaining employees boosted their total paycheck from \$227.8 million to \$287.1 million during that period, or an increase of 26 pct.

The lures that attracted 60 new companies into the industry between 1947 and 1954, bringing the total from 94 to 154, have since dwindled. These firms are now faced with the problem of competing for fewer sales. Many are seeking to diversify their lines.

Companies which produce garden tractors are filling in the gaps in their production schedules by making rotary tillers in small sizes—an item that is growing in popularity.



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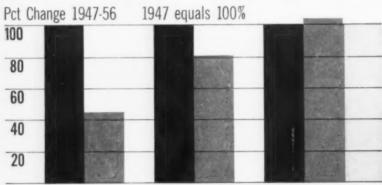
SANDUSKY FOUNDRY AND MACHINE CO., Sandusky, Ohio

### **COMBUSTION ENGINES: At Full Throttle**

Nation's demand for power sparks engine output . . . Backlog of orders means good business through 1957 . . . Oil drilling, stationary units and electricity generating mean more engine sales.

### Market Steady for Combustion Engines





Source: 1954 Census of Manufactures

Workers

Establishments

Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

 THE NATIONAL appetite for power, particularly electric, is still increasing. And the internal combustion engine industry is being carried along with it.

Every signpost indicates further increases in demand for stationary power units, traction engines, and electric generating sets. Oil men, in particular, are talking of gains in their drilling requirements at least through 1960.

The internal combustion engine industry, by almost every yard-stick, is a growth industry. Dollar values of shipments advanced to \$891 million in 1954, for a 21 pct gain over 1947, in current dollars. Consolidation of manufacturing and increased mechanization has cut employment from 65,500 in 1947 to 51,800 in 1954. At the same time wages advanced 11 pct—\$206.9 million in 1947 to \$241 million in 1954.

It boils down to an 11 pct wage gain offset by a 21 pct drop in employment. But even this would not

### Internal Combustion Engine Industry—By Areas

					19	54					194	7
	Establish-	All em	ployees	Pr	oduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc. <sup>3</sup>	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	119	51,777	241,124	39.272	77,138	168,694	394,763	496,262	891,027	21.639	65,515	301,43
Northeast	27	8.181	37.588	6.247	11,967	25.842	44.042	38.334	82.377	1.205	9.428	45,148
All other divisions	92	43,594	203,535	33.023	65.170	142,850	350.719	457.927	808.648	20,433	56.087	256,290
Ohio	9	5.320	24,787	3.858	7,541	16.012	33.129	51.259	84,389	669	6.832	36.952
Hilmols	11	7,171	34,756	5.062	9,996	23.055	44,489	63,993	108,483	3.533	10,230	35.458
Michigan	18	11.778	59,115	9.182	17.668	42.471	111.916	182.089	294,006	4.751	14.356	70.113

be enough to take the industry out of the woods. It's figured that in the seven year period, costs have advanced 56 pct as compared with a 31 pct increase in value added by manufacture.

Among other points worth noting is a change in the geographical pattern of the industry. Combustion engine firms in the Michigan area have grown extremely strong—by 50 pct gain—and Illinois has shown a 125 pct gain. The northeast and Ohio areas have fallen off slightly. Thus fewer firms, less widely scattered, are putting up with higher costs but are getting a bigger percentage of a rising overall market.

### Three Big Types

Generally, the industrial combustion engine industry, as defined by the Dept. of Commerce, leans heavily to diesel and semi-diesel engines, with non-automotive gasoline engines in the number two spot. These three engine types command the bulk of the market and have advanced 115 pct over the 1947-1954 census period. Gas engines other than turbines and outboard engines have developed into a galloping market that is attracting new production capacity for the industry.

Outboards advanced 152 pct and give every indication of continuing to climb—both in number of units marketed and in price per engine as the buyer demands more horsepower and auxiliary equipment. Gas engines, excluding turbines, rose from \$18,092,000 in shipments (1947) to \$25,993,000 (1954) for a 139 pct rise, in current dollars.

The last seven years haven't been easy, but the internal combustion engine builder is a strong market prospect.

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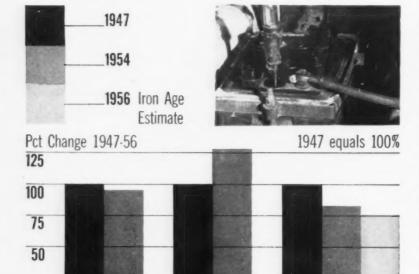
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### **BATTERIES**: Competition Spurs Research

Number of battery producers has increased 25 pct in a decade, but demand is relatively stable... Units are getting smaller, lighter and more durable... Automotive uses 80 pct of total... Guarantees extended.

### **Checking The Battery Industry**



Source: 1954 Census of Manufactures

Workers

25

Establishments

Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

◆ LOOK THROUGH one of the new transparent plastic battery containers that are appearing on the market and you realize that the storage battery industry is doing a lot toward improving its products' sales appeal.

The transparent containers give the batteries not only an attractive appearance, but they cut down on weight and allow electrolyte level to be checked in the cells without removing the caps.

Behind this and other improvements is a hard fact: battery manufacturing is highly competitive. An influx of 62 new firms into the field in the past decade has increased competition in a relatively stable demand situation. There were 308 companies in 1954 compared to 246 in 1947.

### Shipments Higher

In 1947, value of shipments by the industry was \$297.7 million, according to the U. S. Census of Manufactures. By 1954, the figure

### Storage Batteries Industry—By Areas

					195	4					194	7
	Establish-	All emp	loyees	Pr	oduction worke	rs	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	308	15.689	66.872	11.898	23.244	46,414	127,502	213.870	341,374	10,512	16,570	114,246
New England	20	594	2,413	454	915	1,663	4.551	8,907	13.458	282	371	2,201
Middle Atlantic	42	6.228	27,381	4,523	8.575	18.268	45,864	58,675	104,539	3,538	7.685	45,826
East North Central	56	4,499	19,930	3,480	6.917	14,208	41,963	69.851	111,818	2,163	4,354	32,494
West North Central	22	667	2.676	550	1,094	2,089	6,224	12,242	18,467	377	1,010	8.350
South	83	2.083	7,865	1.668	3.335	5.637	17,162	36,682	53,844	1,012	1,799	14,097
West	85	1.597	6.605	1,220	2.407	4,546	11.737	27.511	39,247	3.136	1,351	11,278
								21,477	30,818			

Want Lower Material Handling Costs?

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AC or DC, Continuous or Hook-On Service



Strayer Electric Buckets have an almost unlimited range of applications. They can be used whenever there is electricity, inside or out-of-doors. You can attach them to any type of power hoist or crane.

attach them to any type of power hoist or crane.

You'll get lower material handling costs with a Strayer Electric

Bucket. Design and construction assure you of that.

Strayer's well-known design uses the enormous closing power of lever arm action plus a terrific boost with electric drive. Usually loads are greater than rated capacity. This power to dig-in never lets a Strayer Electric lift out empty. You get a full load with every bite.

From top to bottom, the Strayer is strongly built for long, steady use, even under extreme conditions. It requires very little service.

Check these features. They're only a few of the reasons why Strayer Electric Buckets mean lower material handling costs,

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- Empties full or part load.
- No clutches, chain or leaf springs.

517 GEIST ROAD

- Crane with lifting magnet needs no extra wiring.
- Wide scoops make it clean up as well as digging bucket.
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· Hooks on or off in a minute.

### ant factor with the under-the-hood location of batteries in most cars. These advances have resulted in upping life guarantees of best line

increased to \$341.4 million—a rise of 15 pct. Estimates for 1956 automotive battery shipments were 3.8 pct higher than in 1954; and industrial battery shipments were roughly 25 pct higher. Automotive batteries account for about 80 pct of the total. The 1956 total was esti-

Like many industries, improved production methods between 1947 and 1954 enabled the storage battery industry to decrease the number of employees from 16,600 to

Some of the other major improvements in battery design since 1947 include better grid alloys,

reduction in specific gravity of

electrolyte, revival of "dry charg-

ing," and development of the sealed cell in nickel-cadmium type bat-

By improving grid alloys in

lead-acid type through use of ar-

senic and silver, and decreasing

the proportion of antimony, some

companies are turning out bat-

teries that can take more abuse

the automotive battery is reduc-

tion of electrolyte specific gravity.

Prior to 1936, the specific gravity

was 1.280 to 1.300. But today, im-

proved electrolytic solutions re-

tain conductivity at 1.24 to 1.26;

allows batteries to withstand

higher temperatures-an import-

Another major improvement in

and neglect.

Other Improvements

mated at \$352 million.

15,700-a drop of 5 pct.

The newest thing in alkaline type nickel-cadium batteries is the "sealed cell." It has advantages of never requiring addition of water and no danger of spilling.

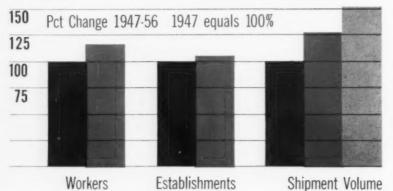
batteries to four years.

### CANS: Preserve Healthy Sales Level

Industry tops by 10 pct its mark of \$1.5 billion in sales for 1955... Non-food packers are biggest customers; food is second... New product developments include tinless cans, aluminum containers.

### Stepped-Up Can Manufacture





Source: 1954 Census of Manufacturers

Shipments based on '47 dollars

• THE CAN INDUSTRY continues to rack up healthy gains. Sales for the industry were about \$1.5 billion in 1955, were an estimated 10 pct higher in 1956.

According to the 1954 Census of Manufactures, the "Tin Cans and Other Tinware Industry" employed 55,200 workers in 1954 compared with 46,800 in 1947, an increase of 18 pct. Establishments grew from 215 to 227. Value of products shipped increased from \$678.9 million to nearly \$1.4 billion.

### Packers Are Factor

While there are about 210 manufacturers of tin cans in the country, many make only for their own packing operations. American Can and Continental Can last year accounted for about 80 pct of all sales. And relative shares of the market will probably remain fairly stable.

Non-food uses continue to dominate the field, accounting for about 40.7 billion cans in 1955. Food

### Tin Cans and Other Tinware Industry—By Areas

					19	54					194	7
D. /	Establish-	All em	ployees	Pı	roduction work	ers	Value added by	Cost of		Captal expendi-	All	Value added by
Region and State <sup>1</sup>	menta, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc. <sup>3</sup>	Value of shipments <sup>4</sup>	tures new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	227	55.234	245.134	48,008	97.574	202,112	482,296	884,477	1,366,766	50,092	46,760	231,503
New England	. 11	859	3.419	713	1,382	2.518	7,060	13,218	20,278	720	952	4,397
Middle Atlantic	61	13.656	60.499	11.972	24,293	50,368	110,176	182,007	292,184	10,633	11,972	54,118
East North Central	59	18.971	84,285	16,528	33,291	69,538	163,586	270,827	434,404	10,501	15,825	75,544
West North Central	10	3,170	13,641	2,735	5,629	11,098	32,261	59,508	91,789	6,212	2,253	10,880
South Atlantic	20	6.421	28,001	5,538	11,698	23,130	54,509	115,172	169,631	4,592	8,719	32.619
East South Central	8	270	867	252	508	773	2,966	8,827	11.794	91	352	1,662
West South Central	11	3.043	13,916	2,577	5,358	11,091	27,005	51,064	78,069	2,813	2,485	12,499
Mountain	3	223	948	178	368	685	495	5,689	6,164	695	(D)	(D)
Pacific	44	8.616	38,465	7.510	15.042	32.905	84,236	178,183	262,420	13,831	( <b>D</b> )	(D)

Footnotes, see p. 264. Source: 1954 Census of Manufactures

packing took almost 27.8 billion cans. About 8.5 billion cans went to beer which quenched thirsts in the same period, and the nation's cats and dogs consumed almost 1.7 billion cans of pet food.

### Soft Drinks Want More

Soft drinks, one of the brightest gleams in canners' eyes, used 344 million cans in 1955. In 1956 they accounted for about 450 million tins, and it could reach 550 million in '57. The can industry foresees the day when soft drinks will be as big a market as beer.

Container industry in 1955 accounted for 4,516,162 tons of tin and terneplate, according to American Iron and Steel Institute. Overwhelming majority of this steel was used by the can industry, with most of it (3,923,489 tons) electrolytic tinplate. Consumption in 1956 was significantly higher. Bureau of Census reports that at half-year the industry shipped 2,143,419 tons of steel in the form of cans, against 1,954,563 tons for the same period 1955.

### What's New?

Meanwhile, can makers have several new tricks up their sleeves, are pushing research in all directions. Fierce competition gives the can industry a cloak and dagger atmosphere almost unique in metalworking in product development.

Perhaps the biggest push is on the tinless tin can. Vinyl coatings seem to have the lead here, although virtually all metals including copper are being studied as possible replacements for tin in one application or another. Biggest hold-up to date has been development of a can-making machine which can weld sideseams as fast as tin-coated cans can be soldered.



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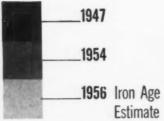
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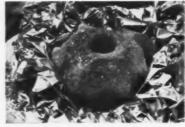
### Markets for Metalworking

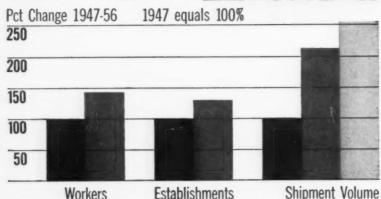
### **METAL FOIL: Wraps Up Bigger Markets**

Although 1955 was the industry's record year, 1956 followed growth trend of the past decade . . . Slight dip due to fulfillment of federal chaff stock piling program . . . Aluminum foil is biggest seller.

### Foil Sales Head Up







Workers Establishments Shipment Volume
Source: 1954 Census of Manufactures SHIPMENTS BASED ON '47 DOLLARS

◆ METAL FOIL sales in 1956 were estimated down slightly from 1955 levels, yet the industry is generally happy about this situation.

The dropoff was caused primarily by reduction in the amount of aluminum foil, by far the largest segment of the industry, which will be moved.

In 1954 the Commerce Dept. Census of Manufactures reports net shipments of aluminum foil totaled 153 million lb. In 1955 the industry hit its all time high with 203 million lb shipped. Shipments in 1956 were about 192 million lb.

No distress is apparent over the downtrend for several reasons. Initially, although sales are off slightly, the long term upward movement will be maintained.

Shipments by the industry, which totaled \$60.8 million in 1947, had trebled by 1954, according to the Census of Manufactures. And 1956 shipments were in the vicinity of \$250 million.

### Metal Foil Industry—By Areas

					195	54					1947	
	Establish-	All em	ployees	Pr	oduction works	ers	Value added by	Cost of		Capital expendi-		Valu
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	All employees, number	added b manufac
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000
United States, total <sup>5</sup>	65	8,696	28,619	5.534	11,495	21.926	62,472	118,069	180,542	5,419	4,688	24,8
Contral	47	3,326	14,174	2,639	5.288	9.907	25,857	41,385	67,244	2,105	3,442	15,4
South	11	3,115	13,336	2,703	5,842	11,249	33,640	68,550	102,291	1,686	(D)	(8
Pacific	7	254	1,108	190	364	768	2.973	8,033	11.006	(D)	(D)	(8

Footnotes, see p. 264. Source: 1954 Census of Manufactures

The record sales of 1955 are not generally considered to be a normal indication of the market potential. Despite the fact that the total will be off, just about every market will use more or at least as much aluminum foil in 1956 as the previous year with the notable exception of one—chaff—strips of aluminum foil dropped from airplanes for the purpose of jamming

Since the process of jamming by chaff has definite military implications, information about how much chaff has been bought by the chief chaff customer—the government—is unavailable. It is known that the government is no longer buying, and shipment statistics would seem to indicate its stockpile was satiated sometime in the second quarter.

radio transmissions.

First quarter shipment for 1955 and 1956 are almost the same, 48,-119,000 lb compared to 48,178,000 lb respectively. In the second quarter 1956 however only 45,464,-000 lb of foil were shipped.

Unique feature of the metal foil industry is the fact that outside of foil, and converted foil (laminated and composition) all products are not measured by the pound. Leaf, aluminum, imitation gold and even pigment, are measured only by total value. In 1954 it ran about \$2.1 million worth.

Gold leaf is calculated by books of 500 sheets, and by various size rolls. In 1954 there were 37,097 books using gold foil and total rolls amounted to little over one million.

Major precious metal rollers, responsible for a large part of the gold and silver foil on the market, noted little change in 1956.

## plant wide protection from

### corrosion





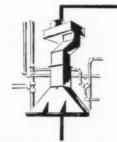
all types of pickling, plating, chemical processing, storage and other tanks containing corrosive chemicals are constructed of Atlas materials.

### **FLOORS**

industrial floors are designed to resist attack of a wide range of corrosive spillage, including acids, alkalies, solvents, salts, greases and detergents.



### HOODS, DUCTS,



completely resistant self-supporting rigid plastic structures are designed and fabricated to meet your specific requirements . . . complete plastic pipe systems including flanges, valves and fittings are also available.

### PLANT INTERIORS

protection of all corrodible surfaces is possible by using the proper Atlas coating . . . vessel exteriors, walls, beams, ceilings can be coated for lasting service.





Atlas provides a complete corrosion service from on-the-spot technical advice through engineering design to complete construction facilities to carry the job from beginning to end.

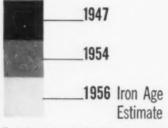
ATLAS PRODUCES THE MOST COMPLETE LINE OF CORROSION PROOF MATERIALS OF CONSTRUCTION AVAILABLE FROM ONE MANUFACTURER

### Markets for Metalworking

### **MOTORS: Industrial Units Rev Up Sales**

Shipments in 1956 were near \$1.6 billion with industrial motors and generators jumping sharply... Industries like steel spur demand for motors that give controlled, variable speeds... DC motors stage comeback.

### **Output Climbs For Motor Makers**





Pct Change 1947-56 1947 equals 100%

100

75

50

25

Source: 1954 Census of Manufactures

Workers

Establishments Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

◆ SALES of industrial motors and generators jumped sharply in 1956 while sales of appliance and other motors held at high levels.

This combination resulted in shipments for the year that are estimated at \$1.6 billion. The figure represents a 16 pct gain over 1954 and a 40 pct gain over 1947. Even with adjustments for price increases, sales of motors and generators have risen more than \$170 million in the past 10 years.

Orders for industrial motors and generators ran 20 pct over 1955. Deliveries on large motors are stretching out over 12 months. Manufacturers see no sign of a let-up in a demand that surprised them with its strength.

An important part of this demand has come from the steel and nonferrous industries. Both are expanding rapidly and modern rolling operations call for motors that give closely controlled, variable speeds. Same condition must be met in paper, textile, and other

Motors and Generators Industry—By Areas

					19	54					194	7
	Establish-	All em	ployees	Pr	oduction work	ers	Value added by	Cost of		Capital expendi-	Ali	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>3</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, totals	309	112,002	494,555	82,418	163,678	334,270	844,128	544,949	1,389,077	38,308	125,300	564,218
New England	24	7,150	31.397	4,878	10.024	19,666	56.495	37,889	94.385	1,034	9.188	41,387
Connecticut	13	2,198	9,501	1.544	3.158	6.075	18.687	18.622	37,310	385	(D)	(D)
Middle Atlantic	80	36,119	165,136	26,325	51,973	110.114	297.834	188.525	494,359	15,684	41,310	199,954
New York	38	20,238	91,343	14,394	28,302	59,145	141,151	114,333	255.486	12,279	13,357	81,876
New Jersey	18	7,578	33,244	5.652	11,441	22,778	50.058	32,438	82.496	852	5,868	(D)
Pennsylvania	24	8,302	40,548	6,278	12.229	28,189	106.624	39.751	146,377	2,553	22,085	(D)
East North Central	132	53,465	231,538	39,706	78.478	159,219	386,507	251,158	637,667	18.596	60,148	261,012
Ohio	50	30,434	131,468	22,775	44.407	93,138	221.512	154.895	376,408	8,187	35,781	159,858
Indiana		9,295	41,570	6.740	13,605	26.784	71.527	38,581	110,109	3,637	10,254	(D)
Illinois		4,035	16,395	3,244	6,487	12.072	29,326	16,808	46,136	1.067	3,316	(D)
Michigan	13	2.480	9.777	1.915	3,774	6.712	15,406	11,709	27,115	698	4,061	17,067
Wisconsin	21	7,210	32,327	5.030	10,203	20,513	48.734	29,164	77,899	3,006	6,746	28,763
West North Central	20	9.814	43,242	7.433	14.533	30.047	64.234	43.293	107.528	3,412	10,742	44,784
Minnesota	7	2,011	9.762	1,441	2.901	6.205	16,751	9,971	26,722	201	1,915	(D)
Missouri	9	7,480	32,114	5,746	11,001	22,873	44,854	31,355	76,299	3,155	7.875	31,398
South		1,034	3.305	882	1,756	2.290	7.958	3,837	11,296	849	1,452	5,480
West	45	4,416	19.934	3.190	6.910	12.931	31.096	22.742	53,838	730	2,460	11,621

Footnotes, see p. 264. Source: 1954 Census of Manufactures

high speed, continuous processes. For the necessary control and variance, engineers have turned to direct current motors, which were thought to be on the way out a few years back. The motors are hooked into specially engineered drive systems, with motor generators providing direct current and means of control. New package-type motor generator sets are finding wide use in smaller installations.

This trend shows up in sales of integral horsepower motor generator sets. These increased from \$16 million (commercial) in 1947 to nearly \$70 million (total) in 1954. Direct current motors with special generating sets are also used in the elevators of modern buildings.

For automation transfer steps and general industrial applications, alternating current motors are most widely used. AC motors accounted for more than half the integral horsepower sales in 1954.

Among the ac motors, the swing from single phase to three phase has continued. Commercial sales of three-phase motors increased from \$152 million in 1947 to \$194 million in 1954. The higher maintenance and initial cost of single-phase motors resulted in a sales decline to \$26 million in 1954.

In the fractional horsepower field, shipments of universal motors increased from \$36 million (commercial) in 1947 to more than \$50 million (total) in 1954. Gains here stem from increased sales of office machines and of smaller appliances like fans and food mixers. Filling station pumps have also provided a growing market.

Shaded pole ac motors have shared with the universal type through spread of air conditioning units and of otherappliances with light power requirements.



### Markets for Metalworking

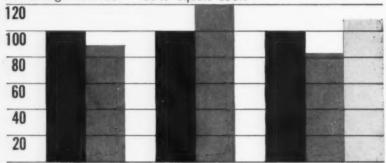
### CONSTRUCTION EQUIPMENT: On The Road Up

Federal road building program will be the industry's best market in years to come . . . An increase in commercial building this year expected to help sales considerably . . . Plate and structural famine might hurt.

### 10-Year Picture of Equipment Industry



Pct Change 1947-56 1947 equals 100%



Workers
Source: 1954 Census of Manufactures

Establishments

Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

♦ HIGHWAY BUILDING, commercial construction, and industrial capital improvements are pacing the construction and mining machinery industry to years of continued prosperity.

All segments of the industry are operating toward peak productive capacity with 1956 shipments showing a substantial increase over 1955. Completion in mid-1956 of a \$200 million capital expansion program by construction equipment makers provided increased capacity for some products where short supply warnings had been posted.

These include wheel tractors, concrete and bituminous paving equipment and crushing and screening plants. An additional capital improvement program, also for \$200 million, is underway.

### One Cloud in Sky

Only dark cloud on the construction equipment horizon is the shortage in supply of such items as steel plate, structurals and nickel alloys. These shortages are affecting

### Construction and Mining Machinery Industry—By Areas

					19	154					194	7
	Establish-	All em	ployees	Pr	roduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, totals	624	75,169	344,899	65,211	110,140	224,082	577.625	547,888	1,125,514	25,125	84.694	470,132
Northeast	128	9,814	41,403	7.243	14,402	28,436	78,002	63,599	139,602	4.062	15,491	87,179
New York	29	1,209	5,233	888	1,727	3.338	9.518	6,671	16,191	420	1,724	11,080
Pennsylvania	48	4,849	20,231	3.565	6.998	14,026	40,414	32,805	73,220	2,067	9,055	(D
East North Central	214	45,855	212,731	33,721	66,741	140,161	359,046	351.521	710,567	14,374	48,436	275,387
Ohio	78	15.287	70,198	10,700	20,776	42,803	113,483	118,985	232,469	3,802	17,183	103,909
Hilinois	62	11.953	56.009	8,671	17,048	36,548	92.632	84,557	177,189	3,368	9,613	(D
Wisconsin	34	11.710	55,005	8.942	18,088	38.582	93,935	95,121	189,057	3,970	12,553	(D
West North Central	67	8.073	35.693	5.890	12,080	22,992	61,440	58,367	119,808	1,878	8,768	49,100
South	91	4.749	24,031	3.532	7,281	12,189	30.094	36,784	86,880	2,238	5.095	20,72
Mountain	26	2.864	12,642	2,005	4.016	7,748	20,944	15.193	36,139	1.047	( <b>D</b> )	(D
Pacific	98	3.811	18.398	2.815	5.607	12.563	30.096	22,419	52.516	1,524	(D)	(D

Footnotes, see p. 264. Source: 1954 Census of Manufactures

mostly production of wheel-type tractors and hauling scrapers.

Reflecting increased equipment need, the industry shipped products valued at \$1.1 billion in 1954, an increase of 21 pct over 1947, according to the Census of Manufactures. Value added by manufacturing amounted to \$578 million in '54, a gain of 23 pct above '47.

Shipments in '54 included \$1,086 million for manufactured products and \$40 million in miscellaneous receipts for contract work, repair work and sales of scrap. The \$1,086 million in product shipments incorporated \$934 million for cranes, mixers, pavers, scrapers and specialized mining equipment and other products primary to the industry. In addition, it also included \$152 million worth of products primary to other industries such as contractors' off-highway type wheel tractors.

Employment has dropped 11 pct since 1947, falling from 84.7 thousand that year to 75.2 thousand in 1954. A large part of this loss occurred in the northeastern area of the country where employment went down in that period from 15,000 to 9,000. Number of business establishments throughout the country, however, rose from 517 in '47 to 624 in '54.

### Road Building Boom

The construction equipment industry's current market outlook is bright. New construction reached a record breaking \$44 billion level in 1956. A further increase of 5 pct to \$46.5 billion is forecast for this year by the government.

While residential and industrial expansion will decline somewhat over previous levels, public construction outlays, particularly for highways, will probably rise a substantial 12 pct to \$15 billion.



## A PICTURE OF ADVANTAGES YOU CAN GET ONLY FROM FORGINGS

In the picture above you see the grain flow in a forging.

This picture demonstrates two things. First, the metal is dense and free from porosity. The impact or pressure of forging helps make it so. Such density is important when parts must have machined surfaces, when they must provide reliable strength and safety, and when they must be tight against leakage of liquids or gases. This quality reduces rejects and saves money. It contributes to safety and saves lives.

Second, notice how grain flow lines follow the shape of the part. This improves impact resistance and fatigue strength of the part. In closed-die forging, these flow lines can be positioned, to give maximum properties where they are needed. As a result, forged parts can be lighter, safer, stronger, and frequently less costly.

Thus this picture shows you why forged metal is metal you can trust. You can trust forgings for performance, and to save money. Find out how forgings can improve your products, your costs. Consult a Forging Engineer, and send for the booklets offered below.



DROP FORGING ASSOCIATION, DEPT. IA

419 S. Walnut St. . Lansing, Michigan

Forgings

Symbolic omblem of to

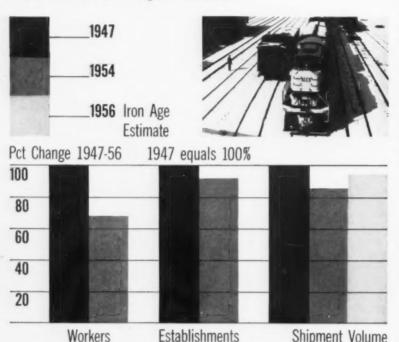
Attach this advertisement signature to your letterhead and mail to Drop Forging Association to receive booklet "What is a Forging?" or "Management Guide to Use of Forgings". Dokch title or titles desired.



### LOCOMOTIVES: There's Cautious Optimism

Rebound in '56 stirs hope for sales of 1500 units during coming year... They could pass \$225 million... Builders, however, are diversifying into other product lines... Number of makers is down.

### Hard Road For Engine Builders



♦ LOCOMOTIVE sales have been no cause for high enthusiasm since 1951, when railroads accepted 3514 units for delivery for a post-World-War-II peak year. Since then the number of units delivered annually has fallen, perked mildly in 1955, and last year rebounded. The locomotive builder momentarily has taken a new lease on life. By October of '56 he had delivered 1125 units as compared with 786 in the same period of '55.

The immediate outlook suggests an advance in total number of units delivered again in 1957, possibly as high as 1500 locomotives, subject to the availability of raw materials. The gain could mean an advance in locomotive dollar sales to over \$225 million as compared with the \$190 million figure for 1956.

Sales departments of at least two locomotive manufacturers differ substantially with the figures used by the Department of Com-

### Locomotive and Parts Industry—By Areas

SHIPMENTS BASED ON '47 DOLLARS

					19	54					194	7
Region and State <sup>1</sup>	Establish-	All em	ployees	Pr	roduction work	ers	Value added by	Cost of		Capital expendi-	Ail	Value added by
, and state	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			\$1,000		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>5</sup>	29	20.891	104,274	15,968	31,439	70.574	188,321	239,959	428,281	6,370	30,419	143,092
Middle Atlantic	9	10.247	53.103	7,810	15,154	34,708	66,639	79,602	146,243	(D)	14,616	(D)
All Other Divisions	20	10.643	51,170	8,157	16,284	35.885	121,682	160,355	282,037	(D)	15,803	(D)
Ohio	7	1.632	7,298	1.217	2.479	5,464	10,708	11,389	22,097	2,042	486	2,664

Source: 1954 Census of Manufactures

## metal turnings reduction...

with the Hmerican **Especially Designed** Metal Turnings Crusher for . . . Metal Scrap Yards Designed for clam shell bucket or magnet Large Industrial feed. Large capacities: 25 to 50 tons **Plants** per hour.

OTHER MODELS with capacities from 1 to 10 TPH

merce in its advance report on the 1954 Census of Manufactures. Locomotive builders see their sales levels (locomotives only) at about half the Department of Commerce figure.

Part of the difference may be due to the high degree of diversification achieved by the locomotive industry in the past decade. Such branching out has included everything from heavy duty electric generator sets to Atomic Energy Commission contracts and the push gives no indication of a letup in the foreseeable future.

This suggests that in spite of the long decline in locomotive sales. the widely diversified (and still diversifying) locomotive industry is becoming a better prospect for metalworking suppliers than ever. and in a number of new categories.

Department of Commerce figures credit the industry with \$421 million plus in product shipments in 1954, a gain of 21 pct over 1947, though locomotive unit shipments were actually almost 20 pct higher in 1947.

In the years between 1947 and 1954, employment has fallen by 31 pct to 20,900 in the industry; materials and labor costs have advanced by only 13 pct as compared with an increase in the value added by manufacture of 32 pct. Capital expenditures in 1954 were only 36 pct of the 1947 figure, but this can be regarded as only a temporary break in the industry's refitting of its production lines for an even wider variety of new products.

In the same years the average number of employees has gone off 31 pct while the payroll has advanced only 7 pct, indicating a relatively strong cost picture.

. Built to handle the Primary Reduction of: . Metal Turnings

, Aluminum Alloy Castings (Crankcases, Pistons, Beer Barrels, Pots and Pans, etc.)

Uses the Exclusive American Rolling Shredder Ring Crushing Principle.

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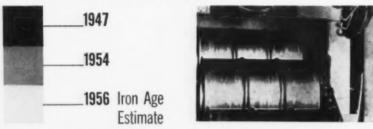
Aluminum

**Smelters** 

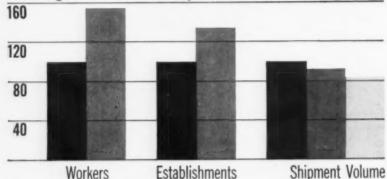
### DRUMS AND PAILS: Roll Up Bigger Sales

The steel container industry has shown steady growth in the past 15 years . . . Drum producers seek to improve their product with lighter but sturdier designs, better linings . . . Top user is petroleum.

### **More Capacity For Steel Containers**



1947 equals 100% Pct Change 1947-56



Source: 1954 Census of Manufactures

Shipment Volume SHIPMENTS BASED ON '47 DOLLARS DRUM AND PAIL manufacturers are looking forward to continued rising sales.

As the population grows and markets expand, demand for containers increases correspondingly. With each new industry, the call goes up for more containers to carry its raw materials and finished products. And the call is greatest for containers made of steel.

Last year matched 1955 as the steel drum and pail industry's biggest. Close to 80 million units were turned out. Value of shipments in 1956 was estimated at \$236.7 million. Had it not been for the sixweek steel strike, 1956 would probably have topped all production records.

Compare 1956 to 1954, when shipments totaled \$217.2 million; or to the \$173.1 million shipped in 1947, and you can easily plot the trend. Business is expected to be even better in 1957.

The container industry is the second largest consumer of sheet

### Metal Barrels, Drums and Pails Industry—By Areas

					195	54					194	1
	Establish-	All em	oloyees	Pr	oduction works	ers	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures,	employees, number	manufae ture <sup>3</sup>
			(\$1,000)		(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000
United States, total <sup>5</sup>	93	10,584	48.501	8,687	17,924	37.057	85,865	131,373	217,239	5,860	10,927	64,186
Northeast	25	2,055	8,976	1.752	3,872	7,574	18,438	27,228	45,667	1,219	1,961	13,310
East North Central	30	3.783	17.934	3,158	6,434	13.623	28.584	42,461	71,046	1,868	5,679	31,541
Ohie	16	2.314	10.471	2.003	3.904	8,444	16,104	24,534	40,639	1,089	4,130	21,631
Illinois	11	1.452	7.400	1,140	2.504	5.123	12,305	17,599	29,905	777	1,389	8,883
West North Central	4	306	1,166	275	552	929	2,304	3,946	6,251	91	761	4,836
South Atlantic	7	1.207	5.684	954	1.915	4,152	8.325	11,794	20,119	( <b>D</b> )	(D)	(D)
East South Central	8	306	1.078	250	544	774	3.002	3.952	6,955	( <b>D</b> )	( <b>D</b> )	(D
West South Central	12	1.265	5.782	1,049	2,098	4,431	12.242	23,077	35.319	512	1,038	8,277
West	7	1.661	7.906	1.247	2.507	5.572	12,967	18.913	31.881	1,117	(D)	(D

Footnotes, see p. 264. Source: 1954 Census of Manufactures

## Cambridge

WOVEN WIRE CONVEYOR BELTS take the "hot spots" out of ANNEALING & BRAZING

steel. Only the auto makers use more.

The industry attracted 27 new manufacturers between 1947 and 1954, an increase of 33 pct. The 1954 Census of Manufactures reports there were 93 steel drum and pail establishments in the U. S. that year, compared to 70 in 1947.

But even with this sizable increase, employment within the industry was cut three pct during the same span; from 48,500 to 31,400. Attribute the drop to automatic machinery, especially in the painting and enameling operations.

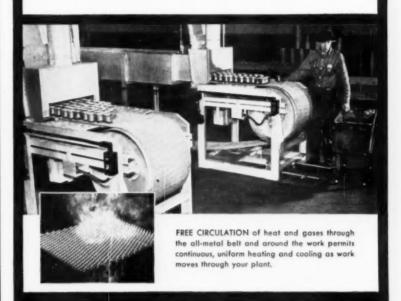
Like mousetrap manufacturers, drum and pail producers are putting out the best product ever, but they're still trying to build a better one. Product development is No. 1 on the industry's planning list. Improvements in drum design and interior linings are the two big areas of interest.

Producers, cooperating with the Steel Shipping container Institute and the Battelle Memorial Institute, are testing several design changes. Included are experiments with light, 24-gage drums, with such features as rolled-in chimes, dropped panel bottoms, flat rolling hoops, and four point contact.

By increasing knuckle radii to ½-in., by changing countour of drum bottoms, and by using cold-rolled sheet for bottoms, the industry hopes to further increase the strength and life of their products.

Important steps are being made in lining application. Organic coatings have been perfected which, if properly applied, will permit almost anything to be shipped in steel.

The reliability of lined steel containers is shown by a rapid growth in use.



By combining controlled movement with free circulation of process atmospheres, Cambridge Woven Wire Conveyor Belts eliminate batch annealing and brazing. There is no formation of "hot spots" which produce local stresses. Continuous, belt-to-belt flow through subsequent quenching and washing operations as well as heating, cuts costs and provides fast, uniform production.

Not only does the open mesh construction provide free circulation of gases . . . it also permits rapid drainage of process solutions. The all-metal belt is corrosion resistant and impervious to damage at temperatures up to 2100°F. Cambridge belts have no seams, lacers or fasteners to wear more rapidly than the body of the belt . . . no localized weakening.

Cambridge Woven Wire Belts for heat treating are made in any size, mesh or weave, and from any metal or alloy. Special retaining edges or cross-mounted flights are available to hold your product during inclined movement.

Call in your CAMBRIDGE FIELD ENGINEER to discuss how you can eliminate batch handling from your heat treating. Look under "BELTING, MECHANICAL" in your classified phone book. OR, write for your copy of Special Repetion." 6 Ways to increase Heat Treating Production" and 130-PAGE REFERENCE MANUAL giving mesh specifications, design information and metallurgical data.



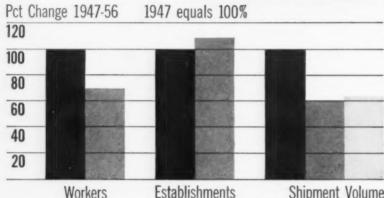
### TEXTILE MACHINERY: Old Mills Must Buy

Producers hope to straighten out highly erratic sales curves by selling older mills on new, low cost, high output equipment . . . 1956 was one of the better years . . . Pourings high . . . Upturn in all types.

### **Ups And Downs In Textile Machinery**







Source: 1954 Census of Manufactures

Establishments Shipment Volume

◆ TEXTILE machinery producers are striking hard at mill obsolescence.

The drive to get mills to rid themselves of old, inefficient machinery is not a new idea. But this time it is paying off.

During the past decade the machinery makers have been having their ups and downs—due largely to a fickle textile market.

In 1947 machinery shipments totaled \$403.4 million. In 1951, the total soared to \$498 million. But it sagged to \$336.8 million in 1954. Last year the total bobbed up again to \$408.1 million.

### Call For Spindles

The latest modernization campaign is aimed at low cost, high quality production. Years of research and huge investments lay behind it.

A common opinion in the industry that it would take 40 years for the textile industry to re-equip itself, may be proving untrue. The

### Textile Machinery Industry—By Areas

					19	54					194	7
	Establish-	All em	ployees	Pr	oduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroli	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>3</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, total <sup>3</sup>	535	36,758	145,894	28,230	56,004	99.042	217,262	119,523	336,785	8,584	53,583	256,438
New England	164	18,435	70,937	13,916	26,913	47,424	102,129	59,473	161,603	3,831	33,430	146,839
Middle Atlantic	178	10,813	47,868	8,401	16,589	32,932	71,767	33,897	105,663	2,754	14,790	81,638
East North Central	21	1.079	5,451	671	1,542	3,193	8,632	3,042	11,675	504	( <b>D</b> )	(D)
West North Central	3	39	135	28	84	86	156	67	224	4	(D)	(D)
South Atlantic	151	5,950	19,876	4,849	10,165	14,238	31,932	21,736	53,670	1,396	2,990	15,060
North Carolina	84	2,970	10,091	2,354	4,941	6,844	17,667	10,709	28,378	672	1,048	5,288
East South Central	9	381	1,432	320	659	1,041	2,244	1,018	3,263	79	297	930
West	9	57	191	42	77	124	399	285	685	14	38	295

replacement rate of new spindles—an accepted indicator—began picking up considerably in 1955.

Some companies entered 1956 with a larger backlog of orders than in any year since 1951. Figures ranged from 15 pct to 100 pct increase in sales and production over 1954.

The upturn was noticeable in all types of textile equipment, but especially machines for handling cotton, wool, worsteds, blends and synthetics. It included also preparatory spinning, weaving, finishing and auxiliary equipment.

Tabulations of iron pourings by five major textile machinery producers show that in January, 1952, tonnage began falling off from an average of 2400 a week to 1200 in August, 1954. And it wasn't until August, 1955, that the figure equalled the January, 1952, figure.

Pourings in 1956 were running 500 tons a week ahead of 1955.

One large producer says it has capacity to triple production provided raw materials and additional labor are available. Others have greatly increased capacity in the past six years.

In the period between 1947 and 1954, employment in the industry dropped from 53,600 to 36,800—a decline of 31 pct. Even so, the number of establishments increased 9 pct—from 489 to 535.

Some producers, though, haven't increased capacity and are balancing their textile machinery production with diversified lines. Such companies state that they will be able to take care of any rush orders "but not on a short delivery basis,"

They caution that textile mills should start now making long range plans for modernizing in order to get equipment on a systematic delivery schedule over the years.

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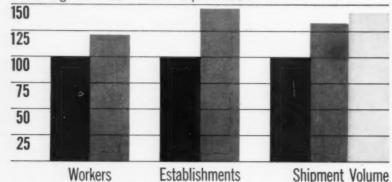
### **SCREW MACHINE PRODUCTS: Sales Spiraling**

Since World War II this industry has made steady gains . . . Shipments in 1956 totaled over half a billion dollars . . . But high costs spell trouble for some independents . . . Modernization programs in progress.

### Business Takes a Turn for The Better



Pct Change 1947-56 1947 equals 100%



Source: 1954 Census of Manufactures SHIPI

SHIPMENTS BASED ON '47 DOLLARS

◆ SCREW MACHINE products shipments in the U. S. went up a whopping 81 pct in the years between 1947 and 1954—but observers believe that's only the beginning.

Preliminary results of the Census of Manufactures indicate output of these products was \$424.7 million in 1954 compared to \$226.5 million in 1947. Primary producers account for about 82 pct of the total.

For the long pull the industry is counting on sales of \$700 million per year by 1965 in terms of 1953 dollars. And if inflation continues, they could hit \$800 million.

For 1956, screw machine products shipments totaled about \$522.4 million, slightly below 1955's \$535.2 million.

Observers predict that in years to come producers will be fewer in number but larger in size. The current death rate among small companies is heavy. Screw machines are becoming more costly

### Screw Machine Products Industry—By Areas

					19	54					194	7
	Establish-	All em	ployees	Pr	oduction work	ors .	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc. <sup>3</sup>	Value of shipments <sup>4</sup>	tures, new	empleyees, number	manufac- ture <sup>s</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, totals	1,795	35.009	151,444	29,694	61,030	112,641	246,898	154.561	401,450	11,885	28,623	144,791
New England	283	5,767	22,935	4,938	10,306	17,236	37,024	19,896	56,922	1,623	4,363	20,881
Middle Atlantic	381	8.700	22,625	4,867	10.018	16,957	37,034	25,183	82,217	2,188	4,372	20,417
East North Central	872	18,679	85,044	15,823	32,524	62,830	140,645	90,096	231,342	6,448	17,800	93,663
West North Central	66	1,546	6.263	1,282	2,563	4,516	8,611	5,828	14,241	490	641	3,018
South Atlantic	18	260	798	226	408	661	1,419	1,323	2,742	88	(D)	(D)
East South Central	5	82	189	44	85	132	277	187	465	20	(D)	(D)
West South Central	10	155	565	132	271	454	903	744	1,647	124	(D)	(D)

and need higher skilled operators. In addition, peace-time operation requires more output per dollar.

During World War II, the National Screw Machine Products Assn. notes, a man could set up in business for approximately \$5000. Today it takes about \$125,000 and the returns are slower and smaller. For example, a \$1 million-ayear company nets only about \$70,000 after taxes, and thus, profits would be eaten up by buying 5 new machines.

Modernization of existing equipment is the important goal for the industry. The average age for screw machines by 1965 will be less than half of what it is today (two years ago, for example, 56 pct of all screw machines were 10 years old or older).

Electronic inspection will take over from the human element. This is particularly important because inspection has always been a costly area for a screw machine products firm where rejects have averaged 2 to 3 pct of total sales. And there will be more automation and better material handling.

One of the major problems facing the independent producers of screw machine products is the role of the captive shop.

Independents will probably better than hold their own. First of all because supplementary unemployment benefits in the automotive industry will drive captive work into the open market. Secondly, because the big auto producers will almost certainly attempt to level out production schedules with a minimum of overtime, placing the balance of requirements in the open market.

Just how much of this excess production is turned over to the independents may mean life or death for some.



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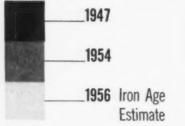
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### MALLEABLE IRON: Buyers Pouring It On

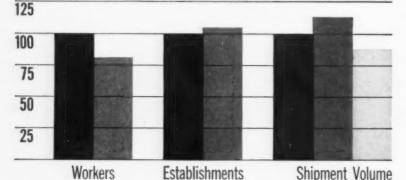
Foundry tonnage in 1957 may exceed the million mark... Auto industry accounts for 60 pct of output... Core drying, shell molding devices speed up production... Biggest competitors are welding shops.

### Foundries' Big Tonnage Build-Up





Pct Change 1947-56 1947 equals 100%



Source: 1954 Census of Manufactures

SHIPMENTS BASED ON '47 DOLLARS

♦ MALLEABLE iron foundries are hoping for their third million ton year in history in 1957. They might have made it in 1956 but for the drop-off in production by their biggest customer, the automobile industry which takes over half their output.

From 1947 to 1954 the industry showed an increase of 19 pct in value of shipments according to the 1954 Census of Manufactures. The Census indicates shipments valued at \$184.4 million were made in 1947 by primary producers and increased to \$219.6 million by 1954.

By tonnage, figures of the Malleable Founders Society of Cleveland show shipments in 1954 for all producers was 822,000 tons. In 1955 it topped 1.1 million tons for the second time in history. For 1956 the total should hit between 925,000 and 930,000. The dip is attributed to a 20 pct drop in the last half, although fourth quarter auto production revival is bringing on a comeback.

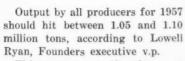
### Malleable Iron Foundry Industry—By Areas

					198	54					194	7
	Establish-	All em	ployees	Pr	oduction works	irs .	Value added by	Cost of		Capital expendi-	All	Value added by
Region and State <sup>1</sup>	ments, number	Number	Payroll	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc.3	Value of shipments <sup>4</sup>	tures, new	employees, number	manufac- ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)
United States, totals	82	24,232	100,548	20,897	39,645	80,753	140,628	78,942	219,571	10,084	29,862	121,661
New England		862	3,242	727	1,329	2,397	4,532	1,633	5,165	53	1,738	7,675
Middle Atlantic		4,287	17,650	3,705	7.088	14,334	23,052	9,897	32,950	458	5,087	19,637
Pennsylvania	9	2,330	9,447	1,989	3,807	7,497	13,654	5,205	18,859	234	2,463	8,140
East North Central	44	17,645	73,937	15,284	29,007	59,912	105,196	63,655	168,847	9.304	21,262	87,637
Ohie,	13	4,084	16.440	3,611	6,640	13,760	22,115	11,842	33,957	1,518	5,931	25,423
Indiana	6	2,195	8.451	1,880	3,631	6,678	10,343	7,460	17,805	657	2,899	9,668
Illinois		5,424	23,342	4,672	8,966	18,697	35,799	21,650	57,449	2,281	4,881	19,146
Michigan	5	4.227	18,716	3,649	7,033	15,119	27,497	18,534	46,031	4,443	4,812	20,340
Wisconsin		1.712	6,985	1,470	2,735	5,656	9,435	4,168	13,603	403	2,739	13,062
West North Central		466	1.841	390	930	1,331	2,576	894	3,570	23	581	2,455
South and West	8	972	3,869	788	1.489	2,775	5,275	2,761	8,037	244	1,194	4,257

Feetnetes, see p. 284. Source: 1954 Census of Manufactures

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### REDUCES YOUR PRODUCTION COSTS



This assumes continued use at about present levels of malleable castings for the automotive, farm implement, and railroad fields. Automobiles and light trucks are now taking about 60 pct of output, farm implements, construction and railroad about 8 pct each. Remainder goes into ordnance, special purpose machinery, and fittings of various types. A good portion of plumbing and pipe fitting hardware is also malleable iron castings but is generally classified separately from regular commercial output.

About 75 pct of the 100-odd malleable foundries are concentrated in the 6-state areas of Wisconsin, Indiana, Illinois, Ohio, Pennsylvania and New York. There has been a decrease of only about 2 or 3 foundries since 1952 and only a modest growth in captive shops.

Only one automaker has its own malleable foundry. Principal auto uses are in differential cases and carriers, transmission parts, rocker arms, crankshafts and brake and clutch pedals. These go both to auto and truck makers direct and to their suppliers.

Malleable foundries, like their cousins the steel and gray iron foundries, carry on a running skirmish for business with welding fabricators, stampers and forgers.

The CO<sup>2</sup> process for drying cores without additional ovens is being used more and in some places ovens have been permanently shut down. A few malleable foundries have gone into dielectric core drying which is ideal for high production drying. Units will dry cores continuously on a moving conveyor belt in minutes.



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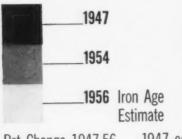
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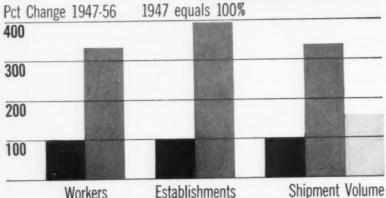
### **AIRCRAFT ENGINES:** Jets Hold Spotlight

With military's needs dominating, jet engines pace industry's growth . . . High development costs and rapid obsolesence cause production headaches . . . Piston engines still major market factor.

### Sky's the Limit for Air Engines







Source: 1954 Census of Manufactures

SHIPMENTS BASED ON '47 DOLLARS

 AIRCRAFT ENGINE makers are mapping continued high flying.

Total value of shipments for 1956 was about \$1.9 billion, and 1957 could be significantly higher. The freely-predicted boost in defense spending could shoot the sales curve off the top of the graph in the next few years.

Jets hold the spotlight, but don't write off the piston engine. It will be a major product for at least 10 more years, and should stay an important aircraft power-plant for even longer. At least 41 major airlines are using piston engines exclusively, and one plane can chew up several engines through the normal life of the airframe. What's more, jets are hardly mentioned yet for the fast-growing small plane market.

But the piston engine may have run out of gas as far as growth is concerned. Designers have pushed it almost to its goal of

### Aircraft Engines Industry—By Areas

Region and State <sup>1</sup> me	1954											*1947	
	Establish- ments.	All em	ployees	Pr	oduction work	ers	Value added by manufac-	Cost of materials	Value of	Capital expendi- tures.	All employees.	Value added by manufac	
	number	Number	Payroll	Number	Manhours	Wagos	ture2	etc.3	shipments4	new	number	ture2	
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)	
United States, totals	234	167,382	819,180	117,276	243,535	522,849	1,435,443	1,753,445	3,188,950	46,688	50,423	252,254	
New England	43	44,859	211,706	34,804	73,295	152,012	325,219	339,329	664,549	10,977	18,605	(D)	
Massachusetts	14	5,594	28,355	4,015	8,129	19,121	52,098	44,277	96,375	1,939	4,656	(D)	
Connecticut	25	38,897	181,940	30,462	64,431	131,798	270,518	293,481	564,000	8,970	13,950	(D)	
Middle Atlantic	54	41,505	198,021	28,415	57,674	121,659	348,797	363,304	712,102	4,405	10,649	(D)	
Pennsylvania	19	12,117	55,903	8,734	17,744	36,812	95,901	49,758	145,660	1,328	2,024	(D)	
North Central	311	75.893	384,066	50,856	105,643	234,907	722,587	1,032,329	1,754,977	24,092	19,360	94,303	
Ohio	31	29,699	145,013	19,022	38,927	84,915	283,764	379,217	663,043	9,044	8,580	(D)	
Indiana		15,623	81,264	10,195	21.563	48,274	147,533	262,031	409,565	9,357	8,915	(D)	
Illinois	11	14.007	73,205	9,318	18.449	42,829	105.515	253,008	358,523	1,975	(D)	(D)	
Michigan	42	7,892	44.938	6,068	13.055	31,806	85,086	62,609	147.695	1.835	451	2,37	
South and West	26	5,034	25,387	3,199	6,921	14,209	38,839	18,481	57,321	7,214	1,800	11,188	
California	22	4,246	22,148	2,876	6.304	13,226	35,337	17,816	53,153	977	1,809	11,188	

Foetnetes, see p. 264. Source: 1954 Census of Manufactures

just under 1 lb of weight for each horsepower. In terms of growth, jets today are comparable to piston engines in the days of the Wright brothers. The military is stressing jet conversion, reports that the '57 air force budget doesn't allow a dollar for pistonpowered aircraft. Similarly, 77 pct of all new engines accepted by the Air Force in 1955 were jets. Remainder were spare piston engines for replacements.

The military dominates the aircraft engine business. In 1956, military orders accounted for over \$1.6 billion of the total \$1.9 billion. But the civilian share of \$302 million is higher.

Biggest headaches to enginemakers are the high cost of development and fast obsolescence of new jets. Tab for developing a new jet is about \$50 million. This doesn't include tooling and other production costs if the engine gets that far.

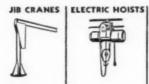
This fast development can really hurt. Most of the 88,000 jets delivered so far to the Navy and Air Force have been made in the last 5 years. The '47 models had thrust ratings of 3400 to 5000 lb. Korean vintage engines ran 6000-6500 lb, with today's range at 8000-12,000. Engines of 15,000-lb thrust are coming soon, with 25,000-lb models now moving off the drawing boards.

Civilian jets and turboprops will start flying about 1960. These will be based on military models, but with considerable modification. U.S. airframe builders have already designed three types of jet airliner and one turboprop transport for airlines here and abroad. Virtually all will be powered by commercial versions of U.S. military engines.

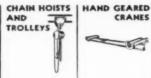


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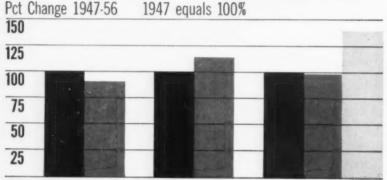
CRANE

### **GEARS: Synchronized For A Record Year**

Outlook for the power transmission industry is rosiest in its history... Capital expansion programs and military orders call for smaller, tougher gearing... Backlogs assure high output well into 1957.

### **Power Transmission Industry Pulls Ahead**





Source: 1954 Census of Manufactures

Workers

Establishments Shipment Volume
SHIPMENTS BASED ON '47 DOLLARS

• TREMENDOUS STRIDES in gearmaking technology are paving the way for the power transmission industry's biggest year.

The nation's gear manufacturers, spurred by demands from makers of computers, radar, guided missiles and jet aircraft, are producing in quantity gears not known to be obtainable 10 years ago.

In high production gearmaking for the automotive industry, use of automatic machinery is increasing. Blanks fed into new hobbing machines are worked to size, heat treated, and inspected without touching a human hand.

In aircraft work, the trend is toward hardened and ground gears. Advances in tool design, grinding technique, and heat treating permit machining of metal without disturbing grain structure, burning, or cracking—common causes for gear failure in the past. Finishes of from 3 to 5 mi-

### Power Transmission Equipment Industry—By Areas

Region and State <sup>1</sup> me		1954										1947	
	Establish-	All em	ployees	Pı	oduction work	ers	Value added by	Cost of		Capital expendi-	All	Value added by	
	ments, number	Number	Payroll (\$1,000)	Number	Manhoura (1,000)	Wages (\$1,000)	manufac- ture <sup>2</sup> (\$1,000)	materials etc. <sup>3</sup> (\$1,000)	Value of shipments <sup>4</sup> (\$1,000)	tures, new (\$1,000)	employees, number	manufac- ture <sup>2</sup> : (\$1,000)	
United States, total <sup>5</sup>	470	49,268	230,040	37,841	76,083	159,754	390,792	207,984	598,778	14,802	53,995	282,004	
New England		5,251	21,602	4,147	8,087	15.719	34,722	14,166	48,889	1,279	4,302	20,308	
Middle Atlantic	95	9.879	44,547	7,049	14,189	27,726	71,679	43,710	115,389	2,942	12,132	59,663	
East North Central		29,150	141,739	22,808	45,878	101,067	247,891	125,752	373,645	8,854	33,691	183,481	
Ohio		6,844	33,070	5,244	10,538	22,818	54,110	32,292	86,403	2,445	8.813	48,405	
Illinois		5.547	28,068	4,301	9,076	19,229	45.775	28,050	73,826	1,785	5,460	30,835	
Michigan	51	4,838	23,768	4,057	8,202	18,425	47,331	19,123	66,456	1,192	5,705	29,263	
West North Central	23	954	3,766	768	1,500	2,671	5,420	2,693	8,114	167	972	3,962	
South	30	1,577	6.632	1,229	2.598	4,357	10,834	8,246	19,080	560	1,129	5,473	
Mountain	7	307	1.353	233	464	870	2,211	1,507	3,719	122	196	(D)	
	56	2.147	10,397	1.804	3,365	7.340	18.031	11,908	29,939	876	1.573	(D)	
Pacific		W . 0-43	10.001	1,004	0,000	0,000	101001	11,000	20,000	010	1.010	(D)	

Footnotes, see p. 264. Source: 1954 Census of Manufactures

croinches can be had when needed.

More customers this year are asking for smaller, lighter, stronger, harder gears—and they are getting them. It adds up to an estimated \$948 million year for the power transmission industry. And order backlogs will carry record shipments well into the second quarter of 1957.

Prior to 1956, the industry's best year was 1951, when Korean War orders swelled shipments to \$854 million, 10 pct lower than this year's estimate. The U. S. Census of Manufactures shows shipments in 1954 were \$598.8 million and in 1947 they totaled \$428.9 million.

Accompanying this increased dollar volume was an influx of 54 new companies into the industry during the period 1947-1954.

But automatic equipment installations accounted for a 9 pct drop in total employment during the same period. There were 54,000 workers in 1947, compared to 49,-300 in 1954.

A lot of progress is being made in speeding up gear hobbing and shaping processes. However, the latest trend is toward displacement of metal rather than removal. Research is intensive, and it is not unlikely that in the near future gear rolling machines will start replacing gear hobbers.

Quieter gears are another coming field, as companies become more conscious of noise problems. By redesigning housings, bearings, and through closer fitting, gear wobble and eccentricity are being reduced.

A whole new market is being created by shaft-mounted reducer manufacturers. They are finding ready buyers for their package unit prime movers and reducers.

PRODUCTION FINISHING	Model 18	Model 7
GENERAL FINISHING	Model 19	Model 29
TOUCH-UP	Model 26	Model 15
AUTOMATIC APPLICATION	Model 21	Model 18R
HEAVY FLUIDS & COATINGS	Model 7E2	Model 18D
SPECIAL PURPOSE	Model 171 Model 190 dusting-dry	

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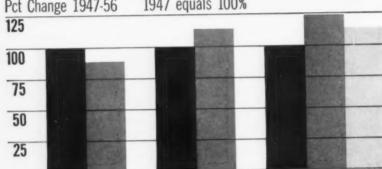
REPRESENTATIVES IN PRINCIPAL U.S. & CANADIAN CITIES . SEE YOUR CLASSIFIED TIRECTORY

### **PLUMBING: Rides With Construction**

Decline in homebuilding is offset for plumbing fixture producers by trend toward  $1\frac{1}{2}$  and 2 baths per home . . . Counter type kitchen layouts boost steel sink sales . . . Vitreous china a formidable competitor.

### No Stoppage In Plumbing Gains





**Establishments** 

and fittings are in a slight sales dip but not enough to reverse a pattern of long term growth. Estimated shipments of \$459

◆ METAL PLUMBING fixtures

Estimated shipments of \$459 million in 1956 represented a drop of 10 pct from 1955. However 1956 business compared favorably with shipments of \$441 in 1954 and \$298 in 1947.

The ups and downs of plumbing sales correspond closely with the rate of construction activity. Value of new construction has jumped from \$14 billion in 1947 to \$20.9 billion in 1954 and \$34 billion in 1955. (adjusted to 1947-49 dollars.)

Last year, industrial construction held up but new housing starts were down from 1.3 million units in 1955 to an estimated 1.1 million. These figures show a lag of nearly 20 pct. However, the value of new homes declined only 9 pct.

The difference comes partly from a trend toward bigger homes. Where the average development

### Metal Plumbing and Fixtures Industry—By Areas

Shipment Volume

SHIPMENTS BASED ON '47 DOLLARS

Region and State <sup>1</sup>	1954										1947	
	Establish- ments,		ployees		eduction work		Value added by manufac-	Cost of materials	Value of	Capital expendi- tures,	All employees,	Value added by manufae
	number	Number	Payrell	Number	Manhours	Wages	ture <sup>2</sup>	ete. <sup>3</sup> shipments <sup>4</sup> new (\$1,000) (\$1,000)	shipments <sup>4</sup>	new	number	ture <sup>2</sup>
			(\$1,000)		(1,000)	(\$1,000)	(\$1,000)			(\$1,000)		
United States, total <sup>5</sup>	319	30,521	131,717	25,803	50,571	102,079	240,100	201,140	441,242	12,267	34,748	189,08
New England	33	2,936	11,763	2,437	4.784	9,200	12,552	20,580	33,112	270	4,708	19,500
Middle Atlantic	85	3,535	14,602	2,924	5,532	10,985	26,455	23,902	50,358	748	4,967	19.537
New York	56	1,261	5,009	994	1,866	3,194	7,923	12,001	19,945	(D)	838	4,241
Pennsylvania	23	1,888	7.517	1,805	3,000	6,178	14,167	8,938	23,106	397	3,482	12,28
North Central	115	12,834	58,837	10,310	20,803	42,152	107,118	87,808	194,926	4,736	12,418	87,880
Ohie	42	5,627	24,709	4,651	8,777	18,500	44,700	37,110	81,811	1,722	4,339	23,294
Hilinois	27	1,305	6,073	1,063	2,194	4,233	11,032	9,861	20,894	287	1,518	8,410
Mishigan	15	1,858	8,281	1,539	2.982	5,846	17,151	15,753	32,905	1,996	1,828	10,277
South Atlantis	15	2,633	10,000	2,310	4,527	8,508	24,374	14,240	38,614	1,201	(D)	(D
East South Central	6	5.347	22,331	4,780	9.307	19,791	40,209	30,044	70.254	3,943	(D)	(D
West South Central	. 9	88	252	80	168	215	492	686	1,178	(D)	82	(D
Pacific	. 56	3.144	13,929	2,760	5,448	11,235	28,897	23,899	52,796	(D)	(D)	(D
California	53	3.070	13.572	2,710	5,349	11,024	28.347	23,552	51,899	(D)	2,827	(D

Footnotes, see p. 264. Source: 1954 Census of Manufactures

Workers

Source: 1954 Census of Manufactures

house in the immediate postwar period had only one bathroom, to-day's homes are being built with  $1\frac{1}{2}$  and 2 baths.

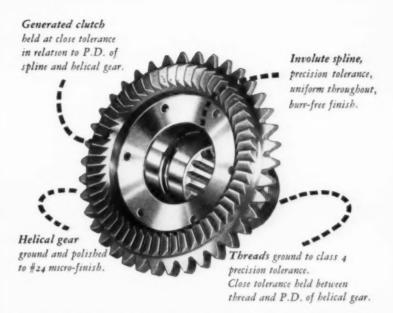
Fixtures and fittings have benefited about equally from this trend. In 1954, sales of metal fixtures came to \$208 million. These covered sinks, bathtubs, lavatories and other pieces that hold water. In the same year, sales of fittings were \$215 million. Fittings include drains, faucets, stops and other water carrying devices.

In the kitchen sink line, there has been a trend away from cast iron construction and toward steel. In 1951 there were 1.19 million steel sinks sold and 1.21 million cast iron. In 1955, there were about 500,000 more steel sinks sold than cast iron.

This turnabout is attributed to the growing popularity of counter type kitchen outlays, and the importance of steel's weight advantage in built-in assemblies. Cast iron is used for the majority of service sinks.

Trend today in lavatories (bathroom basins) is toward vitreous china and away from metals. In 1951 there were 1.6 million cast iron lavatories shipped and 1.4 million vitreous china. By 1955, shipments of cast iron units had declined to 1.5 million while the vitreous china type had increased to 2.1 million.

There have been no great changes in the design of metal fittings over the past 10 years. Parts coming in direct contact with water are generally chrome plated brass. Zinc die castings may be used for faucet stands and other parts that do not directly conduct water. Overall shipments of fittings rose from \$159 million in 1947 to \$215 million in 1954, a sizable increase.



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consistent micro finish. You get perfect meshing and full capacity from every gear. Many leading manufacturers — Sikorsky, Stanley, Universal Winding, for example — rely on Perkins for top-quality gears, gears that cost less in the long run. Ask us to quote on your next gear requirement. Then judge for yourself.



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### PAPER MAKING MACHINERY: Rolling Along

Customers are waiting 18 months for delivery . . . But orders keep coming in . . . Current backlog assures prosperity through 1957 and well into 1958 . . . More competition cutting into profits.

· A NEW paper mill was scheduled to begin operations this year in the South Atlantic Region of the U.S. It won't. In fact, the company confides that it will consider itself fortunate to open its doors sometime in 1958.

The reason: demand for paper industry machinery is booming. Lead time for bigger, more expensive machines is about 18 months. And the best that can be done on the smaller pieces and replacement parts is about 12 months.

### **Orders Keep Coming**

Major paper industry machinery builders are obviously happy about the situation. But the biggest cause for glee is the fact that long lead time has not slowed down the rate of new orders. Backlogs in many plants run to about 18 months, enough to assure prosperity through 1957 and into the first half of 1958.

Shipments of paper industry equipment totaled close to \$300 million in 1955. Final tabulations for 1956 will show shipments topping \$400 million. The best industry estimates indicate that 1957 shipments will be \$500 million.

Customers for the paper making machinery have increased. In 1955, 780 paper mills and 277 pulp mills bought enough equipment to turn out 65.1 million tons of pulp, paper and paperboard. In 1956, 796 paper mills and 288 pulp mills bought enough machinery and replacement parts to produce 68.6 million tons of pulp and paper.

### Profits Lag

This expansion of market is money in the bank for paper machinery makers. It costs about \$30 million to set up an average paper mill, of which about \$20 million is spent for machinery.

Profits of the paper industry machinery companies have not kept pace with the blossoming sales. The reason: more competition. The U.S. Census of Manufacturers reports in 1947, 149 companies were producing paper making machinery. By 1954, latest year for which information is available, there were 169.

### Paper Industries Machinery—By Areas

Region and State <sup>1</sup> ments, number		1954										1947	
		All employees		Production workers			Value added by	Cost of		Capital expendi-	All	Value added by	
		Number	Payroli	Number	Manhours	Wages	manufac- ture <sup>2</sup>	materials etc. <sup>3</sup>	Value of shipments <sup>4</sup>	new	employees, number	manufac- ture <sup>2</sup>	
		(\$1,000)		(1,000)		(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)		(\$1,000)		
United States, total <sup>5</sup>	169	14.693	72,360	11,194	23.107	48,716	108.936	82,861	191,798	4,840	17,088	81,358	
New England	46	3.859	18.555	2,832	6,082	11,598	30,641	24.181	54,824	1,961	4.327	22,093	
New Hampshire	6	1.164	5,462	862	1,907	3.332	9,617	8.443	18.000	(D)	792	5,738	
Massachusetts	33	2.558	12,422	1,878	3,998	7,953	20,103	15,137	35,241	(D)	2,573	13,635	
Middle Atlantic	63	4,833	24.177	3,578	7,687	15,721	35,169	21,001	56,171	1,197	6.108	28,156	
East North Central	33	4.059	20,261	3,293	6.350	14,887	29,878	30,131	60.009	1.061	( <b>D</b> )	(D)	
Wisconsin	15	3,048	15,374	2,633	5,079	12,206	21,936	22,886	44,823	881	2.694	11.307	
West North Central	8	222	1,044	167	338	707	2,211	377	2,588	19	(D)	(D)	
South Atlantic	7	1,091	5.322	855	1.749	3,733	5.844	4.311	10.156	499	1,414	7.47	
Pacific	12	627	3.000	466	899	2.069	5,190	2.857	8,048	100	322	1,713	

Footnotes, see below. Source: 1954 Census of Manufactures

D Withheld to avoid disclosing figures for individual companies.

\*Each producing State not shown separately has been withheld either (a) to avoid disclosing figures for individual companies; or (b) because the State had less than 1,000 employees in the industry. (Additional publishable detail will appear in the final Census bulletin for this industry.)

\*Value of shipments less cost of materials, supplies, fuel, electric energy, and contract work.

\*Includes cost of materials, fuel, electricity, and contract work; excludes cost of products bought and resold in the same condition.

\*Includes, for all establishments classified in this industry, not only (a) their value of products "primary" to the industry, but also (b) their value of "secondary" products, which are primary to other industries and (c) their "miscellaneous receipts" for repair work, sales of scrap, installation of own products, etc. Excludes sales of products bought and resold in the same condition.

\*Sum of regional figures may not equal U. S. total, due to independent rounding.



Costly new equipment is not always the sole answer to production cost problems. Often the wrong raw material may completely nullify expected savings from heavy capital investments in modern machinery.

Consider the case of one manufacturer who installed expensive new forming equipment but was unable to up production to the expected level. Material being formed was cold rolled strip 4" x .060", AISI 1050 steel processed to standard gauge tolerances (.0567" to .0632").

When CMP Precision Cold Rolled Strip Steel ordered to a 60% gauge restriction (.0587" to .0613") was furnished, production immediately moved up to the rated capacity of the machines and has remained there.

In addition to increased production, because of the minimization of down time, an incidental and important benefit was the increase in yield per CMP ton processed because rejections and out of tolerance parts were eliminated.

Careful consideration of **CMP** Restricted Specification Cold Rolled Strip Steel alternatives on the same careful basis given to your equipment investment, may point the way to similar, or larger pay-offs.

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### **New Technical Literature:**

### Catalogs and Bulletins

### Motor

Construction features of wound rotor motors for a variety of applications are described in a new bulletin. They are designed for use wherever high starting torque with low starting current is needed, power supply is limited, intermediate speeds are required, smooth acceleration is desired, or where high inertia loads must be accelerated. Allis-Chalmers Mfg. Co.

For free copy circle No. 1 on postcard p. 273

### Power tools

A new catalog of power tools for cutting, shaping, drilling and finishing metal has just been produced. Several new tools are described therein for the first time. Included are details, specifications and illustrations of band saws, contour saws, band filers, cutters, shapers, drill presses, tool and knife grinders, jig saws, jointers, lathes, planers, belt and spindle sanders, saw jointers, shapers and spinning tools. Boice-Crane Co.

For free copy circle No. 2 on postcard p. 273

### Maintenance

Latest issue of a company publication offers, among other articles, one on circuit breaker maintenance. Also, a simple method is outlined for analyzing d-c machine performance. Westinghouse Electric Corp. For free copy circle No. 3 on postcard p. 273

### Wire rope

Wire rope slings and assemblies are covered in a booklet just off the press. The book is designed for quick and accurate sling selection and ordering. It is organized around a simplified coding system. John A. Roebling's Sons Corp.

For free copy circle No. 4 on postcard p. 273

### FOR YOUR COPY

Money-saving products and services are described in the literature briefed here. For your copy just circle the number on the free postcard, page 273.

### **Pyrometer**

New 8-page bulletin describes a portable potentiometer pyrometer with interchangeable direct-reading scales. The unit checks and calibrates all types of thermocouple-actuated temperature instruments, and many electrical instruments. Temperatures or millivolts are read directly, without charts, graphs or conversion tables. Technique Associates.

For free copy circle No. 5 on postcard p. 273

### Fans

Containing 16 pages, a new technical bulletin completely describes a new radial blade fan for high volume, high pressure applications. The booklet illustrates and describes the fan's operation, applications, performance characteristics and design. Several charts illustrate performance curves of accurate ratings for commercial motor speeds. Buffalo Forge Co.

For free copy circle No. 6 on postcard p. 273

### Tap drivers

Three types of tap drivers, designed to increase tap life and production, are described in a bulletin. Tension and compression, standard, and quick-change drivers, all using a "safe-torque" drive release safety feature, are described in the eight-page bulletin. Scully, Jones & Co.

For free copy circle No. 7 on postcard p. 273

### Air ducts

An aluminum air duct guide just issued provides an up-to-date and complete engineering treatise on this subject. In addition to a resume of aluminum's advantages for air ducts, an explanation of recommended alloys and tempers with their properties, a section on prefabricated ducts, and details of research recommendations for noise control in ductwork, the book contains five specific areas of other information that makes this book really six complete guides in one. It contains 130 pages and many charts and tables. For free copy, write on company letterhead to Reynolds Metals Co., 2500 S. 3rd St., Louisville 1, Ky.

### **Testing machines**

Universal testing machines are described in a new, 40-page bulletin. It includes information and specifications for standard units of from 500 to 1,000,000-lb capacity. Comprehensive descriptions of independent loading, weighing and indicating systems are also described. Tinius Olsen Testing Machine Co. For free copy circle No. 9 on postcard p. 273

### Tapping unit

A homing device that extends the range of precision tapping machines is described in a data sheet. It pictures and explains how this unit reduces to routine many precision tapping operations which have heretofore been done only at "special handling" cost, and at risk of tap breakage and work damage. The Hamilton Tool Co.

For free copy circle No. 10 on postcard p. 273

### Heat treat furnace

A manufacturer's newest medium capacity automatic continuous heat treating furnace is described in a bulletin. Operational advantages, principle of operation, capacity, construction and other important information is included. A photograph, cross-sectional diagram and complete description are contained. American Gas Furnace Co.

For free copy circle No. 11 on postcard p. 273

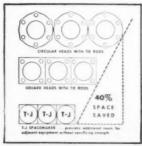
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### FREE TECHNICAL LITERATURE

### **Precision grinders**

A new 28-page condensed general catalog includes descriptions and specifications of standard and single purpose precision cylindrical grinding machines. Landis Tool Co.

For free copy circle No. 12 on postcard p. 273

### **Acid handling**

Up-to-date instructions on the safe unloading and handling of sulphuric acid are presented in easy-to-read form on a new 17 x 22-in. wall chart. It is printed on special moisture-resistant paper. It describes step-by-step the proper methods for pump unloading and air unloading of tank cars, with special attention to cold weather procedure. Diagrams of piping arrangements are shown for both methods, as well as a list of safety "do's" and "don'ts." Olin Mathieson Chemical Corp.

For free copy circle No. 13 on postcard p. 273

### Controls

A new periodical contains information on new developments in infrared control systems. A question and answer column describes several problems. Reports on new literature are also contained. Published quarterly, the newsletter is designed to keep engineering and other interested personnel informed of the latest developments in the controls field by the manufacturer who publishes the four page issue. An item also explains how controls count in use aboard radar picket planes. Servo Corp. of America.

For free copy circle No. 14 on postcard p. 273

### Shaft-drilling

A four-page folder now available announces a new development in shaft-drilling equipment. It says this unit saves set-up time, drilling time and manpower. These units can be tailor-made for any shaft size. Given four basic factors the company's engineers can design the jumbo to fit the operation. These are: (1) maximum weight limitations, (2) shaft dimensions, (3) minimum compartment limitations, and (4) size of opening at the headframe. Ingersoll-Rand.

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HENRY CORT made a vital and far-reaching contribution to the steel industry when he patented his rolling process in England, in 1783. Before Cort designed and built a practical rolling mill, tilting hammers had been used to produce iron bars. This laborious process produced only about one ton of bars in 12 hours. Cort first shingled his iron into half blooms at welding temperature, then reheated and passed the hot slabs through grooved rollers of his own design. In this way he was able to produce no less than 15 tons of bars in a 12 hour period.

While not the first to attempt rolling, Henry Cort's successful process justly earned him the title "father of the rolling mill."

# Treat Names in Steel Making #IV

enry Cort's rolling mill followed a pattern as old as steel making. Whenever the need has become great enough, the right men have always developed the proper process or product to meet it.

In the modern field of industrial lubrication one thinks of such developments as the "E. P." lubricants which made today's high speed rolling mills practicable, of "Palmoshield" which freed America from dependence on imported palm oil, and of the wire drawing and cable lubricants which Ironsides engineers have originated in answer to compelling needs.

Keeping pace with 64 years of progress in steel rolling has made Ironsides' "Gear Shield" synonymous with satisfactory roll neck lubrication. So much so, that others frequently refer to their lubricants as "gear shields," even though Gear Shield is the exclusive trade mark of The Ironsides Company.

That steel men recognize this contribution is evidenced by the fact that nearly every major steel producer uses "Gear Shield" lubricants.

Today's rolling mills, so far advanced beyond Henry Cort's pioneer process, demand equally high standards in lubricants. Ironsides engineers work closely with superin-

tendents, lubrication engineers and rollers on problems of temperature, pressure, pumpability and water repellency. Ingenuity and research are put to work until a completely satisfactory answer is found. For example, Ironsides roller bearing Shield, developed to meet the need for an extreme pressure lubricant, has load-bearing capacity in excess of bearing manufacturers' standards, and carries the approval of leading bearing makers as a result.

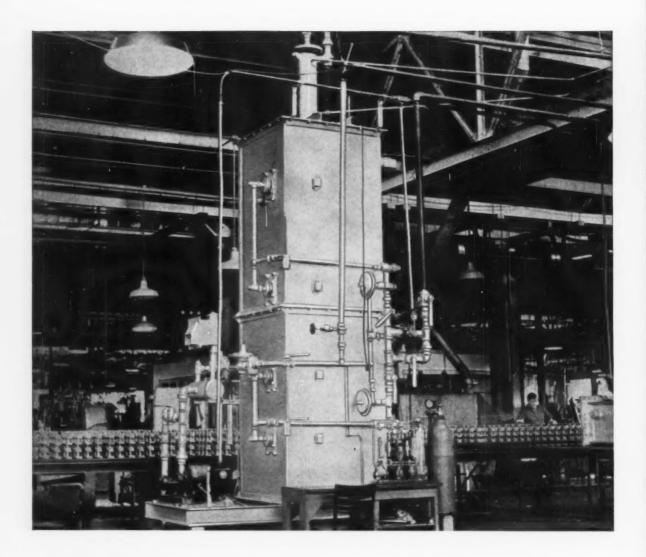
Ironsides engineers are prepared to "custom tailor" lubricants for the specific conditions and preferences of the individual mill. We will supply these specialized lubricants in any quantity from pail to tank car.

If you have a problem, our engineers would like to help you lick it. Their experience is at your service, without obligation. Address, or phone, The Ironsides Company, Columbus 16, Ohio.



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# FREE TECHNICAL LITERATURE

These publications describe money-saving equipment and services . . . they are free with no obligation . . . just circle the number and mail the postcard.

This section starts on p. 273.

### **Acoustical sheet**

A new 6-page 3-color bulletin illustrates and explains the usual method of applying perforated metal sheets to the construction of acoustical ceilings, side walls and enclosures. It also illustrates many patterns now available in designstrengthened perforated metal sheets, both ferrous and nonferrous. Diamond Mfg. Co.

For free copy circle No. 16 on postcard

# Coatings

"Stop Costly Metal Destruction" reads the headline on a new fourpage illustrated catalog. Information is included on heat-proof protective coatings designed to protect metals from scaling and corrosion at temperatures as high as 2100°F.; for carburization and decarburization control during heat treating; protection against acids, alkali, salt spray and severe weather conditions. Four basic coating types are described. Markal Co.

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# Flexible shaft unit

Grinding, sanding, polishing, buffing, wire brushing, sanding wood, and drilling in steel or wood can be done with attachments by the 1/4-hp multi-speed or single speed flexible shaft machines illustrated in a new catalog. These machines are available with truck, pedestal, bench, and suspension type mountings. This new catalog also lists a line of accessories, flexible tool shafts, power drive shafts, and drill shafts, Stow Mfg. Co.

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### Plant location

As most business magazine ad readers know, one particular state in the nation is the "Crossroads of the East." However, others know it best as "in the middle of America's money belt." Currently available are publications explaining these titles. They tell why the Garden State (primarily industrial) is a good place to locate a new plant. Some advantages listed: (1) nearness to major markets ("Nowhere in the world is so much buying power concentrated in one place"). (2) a friendly attitude toward industry (low taxes, no state income tax, no sales tax), (3) uncongested, (4) natural resources (pure water, power, fuel, gas, coke, coal), (5) good labor supply, (6) transportation facilities (two of the world's largest ports), 14 railroads, 100 air terminals, huge highway setup, and (7) good living conditions. Conservation & Economic Development Dept., State of New Jersey.

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# Fire Checks

Containing a dozen pages, a bulletin now available describes the operation and construction of automatic fire checks. These detect, localize and extinguish flashback in mixture supply line, where a combustible mixture of fuel gas and air is distributed to heating equipment, safety blowouts which prevent flashback and relieve excessive flashback pressure in combustible mixture main supply piping are also covered. These units are used in a manner analogous to that of fuses and circuit breakers in electrical supply lines. Selas Corp. of America.

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# Diamond abrasives

A 28-page manual, "The Technology of Precision Lapping" is now available. It describes the use of fine diamond abrasives and accessories required for their use in precision lapping. It tells how to improve production by obtaining proper lapped finished surfaces for cutting tools, dies, gages, precision wear parts, etc. Pure, precision graded, fine diamond powders, prepared in scientifically controlled compound form, are illustrated. Also, 12 standard grit sizes are described and are said to insure the selection of the proper grit to start with and the necessary sequence of grits to follow to produce satisfactory predetermined known end results. Penn Scientific Products Co.

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# Coating process

A new production process for coating metals, ceramics, wood and other materials is covered in literature now available. It explains a method of using a fluidized bed of finely divided powders in the operation. Data is offered on several powders and resins, their characteristics and properties and chemical resistance. Polymer Processes, Inc.

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# Switch parts

Beryllium copper's use in making electric range switches is covered in a technical bulletin. It explains how a manufacturer slashed his product's size 25-pct by using this material. Photographs and text explain the entire procedure. The Beryllium Corp.

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# Work gloves

Job fitted industrial work gloves are covered in a 16-page color catalog. Many types of gloves are illustrated and their applications explained. A chemical resistance chart shows how gloves of various materials stand up under many chemicals. Edmont Mfg. Co.

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### Multivolt recorder

Millivolt recorders are described in a four-page data sheet now available. Specifications of these Speedomax G recorders are given. Features are tabulated and ordering instructions are included. The instruments described are: stocked 0 to 10 millivolt recorders; one, two and three cycle dc logarithmic recorders; instruments with zero suppressed or zero elevated ranges; a medium high impedance recorder operating with a source resistance as high as one megohm; and a low level de microvolt recorder with a minimum span of 400-microvolts. Leeds & Northrup Co.

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# Brightener

A new powder for single-dip brightening, is described in new reading matter. The one-dip powder is designed to passivate and give a uniform appearance with brightness to cadmium plated work where brighteners are used in the bath. The result is a clear, white metallic color without the yellowish hues usually associated with chromic acid bright dips on cadmium, on baths with or without brighteners. The Conversion Chemical Corp.

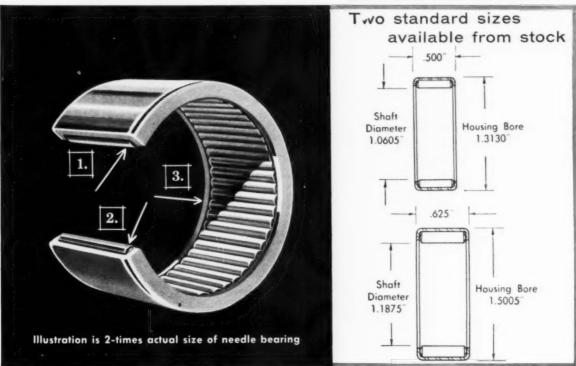
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# **Application engineering**

A complete application engineering service aimed at reducing materials handling costs is offered by a producer of electric fork trucks and related materials handling equipment. Under the plan, an installation engineer personally surveys a plant or warehouse. In collaboration with an extensive staff of materials handling engineers, he then thoroughly analyzes the information. When equipment in use is found to be adequate to do the job, he recommends changes in materials handling procedures. If new equipment is called for, specific types of trucks and attachments are proposed. Reading matter describes this service. Lewis-Shepard Products, Inc.

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Trade association executives are counting on another good year . . . Industries expand to catch up with demand.

# REVIEW | FORECAST

# Industry Leaders See Markets Holding Up

# Aluminum:

Aluminum supply in '56 catches up with demand.

D. M. White Secretary The Aluminum Assn.

The year 1956 was one in which the aluminum industry, through its continuing program of expansion, brought supply of the metal up to the level of demand. As a result, aluminum now is freely available for many new uses.

Despite losses in the second half of the year due to strikes, U. S. primary aluminum production in 1956 reached an estimated 3,365,000,000-lb or about 7.5-pct over the record primary production in 1955. This will be the fifth year in succession that the industry has set a new primary production record.

Elimination of stockpile calls eased the aluminum supply situation considerably during the year. By the end of 1956 the Office of Defense Mobilization had reduced its acquisition of the metal by a total of 1,300,000,000-lb. With minimum aluminum stockpiling objectives attained, the ODM has announced that there will be no stockpile call for the metal in the first half of 1957, thereby making the total supply available to industry.

Shipments of almost all classes of semifabricated aluminum products were at higher levels in 1956 than in the previous year. Statistics compiled by the U. S. Bureau WHAT'S AHEAD

Trade association executives report on outlook in these fields:

	age
Aluminum	278
Air Conditioning	316
Brass and Copper	277
Cranes	312
Conveyors	279
Cutting Tools	279
Electronics	280
Ferrous Scrap	280
Forging	308
Freight Cars	284
Furnaces	285
Gas Appliances	317
Gears	286
Gray Iron	310
Handling	288
Heat Treating	288
nstruments	290
Investment Castings	290
ron Ore	310
Lead	290
	270
Machine Tools	242
Machine Tools	
Machine Tools	242 316 292
Machine Tools	242 316 292 308
Machine Tools	242 316 292 308 292
Machine Tools 240, Magnesium 240, Malleable 240, Metal Lath Metal Powder 240, Nonferrous Scrap 240,	242 316 292 308 292 294
Machine Tools 240, Magnesium Malleable Metal Lath Metal Powder Nonferrous Scrap Porcelain Enamel	242 316 292 308 292 294 294
Machine Tools 240, Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel	242 316 292 308 292 294 294 294
Machine Tools 240,  Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel	242 316 292 308 292 294 294 294 314
Machine Tools 240,  Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel  Scales	242 316 292 308 292 294 294 294 314 296
Machine Tools 240,  Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel  Scales  Shipbuilding	242 316 292 308 292 294 294 294 296 296
Machine Tools 240,  Magnesium Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel  Scales  Shipbuilding  Stampings	242 316 292 308 292 294 294 294 296 296 296
Machine Tools 240,  Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel  Scales  Shipbuilding  Stampings  Steel Castings	242 316 292 308 292 294 294 294 296 296 298
Machine Tools 240,  Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel  Scales  Shipbuilding  Stampings  Steel Castings  Steel Containers	242 316 292 308 292 294 294 294 296 298 300
Machine Tools	242 316 292 308 292 294 294 294 296 296 300 302
Machine Tools 240,  Magnesium  Malleable  Metal Lath  Metal Powder  Nonferrous Scrap  Porcelain Enamel  Power  Rail Steel  Scales  Shipbuilding  Stempings  Steel Castings  Steel Containers  Tooling  Truck-Trailers	242 316 292 308 292 294 294 296 296 296 300 302 304
Machine Tools	242 316 292 308 292 294 294 296 296 296 300 302 304 304

of the Census show an 8.1-pct increase in total shipments of wrought products during the first nine months of the year compared with the same months of 1955. The Bureau's figures show shipments of sheet and plate up 9.4-pct; extruded shapes up 6.2-pct; rolled structural shapes, rod and bar up 12.3-pct: and forgings up 8.1-pct. Marked increases have been registered in shipments of aluminum wire and cable for electrical use, the ninemonth totals showing ACSR (aluminum cable, steel reinforced) and bare cable up 21.3-pct, bare wire up 77.4-pct and insulated wire and cable up 49-pct over the corresponding months of 1955. These figures reflect an increasing realization of the economic advantages of aluminum in this field. Shipments of aluminum foil in 1956 continued at about the same record-breaking level as in 1955. Aluminum casting shipments also were at about their 1955 levels.

Production of aluminum ingot from scrap continued at a high level in 1956. Figures compiled by the U. S. Bureau of Mines showed the production during the first half of the year about 2 pct over the same period of 1955.

# Brass and Copper:

Moderate downturn to reverse . . . '57 shipments to increase.

C. H. Pihl Secretary Copper & Brass Research Assn.

Chief causes of 1955's moderate downturn in brass mill shipments were the declines in automotive production and in home building. However, the



predicted increase in auto making, along with general encouraging prospects for the nation's economy during 1957, bodes well for an improved year.

The copper and brass mill in-

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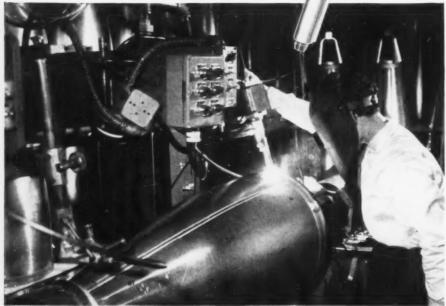
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# New AIRCOMATIC® HEAD

for better machine welding





New AMH-B Head welding cylindrical containers on a high production basis. All components of this Aircomatic package — power supply, inert gases, and Aircomatic welding wire—are available from Airco.

The new improved Airco AMH-B Aircomatic Head has been developed for the fabrication of ferrous and non-ferrous metals on a high production basis. Used in conjunction with constant arc voltage power supply, this unit provides automatic control of the arc voltage. Standard shielding gases—argon, helium, mixtures (AG75) and CO<sub>2</sub>—are used. Advantages of the AMH-B include: two speed ranges, up to 900 inches per minute high range, and up to 600 inches per minute low range; all types of Aircomatic

welding wire, from .030" to 3/32" diameters, can be used.

Wire is fed at a constant speed by an adjustable speed motor. Easy adjustment of the head allows it to be used vertically or horizontally.

For handling most applications the basic package consists of the Aircomatic unit, a machine barrel and a wire guide component kit. The basic Aircomatic unit includes the head, main control panel and remote control operator's station. For complete information write Airco direct.

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# Note these outstanding advantages of the new AMH-B

- Accommodates wide range of metal thicknesses — take fine wires (.030") for thin gauges, and up to 3/32" for normal gauges.
- Versatility through availability of 3 machine barrels with duty ratings of 350, 500 and 600 amperes.
- Extreme compactness contributes to ease of installation, setting up, and servicing.
- Designed so that accessory equipment may be connected easily, quickly.
- Easy to mount: only standard 1½" steel pipe is required.
- Can be used with argon, helium, mixtures (AG 75) and CO<sub>2</sub> gases.
- Simplified design means easier maintenance and longer life.

You'll find the new AMH-B Aircomatic Head ideal for high quality welding on production type applications. For complete

details





dustry will continue to improve its fabricating facilities and products. This assures that the supply of copper and brass mill products will be adequate to meet future demands.

Moreover, the copper supply situation appears very bright. Both domestic and other free world copper production have shown substantial increases. Present figures indicate that copper mining capacity will continue to grow here and overseas, year by year, for some time to come.

# Conveyors:

Outlook excellent . . . Big question: can record '56 be topped?

R. C. Sollenberger Executive Vice President Conveyor Equipment Manufacturers Assn.

The conveyor industry expects 1957 to be an excellent year. It is questionable, though, if the record-breaking 1956 pace can be maintained. A general feeling is that the first half will justify considerable optimism; chances are excellent for a satisfactory yolume throughout the whole year.

Both shipments and new orders in 1956 have run well ahead of 1955 and somewhat ahead of predictions made a year ago. Conveyor shipments for 1956 should total about 310-million dollars on the basis of the first nine months. For 1957, it seems likely that the total will be around 300-million dollars.



"Smith, on behalf of the Safety Council . . ." A moderate expansion of manufacturing facilities has taken place in the past year and there is some planned for 1957. Should there be an unexpected increase in the volume of business, the conveyor industry can handle it for a limited period by the addition of extra shifts.

### Passenger Conveyors Coming

There are many municipalities considering plans for passenger conveyors in efforts to end pedestrian congestion in downtown areas. Commercially, passenger conveyors will be found soon in super-market areas to aid shoppers to and from super-parking lots.

# **Cutting Tools:**

Industry looks forward to continued growth.

L. H. Skoglund, Jr. President Cutting Tool Manufacturers Assn.

The cutting tool industry is looking forward to continued growth to keep pace with the expansion of metalworking plants and facilities. Business



volume in 1956 was ahead of 1955 and present expectations are for a further increase in volume of business for the year 1957 for the industry as a whole.

The cutting tool industry is basic to our production economy. Our highly engineered and mechanized production methods require constantly increasing investment in machine tools and the various cutting tools required to manufacture metal products.

### Higher Speeds, Feeds

Higher speeds and feeds are becoming available as horsepower on machine tools increases. Automation increases the cost of capital investment and consequently any idle time required for tool changes or tool failure becomes increasingly expensive.

# **Electronics**:

Radio-television-electronics suffers only growing pains.

J. D. Secrest Executive Vice President Radio-Electronics-Television Manufacturers Assn.

The radioelectronics-television manufacturing industry continued its over-all production growth in 1956 but suffered some rather acute growing



pains in the process.

The upward trend that the industry has followed since the outbreak of the Korean War did not waver. Intense competition in the commercial market resulted in the disappearance of several well known brand names among TV set manufacturers. Similarly, the number of component producers decreased via mergers, sales or bankruptcies.

The television receiver business appeared to have reached what the big money quiz shows call "the first plateau" during the year. However, despite a decline of about 9-pct in production from 1955, the year seemed likely to end as one of the four best with sales of more than 7,000,000. Radio, whose demise was forecast with the arrival of television, ran counter to the TV trend and made substantial gains over 1955.

The greatest strides were made in the industrial electronics market, however, while the procurement of electronic military gear edged upward and seemed likely to continue to rise in 1957. The industry's over-all dollar volume in 1956 will be about 15 pct greater this year than last.

The size of the electronics industry, measured in terms of production and sales, approached \$5.9-billion this year at the factory level and almost twice that figure when distribution, servicing, and broadcasting revenue are added. Next year another 10-pct in growth is expected. Industry statisticians predict the entire income of the

electronics industry will reach \$22-billion by 1966.

Television, which is the glamour product of the electronics industry, leveled off in both production and sales in 1956. Approximately 7.1million black and white TV sets will have been manufactured by the end of this year as against 7.7million in 1955. However, this decline was partially offset by sales of color television receivers at three times or more the price of the average monochrome set. No authoritative figures are available on color TV set sales, but industry estimates range between 150,000 and 200,000 units.

# Ferrous Scrap:

First half will be best . . . consumption may drop.

E. C. Barringer
Executive Vice President
Institute of Scrap Iron & Steel

Consumption of purchased scrap by domestic consumers in 1956 is approximately 36 - million gross tons. Exports are about 5-milliontons, or a total of 41-million-tons. Domestic consumption was 34.5million-tons of purchased scrap and exports of 4.5-million-tons in 1955. The scrap industry handles 95-pct of this tonnage. The increase over 1955 is about 5-pct.

Steel mill and foundry operations next year should be about the same or slightly less than this year. The first half-year will probably be better than the second half. Perhaps the peak of the year will be reached in the second quarter. Estimated domestic consumption of scrap next year will be perhaps 5-pct below this year; exports will be off about 10-pct, perhaps a little more.

From the technical standpoint, 1956's biggest development was the installation of many super-presses. Some of these are big enough to take an entire automobile from bumper to bumper (including the engine block and drive shaft) and, in less than a minute, compress it into a bundle.

If anything was outstanding in 1956 it was the appetite of friend-



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Longer service life is obtained with Meehanite dies because of their better wear resistance and freedom from galling, scuffing and scoring. Meehanite metal, combining the most desirable properties of gray iron and steel, is one of the most versatile die materials available.

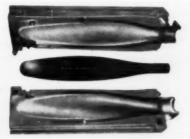
Meehanite dies provide high strength and toughness combined with ex-

cellent self-lubricating properties. Dies made in Meehanite metal take on a permanent glass-smooth finish and assure long runs of flawless pressings and shapes. Meehanite dies are used successfully for deep drawing and shaping all steels and non-ferrous alloys.

Substantially lower production costs are achieved by casting large and

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For additional information, send for Bulletin No. 41 "Meehanite Metal as a Material for Forming & Stamping Dies."



Steel airplane propeller blades that must be as near perfect as possible are manufactured with Meehanite dies that prevent distortion during quenching after heat treating. The dies shown contain cored passages through which cooling water flows.



Meehanite dies have been used in drawing and forming operations for over 25 years by the Ingersoll Products Division of Borg-Warner Corporation in the manufacture of stampings for the automotive, farm equipment and home appliance industries.

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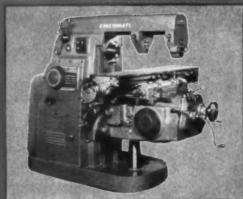
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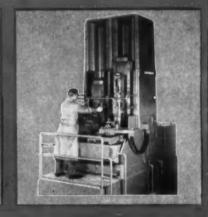
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# CINCINNATI O-8 Plain Automatic Milling Machines

... are built with automatic rise and fall spindle carrier (as illustrated) and without this feature. There are 16 table feeds, ½" - 20", 1" - 40" or 2" - 80" per minute; table has 400" per minute rapid traverse; 20 spindle speeds, 80 to 3000 rpm. Complete operating cycle functions automatically, started with one lever. Want more information? Write for catalog No. M-1607-2.

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are heavier and more powerful than ever before. All sizes (Nos. 2, 3, 4) are available in Plain, Universal and Vertical styles. 24 spindle speeds; 32 feeds, %" - 90" per minute. All are equipped with Automatic Backlash Eliminator; power speed and feed changes at front and rear operating positions; Dynapoise overarm; motor driven cutting fluid pump; feed drive motor mounted on the knee; push-button spindle speed change and spindle start-stop. Plain and Vertical Machines are available with or without Automatic Table Feed Cycles. Complete specifications may be obtained by writing for catalog No. M-1915-1.

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handle an ever-increasing variety of high production work accurately and economically. Built in single ram and duplex (illustrated) styles, both have automatically receding tables, timed with reversal of ram movement. Ways are hardened and ground, automatically lubricated. Broach holders are interchangeable. There are seven sizes of each style, Nos. 1-30 to 10-66. Catalogs No. M-1745 for the Single Ram; No. M-1848 for the Duplex.

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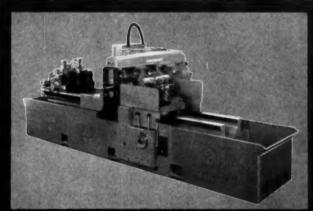
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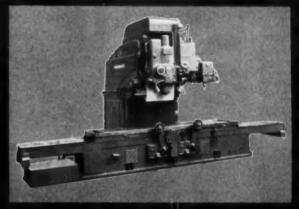


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THE CINCINNATI MILLING MACHINE CO.
CINCINNATI 9, OHIO





# CINCINNATI HyPowermatic Plain and Tracer Controlled Milling Machines...

for heavy duty production milling operations are built in Plain (illustrated) and Duplex styles and 42 sizes of each from 36" to 168" table traverse; up to 50 hp spindle drive and separate 5 hp feed drive; built-in Backlash Eliminator. Tracer controlled machines combine heavy duty tracer controlled milling with all the conventional milling operations assignable to Plain and Duplex Hy-Powermatics. Simple sheet metal templates are attached to the fixture or table. Profiles having curvatures and straight lines at angles up to 80° from the horizontal can be accurately milled. Want more information about the HyPowermatics? Complete specifications may be obtained by writing for catalog No. M-1909-1.

# CINCINNATI 30" Vertical Hydro-Tel Milling Machine...

for shops requiring large, rangy vertical millers having 20 hp spindle drive. Can be equipped for die sinking and/or profile milling. Power feed rates infinitely variable. Power changes of spindle speeds with selector switch and dial type speed indicator. All controls are conveniently grouped at the front of the machine, and easily reached from operating position. Available in three bed lengths to provide table travel of 60", 96" or 120". Catalog No. M-1923-1.

# CINCINNATI

HARDENING MACHINES • OPTICAL PROJECTION PROFILE GRINDERS • CUTTING FLUID • GRINDING WHEELS

# MHY MONARCH lathe head stocks are MICROHONED

Monarch Machine Tool Company Microhones the spindle bores in its lathe head stocks because Microhoning . . . generates consistent finish, size, and alignment of bores . . . corrects out-of-roundness . . . eliminates cost of line-reaming operations . . . permits interchangeability of spindles and bearings.



And with the use of a new three-diameter Microhoning tool, honing time is reduced approximately 40% over former method which employed two double-diameter tools. One set-up now replaces multiple set-ups previously required.

### **APPLICATION DATA:**

STOCK REMOVAL .003" to .004"

TOLERANCES

diameter				.0002"
roundness.				.0001"
taper				.0001

FINISH....20-25 microinches

PREVIOUS OPERATION line boring

3 IN-LINE BORE SIZES

4.125" dia. x 1.500" long 5.118" dia. x 1.250" long 6.299" dia. x 5.125" long

Micromatic tooling for Microhoning applications is constantly furnishing manufacturers with cost reductions, higher production and better functional characteristics. A Micromatic Field Engineer will be glad to discuss your production problems and show you "Why" the proper Microhoning tools will help.

The principles and applications of Microhoning are explained in a 30-minute, 16 mm, sound movie, "Progress in Precision"... available at your request.

Please send me "Progress in Precishowing on	(date).		
Please send Microhoning literature of	and case histories.		
NAME			
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CITY	ZONE	STATE	

MICROMATIC HONE CORP.
B100 SCHOOLCRAFT AVENUE . DETROIT 38, MICHIGAN

ly foreign nations for American scrap. Europe (the Schuman Plan countries) and Japan experienced a boom in consumer goods and needed much more steel quickly. It was found more expedient in many ways to buy scrap in the U.S. than to expand blast furnace capacity. Exportation of scrap is now entirely a matter of govern-

# Freight Cars:

Deliveries up 75-pct . . . 60,000 cars await sufficient steel.

L. N. Selig President American Railway Car Institute

In terms of delivered freight cars, 1956 was substantially better than the preceeding year. Estimated freight cars delivered in 1956 total about 67,-

ment policy.



000; an increase of about 75-pct over the 37,545 cars produced a year earlier. This favorable situation is largely the result of a flood of orders placed during the last half of 1955; particularly the last two months when orders for more than 90,000 cars were placed. This increase, however, brought with it a number of problems which have plagued, and continue to plague, the industry.

The flood of orders constituted, to a large extent, emergency buying by the railroads after a long period of low orders. One immediate, and foreseeable, result was that sufficient steel was not available even before the steel strike in July 1956 to produce the needed number of freight cars.

This situation worsened when the steel strike came about, and the effects of it still continue. Not an independent car builder in the entire industry is as yet getting anything like the quantity of steel needed to schedule full production, although the strike ended five months ago.

The big question in 1957 is

whether the industry will get sufficient steel to build the 60,000 cars on their order books. The railroad shops, with almost exactly the same backlog, face the same problem, in addition to their car repair work.

The long term prospects should be even better if the railroads get relief from strangling regulations. With the purchasing capacity of the railroads thus improved, and if they then adopt long range and orderly buying practices, a healthier situation will result. This should benefit not only the railroads, but car builders, the steel industry and shippers.

Mr. Selig is chairman of the board, General American Transportation Corp.

# Furnaces:

Orders hit new high . . . Upward trend expected to continue.

Carl L. Ipsen
Executive Vice President
Industrial Heating Equipment Association

Orders for industrial furnaces in 1956 are 20-pct higher than in 1955, a record year. Business forecasts indicate 1957 will maintain the



1956 level. Viewed from the standpoint of industrial plant expansion and modernization, this appears to be a conservative estimate.

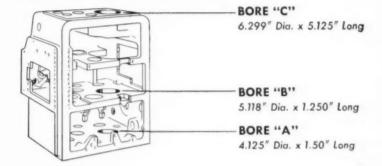
A comparison of industrial furnace orders secured during three post World War II years with orders secured during three corresponding post Korean War years reveals spectacular growth. Average yearly orders during the 1948-50 period came to 31-million dollars. Average yearly orders in the 1955-58 period were 113-million dollars. During that same period the gross national product increased approximately 60-pct compared to the 265-pct increase in the industrial heating business.

Here briefly are some of the reasons for the recent prosperity

# HOW with one set-up MONARCH MICROHONES three bore diameters

Using a three-diameter tool and only one set-up, Monarch Machine Tool Company Microhones three in-line bores in lathe head stocks. Bore diameters are 4.125", 5.118" and 6.299". Stroke of Microhoning tool is changed only once during the working of all three bores. Former method of honing required multiple tooling and set-up.

# **How Monarch Microhones:**



FIRST STROKE SETTING Bore "A" is Microhoned while guiding on Bore "B" Bore "B" is Microhoned while guiding on Bore "A"

SECOND STROKE SETTING

Bore "C" is Microhoned while guiding on Bore "B"

# **How This Microhone Tool Operates:**

A compound cone in the tool allows any one of the three bores to be Microhoned by expanding or collapsing individual banks of stones and guides. A selector sleeve shifts the cone rod to provide positive control of abrasives and guides.

Micromatic "How" knowledge, obtained through 27 years of experience in designing, engineering and manufacturing of Microhoning equipment for all types of applications throughout the world, can solve your production honing problems.

Learn how Microhoning will give you e closer tolerances, accurate alignment o		e do vicino	27.
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Quality Gears for over 60 years

### WHAT'S AHEAD [

of the industrial heating equipment industry, a prosperity that gives good promise of being with us for a long time:

1. Mechanization, increased instrumentation for automatic quality control, atmosphere generating equipment, and improved safety devices have increased considerably the unit price of each new installation. This is justified by reduced operating cost and improved quality of heat treated products. These improvements greatly accelerate replacement of obsolescent equipment.

2. In creasing performance standards require heat treatment of parts not formerly heat treated. Good examples are heat treatment of steel plate and surface hardening of automobile rear axles.

3. New metals require special equipment for their melting and heat treatment. Most prominent in this category is titanium which requires vacuum melting and vacuum heat treatment to develop its maximum physical properties.

# Gears:

Production at highest peak . . . '57 will repeat or top this.

J. C. Sears Executive Secretary American Gear Manufacturers Assn.

Last year was the biggest on record for gear production. The forecast for 1957 is: equal or better than 1956.

The gear industry is mod-

ernizing or replacing equipment that by former standards would have years of useful life remaining.

Users of replacement and original equipment gears are learning that quality rather than price is the controlling factor. Downtime expense is so vast that it offers the greatest single avenue to cost reduction. The "right" gear is the cheapest you can buy, regardless of its cost.

Automation of facilities to pro-



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control, saves you

LABOR, Power, Water

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- Because new features keep your equipment working for long life with "new plant" efficiency . . . always full capacity.
- Because you save 95% of cooling water cost.

You get faster, more accurate cooling of industrial fluids to specified temperatures.

You improve your quality of production by removing heat at the rate of input.

You save labor in upkeep. With full access to all interior parts and piping you see everything in easy inspections. You head off dirt accumulation and corrosion. Casing panels are removable without moving the coils. The coils can be cleaned from both sides.

First cost is low; freight is low because of the lowest space/weight ratio; you save much labor in erection. Capacity range is 7,000,000 to 18,000,000 Btu/hr. No other heat exchange method gives you so much saving in money and convenience.

Write for Niagara Bulletin No. 132

# **NIAGARA BLOWER COMPANY**

Dept. IA, 405 Lexington Ave. NEW YORK 17, N. Y.

District Engineers in Principal Cities of U. S. and Canada

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Square D pushbuttons, designed to JIC and NMTBA standards, have been proven by severe tests involving millions of operations. They offer still other features...generous wiring space and exclusive 'Slide and Swing" enclosure covers for easier, faster installations when machine operations are changed.



Contact Guarded button in 7 colors.



**Mushroom Button** 13/4" or 21/4" Momentary contact. 7 differ-



Selector Switch 2 or 3 position with 4 different cams



Coin-operated Selector Switch Available in same selection as standard type



operated Selector Switch Discourages unauthorized operation.



Pushbutton combines se lector switch and pushbutton. 2 or 3 position.



**Padlock Attachment** Latch type. For momentary contact buttons. Locks 'OFF' position.



Padlock Attachment Covertype. Prevents depressing button.



Maintained Contact Attachment Used with 2 operators, 1 contact block.



Selector Switch Lockout Permits switch to be locked in any one of three positions.



Wobble Stick Operator for momentary pushbutton operator. Ideal for emergency stop with pendant station.



pushbutton operator.

Neoprene Cap for momentary contact button. Prevents liquids, dust and grit from working into

# **CONTACT BLOCKS and PILOT LIGHTS**



Single Pole N.O. and N.C. Contacts



Duplex N.O. and N. C. Contacts



Tandem Operation. Duplex N.O. and N.C. Contacts with extended stems for combination with another block.



Duplex N.O. and N.C. Contacts with one N.O. circuit closing ahead of the other. Designed for 2-speed or sequence operations.



PILOT LIGHT . Generous illumination and wide-angle visibility. Greatly reduced filament burn-outs. No loosening of lamp under vibration. Six colors-red, amber. green, blue, white, clear.

You'll like the completeness of Square D's pushbutton line. Every conceivable combination can be obtained with a minimum stock of packaged units. Enclosures available for 1 to 16 units.

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ANY OPERATOR WITH ANY CONTACT BLOCK



NOW...EC&M PRODUCTS ARE A PART OF THE SQUARE D LINE!



SQUARE 🛮 COMPANY

duce large volume requirements is now growing rapidly. Accuracies now being regularly attained were thought to be impossible less than five years ago.

# Handling:

Record breaking '57 to follow record breaking '56.

N. F. Young Secretary Materials Handling Institute

Material handling equipment sales in 1957 will be 10-pct higher than record breaking 1956. The predicted increase is particularly significant in view of the fact that The Material Handling Institute's monthly bookings index indicates that total bookings for 1956 will be somewhere in the neighborhood of 25-pct higher than the all-time high in 1955.

Estimates of 1957 sales by various manufacturers range from

"the same as 1956" to increases of 15-pct. The average estimate is the 10-pct figure.

Ease of maintenance is receiving top attention of new handling equipment designers. Other trends include easier, faster and safer operation. Additional improvements expected in 1957 will include mechanical and electronically controlled transfer mechanisms, improved dispatch and system controls, more versatile industrial truck and crane attachments.

# **Heat Treating:**

Production booming . . . May increase; Expansion "startling."

H. N. Bosworth President Metal Treating Institute

The custom or commercial heat treating industry is expanding at a startling rate. This is true both in dollars invested in capital equipment and buildings, and in sales. The year 1956 was from 25 to 42 pct above 1955, depending upon locality. This means the new year starts off at a very high level of production. From all indications, this pace will maintain or increase during the coming months.

The new models in the automotive field should create added impetus. The effect of Mid East tension should nudge the defense, aircraft and guided missiles industries' production upward.

These effects will spur and advance the developing techniques of vacuum annealing and heat treatment, especially in the field of titanium alloys. Larger and better designed equipment will be greatly expanded for heat treatment of titanium sheet and other fabricated components.

Mr. Bosworth is president, Bosworth Steel Treating Co., Detroit.

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YOUR BUSINESS—in the geographic center of the World's Richest Market. Whether your market is industry or the consumer, you can serve it best from NEW JERSEY. 52 million people with a net spendable income of 91 billion, live within a radius of 250 miles—overnight delivery.

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# RIGHT LABOR SUPPLY.

Almost any skill you require can be found here. New Jersey has built up its supply of skilled workers with the most advanced program of vocational education to be found anywhere in the country. Today New Jersey has more industrial workers in relation to its area than any other state. Good living conditions and easy travel help to keep workers contented.



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M. Castellvi Inc., New York, N. Y.
Spain, Mexico and So. America
(Ferrous & Non-Ferrous)

# Instruments:

Scientific apparatus and instrument sales up 15 to 40-pct in '56.

> Kenneth Andersen Executive Vice President Scientific Apparatus Makers Assn.

The new year finds scientific apparatus and instrument makers holding on to a 15 to 40-pct sales increase scored during 1956. This should be true for the first six months of the new year and does not account for what may happen should a national or international emergency arise.

Outstanding events within the industry during the past year have found apparatus makers one of the pacers among industries in terms of the amount of the sales dollar invested for research and development.

# Investment Castings:

Predict 20-pct sales increase . . . expansion widespread.

K. W. Thompson President Investment Casting Institute

Investment casting sales should reach 175-million dollars in 1957. This is about a 20-pct increase over 1956 sales of an estimated 148-million. This prediction is conservative because the increased demand for investment castings in aircraft and in commercial applications may boom sales to 200-million. This would be more than a 100-pct increase over 1953 when industry sales reached 96-million.

### New Users Increasing

This increase will come not only from established customers but from an increasing number of new users. The aircraft industry remains the principal consumer of investment castings. However, commercial applications including electronic equipment, machine tools, business machines, machinery and others are pushing industry sales to new highs.

A recently completed survey

shows that more than half of the investment castings manufacturers have specific plans for expansion of plants, facilities and number of employees. Facilities are expected to expand about 27 pct in square feet of plant space from 1956 to 1957; employees will increase about 21-pct; and number of plants will go up about 9-pct.

Mr. Thompson is president, K. W. Thompson Tool Co., New York.

# Lead:

Batteries should lead the way to greater consumption in '57

> R. L. Ziegfeld Secretary-Treasurer Lead Industries Assn.

The lead outlook is encouraging. Storage batteries should consume more lead in 1957 than in 1956. This is based both on the number of cars on the road that will need replacement batteries and the anticipated greater new car production. The latter should also favorably affect solder consumption. An indication of the confidence that tetraethyl lead manufacturers have in the future of their industry is the fact that a new plant in the U.S. started producing in 1956. Additional new plants are planned. However, a new plant in Canada will divert some business from U.S. plants.

Despite setbacks in the automotive and home construction industries in 1956, both substantial consumers, lead consumption is estimated almost equal to 1955. It is probably the third largest year on record. U. S. consumption is an estimated 1,200,000-tons.

The storage battery industry remained the largest user by far at around 365,000-tons, a reduction of about 15,000 as compared with the previous year. This is attributable largely to cutbacks in new cars.

On the other hand, the second and third largest users of lead, tetraethyl lead for gasoline antiknock compound, and lead cable sheathing, both showed substantial increases. The consumption of lead for antiknock compounds will probably reach 195,000-tons, up 30,000 over the previous year. Lead for cable sheathing is estimated at 134,000-tons, an increase of about 13,000.

### **Lead Consumption Drops**

Lead consumed in solder dropped to about 75,000-tons, or about 15 pct. Reduced automobile production undoubtedly was the principal contributor. Most other uses of lead maintained approximately their 1955 levels with a few exceptions, such as bearing metals, type metals and oxides, which showed some decline.

# Machine Tools:

Busy year ahead . . . Builders report a seven months backlog.

J. A. Raterman President National Machine Tool Builders' Assn.

Shipments of metal-cutting machine tools for 1956 will be close to 885-million dollars. This represents a more than 30 pct increase over 670-million



in 1955. It is almost up to the 891-million of 1954 when the Korean War was still an important



"Personnel is sending us a young math major who knows nothing about systems and—get this—has no opinions about them."



Jones & Laughlin hard drawn MB spring wire, size .331", is coiled into precision mechanical springs on this Torrington machine. Photo, courtesy of the Duer Spring and Manufacturing Company, McKees Rocks, Pa.



# SPECIFY J&L SPRING WIRE

... it's uniform, easy-to-work

Outstanding Uniformity of J&L wire helps you produce better springs . . . with faster production, fewer rejects. J&L spring wire assures uniform physical and dimensional characteristics combined with specific finishes to meet your requirements.

Jones & Laughlin exercises rigid quality control in every operation from ore mine to finished product. Every coil of J&L spring wire, be it famous Mastercraft, hard drawn MB or Electromatic oil-tempered MB, is thoroughly tested. Jones & Laughlin spring wire is tops in quality . . . competitive in price.

Next time you order spring wire, call your J&L representative or write direct for prompt service.

# Jones & Laughlin

STEEL CORPORATION PITTSBURGH

factor to machine tool users.

As further confirmation of a busy year ahead, the machine tool industry will enter 1957 with roughly a seven months' backlog of metal-cutting machines on its books. While this is similar to last year, deliveries are expected to show substantial improvement.

The trend continues toward more automatic operation of machine tools. Developments of this nature have been so startling that they have overshadowed many improvements in standard general-purpose machines. These carry the burden of machining operations in all but the very largest plants in most industries.

Not a little of the machine tool industry's satisfaction with the showing of the past 12 months stems from the fact that 85 pct of the 1956 total shipments represent domestic peacetime business. Rated defense orders amounted to only 7-pct while foreign shipments accounted for the remaining 8-pct.

Mr. Raterman is president, The Monarch Machine Tool Co., Sidney, Ohio.

# Machine Tools:

Distributors expect shipments to increase or maintain '56 level.

J. F. Owens, Jr.
President
American Machine Tool Distributors Assn.

Total 1956 machine tool shipments sold through distributors exceeded 1955 by substantial margins in most areas of the U.S. and Canada.



Two factors contributed principally to the year's increases in shipments, distributors report: (1) Industry accepted new engineering developments in machine tools to improve efficiency and cut expenses in the face of increased labor and materials costs; the bulk of the year's shipments con-

sisted of newly engineered machine tools that satisfactorily met these requirements, and (2) tax depreciation.

"Tight money" had comparatively little current effect on new machine tool orders placed with distributors during the third and final quarters of 1956. However, industries in some regions reported they would postpone certain expansion projects to await further clarification of national fiscal trends and policies. There were few large-scale cancellations of machine tool orders with local distributors during the period.

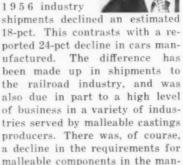
On the basis of expansion plans of the manufacturing industries they serve, most distributors forecast their 1957 total shipments will at least maintain 1956 levels. They might increase from 5 to 25-pct over 1956 in regions where continued expansion is in sight.

# Malleable:

All records could be broken if automotive industry booms.

L. J. Wise President Malleable Founders' Society

The malleable iron industry marked-up a record year in 1955, thanks to the very large number of automobiles sold. Conversely, in 1956 industry



ufacture of farm implements.

The outlook for 1957 in the automotive and railroad fields is good. There will probably be a new high level of requirements

for road building and heavy construction machinery. Farm implement sales should turn upward in 1957 and the malleable industry should benefit from this increase in production.

Shipments in 1957 should exceed a million tons. If forecasts for the general level of business prove to be true, it is possible that a new record in excess of 1,100,000-tons (1955) could be achieved. Whether or not a new record is reached will depend largely on the ultimate demand for passenger cars and trucks.

Mr. Wise is president, Chicago Malleable Castings Corp., Chicago.

# Metal Powder:

Powdered metals can double production in emergency.

K. H. Roll Executive Secretary Metal Powder Assn.

Present estimated capacity of all grades of iron powder is 4040-ton per month. Of this, about 60 pct is now being utilized. Actual consumption of iron powder, however, is nearer 45 pct. 1370-ton per month additional capacity is now under construction and will be available commencing about the middle of 1957.

Of the 4040-ton per month pres-



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WRITE TODAY for your copy of this free new booklet which gives detailed information about the many money- and timesaving advantages J&L Extruded Sections affer you.

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These sections can be extruded and cold drawn to the exact specifications of the parts you require—in any quantity you specify. Even the production of a single extrusion can be economical. Obtainable in a wide range of material grades, J&L Extruded Sections can be produced in a large variety of shape profiles—within limits of a design which can be inscribed within a two-inch circle. Many shapes that cannot be hot rolled are practical for the extrusion process.

The mechanical properties of J&L Extruded Sections are equal to or superior to those obtainable from equivalent grades conventionally cold drawn. Cold drawn tolerances are accurately maintained. The excellent surfaces of these Extruded Sections require little—if any—finishing operations.

Send us your inquiry for prompt and efficient J&L service.

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STEEL CORPORATION PITTSBURGH

ent capacity, 100 pct theoretically is available for power metallurgical applications. Actual use depends largely upon price. About four months is estimated as the time needed to increase present capacity by 50 pct; about 12 months by 100 pct.

Present estimated capacity for copper powder production is 2500-ton per month. Of this, about 65 pct is now being utilized. No additional capacity is under construction or presently contemplated. Slightly more than 100-ton per month standby production is also available.

About 75 pct of the available capacity is suitable for metallurgical application such as in the production of structural parts. In the event of an emergency the total productive capacity could be expanded 50 pct in about six months. It could be expanded 100 pct in about nine months.

# Nonferrous Scrap:

Early '57 not too bright . . . Situation "bearish."

H. S. Klingenstein President National Assn. of Waste Material Dealers

Prospects for early 1957 are not too bright. The demand for brass mill products remains at a low ebb. Copper statistics for the month of October again



showed an increase in unsold stocks of refined copper on hand. However, brass mill production barely held its own and is off 20,000 tons from its 1956 peak. The secondary aluminum field is also suffering from intense competition and since virgin aluminum production now exceeds demand, secondaries have to keep the prices of their ingots below those of the primaries. As a consequence scrap aluminum probably will not rise much above present levels.

Since the metal dealer's main commodities are copper and copper base alloys, the year started off with a burst of activity. This carried over from 1955, and lasted until April. With the decline of copper prices on the London Metal Exchange, the increased mine production of copper throughout the world, and the accumulation of large inventories in the hands of brass mills, the terrific demand for scrap disappeared almost overnight.

### Lead Moves Steadily

Lead scrap, an important tonnage, but low profit, item, has moved on a steady market. Zinc scrap, however, has declined in price although zinc itself has likewise been at a firm price all year.

Dealers handling nickel and nickel bearing items have, of course, benefited by the huge demand for that element.

Despite the generally bearish situation, it would be foolish to imagine that scrap is not moving. With a huge volume of non-ferrous production, scrap is generated proportionately.

Mr. Klingenstein is an executive of Keystone Metal Co., Pittsburgh.

enamel curtain wall construction and (2) growing consumer demand for permanent color in major appliances and household products. Other significant contributors are the trend to lower temperature porcelain enamels and improved processing techniques.

architects and builders of porcelain

Mr. Vicary is president, Ervite Corp.



"How did the men react when you told them I was cutting out the coffee break?"

# Porcelain Enamel:

Architects, households push volume high.

J. W. Vicary President Porcelain Enamel Institute

In 1956 total dollar volume for the porcelain enamel industry showed a 25-million dollar increase over the 440-million dollar figure acchieved in 1955.



This level is expected to continue into 1957 with dollar volume approaching the 500-million dollar mark.

Major forces contributing to this boom are: (1) wide acceptance by

# Power:

Plants will produce three-quarters of a trillion kilowatt hours.

S. D. Kennedy President Edison Electric Institute

The giant annual postwar strides of the electric utility industry were maintained in 1956. New records were set in production, sales, number of customers, average use per customer, atomic power development, and other growth aspects.

The electric utility industry generated 601-billion kw hr of electricity in 1956. This production was 54-billion kw hr greater than in 1955. It was more than double that of 1949, and more than three times as great as in 1942.

In addition, another 84-billion kw hr were produced by industrial



# Low alloy, high strength Jalten offers good formability coupled with excellent corrosion and abrasion resistance

Jalten's high strength permits high design loads. It also permits a reduction in section when used to replace mild steels. Usually the reduction amounts to two gages affording a weight savings of approximately 25 per cent. Thus, dead weight can be eliminated—resulting in increased carrying capacity. Also, it is easily welded.

Jalten is furnished in four grades:

- No. 1—possesses high strength, good formability and fabricating qualities—good resistance to low temperature impact.
- No. 2—offers high strength, moderate formability improved resistance to atmospheric corrosion.

- No. 3—gives high strength—improved resistance to abrasion.
- **No. 4**—provides superior formability and surface quality for bumper stock applications requiring plating.

Jalten Steels are available as sheets, strip, plates, structurals, bars and small shape sections.



### SEND FOR THIS NEW BOOK:

Chemical properties of Jalten Mechanical properties of Jalten Jalten equivalents Jalten application data





and railway generating plants. This makes a grand total of 685billion kw hr produced in the U.S.

In 1957 it is anticipated that production will reach total generation of three-quarters of a trillion of kilowatt hours.

Mr. Kennedy is president, Oklahoma Gas & Electric Co.

# Scales:

Industry sees trend as volume continues spiral upward.

Arthur Sanders
Executive Secretary
Scale Manufacturers Assn.

The scale industry achieved a record high volume in 1956, and appears headed upward again in 1957. Normally the industry's annual volume is not given to wide fluctuations. Yet 1956 exceeded both 1955 and the previous high recorded in 1951, when the industry was not able to supply the demand caused by the Korean War.

Now, the scale industry is practically unanimous in predicting that 1957 volume will exceed that of the record year 1956.

Actually, the current high volume is far more significant than recording a new record; it represents a trend. The average annual volume for the past six years has reached a plateau at least 25 pct above the average of the postwar forties. And the industry looked on the late forties as a lush period.

# Shipbuilding:

Employment increasing . . .

Lack of steel hurts.

L. R. Sanford President Shipbuilders Council of America

The trend in shipbuilding and ship repair employment has not yet been reversed. Overall figures remain practically constant during 1956. However, there are grounds for belief that employment will take an upward spurt during 1957. The most recent employment figures show the average number of ship construction employees during the third quarter of 1956 was just about the same in the like period of 1955.

Current orders, as well as new construction in prospect, should commence increasing employment during the first half of 1957. As of November 1, there were 47 seagoing commercial vessels (of 1000 gross tons or over), aggregating 768,460 gross tons, under construction in all of the U. S. shipyards.

During the past year conditions in the ship repairing industry have tended to improve. The trend in employment was upward in the second and third quarters of 1956. The active operating tonnage of the U. S. merchant fleet, upon which ship repairing relies for the major portion of its business, has remained at 9½-million gross tons.

Many new construction plans, including a tanker program calling for unusually large siz vessels, are being hampered because of a lack of steel.

The ship repair yards in 1956 benefited by an unusual type of business: "jumboizing" tankers. This may provide a substantial source of new work. Eleven contracts are already underway in three different repair yards. Jumboizing is a word coined to denote work involving the complete replacement of the section of a ship containing the cargo tanks with a longer section, in some instances, of

greater beam. The lengthening and widening of one class of tankers calls for the fitting of a new middle section of 310 ft in length. This increases the ship to an overall length of 571 ft and a deadweight of 20,000, in comparison with a previous overall length of 523 ft and a deadweight tonnage of 16,000.

# Stampings:

Picture bright . . . Volume up 10 to 25-pct seen.

> H. A. Daschner Managing Director Pressed Metal Institute

The overall picture for the metal stamping business is bright. A recent survey of typical contract stamping plants indicates that 56-pct of the



stampers look for increased volume in 1957, ranging from 10 to 25 pct. Ten pct of the stampers look for a drop of up to 10-pct in their volume. Thirty-five pct feel that 1957 will hold its own with 1956.

The study reveals that 35-pct of these stamping plants have recently increased their physical plant capacity. These increases in size range from 5000 to 50,000-sq-ft with an average increase of 14,000-sq-ft.

Forty-four pct of the plants plant to enlarge their physical capacities during the next two years. These will be expanded either on present properties or, in several instances, new plants will be constructed on properties more suitably located for their operations. Over 50-pct of the stamping plants reporting purchased new presses this past year with an average just under four presses per plant. Roughly one-third of these are either automatic or high speed equipment.

Eighty pct found 1956 a better year than 1955, shipment-wise; profit-wise, margins are narrowing. Ten pct found 1956 shipments under 1955 and 10 pct reported "no change."

THE IRON AGE



"Whenever I can't open something at home I hold it under the hot water!"



# **K.R. WILSON PRESS HELPS HARNESS**



# DRAMATIC EXAMPLE OF PRESS PROGRESS BY WILSON

Zirconium! ... in this single word lies a story of remarkable press progress at K. R. Wilson. A press was needed for cutting and pressing zirconium, glistening metal vitally important in the construction of nuclear reactors for atomic energy. The problem was put to Wilson engineers. The challenge was accepted and a press was built to do the job! The

K. R. Wilson 3700AA-200-2 200-Ton Capacity Motor Driven Hydraulic Press combines all the features necessary to cut and press zirconium with maximum efficiency and economy. The 3700AA-200-2 is but one of scores of examples of the years-ahead technical thinking that makes any type of Wilson press your wisest buy.

# CONSIDER THE FEATURES AND YOU'LL CHOOSE WILSON MODEL No. 3700AA-200-2

HEAVY DUTY RAM 6" diameter heat treated and ground alloy steel ram. 10" bore. 18" stroke.

DOUBLE ACTING CYLINDER Provides power on upstroke for stripping and to offset weight of tooling.

COMPLETE RAM CONTROL Stops in any position; allows you to raise just enough to clear work. GUIDED RAM Non-rotating ram completely eliminates ram turning.

SIDE-MOUNTED HYDRAULIC UNIT Requires minimum amount of floor space: easily accessible for service.

RAM SPEEDS Rapid Idle Approach Speed to 23 tons, 52" per minute. Pressing Speed to 200 Tons, 834" per minute. Rapid Idle Return to 15 Tons, 75" per minute.

FOR FULL DETAILS WRITE FOR BULLETIN No. 37

HYDRAULICS DIVISION

# K. R. WILSON, Inc.

OFFICES AND FACTORIES - 208 MAIN ST., ARCADE, NEW YORK, U.S.A.



WHAT'S AHEAD

# Steel Castings:

Up 27-pct in '56, production will level off.

F. K. Donaldson
Executive Vice President
Steel Founders' Society of America

Production in the steel castings industry during 1956 was about 27 - pct a bove that for 1955. Demand was strong throughout the year, particularly in



the railway castings field. It was the largest peace-time year in the history of the industry.

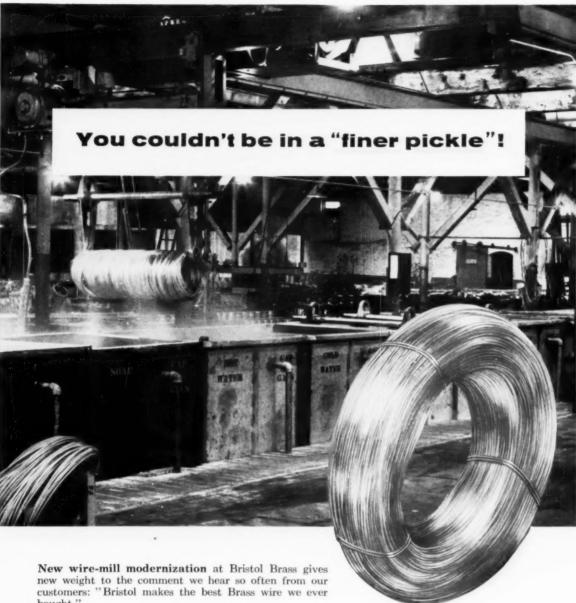
Operation will probably level off somewhat during the first quarter of 1957. From a long term view, the indicated high rate of spending in the durable manufacturers field augues well for continuing growth.

### Machinery Is Improved

Installation of improved production machinery was continued during 1956. This was principally in the fields of materials handling equipment, sand conditioners, palletizing, shakeouts, and improved molding facilities. Core blowing equipment is coming into more use;



Remember that we're all one big happy family here, Binks, but don't forget that I'm the head of it.



bought."

They only say that because it's true. And we keep it true by a continuous program of wire mill modernization. Since 1953, Bristol has installed a new tandem rod mill, a new continuous wire-drawing machine, and a new pickling tank line (shown) that speeds up the whole operation. In process, also, are new finishing and furnace equipment . . . all adding up to one of the most modern and efficient wire mills in the country.

That's why we never contradict our good wire customers when they say: "You never had it so good — as you can get it from Bristol Brass." Put yourself "in the same pickle" . . . call Ludlow 2-3161!

and for BRASS FORGINGS, too...get them from ...

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now in a new and modern plant at Bristol, Conn.

### THE BRISTOL BRASS CORPORATION

has been making Brass strip, rod and wire here in Bristol, Connecticut since 1850, and has offices and warehouses in Albany, Boston, Buffalo, Chicago, Cleveland, Detroit, Milwaukee, New York, Philadelphia, Providence, Rochester, Syracuse. The Bristol Brass Corporation of Ohio, 1607 Broadway, Dayton.

Bristol-Fashion" means Brass at its Best

the new method of core shooting is attracting considerable attention. A substantial number of steel foundries are now engaged in producing shell molded castings.

In the materials field, steel foundries are concerned with the scrap situation. Top grades of scrap which are necessary for steel foundry operation are in short supply. The continued high rate of scrap export is adding to the seriousness of the picture.

# Steel Containers:

Expect 5 to 8-pct rise . . . World disturbances could boost this.

Livingston Keplinger President Steel Shipping Container Institute

From 1940 through 1956 unit production of heavy gage drums has more than doubled. This increase

is in spite of the fact that offshore shipments of petroleum products, which until Korea War accounted for approximately 15 pct of total heavy gage drums, have now completely disappeared. This is due to the construction of refineries in foreign countries.

Sales of light gage drums and pails since 1940 have approximately tripled in production. It appears that 1956 approximated the sales for 1955 in all categories.

If general conditions remain the same, 1957 should show approximately from 5 to 8 pct increase over 1956. Continued disturbances around the world could quite possibly cause a return of some of the offshore business.

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SERIES RL

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SERIES RL
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HANDLES MORE VOLUME
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DIMENSIONS

Hansen Series RL One-Way Shut-Off Couplings will handle any job in your shop using 3/4" to 1/8" connections from the air line to the air tool. All Hansen Series 2-RL Sockets and Plugs are interchangeable with each other. Likewise all Sockets and Plugs of the slightly larger, greater capacity Series 3-RL are similarly interchangeable with each other.

Consequently, by standardizing on either Hansen Series 2-RL or Series 3-RL Couplings, you eliminate any need for various size couplings in your hook-up—make it easy to keep stock of parts in balance—and hold inventories to a minimum.

Locking ring provides positive lock and assures tight fit. Equipped with automatic sleeve lock. HANSEN
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16" to "h" FROM
THE AIR LINE TO
THE AIR TOOL

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MANUFACTURING COMPANY

4031 WEST 150th STREET . CLEVELAND 11, OHIO

# Structurals:

Highways will spark another record year.

N. P. Hayes
President
American Institute of Steel Construction

Producers of fabricated structural steel expect a nother record year in 1957. They expect new orders to reach 4,050,000-tons. This is a 4-pct increase

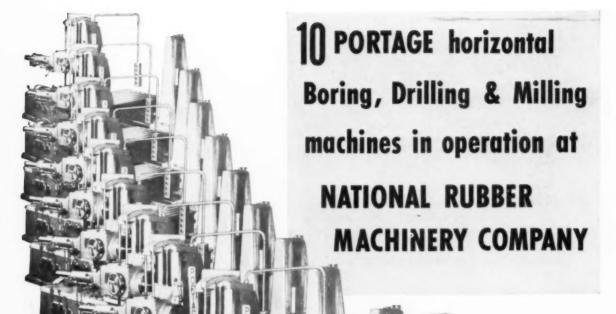


over 1956. Further predictions indicate shipments during 1957 will exceed 3,800,000-tons, an increase of 14-pct over 1956.

An encouraging note for steel construction is the capacity added by basic steel mills during 1956. This increases structural rolling capacity by 16-pct.

The main spark for increasing demands in steel construction markets next year will be highway and bridge work. Continued gains are also expected in commercial building and miscellaneous structures such as schools and other non-residential buildings. Only decline expected: a slight one in industrial buildings.

Actually, 1956 proved a record year despite the loss of approxi-





National Rubber Machinery Company, manufacturers of machinery and equipment for the Rubber and Plastics Industries, are really SOLD on Portage Mills. The excellent service of these mills are reported by the plant managers at Columbiana, Ohio and the Akron Division plant. This large installation certainly represents a vote of confidence for the performance of Portage Mills . . . and speaking of confidence . . . many leading manufacturers have come to realize that the ruggedness, versatility and low maintenance cost of Portage Mills makes them the best buy . . . and remember . . . their initial capital investment cost is less, without the sacrifice of quality. Write for complete information . . . TODAY.



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# WEBB WIRE

a division of The Carpenter Steel Company New Brunswick, N. J.

### MAAT'S AHFAD

mately 500,000-tons of structural shape production during the steel strike.

Mr. Hayes is president, Carolina Steel & Iron Co., Greensboro, N. C.

# Tooling:

Rapid tech strides coming; Outlook "excellent."

H. E. Conrad Executive Secretary American Society of Tool Engineers

The 1957 outlook for the whole tooling field is excellent. The first six months should be a mong the best yet; the year as a whole may set a rec-



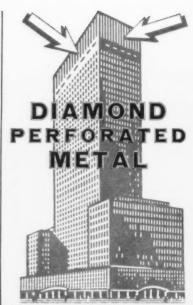
ord. There is a high backlog of orders for new machine tools and for special tooling in the tool and die shops.

Many new production plants are coming into operation daily; so a large gain in new plant and equipment spending is anticipated in 1957. Such spending reflects directly, of course, on the activity of the tooling field.

You can expect rapid strides in automation improvements, especially in the fields of machine con-



"The boss is putting you in charge of the Portland plant? We have no Portland plant."



For the top three floors of the beautiful new Socony Mobil office building in New York City, we furnished more than 40,000 sq. ft. of perforated stainless steel wall panels.

# from Sky Scrapers to Spin Driers and Juke Boxes

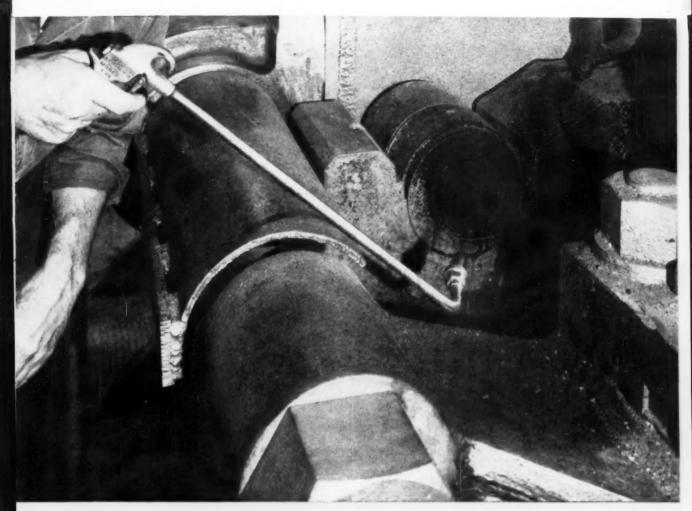
What do YOU require in Perforated Metal? Already there are thousands of established applications and new requirements are developing every day . . . in such fast growing fields as Air Conditioning, Atomic Energy, Aviation, Chemical Processing, Electronics, Household Appliances, Noise Control, Smoke Abatement, Space Heating, etc.

We produce metal sheets and parts with any desired type or size of perforation and have hundreds of specialized tool arrangements, to assure prompt, accurate service at competitive costs. Catalog 39 contains complete working data and shows many interesting applications in its 32 large illustrated pages. Write today for a free copy and tell us about ANY requirement for perforated metals.



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West Coast Plant, Diamond Perforated Metals Co 17915 So. Figueroa St., Gardena, Calif, Los Angeles Area



'dag' dispersions ... a touch does so much!

# Extrusion die life lengthened nearly 600%

In extrusion operations many mills have found that 'Aquadag'" applied to the die surfaces permits freer metal flow, inhibits build-up of precipitates on bearing surfaces and materially lengthens die life. Titan Metal Products reports that a dispersion of 'dag'" Colloidal Graphite in water increased the number of "pushes" through one die from 150 to 1,000 before appreciable wear.

'dag' Colloidal Graphite also permits easier removal of the "skull", prevents the follow block from sticking to the billet, and prevents the welding of extruded metal to the die. Furthermore, smoke and toxic fumes are eliminated. Conventional lubricants are not practical at the temperatures and pressures involved in extrusion. Your Acheson Service Engineer can show you how 'dag' colloidal dispersions will reduce maintenance and help increase profits in your mill. Also write for Bulletin 423 describing 'dag' dispersions for high-temperature lubrication.

For ready-to-use lubricants containing 'dag' dispersions, see your own oil supplier or write directly to us.

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trol and gaging. Machine programming improvements (such as numerical control) will make the advantages of automation more practical in small quantity production. There will be tooling developments that will make it possible to run machines automatically for more extended periods.

# Truck-Trailers:

Production repeats; Expansion the key . . . Some grunts, grouns.

C. L. Schneider President Truck-Trailer Manufacturers Assn.

The truck-trailer industry is looking forward to expansion during the coming year. From all sections of the nation comes ounds of growth, albeit,



some grunts and groans, but none of retrenchment.

Even though monthly production for seven out of the first nine months were below those of the corresponding 1955 period, the overall nine-month total for 1956 is higher. This point is important; the whole of 1955 set an all-time high in civilian trailer production of 74,498 units for domestic consumption. Through Sept. 1956, overall production totaled 56,947 units.

It is expected that the total 12 months production will be at least 75,000, approximately the same as in 1955. The dollar value of this number of trailers would be about \$364,000,000, against a total very similar to that for 1955.

# Welding:

Future emphasis will be on greater productivity.

J. J. Chyle President American Welding Society

Future emphasis in the welding industry will be on greater pro-

ductivity. Adoption of more automatic welding equipment is necessary to take advantage of increased labor costs. Where a product is produced in large quantities, carefully designed welding fixtures reduce overall welding costs.

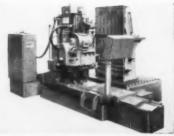
One of the newest processes in welding carbon steel is  $\mathrm{CO}_2$  gas shielded welding.  $\mathrm{CO}_2$  welding can be applied to thin gage metals at high speeds. It has found a place in welding thin sheets at high speeds. The weld deposit has excellent quality, good visual appearance, and requires very little, if any, cleaning after welding.

Improvements have also been made in spotwelding thin sheet materials with automatically controlled in ert-gas spotwelding equipment. For low cost installation this process appears to have considerable merit in joining light gage sheet metals together. It can be used not only with carbon steels, but also with stainless and many alloys in sheet form.

In the field of brazing thin sheet metals, new materials have been developed with free flowing properties. These are primarily used in the joining of stainless sheets together where brazing is employed. The alloys are adaptable not only for manual brazing applications, but also for fully automatic brazing in controlled atmosphere furnaces.



"I just ran into something big I think you'll be interested in, George."



### A P&W Tracer-Controlled MILLER FOR EVERY JOB

### **KELLER Type BG-21**

... A powerful, versatile machine made in a range of sizes from 5' x 2½' to 10' x 4' in single spindle or 2-spindle models.

# KELLER Type BL

... A compact powerful Tracer-Controlled Miller for work within the range of 36" x 20", with all the new KELLER features. Single spindle and 3-spindle models.



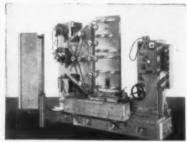


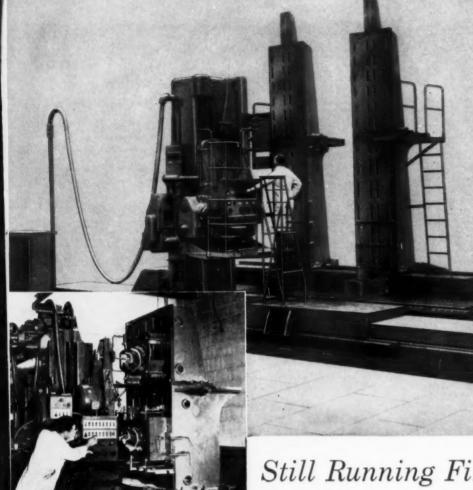
# VELVETRACE® Kellering Machine

... Duplicates the finest detail with extreme precision. New, non-contacting tracer accurately follows any 3-dimensional model without touching it. Cannot damage the softest, most fragile models.

### **Automatic Duplicating Machine**

... Specially designed for low cost production of forging dies and molds for glass and plastic. Automatically re-produces original dies and molds with precision and remarkable detail. There are two versions of this machine, one for machining bottle molds, one for forging dies. Supplied with 1, 2 or 4 cutter spindles.





## Still Running Fine, BUT

TODAY'S KELLERS WILL BRING EVEN GREATER PROFITS.

You may put off replacing an older machine because "it's still paying its way." But is it? A machine tool purchased years ago may be the cause of lost efficiency, higher labor and per-unit costs, the inability to produce high quality economically. Failure to compete profitably with more modern machines may be putting you far behind your competitors. For example, just 10 short years ago our Keller BG-2 Tracer-Controlled Miller was the ultimate in productive efficiency, but let's check the added features possessed by its successor, the new P&W BG-22 Keller . . .

- 1. Operates from any conventional polyphase current, with no motor generator set required.
- 2. Increased travel speed of cutting tool . . . to an infinitely variable range from 0.5 to 30.0 inches per minute.
- Three dimensional tracer permits motion in 2 directions at the same time, yet allows interlocking action for accuracy. One slide is kept always in motion, while the second moves as required to follow the shape and maintain accurate interlocking action.
- 4. More nearly perfect surface cutting speed over irregular contours assured through superimposed auto-speed control of all motions.
- 5. Increased capacities . . . up to 20 feet horizontal x 7 feet vertical.
- Centralized operator controls supplemented by remote control stations.
- Rapid traverse in all three motions.
- 8. Automatic lubrication
- Score-proof phenolic bearing surfaces on all slides and lead screw nuts.

Write for complete information.

Pratt & Whitney Company, Incorporated 10 Charter Oak Boulevard, West Hartford, Conn.













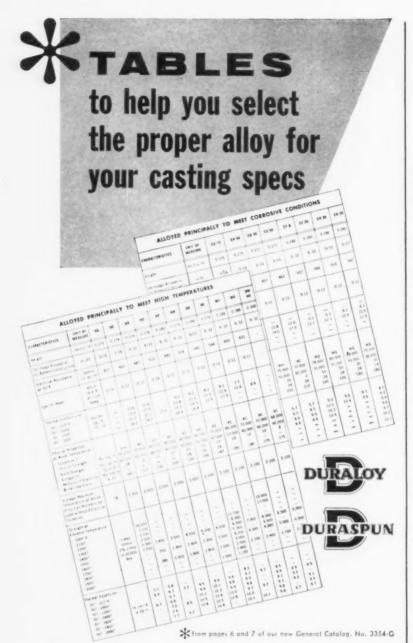
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DETROIT OFFICE: 23906 Woodward Avenue, Pleasant Ridge, Mich
CHICAGO OFFICE: 332 South Michigan Avenue

## Zinc:

Year lags behind '55 . . . Feelings optimistic.

J. L. Kimberley Executive Vice President American Zinc Institute

A mid-summer steel strike, the automobile production decrease and one major strike within the zinc industry, resulted in a year not equalling the



peak performance of 1955. Nevertheless, 1956 will probably prove to be the second or third largest consuming year in the industry's U.S. history. Consumption of slab is estimated at just less than 1,000,000-tons. This is second to 1,078,968-tons for 1955 and a bit ahead of 1953's usage of 985,927-tons.

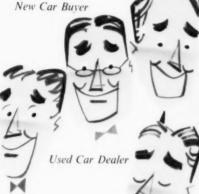
Leading to a strong optimistic feeling for 1957 are: (1) optimism in the automotive industry (statistical analyses of zinc usage in 1957 cars show an average unit increase from perhaps 60 to 65-lb), (2) strength in steel with a strong assist of expanding markets through growing use of continuous line galvanized sheet and (3) a solid position in brass which can be expected to improve with the automotive market.

There is a growing feeling that we are entering upon a period when there may be an increasing demand for zinc of purity better even than 99.99-pct.



New Car Deal

New Car Buver



Used Car Buyer

PRIDE MAKING BEAUTY

RESISTANCE TO SALT PITTING

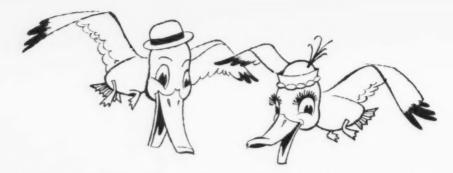
STRENGTH AGAINST DENTING

PROOF AGAINST TARNISH & PEELING

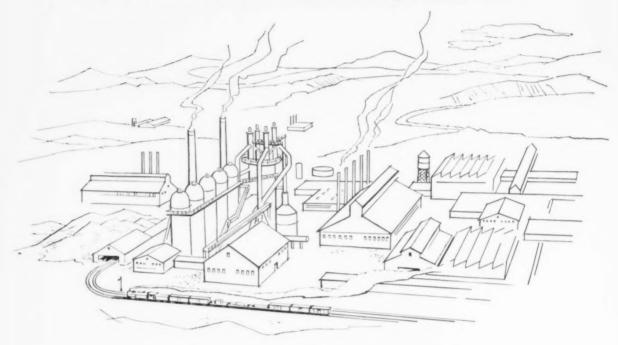
with Automobile trim

On the showroom floor-on the highway-in and out of the used car lot-all the way to the ultimate owner, stainless steel pleases everyone! Stainless keeps selling itself because it's the metal that does not deteriorate. Always bright. Always beautiful. So easy to care for. So satisfying to find on your car.

PROOF AGAINST RUST TOUGHNESS AGAINST SCRAPES GRAVEL CINDERS perior Stainless STRIP STEEL



Production is smooth as water rolling off your back!

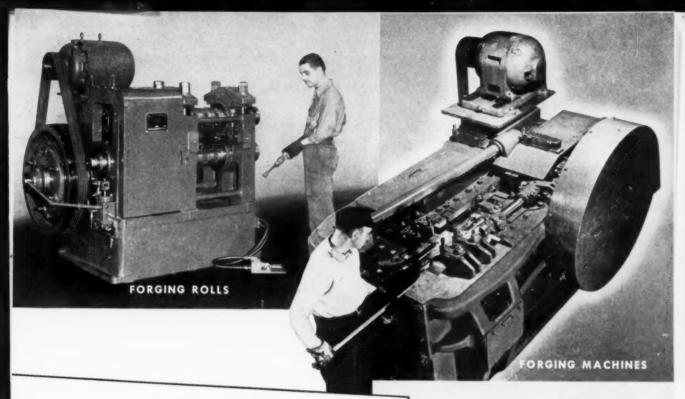


No wonder: 5KF® has developed a roll neck mounting that meets the demands for higher speeds, closer gauge tolerances, better quality and heavier rolling loads. This multi-row has the features desired by every mill man-most usable capacity in a given space...easy to assemble and disassemble...uses oil or grease, even at high finishing stand speeds.

When you install a new mill, make sure it is equipped with 5KF multi-row cylindricals. Or have an SKF engineer explain how your present mill can be changed over at minimum cost to eliminate roll neck troubles such as breakage, scuffing, excessive bearing failures or high maintenance time and cost.



SKF INDUSTRIES, INC., PHILADELPHIA 32, PA.



# AJAX FORGING MACHINERY

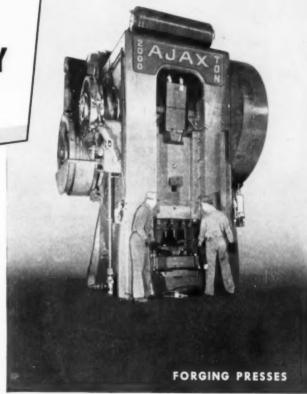
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High Production

For speed in production ... for accuracy of the forged part ... and for capacity ... AJAX provides a complete line of Forging Presses, Forging Machines, and Forging Rolls of the most advanced design ever offered to Industry.

Great rigidity, power and excellent alignment of these machines makes possible the production of uniformly accurate forgings with a minimum of machining.

Instantaneous response of the Air Clutch to the operator's control completes many multi-stage forgings in one heat and improves die life. Smooth, cushioned starting at high speed assures long machine life.

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## AJAX

## **METAL WORKING MACHINES**

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Continuous Drawing & Straightening Machines

THE AJAX MANUFACTURING COMPANY

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## Forging:

Modern techniques resulting in increased productivity.

C. H. Smith President Drop Forging Assn.

Modern machines and skill, scientific and technological progress provide the key to many developments in the forging industry. Closed-die forgers have found ways to work new materials, such as titanium and high-temperature alloys. Automated procedures, new forging equipment and techniques, are enabling the industry to expand.

Continuing the trend of 1956, the demand for forgings in 1957 is expected to be upward. Requirements of the aircraft and construction equipment industries are likely to remain high or even increase.

Needs of the automotive industry will probably be greater than in 1956. Demand for agricultural implements should revive. The growing use of forgings in a great variety of miscellaneous products, including safety equipment, mechanized home and garden tools, machinery, sports equipment, etc., is a factor in demand. Hindrances like that caused by the 1956 steel strike are not anticipated, though it must be stated that 1956 was a smoother year than 1955, which was affected by a bad dip in consumption by the auto industry in the 3rd quarter. For quantitative comparison, shipments of forgings ran 1.7-million tons in 1955, increased to about 2-million tons in 1956, and may reach 2.2 to 2.4-mil-

The commercial forging industry as a whole views this upward trend as a long-term movement, dependent on the progressive accomplishments of commercial forging plants, and which, if continued, will not only provide benefits within the industry, but which will work to the advantage of the millions of people who make and who use the quality products of which forgings are components.

lion tons in 1957.



## WHY... Should You Measure To MILLIONTHS OF AN INCH?

All gaging authorities agree that it is necessary to gage to an accuracy 10 TIMES GREATER than the desired working tolerance. Therefore, if your tolerances are .0005" or less, you should use a gage accurate to 50 millionths of an inch to assure proper dimensional control. Conventional mechanical indicators cannot maintain, or repeat this degree of accuracy.

Industry is finding the electronic indicator not only more accurate and repeatable, but also less subject to damage than conventional mechanical indicators. In addition, its simplicity of operation enables any operator, who can use a dial indicator or micrometer properly, to measure accurately to millionths of an inch.

## Simple And Easy To Read To MILLIONTHS OF AN INCH . . .

The INDI-AC ELECTRONIC INDICATOR is merely set to the required dimension with standard gage blocks. The parts to be gaged are then placed under the gage tip and the meter indicates the variations from the desired dimension MAGNIFIED UP TO 10,000 TIMES! Thus it is far simpler and easier to read than a dial indicator or micrometer.

This versatile instrument is used for all gaging purposes such as surface plate or height gage work, checking setups, runout or alignment of parts or machines.

Using the INDI-AC, the tolerances which you now estimate will be easy to work to and measure.

WRITE for further details on the new INDI-AC and other Electron'c Production Gages, TODAY!



## Metal Lath:

Production will be bolstered by contrasting elements.

Donald R. Wadle Managing Director Metal Lath Manufacturers Assn.

Metal lath producers are highly optomistic about the outlook for their industry in 1957. This feeling is not a 'tongue in cheek' comment, but it is ascribed to specific industry-wide forecasts relating to the type of construction in which metal lath normally is used. Assuming that these prognostications are correct, the increased demand for a substantial volume of metal lath is expected to surpass previous anticipations.

Membrane fireproofing, a method of using metal lath and gypsumlightweight aggregate plaster for fireproofing of steel structures, has



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created a sizable boost for the industry. The metal lath people, towith other interested groups, have spent considerable time, effort, and expense in expanding the application of this type of fireproofing.

Another pleasing aid to metal lath sales stems from the application of plaster to metal lath by machine. Now firmly established, the plaster machine keeps demonstrating its versatility. Gypsum plaster mixed with sand, lightweight aggregates, etc., can be pumped through this machine. This is quite a departure from the ageold idea that all plaster must be hand applied.

## Iron Ore:

Year '56 a good one . . . A record set.

F. G. Pardee President The Lake Superior Iron Ore Assn.

The year 1956 was an active one for the iron ore industry. Production and shipments were high except during July. A record was set in the tonnage of ore imported. A number of new mines have been opened and many explorations have been started. The preparation of iron ore for use in the furnaces has received a great deal of attention during the year.

The shipment of iron ore down the Great Lakes has, for a long time, been used as one measure of the demand for iron ore and the response of the mines to this demand. Up to December 1, 1956, the shipments from U.S. and Canadian mines in the Lake Superior district came to 76,052,603 gross tons, which compared with the 87,275,-463-tons shipped to the same date last year.

Up to July 1, 1956, iron ore shipments from the other districts outside of the Lake states were about a million tons ahead of 1955. Final tabulations of 1956's totals, should compare favorably with the nearly 22-million tons that were moved in 1955.

For next year there will unquestionably be a large demand for iron ore if the predicted steel tonnages are met. This will take full production from the United States mines plus record tonnages from Canada and other foreign sources to supply the demand of the fur-

## Gray Iron:

Founders are cautiously optimistic for 1957.

> J. S. Parrish President Gray Iron Founders Society

The gray iron founders are cautiously optimistic both for 1957 and the future. In total shipments, the drop of approximately 400,000tons in 1956



from 1955's near record 14.8-million tons was accounted for almost entirely by the reduced volume of new cars and trucks. Most other

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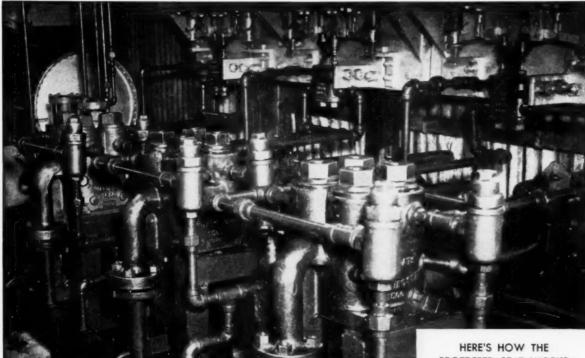
If your steel part starts with a flat disc, for instance - we have stock dies for almost every fractional diameter up to 261/2 inches. The heaviest blanking press in the Mid-west accommodates these dies, or those for special shapes to your design, stamping from plate 3/16" to 1-1/4" thick, depending on area.

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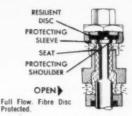
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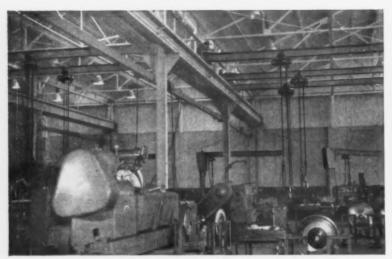
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segments of the industry increased in 1956. Expanding business is forecast for 1957 in most of our customer industries such as automotive, utilities, machine tools and general machinery. Accordingly, we expect to ship 15 million tons of gray iron castings in 1957.

While new materials have cut into some of our markets since the war, the family of gray irons and casting processes have been increasing also, and we now have more to offer buyers. As a result there is an increasing amount of conversion to gray iron castings. Another reason for conversion to gray iron is found in the tendency toward concentration of production in fewer, more efficient foundries.

The average gray iron foundry shipped approximately 50-pct more tonnage in 1956 than in 1947.

Mr. Parrish is President, Richmond Foundry & Mfg. Co., Inc., Richmond, Va.

## Cranes:

Electric overhead crane makers have qualified optimism.

J. H. Peritz

Executive Secretary

Electric Overhead Crane Institute

The electric overhead crane industry faces 1957 with a qualified optimism. The picture is bright in some respects but there are some gray and



dark aspects that may have effects that are difficult to estimate.

In 1956, billed sales and booked sales, the industry exceeded the year 1955 by expected comfortable margins. It should be remembered, however, that 1956 was by no means a banner year.

Backlog figures have been gradually increasing as the plans of industrial expansion goals leave the drawing board stage and are translated into firm commitments. In any survey of a heavy equipment industry such as electric overhead



cranes, due consideration must be given to lead-time factors, and the combination of a sizable backlog plus lead-time indicates that shipments through 1957 should be maintained at a high level.

The full extent of business expansion has not yet been reached and there is every indication that new orders in 1957 should keep pace with the anticipated growth in general building programs.

Optimism must be qualified by the unsettled situation on plate and structural procurement. The highway and super-tanker programs will inject fantastic demands into a market that is already tight. The crane industry is now facing serious difficulties which may be compounded unless there is a sizable increase in plate and structural supply.

The electric overhead crane in-

dustry has not expanded appreciably in the past year for experience has shown that there is sufficient capacity to care for demand if procurement requirements can be met and delivery requirements are normal.

## Rail Steel:

Year '57 should be much better than '56.

> O. W. Irwin President Rail Steel Bar Assn.

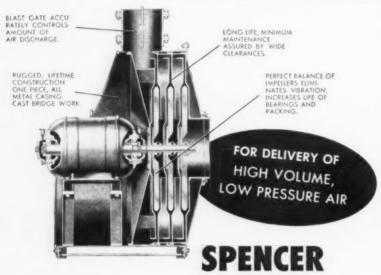
In the rail steel industry the outstanding 1956 problem was the amount of raw material, rerolling rails, which was exported, primarily to Mexico.

In the late '40's the Class I Railroads disposed of over 800,000-tons of used rails per year, scrap and rails for rerolling. In the last three years that quantity has dropped below 600,000-tons. In 1956, for the first time in the history of the rail steel industry, exports of rerollers amounted to over 15-pct of the total available supply. When it is considered that these used rails are also raw material for foundries and for open hearths, it is not surprising that the incentive of higher export prices has raised the domestic price to unprecedented levels. For a part of 1956 a ton of rerollers paid for nine-tenths of a ton of new rails.

Fortunately, export licenses were restricted in the last quarter of 1956. However, at this writing, the industry has no assurance that these restrictions on export will be continued into 1957.

These decreases in available raw material mean that the members of the rail steel industry are "holding their own" by installing electric furnaces. Some members have also turned to axles.

In contrast with the raw material problems, the available business has been higher in 1956 than for any preceding year. The partial switch to axles and to electric furnace steel has assisted the members of the rail steel industry to complete the year with little reduction in total shipments.



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Until recently, brush manufacturers had to cut through a coil of wire, then gather by hand and by guesswork the approximate number of wires for the type of brush in production. Naturally this involved a lot of cut-off waste, plus the wire lost through faulty guesswork.

Now, to overcome this waste, Worcester Wire Works

has developed ways to produce and furnish wire in predetermined bunches (up to 400 wires per bunch) with exactly the right number of wires for a given brush. Much costly loss is eliminated, more brushes are produced per pound of wire, and production is speeded.

The point is, Worcester Wire Works people specialize in more than quality wire. They also specialize in the kind of service and exploration that time and again cuts costs for customers. Better check with them on your wire needs. You'll like the way they do business.

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## Air Conditioning:

Refrigeration air-conditioning had great '56, see better '57.

Geo. S. Jones, Jr. Managing Director Air-Conditioning and Refrigeration Institute

Air-conditioning, newcomer to the nation's family of big consumer industries, made its biggest imprint to date in 1956. But 1957 will see an even greater



public demand for its comforts and its positive economic goods. Its future appears to be virtually without limit.

At the same time, mechanical refrigeration, the industry out of which air-conditioning was born, continued to entrench itself during 1956. New processes of food preparation and merchandising alone promise to make its contributions even greater in the next few years.

To look at the air-conditioning field first, around 1,700,000 room air-conditioners were sold during 1956. This is a figure somewhat below earlier forecasts because of below-average temperatures over most of the country during July and August. It compares with about 1,270,000 in 1955, and 30,000 in 1946, the first year after World War II, when postwar production had just started to get under way. In 1957, sales of these units probably will reach well above the million and three-quarter mark.

No accurate figures are available as to central installations in homes during 1956, but estimates range up to 170,000 or more, compared with 130,000 such installations in 1955.

Indications by Federal Govern-

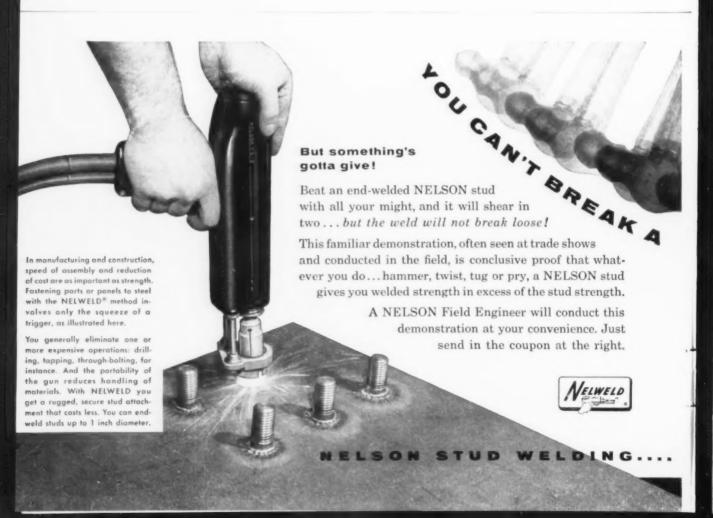
ment agencies (FHA and VA) that some thought might be given to liberalizing financing of new air-conditioned homes and air-conditioning equipment for existing homes, led to a belief in some quarters that the percentage of air-conditioned homes in the country might increase even more rapidly than had been forecast. However, at the end of 1956, no announcements had been forthcoming from the Federal agencies.

## Magnesium:

Improvements will push production near 80,000-tons.

> Jerry Singleton Executive Secretary The Magnesium Assn.

Announcement of a second primary producer in 1956, with some indication that this new production may "come in" before the close of





1957, was the high point of the year 1956. Where 1956 production missed the 68-thousand-ton plus mark due to strike-lost production, it is expected that 1957 production by existing facilities will near 80-thousand tons due to improvements known to have added to capacity. This tonnage will be upped by any new capacity brought into operation during the year.

Nineteen hundred fifty-six has been a good year for magnesium: all indications point to continued growth during 1957. Accelerated acceptance of magnesium on the one hand and technological development on the other have combined to brighten future prospects. Nevertheless, it should not be assumed that things are fine for all segments of the industry for sand casting foundries have been fighting to hold even, while die casters suffered from the decline in the automotive industry's production. Nevertheless, production and shipment of all classes of product are well up—production by nearly 14pct; mill products by approximately 20-pct; and castings by 10-pct, as anode tonnage grows at a steady pace.

## Gas Appliances:

Gas appliance industry sees gains in future.

> By Julius Klein President

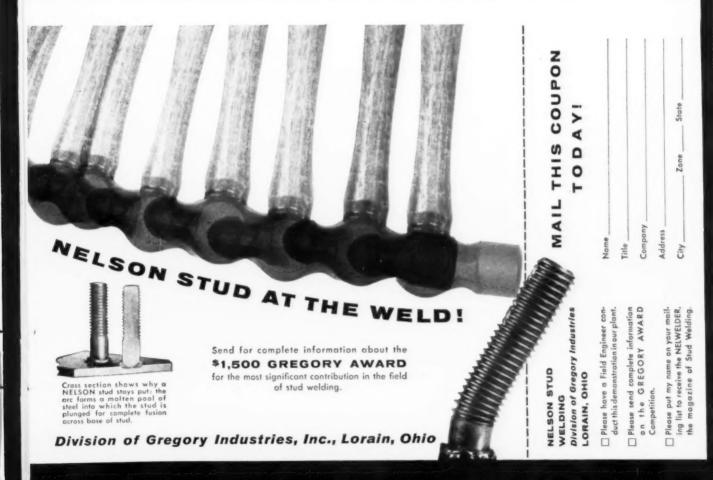
Gas Appliance Manufacturers Association

Final figures for 1956 indicate that the gas appliance and equipment industry, on balance, surpassed its record 1955 total in physical volume and dollar sales. Our expectation is that we can remain at the same lofty plateau, and perhaps make further gains, in 1957.

"Beating last year" is accepted as a matter of course in many sectors. But the gas appliance and equipment industry's 1956 achievement is a most noteworthy one, and its 1957 goals are most ambitious, in view of particular conditions. We have had to face a decline in housing starts, tight money, and cost increases at times when market conditions made it difficult or impossible to pass them along.

Even so, automatic gas water heaters appear about to set a new sales mark near the 3,000,000-ayear level. Gas boilers for residential heating seem assured a new record: gas furnace sales for 10 months of 1956 are less than 2-pct away from their spectacular 1955 total and gas conversion burners show a decline of but 5-pct. Gas ranges apparently will top the 2,-000,000 mark for the 10th consecutive year, not counting built-in units, where gains have in considerable measure offset a 10-pct or so decline in free standing models.

Mr. Klein is President, Caloric Appliance Corp., Philadelphia.



## TRADE ASSOCIATIONS TECHNICAL SOCIETIES

A list of some 200 Professional and Technical Societies and Trade Associations in Metalworking and Metal Production.

Air Conditioning and Refrigeration Institute 1346 Connecticut Ave., N.W. Washington 6, D. C. Managing Dir.: Geo. S. Jones, Jr.

Aircraft Industries Assn. of America 610 Shoreham Bldg., Washington 5, D. C. Pres.; Admiral DeWitt C. Ramsey, USN (Ret.)

Air Moving & Conditioning Assn., Inc. 2159 Guardian Bldg., Detroit 26, Mich. Exec. Vice Pres.: L. O. Monroe

Alloy Casting Institute 32 Third Ave., Mineola, N. Y. Exec. Vice-Pres.: E. A. Schoefer

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Sec.: Donald M. White

Aluminum Smelters Research Institute 20 N. Wacker Drive. Chicago 6, III. Sec.: Carl H. Burton Aluminum Wares Assn. 1506 First National Bank Bldg., Pittsburgh 22, Pa. Secy.: Stuart J. Swenson

Aluminum Window Manufacturers Assn. 75 West St., New York G, N. Y. Secy.: & Counsel: Herbert S. Blake, Jr.

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American Boiler Mfrs. Assn. and Affiliated Industries 1571 W. 117th St., Cleveland 7, Ohio Secy.: A. C. Baker

American Bureau of Metal Statistics 50 Broadway, New York, N. Y. Director: R. R. Eckert

American Coke & Coal Chemicals Institute 711 Fourteenth St., N.W., Washington 5, D. C. President: Samuel Weiss

American Die Casting Institute 366 Madison Ave., New York 17, N. Y. Secy.: David Laine

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American Hardware Manufacturers Assn. 342 Madison Ave., New York 17, N. Y. Secy.: A. I. Faubel

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American Home Laundry Manufacturers' Assn. 20 N. Wacker Dr., Chicago 6, III. Exec. Dir.: Guenther Baumgart

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American Iron and Steel Institute 350 Fifth Ave., New York 1, N. Y. Exec. Dir.: Max D. Howell

American Machine Tool Distributors Assn. 1900 Arch St., Philadelphia 3, Pa. Gen'l. Mgr.: James C. Kelley

American Manganese Producers Assn. National Press Bidg., Washington 4, D. C. Pres.: J. C. Adkerson

American Mining Congress 1200 18th St., N.W., Washington 6, D. C. Exec. Vice-Pres.; Julian D. Conover

American Ordnance Assn. 704 17th St., N.W., Mills Bldg. Wash. 6, D. C. Exec. Vice-Pres.: L. A. Codd

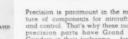
American Railway Car Institute 19 East 47th St., New York 17, N. Y. Pres.: Lester N. Selig

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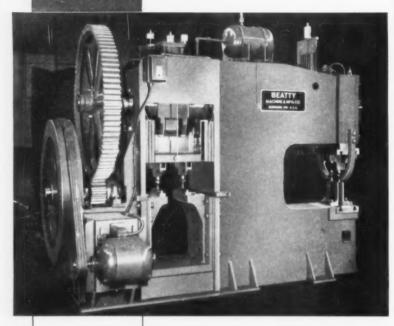
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In just three passes, instead of the usual five, this Beatty Detail Beam Punch punches flanges on either side of the webs of beams, as well as webs of beams, angles, channels and plates — eliminates the endfor-end turning of beams.

Incorporating an entirely new design that speeds single-hole punching, this compact new punch saves floor space and reduces your equipment investment by handling the work of three ordinary machines. Mechanically driven, it is of 100-ton capacity, open-throat and guillotine type, and will punch up to a 1½" hole through 1" mild steel.

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American Society of Tool Engineers 1007 Puritan Ave., Detroit 38, Mich. Exec. Secy.: Harry E. Conrad

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American Supply & Machinery Mfrs. Assn., Inc. 2130 Keith Bldg., Cleveland 15, Ohio Business Mgr.: W. B. Thomas

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Chain Institute, Inc. 111 Washington St., Chicago 2, III, Secy.: R. L. Ekstrand

Collapsible Tube Manufacturers Assn. 19 W. 44th St., New York 36, N. Y. Secy.: Lester B. Platt

Compressed Air and Gas Institute 122 E. 42nd St., New York 17, N. Y. Secy.: Frank P. Anderson

Compressed Gas Assn., Inc. 11 W. 42nd St., New York 36, N. Y. Secy.: F. R. Fetherston

Concrete Reinforcing Steel Institute 38 S. Dearborn St., Chicago 3, III. Managing Dir.; H. C. Delzell

Convector Manufacturers Assn. 2159 Guardian Bidg., Detroit 26, Mich. Secy.; R. E. O'Rourke

Conveyor Equipment Manufacturers Institute, Inc. No. 1 Thomas Circle, Washington 5, D. C. Exec. Vice-Pres.: R. C. Sollenberger

Copper and Brass Research Assn. 420 Lexington Ave., New York 17, N. Y. Secy.: C. H. Pihl Copper & Brass Wharehouse Assn.
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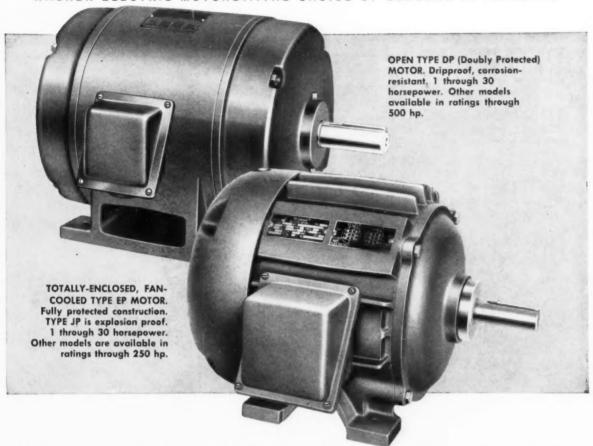


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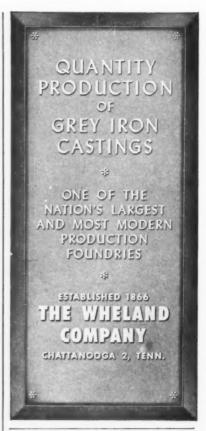
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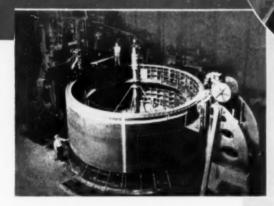
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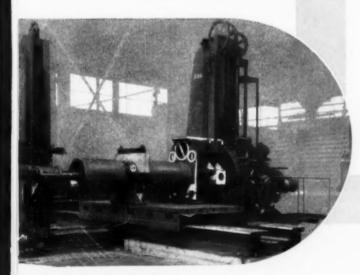
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#### FEBRUARY

AMERICAN INSTITUTE OF MINING, METALLURGICAL, AND PETRO-LEUM ENGINEERS, INC.—Annual meeting, Feb. 24-28, Hotels Jung and Roosevelt, New Orleans. Institute head-quarters are at 29 West Thirty-ninth St., New York.

DROP FORGING ASSOCIATION—Winter industry meeting & exposition, Feb. 11-13, Edgewater Beach Hotel, Chicago, Association headquarters are at 419 S. Walnut St., Lansing, Mich.

MALLEABLE FOUNDERS SOCIETY—Technical & operating conference, Feb. 7-8, Wade Park Manor, Cleveland. Society headquarters are at 1800 Union Commerce Bldg., Cleveland.

#### MARCH

AMERICAN SOCIETY FOR METALS— Western metal congress & exposition, Mar. 25-29, Los Angeles. Society head-quarters are at 7301 Euclid Ave., Cleve-

quarters are at 7391 Euclid Ave., Cleveland.

AMERICAN SOCIETY OF TOOL ENGINEERS—Annual meeting, Mar. 23-28,
Houston. Society headquarters are at
Puritan Ave., Detroit.

ASSOCIATION OF IRON & STEEL ENGINEERS—Western meeting, Mar. 45-6, St. Francis Hotel, San Francisco.
Association headquarters are at 1010
Empire Bidg., Pittsburgh.

NATIONAL ASSOCIATION OF WASTE
MATERIAL DEALERS, INC.—44th annual convention, Mar. 10-13, Hotel
Conrad Hilton, Chicago. Association
headquarters are at 271 Madison Ave.,
New York.

headquarters are at 271 Madison Ave, New York.
PRESSED METAL INSTITUTE—Annual spring technical meeting, March 6-7-8, Hotel Carter, Cleveland, Ohio. Institute headquarters are at 3673 Lee Rd, Cleveland.
STEEL FOUNDERS' SOCIETY OF AMERICA—Annual meeting, Mar. 18-19, Drake Hotel, Chicago, III. Society headquarters are at 606 Terminal Tower, Cleveland.



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#### APRIL

AMERICAN HOME LAUNDRY MFRS'
ASSOCIATION—Annual meeting, Apr.
14-17, French Lick Springs, Ind. Association headquarters are at 20 N.
Wacker Drive, Chicago.
AMERICAN HOT DIP GALVANIZERS
ASSN., INC.—Annual meeting, Apr. 2-3,
The Empress Hotel, Miami Beach, Fila
Association headquarters are at 1806
First National Bank Bidg., Pittsburgh.
AMERICAN SOCIETY OF LUBRICATION ENGINEERS—Annual meeting,
Apr. 15-16-17, Sheraton-Cadillac Hotel,
Detroit. Society headquarters are at 84
E. Randolph St., Chicago.
AMERICAN WELDING SOCIETY—

E. Randolph St., Chicago.

AMERICAN WELDING SOCIETY—
Spring Technical & National Meeting &
Welding Show, Apr. 8-12, Sheraton &
Bellevue-Stratford Hotels, Philadelphia.
Society headquarters are at 33 West
39th St., New York.

ASSOCIATION OF IRON & STEEL EN-GINEERS—Spring conference, Apr. 29-30-May 1, Netherland Plaza Hotel, Cin-cinnati. Association headquarters are at 1010 Empire Bidg., Pittsburgh.

COPPER AND BRASS WAREHOUSE.

ASSOCIATION, INC.—Meeting, Apr. 2427, Hollywood Beach Hotel, Hollywood,
Fla. Association headquarters are at
the Investment Bldg., N.W., Washing-

GAS APPLIANCE MANUFACTURERS ASSOCIATION—Annual meeting, Apr. 8-10, The Greenbrier, White Sulphur Springs, W. Va. Association head-quarters are at 10 East 14th St., New York, N. Y.

York, N. Y.
THE MATERIAL HANDLING INSTITUTE, INC., DIRECTORS' AND
MEMBERSHIP MEETINGS, Apr. 9,
Edgewater Beach Hotel, Chicago, Institute headquarters are at One Gateway
Center, Pittsburgh.

METAL POWDER ASSOCIATION— Thirteenth annual meeting, Apr. 30-May I, Drake Hotel, Chicago. Association headquarters are at 130 W. 42nd St., New York.

New YORK.

SCIENTIFIC APPARATUS MAKERS ASSOCIATION—Annual meeting, Apr. 27May 2. The Greenbrier, White Sulphur
Springs, W. Va. Association headquarters are at 20 North Wacker Drive, Chi-

#### MAY

AIR-CONDITIONING AND REFRIGERATION INSTITUTE—Annual meeting,
May 6-8, The Homestead, Hot Springs,
Institute headquarters are at 1346 Connecticut Ave., N.W., Washington.
AMERICAN INSTITUTE OF STEEL
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Institute headquarters are at 101 Park
Ave., New York.



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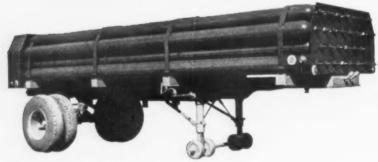
Pioneer Mfrs. of Heavy Duty Materials Handling Equipment





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**TRANSPORTING** — Argon — Carbon Dioxide — Helium—Nitrogen— Oxygen — Boron Trifluroide — Hydrogen — Ethylene. Trailer capacities from 187,000 cu. in. to 750,000 cu. in. water capacity. Trailer tubes ICC3A-2400 Specifications with 2400 PSIG Working Pressure.



Sizes and weights to meet all State requirements.

Can be mounted on bases for permanent storage.

INDEPENDENT ENGINEERING CO., Inc.



- O'FALLON 4. ILLINOIS

AMERICAN MINING CONGRESS.—Coal convention & exposition, May 13-16, Public Auditorium, Cleveland. Headquarters are at 1200 18th St., Washington.

COPPER & BRASS RESEARCH ASSO-CLATION—Annual meeting, May 12-15, The Homestead, Hot Springs, Va. Association headquarters are at 420 Lexington Ave., New York.

THE ELECTROCHEMICAL SOCIETY, INC.—Annual meeting, May 12-16, Statler Hotel, Washington. Society headquarters are at 216 W. 102nd St., New York.

INDUSTRIAL HEATING EQUIPMENT ASSOCIATION, INC.—Spring meeting, May 19-22, The Homestead, Hot Springs, Va. Association headquarters are at 1145-19th St., N.W., Washington.

INVESTMENT CASTING INSTITUTE— Meeting, May 1-3, Sheraton-Park Hotel, Washington. Institute h-adquarters are at 27 East Monroe St., Chicago.

NATIONAL MACHINE TOOL BUILD-ERS' ASSOCIATION—Spring meeting, May 1-2-3, Sheraton Park, Washington, Association headquarters are at 2071 E. 102nd St., Cleveland.

RADIO - ELECTRONICS - TELEVISION MFRS. ASS'N. — Annual convention, May 15-16-17, Sheraton Hotel, Chicago. Association headquarters are at 777 14th St., N.W., Washington.

RAIL STEEL BAR ASSOCIATION—Annual meeting, May 13-14-15, Broadmoor Hotel, Colorado Springs, Association headquarters are at 38 South Dearborn St., Chicago.

#### JUNE

ALLOY CASTING INSTITUTE—Annual meeting, June 23-25, The Homestead, Hot Springs, Va. Institute headquarters are at 32 3rd Ave., Mineola, N. Y.,

AMERICAN BOILER MANUFACTURERS ASSOCIATION & AFFILIATED INDUSTRIES—Annual meeting, June 9-12, Skytop, Pa. Association headquarters are at 1571 W. 117th St., Cleveland.

CONCRETE REINFORCING STEEL IN-STITUTE—Annual meeting, June 24-28, The Greenbrier Hotel, White Sulphur Springs, W. Va. Institute headquarters are at Thirty-eight South Dearborn St., Chicago.

DROP FORGING ASSOCIATION—Annual meeting, June 19-22, Grand Hotel, Mackinac Island, Mich. Association headquarters are at 419 S. Walnut St., Lansing, Mich.



"Well, I see it's open season for speeches again!"

INSTITUTE OF APPLIANCE MFRS.—

25th annual convention-exhibit, June
2-4-5. Institute headquarters are at
Shoreham Hotel, Washington.

THE MAGNESIUM ASSOCIATION—Annual meeting, June 19-11, The Homestead, Hot Springs, Va. Association
headquarters are at 122 E. 42nd St.,
New York (members only).

MALLEABLE FOUNDERS SOCIETY—
Annual meeting, June 13-14, The Broadmoor, Colorado Springs, Colo. Society
headquarters are at 1800 Union Commerce Bidg., Cleveland.

WIRE REINFORGEMENT INSTITUTE.

merce Bidg., Cleveland,
WIRE REINFORCEMENT INSTITUTE,
INC.—Annual spring meeting, June 2425, The Greenbrier, White Sulphur
Springs, W. Va. Institute headquarters
are at 1049 National Press Bidg., Washington

#### SEPTEMBER

ASSOCIATION OF IRON & STEEL EN-GINEERS—Annual convention, Sept. 23-24-25-26, Penn Sheraton Hotel, Pitts-burgh, Association headquarters are at 1010 Empire Bldg., Pittsburgh.

INSTRUMENT SOCIETY OF AMERICA
—12th annual Instrument-Automation
Conference & Exhibit, Sept. 9-13, Cleveland Auditorium, Cleveland. Society
headquarters are at 312 Sixth Ave.,
Pittsburgh.

MARKING DEVICE ASSOCIATION National meeting, Sept. 19-20, Roosevelt Hotel, New Orleans. Association headquarters are at 912 Chicago Ave., Evanston, III.

THE MATERIAL HANDLING INSTI-TUTE, INC., AND JOINT INDUSTRY FALL MEETING — Sept. 13-Oct. 1, White Sulphur Springs, West Va., Greenbrier Hotel. Institute headquar-ters are at One Gateway Center, Pitts-burgh.

NATIONAL PETROLEUM ASSOCIA-TION—Annual meeting, Sept. 11-12-13, Traymore Hotel, Atlantic City. Asso-ciation headquarters are at 958 Munsey Bldg., Washington.

#### OCTOBER

AMERICAN GAS ASSOCIATION — Annual convention, Oct. 7-9, Kiel Auditorium, St. Louis. Association head-quarters are at 420 Lexington Ave., New York.

AMERICAN INSTITUTE OF STEEL CONSTRUCTION, INC.—35th annual meeting, Oct. 6-11, Hotel del Coronado, Calif. Institute headquarters are at 101 Park Ave., New York



"Aw come on Harry, you've got to take the boy's kidding in the nasty spirit that it's meant!"





Illustrated is Rivett 918 Cabinet Turret Lathe equipped with a Model 1-P3—1/10 H.P. Gusher Coolant Pump

## The Most For Your Money

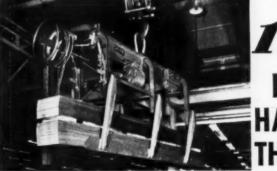
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## or Narrow.



Whether your production requires a few or many widths of sheet steel, 1 C-F Lifter, with its wide range of jaw and carrying angle adjustments will probably meet all your sheet handling requirements.

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#### MEETINGS



Malleabrasive reduces overall cleaning costs as much as 50% because-

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These are not just claims. You can prove these savings right in your own plant, in your own machines. We supply all the necessary forms and instructions.

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THE GLOBE STEEL ABRASIVE CO., MANSFIELD, OHIO

Sold by Pangborn Corporation, Hagerstown, Md., and by leading distributors of foundry supplies from coast to coast.

CONVEYOR EQUIPMENT MANUFAC-TURERS ASSOCIATION—Annual meet-ing, Oct. 12-15, The Grand Hotel, Point Clear, Alabama. Association headquar-ters are at one Thomas Circle, Wash-ington.

ington.

FOUNDRY EQUIPMENT MFRS. ASSO-CIATION, INC.—Annual meeting, Oct. 17-18-19, The Greenbrier Hotel, White Sulphur Springs, W. Va. Association headquarters are at One Thomas Circle,

Washington.

Washington.

GRAY IRON FOUNDERS' SOCIETY,
INC.—Annual meeting, Oct. 9-10-11,
The Drake Hotel, Chicago. Society
headquarters are at 930 National CityE. 6th Bldg., Cleveland.

THE MAGNESIUM ASSOCIATION—Annual convention, Oct. 17-18, The Biltmore, New York City. Association head-quarters are at 122 E. 42nd St., New York (open).

York (open).

NATIONAL MACHINE TOOL BUILD-ERS' ASSOCIATION—Annual meeting, Oct. 22-23-24-25, Sheraton French Lick Springs, Ind. Association headquarters are at 2071 E. 102nd St., Cleveland.

are at 2071 E. 102nd St., Cleveland.
NATIONAL TOOL & DIE MFRS. ASSOCIATION—Annual convention, Oct. 31Nov. 3, Edgewater Beach Hotel, Chicago. Association headquarters are at
907 Public Square Bidg., Cleveland.
PRESSED METAL INSTITUTE—Annual
meeting, Oct. 13 thru 17, Castle Harbor,
Bermuda. Institute headquarters are at
3673 Lee Rd., Cleveland.

WIRE ASSOCIATION—Annual convention, Oct. 14-17, La Salle Hotel, Chicago. Association headquarters are at 453 Main St., Stamford.

#### NOVEMBER

AMERICAN HOME LAUNDRY MFRS' ASSOCIATION—11th National Home Laundry Conference (annual), Nov. 7-8, Hotel Commodore, N. Y. Association headquarters are at 20 N. Wacker Drive, Chicago.

Drive, Chicago.

AMERICAN SOCHETY FOR METALS—
National metal congress & exposition
and 2nd world metallurgical congress,
Nov. 2-8, Chicago. Society headquarters are at 7301 Euclid Ave., Cleveland.
GRINDING WHEEL INSTITUTE—Fall
semi-annual, Nov. 6-7-8, The SheratonBlackstone Hotel, Chicago. Institute
headquarters are at 2130 Keith Bldg.,
Cleveland.

Cleveland.

INSTITUTE OF METALS DIV., AIME—
Fall meeting, Nov. 4-6, Morrison Hotel, Chicago. Institute headquarters are at 29 W. 39th St., New York.

METAL TREATING INSTITUTE—Annual meeting, Nov. 1-2-3, Sheraton Hotel, Chicago. Institute headquarters are at 271 N. Ave., New Rochelle, N. Y.

NATIONAL ASSOCIATION OF WASTE MATERIAL DEALERS, INC.—National fall meeting, Nov. 8-15, Hotel Ambassador, Los Angeles. Association headquarters are at 271 Madison Ave., New NATIONAL.

York.

NATIONAL ELECTRICAL MANUFACTURERS ASSOCIATION—Annual meeting, Nov. 11-15, Traymore Hotel, Atlantic City. Association headquarters are at 155 E. 44th St., New York.

NATIONAL FOUNDRY ASSOCIATION—59th annual meeting, Nov. 7-8, Waldorf-Astoria Hotel, New York. Association headquarters are at 55 West Jackson Boulevard, Chicago.

STEEL FOUNDERS' SOCIETY OF AMERICA—T & O conference, Nov. 11-12-13, Carter Hotel, Cleveland, Ohlo. Society headquarters are at 606 Terminal Tower, Cleveland.

#### DECEMBER

ELECTRIC FURNACE STEEL COMMITTEE, Iron & Steel Div., AIME—Annual meeting, Dec. 4-6, Penn-Sheraton Hotel, Pittsburgh, Pa. Committee headquarters are at 29 W. 39th St., New York. THE MATERIAL HANDLING INSTITUTE, INC.—Annual meeting, Dec. 10-11, Biltmore Hotel, New York City, Institute headquarters are at One Gateway Center, Pittsburgh.

NATIONAL ASSOCIATION OF MANII-

WAY Center, PRISBURGH.

NATIONAL ASSOCIATION OF MANUFACTURERS—Annual meeting, Dec.
5-6-7, Waldorf-Astoria, N. Y. Association headquarters are at 2 E. 48th St.,
New York.

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Blast Furnaces • Scrap Cars
Open Hearth Furnaces • Slag Cars
Oxygen Converters • Hot Metal Mixers
Ore Transfer Cars • Ladles • Jack Cars
Ladle Transfer Cars • Ingot Cars
Mixer Cars • Thermo Metal (Bottle) Cars

### SECURITY ENGINEERING DIVISION

DRESSER OPERATIONS, INC. P.O. Box 30 Whittier, California

Mr. Arthur Van Wyke The Iso-Mite Corp. 4470 E. Washington Blvd. Los Angeles, Calif. July 19, 1956

Subj: Conference yesterday between Stan Hodge, Allen R. Eakin, Arthur Van Wyke and myself regarding release of an article to The Iron Age.

Security Engineering at Whittier has found two major uses for Iso-Mite materials as an aid to increased production and decreased maintenance costs: (1) in extreme pressure areas; and (2) in hydraulic systems.

#### USE OF ISO-MITE IN EXTREME PRESSURE AREAS

Since the appearance of The Iron Age article August 11, 1955, we have gained a great deal of experience in the use of Iso-Mite in such extreme pressure areas as slide ways, feed screws and sleeve bearings. Despite the fact that we are now operating three shifts a day as compared to two shifts at the time the original article was written, we have found that our down time in these areas has been reduced by 50%. We also estimate that our cost of replacement parts has decreased 25%. We have replaced no major parts due to lubrication failure in gear boxes where Iso-Mite was used, and have had no apparent excessive wear.

Our best example of the effective use of Iso-Mite in extreme pressure area is on our 1933-36" Bullard Vertical Turret Lathe. This machine was mentioned in the second and third paragraphs of The Iron Age article. We have used Iso-Mite on this machine now for approximately two years. Prior to the application of Iso-Mite the machine would start spasmodically and under terrific drags, and after the clutch was disengaged it would stop instantly. The origin of the trouble on this machine was an oil pump failure. It had been operated over a period of time without the oil pump running. The machine has a turntable which rests on a tapered cast iron bearing, and because it had been operated without lubrication, this bearing was badly galled. The machine has a 36" face plate mounted vertically and carries an operational load of between 800 and 1,000 lbs. Because of the difficulties we had in operating the machine it had been considered scrap or, at best, due for major overhaul.

Within a few hours after the application of Iso-Mite, the clutch engaged smoothly, with equally smooth starts and stops. The machine has operated at a high level of efficiency during the two years Iso-Mite has been used. Last week, for the first time during this two year period, adjustments were made on the turntable spindle. The increased production and reduced maintenance costs brought about by the use of Iso-Mite on this machine are significant. Before using Iso-Mite, we lost one hour out of every four due to maintenance down time. Since the use of Iso-Mite our maintenance down time is practically non-existent. Our savings in direct labor have amounted to 10 hours per week per shift. Since this machine is operating on a two shift basis, we estimate that we have saved \$2,500 over the past year in direct labor costs alone. Our total savings, taking into account gains in production, lower repair and maintenance costs, and other indirect factors could easily amount to considerably more than this \$2,500 figure.

#### **USE OF ISO-MITE IN HYDRAULIC SYSTEMS**

We have also found Iso-Mite to be very effective in the hydraulic systems of our machines. A very good example is our Ingersoll 5-Spindle Special Rock Bit Milling Machine. This machine is now seven years old and is equipped with Vickers hydraulic controls and valves. Before using Iso-Mite, approximately eighteen months ago, the valves had deteriorated to the extent that the machine would fail at times to cycle. The machine was down a substantial part of the time for maintenance and was disrupting production schedules. Lost time, due to maintenance, was one shift (or eight hours) a week. Since the application of Iso-Mite to the hydraulic system, down time due to maintenance has decreased to less than one shift (eight hours) per month. In other words, Iso-Mite reduced Maintenance down time over 75% on this machine. We now can count on the Ingersoll to handle approximately 1/3 of our total milling production.

We effected similar results by using Iso-Mite in our hydraulically operated Cincinnati Single Spindle Rock Bit Milling Machines. In the improvement of their operation and reduction of maintenance down time, our savings due to use of Iso-Mite have been comparable to our experience on the Ingersoll mentioned above.

Based on our experience in using Iso-Mite over a two year period, we recommend it highly for use on any type of equipment that moves, especially in hydraulic systems and areas where there is extreme pressure.

HT:ew

Read and approved:

- (s) Stan Hodge
- (s) Al Eakin

(s) HUGH TROTTER

Production Manager

For address of our nearest distributor write

ISO MITE AUTOMOTIVE PROCESSES, INC.

4470 E. Washington Boulevard

ANgelus 9-0348

Los Angeles 23, California



P. 336 Steel Nonferrous P. 343 P. 346 Pig Iron, Ore P. 349 Ferroalloys P. 350 Scrap

# Price and **Production Data** 1957

## Index To This Section

CANADIAN IRON & STEEL	Nickel, Electrolytic	REFRACTORIES
Ferroalloy Production 346 Pig Iron Production 346	Prime Western Zinc	Chrome Brick         349           Fire Clay Brick         349
Steel Capacity         337           Steel Production         337		Magnesite Brick
	ORE, IRON	
FINANCIAL ANALYSIS, STEEL	4-1	SCRAP, IRON, STEEL
200 040	Analyses	Jenni meni etaa
	Consumption 348	Composite Price 350
	Prices 348	Composite Price
FERROALLOYS	Shipments 348	Chicago Heavy Melting 350
		Machinery Cast at Chicago 350
Ferromanganese 349	PIG IRON PRICES	Philadelphia Heavy Melting 350
Ferrosilicon 349		Pittsburgh Heavy Melting 350
Spiegeleisen 349	Birmingham Foundry 347	rittsburgh neavy meiting 330
	Buffalo Foundry 347	
METAL POWDERS	Chicago Foundry 347	STEEL PRICES
	Composite, Price 346	
Copper Powder Prices, Shipments 345	Foundry Coke	Buttweld Steel Pipe 342
Iron Powder Shipments, Imports 345	Furnace Coke 344	Cast Iron Water Pipe 342
Iron Powder Avg. Monthly Prices 345	Granite City, Ill., Foundry 347	Cold-Finished Steel Bars 342
Zinc Powder Prices 345	Valley Basic	Cold-Rolled Sheets 341
	Valley Foundry 347	Cold-Rolled Strip 341
NONFERROUS PRICES	Valley Malleable 347	Composite, Steel 336
		Galvanized Sheets 341
Aluminum Scrap, Cast 343	BEARUSTIAN	High Speed Tool Steel 341
Antimony, Monthly 344	PRODUCTION	Hot-Rolled Sheets 341
Brass Ingots, 85-5-5-5		Hot-Rolled Strip 341
Brass Scrap, No. 1 Comp 343	Aluminum 344	Manufacturer's Bright Wire 342
Bronze Ingots, 88-10-2 343	Magnesium 345	Merchant Bars 342
Cadmium, Sticks, Bars 343	Pig Iron	Plates at Pittsburgh 341
Cobalt, 97 to 99 Pct	Steel Capacity, Production 337	Stainless Steel Sheets 342
Copper, Electrolytic 344	Steel Ingots, Monthly 338	Steel Rails
Lead 345	Steel Operating Rates 336	Structural Steel Shapes 342
Magnesium, 99.8 Pct Plus, 344	World Steel	Tinplate at Pittsburgh 341



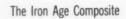
## Steel Prices Production

## FINISHED STEEL BASE PRICES Cents per Pound

44

1941

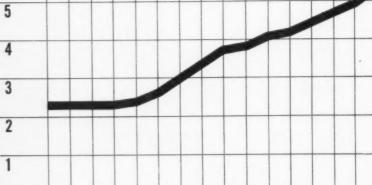
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53

56





417

#### THE IRON AGE FINISHED STEEL COMPOSITE PRICE

Current Series, 1931 to 1955, Cents Per Pound

	1933	1934	1935	1936	1937	1938	1939	1940 •	1945°	1946
Jan.	1.830	1.958	2.065	2.076	2.323	2.584	2.354	2.305	2.412	2.464
Feb.	1.812	1.958	2.065	2.065	2.323	2.581	2.354	2.305	2.427	2.555
Mar.	1.808	1.958	2.065	2.055	2.532	2.578	2.354	2.305	2.432	2.719
Apr.	1.780	2.007	2.065	2.062	2.584	2.578	2.354	2.267	2.433	2.719
May	1.770	2.154	2.065	2.062	2.584	2.589	2.308	2.305	2.436	2.719
June	1.766	2.154	2.065	2.067	2.584	2.513	2.283	2.305	2.464	2.719
July	1,841	2.107	2.065	2.139	2.584	2.359	2.283	2.305	2.464	2.719
Aug.	1.851	2.065	2.065	2.139	2.584	2.359	2.283	2.305	2.464	2.719
Sept.	1.879	2.065	2.065	1.146	2.584	2.357	2.283	2.305	2.464	2.719
Oct.	1.955	2.065	2.076	2.172	2.584	2.320	2.283	2.305	2.464	2.719
Nov.	1.947	2.065	2.076	2.172	2.584	2.354	2.268	2.305	2.464	2.719
Dec.	1.958	2.065	2.076	2.283	2.584	2.354	2.305	2.305	2.464	2.747
Ave:age	1.851	2.051	2.068	2.118	2.536	2.459	2.311	2.302	2.449	2.686
	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956
Jan.	2.877	3.193	3.720	3.837	4.131	4,131	4.378	4.634	4.797	5.174
Feb.	2.884	3.215	3.719	3.837	4.131	4.131	4.376	4.634	4.797	5.174
Mar.	2.884	3.241	3.715	3.837	4.131	4.131	4.376	4.634	4.797	5.179
Apr.	2.884	3.241	3.709	3.837	4.131	4.131	4.376	4.634	4.797	5.179
May	2.884	3.214	3.706	3.837	4.131	4.131	4.393	4.634	4.797	5.179
June	2.884	3.211	3.705	3.837	4.131	4.131	4.517	4.634	4.797	5.179
July	2.914	3.293	3.705	3.837	4.131	4.180	4.634	4.789	5.081	5.179
Aug.	3.193	3.720	3.705	3.837	4.131	4.376	4.634	4.801	5.174	5.560
Sept.	3.193	3.720	3.705	3.837	4.131	4.376	4.634	4.801	5.174	5.622
Oct.	3.193	3.720	3.705	3.837	4.131	4.376	4.634	4.798	5.174	5.622
Nov.	3.193	3.720	3.705	3.837	4.131	4.376	4.633	4.797	5.174	5.622
Dec.	3.193	3.720	3.756	4.131	4.131	4.376	4.633	4.797	5.174	5.622
Average	3.014	3.434	3.713	3.862	4.131	4.237	4.518	4.716	4.977	5.358

\* 1941-1944 inclusive: 2.396

THE IRON AGE finished steel composite price is a weighted average of the base prices of 10 major steel products which account for the majority of finished steel shipments. It is weighted by the percentage that each of these products is to total finished steel shipments during the base period. With the base constant, the only changes in the composite from 1929 through 1940 or from 1941 through 1949 occur when one or more steel products prices were changed.

50

In the composite shown here there are two base periods. For the years 1931 through 1940 the base is finished steel shipments for 1923-1939 inclusive. For 1941 through 1950 the base is finished steel shipments for the 7 years 1937 to 1940 inclusive and 1946 to 1948 inclusive. Two base periods are used because of basic changes in the shipment pattern in the 20 years covered. In each case the products remain the same. They are hot-rolled bars, structural shapes, plates, rails, pipe, wire and hot- and cold-rolled sheets and strip. To eliminate variations due to nonferrous metals price fluctuations, no coated products are included.

Details of latest revisions which appear in current series may be found in The Iron Age, May 12, 1949, p. 139. This reference also gives a comparison of current series with former series.

#### STEEL INDUSTRY OPERATING RATES

U. S. Openhearth, Bessemer and Electric Furnace Ingots and Steel for Castings-Percent of Capacity

	1938	1939	1940	1941	1942	1943		1944	1945	1948	1947	1948	1949		1950	1951	1952	1953	1954	1955	1956
Jan.	29.14	52.69	83,40	96.90	94.50	96.80	Jan.	95,70	88.89	49,60	93.20	93,60	100.4	Jan.	94.0	99.9	99.3	99.1	75.3	82.7	99.3
Feb.	31.59	54.93	70.00	96.60	95.90	98.50	Feb.	97.00	90.80	19.80	91.90	93.00	101.6	Feb.	89.2		100.7	99.1	74.3	88.0	
Mar.	33.67	56.52	63.50	99.70	98.20	100.00	Mar.	98.60	95.00	83.30	94.40	95.30	102.9	Mar.				101.8	69.0	93.4	100.2
Apr.	33.70	50.97	61.20	97.60	97.70		Anr.	98.80	92.80	77.50	93.90	80.40	98.6	Apr.	100.6		89.7	98.7	68.1	94.8	99.7
May	30.26	48.51	71.80	98.70	98.10		May	97.10	91.80	52.20	94.70	94.83	93.0	May		102.8		100.1	70.7	98.6	
June	23.33	53.57	84.50	98.20	96.30		June	94.10	87.10	74.40	92.90	93.80	82.2	June.		101.0	18.4	97.2	72.0		92.1
July	33.25	52.60	83.00	93.40	94,50	96.20	July	94.30	86.30	84.90	85.10	88.70	71.0	July	94.8	98.3	17.7	93.1	62.9	85.3	14.9
Aug.	42.63	62.45	89.50	95.70	95,40		Aug.	94.10	70.70	86.90	92.20	93.10	82.3	Aug.	96.5	98.7	92.4	94.2	63.1	89.7	74.5
Sept.	46.03	72.68	90.60	96.40	96.40		Sept.	94.00	76.30	86.90	90.80	96.10	83.6	Sept.		101.2		92.1	66.7	95.7	98.8
Oct.	52.19	89.52	96.10	99.00	100.00	101.20	Oct.	95,60	69.00	89.00	97.70	99.90	11.4	Oct.		103.0		94.7	72.9		101.3
Nov.	61.74	93.46	96,60	98.30	97.80	98.60	Nov		78.90	85.40	96.50	100.50	53.4	Nov.				89.9	79.1		
Dec.	82.72	85.91	94.10	98.10	96.60	94.20	Dec.	92.60	74.80	73.90	95.40	97.70	94.8	Dec.		100.6		79.7	78.6		100.0+
Average	39.60	64.53	82.10	97.40	96.80	98.10	Averag	e 95.50	83.50	72.50	93.00	94.10	81.1	Average	96.9	100.9	85.8	94.9	71.0	93.0	89.69 +

† Preliminary

Source: American Iron and Steel Institute.

# **NDUSTRY**

Openhearth, bessemer and electric furnace steel capacity, production and operating rates . . . Canadian output, capacity.

#### COMPOSITE PRICE BY PERIODS

Period	Cent	per	Pound
Dec. 31, 1946 to Jan. 6, 1947			2.848
Jan. 7, 1947 to July 28, 1947			2.884
July 29, 1947 to Feb. 16, 1948			3.193
Feb. 17, 1948 to May 3, 1948			3.241
May 4, 1948 to July 26, 1948			3.211
July 27, 1948 to Aug. 2, 1948			3.721
Aug. 3, 1948 to Feb. 14, 1949			3.720
Feb. 15, 1949 to Mar. 14, 1949			3.717
Mar. 15, 1949 to Mar. 28, 1949			3.714
Mar. 29, 1949 to Apr. 11, 1949			3.711
Apr. 12, 1949 to May 2, 1949			3.708
May 3, 1949 to Dec. 21, 1949			3.705
Dec. 22, 1949 to Dec. 28, 1949			3.836
Dec. 29, 1949 to Dec. 4, 1950			3.837
Dec. 5, 1950 to July 25, 1952			4.131
July 26, 1952 to May 8, 1953			4.376
May 9, 1953 to May 21, 1953			4.390
May 22, 1953 to June 16, 1953			4.417
June 17, 1953 to Nov. 14, 1953			4.634
Nov. 16, 1953 to Dec. 15, 1953			4.632
Dec. 16, 1953 to June 30, 1954			4.634
July 1, 1954 to July 2, 1954			4.635
July 3, 1954 to July 5, 1954			4.791
July 6, 1954 to Oct. 3, 1954			4.801
Oct. 4, 1954 to Nov. 9, 1954			4.798
Nov. 10, 1954 to July 11, 1955			4.797
July 12 to July 18, 1955			5.178
July 19 to July 25, 1955			5.176
July 26, 1955 to March 19, 1956			5.174
March 20, 1956 to Aug. 6, 1956			5.179
Aug. 7, 1956 to Aug. 13, 1956			5.374
Aug. 14, 1956 to Dec. 31, 1956			5.622

#### CANADIAN STEEL OUTPUT

Ingots and Steel for Castings, Net Tons

	Ingots	Castings	and Castings
1930	1.072.321	60.830	1,133,151
1931		41.501	786,106
1932		25.664	375.507
1933		17,830	459,176
1934		23,116	850.157
1935		35.123	1.051.937
1936		38.337	1,249,671
1937	1.496.575	74.652	1.571.137
1938		56.636	1,294,714
1939		60.997	1,327,053
1940		77.899	2,255,872
1941		123,250	2,701,313
1942		178,440	3,121,361
1943	2.848.235	148.743	2,996,978
1944	O OTO ADD	146,003	3,024,410
1945		134,117	2.881.323
1946	2.253.437	81,194	2,334,631
1947	2.854.532	90,634	2,945,166
1948		112,629	3,201,656
1949	3,089,368	97.562	3,186,930
1950	3,298,068	86.063	3,381,131
1951		121.236	3,567,361
1952	3.578.106	122.037	3,700,143
1953	4,009,813	105,656	4,115,469
1954		80,300	3,194,122
1955		87,658	4.529.401
1956*	5,172,000	118,800	5,290,800
-			

1949	3,089,368	97.562
1950	3,298,068	86.063
1951	3,446,125	121,236
1952	3.578.106	122.037
1953	4,009,813	105,656
1954	3,113,882	80,300
1955	4,441,743	87,658
1956*	5,172,000	118,800

<sup>\*</sup> Estimated.

## CANADIAN STEEL CAPACITY

Ingot (	Capacity	and	Operating	Rates
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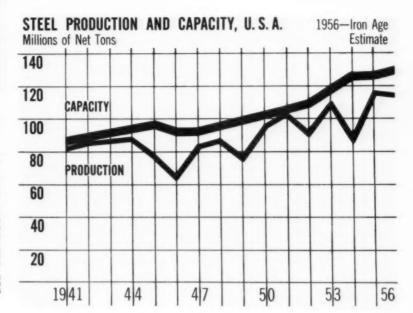
Ingot	Capacity	ana	Operating	Kates
		el Ingo apacity		Percent of Capacity
1939	2.3	346.000	1,266,056	53.9
1940	2.1	867.000		81.6
1941		964,000		86.9
1942		172.000		92.7
1943		257.500		87.4
1944		338,200		86.2
1945		358,600		81.7
1946		358.600		67.0
1947		245,000		87.9
1948		190.000		88.5
1949		598.000		84.1
1950		872.500		89.8
1951		830.900		94.9
1952		830.900		98.5
1953		302.800		93.1
1954		657.500		66.8
1955		883.000		90.9
1056*		102 000		90.0

#### STEEL CAPACITY, PRODUCTION AND RATES

Ingots and Steel for Castings, Net Tons

		Openhe	arth	Besser	ner	Electr	ic*		Tota
	Total Capacity	Production	Percent of Total Output	Production	Percent of Total Output	Production	Percent of Total Output	Production	Percent of Tota Output
1956† 1955	128,363,090 125,828,310	104,000,000 105,359,417	90.0 90.0	3,000,000 3,319,517	3.0	8,000,000 8,357,151	7.0 7.2	115,000,000 117,036,085	100.00
1954	124,330,410	80,327,494	91.0	2,548,104	2.9	5,436,054	6.1	88,311,652	71.0
1953	117,547,470	100,473,823	90.0	3,855,705	3.5	7.280.191	6.5	111,609,719	94.5
1952 1951	108,587,670 104,229,650	82,846,439 93,166,518	88.9	3,523,677 4,890,946	3.8	6,797,923 7,142,384	7.3	93,168,039 105,199,848	85.8
1950	0 0	86,262,509	89.1	4,534,558	4.7	6.039.008	8.2	98.836.075	96.1
1949	98,120,930	70,248,803	90.1	3,946,656	5.1	3,782,717	4.8	77,978,176	81.
1948	94,243,460	79,340,157	89.5	4,243,172	4.8	5.057,141	5.7	88,640,470	94.
1947	91,241,250	76,873,793	90.5	4.232,543	5.0	3,787,785	4.5	84,894,071	93.0
1946 1945	91,890,560	60,711,963 71,939,602	91.2	3,327,737 4,305,318	5.0	2,563,024 3,456,728	3.8	66,602,724 79,701,848	72.
1343	93,300,200	21,939,002	80.3	4,303,310	3.4	3,400,720	4.0	18,101,040	03.0
1944	93,854,420	80,363,953	89.7	5,039,923	5.6	4,237,724	4.7	89,641,600	95.
1943	90,589,190	78,621,804	88.5 88.9	5.625,492	6.3	4,589,216	5.2	88,836,512	98.
1942	88,886,550 85,158,150	76,501,957 74,389,619	89.8	5.553,424 5.578,071	6.5	2.871.569	4.6	80,031,931	96.
940	81,619,496	61,573,083	91.9	3.708,573	5.6	1.701.030	2.5	66,982,686	82.
1939	81.828.958	48,409,800	91.7	3.358.916	6.4	1.029.998	1.9	52.798.714	64.
1938	80,158,638	29,080,016	91.6	2,106,340	6.6	565,634	1.8	31,751,990	39.
1937	78,148,374	51,824,979	91.5	3,863,918	6.8	948,048	1.7	56,638,945	72.1
1936	78,164,300	48,760,463	91.2	3.873.472	7.2	866,064	1.6	53,499,999	68.4
1935	78,451,930	34,401,280	90.1	3,175,235	8.3	607,190	1.6	38,183,705	48.
1934	78,128,416	26,354,838	90.3	2,421,840	8.3	405,248	1.4	29,181,924	37.
1933	78.614.403	22,827,473	87.7	2,720,246	10.5	472,510	1.8	26,020,229	33.
932	78,780,913	13,336,210	87.0	1.715,925	11.2	270,766	1.8	15,322,901	19.
1931	77.257.803	25.210.714	86.8	3,386,259	11.6	461,988	1.6	29,058,961	37.
1930	72,985,406	39,255,073	86.1	5,639,714	12.4	688,634	1.5	45,583,421	62.
1929	71,438,516	54,155,235	85.7	7.977,210	12.6	1.073.045	1.7	83,205,490	88.
1928	68,840,912	49,407,631	85.6	7,414,618	12.8	907,232	1.6	57,729,481	83.
1927	67,236,117	42,638,535	84.7	6.934,734	13.8	756,138	1.5	50,327,407	74.

1000 \* Includes very small tonnages of crucible steel. † Preliminary. \* Jan. 1, 1950 to June 30, 1950 capacity was 99,392,800 net tons. Beginning July 1, 1950 capacity was revised to 100,563,500 net tons. Source: American Iron & Steel Institute





Monthly data on U.S. production of openhearth, bessemer and electric furnace ingots . . Round-up of world steel output.

#### WORLD STEEL PRODUCTION

Ingots and Steel for Castings, Thousands of Net Tons

Compiled by THE IRON AGE from the United Nations Bulletin of Statistics, Chambre Syndicate de la Siderurgie Française, British Iron and Steel Federation and the American Iron and Steel Institute.

Country	1956*	19551	1954	19531	1952	1951	1950	1949	1948	1947	1946	1945
Australia	2,800	2,460	2,117	2.296	1.835	1,606	1.596	1.309	1,425	1.373	1.164	1,505
Austria	2,250	2,009	1,822	1,427	1.165	1,133	1,044	920	713	394	207	189
Belgium	7,000	6,403	5,522	4,997	5,621	5,590	4,155	4.242	4.318	3,181	2,508	805
Brazil	1,400	1,286	1,288	1,109	985	930	834	677	545	426	379	227
Canada	5,450	4,529	3,192	4,110	3,703	3,567	3,384	3,186	3,159	2,902	2,293	2,803
China	4,000	3,142	2,397	1,150		-,	-,				-1	-,
Czechoslovakia	5,700	5,401	4.884	4.883	3,944	3,651	3,190	2,756	2,910	2,520	1.843	1,045
France	14.800	13,880	11,319	11,023	11,979	10,842	9,537	10,086	7,984	6,338	4,859	1,822
Ger- Western	26,000	23,518	19,221	16,997	17,423	14,888	13,3612	10,0902	6,1272	4.7392	3,6042	5,500
many Eastern	3,000	2.756	2,486	2,666	2.087	1.711						
Hungary	1,900	1,764	1,644	1,653	1,539	1,360	1,100	882	794	658	389	142
India	1,900	1.909	1.882	1.691	1.768	1.680	1,610	1.517	1.237	1.346	1.373	1,426
Italy	6.500	5.947	4,638	3,858	3.897	3,362	2,583	2,265	2,342	1.874	1,269	436
Japan	12,100	10.370	8,523	8,445	7.703	7,167	5.332	3,352	1.916	1.041	608	1,177
Luxembourg	3,900	3,555	3,118	2.931	3,309	3.391	2,702	2.507	2.705	1.888	1.426	291
Mexico	600	579	515	504	561	500	390	380	268	353	277	201
Netherlands	1,150	1.074	1.023	948	755	609						
Poland	5,500	4.894	4,370	3.965	3,509	3.078	2,750	2,539	2,116	1.731	1.344	548
Rumania	1.000	843	693	793	769	720			4,110			
Saar	3,750	3.849	3.093	2,959	3,112	2.869	2,092	1,936	1.922	780	317	
South Africa	1,700	1.681	1.523	1,366	1.326	1.045	830	699	750	680	568	594
Spain	1.350	1,337	1,209	985	1,000	902	900	793	604	581	656	617
Sweden	2,650	2,342	2,052	1,969	1.836	1,658	1,587	1.511	1.270	1,311	1.335	1,327
United Kingdom	23,200	22,166	20,742	19,723	18,388	17,516	18,240	17,256	16.662	12,246	14,220	13,243
U. S. S. R.	55,000	49.936	45,203	41,800	36,029	34,500	29,800	23,600	18,700	14,700	13,400	12,300
United States	115.000	117.036	88,312	111,610	93,168	105,200	96,836	77,978	88,894	84,894	66,603	79,702
Yugoslavia	950	889	679	568	488	470						
Othera	2,150	1.816	1.546	2.280	1.524	-						

Totals 312,700 297,011 245,013 258,706 229,423 229,945 204,348 173,386 167,107 147,156 120,345 125,896

\* Estimated. 1 Revised. 2 British, French and United States Zones,

#### WORLD STEEL DATA

Data in the table at left are based on an extensive Iron Age study. Assisting in the study were the Intelligence Dept. of the British Iron & Steel Federation Chambre Syndicate de la Siderugie Française, United Nations, American Iron and Steel Institute and Iron Age correspondents throughout the world. Though based on the best available intelligence, the accuracy of Iron Curtain steel data is naturally not of the same order as that of the free world.

#### U. S. MONTHLY STEEL INGOT PRODUCTION

Openhearth, Bessemer and Electric Furnace Ingots and Steel for Castings, Net Tons; U. S. Only

	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943
Jan. Feb. March April May June	2.852,540 2.892,154 3.468,208 3.141,887 2.897,385 2,416,078	1,685,665 1,681,421 1,627,030 1,429,848 1,277,302 1,036,102	1,157,745 1,221,664 1,022,675 1,531,813 2,250,236 2,919,687	2.276,596 2.521,472 3.190,040 3.346,922 3,875,202 3,487,612	3.279.473 3.169.909 3.273.910 3.017,177 3.009,425 2.580.771	3,474,353 3,379,587 3,810,438 4,494,782 4,614,529 4,543,888	5,398,326 5,050,824 5,970,247 5,801,540 5,894,260 4,787,710	1,984,815 1,942,795 2,293,884 2,196,413 2,661,169 1,868,848	3,663,004 3,448,120 3,929,387 3,431,600 3,372,636 3,606,729	5,764,723 4,525,797 4,389,183 4,100,474 4,967,782 5,657,443	6,928,083 6,237,900 7,131,641 6,756,949 7,053,238 6,800,730	7.112,106 6.512,535 7.392,111 7.121,291 7.382,578 7.015,302	7,424,522 6,824,604 7,674,578 7,373,703 7,549,691 7,039,353
July Aug. Sept. Oct. Nov. Dec.	2.143.351 1.949.462 1.754,817 1.805,653 1.807.315 1.477,529	915,738 961,153 1,125,892 1,233,957 1,171,710 977,389	3,607,288 3,260,279 2,599,370 2,373,729 1,731,930 2,047,780	1,697,879 1,574,649 1,446,551 1,689,272 1,836,068 2,239,126	2,591,240 3,331,770 3,227,876 3,590,945 3,599,687 3,511,702	4,473,940 4,782,442 4,744,841 5,182,430 4,941,014 5,056,843	5,212,832 5,580,683 4,907,592 3,881,819 2,464,793 1,685,273	2,259,677 2,903,805 3,029,736 3,554,912 4,072,676 3,751,253	3.648,639 4.341,726 4.881,601 6.223,126 6.292,322 5.958,893	5,724,625 6,186,383 6,956,246 6,644,542 6,469,107 6,495,357	6,821,682 7,000,957 6,819,706 7,242,683 6,969,987 7,163,999	7,144,958 7,227,655 7,057,519 7,579,514 7,179,812 7,304,540	7,407,876 7,586,464 7,514,339 7,614,117 7,371,975 7,255,144
Total	28.606,379	5,123,207	25,724,196	29,181,329	38,183,705	53,449,085	56,635,899	31,751,983	52,797,783	66,981,662	82,927,557	86,029,921	88,836,366
	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956
Jan. Feb. March April May June	7.592,603 7.194,009 7.826,257 7.593,688 7.702,576 7.234,257	7,224,312 6,652,765 7,705,929 2,289,887 7,449,667 6,840,522	3.872,887 1.392,682 6.508,784 5.801,195 4.072,620 5.625,773	7,222,612 6,430,401 7,318,974 7,051,842 7,339,014 6,977,714	7,480,878 6,948,017 7,616,770 6,224,487 7,580,642 7,265,249	8,197,390 7,493,942 8,401,796 7,796,165 7,598,990 6,504,656	7,941,797 6,803,032 7,497,822 8,224,504 8,564,207 8,143,230	8,848,466 7,770,407 7,076,630 8,845,979 9,100,155 8,662,348	9,136,117 8,657,210 9,404,191 7,991,142 8,204,596 1,639,491	9.897,962 8.932,779 10.168,098 9.545,538 9.997,080 9.404,479	7,951,486 7,083,237 7,289,600 6,970,937 7,472,738 7,363,634	8,837,736 8,496,934 9,981,754 9,815,095 10,328,316 9,746,467	10,828,231 10,118,995 10,924,788 10,536,121 10,490,376 9,721,436
July Aug.	7,948,387 7,498,913	6,985,571	6.618.683 6.924.522	6,578,685	7.075,517 7.446,834	5.784.831 6.722.771	8,082,922 8,242,174	8,684,495 8,739,095	1,626,958 8,498,687	9,275,673 9,405,580	6,627,597 6,666,907	9,100,946 9,594,545	1,622,163 8,122,597
Sept. Oct. Nov. Dec	7,235,111 7,620,885 7,278,719 7,336,170	5,735,317 5,982,475 5,596,776 6,200,466 6,057,937	6,555,566 6,951,742 6,457,771 5,760,501	6,991,152 6,797,457 7,570,152 7,242,427 7,375,641	7,424,844 7,996,895 7,797,558 7,780,779	6,597,935 928,347 4,223,129 7,728,224	8,204,997 8,752,686 8,023,393 8,355,311	8,660,357 9,121,886 8,799,352 8,890,678	9,062,105 9,806,830 9,438,886 9,690,162	8,883,428 9,462,722 8,690,052 7,946,328	6,807,483 7,701,553 8,089,427 8,287,073	9,882,325 10,501,050 10,247,398 10,503,519	10,422,659 11.048.513 10,566,000 10,600,000°

\* Estimate | Preliminary

Source: American Iron and Steel Institute

Financial analysis of steel industry
... Twenty-nine steel producers covered represent 93 per cent of U.S.
ingot capacity.

#### FINANCIAL ANALYSIS OF THE STEEL INDUSTRY

For years 1951 through 1955. Data Cover 29 Companies Representing 93 Pct of U. S. Ingot Capacity

COMPANY	Year	Ingot Capacity Net Tons	Ingot Production Net Tons	Percent of Capacity Operated	Steel Shipments Net Tons	Net Sales and Operating Revenue	Provision for Federal Income Taxes	Net Income	Net Income Percent of Sales	Earnings Per Common Share	Invested Capital
U. S. Steel Corp.	1955	38.877.000	35,309,000	90.8	25,506,000	\$4,097,680,287	\$366,000,000	\$370,099,353	9.0	\$6.44	\$2,888,855,58
	1954	38.715.000	28,355,000	73.2	20,239,000	3,250,369,279	190,000,000	195,417,611	6.0	6.46	2,872,832,91
	1953	36.399.000	35,827,000	98.4	25,091,000	3,861,034,728	323,000,000	222,087,840	5.8	7.54	2,319,132,23
	1952	34.642.000	29,436,000	85.0	21,133,000	3,137,397,336	117,000,000	143,687,746	4.6	4.54	2,197,124,77
	1951	34.643.000	34,323,000	101.3	24,626,000	3,524,121,226	398,000,000	184,359,787	5.2	6.10	2,153,858,48
Bethlehem Steel Corp.	1955	19,100,000	18,820,912	98.5	13,553,823	2,114,599,636	181,000,000	180,191,708	8.5	18.09	1,522,975,040
	1954	18,500,000	13,810,076	74.6	10,226,752	1,667,377,179	119,000,000	132,837,154	8.0	13.18	1,232,094,610
	1953	17,600,000	17,662,687	100.4	12,712,994	2,094,952,155	161,000,000	133,947,837	6.4	13.30	1,163,636,586
	1952	16,800,000	14,116,342	84.0	10,290,587	1,701,541,383	66,000,000	90,900,771	5.3	8.80	1,217,957,720
	1951	16,000,000	16,405,677	102.5	12,138,732	1,799,1001,346	162,000,000	106,531,293	5.9	10.43	1,093,925,932
Republic Stee! Corp.	1955	10,262,000	9.680,121	97.1	6,988,782	1,188,559,765	84,900,000	86,271,491	7.3	5.59	650,126,81
	1954	10,262,000	6,972,812	69.8	5,012,330	846,310,670	49,900,000	52,875,164	6.2	7.10	629,318,25
	1953	10,262,000	9.630,454	94.5	7,135,745	1,137,123,547	100,500,000	56,743,547	5.0	9.25	620,878,23
	1952	10,262,000	7,991,238	82.8	6,025,990	918,447,135	42,600,000	44,274,053	4.8	7.21	606,379,37
	1951	9,490,000	9,142,096	102.0	6,993,619	1,052,715,386	117,500,000	54,921,541	5.2	9.03	562,829,89
Jones & Laughlin Steel Corp	.1985	6.166,500	6,190,000	100.0	4,418,000	696,538,000	46,500,000	50,104,000	7.2	7.73	526,212,000
	1954	6.166,500	4,570,000	74.0	3,203,000	492,941,000	22,543,000	25,032,000	5.1	3.80	497,439,000
	1953	6.166,500	6,033,000	96.0	4,278,000	624,387,000	27,900,000	31,015,000	5.0	4.77	492,373,000
	1952	5.900,000	4,710,000	83.0	3,332,000	495,401,000	5,858,890	19,482,000	3.9	2.91	499,596,000
	1951	4.847,000	5,032,000	104.0	4,000,000	564,330,000	54,339,000	30,998,000	5.5	4.78	463,219,000
National Steel Corp.	1955 1954 1953 1952 1951	6.000,000 6.000,000 5.650,000 5.100,000 4.750,000		-101111111		622,018,919 484,058,380 634,178,060 548,625,817 619,461,408	48,275,008 27,750,000 69,325,000 42,000,000 95,000,000	48.289.453 30.334.871 50.334.130 37.559.477 45.287.093	7.8 6.3 7.9 6.9 7.32	6,54 4,12 8,84 5,10 6,15	452,911,967 427,082,100 418,230,307 385,035,319 354,558,379
Youngstown Sheet & Tube Co	.1955	5,520,000	5,571,556	100.9	3,944,492	626,232,840	41,867,500	41,701,140	6.8	12.34	462,890,77
	1954	5,520,000	3,868,525	70.1	2,606,540	433,406,272	12,104,000	20,182,500	4.7	6.02	432,764,33
	1953	4,947,500	5,091,876	102.9	3,675,229	554,059,088	27,900,000	30,839,716	5.6	9.21	424,993,12
	1952	4,370,000	3,937,490	90.1	2,867,500	439,623,183	16,890,000	22,915,822	5.3	6.84	399,815,97
	1951	4,370,000	4,451,854	104.7	3,362,104	489,305,162	38,692,000	30,644,201	6.34	9.15	345,850,19
Armco Steel Corp.	1955	4,950,000	5,099,905	103.0	4,003,532	692,683,234	66,613,787	64,350,609	9.3	6.06	444,015,75
	1954	4,902,000	4,448,772	90.8	3,171,401	532,045,314	42,522,317	41,100,266	7.7	7.86	403,749,45
	1953	4,718,000	4,704,773	99.7	3,375,630	588,919,900	50,788,608	33,902,462	5.8	6.50	388,931,24
	1952	4,525,000	4,042,473	89.3	3,078,639	518,575,218	43,095,226	31,337,861	6.0	6.01	375,908,21
	1951	4,525,000	4,357,562	96.3	3,386,554	534,834,687	69,141,292	35,004,487	6.54	6.69	338,788,09
Inland Steel Co.	1955	5,000,000	5,189,509	103.8	3,954,567	663,317,374	53.050,000	52,466,098	8.0	9.52	416,415,10
	1954	4,700,000	4,522,257	96.2	3,392,659	537,024,479	37,930.000	41,287,152	7.7	7.92	287,259,95
	1953	4,500,000	4,513,076	100.3	3,712,000	579,509,058	39,379,000	33,867,184	5.9	6.90	344,188,32
	1952	3,750,000	3,307,253	84.7	3,307,253	460,451,935	13,117,000	23,755,218	5.2	4.85	337,631,50
	1951	3,750,000	3,837,268	102.3	3,596,888	521,449,655	53,520,000	34,398,585	6.6	7.02	290,882,28
Colorado Fuel & Iron Corp.	1955	2,471,500	1,936,402	78.35	1,627,587	257,543,050	10,681,890	10,887,163	4.2	3.79	170,325,36
	1954	2,469,035	1,845,693	74.8	1,687,950	250,235,696	6,125,000	7,051,729	2.8	2.46	167,132,67
	1953	2,311,785	2,130,451	92.2	1,948,414	248,835,574	14,572,400	8,031,224	3.2	3.09	166,459,02
	1952	2,024,000	1,892,485	93.5	1,575,987	195,757,164	8,461,500	5,761,965	2.9	2.64	133,736,05
	1951	1,522,664	1,615,246	106.1	1,708,855	191,444,412	18,936,500	10,382,228	5.42	5.06	96,882,28
Wheeling Steel Corp.	1955 1954 1953 1952 1951	2,130,000 2,130,000 1,860,000 1,860,000 1,860,000	2.057.288 1.589.643 1.797.419 1.464.985 1.874.236	96.6 74.6 96.6 78.8 100.8		249,445,016 190,224,955 219,509,774 180,285,277 229,012,621	18,480,000 8,483,000 14,036,000 7,475,000 33,662,000	17.295,711 9,595,740 12,458,311 10,950,780 17,392,959	6.9 5.0 5.7 6.1 7.59	8.12 5.48 7.49 6.43 10.96	229 , 796 , 66 205 , 866 , 41 205 , 968 , 47 201 , 707 , 48 192 , 703 , 51
Sharon Steel Corp.	1955	1,550,000	1,528,688	98.6	1,092,593	173,095,949	7,840,000	7,987,622	4.6	7.26	73,098,95
	1954	1,550,000	846,515	54.6	611,668	99,347,910	1,865,000	3,134,864	3.2	2.85	68,711,32
	1953	1,550,000	1,527,706	98.6	1,144,488	168,268,506	7,240,000	6,709,625	4.0	6.10	69,306,46
	1952	1,550,000	1,284,170	82.8	944,893	132,376,426	2,750,000	5,120,414	3.9	4.65	68,016,84
	1951	1,550,000	1,600,205	103.2	1,128,433	169,961,946	8,480,000	8,861,187	5.2	8.06	68,298,42
Kaiser Steel Corp.	1955 1954 1953 1952 1951	1,536,000 1,536,000 1,536,000 1,380,000 1,380,000	1,432,742 1,382,877 1,458,904 1,381,862 1,217,196	93.3 90.0 100.1 100.1 101.4	929,556 933,843 951,897 941,108 389,420	136,148,919 128,491,032 134,500,041 117,925,049 100,471,475	3,325,000 9,700,000 9,900,000 6,690,017	5,471,236 7,926,666 9,121,284 10,399,306 7,510,561	4.2 8.2 6.8 8.8 7.5	1.08 1.75 2.12 2.52 1.86	245,329,44 245,984,84 240,847,61 208,125,84 172,834,31
Pittsburgh Steel Co	1955	1,320,000	1,303,503	98.8	1,132,437	177,707,556	4,372,000	7.515,470	4.3	4.31	118,397,22
	1954	1,320,000	1,070,386	76.2	784,420	124,489,418	973,000	2.170,694	1.8	.62	116,385,91
	1953	1,404,000	1,037,335	86.4	1,009,511	141,471,302	5,310,000	4.648,195	3.3	2.61	114,525,81
	1952	1,152,000	971,029	85.3	958,829	130,158,219	4,437,000	5.150.034	4.0	3.25	104,203,11
	1951	1,072,000	1,091,364	100.8	1,140,539	150,462,914	16,071,000	7.331,599	4.87	5.99	81,193,61
Crucible Steel Co. of America	1955 1954 1953 1952 1951	1,351,400 1,351,400 1,351,400 1,350,700 1,198,960	1,222,176	90.4		237,715,380 160,621,738 232,276,349 180,266,483 202,868,727	15,570,000 4,398,000 6,896,979 5,577,506 18,099,421	13.208.602 3.705.952 5.109.802 5.394.520 8.363.225	5.6 2.3 2.2 3.0 4.1	8.05 2.83 5.28 6.13 11.89	128,847,9 119,995,0 122,320,2 124,250,1 105,675,7
Barium Steel Corp	1955 1954 1953 1952 1951	893,000 893,000 893,000 893,000 893,000	520,900 237,000 497,790 690,128 627,220	26.5 55.7 77.3		75,084,700 53,484,604 89,719,175 99,052,028 91,642,638	995,255 1,772,500 3,849,840 6,566,295 8,665,674	2,321,140 2,746,050	.9 0.8 2.6 2.8 4.5	.20 .14 1.01 1.22 1.87	22,822,5 22,222,6 21,097,0 19,588,7 18,345,6

# STEEL INDUSTRY

Financial analysis of steel industry showing capacity, sales earnings data, shipments, production, etc., by company.

#### FINANCIAL ANALYSIS (Continued)

COMPANY	Year	Ingot Capacity Net Tons	Inget Production Net Tons	Percent of Capacity Operated	Steel Shipments Net Tons	Net Sales and Operating Revenue	Provision for Federal Income Taxes	Net Income	Not Income Percent of Sales	Earnings Per Common Share	Invested Capital
Allegheny Ludlum Steel Corp.	1955	864,200	683,195	79.1	484,231	\$255,587,054	\$16,554,000	\$14.985.660	5.9	8.25	\$121,125,92
	1954	864,200	431,068	49.9	305,208	170,056,405	4,459,000	4.246.083	2.5	2.30	80,073,45
	1953	864,200	680,619	78.8	537,341	242,091,548	11,670,000	7.791.287	3.2	4.40	79,561,986
	1952	889,200	569,921	64.1	467,838	190,091,165	2,900,000	5.940.324	3.1	3.37	75,439,05
	1951	817,200	817,058	100.0	676,960	229,090,224	20,190,000	8.834.140	3.86	5.40	73,240,77
Northwestern Steel & Wire Co.	1955	825,000	502,443	60.9	391,675	51,403,405	4,610,000	4,131,969	8.0	5.05	29,585,46
	1954	825,000	308,780	37.4	248,170	35,628,171	1,065,000	1,018,754	2.9	1.25	17,127,63
	1953	825,000	361,550	43.8	336,056	44,291,906	485,000	303,163	.7	.37	15,838,88
	1952	573,000	313,856	83.9	276,023	34,028,721	645,000	1,830,601	5.4	2.24	15,535,71
	1951	321,000	338,690	105.5	279,682	42,981,692	3,586,700	2,915,271	6.8	3.56	12,350,83
Granite City Steel Co.	1955	1,080,000	1,091,389	101.0	961,101	116,293,657	13,703,700	12.610.820	11.0	6.05	102,436,34;
	1954	1,080,000	634,909	58.8	559,112	69,265,197	4,400,700	4.012.192	5.8	2.04	90,232,97;
	1953	720,000	937,801	130.3	805,455	87,856,006	6,953,500	6.488.452	7.4	3.77	90,878,11;
	1952	720,000	621,574	86.3	698,767	74,587,639	3,917,000	4.985.954	6.7	3.17	82,648,43;
	1951	720,000	746,911	103.7	821,198	86,773,193	7,980,000	5.142.520	5.9	4.02	57,256,37;
Acme-Newport Steel Corp.	1955 1954 1953	708,537 708,537 708,537	480,038 154,658 528,024	68.0 29.0 75.0	334.203 119.238 388,706	37,419,274 18,371,670 63,989,993	979,638 255,000 2,400,000	915,233 62,012 2,221,955	0.3	.86 .06 2.06	22,891,45 21,976,24 21,583,73
Lukens Steel Co	1955	750,000	691,444	92.2	490,569	79.307,572	2,400,000	1,731,238	2.2	5.44	34,334,61;
	1954	675,000	631,834	93.6	455,153	74.954,710	2,065,000	2,014,791	2.7	6.33	33,589,83;
	1953	675,000	763,879	113.2	590,635	97.850,937	9,325,000	3,607,713	3.7	11.35	30,675,95;
	1952	675,000	555,102	82.2	403,771	69,616,358	3,631,165	2,316,791	3.3	7.29	29,637,41;
	1951	675,000	686,083	101.6	541,376	80,546,418	8,805,500	3,549,567	4.4	11.16	25,130,52;
Detroit Steel Corp.	1955	1,290,000	888,443	68.9	787,788	101,803,010	8,715,968	6.317 [560]	6.2	2.07	85,693,20
	1954	860,000	442,753	67.1	371,081	51,688,448	71,338	1.182.528	2.3	.49	40,265,48
	1953	860,000	529,044	80.2	583,421	93,391,509	6,612,624	5.230.259	5.6	2.16	39,082,95
	1952	860,000	529,432	80.2	609,437	87,421,483	4,673,235	4.276 [666]	4.9	1.80	35,631,38
	1951	860,000	644,788	97.7	780,940	113,747,043	21,812,229	10.514 [896]	9.2	8.87	33,726,30
Alan Wood Steel Co	1955	625,000	665,908	106.5	482,046	58,375,609	1,619,000	2,551,530	4.4	3.32	35,951,28
	1954	625,000	345,918	55.3	241,288	36,085,476	216,000	1,246,251	3.4	1.42	36,647,49
	1953	625,000	598,334	95.7	442,537	59,756,645	2,457,000	3,213,690	5.4	4.63	31,561,85
	1952	625,000	658,449	105.4	473,983	60,479,849	2,475,000	2,251,073	3.7	3.17	30,122,66
	1951	625,000	623,232	99.7	465,231	58,764,602	4,192,000	2,303,720	3.9	3.32	29,481,98
Copperweld Steel Co	1955 1954 1953 1952 1951	618,380 618,380 618,318 618,318 554,000				78,490,150 49,694,295 83,803,418 71,642,488 78,185,026	2,990,000 520,000 3,120,000 2,373,500 5,510,000	2,365,459 927,065 2,852,076 2,304,387 2,703,165	3.0 1.9 3.4 3.2 3.5	2.81 1.32 5.05 4.38 5.14	35,574,89 29,284,89 24,223,76 22,796,21 18,420,04
McLouth Steel Corp.	1955 1954 1953 1952	1,200,000 980,000 579,700 579,700	434.320 528.734 491.726	56.4 91.2 84.8	368.667	144,987,476	7,375,000 2,090,000 11,560,000 9,600,000	8.148.342 1.894.890 5.241.501 4.227.854	5.6	5.66 1.42 4.41 4.44	127,716,52: 132,513,53: 94,027,39: 36,035,89:
Lone Star Steel Co	1955 1954 1953	550,000 550,000 550,000	556,304 379,009 195,155	101.0 69.0	442,762 184,497 124,849	74,489,168 37,208,044 27,284,256	4,665,000 338,600	4,759.086 1,008,778 2,113,568	6.4 2.7 7.8	1.80 .38 .80	102,838,28 105,036,36 84,294,64
Laclede Steel Co	1955	500,000	473,708	94.7	386,408	58,191,338	4,700,000	4,047,053	7.0	19.62	24 .658 .700
	1954	500,000	396,023	79.2	311,140	45,364,073	3,050,000	2,943,150	6.5	14.27	22 .106 .590
	1953	440,000	427,514	97.2	362,040	50,834,319	4,975,000	2,763,805	5.3	13.11	20 .736 .280
	1952	410,000	413,292	100.8	355,630	47,545,026	2,764,000	2,132,746	4.5	10.34	17 .353 .323
	1951	410,000	389,682	95.2	380,230	47,657,001	5,075,000	2,797,998	5.87	13.57	16 .926 .890
Keystone Steel & Wire Co.	1955	425,000	416,090	97.90	344,414	62,020,363	8,830,268	8,768,519	14.1	4.68	31,296,790
	1954	425,000	334,444	78.7	275,229	49,332,276	6,981,536	6,114,772	12.4	3.26	26,278,27
	1953	425,000	356,969	84.0	268,799	44,554,153	4,861,627	4,149,946	9.3	2.21	23,163,490
	1952	425,000	389,762	91.7	312,068	48,939,590	6,116,648	4,073,232	8.3	2.17	22,013,55
	1951	400,000	323,956	81.0	264,809	44,406,154	6,130,840	4,724,286	10.64	2.52	20,940,32
Rotary Electric Steel Co	1955	300,000	270,283	90.1	193,807	54,370,322	4,150,000	3,772,074	7.0	5.41	22.981.38
	1954	425,000	172,916	40.7	117,165	31,643,658	1,938,000	1,849,810	5.9	5.31	18.779.71
	1953	425,000	299,776	70.5	240,120	44,150,335	4,924,000	2,262,367	5.1	6.50	18.474.95
	1952	425,000	323,959	76.2	249,259	37,212,183	2,841,000	1,843,064	5.0	6.35	14.390.91
	1951	425,000	372,146	87.6	279,862	40,993,056	5,015,000	2,482,974	6.1	8.55	13.919.09
Continental Steel Corp	1955	394,000	384,380	97.6	285,972	44,881,747	2,760,000	3,022,143	6.7	6.02	22,921,08
	1954	394,000	336,149	85.3	232,108	35,661,856	1,600,000	1,993,337	5.6	3.97	21,603,02
	1953	394,000	362,048	91.9	282,625	38,761,804	1,700,000	1,603,163	4.4	3.20	20,812,40
	1952	394,000	325,138	82.5	244,169	35,716,970	1,880,000	1,477,030	4.1	2.94	20,111,15
	1951	394,000	363,484	82.3	280,501	39,866,978	4,150,000	1,530,371	3.84	3.05	16,486,43
GRAND TOTALS	1954 1953	117,257,517 115,324,652 109,658,940 103,261,455 98,273,224	109,000,000° 81,900,000 104,200,000 88,700,000 99,998,316	93.0 71.0 94.9 85.8 100.9	78,800,000° 58,700,000 74,600,000 63,200,000 71,000,000	\$13,225,990,770 9,977,835,497 12,285,361,086 10,082,375,504 11,101,430,075	\$1,027,297,914 553,857,391 932,780,178 426,078,975 1,213,358,701	\$1,034,621,961 600,383,984 690,920,244 501,451,020 638,483,369	7.8 6.0 5 6 4 9 5.8	7.16 5.99	\$9,132,827,14; 8,205,155,02; 7,707,824,20; 7,363,066,75; 6,685,403,714

<sup>\*</sup> Estimated on operating rate.

COLD-R	OLLED	STRIP				COLD-	ROL	LED S	HEET	3			GALVANIZED SHEETS						
t Pittsburg	h, Cent	Per P	ound			At Pittsbu	gh, C	Cents	Per Pe	ound			At Pittsbur	gh, (	Cents	Per Po	ound		
an. 2 Feb. 2 Mar. 2 Apr. 2 May 2	940° 1946 2.80 2.86 2.80 2.95 2.80 3.06 2.68 3.06 2.80 3.00 2.80 3.00	3.20 3.20 3.20 3.20 3.20 3.20	1948 3.55 3.55 3.55 3.55 3.53 3.53	1949 4.00 4.00 4.00 4.00 4.00 4.00	1950 4.20 4.21 4.21 4.21 4.21 4.21	Jan Feb Mar. Agr May June	1940° 3.05 3.05 3.05 2.93 3.05 3.05	1946* 3.05 3.16 3.275 3.275 3.275 3.275	3.20 3.20 3.20 3.20 3.20	1948 3.55 3.55 3.55 3.55 3.49 3.49	1949 4.00 4.00 4.00 4.00 4.00 4.00	1950 4.10 4.10 4.10 4.10 4.10 4.10	Jan. Feb. Mar. Apr. May June	1945 3.50 3.50 3.62 3.65 3.66 3.70	1946 3.70 3.88 4.05 4.05 4.05 4.05	1947 3.55 3.55 3.55 3.55 3.55 3.55 3.55	1948 3.95 3.95 3.95 3.95 3.91 3.91	1949 4,40 4,40 4,40 4,40 4,40 4,40 4,40	1956 4,46 4,46 4,46 4,46 4,46 4,46
lug. 2 Sept. 2 Oct. 2 Nov. 2	2.80 3.01 2.80 3.01 2.80 3.01 2.80 3.01 2.80 3.01 2.80 3.01 2.80 3.11 2.79 3.0	3.55 3.55 3.55 3.55 3.55 3.55	4.00 4.00 4.00	4.00 4.00 4.00 4.00 4.00 4.06 4.01	4.21 4.21 4.21 4.21 4.21 4.75 4.25	July	3.05 3.05 3.05 3.05 3.05 3.05 3.05	3.275 3.275 3.275 3.275 3.275 3.215 3.242	3.55 3.55 3.55 3.55	3.62 4.00 4.00 4.00 4.00 4.00 3.73	4.00 4.00 4.00 4.00 4.00 4.04 4.04	4.10 4.10 4.10 4.10 4.10 4.35 4.12	July Aug. Sept. Oct. Nov. Dec. Average	3.70 3.70 3.70 3.70 3.70 3.70 3.85	4.05 4.05 4.05 4.05 4.05 *3.65 3.99	3.83 3.95 3.95 3.95 3.95 3.95 3.95	4.03 4.40 4.40 4.40 4.40 4.40 4.13	4.40 4.40 4.40 4.40 4.40 4.40 4.40	4.4 4.4 4.4 4.4 4.8 4.4
lan 4 Feb 4 Mar 4 Apr 4 May	951 195 4.75 4.6 4.75 4.6 4.75 4.6 4.75 4.6 4.75 4.6 4.75 4.6 4.75 4.6	5 5.10 5 5.10 5 5.10 5 5.10 5 5.10	5.45 5.45 5.45 5.45 5.45	1955 5.75 5.75 5.75 5.75 5.75 5.75	1956 6.25 6.25 6.25 6.25 6.25 6.25	Jan. Feb. Mar. Apr. May. June	1951 4.35 4.35 4.35 4.35 4.35 4.35	1952 4.35 4.35 4.35 4.35 4.35 4.35	1953 4.575 4.575 4.575 4.575 4.575 4.660	1954 4.775 4.778 4.775 4.775 4.775 4.775	1955 4.95 4.95 4.95 4.95 4.95 4.95	1956 5.325 5.325 5.325 5.325 5.325 5.325	Jan. Feb. Mar. Apr. May June	1951 4.80 4.80 4.80 4.80 4.80 4.80	1952 4.80 4.80 4.80 4.80 4.80 4.80	1953 5.075 5.075 5.075 5.075 5.075 5.160	5.275 5.275 5.275 5.275 5.275 5.275 5.275	1955 5.45 5.45 5.45 5.45 5.45 5.45	195 5.8 5.8 5.8 5.8 5.8 5.8
Aug	4.75 4.7 4.75 5.1 4.75 5.1 4.75 5.1 4.75 5.1 4.75 5.1 4.75 4.8	0 5.45 0 5.45 0 5.45 0 5.45 0 5.45	5.75 5.75 5.75 5.75 5.75	6.12 6.25 6.25 6.25 6.25 6.25	6.25 6.61 6.85 6.85 6.85 6.85 6.85	July Aug. Sept. Oct. Nov. Dec.	4.35 4.35 4.35 4.35 4.35 4.35 4.35	4.395 4.575 4.575 4.575 4.575 4.575 4.449	4.775 4.775 4.775 4.775 4.775 4.775 4.682	4.939 4.95 4.95 4.95 4.95 4.95 4.95	5.231 5.325 5.325 5.325 5.325 5.325 5.325	5.325 5.580 5.75 5.75 5.75 5.75 5.75 5.488	July	4.80 4.80 4.80 4.80 4.80 4.80	4.855 5.075 5.075 5.075 5.075 5.075 4.919	5,278 5,278 5,278 5,275 5,275	5.45 5.45 5.45 5.45	5.75 5.85 5.85 5.85 5.85 5.85 5.85	5.8 6.12 6.3 6.3 6.3 6.3
* 1941-1945 = 2.80 ¢.					* 1941-194	5=3.05	t.					* Based on up to that tim		je since	Decemb	er 1946;	24 gag	bas	
HOT-RO	DLLED :	HEET	s			нот-	OLL	ED ST	TRIP				STEEL	PLA	TES				
At Pittsburg	Pittsburgh, Cents Per Pound 1945 1946 1947 1948 1949 1950					At Pittsbu	rgh,	Cents	Per P	ound			At Pittsbu	rgh,	Cents	Per P	ound		
194 Jan. 2.1 Feb. 2.1 War. 2.1 Apr. 2.2 May 2.2 June 2.2	10 2.20 10 2.31 18 2.43 20 2.43 20 2.43	1947 2.50 2.50 2.50 2.50 2.50 2.50 2.50	1948 2.83 2.83 2.83 2.83 2.80 2.77 2.77	1949 3.28 3.28 3.28 3.26 3.25 3.25	1950 3.35 3.35 3.35 3.35 3.35 3.35	Jan. Feb. Mar. Apr. May June	1940† 2.10 2.10 2.10 1.98 2.10 2.10	1946* 2.10 2.23 2.35 2.35 2.35 2.35 2.35	1947 2.50 2.50 2.50 2.50 2.50 2.50 2.50	1948 2.80 2.80 2.80 2.80 2.80 2.80	1949 3.28 3.28 3.28 3.26 3.25 3.25	1950 3.25 3.25 3.25 3.25 3.25 3.25	Jan. Feb. Mar. Apr. May. June	2.10 2.10 2.20 2.20 2.21 2.25	1946 2.25 2.38 2.50 2.50 2.50 2.50	1947 2,65 2,65 2,65 2,65 2,65 2,71	1948 2.95 2.95 2.95 2.95 2.93 2.93	3.50 3.50 3.50 3.50 3.50 3.40 3.40	3.1 3.1 3.1 3.1 3.1 3.1
Aug. 2.2 Aug. 2.2 Sept. 2.2 Oct. 2.2 Nov. 2.2 Dec. 2.2 Average 2.1	20 2.43 20 2.43 20 2.43 20 2.43 20 2.49	2.56 2.80 2.80 2.80 2.80 2.80 2.80	2.89 3.28 3.28 3.28 3.28 3.28 3.00	3.25 3.25 3.25 3.25 3.25 3.29 3.26	3.35 3.35 3.35 3.35 3.35 3.60 3.37	July Aug. Sept. Oct. Nov. Dec. Average	2.10 2.10 2.10 2.10 2.10 2.10 2.10	2.35 2.35 2.35 2.35 2.35 2.47 2.33	2.58 2.80 2.80 2.80 2.80 2.80 2.80	2.90 3.28 3.28 3.28 3.28 3.28 3.03	3.25 3.25 3.25 3.25 3.25 3.25 3.26	3.25 3.25 3.25 3.25 3.25 3.50 3.50	July	2.25 2.25 2.25 2.25 2.25 2.25 2.25 2.25	2.50 2.50 2.50 2.50 2.50 2.50 2.50	2.95 2.95 2.95 2.95 2.95 2.95 2.95	3.07 3.50 3.50 3.50 3.50 3.50 3.19	3.40 3.40 3.40 3.40 3.40 3.44 3.43	3. 3. 3. 3. 3.
195 Jan. 3.6 Feb. 3.6 Mar. 3.6 Apr. 3.6 May 3.6 June 3.6	51 1952 50 3.60 50 3.60 50 3.60 50 3.60 50 3.60 50 3.60	1953 3.775 3.775 3.775 3.776 3.775 3.838	1954 3.925 3.925 3.925 3.925 3.925 3.925 3.925	1955 4.05 4.05 4.05 4.05 4.05 4.05 4.05	1956 4.325 4.325 4.325 4.325 4.325 4.325	Jan. Feb. Mar. Apr. May June	1951 3.50 3.50 3.50 3.50 3.50 3.50	1952 3.50 3.50 3.50 3.50 3.50 3.50	1953 3.725 3.725 3.725 3.725 3.725 3.725	1954 3,925 3,925 3,925 3,925 3,925 3,925	1955 4.05 4.05 4.05 4.05 4.05 4.05	1956 4.325 4.325 4.325 4.325 4.325 4.325	Jan. Feb. Mar. Apr. May June	1951 3.70 3.70 3.70 3.70 3.70 3.70	1952 3.70 3.70 3.70 3.70 3.70 3.70	1953 3.90 3.90 3.90 3.90 3.90 3.98	1954 4.10 4.10 4.10 4.10 4.10 4.10	1955 4.225 4.225 4.225 4.225 4.225 4.225	19 4. 4. 4. 4. 4.
July 3.6 Aug 3.6 Sept 3.6 Oct 3.6 Nov 3.6 Dec 3.6 Average 3.6	80 3.635 80 3.778 80 3.778 80 3.778 80 3.778 80 3.778	3.925 3.925 3.925 3.925 3.925	4.042 4.05 4.05 4.05 4.05 4.05 3.987	4.26 4.325 4.325 4.325 4.325 4.325 4.189	4.325 4.535 4.675 4.675 4.675 4.675 4.675 4.459	July Aug. Sept. Oct. Nov. Dec. Average	3.50 3.50 3.50 3.50 3.50 3.50	3.545 3.725 3.725 3.725 3.725 3.725 3.666	3.925 3.925 3.925 3.925 3.925 3.925 3.925	4.042 4.05 4.05 4.05 4.05 4.05 4.05 3.987	4.256 4.325 4.325 4.325 4.325 4.325 4.325	4.325 4.535 4.675 4.675 4.675 4.675 4.675	July Aug. Sept. Oct. Nov. Dec. Average	3.70 3.70 3.70 3.70 3.70 3.70 3.70	3.74 3.90 3.90 3.90 3.90 3.90 3.78	4.10 4.10 4.10 4.10 4.10 4.10 4.01	4,217 4,225 4,225 4,225 4,225 4,225 4,162	4.431 4.50 4.50 4.50 4.50 4.50 4.356	4. 4. 4. 4. 4.
						° Over 6 i ruary through † 1941-194	n.: add	mber 19		and un	der from	n Feb-							
HIGH S	SPEED	TOOL	STEE	L					PITTS	BURG	H D	ollars I	Per Base Box	1.50	J-Ib C	oating			
18-4-1, Cen						Jan		1936 1 \$5.25 \$					Jan				953 195 1.95 \$8.9		
Jan. 100.0 Feb. 110.0 Mar. 100.0 Apr. 100.0 May 100.0	123.5 15 123.5 15 123.5 15 123.5 15	0.5 157. 0.5 157. 0.5 157. 0.5 157. 0.5 157.	53 198 57 152.8 57 148.0 57 148.0 57 148.0 57 148.0	0 154.0 0 154.0 0 154.0 0 154.0 0 154.0	160.00 160.00 160.00 160.00 160.00	Feb Mar Apr May June	5.25 5.25 5.25 5.25 5.25	5.25 5.25 5.25 5.25 5.25 5.25	4.85 5 4.85 5 5.35 5 5.35 5 5.35 5	.35 5. .35 5. .35 5. .35 5. .35 5.	75 6.80 75 6.80 75 6.80 75 6.70 75 8.70	7.75 7.75 7.75 7.75 7.75 7.75	Feb Mar Apr May June	7.50 7.50 7.50 7.50 7.50	8.70 8.70 8.70 8.70 8.70	8.70 8 8.70 8 8.70 8 8.70 8 8.70 8	1.95 8.9 1.95 8.9 1.95 8.9 1.95 8.9 1.95 8.9	5 9.06 5 9.06 5 9.06 5 9.06 5 9.06	5 9 5 9 5 9 5 9
June 100.0	123.5 15 123.5 15 150.5 15 150.5 15 150.5 15 150.5 15	0.5 161. 1.91 166. 7.57 166. 7.57 166. 7.57 166. 7.57 166.	11 148.0 00 151.0 00 154.0 00 154.0 00 154.0 00 154.0	0 154.0 0 157.0 0 160.0 0 160.0 0 160.0	0 160.00 0 160.00 0 164.80 0 168.00 0 168.00 0 168.00	July Aug. Sept. Oct. Nov. Dec. Average	5.25 5.25 5.25 5.25 5.25 5.25 5.25 5.25	5.25 5.25 5.25 5.25 5.25 5.25	5.35 5 5.35 5 5.35 5 5.35 8 5.35 8	3.35 5. 3.35 5. 3.35 5. 3.35 5. 3.18 5. 3.00 5. 3.31 5.	75 6.86 75 6.86 75 6.86 75 6.86 75 6.86	7.75 7.75 7.75 7.75 7.75	July Aug. Sept. Oct. Nov. Dec. Average	7.50 7.50 7.50 7.50 7.50 7.50 7.50	8.70 8.70 8.70 8.70 8.70	8.95 8 8.95 8 8.95 8 8.95 8	1.95 8.9 3.95 8.9 3.95 8.9 3.95 9.0 3.95 9.0 3.95 9.0	5 9.0 5 9.0 5 9.4 5 9.4 5 9.4	5 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9

# INDUSTRY

Steel Prices: Hot - rolled and cold-finished bars, wire, structurals, rails, pipe and stainless steel sheets.

#### MERCHANT BARS

Af	Pittsburgh,	Cents	Per Po	ound		
	1945	1946	1947	1948	1949	1950
Jan. Feb Mar Apr May Jun	2.15 2.15 2.15 2.17	2.38 2.50 2.50 2.50	2.60 2.60 2.60 2.60 2.60 2.60	2.90 2.90 2.90 2.90 2.87 2.87	3.45 3.45 3.43 3.35 3.35 3.35	3.45 3.45 3.45 3.45 3.45 3.45
July Aug Sep Oct Nov	2.25 2.25 1. 2.25 2.25	2.50 2.50 2.50	2.66 2.90 2.90 2.90 2.90	3.45 3.45 3.45 3.45 3.45	3.35 3.35 3.35 3.35 3.39	3.45 3.45 3.45 3.45 3.45

June	2.25	2.50	2.60	2.87	3.35	3.45
July Aug. Sept. Oct. Nov. Dec.	2.25 2.25 2.25 2.25 2.25 2.25 2.25	2.50 2.50 2.50 2.50 2.50 2.50 2.58	2.66 2.90 2.90 2.90 2.90 2.90	3.45	3.35 3.35	3.45 3.45
Average	2.21	2.47	2.73	3.13	3.37	3.47
	1951	1952	1953	1954	1955	1956
Jan. Feb. Mar. Apr. May June	3.70 3.70 3.70 3.70 3.70 3.70	3.70 3.70 3.70	3.95		4.30 4.30 4.30 4.30 4.30 4.30	4.65 4.65 4.65
July Aug. Sept. Oct. Nov. Dec.	3.70	3.95 3.95 3.95 3.95	4.15 4.15 4.15 4.15	4.30	4.65 4.65 4.65	4.905 5.075 5.075

#### MANUFACTURER'S BRIGHT WIRE

	1945	1946	1947	1948	1949	1950
Jan.	2.60	2.75	3.30	3,55	4.33	4.50
Feb.	2.60	2.90	3.30	3.55	4.33	4.50
Mar.	2.60	3.05	3.30	3.55	4.22	4.50
Apr.	2.60	3.05	3.30	3.55	4.15	4.50
May	2.63	3.05	3.30	3,60	4.15	4.50
June	2.75	3.05	3.30	3.60	4.15	4.50
July :	2.75	3.05	3,35	3.77	4.15	4.50
Aug.	2.75	3.05	3.55	4.33	4.15	4.5
Sept.	2.75	3.05	3.55	4.33	4.15	4.50
Oct.	2.75	3.05	3,55	4.33	4.15	4.50
Nov.	2.75	3.05	3.55	4.33	4.15	4.50
Dec.	2.75	3.10	3.55	4.33	4.29	4.8
Average	2.69	3.02	3.41	3.90	4.20	4.5
	1951	1952	1953	1954	1955	195
Jan.	4.85	4.85	5.225	5,525	5.75	6.2
Feb.	4.85	4.85	5.225	5.525	5.75	6.6
Mar.	4.85	4.85	5.225	5.525	5.75	6.6
Apr.	4.85	4.85	5.225	5.525	5.75	6.60
May	4.85	4.85	5.225	5.525	5.75	6.6
June	4.85	4.85	5.352	5.525	5.75	6.6
July	4.85		5.525		6.125	6.6
Aug.	4.85		5.525		6.25	6.9
Sept.	4.85	5.225	5.525		6.25	7.2
						2 0

#### COLD-FINISHED STEEL BARS

At Pittsbu	1945	1946	1947	1948	1949	195
Jan. Feb. Mar. Apr. May. June.	2.65 2.65 2.65	2.75 2.93 3.10 3.10 3.10 3.10	3.20 3.20 3.20 3.20 3.20 3.20	3.55 3.55 3.55 3.55 3.50 3.50	3.98 3.98 3.98 3.98 3.98 3.98	4.14 4.14 4.14 4.14 4.14
July Aug Sept Oct Nov Dec	2.75	3.10 3.10 3.10 3.10 3.10 3.10	3.27 3.55 3.55 3.55 3.55 3.55	3.82 3.98 3.98 3.98 3.98 3.98	3.98 3.98 3.98 3.98 3.98 4.01	4.14 4.14 4.14 4.14 4.1 4.1
Average	2.69	3.06	3.35	3.74	3.98	4.17
Jan. Feb Mar. Apr. May. June	1951 4.55 4.55 4.55 4.55 4.55 4.55	1952 4,55 4,55 4,55 4,55 4,55 4,55	1953 4.925 4.925 4.925 4.925 4.925 5.041	1954 5.20 5.20 5.20 5.20 5.20 5.20	1955 5.40 5.40 5.40 5.40 5.40 5.40	195 5.9 6.2 6.2 6.2 6.2 6.2
July	4.55 4.55 4.55 4.55 4.55 4.55	4.625 4.925 4.925 4.925 4.925 4.925	5.20 5.20 5.20 5.20 5.20 5.20	5.39 5.40 5.40 5.40 5.40 5.40	5.77 5.90 5.90 5.90 5.90 5.90	6.2 6.6 6.8 6.8 6.8
Average	4.55	4.712	5.072	5.30	5.63	6.4

#### STRUCTURAL STEEL SHAPES

	1938*	1946*	1947	1948	1949	1950
Jan	2.25	2.10	2.50	2.80	3.25	3.40
Feb	2.25	2.23	2.50	2.80	3.25	3.40
Mar	2.25	2.35	2.50	2.80	3.25	3.40
Apr	2.25	2.35	2.50	2.80	3.25	3.40
May	2.25	2.35	2.50	2.75	3.25	3.40
June	2.22	2.35	2.50	2.75	3.25	3.40
July	2.10	2.35	2.56	2.85	3.25	3.40
Aug	2.10	2.35	2.80	3.25	3.25	3,40
Sept	2.10	2.35	2.80	3.25	3.25	3.40
Oct	2.10	2.35	2.80	3.25	3.25	3,40
Nov	2.10	2.35	2.80	3.25	3.25	3.40
Dec	2.10	2.35	2.80	3.25	3.31	3.65
Average	2.17	2.32	2.63	3.00	3.26	3.42
	1951	1952	1953	1954	1955	1956
Jan	3.65	3.65	3.85	4.10	4.25	4.60
Feb.	3.65	3.65	3,85	4.10	4.25	4.60
Mar.	3.65	3.65	3.85	4.10	4.25	4.60
Apr.	3.65	3.65	3.85	4.10	4.25	4.60
May	3.65	3.65	3.85	4.10	4.25	4.60
June	3.65	3.65	3.96	4.10	4.25	4.60
July	3.65	3.69	4.10	4.24	4.51	4,6
Aug.	3.65	3.85	4.10	4.25	4.60	4.8
Sept	3.65	3.65	4.10	4.25	4.60	5.00
Oct.	3.65	3.85	4.10	4.25	4.60	5.00
Nov	3.65	3.85	4.10	4.25	4.60	5.00
Dec	3.65	3.85	4.10	4.25	4.60	5.00
Average	3.65	3.74	3.98	4.17	4.41	4.7

#### \* 1939-1945 = 2.10c.

#### STEEL RAILS AT PITTSBURGH. No. 1 OH

Average 4.85 5.012 5.386 5.636 5.989 6.80

Including Prices by Mo	nths and Yearly	Averages in	Dollars Per 100 lb*
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	1937	1938	1945	1946	1947	1948	1949		1950	1951	1952	1953	1954	1955	1956
Jan. Feb. Mar. Apr.	39.00 41.80 42.50	42.50 42.50 42.50	40.00 42.25 43.00	43.39 43.39	2.50 2.50 2.50	2.75 2.75 2.75	3.20 3.20 3.20	Jan Feb Mar. Apr	3.40 3.40 3.40	3.60	3.60 3.60	3.775 3.775 3.775	\$4.325 4.325 4.325 4.325 4.325	\$4.445 4.445 4.445 4.445	\$4.725 4.725 4.725 4.725 4.725
May	42.50	42.50 42.50			2.50	2.70	3.20	June	3.40	3.60	3.60	3.991 4.181	4.325	4.445	4.725
July Aug. Sept. Oct. Nov. Dec.	42,50 42,50 42,50 42,50 42,50 42,50	42.50 42.50 41.25 40.00 40.00	43.00 43.00 43.00	43.39 43.39 43.39 43.39	2.75 2.75 2.75	3.20	3,20 3,20 3,20 3,20 3,20 3,20 3,28	July Aug Sept. Oct Nov. Dec	3.40 3.40 3.40 3.40 3.60	3.60 3.60 3.60 3.60	3.775 3.775 3.775 3.775 3.775	4.325 4.325 4.325 4.325 4.325	4.445 4.445 4.445 4.445 4.445	4.725 4.725 4.725 4.725 4.725	4.725 5.135 5.075 5.075 5.075 5.075
Average	41.88	41.77	42.44	43.67	2,60	2.93	3.21	Average	3.42	3.60	3.676	4.102	4.387	4.579	4.876

<sup>\*</sup> Prices quoted dollars per gross ton prior to Feb. 15, 1946. Net ton, Feb. 15 to Dec. 13, 1946. † 1939-1944 = \$40.00 per gross ton.

#### BUTTWELD STEEL PIPE

At Pittsb	ourgh,	Per N	et Tor	n, Car	load I	Lots
	1938*	1946	1947	1948	1949	1950
Jan	\$71.00	\$63.00	\$79.00	\$88.00	\$103.00	\$108.00
Feb	71.00	68.00	79.00	91.50	103.00	108.00
Mar.	71.00	69.00	79.00	95.00	103.00	108.00
Apr	71.00	69.00	79.00	95.00	103.00	108.00
May	71.00	69.00	79.00	94.00	103,00	108.00
June	71.00	69.00	79.00	93.00	103.00	108.00
July	63.00	69.00	79.00	95.00	103.00	108.00
Aug	63.00	69.00	88.00	103.00	103.00	108.00
Sept.	63.00	69.00	88.00	103.00	103.00	108.00
Oct	63.00	69.00	88.00	103.00	103.00	108.00
Nov	63.00	69.00	88.00	103.00	103.00	108.00
Dec.		71,00	88.00	103.00	105.00	117.00
Average	67.00	68.42	82.75	97.21	103.17	108.75
	1951	1952	1953	1954	1955	1956
Jan	\$117.00	\$117.00	\$124.00	\$136.50	\$141.50	\$152.00
Feb		117.00		136.50	141.50	152.00
Mar.		117.00	124.00	136.50	141.50	152.00
Apr		117.00	124.00	136.50	141.50	152.00
May	117.00	117.00	125.88	136.50	141.50	152.00
June .	117.00	117.00	132.75	136.50	141.50	152.00
July	117.00		136.50	141.18		
Aug.	117.00					
Sept.	117.00			141.50	154.00	
Oct	117.00		136.50			164.00
Nov						
Dec	117.00	124.00	136.50	141.50	154.00	164.00
Average			131,14	138.97	147.56	156.60

\* 1939-1945 = \$63.00.
Computed from list discounts, for carload lots; 1-in. size, Standard, T. & C.

#### CAST IRON WATER PIPE

At New York, Net Ton, 6-in. and Larger

	1939°	1946°	1947	1948	1949	1950
Jan	\$49.00	\$57.20	\$73,60	\$89.18	\$105.95	\$94.95
Feb	49.00	57.20	73.75	89.18	105.95	92.36
Mar.	49.00	60.20	76.80	89.18	105.95	91.50
Apr	49.00	62.20	79.80	89.18	103.98	91,50
May	49.00	62.20	79.80	92.34	94.95	91,50
June	49.00	62.20	79.80	95.50	94.95	91.50
July	49.00	69.60	80.50	95.50	94.95	91,50
Aug	49.00	69.60	83.30	103.86	94.95	91.50
Sept.	49.00	69.60	83.30	105.95	94.95	91.50
Oct	52.20	69.60	83.96	105.95	94.95	95.00
Nov.	52.20	69.60	84.18	105.95	94.95	95.00
Dec	52.20	73.60	84.18	105.95	94.94	98.00
Average	49.80	65.23	80.25	97.31	98.45	92.98
	1951	1952	1953	1954	1955	1956
Jan	\$105.00	\$109.00	\$114.00	\$115.50	\$118.90	\$121.50
Feb	109.00	109.80	114.00	115,50	118.90	121,50
Mar.	109.00	109.00	114.00	115,30	118.90	121.50
Apr	109.00	109.00	114.00	115.50	118.90	123.50
May	109.00	109.00	114.00	115.50	116.50	123.70
June	109.00	109.00	114.00	115.50	116.50	125.60
July	109.00	109.00				125.60
Aug	109.00	109.00				
Sept.	109,00	111.50				
Oct	109,00	114.00				
Nov	109.00	114.00				
Dec	109.00	114.00	115.50	115.50	1121.50	131.40
Average	108.67	110.46	114.75	115.50	118.96	126.66
-						

<sup>\* 1940-1945 = \$52.20. +</sup> U. S. Pipe and Foundry Index

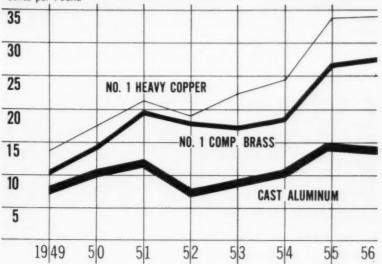
#### STAINLESS STEEL SHEETS

No. 304, Cents Per Pound

	1950	1951	1952	1953	1954	1955	1956
Jan	39.50	43.00	43.25	45.28	48.75	44.50	47.25
Feb	39.50	43.00	43.25	45.28	48.75	44.50	47.25
Mar	39.50	43.00	43.25	45.59	48.75	44.50	47.25
Apr	39.50	43.00	43.25	46.50	48.75	44.50	47.25
May	39.50	43.00	43.25	46.50	45.63	44.50	47.25
June	39.50	43.00	43.25	47.45	43.75	44.50	47.25
July	40.52	43.25	43.67	48.75	43.75	46.58	47.25
Aug	41.00	43.25	45.28	48.75	43.75	47.25	47.25
Sept	41.00	43.25	45.28	48.75	43.75	47.25	49.05
Oct	41.00	43.25	45.28	48.75	43.75	47.25	50.25
Nov	41.00	43.25	45.28	48.75	43.75	47.25	50.25
Dec	43.00	43.25	45.28	48.75	44.26	47.25	50.25
Average	40.38	43.125	44.13	47.43	45.62	45.81	48.15

#### NONFERROUS SCRAP PRICES





#### ALUMINUM SCRAP, CAST

#### Cents Per Pound, f.o.b. New York\*

	1951	1952	1953	1954	1955	1956
Jan	15.55	7.75	7.75	8.88	11.50	17.25
Feb.	15.50	7.75	8.63	8.50	12.94	17.25
Mar.	15.63	7.75	9.50	8.85	14.75	17.25
Apr.	16.88	7.75	9.13	10.25	14.63	16.88
May	17.25	7.75	8.25	11.00	12.85	14.05
June	17.25	7.25	9.20	10.00	12.00	11.50
July	8.15	7.25	10.00	10.00	14.38	12.50
Aug	7.75	7.25	9.25	10.00	16.50	13.00
Sept	7.75	7.25	9.00	10.75	17.10	13.50
Oct	7.75	7.75	8.25	11.00	17.13	13.00
Nov	7.75	7.75	9.63	11.00	17.13	11.75
Dec	7.75	7.75	10.30	11.00	17.13	12.25
Average	12.08	7.51	9.07	10.10	14.84	14.18

<sup>\*</sup> Dealers' Buying Price.

#### BRASS INGOTS, 85-5-5-5

No. 115,	Cents	Per	Pound,	Cars		
	1951	1952	1953	1954	1955	1956
Jan. Feb. Mar. Apr. May June	29.00 29.00 29.00	27.25 27.25 27.25 27.25 27.25 27.25	27.81 29.50 28.00 26.00	24.50 23.75 23.50 25.75 26.50 27.00	30.38 32.81 33.80 37.00 35.30 34.50	42.00 42.00 44.00 43.50 40.60 38.25
July	29.00 27.69 27.25 27.25	27.25 27.25 27.25 27.25 27.25 27.25	24.50 24.50 24.50 24.50	27.00 27.45 28.13 29.19 29.50 30.00	36.50 39.19 42.50 41.75 41.75 42.00	35.50 37.75 37.75 37.06 35.00 35.00

<sup>\*</sup> Delivered.

#### CADMIUM PRICES, STICKS, BARS

Average 28.45 27.25 26.06 26.86 37.29 39.70

#### Dollars Per Pound, I to 5-Ton Lots

pondia tor round; . To a ron more	
December 5, 1946 to February 19, 1947	\$1.50
August 12, 1948 to November 17, 1948	1.90
November 18, 1948 to June 14, 1950	2.00
June 15, 1950 to September 10, 1950	2.15
September 11, 1950 to November 30, 1950	2.40
December 2, 1950 to May 26, 1952	2.55
May 27, 1952 to August 5, 1952	
August 6, 1952 to November 30, 1952	
December 1, 1952 to December 13, 1952	
December 13, 1952 to January 24, 1953	
January 26, 1953 to January 31, 1954	
February 1, 1954 to December 31, 1956	1.70

#### BRASS SCRAP, No. 1 COMPOSITION

#### Cents Per Pound, f.o.b. New York\*

	1951	1952	1953	1954	1955	1956
Jan	17.25	18.25	17.75	16.44	21.31	31.50
Feb	18.75	18.25	18.63	15.75	23.19	31.50
Mar	20.50	18.25	19.10	17.00	24.10	33.60
Apr	22.19	18.25	18.56	17.75	25.88	32.12
May	22.50	18.25	16.81	18.88	24.90	27.00
June	21.31	17.75	16.75	19.25	24.94	23.75
July	19.15	17.75	16.75	19.25	26.69	24.00
Aug	18.50	17.75	15.44	19.25	28.81	25.50
Sept	18.25	17.75	15.50	19.44	30.25	26.00
Oct	18.25	17.74	16.06	20.03	29.31	25.75
Nov	18.25	17.75	16.81	20.70	30.30	23.75
Dec	18.25	17.75	17.35	21.00	31.75	24.00
Average	19.43	17.96	17.13	18.73	26.79	27.37

<sup>\*</sup> Dealers' Buying Price.

#### INGOT BRASS AND BRONZE

#### Short Tons of Shipments, Monthly

	1952	1953	1954	1955	1956
Jan	28,315	24,423	20,661	25,201	27,736
Feb	24,211	25,429	19,920	25,349	24,949
Mar.	23,890	28,256	23,653	29,713	28,310
Apr	22,547	25,044	24,746	27,641	25.808
May	21,740	21,660	22,269	23,708	23,437
June	21,274	20,818	22,348	23,141	18,842
July	18,947	19,321	17,074	18,513	17,364
Aug	21,807	20,156	21,684	27,013	23,812
Sept.	22,770	21,463	22,464	26,349	20,929
Oct	28,811	22,820	24,080	25,228	23,045
Nov.	23,441	21,860	23,061	25,102	21,818
Dec	22,983	20,541	21,273	21,448	20,500°
Total	277,736	271,251	263,233	298,406	276,550°

<sup>\*</sup> Estimate. Source: Brass & Bronze Ingot Institute.

#### COBALT, 97 TO 99 PCT.

#### Per Pound, 500 to 550 lb Lots Since 1947

July 1, 1947 to March 31, 1949		\$1.6
April 1, 1949 to December 31, 1950		
January 2, 1951 to October 1, 1951		
October 1, 1951 to October 31, 1953		
November 2, 1953 to December 31, 1956		2.60



### Nonferrous Metal Powders

#### No. 1 HEAVY COPPER SCRAP

#### Cents Per Pound, f.o.b. New York\*

	1951	1952	1953	1954	1955	1956
Jan	19.75	19.00	19.00	22.63	27.00	41.00
Feb.	21.06	19.00	21.25	22.63	29.19	40.50
Mar	23.88	19.00	25.70	23.50	30.15	43.40
Apr.	25.88	19.00	23.75	24.00	31.44	40.75
May .	26.00	19.00	21.81	24.63	31.05	35.30
June	23.88	19.00	23.15	24.75	33.00	31.25
July	18.90	19.00	23.00	24.75	33.75	30.13
Aug.	19.00	19.00	21.25	24.75	35.63	32.13
Sept	19.00	19.00	21.50	24.94	38.65	31.38
Oct.	19.00	19.00	22.13	25.63	36.69	29.25
Nov.	19.00	19.00	23.38	25.75	38.25	27.65
Dec	19.00	19.00	23.55	26.63	41.00	27.75
Average	21.20	19.00	22.46	24.55	33.82	34.21

<sup>\*</sup> Dealers' Buying Price.

#### BRONZE INGOTS, 88-10-2

#### No. 245, Cents Per Pound, Cars\*

	1951	1952	1953	1954	1955	1956
Jan	35.00	33.70	34.50	29.50	35.13	48.75
Feb	36.00	34.50	34.88	28.75	37.56	48.75
Mar	36.75	34.50	36.00	28.50	38.95	50.75
Apr	37.00	34.50	33.56	31.94	42.25	50.25
May	37.00	34.50	30.25	32.75	40.55	46.80
June	37.00	34.50	30.25	33.25	39.75	42.25
July	37.00	34.50	30.06	33.25	41.75	41.50
Aug	37.00	34.50	29.50	33.40	45.50	43.50
Sept	34.38	34.50	29.50	33.69	48.75	43.50
Oct	33.50	34.50	29.50	34.50	48.00	42.63
Nov	33.50	34.50	29.50	34.75	48.00	40.00
Dec	33.50	34.50	29.50	34.75	48.75	40.00
Average	35.72	34.43	31.42	32.42	42.91	44.89

<sup>\*</sup> Delivered.

#### REMELT ALUMINUM INGOT

#### No. 12. Cents Per Pound. Cars\*

		1				
	1951	1952	1953	1954	1955	1956
Jan	30.60	19.50	19.50	19.38	23.44	32.00
Feb.		19.50	20.25	18.66	25.98	30.63
Mar.	30.50	19.50	22.47	19.18	29.65	30.10
Apr.		19.50	22.75	20.75	29.38	30.25
May		19.50	22.28	20.38	26.70	27.00
June.	30.75	19.50	22.70	19.50	26.00	24.63
July.	19.50	18.90	22.59	19.50	26.69	25.19
Aug.		19.20	22.13	19.78	29.69	27.44
Sept.	19.50	19.50	21.83	20.19	30.35	27.25
Oct.	19.50	19.50	20.28	20.81	30.75	25.75
Nov	19.50	19.50	20.34	20.88	31.00	24.07
Dec	19.50	19.50	20.20	21.13	31.25	24.25
Averag		19.42	21.44	20.00	28.41	27.38

<sup>\*</sup> Delivered.

### **NONFERROUS**

Prices: Straits tin, electrolytic copper, nickel. aluminum, antimony and U.S. primary aluminum production.

#### STRAITS TIN, PROMPT PRICE

	1941+	1946	1947	1948	1949	1950
Jan	50.16	52.00	70.00	94.00	\$1.03	75.75
Feb.	51.41	52.00	70.00	94.00	\$1.03	74.50
Mar.	52.07	52.00	70.00	94.00	\$1.03	75.62
Apr	52.03	52.00	80.00	94.00	\$1.03	76.38
May	52.18	52.00	80.00	94.00	\$1.03	77.50
June	52.68	52.00	80.00	\$1.03	\$1.03	77.70
July	53.41	52.90	80.00	\$1.03	\$1.03	89.88
Aug.	52.45	52.00	80.00	\$1.03	\$1.03	\$1.02
Sept.	52.00	52.00	80.00	\$1.03	\$1.02	\$1.01
Oct.	52.00	52.00	80.00	\$1.03	95.49	\$1.13
Nov.	52.00	61.00	80.00	\$1.03	90.11	\$1.38
Dec.	52.00	70.00	85.38	\$1.03	79.06	\$1.45
Average	52.03	54.00	77.95	99.25	99.22	95.53
	1951	1952	1953	1954	1955	1956
Jan.	\$1.72	\$1.097	\$1.215	84.83	87.28	164.82
Feb.	\$1.83	\$1.215	\$1.215	85.04	90.78	100.78
Mar.	\$1.45	\$1,215	\$1,214	91.88	91,04	100.67
Apr.	\$1.46	\$1,215	\$1.011	96.13	91.40	99.27
May.	\$1.40	\$1.215	97.50	93.51	91.37	97.01
June	\$1.18	\$1.215	92.92	94.19	96,64	94.19
July	\$1.06		81.90	96.54	96,79	96.24
Aug.	\$1.03			93.39	95.38	99.08
Sept.	\$1.03		82.36	93.52	96.48	103.83
Oct.	\$1.03	\$1.212	81,86	93.05	96.21	106.87
Nov	\$1.03	\$1 213	93 11	01 14	DOLLARS.	110.01

Project .	91,90		31.011	20.13	81,40	38.27
May.	\$1.40	\$1.215	97.50	93.51	91.37	97.01
June	\$1.18	\$1.215	92.92	94.19	96,64	94.19
July	\$1.06	\$1.215	81.90	96.54	96,79	96.24
Aug.	\$1.03	\$1.212	80.71	93.39	95.38	99.08
Sept.	\$1.03	\$1.213	82.36	93.52	96.48	103.83
Oct.	\$1.03	\$1.212	81,86	93.05	96.21	106.87
Nov.	\$1.03	\$1.213	83.11	91.14	99.05	110.91
Dec.	\$1.03	\$1.215	84.61	88.57	109.0	108.00
Average	\$1.27	\$1.204	95.79	91.82	95.04	\$1.018

<sup>\*</sup> Tentative. † 1942-1945, incl.: 52.00,

#### ANTIMONY, U. S. METAL

Cents Per	Pour	d, F.C	D.B. Le	aredo,	Tex.	
	1951	1952	1953	1954	1955	1956
Jan	34.50	50.00	34.50	28.50	28.50	33.50
Feb.	42.00	50.00	34.50	28.50	28.50	33.50
Mar.	42.00	50.00	34.50	28.50	28.50	33.50
Apr	42.00	50.00	34.50	28.50	28.50	33.50
May	42.00	42.75	34.50	28.50	28.50	33.50
June	42.00	39.00	34.50	28.50	28.50	33.50
July	42.00	39.00	34.50	28.50	28.50	33.50
Aug.	42.00	39.00	34.50	28.50	29.75	33.50
Sept.	42.00	39.00	34.50	28.50	33.50	33.50
Oct.	42.00	39.00	34.50	28.50	33.50	33.50
Nov.	45.20	35.63	33.72	28.50	33.50	33.50
Dec.	50.00	34.50	28.50	28.50	33.50	33.50
Average	42.31	42.32	33.94	28.50	30.27	33.50

#### MAGNESIUM, 99.8 PCT INGOT

Cents	Per Pou	nd, at	Freeport,	Tex.	
	48.00				20.50
			27.00		
1933	28.00	1942	. 22.50	1951	24.50
1934	26.00	1943	20.50	1952	24.50
1936	. 30.00	1945	20.50	1954	27.75
1937			20.50	1955 1956	

#### ELECTROLYTIC COPPER

Cents Per	Poun	d, Co	nn. V	alley		
	1940°	1946°	1947	1948	1949	1959
Jan	12.22	12.00	19.56	21.50	23.50	18.50
Feb	11.40	12.00	19.75	21.50	23.50	18.50
Mar.	11.38	12.00	21.50	21.50	23.49	18.50
Арг	11.33	12.00	21.50	21.50	21.72	18.94
May	11.32	12.00	22.63	21.50	18.05	19.92
June .	11.37	14.28	21.63	21.50	16.66	22.27
July	10.81	14.375	21.50	21.50	17.33	22.50
Aug	10.95	14.375	21.50	23.43	17.63	22.54
Sept	11.54	14.375	21.50	23.50	17.63	23.25
Oct	12.00	14.375	21.50	23.50	17.63	24.50
Nov	12.00	17.19	21.50	23.50	18.42	24.50
Dec	12.00	19.50	21.50	23.50	18.50	
Average	11.53	14.04	21.30	22.33	19.51	21.54
	1951	1952	1953	1954	1955	1956
Jan	24.50	24.50	24.50	29.75	30.17	43.00
Feb.	24.50	24.50	25.41	29.75	33.00	44.026
Mar.	24.50	24.50	30.58	29.87	33.22	48.00
Apr	24.50	24.50	30.70	29.97	36.00	46.00
May.	24.50	24.50	29.85	30.00	36.00	46.00
June	24.50	24.50	29.88	30.00	36.00	46.00
July	24.50	24.50	29.88	30.00	38.00	41-68
Aug	24.53	24.50	29.39	30.00	38.26	40-00
Sept.	24.50	24.50	29.50	30.00	43.00	40.00
Oct	24.50	24.50	29.61	30.00	43.00	39.33
Nov	24.50	24.80	29.75	30.00	43.00	36.00
Dec	24.50	24.50	29.75	30.00	43.00	36.00
Average	24.50	24.50	29.07	29.95	37.55	42.00

<sup>\* 1941-1945</sup> incl.: 12.00.

#### U. S. PRODUCTION OF PRIMARY ALUMINUM (Short tons)

	1948	1949	1950	1951	1952	1953	1954	1955	1956
Jan.	48.767	53,356	52,023	67,954	76.934	89,895	116.247	128.203	140.394
Feb.	45,699	49.749	50,443	62,740	72,374	92,649	110,483	116,238	132.763
Mar.	51.874	54.852	58,747	70,022	77,069	104.920	122,339	130.272	145,895
Apr.	53,277	54.076	58,024	67,701	78,880	102.071	120,431	126,394	144,726
May	55,450	56,909	61,929	67,720	80,804	105,477	125,144	131,128	150,800
June	48.557	54,184	60,400	67,454	77,476	104,152	120,758	127,633	145,726
July	52,937	55,777	63,518	72,698	78,368	109,285	126,162	132,667	151,624
Aug.	54,953	52,005	63.006	73.816	85,175	110,545	125,296	133,551	92,406
Sept.	53,255	49.742	59,449	69,429	76,882	109,333	120,332	130,606	132,316
Oct.	54,526	45,790	62,916	72,647	77,312	108,219	125.089	134,656	149,125
Nov.	50,714	35,865	62,276	72,248	74.639	105.637	121,252	133,689	145.081
Dec.	53,474	41,161	65,897	72,454	83,409	110,291	127,035	140,748	150,000 *
Total	623,483	603,462	718,622	836,881	937,321	1,252,015	1,458,500	1,565,783	1,680,856*

<sup>\*</sup> Estimate, Source: U. S. Bureau of Mines and Aluminum Association.

#### U. S. ALUMINUM PRODUCTION PRIMARY METAL Thousands of Short Tons 1800 1600 1400 1200 1000 800 600 400 200 19 41 56

#### ELECTROLYTIC NICKEL

Cents	Per	Pound,	New	Y	0	rk		h	ıt	у	P	ai	d
Nov. 25,	1946	to Dec. 3	1, 1947										37.67
Jan. 1, 1	948 t	o July 21,	1948 .										36.58
July 22,	1948	to Feb. 15	, 1949										42.90
Feb. 16,	1949	to Oct. 4,	1949										42.93
Oct. 5, 1	949 t	o May 31,	1950										42.97
June 1.	1950	to Dec. 12	, 1950										51.22
Dec. 13.	1950	to June 1	. 1951										53.55
		to Jan. 13											59.58
Jan. 14.	1953	to Nov. 23	3. 1954										63.08
		rt Colbour											
		to Dec. 5											64.50
		to Dec. 31											74.00

#### ALUMINUM 99 PCT INGOT

Cents Per Pound, Freight Allowed

001113 1 01	1001	10, 110	aigin /	1110416	-	
	1939	1940	1941*	1948*	1949	1950
Jan.	20.00	20.00	17.00	15.00	17.00	17.00
Feb	20.00	20.00	17.00	15.00	17.00	17.00
Mar.	20.00	20.00	17.00	15.00	17.00	17.00
Apr	20.00	19.00	17.00	15.00	17.00	17.00
May	20.00	19.00	17.00	15.00	17.00	17.20
June	20.00	19.00	17.00	15.00	17.00	17.50
20110	20100	10.00	11100	14.00	11100	12.00
July	23.00	19.00	17.00	16.00	17.00	17.50
Aug.	20.00	18.00	17.00	16.00	17.00	17.50
Sept	20.00	18.00	17.00	16.00	17.00	17.69
Oct	20.00	18.00	15.00	16.70	17.00	19.00
Nov.	20.00	17.50	15.00	17.00	17.00	19.00
Dec	20.00	17.00	15.00	17.00	17.00	19.00
Average	20.00	18.71	16.50	15.86	17.00	17.70
	1951	1952	1953	1954	1955	1956
Jan	19.00	19.00	20.23	21.50	22.83	24.40
Feb.	19.00	19.00	20.50	21.50	23.20	24.40
Mar.	19.00	19.00	20.50	21.50	23.20	24.50
Apr	19.00	19.00	20.50	21.50	23.20	25.90
May	19.00	19.00	20.50	21.50	23.20	25.90
June .	19.00	19.00	20.50	21.50	23.20	25.90
Julio .	10.00	10.00	20.00	41.00	20.20	20.00
July	19.00	19.00	20.94	21,50	23.20	25.90
Aug	19.00	20.00	21.50	22.08	24.40	26.70
Sept.	19.00	20.00	21.50	22.20	24.40	27.10
Oct	19.00	20.00	21.50	22.20	24.40	27.10
Nov.	19.00	20.00	21.50	22.20	24.40	27.10
Dec	19.00	20.00	21.50	22.20	24.40	27.10
	19.00	19.42	20.93	21.78	23.67	26.00
-						

<sup>° 1942-1947</sup> incl.: 15.00.

Prices: Lead, zinc . . . U. S. primary magnesium production . . . Metal powder prices including iron, zinc, copper.

#### LEAD PRICE, COMMON GRADE

Cents Per Pound, at St. Louis

	1940	1941†	19481	1947	1948	1949	1950
Jan.	5.47	5.50	6.50	13.00	15.00	21.50	12.00
Feb.	5.08	5.60	6.50	13.25	15.00		
Mar.	5.19	5.77	6.50	15.00	15.00		
Apr.	5.07	5.85	6.50	15.00	17.21	15.15	
May	5.02	5.85	6.50	15.00	17.50	13.72	
May June	5.00	5.85	8.18	15.00	17.50		
July.	5.00	5.85	9.18	15.00	17.80	13.56	11.66
Aug.	4.85	5.85	8.25	15.00	19.50	14.99	12.93
Sept. Oct.	4.93	5.85	8.25	15.00	19.50	15.05	15.80
Oct.	5.31	5.85	8.25	15.00	19.50	13,42	16.00
Nov.	5.73	5.85	10.41	15.00	21.50	12.52	17.00
Dec.	5.50	5.85	12.20	15.00	21.50	12.00	17.00
Average	5.18	5.79	6.10	14.09	18.04	15.37	13.29
	1951	1952	19	53	1954	1955	1956
Jan.	17.00	19.00	14.		3.26	15.00	15.96
Feb.	17.00	19.00	13.		2.82	15.00	15.80
Mar.	17.00	19.00			2.94	15.00	15.80
Apr	17.00	18.9			3.91	15.00	15.80
May	17.00	15.73			4.00	15,00	15.80
June	17.00	15.0	3 13.	41 1	4.11	15.00	15.90
July	17.00	16.00	13.	68 1	4.00	14.90	15.80
Aug.	17.00	16.00	14.	00 1	4.06	14.80	15.80
Sept.	17.00	16.00			4.80	14.94	15.80
Oct	18.93	14.40			4.98	15.30	15.80
Nov.	19.00	14.18			5.00	15.30	15.80
Dec.	19.00	14.13	13.	50 1	5.00	15.30	15.80°
Average	17.49	16.45	13.	48 1	4.06	15.05	15.81°
1 1942-194	5 incl.:	6.50.				* Te	ntative.

#### AVERAGE COPPER POWDER PRICE

Cents per lb. F.O.B. Mill-100 Mesh

		Electrolytic	Reduced	
1951 Average		35.17	34.50	
1952 Average			34.50	
1953 Average			41.14	
1954 Average			43.50	
1955 Average		53.37	53.37	
1956 Average		60.50	60.50	

#### AVERAGE ZINC POWDER PRICE

Cents pe	r lb, F.C	D.B. Mill	-100 Me	sh
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1950 Average											20.50 to 23.85
1951 Average											. 22.54 to 29.25
1952 Average											23.0 to 30.5
1953 Average											17.36 to 24.86
1954 Average											17.50 to 25.00
1955 Average											18.50 to 32.25
1956 Average										٠	. 18.75 to 32.50

#### IMPORTS OF IRON POWDER

Net	10	ns														
																3.1
																7.0
1951																12.8
1020																6.9
																9.8
1954																10.5
																8.87

#### COPPER POWDER SHIPMENTS

Net	Ton				
		Bearings and	Friction	Graphite Metal	Miscel-
	Total	Parts	Materials	Brushes	laneous
1946	7.380	5.900	560	330	590
1947	8.700	7.170	615	385	600
1948	8.580	6.560	675	575	770
1949	7.014	4.374	1,158	450	1.032
1950	13,109	9,488	1.271	957	1,393
1951	13.571	11,013	963	390	1,205
1952	8.979	6.731	1,081	262	905
1953	11.515	9.281	859	430	944
1954	9.675	7,450	770	510	945
1955	11.895	8.065	1,490	900	1,440
1956	10,706*	7,259°	1,341*	810*	1,306°

\* Estimate.

\* Estimate.

#### IRON POWDER, AVERAGE MONTHLY PRICES

Cents Per Pound, F.O.B. Mill Unless Otherwise Specified

	Swedish Sponge,	Domestic Sponge,	Electrolytic,	Electrolytic,	Hydrogen	Carbonyi,
	Riverton, N. J.,	98 + Pct Fe,	Annealed,	Unannealed,	Reduced,	5-10 Microns,
	Ocean Bags,	Carload Lots,	99.5+Pct Fe,	—325 Mesh	-300 Mesh	98 = 99.8 +
	—100 Mesh	—100 Mesh	—100 Mesh	99 + Pct Fe	98+Pct Fe	Pct Fe
1951 Aver. 1952 Aver. 1953 Aver. 1954 Aver. 1955 Aver. 1956 Aver.	7.4 to 9.0 8.57 to 9.79 11.5 11.25 10.37 8.50	12.65 to 16.16 15.5 to 17.0 16.98 16.35 9.5 9.5	40.45 43.1 44.0 40.73 38.5 36.5	51.48 56.2 80.00 56.48 58.2 57.0	63.0 to 80.0 63.0 to 80.0 63.0 to 80.0 63.0 to 80.0 55.0 to 85.0	80.64 to 146.0 83.0 to 148.0 83.0 to 148.0 83.0 to 148.0 86.0 to 155.0 86.0 to 155.0

#### U. S. PRODUCTION OF PRIMARY MAGNESIUM

Short Tons,	Excludes	Crysto	I Equ	ivalent	of Mg	Cont	ent of	Fire B	ombs in	1943,	1944	
Month	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956
January February March April May June	3.816 2.958 3.297 3.174 3.171 3.404	98 48 10	1,398 1,232 1,472 1,153 926 848	883 830 887 801 797 766	988 884 988 958 987 950	1,002 913 948 957 972 1,175	1,876 1,709 1,885 2,043 2,194 2,512	7.425 7,794 8,893 8,800 9,083 8,670	9,908 9,078 10,352 9,751 9,116 7,286	6,446 5,836 6,545 6,203 6,460 6,190 6,049	5,089 4,546 4,942 1,859 4,277 4,757 5,112	6,337 5,908 6,347 6,081 6,359 6,098 1,136
July . August September October November December	4,586 4,500 2,063 1,017 715 101	692 889 986 1,000 558 785	905 849 886 912 870 893	792 809 819 873 814 932	985 970 974 941 989 1,004	1,132 1,400 1,635 1,690 1,760 1,942	2,998 3,418 4,166 5,147 6,043 6,923	9,529 9,771 8,422 8,990 9,123 9,323	6,207 6,265 6,076 6,341 6,227 6,467	5,771 5,325 5,149 4,942 4,788	5,880 5,923 6,286 6,130 6,230	3,314 6,128 6,735 6,860°
Total	32 792	5.317	12 344	10 003	11.598	15 726	40.914	105.833	93.075	69.724	61 131	68,200

Producers' reports to WPB, Jan. 1942 to Aug. 1945, thereafter to Bureau of Mines and Magnesium Assn. \* Estimate.

#### SHIPMENTS OF IRON POWDER

Nonferrous market reports and price quotations are a weekly Iron Age feature. Review and Forecast, on p. 146 also reports on nonferrous metals.

Total Net Tons, Four Major Classes\*

	Total	Bearings and Parts	Friction Materials	Electronic & Magnetic Application	Miscel-
1945	1,950		11111	415	
1946	2,485	1.350	30		690
1947	3,115	1.560	30	600	845
1948	3.520	1.685	25	990	820
1949	3.235	1.748	14	935	540
1950	3.942	1.570	23	1.611	738
1951	3.651	2,150	1.5	900	600
1952	4.048	2,109	1.0	336	1.602
1953	6.255	3.457	14.4	1.599	1,189
1954	7.835	3.445	75.0	905	3.410
1955	20.724	9.990	99.5	1.097.5	9,537
1956	31,9621	7,830†	108.01	1,691	22,3301

\* Domestic. † Estimates.

#### PRIME WESTERN ZINC PRICE Cents Per Pound, at E. St. Louis

	1940	1941†	1946†	1947	1948	1949	1950		1951	1952	1953	1954	1955	1956
Jan.	6.03	7.65	8.85	11.005	11.69	18.18	9.48	Jan.	18.22	20.29	13.43	10.26	12.00	13.44
Feb	5.93	7.65	8.65	11,005	12.61	18.20	10.47	Feb.	18.22	20.29	12.31	9.88	12.00	13.50
Mar.	6.14	7.65	8.66	11.005	12.61	17.76	10.66	Mar.	18.22	20.29	11.86	10.16	12.00	13.50
Apr	6.14	7.65	8.65	11.005	12.61	14.76	11.41	Apr.	18.25	20.29	11.83	10.75	12.43	13.50
May.	6.20	7.65	8.65	11,005	12.64	12.58	12.71	May	18.25	20.33	11.83	10.79	12.50	13.50
June	6.63	7.65	8.65	11.005	12.65	10.27	15.49	June	18.25	18.57	11.83	11.46	12.75	13.50
July	6.54	7.65	8.69	11,005	13.09	10.06	15.72	July	18.25	15.83	11.67	11.50	13.00	13.50
Aug	6.79	7.65	8.69	11.005	15.65	10.70	15.72	Aug	18.26	14.88	11.53	11.50	13.90	13.50
Sept.	7.33	7.65	8.69	11,005	15,65	10.77	17.82	Sept.	18.29	14.88	10.68	11.98	13.40	13.50
Oct.	7.65	8.36	9.28	11.03	15.74	10.04	18.22	Oct.	20.22	14.08	10.50	12.00	13.50	13.50
Nov.	7.64	8.65	10.86	11.06	17.27	10.46	18.22	Nov.	20.29	13.33	10.50	12.00	13.50	13.50
Dec.	7.65	8.65	10.94	11.06	18.15	10.47	18.22	Dec.	20,29	13.33	10.50	12.00	13.50	13.50
Average	6.73	7.80	9.09	11.02	14.20	12.85	14.51	Average	18.75	17.03	11.54	11.19	12.79	13.49

† 1942-1945, incl.: 8.65.



# Pig Iron and Iron Ore



#### COMPOSITE PIG IRON PRICE

Average of THE IRON AGE quotations on basic pig iron at Valley furnaces and foundry iron at Chicago, Birmingham, Buffalo, Valley and Philadelphia, in gross tons.

						L. 3
	1936	1937	1938	1939	1940	1941*
Jan.	\$ '8.84	\$23.25	\$23.25	\$20.61	\$22.61	\$23.45
Feb.	18.84	20.50	23.25	20.61	22.61	23.45
Mar.	18.84	22.85	23.25	20.61	22.61	23.53
Apr.	18.84	23,25	23.25	20.61	22.61	23.61
May	18.84	23.25	23.25	20.61	22.61	23.61
June	18.84	23.25	22.98	20.61	22.61	23.61
July	18.84	23.25	19.61	20.61	22.61	23.61
Aug.	18.73	23.25	19.61	20.61	22.61	23.61
Sept.	18.73	23.25	19.82	21.61	22.61	23.61
Oct.	18.73	23.25	20.57	22.61	22.61	23.61
Nov.	18.98	23.25	20.61	22.61	22.61	23.61
Dec.	19.73	23.25	23.61	22.61	22.95	23.61
Average	18.90	22 74	21.67	21 19	22.64	23.58

	1945*	1946	1947	1948	1949	1950
Jan.	\$23.61	\$25.37	\$30,14	\$39.83	\$46,79	\$45.98
Feb.	24.11	25.37	30.15	40.27	46.74	46.38
Mar.	24.61	25.75	32.92	40.32	46.74	46.38
Apr	24.61	26.12	33.15	40.11	46.64	46.38
May	24.61	26.45	33.15	40.33	45.97	46.38
June	24.61	28.13	33.15	40.51	45.91	46.38
July	24.61	28.13	34.52	42.25	45.91	46.38
Aug.	24.61	28.13	36.84	44.34	45.91	46.56
Sept.	24.61	28.13	36.95	44.96	45.90	47.16
Oct	24.91	28.13	36.95	46.63	45.88	49.29
Nov.	25.37	28.13	37.04	48.84	45.88	49.69
Dec.	25.37	29.64	37.24	48.91	45.88	52.50
Average	24.81	27.29	34.35	42.94	46.18	47.85

	1951	1952	1953	1954	1955	1956
Jan	\$52.69	\$52.72	\$55.26	\$56.59	\$56.59	\$59.09
Feb.	52.69	52.72	55.26	56.59	56.59	59.09
Mar.	52.69	52.72	55.26	56.59	56.59	59.25
Apr	52.69	52.72	55.26	56.59	56.59	60.29
May	52,69	52.77	55.26	56.59	56.59	60.29
June	52.69	52.77	55.32	56.59	56.59	60,29
July	52.69	53.27	56.73	56.59	58.46	60.33
Aug.	52,69	55.26	56.76	56.59	59.09	63.02
Sept.	52.69	55.26	56.66	56.59	59.09	63.04
Oct	52.72	55.26	56.59	56.59	59.09	63.04
Nov.	52.72	55.26	56.59	56.59	59.09	63.04
Dec.	52.72	55.26	56.59	56.59	59.09	63.04
Average		53.83	55.96	56.59	57.78	61.15

#### PRODUCTION OF PIG IRON AND FERROALLOYS, Net Tons

				PIG II	IUN			
Vear	Basic	Bessemer	Low Phosphorus	Foundry	Malleable	Forge	All Other, Including Direct Castings	Total Pig Iron
1956	CO 404 000	9 430 364	000 000	0.204.049	0 604 400		002 022	76,100,000
	62,484,889	7,436,354	263.036	2,754,641	3,531,420		387,077	76,857,417
1954	47,023,175	5,652,503	211,893	2,273,032	2,629,662		202,283	57,965,548
1953	59.882,512	8,110,881	297,065	2,500,996	3.784,458		325.517	74,901,429
1952	47.511.189	7,445,715	307.478	2.670.210	3,120,168		258.178	61.312.938
1951	54,212,509	9.045.954	314.725	3,050,626	3,363,369		287.095	70.274.278
1950	49.880.440	8.090.608	335,418	2.806.247	3,181,043		293, 151	64.586.907
1949	40.905.356	7.059.416	301.520	2.503.912	2,409,436		232,922	53,412,562
1948	46,315,064	7.731.530	384.425	2.769.510	2.590.656		264.031	60.055.216
1947	44.804.743	7.182.207	331.118	2.953.405	2.874.752		182,687	58.328.912
1946	33.727.655	5,932,414	167.013	2.545.936	2,190,285		215.493	44,778,796
1945	39,866,982	8.255.513	314.063	2.248.887	2.350.076		187.648	53,223,169
1944	45,886,008	9.756.836	474.686	2.190.681	2,494,659		204.569	61.007.439
1943	45,374,662	10.258.788	538.832	2.059.501	2.393.241		185.646	60.810.670
1942	43 532 865	9 865 220	562 672	2 546 530	2 399 520		169 137	59 075 944

			-
Ferromang. and Spiegeleisen	Ferrosilicon and Silvery Pig Iron	All Other Ferroalloys	Total Ferroalloys
955,174	803.281	647,993	2,396,000
749,413	636,694	454.587	1,840,694
1.007.248	772,339	569,152	2,348,739
820,808 865,805	749,059 919,085	471,150 389,375	2.041.017
776.881	839,667	196,856	1,813,404
675,029	667,322	161,872	1,504,223
805,013 800,725	842,385 802,976	208,945 184,706	1,856,343
540.061	724,141	156,828	1,421,030
706,078	817,849	171,933	1,695,860
809,638 803,623	837,944 923,450	211,177	1.858.759
706 100	000 040	202,204	1,308,277

Source: American Iron and Steel Institute.

#### CANADIAN BLAST FURNACE PRODUCTION, Net Tons Including Ferroalloys

Year	Pig Iron	Ferroalloys	Total	Year	Pig Iron	Ferroalloys	Total	Vear	Pig Iron	Ferroalloys	Total
1933	254,592	33,737	288.329	1941	1,528,054	213,218	1,741,272	1949	2.154.352	211,603	2.365.955
1934	455.789	37.055	492,844	1942	1.975.015	213.636	2.188.651	1950	2.309.732	181,575	2.491.307
1935	678.302	61,182	740.484	1943	1.758.289	197,094	1.955.363	1951.	2.552.696	250.930	2.803.626
1936	759.618	87,679	847,297	1944	1.852.628	171.323	2.023.951	1952	2.682.065	232.036	2.914.101
1937	1.006,717	91.931	1,098,648	1945	1.777.958	186.97B	1.964.936	1953.	3.012.269	150.595	3,162,864
1938	789.710	59.720	849.430	1946	1,403,758	116,995	1.520.753	1954	2.213.433	109.833	2.323.266
1939	846,418	85.531	931,949	1947	1,969,847	149.832	2.119.679	1955	3,213,764	166.682	3.380.446
1940	1,309,161	151,661	1,460,822	1948	2,120,909	250,659	2,371,568	1956°	3,616,000	245,000	3.861.000

<sup>\*</sup> Estimated.

Source: Dominion Bureau of Statistics.

<sup>\*</sup> Including ferroalloys produced in electric furnaces.

<sup>†</sup> Iron Age estimate.

### PIG IRON

Prices: Foundry iron at Buffalo, Chicago, Granite City, Valley and Birmingham . . . basic iron Valley . . . Valley malleable.

#### CHICAGO FOUNDRY PIG IRON

Per Gross	Ton,	at F	urnace			
	1945	1946	1947	1948	1949	1950
Jan	\$24.00	\$25.75	\$30.50	\$38.75	\$46.50	\$46,50
Feb	24.50	25.75	30.50	39.00	46.50	46.50
Mar	25.00	26.13	33.00	39.00	46.50	46.50
Apr	25.00	26.50	33.00	39.00	46.50	46.50
May		26.50	33.00	39.00	46.50	46.50
June	25.00	28.50	33.00	39.00	46.50	46.50

Jan. Feb. Mar. Apr. May June 28.50 28.50 28.50 28.50 28.50 30.10 34.20 36.00 36.00 36.00 36.00 36.40 46.50 46.50 46.50 46.50 46.50 39.00 43.00 46.50 46.50 46.50 Average 25.02 27.64 34.80 1951 1952 1953 1954 1955 \$52.50 52.50 52.50 52.50 52.50 52.50 52.50 \$52.50 52.50 52.50 52.50 52.50 52.50 52.50 \$55.00 55.00 55.00 55.00 55.00 55.00 \$56.50 56.50 56.50 56.50 56.50 56.50 \$56.50 56.50 56.50 56.50 56.50 56.50 \$59.00 59.00 59.00 60.50 60.50 60.50 July Aug. Sept. Oct. 53.00 55.00 55.00 55.00 55.00 55.00 56.50 56.50 56.50 56.50 56.50 56.50 56.50 56.50 56.50 56.50 56.50 56.50

#### GRANITE CITY, ILL., PIG IRON

53.75 55.75 56.50 57.69 61.01

Average 52.50

59.00 59.00 59.00 59.00 59.00

Foundry,	Gross	Ton,	at Fu	rnace		
	1945	1946	1947	1948	1949	1950
Jan	\$24.00	\$25.75	\$30.50	\$39.25	\$48.40	\$48,40
Feb.	24.50	25.75	30.50	40.00	48.40	48.40
Mar	25.00	26.13	32.00	40.00	48.40	48.40
Apr	25.00	26.50	33.50	40.00	48.40	48.40
May		26.50	33.50	41.43	48.40	48,40
June	25.00	28.50	33.50	45.75	48.40	48.40
July .	25.00	28.50	34.60	45.75	48.40	48.40
Aug.		28.50	36.63	47.34	48.40	48.40
Sept.		28.50	37.00	48.40	48.40	48.40
Oct.	25.30	28.50	37.00	48.40	48.40	51.40
Nov.	25.75	28.50	37.00	48.40	48.40	51.40
Dec.	25.75	29.70	37.00	48.40	48.40	53.65
Average	25.02	27.44	34.39	44.42	48.40	49.34
	1951	1952	1953	1954	1955	1956
Jan.	\$54.40	\$54.40	\$56.90	\$58.40	\$58.40	\$60.90
Feb.	54.40	54.40	56.90	58.40	58.40	60.90
Mar	54.40	54.40	56.90	58.40	58.40	60.90
Apr	54.40	54.40	56.90	58.40	58.40	62.40
May		54.40	56.90	58.40	58.40	62.40
June	54.40	54,40	56.90	58.40	58.40	62.40
July	54.40	54.90	58.40	58.40	60.27	62.40
Aug.	54.40	56.90	58.40	58.40	60.90	64.90
Sept.		56.90	58.40	58.40	60.90	64.90
Oct.	54.40	56.90	58.40	58.40	60.90	64.90
Nov.		56.90	58.40	58.40	60.90	64.90
Dec.	54.40	56.90	58.40	58.40	60.90	64.90
Average	54.40	55.48	57.65	58.40	59.59	63 07

<sup>\*</sup> Price unchanged at \$24.00 from 1941 through 1944.

#### BUFFALO FOUNDRY PIG IRON

Per Gross	Ton,	at F	urnac	0		
	1945	1946	1947	1948	1949	1950
Jan	\$24.00 24.50	\$25.75	\$30.50	\$40.37 42.12	\$47.28 47.00	\$46.50 46.50
Mar	25.00	26.13	32.38	42.45	47.00	46.50
Apr.	25.00	26.50	33.00	41.49	46.75	46.50
May	25.00	26.50	33.00	41.37	46.50 46.50	46.50 46.50
June	25.00	28.50	33.00	41.44	46.30	46.50
July	25.00	28.50	34.20	42.08	46.50	46.50
Aug.	25.00	28.50	37.37	44.90	46.50	46.50
Sept	25.00	28.50	37.18	45.87	46.50	47.25
Oct.	25.30	28.50	37.00	47.12	46.50	49.50
Nov	25.75	28.50	37.75	47.50	46.50	49.50
Dec	25.75	30.10	38.00	47.50	46.50	52.50
Average	25.02	27.64	34.49	43.65	46.67	47.56
	1951	1952	1953	1954	1955	1956
Jan	\$52.50	\$52.50	\$55.00	\$56.50	\$56.50	\$59.00
Feb	52.50	52.50	55.00	56.50	56.50	59.00
Mar	52.50	52.50	55.00	56.50	56.50	59.00
Apr	52.50	52.50	55.00	56.50	56.50	60.50
May	52.50	52.50	55.00	56.50	56.50	60.50
June	52.50	52.50	55.00	56.50	56.50	60.50
July	52.50	53.00	56.50	56.50	58.37	60.50
Aug	52.50	55.00	56.50	56.50	59.00	62.00
Sent	52.50	55.00	56.50	56.50	59.00	63.00
Oct	52.50	55.00	56.50	56.50	59.00	63.00
Nov.	52.50	55.00	56.50	56.50	59.00	63 00
Dec.	52.50	55.00	56.50	56.50	59.00	63 00
Average	52.50	53.75	55.75	56.50	57.69	61 08

#### BIRMINGHAM PIG IRON PRICES

Foundry	Grade,	Per	Gross	Ton		
	1945	1946	1947	1943	1949	1950
Jan.	\$20.38	\$22.13	\$22.13	\$37.38	\$43.38	\$39.38
Feb.		22.13	26.88	37.38	43.38	42.38
Mar	21.38	22.51	29.13	37.38	43.38	42.38
Apr.	21.38	22.88	29.88	37.38	43.38	42.38
May	21.38	22.88	29.88	38.38	39.71	42.38
June	21.38	24.88	29.88	39.38	39.38	42.38
July	21.38	24.88	31.28	31.04	39.38	42.38
Aug.		24.88	34.13	43.38	39.38	42.38
Sept.	21.38	24.88	34.88	43.38	39.38	42.67
Oct.	21.68	24.88	34.88	43.38	39.38	45.88
Nov.	22.13	24.88	34.88	43.38	39.38	45.88
Dec.	22.13	26.88	34.60	43.38	39.38	48.88
Average	e 21.40	24.06	31.43	40.43	40.74	43.53
	1951	1952	1953	1954	1955	1956
Jan	\$48.88	\$48.88	\$51.38	\$52.88	\$52.88	\$55.00
Feb.	48.88	48.88	51.38	52.88	52.88	55.00
Mar	48.88	48.88	51.38	52.88	52.88	55.00
Apr.	48.88	48.88	51.38	52.88	52.88	55.00
May		48.88	51.38	52.88	52.88	55.00
June .	48.88	48.88	51.38	52.88	52.88	55.00
July	48.88	49.38	52.88	52.88	54.47	57.67
Aug.	48.88	51.38	52.88	52.88	55.00	58.65
Sept.	48.88	51.38	52.88	52.88	55.00	59.00
Oct.		51.38	52.88	52.88	55.00	59.00
Nov.	48.88	51.38	52.88	52.88	55.00	59.00
Dec.		51.38	52.88	52.88	55.00	59 00
Average	e 48.88	49.96	52.13	52.88	53.89	56.8€

<sup>†</sup> Price unchanged at \$20.38 from 1942 through 19

Average 52.50 53.75 56.75 56.50 57.57 61.17

#### MALLEABLE PIG IRON PRICES,

Average 23.04 25.02 27.48 34.36 42.13 47.58

101 01000 1	ion, Mah	oning,	Shend	ango	Valley							
1	940 1945	1946	1947	1948	1950		1951	1952	1953	1954	1955	1956
Feb. 23 Mar. 23 Apr. 23	3.00 \$24.00 3.00 24.50 3.00 25.00 3.00 25.00 3.00 25.00	\$25.75 25.75 26.13 26.50 26.50	\$30.50 30.50 33.50 33.50 33.50	\$39.50 39.50 39.50 39.50 39.50	\$46.50 46.50 46.50 46.50 46.50	Jan. Feb. Mar. Apr. May	52.50 52.50 52.50	\$52.50 52.50 52.50 52.50 52.50	\$55.00 55.00 55.00 55.00 55.00	\$56.50 56.50 56.50 56.50 56.50	\$56.50 56.50 56.50 56.50 56.50	\$59.00 59.00 59.00 60.50 60.50
June 23	3.00 25.00	28.50	33.50	39.50	46.50	June	52.50	52.50	55.00	56.50	56.50	60.50
Aug. 2: Sept. 2: Oct. 2: Nov. 2:	3.00 25.00 3.00 25.00 3.00 25.00 3.00 25.30 3.00 25.75 3.50 25.76	28.50 28.50 28.50 28.50 28.50 28.50	34.70 36.50 36.50 36.50 36.50	42.50 43.50 43.50 46.12 48.50	46.50 46.50 47.50 49.50 49.50	July Aug. Sept. Oct. Nov.	52.50 52.50 52.50 52.50 52.50 52.50	53.00 55.00 55.00 55.00 55.00	56.50 56.50 56.50 56.50	56.50 56.50 56.50 56.50 56.50	56.87 59.00 59.00 59.00 59.00	60.50 63.00 63.00 63.00

Price unchanged at \$24.00 from 1941 through 1944. † Price unchanged at \$46.50 through 1949.

#### FOUNDRY PIG IRON PRICES

Mahoning	, She	nango	Valle	y. Per	Gros	s Ton
	1940°	1945	1946	1947	1948	1950
Jan.	\$23.00	\$24.00	\$25,758	\$30.50	\$39.37	\$46.50
Feb.	23.00	24.50	25.75	30.50	39.50	46.50
Mar.	23.00	25.00	26.13	33.50	39.50	46.50
Apr.	23.00	25.00	26.50	33.50	39.50	46.50
May		25.00	26.50	33.50	39.50	48.50
June .	23.00	25.00	28.50	33.50	39.50	46.50
July	23.00	25.00	28.50	34.70	42.50	46.50
Aug.	23.00	25.00	28.50	36.50	43.50	46.50
Sept. Oct.	23.00	25.00	28.50	36.50	43.50	47.50
Oct.	23.00	25.30	28.50	36.50	46.12	49.50
Nov.	23.00	25.75	28.50	36.50	46.50	49.50
Dec.	23.40	25.75	30.10	36.70	46.50	52.12
Average	23.03	25.02	27.64	34.36	42.12	47.55
	1951	1952	1953	1954	1955	1956
Jan	\$52.50	\$52.50	\$55.00	\$56.50	\$56.50	\$59.00
Feb.	52.50	52.50	55.00	56.50	56.50	59.00
Mar.	52.50	52.50	55.00	56.50	56.50	59.00
Apr.	52.50	52.50	55.00	56.00	56.50	60.50
May.	52.50	52.50	55.00	56.50	56.50	60.50
June	52.50	52.50	55.00	56.50	56.50	60.50
July	52.50	53.00	56.50	56.50	58.37	60.50
Aug.	52.50	55.00	56.50	56.50	59.00	63.00
Sept.	52.50	55.00	56.50	56.50	59.00	63.00
Oct.	52.50	55.00	56.50	56.50	59.00	63.00
Nov.	52.50	55.00	56.50	56.50	59.00	63 00
Dec	52.50	55.00	56.50	56.50	59.00	63 00
Average	52.50	53.75	55.75	56.50	57.69	61.17

<sup>\*</sup> Price unchanged at \$24.00 from 1941 through 1944. † Price unchanged at \$46.50 through 1949.

#### BASIC PIG IRON, VALLEY

Mahoning.	Shananaa	Valley	Gane	Ton

Manoning				**		
	1940	1945	1946	1947	1948	1950
Jan.	\$22.50	\$23.50	\$25.25	\$30.00	\$38.87	\$46.00
Feb.	22.50	24.00	25.25	30.00	39.00	46.00
Mar	22.50	24.50	25.63	33.00	39.00	46.00
Apr.	22.50	24.50	26.00	33.00	39.00	46.00
May	22.50	24.50	26.00	33.00	39.00	46.00
June	22.50	24.50	28.00	33.00	39.00	46.00
July	22.50	24.50	28.00	34.20	42.00	46.00
Aug.	22.50	24.50	28.00	36.00	43.00	48.00
Sept.	22.50	24.50	28.00	36.00	43.00	46.75
Oct.	22.50	24.80	28.00	36.00	45.62	49.00
Nov.	22.50	25.25	28.00	36.00	46.00	49.00
Dec.	22.90	25.25	29.60	36.20	46.00	51.62
Average	22.53	24.52	27.14	34.78	41.62	47.03
	1951	1952	1953	1954	1955	1956
Jan.	\$52.00	\$52.00	\$54.50	\$56.00	\$56.00	\$58.50
Feb.	52.00	52.00	54.50	56.00	56.00	58.50
Mar.	52.00	52.00	54.50	56.00	56.00	58.50
Apr.	52.00	52.00	54.50	56.00	56.00	60.00
May	52.00	52.00	54.50	56.00	56.00	60.00
June	52.00	52.00	54.50	56.00	56.00	60.00
July	52.00	52.50	56.00	56.00	57.87	80.00
Aug.		54.50	56.00	56.00	58.50	62.50
Sept.		54.50	56.00	56.00	58.50	62.50
Oct.	52.00	54.50	56.00	56.00	58.50	62.50
Nev.		54.50	56.00	56.00	58.50	62.50
Dec.	52.00	54.50	56.00	56.00	58,50	62.50
Average	52.00	53.08	55.25	56.00	57.19	60 67

<sup>\*</sup> Price unchanged at \$23.50 from 1941 through 1944 † Price unchanged at \$46.00 through 1949.

The business forecast for '57 plus a rundown on metalworking's growing markets are included in a special section starting on p. 146. Automotive review and the '57 outlook start on 182. For the machine tool outlook for 1957 see p. 193.

### IRON ORE

Prices: Lake Superior ore, foundry and furnace coke . . . Iron ore analyses, ore shipments and prices for various grades.

#### LAKE SUPERIOR IRON ORES

#### Avge. Analyses, Combined Ranges, Grades

		An	alyses, P	ct						
	Iron,				Mois-					
Year	Natural	Phos.	Silica	Mans.	ture					
1955	50.63	0.99	10.11	0.72	10.81					
1954	50.86	0.95	10.22	0.70	10.47					
1953	50.39	0.90	10.25	0.75	10.90					
1952	50.49	0.111	10.05	0.77	10.78					
1951	50.25	0.090	9.87	0.77	11.22					
1950	50.38	0.092	9.85	0.77	11.11					
1949	50.39	0.096	9.72	0.78	11.12					
1948	50.49	0.093	9.30	0.76	11.35					
1947	50.91	0.093	9.09	0.75	11.28					
1946	51.32	0.087	8.63	0.74	11.22					
1945	51.69	0.089	8.52	0.72	10.96					
1944	51.72	0.088	8.42	0.74	11.02					
1943	51.58	0.091	8.32	0.82	11.06					
1942	51.65	0.089	8.21	0.79	10.98					
1941	51.83	0.085	8.18	0.78	11.01					
1940	52.09	0.085	8.00	0.77	10.93					
1939	51.75	0.085	8.27	0.76	10.73					

Source: Lake Superior Iron Ore Assn.

#### SHIPMENTS OF IRON ORE

Lake	Superior	Shipments,	Gross	lons	
1938				19.353.000	
1939				44.984.000	
1940				63.308,000	
1941				79,941,000	
1942				92,070,000	
1943				85,116,000	
1944				81.039.000	
1945				75,207,000	
1946				58.975,000	
1947				77,210,278	
1948				82,655,757	
1949				69.556.269	
1950				78.205.592	
1951				89,092,012	
1952				74,910,798	
1953				95.844.449	
1954				60,793,697	

\* Estimate. Source: Lake Superior Iron Ore Assn.

MESABI NON-BESSEMER

56

#### U. S. IRON ORE CONSUMPTION

In Long Tons	
1946 1947	72,174,844 96,115,549
1948	
1949	
1950	106,610,273
1951	114,837,112
1952	
1953	122,124,861
1954	96,800,000
1955	114,989,933
1956*	123,000,000

\* Estimate by The Iron Age. Source: U. S. Bureau of Mines.

#### LAKE SUPERIOR IRON ORE PRICES

Per	Gross	Ton	at	Lower	Lake	Ports
1 01	01000	1011	901	PO.461	COKO	1 0110

BESSEMER ORES	Guar	rantee	p	rice	NON-BESSEMER	Guar-		Price	
	Iron Natural	Phos- phorus Dry	Old Range	Mesabi		Iron	Old		High Phos-
1937 to Apr. 15, 1940	51.50	0.045	5.25	5.10		Natural	Range	Mesabi	phorus
1940 Apr. 16 on		0.045	4.75	4.80	1937 to Apr. 15, 1940	51.60	5.10	4.95	4.85
1941 through 1944		0.045	4.75	4.60	1940-Apr. 16 on	51.50	4.60	4.45	4.35
	51.50	0.045	4.95	4.70	1941 through 1944	51.50	4.60	4.45	4.35
1946 June 24 to Dec. 31		0.045	5.45	5.20	1945 to June 24, 1946		4.80	4.55	4.55
1947 to Apr. 1, 1948	51.50	0.045	5.95	5.70	1946 June 24 to Dec. 31		6.30	5.05	5.05
1948 Apr. 1 on		0.045	6.60	6.35	1947 to Apr. 1, 1948		5.80	5.55	5.55
1949	51.50	0.045	7.60	7.35	1948-Apr. 1 on	51.50	6.45	6.20	8.20
1950 Feb. 1 to Dec. 1	51.50	0.045	8.10	7.85	1949	51.50	7.45	7.20	7.20
1950-Dec. 1 on	51.50	0.045	8.70	8.45	1950-Feb. 1 to Dec. 1	51.50	7.95	7.70	7.70
1951	51.50	0.045	8.70	8.45	1950-Dec. 1 on		8.55	8.30	8.30
1952 to July 25		0.045	8.70	8.45	1951		8.55	8.30	8.30
1952 July 26 on	51.50	0.045	9.45	9.20	1952 to July 25	51.50	8.55	8.30	8.30
1953 to June 30	51.50	0.045	10.10	9.85	1952-July 26 on	51.50	9.30	9.05	9.05
1953 July 1 on	51.50	0.045	10.30	10.05	1953 to June 30	51.50	9.95	9.70	9.70
1954	51.50	0.045	10.30	10.05	1953-July 1 on	51.50	10.15	9.90	9.90
1955	51.50	0.045	10.40	10.25	1954	51.50	10.15	9.90	9.90
1956	51.50	0.045	11.25	11.00	1955	51.50	10.25	10.10	10.00
					1956	51.50	11.10	10.85	10.85

#### CONNELLSVILLE FOUNDRY COKE

Net Ton at Oven, Monthly Review	
	ú

	1945	1946	1947	1948	1949	1950
Jan.	\$8.25	\$9.00	\$8.50	\$14.00	\$16.94	\$15.75
Feb.	8.25	9.00	9.35	14.00	16.75	15.75
Mar	8.25	9.00	10.28	14.00	18.50	16.25
Apr.		9.00	10.65	14.00	16.50	15.25
May	8.47	9.00	11.25	14.00	16.38	16.25
June	9.00	9.00	11.25	16.00	16.25	16.25
July	9.00	9.68	12.75	16.50	16.13	16.25
Aug.		8.50	13.75	17.00	15.75	16.25
Sept	9.00	8.50	13.75	17.00	15.75	16.25
Oct.	9.00	8.50	13.94	17.00	15.75	16.75
Nov.	9.00	8.50	14.00	17.00	15.75	16.75
Dec.	9.00	8.50	14.00	17.00	15.75	17.12
Average	8.71	8.85	11.96	15.62	16.18	16.32
	1951	1952	1953	1954	1955	1956
Jan.	\$17.25	\$17.75	\$17.75	\$16.75	\$16.75	\$16.25
Feb.	17.25	17.75	17.75	16.75	16.75	16.25
Mar	17.50	17.75	17.63	16.75	16.75	18.25
Apr.	17.75	17.75	17.25	16.75	16.75	17.50
May	17.75	17.75	17.25	16.75	16.35	17.50
June	17.75	17.75	17.25	16.75	16.25	17.50
July Aug.	17.75	17.75	17.25	16.75	16.25	17.50
Aug.	17.75	17.75	17.25	16.75	16.25	17.50
Sept	17.75	17.75	16.95	16.75	16.25	17.50
Oct.	17.75	17.75	16.75	16.75	18.25	17.50
Nov.	17.75	17.75	16.75	16.75	16.25	18.25
Dec.	17.75	17.75	16.75	16.75	16.25	18.25
Average	17.65	17.75	17.22	16.75	16.42	17.31

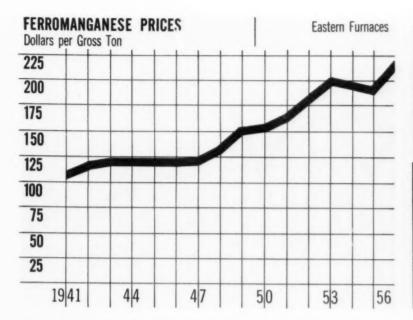
#### IRON ORE Dollars per Gross Ton



#### CONNELLSVILLE FURNACE COKE

Net Ton at Oven, Monthly Revi	ew

	1945	1946	1947	1948	1949	1950
Jan.	\$7.00	\$7.50	\$8.75	\$12.50	\$16.56	\$14.00
Feb.	7.00	7.50	8.88	12.50	15.25	14.00
Mar.	7.00	7.50	9.00	12.50	14.50	14.13
Apr.	7.00	7.50	9.60	12.50	14.50	14.25
May.	7.15	7.50	10.50	12.50	14.38	14.25
June	7.50	7.50	10.50	12.70	14.25	14.25
July	7.50	8.50	11.40	13.68	14.25	14.25
Aug.	7.50	8.75	12.00	14.75	14.25	14.25
Sept.	7.50	8.75	12.00	15.00	14.25	14.28
Oct. Nov.	7.50	8.75	12.38	15.00	14.25	14.25
Nov.	7.50	8.75	12.50	15.00	14.20	
Dec.	7.50	8.75	12.50	15.00	14.00	14.25
Average	7.30	8.10	10.83	13.63	14.58	14.2
	1951	1952	1953	1954	1955	1956
Jan.	\$14.25	\$14.75	\$14.75	\$14.38	\$14.38	\$14.25
Feb.			14.75	14.38	14.38	14.25
Mar.	14.50	14.75	14.75	14.38	14.38	14.25
Apr.	14.75	14.75	14.75	14.38	13.34	14.50
May		14.75				
June	14.75	14.75	14.75	14.38	13.25	14.5
July	14.75	14.75	14.75	14.38	13.25	14.50
Aug.		14.75		14.38		
Sept.	14.75	14.75	14.53	14.38	13.25	14.63
Oct.	14.75		14.38			14.63
Nov.	14.75					
Dec.	14.75	14.75	14.38	14.38	14.25	15 50
Average	14.65	14.75	14.64	14.38	13.69	14 6



# Ferroalloys Furnace Bricks

#### FERROMANGANESE

Eastern Producers, Carloads, Cents Per Lb

10.25 10.25 10.25 10.65
10.25 10.65
10.65
10.75
10.75
10.75
10.75
11.25
11.75
11.75
12.00
10.95

† Seaboard price prior to Oct. 7, 1948. 2 Starting June, 1953, prices reflect new standard of 74 to 76 pct Mn. Prices prior to that converted from older gross ton pricing method and were based on standard of 78-82 pct Mn. \*Price unchanged at 5.36; through 1941. \*\* Price unchanged at 6.03; from 1943 through 1946.

Palmerton	, Pa.,	Carl	oads,	Gross	Ton	
	1951	1952	1953	1954	1955	1956
Jan	\$75.00	\$75.00	\$85.00	\$86,00	\$86.00	\$91.50
Feb.	75.00	75.00	85.00	88.00	86,00	91.50
Mar	75.00	75.00	85.00	86.00	88.00	91.50
Apr	75.00	75.00	H5.00	86.00	86.00	94.00
May	75.00	75.00	85.00	86.00	86.00	94.00
June	75.00	75.00	86.00	86.00	86.00	94.00
July	75.00	75.00	86.00	86.00	88.00	94.00
Aug.	75.00	82.50	86.00	86.00	86.00	96.00
Sept.	75.00	85.00	86.00	86.00	88.00	96.00
Oct.	75.00	85.00	86.00	86.00	87.50	99.50
Nov.	75.00	85.00	86.00	86,00	88.00	99.50
Dec	75.00	85.00	88.00	86.00	88.00	99.50
Average		20 66	95 59	96.00	96.48	95.08

SPIEGELEISEN, 19 TO 21 PCT.

#### 50 PCT FERROSILICON

Cents per lb contained Si, Carloads,

Delivered						
	1951	1952	1953	1954	1955	1956
Jan	12.40	12.40	12.40	12.40	12.00	12.75
Feb	12.40	12.40	12.40	12.40	12.00	12.75
Mar	12.40	12,40	12.40	12.40	12.00	12.75
Apr	12.40	12.40	12.40	10.80	11.00	12.75
May	12.40	12.40	12.40	10.80	11.00	12.75
June	12.40	12.40	12.40	10.80	11.00	12.75
July	12.40	12.40	12.40	10.80	11.00	12.75
Aug	12.40	12.40	12.40	10.80	11.00	12.75
Sept	12.40	12.40	12.40	11.52	11.00	13.15
Oct	12.40	12.40	12.40	12.00	11.75	13.50
Nov	12.40	12.40	12.40	12.00	11.75	13.50
Dec	12.40	12.40	12.40	12.00	11.78	13.90
Average	12.40	12.40	12.40	11.56	11.43	12.00
		F.o.b. sh	ippling p	aint afte	or Oct. 1	1955

#### CHEM, BONDED MAGNESITE BRICK

F.o.b. Baltimore, Dollars per Net Ton

	1950	1951	1952	1953	1954	1955	1956	
Jan	\$80.00	\$93.00	\$93.00	\$97.50	\$97.50	97.50	\$102.00	
Feb	80.00	93.00	93.00	97.50	97.50	97.50	102.00	
Mar		93.00	93.00	97.50	97.50	97.50	102.00	
Apr		93.00	93.00	97.50	97.50	97.50	102.00	
May	80.00	93.00	93.00	97.50	97.50	97.50	102.00	
June		93.00	93.00	97.50	97.50	97.50	102.00	
July	80.00	93.00	93.00	97.50	97.50	97.50	102,00	
Aug		93.00	93.00	97.50	97.50	97.50	109.00	
Sept	83.00	93.00	93.00	97.50	97.50	97.50	109.00	
Oct		93.00	97.50	97.50	97.50	97.50	109.00	
Nov	88.00	93.00	97.50	97.50	97.50	102.00	109.00	
Dec	88.00	93.00	97.50	97.50	97.50	102.00	109.00	
Average	82.08	93.00	94.13	97.50	97.50	98.59	104.92	

#### BURNED MAGNESITE BRICK

F.o.b. Baltimore, Dollars per Net Ton

	1950	1951	1952	1953	1954	1955	1956
Jan. 1	91.00	\$104.00	\$104,00	\$109.00	\$109.00	\$109.00	\$114.00
Feb.	91.00	104.00	104.00	109.00	109.00	109.00	114.00
Mac.	91.00	104.00	104.00	109.00	109.00	109.00	114.00
Apr.	91,00	104.00	104.00	109.00	109.00	109.00	114.00
May	W1.00	104.00	104.00	109.00	109.00	109.00	114.00
June	91.00	104.00	104.00	109.00	109.00	109.00	114.00
July	91.00	194.00	104.00	109.00	109.00	109.00	114.00
		104.00	104.00	109.00	109.00	109.00	121.00
Sept.	94.00	104.00	104.00	109.00	109.00	109.00	121.00
Oct.	97.00	104.00	109.00	109.00	109.00	109.00	121.00
Nov.	99.00	104.00	109.00	109.00	109.00	114.00	121.00
Dec.	99.00	104.00	109.00	109.00	109.00	114.00	121.00
Avg.	93.28	104.00	105.25	109.00	109.00	109.83	116.92

#### CHEM, BONDED CHROME BRICK

F.o.b. Baltimore, Dollars per Net Ton

	1950	1951	1952	1953	1954	1955	1956
Jan	\$69.00	\$82.00	\$82.00	\$86.00	\$86.00	\$86.00	\$91.00
Feb	69.00	82.00	82.00	86.00	88.00	86.00	91.00
Mar		82.00	82.00	86,00	88.00	86.00	91.00
Apr		82.00	82.00	86.00	86.00	86.00	91.00
May		82.00	86.00	86.00	86.00	86.00	91.00
June		82.00	86.00	86.00	86.00	86.00	91.00
July	69.00	82.00	82.00	86.00	86.00	86.00	91.00
Aug.	71.40	82.00	82.00	86.00	88.00	86.00	98.00
Sept	72.00	82.00	82.00	86.00	86.00	86.00	98.00
Oct.		82.00	86.00	86.00	88.00	86.00	98.00
Nov		82.00	86,00	86.00	86.00	91.00	98 00
Dec	77.00	82.00	86.00	86.00	86.00	91.00	98.00
Average	71.28	82.00	83.00	86.00	86.00	86.83	93.92

#### SILICA BRICK STANDARD GRADE

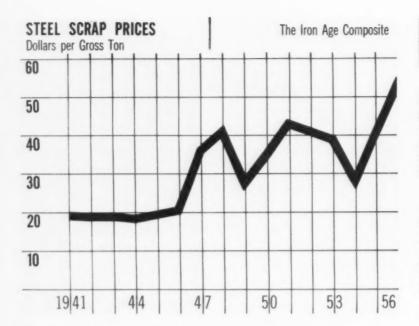
Mt. Union, Pa., Ensley, Ala., Carloads per

1000 0	ICK, F	.0.0.	piant			
	1951	1952	1953	1954	1955	1956
Jan	\$94.60	\$94,60	\$99.30	\$115.00	\$120,00	\$128.00
Feb	94.60	94.60	99.30	115.00	120.00	128.00
Mar	94.60	94,50	99.30	115.00	120.00	128.00
Apr	94.60	94.60	99.30	115.00	120.00	128.00
May	94.60	94.60	99.30	115.00	120.00	128.00
June	94.60	94.60	99.30	115.00	120.00	128.00
July	94.60	94,60	99.30	115.00	124.00	128.00
Aug	94.60	94,60	99.30	115.00	128.00	140.00
Sept	94.60	94.60	108.72	119.00	128.00	140.00
Oct	94.60	99.30	115.00	120.00	128.00	140.00
Nov	94.60	99.30	115.00	120.00	128.00	140 00
Dec	94.60	99.30	115.00	120.00	128.00	149.00
Average	94.60	95.78	103.01	116 58	193.86	133.00

#### FIRST QUALITY FIRE CLAY BRICK

Pa.,\* Ky., Mo., Ill., Md., Ohio, F.o.b. Plant\*\*

	1950	1951	1952	1953	1954	1955	1956
Jan.	\$86,00	\$94.60	\$94,601	99,30	\$109.00	\$114.00	\$122.00
Feb.	86.00	94.60	94.60	99.30	109.00	114.00	122.00
Mar.	86.00	94.60	94.60	99.30	109.00	114.00	122.00
Apr.	88.00	94,60	94.60	99,30	109.00	114.00	122.00
May	86.00	94,60	94.60	99.30	109.00	114.00	122.00
June	86.00	94.60	94.60	99.30	109.00	114.00	122.00
July	86.00	94.60	94.60	99.30	109.00	118.00	122.00
Aug.	86.00	94.60	94.60	99.30	109.00	122.00	128.00
Sept.	86.00	94.60	94.60	105.12	113.00	122.00	128.00
Oct.	91.16	94.60	99.30	109.00	114.00	122.00	128.00
Nov.	94.60	94.60	99.30	109.00	114.00	122.00	128 00
Dec.	94,60	94,60	99.30	109.00	114.00	122.00	126.00
Avg.	88.83	94,60		102.21	110.58		124 50
-						fter Ma	y, 1949.
		" Carl	oads per	1000	brick.		



Average of Iron Age Scrap Prices. Pittsburgh, Chicago, Philadelphia Per Gross Ton

	1945	1946	1947	1948	1949	1950
Jan.	\$19.17	\$19.17	\$31.00	\$40.81	\$41.36	\$26.58
Feb.	19.17	19.17	33.31	40.35	33.21	27.25
Mar	19.17	19.17	38.65	40.00	35.43	28.05
Apr.	19.17	19.17	33.85	40.31	23.86	29.04
May	19.17	19.17	29.81	40.60	22.67	33,40
June	19.17	19.17	32.79	40.66	20.78	39.29
July	19.17	19.17	37.95	41.60	19.33	37.25
Aug.	19.17	19.17	39.46	43.16	20.85	39.85
Sept.		19.17	37.77	43.16	25.67	40.69
Oct.	19.17	19.17	40.50	43.16	26.40	40.67
Nov	19.17	23.34	41.21	43.04	29.98	40.98
Dec.		28.23	40.00	43.00	27.18	44.02
Average	19.15	20.27	36.36	41.65	27.56	34.75
	1951	1952	1953	1954	1955	1956
Jan.	\$46.15	\$42.00	\$42.00	\$28.67	\$34.62	\$52.33
Feb.	44.19	42.00	42.92	25.92	38.16	48.75
Mar	43.00	42.00	44.18	23.83	37.27	49.43
Apr.	43.00	42.00	41.75	25.38	36.50	54.88
May	43.00	42.00	38.59	27.79	34.48	51.17
June		41.37	40.97	27.88	34.96	45.08
July	43.00	40.10	44.60	26.87	39.50	46,42
Aug.		42.00	43.46	28.33	43.96	56.10
Sept		42.00	36.53	29.71	44.25	58.58
Oct.		42.00	32.67	32.83	44.75	56.80
Nov.		42.00	35.21	33.40	45.47	61.67
Dec		42.00	31.33	32.48	50.42	63.33
Average	43.15	41.79	39.52	28.59	40.19	*53.70
Estimate	-					

#### CHICAGO HEAVY MELTING SCRAP

#### PHILADELPHIA HEAVY MELTING

#### PITTSBURGH HEAVY MELTING

Prices of	No. I	Scrap	, Per	Gross	Ton	
	1945	1946	1947	1948	1949	1950
Jan.		\$18.75	\$29.75	\$39.56	\$40.06	\$26.70
Feb.	18.75	18.75	31.63	39.12	35.63	27.50
Mar.	18.75	18.75	36.69	38.95	33.70	28.25
Apr.	18.75	18.75	33.05	39.18	23.63	28.75
May	18.75	18.75	29.38	39.25	23.00	33.75
June	18.75	18.75	30.88	39.25	20.85	38.79
July	18.75	18.75	36.97	40.81	19.75	37.25
Aug.	18.75	18.75	39.88	41.75	22.00	39.15
Sept.	18.75	18.75	38.75	41.75	26.30	39.8
Oct.	18.75	18.75	40.50	41.75	25.50	39.7
Nov.	18.75	23.13	39.13	41.75	30.30	39.7
Dec.	18.75	27.25	38.90	41.75	26.75	43.4
Average	18.75	19.87	35.45	40.49	27.29	35.3
	1951	1952	1953	1954	1955	195
Jan.	\$44.63	\$41.50	\$41.50	\$28.13	\$34.50	\$50.1
Feb.	43.02	41.50		25.50	34.00	46.6
Mar.	42.50 1	41.50	43.50	24.50	34.90	48.0
Anr.	42.50	41.50		28.13	35.50	54.0
May	42.50	41,50		30.38	32.90	50.5
June	42.50	40.75	39.30	31.40	33.25	44.0
July	42.50	39.30	43.38	28.88	38 00	44.5
Aug.	42.50	41.50	42.25	29.50	40.90	55.5
Sept	42.50	41.50	34.40	30.00	41.75	59.0
Oct.	42.50	41.50	31.00	33.75	43.25	56.9
Nov.	41.50	41.50		33.30	43.70	62.5
Dec.	41.50	41.50	31.00	33.00	49.13	*64.0
Average	42.75	41.25	38.24	29.71	38.48	-52.9

	1945	1946	1012	1948	1949	1950
			1947			
		\$18.75	\$31.00	\$42.50	\$42.75	\$23.10
eh.	18.75	18.75	33.38	41.50	39.75	23.00
Vlar.	18.75	18.75	39.38	40.80	35.10	23.85
Apr.	18.75	18.75	33.10	41.50	23.00	25.39
May	18.40	18.75	29.69	42.31	22.00	28.70
lune _	18.25	18.75	33.63	42.50	19.50	34.63
luly	18.75	18.75	39.45	43.12	17.50	32.81
Aug.	18.75	18.75	33.50	45.00	18.31	36.50
Sept.	18.75	18.75	36.80	45.00	23.35	38.50
Oct.	18.75	18.75	40.25	45.00	24.25	38.50
Nov.	18.75	22.94	42.63	44.75	24.50	39.44
Dec.	18.75	28.00	41.10	44.50	24.25	42.81
Average	18.68	19.87	36.50	43.20	26.19	32.27
	1951	1952	1953	1954	1955	1956
Jan. :	\$46.70	\$41.50	\$41.50	\$27.63	\$32.87	\$54.10
Feh.	43.75	41.50		25.00	37.00	50.63
Mar		41.50		22.10	38.40	50.40
Apr.	42.50	41.50	42.75	21.50	37.00	54.63
May	42.50	41.50	40.50	22.75	35.60	53.30
June	42.50	40.50	41.50	22.75	38.50	46.75
July	42.50		43.69	23.25	40.50	48.25
Aug.	42.50			26.00	45.50	55.80
Sept.	42.50	41.50		28.13	45.70	58.38
Oct.	42.101	41.50	31.50	30.75	46.50	56.80
Nov.	41.50	41.50		32.70	47.10	59.25
Dec.	41.50	41.50	29.90	31.38	51.00	62.00
Average	42.75	41.35	39.33	26.16	41.31	*54.19

Prices of	No. I	Scra	p. Per	Gros	s Ton	
	1945	1946	1947	1948	1949	1950
Jan.	\$20.00	\$20.00	\$32.25	\$40.37	\$41.25	\$29.95
Feb.	20.00	20.00	34.94	40.43	39.25	31.25
Mar	20.00	20.00	39.85	40.25	36.30	32.13
Apr.	20.00	20.00	35.40	40.25	24.94	33.00
May	20.00	20.00	30.38	40.25	23.00	37.75
June	20.00	20.00	33.88	40.25	22.00	44.50
July	20.00	20.00	38.45	40.87	20.75	41.50
Aug	20.00	20.00	40.00	42.75	21.94	43.90
Sept.	20.00	20.00	37.75	42.75	27.35	43.75
Oct.	20.00	20.00	40.75	42.75	29.44	43.75
Nov.	20.00	23.94	41.88	42.75	31.95	43.75
Dec.	20.00	29.00	40.00	42.75	30.75	45.57
Average	20.00	21.08	37.13	41.36	29.08	39.16
	1951	1952	1953	1954	1955	1956
Jan.	\$47.13	\$43.00	\$43.00	\$30.25	\$36.50	\$52.50
Feb.		43.00	43.75	27.25	37.50	49.00
Mar.	44.001			24.90	38.50	49.90
Apr.	44.001	43.00	42.63	26.50	37.00	56.00
May	44.001	43.00		30.25	34.70	49.70
June .	44.00	42.90	42.10	29.50	35.25	44.50
July	44.00	40.45	46.75	28.50	40.00	46.50
Aug.	44.00	43.00		29.50	45.00	57.00
Sept.	44.00			31.00	44.50	58.38
Oct.	43.00	43.00		34.00	44.50	56.70
Nov.	43.00	43.00		34.20	45.80	63.25
Dec.	43.00	43.00	33.10	33.00	51.13	*64.00
Average	44.21	42.78	40.99	29.90	40.87	153.95
OPS basin	g point	price ce	iling.	*Estima	ate	

No. 1 Scrap Delivered Per Gross Ton

CUPOLA CAST AT CINCINNATI

1951† 1952† 1953† 1954 1955 1956 

38.50 38.50 38.50 39.50 39.50 39.50

No. 1 Scrap Delivered, Per Gross Ton

Jan. Feb. Mar. Apr. May June

July Aug. Sept. Oct. Nov. Dec.

				0.00		
	1941*	1946	1947	1948	1949	1950
Jan	\$18.88	\$20.00	\$43.38	\$68.00	\$57.25	\$38.50
Feb.	19.25	20.00	44.56	65.25	46.00	39.00
Mar.	20.75	20.00	46.00	68.50	41.20	39.75
Apr.	22.33;	20.00	42.70	73.12	29.63	41.50
May	21.40	20.00	38.00	72.50	27.90	45.70
June	20.00	20.00	41.81	69.90	28.69	47.25
July	20,00	20.00	46.00	71.50	30.75	45.50
Aug.	20.00	20.00	49.38	74.30	39.30	49.10
Sept.	20.00	22.50	49.50	71.25	42.25	50.25
Oct.	20.00	25.00	51.00	69.87	41.25	52.80
Nov.	20.00	32.28	52.75	72.20	32.88	60.38
Dec.	20.00	41.05	60.30	69.50	39.85	*64.50
Aver	age 20.21	23.40	47.12	70.48	39.00	47.85

	1951	1952	1953	1954	1955	1956
Jan.	\$63.00°	\$52.00°	\$46.63	\$35.75	\$44.75	\$55.00
Feb.	52.00°	52.00°	46.50	36.20	44.87	51.25
Mar.	52.00°	46.63 1	47.20	36.20	46.00	53.25
Apr.	52.00°	43.45	45.63	39.38	47.25	57.25
May	52.00°	43.001		41.25	45.80	53.30
June	52.00°	41.231	43.30	40.80	46.37	48.50
July	52.00*	39.101	45.63	39.50	49.12	49.30
Aug.	52.00°	44.901	45.25	39.50	52.50	59.50
Sept	52.00°	45.50	38.20	41.25	52.75	59.63
Oct.		45.90	36.75	43.25	53.25	57.10
Nov.	52.00°	45.19	38.50	42.50	53.70	58 00
Dec.	52,00°	43.30	36.80	43.63	55,50	*58.50
Average	52.92	45.18	42.73	39.74	49.32	*55.05

nmission to put prices on F.o.b. basis for comparison

Changed from net ton bases April 30, 1941.
Price unchanged at \$20.00 from 1942 through 1945.
Celling prices do not include delivery costs.
Delivered. Nomhal 33 per ten deducted for shipping.

	1951	1952	1953	1954	1955	1956	
Jan.	\$63.00°	\$52.00°	\$46.63	\$35.75	\$44.75	\$55.00	
Feb.	52.00*			36.20	44.87	51.25	
Mar.	52.00°	46.63 1	47.20	36.20	46.00	53.25	
Apr.	52.00°	43.45	45.63	39.38	47.25	57.25	
May	52.00°	43.001	42.38	41.25	45.80	53.30	
lune	52.00*	41.231	43.30	40.80	46.37	48.50	
July	52.00*	39.10+	45.63	39.50	49.12	49.30	
Aug.	52.00°	44.901	45.25	39.50	52.50	59.50	
Sept	52.00°	45.501	38.20	41.25	52.75	59.63	
Oct.	52.00°	45.901	36.75	43.25	53.25	57.10	
Nov.	52.00°	45.19	38.50	42.50	53.70	58 00	
Dec.	52.00°	43.30	36.80	43.63	55.50	*58.50	
Average	52.92	45.18	42.73	39.74	49.32	*55.05	

49.00° 43.50 42.25 49.00° 45.90 5 42.50 49.00° 49.00° 42.10 49.00° 46.00 5 37.50 49.00° 46.00 5 36.90

purposes.
OPS ceiling shipping point prices.

Average of No. 1 cupola cast prices.
 Ceiling prices do not include delivery costs.
 OPS ceiling shipping point prices.
 Delivered. Nominal \$3 a ton deducted for shipping, commissions to put prices on comparable F.o.b. basis under OPS system. "Estimate"

Average 50.38 47.53 42.82 37.77 42.25 47.08

42.50 43.50 44.50 46.90 44.50 48.00 46.50 48.50 44.50 48.50 45.50 48.50

MACHINERY CAST AT CHICAGO

NOW-



#### THESE ESTABLISHED LOW VOLATILE METALLURGICAL COALS

ARISTA

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LAMAR

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MacALPIN

TAMS

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WINDING GULF

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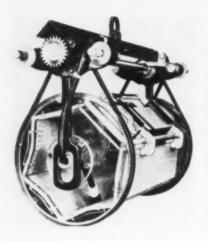
N E W E Q U I P M E N T New and improved production ideas, equipment, services and methods described here offer production economies...for more data use the free postcard on page 273 or 274.



#### Geared head horizontal miller uses 12 spindle speeds

This geared head horizontal milling machine comes in both plain and universal types. It operates with 12 spindle speeds from 35.5 to 1400rpm. The spindle mounts in antifriction bearings through use of taper roller bearings in the rear. The knee gives ample support to the table with wide bearing support and a solid top. The double overarm offers high rigidity. All slide ways are scraped and provided with adjustable gibs. Its table will swivel 45°, left or right. A number of extra attachments makes the machine suitable for a large number of milling uses. The gear box has hardened gears of alloy steel. Spline shafts are hardened and ground. Pinion and bull gears on the spindle have helical ground teeth, to insure freedom from vibration and noise. There are six high speeds through a special belt to eliminate chatter; six low speeds, directly through the gear train, give low driving torque to the cutter. Speeds and feeds are read directly from large, graduated dials. Pushbuttons are in easy reach. Morey Machinery Co.

For more data circle No. 28 on postcard, p. 273



#### Belt drive simplifies maintenance on plating cylinder

Featuring a newly designed belt drive, a barrel plating cylinder simplifies and minimizes maintenance time and costs. A standard cogged V-belt drives it, eliminating gears. Because of the design simplicity, there are no moving parts on the cylinder. This does away with wear and resulting parts replacement. The motor can be mounted on a hanger superstructure to offer flexibility in use on existing equipment. The cylinder can be used in any normal preparation or plating solution. The barrel

is designed for total submersion during the plating process. This increases plating speeds and insures thorough plating action. Double flexible dangler contacts are used with the barrel, carrying current into the cylinder through both ends, providing high plating capacity. Cylinder hangers are completely insulated from contacts and hanger pins. The cylinder is bussed to carry 1000-amp. It can be interchanged. Hanson-Van Winkle-Munning Co.

For more data circle No. 29 on postcard, p. 273



#### One lead screw cuts all listed pitches, cuts downtime

A new precision adjustable pitch lead screw tapper offers elimination of downtime to change lead screws. One lead screw cuts all listed pitches. Available in two models, one unit allows conversion from 11 pitch to 12, 13, 14, 16, 18, 20, 24 and 28 pitch in a matter of seconds. The other converts from 24 pitch threads to 28, 32, 36, 40, 44, 48, 56, 64, 72 and 80 pitch with equal ease

and speed. A precision, graduated scale indicates pitch settings. It is attached to a lever which controls the vertical travel of the lead screw follower and the tap. Adjustments of the graduated scale gives speedy conversion from one pitch to another. It is recommended for long precise production tapping runs and job shop uses. Jarvis Corp.

For more data circle No. 30 on postcard, p. 273



### Refractories – for high heat conductivity

High heat conductivity—roughly 11 times that of fireclay and about 70% that of chrome-nickel steels—is one of the properties of CARBOFRAX® silicon carbide refractories. It is an ideal material for muffles, radiant tubes, retorts and similar structures where you need exceptional resistance to direct flame plus the ability to conduct heat efficiently. At 2200°F, thermal conductivity of CARBOFRAX brick is 109BTU/hr., sq. ft. and °F/in. of thickness.

CARBOFRAX refractories typify the many super refractories pioneered by Carborundum. Each has a wide range of properties. One, for example, is formed into precision parts that look like cast iron yet resist over 3000°F. Another, a new ceramic fiber, filters and insulates at temperatures no existing mineral or glass fiber can take.

#### **CARBORUNDUM**

Registered Trade Mark

For valuable information about high temperature problems—and other pertinent information about refractories—or for help on your own particular problem—fill in and mail this coupon today:

Refractories Divisi The Carborundum	on, Company, Perth Amboy, N. J., Dept. B17
Please send me:	
Forthcoming issue	of Refractories Magazine
Bulletin on Prope	erties of Carborundum's Super Refractories
<ul> <li>Here is a description</li> <li>Can you help me</li> </ul>	ation of my high temperature problem.
	Title
Name	Title
Name	Title
	Title

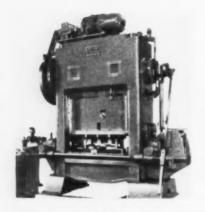
MAIL THIS COURON TODAY



#### Air conditioners ready to install in small shops

Self-contained, new air conditioning units come in 3, 5, 7½, 10, 15 and 20-ton sizes for installation in small shops and factories or offices. Heavy gage furniture steel is used for cabinet construction. This is coated with a rust-resistant primer and finished with gray metallescent enamel. Inside is a sloped cooling coil (evaporator) de-

sign. This allows a large cooling area for a given coil size. The greater the coil area over which a given amount of intake air is passed, the greater the cooling and dehumidification efficiency. It has spiral aluminum fins and staggered copper tubes. Many safety devices are built-in. American Blower Corp.



#### Press features low vibration, high speed

Low vibration is a key feature of this 200-ton high speed press. During check-out runs at the manufacturer's plant, it was fitted with an 8-station progressive die and operated at 150 strokes per minute with a 4-in. stroke. During this run, a coin remained balanced on the edge of the bolster, attesting to the lack of unwanted vibration. The press can produce up to 250 strokes per minute. The slide, fitted with four pre-loaded ball bearing race-

ways, contributes to a high degree of vertical accuracy; the bottom of the ram is parallel to the bed within  $\pm 0.0005$ -in. Pre-loading and antifriction construction retains this accuracy for the machine's life. It is equipped with an air friction type clutch and scrap cutter. The high speed press is powered by a 25-hp variable speed motor. Precision Welder & Flexopress Corp.

For more data circle No. 32 on postcard, p. 273

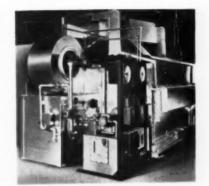


#### Furnace flattens steel sheets while tempering

Of the circulating type, this furnace flattens steel sheets while tempering or precipitation hardens aircraft wing section skins in sizes up to 74 x 100-in. Either gas or electric heated, the furnace handles material such as 17-7PH. Inside the furnace are two cast iron dies. The bottom die is stationary and the top one is mounted to the hydraulic cylinder with a ball joint. There are doors front and back

allowing the furnace to be used at both ends. The controls can be any combination desired. Control in the air stream is proportional, and in series with a controller in the die. These controls hold temperatures to  $\pm 5^{\circ}$ , in the range of 250 to 1100° F. A Vickers hydraulic unit is at one side, and operates a hydraulic cylinder at the top of the furnace. Waltz Furnace Co.

For more data circle No. 33 on postcard, p. 273

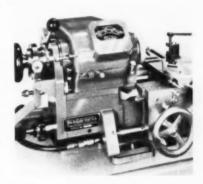


#### Maker offers air operated ball bearing lever closer

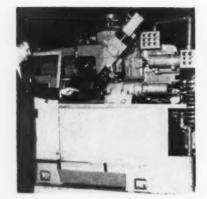
Although this new lever closer is available for new machines only, and at the present time installation must be made at one manufacturing plant, it is receiving considerable attention of users of that firm's equipment. Its operating features are simple: with actual piston speed easily controlled for either direction, an air cylinder plunger, operated by electric valves and tied to a simple mechanical

linkage, provides the force to actuate the lever closer. The electric valves are remotely controlled by either push buttons or foot switches. The lever closer fingers are actuated by a ball bearing and there is no load on this bearing in either the on or off position, thus insuring long, trouble-free life. A pressure gage controls operating pressure. The Wade Tool Co.

For more data circle No. 34 on postcard, p. 273







#### Automatic lathes available from another manufacturer

The complete line of Hydra-Feed Lathes are being manufactured, sold and serviced by a new company. Available in four sizes in both multiple tool production and tracer lathes, these machines are designed for easy automation, high carbide performance, large metal removal rates and automatic chip removal. Hydraulically operated carrages and slides may be set to perform automatically practically any combination or sequence of op-

erations. Tool pressures on rear tools are downward instead of upward as on conventional automatics. Automatic multiple cycling is provided when desired. This permits consecutive roughing and finishing in the same setup with the same tooling without stopping the machine. Either cam control of carriages and slides or tracer operation are available on the machine. The Bullard Co.

For more data circle No. 35 on postcard, p. 273



#### Pump units lubricate bearing journals on high speed mills

New pressure lubrication units lubricate bearing journals on high speed four-high foil mills. The 150-gal pumping unit delivers 18-gpm at 50-psi to the mill journals. Lubricating oil viscosity is 1200-SSU at 100°F. Bypass filtration removes foreign particles larger than 5-micron. The unit is equipped with an 1018-Btu per minute heat

exchanger and automatic controls to maintain constant temperature and to prevent the build-up of abnormally high pressure. The setup may be used where it is desired to install a self contained packaged lubricating system for industrial machinery and mills. Cardwell Machine Co.

For more data circle No. 36 on postcard, p. 273

#### Plastic package

A new transparent plastic package provides protection and illustration of a company's "throw-away" carbide inserts for tool holders. The package allows instant identification as to insert style, carbide grade and quantity. It is simple to handle, easily opened and closed. Vascoloy-Ramet Corp.

For more data circle No. 37 on postcard, p. 273

#### Colloidal dispersion

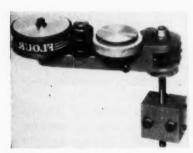
A new colloidal dispersion of metallic copper in a lacquer solution provides a highly conductive surface coating. The "dag" copper dispersion is economical and easily applied. Application may be by spray or brush with dilution in the ratio of two parts of the product to one part of thinner for spraying and only a slight dilution of the concentrated material for brushing. A stiff brush should be used since a soft brush will permit the copper to settle to the under-side of the film, leaving an excess of lacquer on its surface. Dip coating is not recommended. No baking is required. Acheson Colloids Co.

For more data circle No. 38 on postcard, p. 273



#### Marker

This automatic continuous rotation conveyor-line marker has a small diameter. Its narrow wheel imprints light packages and other items requiring type impressions not to exceed 38-in. high. It is a double friction drive unit with



print wheel, inking roll and fountain roll all driven by the product as it passes under or alongside the marking wheel. The wheel will take up to  $\frac{3}{8}$ -in. high interchangeable rubber type or logotypes. Wm. A. Force & Co., Inc.

For more data circle No. 39 on postcard, p. 273

#### Solubilizer

An organic type water-softener, solubilizer, sequestering agent and stabilizer can be used in many applications. Samples of the material will be furnished gratis to all domestic companies when requests are made on business letterheads. Globe Compound Co., Inc.

For more data circle No. 40 on postcard, p. 273

#### **Grinding wheels**

fibreglass - reinforced Two new resinoid grinding wheels are said to have superior strength. One is a foundry cut-off wheel available in diameters up to 20-in. The other is a depressed center type wheel that comes in 7 and 9-in. diam. The cut-off wheel can be used on steel alloys and non-ferrous castings. Designed for grinding normally hard to get at spots with portable units, the depressed center reinforced wheel can notch castings risers for knock-off, deburr, slot, clean welds and perform light snagging and clean up operations on fabricated steel structures. Electro Refractories & Abrasives

For more data circle No 41 on postcard, p. 273

#### Teflon film

Cast Tefion film is now being produced to a 4-mil thickness. This is possible due to a process of depositing sub-micron-sized particles of Tefion on a highly polished metal substrate. The extra-tough 4-mil film is made in a series of operations consisting of dipping, drying and complete fusing of each of 12 separate layers. The films are free of voids, pinholes and physical surface disturbances. It possesses high dielectric strength and as long dielectric life. Dilectrix Corp.

For more data circle No. 42 on postcard, p. 273

#### No-chatter bore-bar

Vibration-proof and chatterless, a new boring bar is equipped with a micrometer adjustment to adjust cutting tools in thousandths. Constructed of shock-absorbent material and alloy heat-treated steel, the



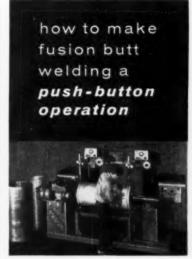
boring bar is offered with cutting tool at 53° or 90° angle, and micrometer adjustment tool bit. A non-adjustable conventional type tool bit is also available. The bar is graduated every quarter-inch to indicate depth of boring. Modern Mfg. Co.

For more data circle No. 43 on postcard, p. 273

#### Hacksaw blade

Both ferrous and nonferrous metal sections and billets can be sawed with a new power hacksaw blade. With only three teeth per inch, it removes more chips of metal per tooth. The blade comes in three brands and 14, 18, 21 and 24-in. lengths. Henry Disston Div., H. K. Porter Co., Inc.

For more data circle No. 44 on postcard, p. 273



#### CIRCUMFERENTIAL

automatic welding fixture

Designed for circular welding of components with automatic chucking and ejection of parts and transfer. Chuck expands internally for sizing. Surface speed to 300° per min.



LONGITUDINAL automatic

fusion butt welding fixture

Hold-down fingers with "toe touch" control lock parts in position for welding. Back-up mandrell with up to 6 copper inserts permits fast job changes. Handles all weldable metals .005 to 1" thick and lengths from 2' to 12'.



#### ROLL PLANISHING FIXTURE

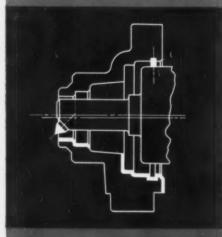
Cold-rolls and smoothes fusion welds (circ. & longit.) under controlled pressure up to 10 tons. Handles  $1\frac{14}{4}$ " to 10' dia. and lengths to 16'.

Write today for further information 785 No. Prairie Ave., Hawthorne 2, Calif.



"guides the arc to the mark"

Showing parts mounted in the chuck. Without chuck changes, any of three parts having different exterior forms but identical interior contours can be accommodated.



12 operations are performed in one machine cycle. Heavy lines denote surfaces machined.

# Intricate contouring is fast, accurate-

#### 12 operations in one cycle!

Direct cam action—no levers—provides Ex-Cell-O Precision Boring Machines with accuracy, versatility and speed in difficult contouring operations.

In the application shown here—contouring an internal form in die-cast aluminum end covers—limits on diameters are held as close as plus or minus .0005 inch, and three work pieces are completed at a time. 12 separate operations are performed in one machine cycle, including precision boring, facing, chamfering and grooving.

Cams can be changed in minutes. Cam assembly swings out for quick, easy change. All motors are outside the base.

Another Ex-Cell-O feature is the large chip chute, cast as an integral part of the base. There are no openings where chips or coolant can enter the base. Contact your Ex-Cell-O representative or write direct for complete information.



DETROIT 32, MICHIGAN

MANUFACTURERS OF PRECISION MACHINE TOOLS . GRINDING SPINDLES CUTTING TOOLS . RAILROAD PINS AND BUSHINGS . DRILL JIG BUSHINGS AIRCRAFT AND MISCELLANEOUS PRODUCTION PARTS . DAIRY EQUIPMENT

(VID)

EX-CELL-O

At left: The Ex-Cell-O Styled 312 Cam Operated Precision Boring Machine. A smaller model, the Ex-Cell-O Style 308, is also available because of the deman

STEEL

Markets and Prices

#### The Iron Age SUMMARY...

Ruling against fast-tax for steel puts mills on the spot . . . Increases the pressure on steel prices . . . Mills enter new year under burden of heavy carryovers.

Bad News . . . The Government's decision against fast-tax writeoffs for steel expansion projects has put expansion-minded steel companies in a tough spot. As a result, most mills are carefully reappraising new construction projects this week.

One thing is certain: the decision will bring about delays in some projects, deferments of others. How seriously it will affect long-range expansion projects remains to be seen.

At the time the Government's decision was announced, some \$2 billion worth of steel expansion was up for fast-tax amortization. Immediate reaction of some mills was that the ruling would have no effect on their plans. Others indicated that some projects would be shelved temporarily, while others would be held up.

The mills had been counting on a reopening of fast-tax goals as a means of helping them to finance projects already under way or on the drawing boards. With the special tax privileges out the window, financing plans will have to be refigured.

Going Up... Denial of fast-tax also adds fuel to the growing pressure on steel prices. Some base prices and extras were already on the way up before the Government turned thumbs down on tax-am. The 3-cents-an-hour pay boost for steel workers under cost-of-living clauses in union contracts has further narrowed the mills' profit margins.

Meanwhile, the mills are hard-pressed to keep up with demand. They entered the new year with very heavy carryovers on most major products. The situation is particularly embarrassing in plates, structural shapes, seamless pipe, linepipe, and hot-rolled sheets. In plates, seamless, and linepipe, the supply problem is worsening rapidly.

Dozens of construction projects have been delayed due to the scarcity of structural shapes. One consumer who placed an order a year ago reported delivery was nearly three months late. Orders for linepipe are stretched out through 1958. Oil well drilling this year is likely to set a new record. On top of that, the average well depth has been gradually increasing.

The Outlook . . . With most metalworking companies looking for another banner year, steel supply will be tight despite the 5 million tons of new capacity added in 1956. (See page 404.) Also, the blowup in Suez will mean (1) all-out construction of oil tankers, (2) record drilling in the oil fields, and (3) higher defense spending and stepped-up foreign aid.

#### Steel Output, Operating Rates

Production	This	Last	Month	Year
	Week	Week	Ago	Ago
(Net tons, 000 omitted)	2,389	2,389	2,486	2,262
Ingot Index				
(1947-1949=100)	148.7	148.7	154.8	146.2
Operating Rates				
Chicago	102.0	101.0	100.0	98.5
Pittsburgh	98.0	90.0*	97.0	98.0
Philadelphia	102.0	104.0	105.0	103.0
Valley	96.0	84.0*	100.0	96.0
West	100.0	100.0	100.0	97.5
Detroit	104.0	86.0*	106.0	95.0
Buffalo	105.0	105.0	105.0	105.0
Cleveland	90.0	104.0*	107.0	98.5
Birmingham	90.0	92.0	94.0	95.0
S. Ohio River	95.5	98.0*	97.0	91.0
Upper Ohio R.	100.0	96.0	105.0	97.0
St. Louis	64.0	94.0	105.0	102.0
Northeast	99.0	100.0	100.0	83.0
Aggregate	97.0	97.0	101.0	97.5

\*Revised

#### Prices At A Glance

	This	Week	Month	Year
	Week	Ago	Ago	Ago
Composite price				
Finished Steel, base	5.622	5.622	5.622	5.174
Pig Iron (Gross Ton)	\$62.90	\$63.04	\$63.04	\$59.09
Scrap, No. 1 hvy				
(gross ton)	\$63.50	\$63.50	\$64.33	\$53.33
Nonferrous				
Aluminum ingot	27.10	27.10	27.10	24.40
Copper, electrolytic	36.00	36.00	36.00	43.00
Lead, St. Louis	15.80	15.80	15.80	15.80
Magnesium ingot	36.00	36.00	36.00	33.25
Nickel, electrolytic	74.00	74.00	64.50	64.50
Tin, Straits, N. Y.	101.00	102.25	110.50	107.75
Zinc, E. St. Louis	13.50	13.50	13.50	13.00

\*Revised

#### Freight Hike Adds to Costs

Effects of 7 pct raise in east and slated 5 pct increase in the west will be felt by producers and consumers . . . New pipe mill is readied for operation by Bethlehem.

 ANOTHER PUSH toward steel price increases has been provided by the recent freight rate advances made by eastern and western railroads.

With the exception of the case of iron ore—where producers felt previous freight charges were adequate for the carriers—the producers didn't question the necessity of the move.

However, there's little doubt that it's just one more straw on the price camel's back and the pressure to hike base prices is greater than ever.

U. S. Steel Export Co., for example, has already announced revisions on its export price bases with freight included to New York City, Philadelphia and Baltimore. The increases, effective with shipments on and after Dec. 28, are attributed to "higher export carload freight rates applicable on railroad shipments to North Atlantic Seaboard Ports."

Eastern freight rates were advanced 7 pct, effective Dec. 28. Rates in western shipping areas and on shipments between territories are slated to raise by 5 pct. Coastal shipping charges will also go up 5 pct, probably early this month.

The new freight rates mean that a Pittsburgh mill will pay: 24 cents a ton more for ore from the Mesabi, 10 cents more on coal shipments and 15 cents a ton more on limestone shipments from Martensburg.

In addition, the new rate will add 80 cents a ton to Pittsburgh shipments of sheet to Chicago and New York, 60 cents a ton to Detroit, and 40 cents to Cleveland.

Except for coal and coke, lignite, and a few other products, the increase was on a straight percentage basis. Until fairly recently freight increases were limited by hold-downs and the increase could not go over a certain amount, no matter how long the haul.

The new percentage increase works to the disadvantage of an area like Pittsburgh, which has long hauls to many markets. On shipments from Pittsburgh to New York of sheets, the rate increases 4¢ per cwt. On shipments from Bethlehem to New York the rate goes up only 1¢ per cwt. However, freight officials feel the cash increase will be fairly equal for most hauls within the eastern area.

Mills that have long hauls to markets are said to be absorbing freight on products other than plates and structurals. On oil country goods going from Pittsburgh to the Southwest, one mill is absorbing freight against East Coast producers but not against western mills.

The oil country freight picture changed several months ago. At that time, the railroads were forced to discontinue special rates to the Southwest. Without these rates, the roads were charging more than for barge shipment. The

Purchasing Agent's Checklist

OUTLOOK FOR 1957: Plan for another big year in metalworking p. 145

What's ahead for next five years in steel? ...............p. 157

Include aluminum in your plans for new markets . . . . . . . . p. 161

MARKETS FOR METALWORKING: Reviews of more than thirty of the markets for metals begin on p. 203 mills continued to ship by rail, a freight manager reports, but they stopped equalizing freight against western mills.

A new electric-weld pipe mill will be put in operation by Bethlehem at Sparrows Pt., Md. The unit will turn out linepipe, standard pipe, and piling pipe with production expected to ultimately reach 240,000 tons a year. Items scheduled for production initially range in size from 5 in. through 12 in. pipe. Eventually products will include 14 and 16 in. pipe. Once the mill is in operation, two lap-weld mills at Sparrows Pt. will be dismantled.

Price News: More producers increasing stainless prices are Superior Steel Corp., and Washington Steel Corp. Keokuk Electro Metals Co. has increased silvery pig iron \$8 a ton. New price of base grade with 14.01-14.50 pct silicon is \$110 per gross ton, Keokuk. As mentioned earlier, Bethlehem Steel Co. is no longer selling merchant pig iron at Bethlehem and Steelton, Pa.

Three producers have announced increased extras. U. S. Steel made advances in certain extras for hotrolled carbon steel strip and adjustments in extras on low alloyhigh strength steel strip. Bethlehem increased extras on hot-rolled structural shapes and hot-rolled carbon steel plate. Inland Steel raised extras on hot-rolled sheets, cold-rolled sheets and enameling iron.

Product Markets: Both hot and cold-rolled sheets appear to have capacity booking for the current quarter. Demand for cold-rolled sheet has picked up and, in one Eastern market, delivery is now quoted at 8 weeks.

Hot-rolled strip is reported a little easier. Inventories are apparently high with customer apathy and holiday shutdowns decreasing activity in this product. Orders for galvanized sheet are also lagging a bit.

The situation in plate and structurals is as bad as ever. Pittsburgh area contractors report being quoted 6 to 12 months delivery on structural steel needed for big jobs.

#### Comparison of Prices

(Effective Jan. 1, 1957)

Steel prices on this page are the of major producing areas: Pi	he average	e of vario	us f.o.b. qu Gary, Cl	otations leveland.	Jan. 1 Dec. 1957 1956		Jan. 4 1956
Youngstown.					Pig Iron: (per gross ton)		
Price advances over previous	week ar	e printed	in Heavy	Type:	Foundry, del'd Phila	6 \$67.76	\$63.69
declines appear in Italics.				-00-1	Foundry, Valley 63.00 63.00	63.00	59.00
	Jan. 1	Dec. 25	Dec. 4	Jan. 4	Foundry, Southern Cin'ti 67.17 67.1		62.93
	1957	1956	1956	1956			55.00
Flat Polled Starle (	1991	1936	1320	1320			
Flat-Rolled Steel: (per pound)					Foundry, Chicago 63.00 63.0		59.00
Hot-rolled sheets	4.675¢	4.675¢	4.675e	4.325€	Basic del'd Philadelphia 66.38 66.8		62.77
Cold-rolled sheets	5.75	5.75	5.75	5.325	Basic Valley furnace 62.50 62.5	62.50	58.50
Galvanized sheets (10 ga.)	6.30	6.30	6.30	5.85	Malleable, Chicago 63.00 63.0	63.00	59.00
Hot-rolled strip	4.675	4.675	4.675	4.325	Malleable, Valley 63.00 63.0		59.00
Cold-rolled strip	6.870					00.00	00100
Diet-		6.870	6.870	6.29	Ferromanganese,		0.50
Plate	4.87	4.87	4.87	4.52	cents per lb1	2%¢ 11.75¢	9.50
Plates, wrought iron	10.40	10.40	10.40	10.40	74 to 76 pct Mn base.		
Stainl's C-R strip (No. 302)	50.00	50.00	47.50	44.50			
					Pig Iron Composite: (per gross ton)		
Tin and Terneplate: (per base bos	x)				Pig iron \$62.90 \$63.0	\$63.04	\$59.09
Tinplate (1.50 lb.) cokes	\$9.95	\$9.95	\$9.95	\$9.05	Lik 11.00	1 400.04	900.00
Tinplater electre (0.50 lb.)							
Tinplates, electro (0.50 lb.)	8.65	8.65	8.65	7.75	Scrap: (per gross ton)		
Special coated mfg. ternes	9.20	9.20	9.20	7.85	No. 1 steel, Pittsburgh \$65.50 \$65.5	\$66.50	\$53.50
					No. 1 steel, Phila. area 62.50 62.5		54.50
Bars and Shapes: (per pound)							51.50
Merchant bars	5.075€	5.075€	5.075¢	4.65¢			
Cold finished bars	6.85	6.85	6.85	5.90	No. 1 bundles, Detroit 55.00 60.5		45.50
Alloy bars	6.125	6.125	6.125	5.65	Low phos., Youngstown 67.50 70.5		55.00
Company 1					No. 1 mach'y cast, Pittsburgh, 61.50 61.5	61.50	55.50
Structural shapes	5.00	5.00	5.00	4.60	No. 1 mach'y cast, Philadel'a 60.50 60.5	59.50	56.50
Stainless bars (No. 302)	43.25	43.25	40.75	38.25	No. 1 mach'y cast, Chicago 57.50 57.5		56.50
Wrought iron bars	11.50	11.50	11.50	11.50	No. 1 mach y cast, Chicago 01.00	00.00	00.00
Wire: (per pound)					Steel Scrap Composite: (per gross ton)		
Bright wire	7.20€	7.20¢	7.20€	6.25¢	No. 1 heavy melting scrap \$63.50 \$63.5	965.17	\$53.33
Rails: (per 100 lb.)					Coke, Connellsville: (per net ton at oven)		
Heavy rails	\$5.075	\$5.075	\$5.075	84.725		0 915 50	914 95
Light rails	6.00	6.00	6.00	5.65	Furnace coke, prompt \$15.50 \$15.5		\$14.25
				4104	Foundry coke, prompt \$18-19 \$18-1	\$18-19	\$16.25
Semifinish Steel: (per net ton)							
Rerolling billets	974.00	074.00	\$74.00	\$68.50	NonCourse Matalan (and any naved to love b		
		\$74.00			Nonferrous Metals: (cents per pound to large b		40.00
Slabs, rerolling		74.00	74.00	68.50	Copper, electrolytic, Conn 36.00 36.0		43.00
Forging billets	91.50	91.50	91.50	84.50	Copper, Lake, Conn 36.00 36.0		43.00
Alloy blooms, billets, slabs	107.00	107.00	107.00	96.00	Tin. Straits, New York 101.00 102.2	5 110.50	107.75
					Zinc, East St. Louis 13.50 13.5		13.00
Wire Rod and Skelp: (per pound	1)						15.80
		F 204	F 904	F 00F4			24.40
Wire rods	5.80¢	5.806	5.80¢	5.025€	Aluminum, virgin ingot 27.10 27.1		
Skelp	4.225	4.225	4.225	4.225	Nickel, electrolytic 74.00 74.0		64.50
					Magnesium, ingot 36.00 36.0		33.25
Finished Steel Composite: (per per	(bane				Antimony, Laredo, Tex 33.00 33.0	33.00	33.00
		5.622¢	5.622¢	5.174¢	† Tentative. ‡ Average. * Revised.		
Base price	0.0226	0.0220	0.0226	0.1146	i armente, è miciage, meriben.		

Finished Steel Composite

Weighted index based on steel bars, shapes, plates, wire, rails, black pipe, hot and cold rolled sheets and strips.

Pig Iron Composite

Based on averages for basic iron at Valley furnaces and foundry iron at Chicago, Phila-delphia, Buffalo, Valley and Birmingham.

Steel Scrap Composite

Averages of No. 1 heavy melting steel scrap delivered to consumers at Pittsburgh, Phila-delphia and Chicago.

PIG IRON

Dollars per gross ton, f.o.b., subject to switching charges.

#### STAINLESS STEEL

Base price cen's per lb f o b mill

◆To identify producers, see Key on P. 372 →

Producing Point	Basic	Fdry.	Mall.	Bess.	Low Phos.
Birdsbere, Pa. B6	64.50	65.00	65.50	66.00	
Birmingham R3.	58.50	59.00*			
Birmingham W9	58.50	59.00*	63.00		
Birmingham U4.	58.50	59.00*	63.00		
Buffalo R3	62.50	63.00	63.50	64.00	
Buffalo HI	62.50	63.00	63.50		
Buffalo W6	62.50	63.00	63.50	64.00	
Chester P2	64.50	65.00	65.50		
Chicago 14	62.50	63.00	63.00	63.50	
Cleveland A5	62.50	63.00	63.00	63.50	67.50
Cleveland R3	62.50	63.00	63.00	63.50	
Duluth 14	62,50	63.00	63.00	63.50	67.50
Erie 14	62.50	63.00	63.00	63.50	67.50
Everett M6		63.75	64.25		
Fentana KI	70.00	70.50			
Geneva, Utah C7	62.50	63.00			
Granite City G2.	64.40	64.90	65.40		
Hubbard Y/			63.00		
Lone Star L3	58.501	59.001			
Midland CII	62.50				
Minnegua C6	64.50	65.00	65.50		
Monessen P6	62.50	00.00	00.00		
Neville Is. P4	62.50	63.00	63.00	63.50	67.50
N. Tonawanda Ti		63.00	63.50	64.00	
Pittsburgh U1	62.50	00.00	63.00	63.50	
Sharpaville S3	62.50	63.00	63.00	63.50	
So. Chicago R3	62.50	63.00	63.00		
Swedeland A2	64.50	65.00	65.50	65.50	
Toledo 14	62.50	63.00	63.00	63.50	
Troy, N. Y. R3	64.50	65.00	65.50	66.00	
Youngstown Y1.	0 1.00	00.00	63.00	63.50	

DIFFERENTIALS: Add, 50¢ per ton for each 0.25 pct silicon or portion thereof over base (1.75 to 2.25 pct except law phos., 1.75 to 2.00 pct) 50¢ per ton for each 0.50 pct manganese or portion thereof over 1 pct, \$2 per ton for 0.5 to 0.75 pct nickel. \$1 for each additional 0.25 pct nickel. \$4 Add \$1.00 for 0.31-0.69 pct phos. 1 Intermediate low phos. \$4 Add \$1.00 for 0.31 to 0.50 pct phos.

Silverv Iron: Buffalo, HI, \$72.50; Jackson, JI, 14 (Globe Div.), \$71.50; Niagara Falls (15.01-15.50), \$99.50; Keokuk (14.01-14.50), \$110.00; (15.51-16.00), \$105.00. Add \$1.25 per ton for each 9.50 pet allicon over base (6.01 to 6.50 pet) up to 14 pet. Add 75c for each 0.50 pet manganese over 1.00 pet. Bessemer silvery pig iron (under .10 pet phas.); \$64.00. Add \$1.00 premium for all grades silvery 6 pet to 14 pet.

Product	201	202	301	302	303	304	316	321	347	403	410	416	430
Ingots, reroll.	21.25	22.75	22.25	24.25		26.00	38.25	31.00	35.50		16.00	27.75	16.25
Slabs, billets	26.00	29.00	27.00	30.25	30.75	32.00	47.50	38.50	44.75		20.75		21.00
Billets, forging	-	35.00	35.75	36.50	39.50	39.00	59.75	45.25	53.50	30.75	27.25	27.75	27.75
Bars, struct.		41.25	42.50	43.25	46.25	46.00	70.25	53.25	62.25	36.25	32.50	33.00	33.60
Plates	_	43.25	44.50	45.50	48.60	48.75	73.75	57.50	67.06	38.75	33.75	35.50	34.50
Sheets	46.75	47.25	19.25	50.00	-	53.25	78.25	63.60	76.25	46.50	38.75	46.50	39.25
Strip, hot-rolled	34.50	37.50	35.75	39.00	-	42.50	66.50	51.50	61.00	-	29.75		30.75
Strip, cold-rolled	43.25	47.25	45.75	50.00	-	53.25	78.25	63.00	76.25	46.50	38.75	46.50	39.25
Wire CF; Rod HR	* 100	39.25	40.25 40.50	41.00- 41.25	44.00	43.75	66.75- 67.00	50.50- 51.00	59.25 59.50	34.50	31.00	31.50	31.50

#### STAINLESS STEEL PRODUCING POINTS:

Sheets: Midland, Pa., CII; Brackenridge, Pa., A3; Butler, Pa., A7; Vandergrift, Pa., UI; Washington, Pa., W2, J3; Baltimore, EI; Middletown, O., AI; Massillon, O., R3; Gary, UI; Bridgeville, Pa., U2; New Castle, Ind., I2; Ft. Wayne, I4; Philadelphia, D5.

Strip: Midland, Pa., Cl1; Waukegan, Cleveland, A5; Carnegie, Pa., S9; McKeesport, Pa., F1; Reading, Pa., C2; Wash ington, Pa., W2; W. Leechburg, Pa., A3; Bridgeville, Pa., U2; Detroit, M2; Canton-Massillon, O., R3; Harrison, N. J., D3; Youngstown, C5; Sharon, Pa., S7; Butler, Pa., A7; Wallingford, Conn., U3 (plus further conversion extras); W1 New Bedford, Mass., R6; Gary, U1 (.25¢ per lb higher).

Bar: Baltimore, A7; S. Duquesne, Pa., UI; Munhall, Pa., UI; Reading, Pa., C2; Titusville, Pa., U2; Washington, Pa., I2; McKeesport, Pa., UI, FI; Bridgeville, Pa., U2; Dunkirk, N. Y., A3; Massillon, O., R3; S. Chicago, UI; Syracuse, N. Y., CII; Watervliet, N. Y., A3; Waukegan, A5; Canton, O., T5; Ft. Wayne, I4; Philadelphia, D5; Detroit, R5; Cary, UI.

Wire: Waukegan, A5; Massillon, O., R3; McKeesport, Pa., F1; Ft. Wayne, J4; Harrison, N. J., D3; Baltimore, A7; Dunkirk, A3; Monessen, P1; Syracuse, C11; Bridgeville, U2.

Structurals: Baltimore, A7; Massillon, O., R3; Chicago, Ill., J4; Watervliet, N. Y., A3; Syracuse, C11; S. Chicago, U1.

Plates: Brackenridge, Pa., 43; Chicago, UI; Munhall, Pa., UI; Midland, Pa., CII; New Castle, Ind., 12; Middletown, 47; Washington, Pa., J2; Cleveland, Massillon, R3; Coatesville, Pa., CI5; Philadelphia, D5; Vandergrift, Pa., UI; Gary, UI.

Forgings billits: Midland, Pa., C11; Baltimore, A1; Washington, Pa., J2; McKeesport, F1; Massillon, Canton, O., R3; Watervliet, A3; Pittsburgh, Chicago, U1; Syracuse, C11; Detroit, R5; Munhall, Pa., S. Chicago, U1.

### Is the Market Really Soft?

Sharp drop in automotive lists indicates weakening market . . . Other markets resist softening influence for the moment . . . Dealer market has to be tested.

◆ SLUMPING automotive list prices in Detroit and other automotive centers may have done what previous mill resistance failed to do—make a significant break in the scrap price structure.

Lists in Detroit were from \$5 to \$6 under last month. Record tonnages offered by the booming auto plants did not arouse much competitive bidding. No. 1 auto list bundles averaged \$61.25.

Immediate result is a major drop in Detroit in sympathy. Other markets did not react as strongly. But the influence will be felt when the dealer market is tested, if not before.

In the East, export continued to peg the market at its present levels, although declines were registered in New England, where export is falling off.

In the Midwest, closing automotive lists were bringing lower prices. In Chicago, where mill resistance to record high prices was most determined, the downward slide of primary grades was halted, at least temporarily. In the Windy City, lower prices for some No. 2 sales were offset by continued activity at the higher level.

Good grades of scrap are still not in plentiful supply. This situation, coupled with continued high mill operating rate and a possible ore shortage, guarantees a strong market through most of the winter.

Possibility of decline of export could result in lower prices in the East, but this has not yet occurred.

Pittsburgh... The market here is in a fluid state. One mill recently bought openhearth scrap at prices \$1 to \$2 under the last figure. Another is talking about paying \$2 to \$3 under the last purchase. No. 2 bundles are reportedly more plentiful and small tonnages have been bought for as little as \$51. However, good scrap is still scarce and a new order by a major mill could have the effect of firming the market. Low phos activity continues to lag, but scattered buys confirm the present price. Brokers report strong competition for available supplies.

Chicago . . . Scrap continues to move in heavy tonnages to area mills, mainly on orders written at stronger price levels at the beginning of December. Brokers are attempting to move into a slightly long position where available scrap permits. New sales to mills were bringing out only very small quantities of scrap and dealer stocks continue low. A 1000ton order for No. 2 heavy melting and No. 2 dealer bundles went at \$51 and \$46 respectively, although broker buying at higher levels was reported. Activity in cast indicates a mild upswing.

Philadelphia . . . Two carloads of export for early January shipment are now being accumulated here. They are having the effect of holding the market at its present price levels. However, without the export factor, a tone of weakness is noted. No. 2 orders are less frequent, not of the size that might be hoped for by the trade. Meanwhile, holiday routine prevailed, with little activity on the domestic front to disturb the market level.

New York . . . Brokers have cut buying prices \$1 for steelmaking grades, as much as \$2 for turnings and \$1 for some cast grades on the basis of their belief that the next mill orders will be at lower prices. Higher freight rates in 1957 to Pennsylvania mills is also adding pressure for some price trimming.

Detroit . . . Prices fell generally here in bidding on the January auto lists. Softness of the market was a

further reflection of weakening in other areas. Major causes for the drop are stubborn mill resistance to high prices and record high tonnages of industrial scrap. No. 1 list bundles averaged about \$61.25.

Cleveland . . . Prices are off \$1 in the Valley and \$1.50 in Cleveland for No. 1 heavy melting following a purchase by a fringe mill at \$67. In Cleveland, additional small tonnage of No. 1 heavy melting was purchased earlier at \$65. Auto production lists are closing at \$4 to \$5 a ton under last month and mills are blowing the whistle on high-priced factory lists. No. 2 bundles are slow in moving and most going to Pittsburgh.

Birmingham . . . The market continues slow in this area with very little buying the last two weeks and continued quiet over the holidays. Some pipe companies remained closed all week, cutting immediate demand. One large pig iron producer has been closed by a strike extending two months, with no progress reported toward ending it. Despite this, pig iron seems to be plentiful. Others are operating at or near capacity.

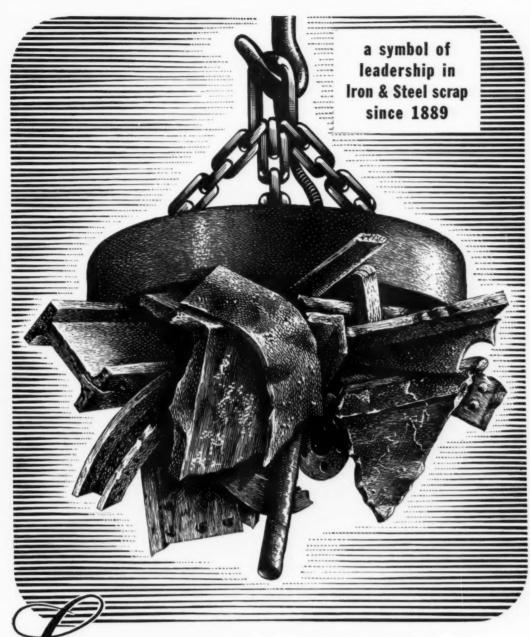
St. Louis . . . Due to a partial holiday shutdown, some furnaces are down for a short interval. The usual holiday dullness prevails with movement curtailed because of inventory control to keep stocks down until after Jan. 1.

Cincinnati . . . Price is off \$1 on steelmaking grades on appraisal. Dealers have been shipping heavily to get earlier price in anticipation of a drop or to avoid cancellation. Price declines in automotive lists also indicate a decline in area production lists.

Buffalo . . . The feeling of weakness in this market continues. But there have been no new sales to change the immediate picture. Dealer inventories are at a record low. Shipping on the Great Lakes has halted, but mills are believed to have ample inventories for most of the winter.

Boston . . . The market continued to decline for the second successive week. Openhearth grades dropped \$1 on the basis of a sale of No. 1 grades. Export is slow, domestic demand sluggish at the moment. Unstripped motor blocks cannot find a market.

West Coast... The quiet tone that has prevailed in this market continues. Mills are encountering no trouble in getting their requirements. Export is still strong.



# Luria Brothers and Company, Inc.

### PHILADELPHIA NATIONAL BANK BLDG. Philadelphia 7, Penna.

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EXPORTS-IMPORTS LIVINGSTON & SOUTHARD, INC. 99 Park Ave., New York, N. Y. Cable Address: FORENTRACO

#### Pittsburgh

No. 1 hvy. melting	\$65.00	to	\$66,00
No. 2 hvy. melting	56.00		
No. 1 dealer bundles	65.00		
No I factory bundles			
No. I factory bundles	71.00		
No. 2 bundles	51.00	to	52.00
Machine shop turn	43,00	to	44.00
Mixed bor, and ms, turn.	43.00	to	44.00
Shoveling turnings	48.00	to	49.00
Cast iron borings	48.00	to	49.00
Low phos. punch'gs plate	72.00	to	73.00
Heavy turnings	58.00	to	59.00
No. I RR. bvy. melting	71.00	to	72.00
Scrap rails, random lgth	79.00	to	80,00
Rails 2 ft and under	83.00	to	84.00
RR. steel wheels	75.00	to	76.00
RR. spring steel	75.00	to	76.00
RR. couplers and knuckles	75.00	to	76.00
No. 1 machinery cast	61,00		
Cupola cast	54.00		
Honey be aboth onet			
Heavy breakable cast.	52.00	10	53,00

#### Chicago

No. 1 hvy. melting	\$62.00 to	\$63.00
No. 2 hvy, melting	51.00 to	53.00
No. 1 dealer bundles	63.00 to	64.00
No. 1 factory bundles	69,00 to	
No. 2 bundles	46.00 to	
Machine shop turn.	39.00 to	
Mixed bor, and turn.	41.00 to	
Shoveling turnings	41.00 to	
Cast Iron borings	41.00 to	
Low phos. forge crops	72.00 to	73.00
Low phos, punch'gs plate	69.00 to	
Low phos. 3 ft and under	67.00 to	68.00
No. 1 RR. hvy, melting	69,00 to	71.00
Scrap rails, random lgth	82.00 to	83.00
Rerolling rails	92.00 to	
Ralls 2 ft and under	88,00 to	
Locomotive tires, cut	72,00 to	
Cut bolsters & side frames	72.00 to	
Angles and splice bars	77.00 to	
RR. steel car axles	91.00 to	
RR. couplers and knuckles	71.00 to	
No. 1 machinery cast	57.00 to	
Cupola cast	52.00 to	
Heavy breakable cast.	51.00 to	52,00
Cast iron brake shoe	49.00 to	50.00
Cast Iron wheels	58.00 to	59.00
Malleable	72.00 to	73.00
Stove plate	49.00 to	50.00
Steel car wheels	72.00 to	73.00

#### Philadelphia Area

No 1 hvy. melting	\$62.00	to	\$63.00
No. 2 Bvy, melting	53.00		
No 1 dealer bundles	62,00	to	63.00
No. 2 bundles	51.00		
Machine shop turn.	45.00	to	46,00
Mixed bor, short furn.	45.00	to	
Cast iron borings	45.00		
Shoveling turnings	48.00		
Clean cast chem. borings.	51.00		
Low phos. 5 ft and under			
now phos. o it and under	67.00		68.00
Low phos. 2 ft and under	69.00	to	70.00
Low phos. punch'gs	69.00	to	70.00
Elec. furnace bundles	64.00	to	65.00
Heavy turnings	58.00		
RR. steel wheels	73.00		
RR. spring steel			
Post of the steel	73.00		
Rails 18 in. and under	81.00		
Cupola cast	55.00	to	56.00
Heavy breakable cast	58.00	to	59.00
Cast iron car wheels	64.00		
Malleable	68,00		
Unstripped motor blocks	44.00		
No 1 machinery cast			
I machinery cast	60.00	TO	61.00

#### Cleveland

No. 1 hvy, melting	\$63,00	to	\$64.00
No. 2 hvy, melting	55.00	Ecs	56,00
No. 1 dealer bundles	63.00	200	64.00
No. 1 factory bundles	67.00	10	
No. 2 bundles	44.00		
No. 1 busheling	63.00		
Machine shop turn	35.00		
Mixed bor, and turn	39.00		
Shoveling turnings	39,00		
Cast iron borings	39.00		
Cut struct'r'l & plates, 2 ft.			
& under	67.00	to	68.00
Drop forge flashings .	63,00		
Low phos. punch'gs, plate			
Foundry steel, 2 ft & under	59.00	to	60.00
No. 1 RR. heavy melting	69.00	to	70.00
Rails 2 ft and under	83,00	10	84.00
Rails 18 in and under	84.00	to	85.00
Railroad grate bars	49.00	to	50.00
Steel axle turnings	44.00	10	45.00
Railroad cast	61.00	to	62.00
No. 1 machinery cast	60.00	10	61.00
Stove plate	54.00	10	
Malleable	71.00	to	

#### Iron and Steel Scrap

Going prices of iron and steel scrap as obtained in the trade by THE IRON AGE based on representative tonnages. All prices are per gross ton delivered to consumer unless otherwise noted.

#### Youngstown

No. 1 hvy. melting	\$66.00	to \$67.00
No. 2 hvy. melting	. 58.00	to 59.00
No. 1 dealer bundles	. 66.00	to 67.00
No. 2 bundles		
Machine shop turn	. 35,00	
Shoveling turnings		
Cast iron borings	40.00	to 41.00
Low phos. plate	. 67.00	to 68.00

#### Buffalo

No. 1 hvy. melting	60.00	to	\$61.00
No. 2 hvy. melting	50.00	to	51.00
No. 1 busheling	60.00	to	61.00
No. 1 dealer bundles	60.00	to	61,00
No. 2 bundles	45.00	to	46.00
Machine shop turn	34.00	to	35,00
Mixed bor. and turn	38.00	to	39.00
Shoveling turnings	37.00	to	38.00
Cast Iron borings	35.00	to	36.00
Low phos. plate	65.00	to	66.00
Scrap rails, random lgth	63.00	to	64.00
Rails 2 ft and under	79.00	to	80.00
RR. steel wheels	65.00	to	66.00
RR. spring steel	60.00	to	61.00
RR. couplers and knuckles	74.00	to	75.00
No. 1 machinery cast	54.00	to	55.00
No. 1 cupola cast	48.00	to	49.00

#### Detroit

B-011-011			
Brokers buying prices per gro	ss ton.	on	cars
No. 1 hvy, melting	\$54.50	to \$	55.5
No. 2 hvy, melting	49.00	to	50.0
No. 1 dealer bundles	55,50	to	56.5
No. 2 bundles		to	40.0
New busheling	54.50	to	55.5
Drop forge flashings			55.0
Machine shop turn	29.00		30.0
Mixed bor. and turn	32.00		33.0
Shoveling turnings	32.00	to	33.0
Cast iron borings	32,00	to	33.0
Low phos. punch'gs, plate.	53.50	to	54.5
No. 1 cupola cast	51.00	to	52.0
Heavy breakable cast	44.00		45.0
Stove plate		to	46.0
Automotive cast	54.00	to	55.0

#### St. Louis

No. 1 hvy. melting	\$55.00	to	\$56.0
No. 2 hvy. melting	48.00	to	49.0
No. 1 dealer bundles	58.00	to	59.0
No. 2 bundles	44.00	to	45.0
Machine shop turn	38.00	to	39.0
Cast iron borings	40.00	to	41.0
Shoveling turnings	40.00	to	41.0
No. 1 RR. hvy. melting	66.00	to	67.0
Ralls, random lengths	78.00	to	79.0
Rails 18 in. and under	86,00	to	87.0
Locomotive tires uncut	68.00	to	69.0
Angles and splice bars	70.00	to	71.0
Std. steel car axles	85.00	to	86.0
RR. specialties	70.00	to	71.0
Cupola cast			51.0
Heavy breakable cast	46.50	to	47.5
Cast iron brake shoes	54.00	to	55.0
Stove plate	44.00	to	45.0
Cast Iron car wheels	56.00	to	57.0
Rerolling rails	84.00	to	85.0
Unstripped motor blocks	45.50		46.5

#### Boston

Brokers buying prices per gro-	ss ton.	on cars
No. 1 hvy. melting	\$51,00 t	0 \$52.0
No. 2 hvy, melting	40.00 t	0 41.0
No. 1 dealer bundles	51.00 t	0 52.0
No. 2 bundles	39.50 t	0 40.5
No. 1 busheling	52.00 t	0 53.0
Elec. furnace, 3 ft & under	54.00 t	0 55.0
Machine shop turn	32.00 t	0 33.0
Mixed bor, and short turn.	34.00 t	0 35.0
Shoveling turnings	37.00 t	
Clean cast chem. borings	37.00 t	
No. 1 machinery cast	47.00 t	0 48.0
Mixed cupola cast	43.00 t	0 44.0
Heavy breakable cast	45.00 t	0 46.0
Stove plate	41.00 t	
Unstripped motor blocks	33.00 1	to 34.0

#### **New York**

Brokers buying prices per gro	as ton, on cars:
No. 1 hyv. melting	\$56.00 to \$57.00
No. 2 hvy. melting	48,00 to 49,00
No. 2 dealer bundles	46,00 to 47.00
Machine shop turn	36.00 to 37.00
Mixed bor, and turn	39.00 to 40.00
Shoveling turnings	40,00 to 41,00
Clean cast chem. borings	35.00 to 36.00
No. 1 machinery cast	54.00 to 55.00
Mixed yard cast	51.00 to 52.00
Charging box cast	51.00 to 52.00
Heavy breakable cast	52.00 to 53.00
Unstripped motor blocks	41.00 to 42.00

#### Birmingham

	No. 1 hvy. melting	46.00	to	\$47.00
	No. 2 hvy. melting	44.00	to	45.00
	No. 1 dealer bundles	46.00	to	47.00
	No. 2 bundles	38.00	to	39,00
	No. 1 busheling	46.00	to	47.00
	Machine shop turn	39.00	10	40.00
	Shoveling turnings	40.00	to	41.00
	Cast iron borings	27.00	to	28.00
	Electric furnace bundles	56.00	to	57.00
	Bar crops and plate	64.00	to	65.00
	Structural and plate, 2 ft	63.00	to	64.00
	No. 1 RR. hvy. melting	63.00	to	64.00
	Scrap rails, random lgth	76.00	to	77.00
	Rails, 18 in. and under	76.00	to	77.00
	Angles & splice bars	68.00	to	69.00
	Rerolling rails	82.00	to	83.00
	No. 1 cupola cast	52.00	to	53.00
	Stove plate	51.00	to	52.00
,	Charging box cast	40.00	to	41.00
	Cast iron car wheels	45.00		46.00
	Unstripped motor blocks	44.00	to	
	Mashed tin cans	15.00		16.00
	Elec. furnace, 2 ft & under	54.00	to	55.00

#### Cincinnati

Cilicinian	
Brokers buying prices per gross ton, on cars	;
No. 1 hvy, melting\$61.00 to \$62.0	ð.
No. 2 hvy. melting 52,00 to 53.0	ð
No. 1 dealer bundles 61.00 to 62.00	ð
No. 2 bundles 45,00 to 46.0	ð
Machine shop turn 41.00 to 42.0	0
Mixed bor, and turn, 40.00 to 41.0	ð
Shoveling turnings 43.00 to 44.0	ð.
Cast iron borings 40.00 to 41.0	
Low phos. 18 in. & under 68.00 to 69.00	ð.
Rails, random lengths 75,00 to 76.0	ð.
Rails, 18 in. and under 81.00 to 82.00	ð.
No. 1 cupola cast, 48,00 to 49.00	ð
Hvy. breakable cast 47.00 to 48.0	ð.
Drop broken cast 59.00 to 60.00	)

#### San Francisco

No. 1 hvy. melting	\$55.00
No. 2 hvy. melting	52.00
No. 1 dealer bundles	54.00
No. 2 bundles	40.00
Machine shop turn	35.00
Cast iron borings	35.00
No. 1 RR. hvy. melting	55.00
No. 1 cupola cast	57.00

#### Los Angeles

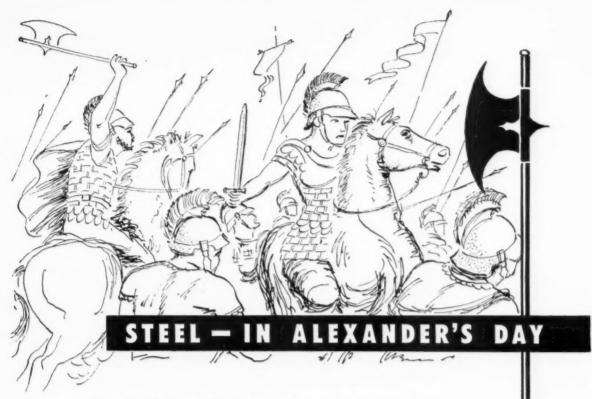
No. 1 hvy. melting		*			\$54.00
No. 2 hvy. melting					52.00
No. 1 dealer bundles					53.00
No. 2 bundles		×			38.00
Machine shop turn					35.00
Shoveling turnings	*		*	*	38.00
Cast iron borings	*	8			35.00
Elec. furn. 1 ft. and under					66.00
(foundry)					54.00
No. 1 RR. hvy. melting No. 1 cupola cast					56.00
No. 1 Cupota Cast		*			00.00

#### Seattle

No. 1	hvy.	melting	ζ.									\$54.0
No. 2	hvy. 1	melting les	,				 		1			51.0
No. 2	bund	les		*			\$3	3	, 0	0	to	35.0
No. 1	cupoli	a cast.		*				8				55.0
Mixed	yard	cast.			* 1							55.0

#### Hamilton, Ont.

No. 1 hvy. melting		\$54.00
No. 2 hvy. melting		47.00
No. 1 dealer bundles		54.00
No. 2 bundles		40.50
Mixed steel scrap		46.00
Bushelings	4.4	39.50
Bush., new fact., prep'd		52.00
Bush., new fact., unprep'd.		48.00
Machine shop turn		31.00
Short steel turn.		35.00
Mixed bor, and turn		28,00
Rails, rerolling		60,00
Cast seran		50.00



When the armies of Alexander the Great defeated the Persians at Arbela in 331 B.C., steel already had its specialized uses.

According to Daimachus, a writer of the fourth century B.C., Chalybdic and Synoptic steels were used for ordinary tools; Lydian for swords, razors and surgical instruments; Lacedaemonian for files, augers, chisels and stone-cutting implements.

Today, steel requirements for specialized purposes are far more extensive—for implements and tools—for agriculture, industry, construction, transportation and defense. Scrap, in millions of tons, is required to maintain the continuity of our vitally important steel production.

For the purchase or sale of iron or steel scrap...

phone or write "Your Chicago Broker"



231 S. La Salle St., Chicago

Telephone ANdover 3-3900

#### Prices Will Hold The Line

Production caught up with demand in 1956 . . . Means that most major metals will feature stable price situation in 1957 . . . Changes will be fewer, less drastic.

♦ EXCEPT FOR the uncertainties of international relations, nonferrous consumers can look ahead to a year of stable prices and better supply. It's a welcome change from hectic 1956 when prices fluctuated wildly and labor unrest clouded the supply outlook.

Long term labor contracts in many nonferrous industries assure wage increases in 1957. In almost all cases it will mean an orderly price increase.

As the new year began, demand was level with or below supply. The trend in prices had long since leveled off. In fact, two of the major metals finished '56 at a lower price than they finished '55. And several others were just \(^{1}/\_{2}\psi higher.

Here's the picture:

	1955	1956
	(¢ p	er lb)
aluminum (ingot)	24.40	27.10
copper	43.00	36.00
zinc	13.00	13.50
lead	15.30	15.80
tin	107.00	101.00
magnesium (ingot	32.50	36.00

A metal - by - metal rundown shows the following:

Aluminum—Continued stability in price and supply. The three-year labor contract means a year of continued operation, and possibly a new production record. But, it also means a wage increase in August. This is sure to bump the price ½c to 1c per lb.

Copper — Production is easily out-distancing demand, with almost no chance of a basic change in the situation. Primary copper price may well hold the line through the entire year. Biggest chance of an increase is during the summer when workers will get a raise.

Zinc—Production and imports easily top civilian demand. U. S. government will continue to balance the market. Just one price increase in the cards for 1957, probably before the year is half over.

Lead—Nineteen fifty-six was a good year, 1957 will be just as good. But production and imports will easily balance demand. One price increase probable to cover increased costs.

Tin—Most susceptible to fluctuation because of the long supply line. However, there is enough to go around and the average price in 1957 will be less than \$1.00 per lb.

Magnesium—With another producer scheduled to begin operations, there will be enough production to meet demand. Outlook is for continued price stability.

#### **Primary Prices**

	COLLBILL	10.01	
(cente per lb)	price	price	change
Aluminum Inget	27.10	25.90	8/10/56
Aluminum pig	25.00	24.00	8/10/56
Copper (E)	38.00	40.00	10/26/56
Copper (C8)	35.00	35 50	12/20 56
Copper (L)	38.00	40.00	10/27/80
Lend, E. St. L.	18.80	16.30	1/13/56
Lead, N. Y.	16.00	16.50	1/13/80
Magnesium Inget	38.00	34.50	8/13/86
Magnesium pig	35.28	33.75	8/13/84
Nickel	74 00	84.50	12/6/56
Titanium sponge	250 275	270 300	12/4/58
Zinc, E. St. L.	13.50	13.00	1/8/80
Zinc, N. Y.	14.00	13.80	1/6/88

ALUMINUM: 99% ingot frt allwd. COP-PER: (E) = electrolytic, (CS) = custom smelters, electrolytic. (L) = lake, LEAD; common grade, MAGNESIUM: 99.8% pig. Velasco, Tex. NICKEL: Port Colbourne, Canada, ZINC: prime western, TIN: see column at right, other primary prices, pg. 368.

Price increase probable about August to cover increased labor costs.

TIN . . . The Federal Facilities Corp. completed negotiations for the sale of the Texas City tin smelter Dec. 27. But identity of the buyer was held up until contracts have been signed.

There were only two bidders, Wah Chang Corp., a New York metals firm; and an unidentified group from the West Coast. Best bet is that the Wah Chang bid will be accepted.

A Wah Chang spokesman indicates plans for the smelter are general, but would be made more specific if and when its bid is accepted.

The price of the metal continues to slide, as ships taking the longer routes bypassing the Suez Canal begin to arrive regularly. The Malayan Tin Bureau quotes an authoritative source that only 150 long tons of tin consigned to the U. S. were caught in the Canal. And even this has been rerouted and is on its way.

Statistics from the International Tin Study Group indicate a slight tightening of the market in 1956, but no basic change. Mine production was 163,000 long tons, down from the 168,500 long tons in 1955. However, both smelter production for industrial use, and consumption were up.

MAGNESIUM... Magnesium Assn. reports shipments of magnesium castings for the month of October 1956 totaled 1722 tons, up over both the 1540 tons shipped the previous month and 1151 tons shipped October of 1955.

All of the major types of magnesium castings with the exception of anodes registered noticeable increases. Sand castings shipments hit 805 tons from the 646 tons shipped in September. Permanent mold castings were up to 156 tons from 107 tons.

COPPER... The Copper and Brass Research Assn. predicts free world mine capacity will reach 4 million tons by 1962. Current output is about 3 million tons.

In addition to this, potential capacity in Canada, Africa, and South America could boost this estimate by 100,000 tons. However, development of new properties is costly. The Bureau of Mines says new mining, milling, and smelting capacity in the U. S. costs between \$1500 and \$2000 per ton—and higher outside the U. S.

Tin prices for the week: Dec. 26—101.25; Dec. 27—101.00; Dec. 28—101.00\*; Dec. 31—101.00.\*

\*Estimate.



## NEW "BOX LUNCH" of NICKEL ALLOY speeds feeding of electric furnaces

26 nickel alloy pigs, each weighing about 50 pounds, travel inside this new palletized package. Weight and certified analysis are in plain view at all times. All fiberboard, it can go into the electric furnace "as is." It weighs only 1/4 as much as a wooden pallet. Saves on transportation costs. Discourages pilferage. Speeds handling.

Users are already enthusiastic about this new nickel alloy package. Like the quality product it contains, it serves as a further example of the exacting care Alter Company exercises in every phase of the production of alloy metals.

If you are still using scrap for your alloy requirements, ask us about Alloymet pig of certified analysis.



World's largest producer of secondary nickel alloys of certified analysis

#### MILL PRODUCTS

(Cents per lb, unless otherwise noted)

#### ALUMINUM

(Base 30,000 lb, f.o.b. ship. pt., frt. allowed)

#### Flat Sheet (Mill Finish) and Plate ("F" temper except 6061-0)

Alloy	.032	.081	.136-	.250- 3.
1800, 1100, 3003 5052 6061-0	44.3 51.8 48.9	42.1 46.8 44.6	40.9 45.1 42.8	40.2 42.9 42.6

#### Extruded Solid Shapes

Factor	6063°T-5	6062 T-6
6-8	45,5-47.3	61.3-65.1
12-14 24-26	46.2-47.7	62.2-66.8
86-38	58.3-59.0	97.4-101.0

#### Screw Machine Stock-2011-T-3

Size*	34	86-98	34-1	11/4-11/4
Price	59.7	58.8	57.4	55.2

#### Roofing Sheet, Corrugated

(Per sheet, 26" wide base, 16,000 lb)

Length*→	72	96	120	144
.019 gage	\$1.352	\$1.803	\$2.254	\$2.704
	1.686	2.252	2.815	3.378

#### MAGNESIUM

(F.o.b. shipping Pt., carload frt. allowed)

#### Sheet and Plate

Type→ Gage→	. 250 3 . 00	.250- 2_00	.188	.081	.032
▲Z31B Stand, Grade		67.9	69.0	77.9	103.1
AZ31B Spec.		93.3	95.7	108.7	171.3
Tread Plate		70.6	71.7		
Tooling Plate	73 0				

#### Extruded Shapes

factor->	6-8	12-14	24-26	36-38
Comm. Grade (AZ31C)	69.6	70.7	75.6	89.2
Spec. Grade (AZ31B)	84.6	85.7	90 6	104.2

#### Alloy Ingot

AZ91B (Die Casting)	37.25	(delivered)
AZ63A, AZ92A, AZ91C (Sand Casting)	40.75	(Velasco, Tex.)

#### NICKEL, MONEL, INCONEL

(Base prices, f.o.b. mill)

	"A	" Nickel	Monel	Incone
Sheet, CR		113	97	118
Strip, CR		111	99	128
Rod, bar, HI			8.0	99
Angles, HR.		94	8.0	99
Plates, HR .		107	96	111
Seamless tub	6	144	120	190
Shot, blocks			78	

#### COPPER. BRASS, BRONZE

(Freight included on 5000 lbs)

	Sheet	Wire	Rod	Tube
Copper	58.13		55.36	58.32
Brass, 70/30	50.19	50.73	50.13	53.10
Brass, Low	53.40	53.94	53.34	56.21
Brass, R L	54.54	55.08	54.48	57.35
Brass, Naval	54.14		48.45	57.55
Muntz Metal	52.19		48.00	
Comm. Bz.	56.23	56.77	56.17	58.75
Mang. Bz.	57.88		51.98	
Phoe. Bz. 5%	77.25		77.25	

#### TITANIUM

TITANIUM

(10,000 lb base, f.o.b. mill)

Sheet and strip, commercially pure, \$11.09\$12.10; alloy, \$14.75; Plate, HR, commercially pure, \$9.25-\$9.75; alloy, \$11.25. Wire, rolled and/or drawn, commercially pure, \$8.50-\$9.00; alloy, \$11.09; Bar, HR or forged, commercially pure, \$7.10-\$7.30; billets, HR, commercially pure, \$6.85-\$7.10; alloy, \$6.85-\$7.05. \$7.05.

#### PRIMARY METAL

(Cents per lb, unless otherwise noted)

Vanadium \$ 3.45 Zirconium sponge \$10.00

#### REMELTED METALS

Brass Ingot

	((	Cents	1	26	29	•	Į	b	1	1	el	i	27	e	re	00	i,	, 1	c	a	9	lo	0	16	ls	)
85-5	-5	ingo	1																							
		115																			*			×	*	35.00
		120		*												×					ě.					33,75
		123		*				×						*			*	*						*	×	32.25
		10 in	g	01	t																					
		305			×						×	×	*	*			×	×					×			38.50
		315				×	×					*				×	*				*	,				36.75
		2 ing																								
		210		*							,		*							×	*			×	×	48.75
		215						×																		44.50
		245		×				*								*		×	*				*			40,00
		inge	01																							
		405									÷	,	*	×			×									27.50
Mar	188	inese	1	01	1	)1	1	26	b																	
1	0.	421			6					*	*			*							8		6	*		30.75

#### Aluminum Ingot

(Cents per lb del'd 30,000 lb and over)	
95-5 aluminum-silicon alloys	
0.30 copper max26.25-27.00	
0.60 copper max	
Piston alloys (No. 122 type) 26.00-26.75	
No. 12 alum. (No. 2 grade) 23.75-25.00	
108 alloy	
195 alloy	
13 alloy (0.60 copper max.) 26.00-26.75	
AXS-679 24.00-25.00	

#### Steel deoxidizing aluminum, notch bar

	granu								
Grade	1-95-97 1/2	%		*					#4.00-25.6#
Grade	2-92-95%								23.25-24.50
Grade	3-90-92%								22.50-23.75
Grade	4-85-90%								21.75-22.75

#### SCRAP METALS

Brass Mill Scrap

(Cents	per por	and,	add 1¢ pc	r lb for
shipu	ients of	20,0	00 lb and	
				Turnings
Copper				3116
Yellow br	ass		24%	2258
Red bras	S		284	27 %
Comm. br	onze		29 1/2	2834
Mang. br	onze		. 23 1/2	2214
Yellow bi				

#### Customs Smelters Scran

(Cents	per p	ound to 1			1	ot	s, deli	vered
	copper	wire	 				30 - 28 %-	
Light	copper ery bra		 		× .	×	2611	-26 1/2 27

#### Ingot Makers Scrap

The per pound current total, activities
to refinery)
No. 1 copper wire 30 -3014
No. 2 copper wire
Light copper
No. 1 composition 271/a
No. 1 comp. turnings 27
Hvy. yellow brass solids 20
Brass pipe
Radiators 22
Aluminum
Mixed old cast 1612-1712
Mixed new clips
Mixed turnings, dry 1634-17

Dealers' Scrap (Dealers' buying price, f.o.b. New York in cents per pound)

#### Copper and Brass

No. 1 copper wire	27 -27 1/2
No. 2 copper wire	$25\frac{1}{2}-26$
Light copper	24 -2412
Auto radiators (unsweated)	1712-18
No. 1 composition	24 -241/2
No. 1 composition turnings	22 12 - 23
Cocks and faucets	1819-19
Clean heavy yellow brass	16 -16 19
Brass pipe	91 911
New soft brass clippings	
No. I brass rod turnings	19 -19 5

#### Aluminum

Alum, pistons and struts	614-7
Aluminum crankcases	12 -12 1/4
1100 (2S) aluminum clippings	15 -15 1/2
Old sheet and utensils	
Borings and turnings	8 - 81/4
Industrial castings	12 -12 1/2
2024 (24S) clippings	131/4-14

#### Zinc

Old die cast scrap	3%- 2%
Nickel and Monel	
Pure nickel clippings	\$1.75-\$1.8
Clean nickel turnings	\$1.50-\$1.6
Nickel anodes	
Nickel rod ends	\$1.75-\$1.8
New Monel clippings	75-8
Clean Monel turnings	70-7
Old sheet Monel	70-8
Nicker silver clippings, mixed	21
Nickel silver turnings, mixed	18

#### Lead

Block tin	 80 81
No. 1 pewter	 62 1/2 63
Auto babbitt	 42 -424
Mixed common babbitt	 13 -134
Solder joints	 18 -184
Siphon tops	 42
Small foundry type	 154-154
Monotype	 141/2-15
Lino. and stereotype	 13 -134
Electrotype	 1214-124
Hand picked type shells	 10 -104
Lino, and stereo, dross	 54- 54
Electro. dross	 414- 41

Miscellaneous

	RICES	BILLE	TS, BLO SLABS	OMS,	PIL- ING		HAPES	LS			STR	IP		
	(Effective in. 1, 1957)	Carbon Rerolling Net Ton	Carbon Forging Net Ton	Alloy Net Ton	Sheet Steel	Carbon	Hi Str. Low Alloy	Carbon Wide- Flange	Hot- rolled	Cold- rolled	Hi Str H.R. Low Alloy	Hi Str. C.R. Low Alloy	Alloy Hot- rolled	Alloy Cold- rolled
	Bethlehem, Pa.			#107 00 D2		5.05 B3	7.40 B3	5.05 B3						
-	Buffalo, N. Y.	\$74.00 B3,	\$91.50 B3,	\$107.00 B3 \$107.00 B3,	5.90 B3		7.40 B3	5.05 B3	4.675 B3,	6.85 R7	6.95 B3			
-	Cl D. I	R3	R3	R3					R3					
-	Claymont, Del. Harrison, N. J.													14.55 C//
1-	Conshohocken, Pa.		******						4 TOT 42		6.95 A2			14,55 €//
-	New Bedford, Mass.		\$96.50 A2	\$114.00 /42						6.90 A2 7.30 R6	9.93 AZ			
-	Johnstown, Pa.	\$74.00 B3	\$91.50 B3	#107 00 D2	-	5.05 B3	7.40 B3			1.30 NO	_	-		
2 -	Besten, Mass.	\$74.00 25	\$91.30 23	\$107.00 B3		3.03 63	1.40 20	~		7.40 T8	-			14.90 T8
-	New Haven, Conn.	-			_		-			7.30 D1		-		
-	Baltimore, Md.	-	-						-	6.85 T8	-			-
-	Phoenixville, Pa.		-	-	-	5.85 P2		5.85 P2			_			-
-	Sparrows Pt., Md.	-							4.675 B3		6.95 B3			
	Bridgeport,									7.30 W/				-
-	Wallingford, Conn.	\$79.00 N8	\$96.50 N8	\$107.00 N8						6.95 N8				
	Pawtucket, R. I. Worcester, Mass.									7.48 A5,N7				14.90 N7
-	Alton, Hl.								4.875 <i>L1</i>					
1	Ashland, Ky.			-			- *		4.675 A7					
	Canten-Massillen,		\$94.00 R3	\$107.00 R3,						6.85 G4		10.10 G4		14.55 G#
1	Dover, Ohio Chicago, III. Franklin Park, III.	\$74.00 U1,	\$91.50 U1, R3,W8	\$107.00 U1, R3,W8	5.90 U1	5.00 U1, W8	7.35 U1, Y1 6.00 W8	5.00 UI	4.675 N4 4.675 Al	6.95 A1,T8			7.75 W8 S9	14.55 AI S9, T8
	Cleveland, Ohio	R)	10,00	K3,W6		-	0.00 11 0	-	4.010 /11	6.85 A5,J3			7.75 /3	
	Detroit, Mich.	\$74.00 R5		\$107.00 R5					4.775 G3, M2	6.95 M2,G3, D2,P11	7.05 G3	10.10 G3, D2	7.75 G3	
	Anderson, Ind.									6.85 G#		10.10 G4		
-	Duluth, Minn.													
MIDDLE WEST	Gary, Ind. Harbor, Indiana	\$74.00 U/	\$91.50 U1	\$107.00 U1, Y1	5.90 /3	5.00 U/	7.35 U1,13	5.00 13	4.675 U1. 13, Y1	6.85 Y/	6.95 U1, 13, Y1	10.20 Y/	7.75 UI, YI	
IDDI	Sterling, III.	\$74.00 N4							4.775 N4					
Z	Indianapolis, Ind.									7.00 C5				
	Newpor', Ky.												7.75 N5	
	Middletown, Ohio													
	Niles, Warren, Ohio Sharon, Pa.		\$91.50 SI, C10	\$107.00 SI CIO					4.675 S1, R3	6.85 T4	6.95 SI, R3	10.00 SI, R3	7.75 SI	14.55 S
	Pittsburgh, Pa. Midland, Pa. Butler, Pa.	\$74.00 U1, J3	\$91.50 UI, J3,CII	\$107.00 UI	5.90 UI	5.00 U1, J3	7.35 UI. J3	5.00 U/	4.675 P6	5.750 P6 6.85 J3,B4, S7			7.75 59	14.55 S
	Portsmouth, Ohio													
	Weirton, Wheeling, Follansbee, W. Va.					5.00 W3			4.675 W3	6.85 W3,F3	6.95 W3	9.65 W3		
	Youngstown, Ohio	\$74.00 R3	\$91.50 YI.	\$107.00 Y		5.00 Y/	7.35 Y/		4.675 U1, Y1	6.85 Y1,C5	6.95 U1. YI	10.20 YI	7.75 UI. YI	
_	Fontana, Cal.	\$83.50 K/	\$101.00 K	\$128.00 K/		5.70 K1	8.05 K/	5.85 <i>K1</i>	5.475 <i>K1</i>	8.50 K1				
	Geneva, Utah	\$91.50 C7				5.00 C7	7.35 C7							
	Kansas City, Mo.					5.10 S2	7.45 S2		4.925 52		7.20 S2			
	Los Angeles, Torrance, Cal.		\$101.00 B	2 \$127.00 B	2	5.70 C7, B2	8.05 B2		5.425 B2, C7	8.80 C/			8 95 B2	
WEST	Minnequa, Colo.				-	5.30 C6			5.775 C6		-	-	-	
3	Portland, Ore.				-	5.75 02					-	-	-	
	San Francisco, Niles Pittsburg, Cal.		\$101.00 B	12		5.65 B2	8.00 B2		5.425 C7,B	2				
	Seattle, Wash.	1	\$105.00 B	12		5.75 B2	8.10 B2	-	S.675 B2		-			
_	Adlanta Ca			-	-			-	4 005 10					
I	Atlanta, Ga.	\$74.00 T2	\$91 50 T3	-		5 to T1 D	7 25 72	-	4.875 A8	2	6.95 T2			
SOUTH	Fairfield, Ala. City, Birmingham, Ala. Houston, Lone Star,	\$74.00 T2 \$80.00 L3				5.30 T2,R3 5.30 C/6 5.10 S2	7.35 12 7.45 S2		4.675 T2,R 4.975 C10 4.925 S2		7.20.52			
	Texas	\$00.00 L)	490.30 32	\$112.00 32		3.10 32	1.49 02		4.923 32		1 20 .32			

	STEEL										WIRE			BLACK
	PRICES				5	SHEETS	5				ROD	TINP	LATE	PLATE
	(Effective Jan. 1, 1957)	Hot-rolled 18 ga. & hvyr.	Cold- rolled	Galvanized	Enamel- ing	Long Terne	Hi Str. Low Alloy H.R.	Hi Str. Low Alloy C.R.	Hi Str. Low Alloy Galv.	Hot- rolled 19 ga.		Cokes* 1.25-lb, base box	Electro* 0.25 lb. base box	Holloware Enameling 29 ga.
	Be hiehem, Pa.													
	Buffalo, N. Y.	4.675 B3	5.75 B3				6.90 B3	8.525 B3			5.80 W6	† Special of terne deductions 1.25-lb. col	coated mfg.	
	Claymont, Del.											price, Can-	making quality 55 to 128 lb.	
	Contenville, Pa.											deduct \$2.2 coke base i	0 from 1.25-lb.	
	Conshohocken, Pa.	4.725 A2	5.80 A2				6.95 .42					* COKES add 25c.		
ST	Harrisburg, Pa.	-		-							-	25c; 0.75-ll		
EAST	Hartford, Conn. Johnstown, Pa.							_	-		5.80 B3	ential 1.00	l \$1.00. Differ- lb./0.25 lb.	
	Fairless, Pa.	4.725 UI	5.80 UI	-			6.95 UI	8.575 UI			3.80 23	add 65c. \$9.80 UI	\$8.50 UI	
	New Haven, Conn.	4.740 07	2.00 07				4.23 01	6,575.07				\$9.00 U?	\$6.50 07	-
	Phoenixville, Pa.										-			
	Sparrows Pt., Md.	4.675 B3	5.75 B3	6.30 B3			6.90 B3	8.575 B3	9.275 B3	-	5.90 B3	\$9.80 B3	\$8.50 B3	-
	Worcester, Mass.										6.10 A5			
	Trenton, N. J.													
	Alten, III.										6.00 L1			
	Ashland, Ky.	4.675 A7		6.30 A7	6.325 A7									
	Canton-Massillon, Dover, Ohio			6.30 R3,R1										
	Chicago, Joliet, III.	4.675 W8,					6.90 UI			5.80 K2	5.80 A5, R3, N4, W8, K2			
	Sterling, III.										5.90 N4, K2			
	Cleveland, Ohio	4.675 J3, R3	5.75 J3, R3		6.325 R3		6.90 R3	8.525 R3, J3			5.80 A5			
	Detroit, Mich.	4.775 G3, M2	5.85 G3 5.75 M2				7.00 G2	8.625 G3			-			-
-	Newport, Ky.	4.675 .49	5.75 49							-				
E WEST	Gary, Ind. Harbor, Indiana	4.675 UI, 13, YI	5.75 UI, 13, YI	6.30 UI. 13	6.325 UI, 13, YI	6.70 UI	6.90 UI, YI,I3	8.525 UI, YI			5.80 Y/	\$9.70 UI. YI	\$8.40 <i>13</i> , <i>U1</i> , <i>Y1</i>	7.15 UI, YI
MIDDLE	Granite City, III.	4.875 G2	5.95 G2	6.50 G2	6.525 G2						-		\$8.50 G2	7.25 G2
M	Kokomo, Ind.			6.40 C9							5.90 C9			-
	Mansfield, Ohio		5.75 E2			6.70 E2								
	Middletown, Ohio		5.75 A7	6.30 A7	6.325 A7	6.70 A7								
	Niles, Warren, Ohio Sharon, Pa.	4.675 S1, R3,N3	5.75 R3	6.30 R3	6.325 N3	6.70 N3	6.90 SI, R3	8.525 SI, R3					\$8.40 R3	
	Pittsburgh, Pa. Midland, Pa. Butler, Pa.	4.675 U1, J3,P6	5.75 UI. J3,P6	6.30 UI. J3	6.325 UI		6.90 U1, J3,R3	8.525 UI, J3	9.275 UI		5.80 A5, P6,J3	\$9.70 J3, U/	\$8.40 UI	7.15 <i>UI</i>
	Portsmouth, Ohio	4.675 P7	5.75 P7								5.80 P7			
	Weirton, Wheeling, Follansbee, W. Va.	4.675 W3,	5.75 W3. W5,F3	6.30 W3, W5		6.70 W3, W5	6.90 W3	8.525 W3				\$9.70 W5	\$8.40 W5	7.15 W5
	Youngstown, Ohio	4.675 UI.	5.75 Y/	W)	6.325 Y/	W3	6.90 YI	8.525 Y/		-	5.80 Y/			7.40 W3 7.15 Y1
	Fentana, Cal.	5.475 K1	6.95 K1			-	7.70 K1	9.725 K1				\$10.45 K/	\$9.15 K/	
	Geneva, Utah	4.775 C7								-				-
	Kansas City, Mo.										6.05 S2			-
WEST	Los Angeles, Torrrance, Cal.										6.60 B2			
-	Minnequa, Colo.										6.05 C6			
	San Francisco, Niles, Pittsburg, Cal. Seattle, Wash.	5.375 C7	6.70 C7	7.05 C7							6.45 C7	\$10.45 C7	\$9.15 C7	
	Seame, wash.													
	Atlanta, Ga.													
SOUTH	Fairfield, Ala. Alabama City, Ala.	4.675 T2, R3	5.75 T2,	6.30 T2, R3							5.80 T2,R3	\$9.80 T2	\$8.50 T2	

	STEEL		· · · · · · · · · · · · · · · · · · ·	a contest there	in key at end d	table. Date p	rece, 1.0.0. mii	, in cents per n	o., unicas ous	erwise noted. I	acras approx	
	PRICES			BA	RS				PLA	TES		WIRE
J	(Effective Jan. 1, 1957)	Carbon† Steel	Reinforc-	Cold Finished	Alloy Hot- rolled	Alloy Cold Drawn	Hi Str. H.R. Low Alloy	Carbon Steel	Floor Plate	Alloy	Hi Str. Low Alloy	Mfr's. Bright
	Bethlehem, Pa.				6.125 B3	8.325 B3	7.40 B3					
	Buffalo, N. Y.	5.075 B3,R3	5.075 B3,R3	6.90 B5	6.125 B3,R3	8.325 B5, B3	7.40 B3	4.85 B3				7.20 W6
	Clayment, Del.							5.70 C4		6.85 C4	7.55 C4	
	Coatesville, Pa.							5.25 L4		6.85 L4	7.55 L4	
	Conshohocken, Pa.						7.6	4.90 /12	5.925 42	6.25 A2	7.25 A2	
	Harrisburg, Pa.							5.80 P2	6.275 P2			
	Hartford, Conn.			7.35 R3		8.625 R3	7.40 B3					
-	Jehnstewn, Pa.	5.075 B3	5.075 B3		6.125 B3			4.85 B3		6.85 B3	7.25 B3	7.20 B3
EAST	Fairless, Pa.	5.225 UI	5.225 UI		6.275 UI							
	Newark, N. J.			7.30 W10		8.50 W/0						
	Camden, N. J.			7.30 P10		8.50 P10						
	Bridgeport, Conn. Putnam, Conn.	5.30 N8	5.30 N8	7.20 N8 7.40 W10	6.20 N8	8.475 N8	7.50 N8					
	Sparrows Pt., Md.		5.075 B3					4.85 B3		6.85 B3	6.85 B3	7.30 B3
	Palmer, Worcester, Readville, Mass. Milton, Pa.	5.225 M7	5.225 M7	7.40 B5,C14		8.325 A5 8.625 B5						7.50 A5,W 9.025 T8
_	Spring City, Pa.			7.30 K4		8.50 K4						
	Alten, III.	5.275 L1										7.40 L1
	Ashland, Newport, Ky							4.85 A7,N5		6.85 N5		
	Canton, Massillon, Ohio			6.85 R3,R2	6.125 R3,T5	8.325 R3,R2, T5						
	Chicago, Joliet, III.	5.075 U1,R3, W8,N4 5.575 P13	5.075 U1,R3, N4 5.575 P13	6.85 A5,B5, W10,L2 W8,N9	6.125 U1,R3, W8	8.325 A5,B5, W8,L2,N9, W10	5.875 W8	4.85 U1,13, W8, A1	5.925 UI	6.85 U1,W8	7.25 U1	7.20 A5, I R3, N4, W
	Cleveland, Ohio	5.075 R3	5.075 R3	6.85 A5,C13		8.325 A5,C13	7.425 R3	4.95 J3,R3	5.925 J3		7.25 J3,R3	7.20 A5, C/3
ST	Detroit, Mich.	5.175 G3	5.425 G3	7.05 <i>B</i> 5, <i>P</i> 8 7.10 <i>P</i> 3 6.85 <i>R</i> 5	6.225 G3 6.125 R5	8.525 <i>B5,P3</i> , <i>P8</i> 8.325 <i>R5</i>	7. <b>525</b> <i>G</i> 3	4.95 G3		6.90 G3		
WEST	Duluth, Minn.											7.20 A5
MIDDLE	Gary, Ind. Harber, Crawfordsville	5.075 U1,13, Y1	5.075 U1,13, Y1	6.85 R3,M5	6.125 U1,13, Y1	8.325 R3,M4	7.425 U1,13, Y1	4.85 U1,13, Y1	5.925 13	6.85 UI, YI	7.25 UI, YI	7.30 M4
Σ	Granite City, III.							5.05 G2	-			W # # CO
	Kekomo, Ind.		- ing 1/4									7.30 C9
	Sterling, III.	5.525 N4	5.175 N4								2 25 Ct D2	7.30 K2
	Niles, Warren, Ohio Sharon, Pa.			6.85 C10	6.125 C10,S1	8.325 C/0	7.425 SI	4.85 S1,R3		6.85 SI	7.25 SI,R3	
	Pittsburgh, Pa. Midland, Pa.	5.075 UI, CII,J3	5.075 U1,J3	6.85 A5,C8, J3,R3,S9, B4,W10	6.125 UI,CII	8.325 A5,R3, S9,C8,W10,	7.425 U1,J3	4.85 U1, J3	5.925 UI	6.85 U1, J3	7.25 UI,J3	7.20 A5.J P6
	Portsmouth, Ohio											7.20 P7
	Weirton, Wheeling,					-	-	4.85 W5				
	Follansbee, W. Va. Youngstown, Ohio	5.075 UI, YI,R3	5.075 UI, YI,R3	6.85 U1, Y1, F2	6.125 U1, Y1	8.325 Y1,F2	7.425 UI, YI,	4.85 UI, YI, R3		6.85 YI	7.25 Y/	7.20 Y/
	Emeryville, Cal.	5.825 J5	5.825 J5									
	Fentana, Cal.	5.775 K1	5.775 KI		7.175 <i>K1</i>	-	8.125 K1	5.55 K1		7.55 K1	7.95 K1	
	Geneva, Utah	5.175 C7				-		4.85 C7			7.25 C7	
8	Kansas City, Mo.	5.325 S2	5.325 52		6.375 S2		7.675 S2					7.45 52
WEST	Los Angeles, Torrance, Cal.	5.775 C7,B2	5.775 C7,B2	8.30 R3,P14	7.175 B2	10.10 P/4	8.125 <i>B2</i>					8.15 <i>B2</i>
性	Minnequa, Colo.	5.525 C6	5.525 C6					5.70 C6				7.45 C6
	Portland, Ore.	5.825 02	5.825 02									
	San Francisco, Niles, Pittsburg, Cal.	5.825 B2	5.825 B2				8.175 B2				0.15.00	8.15 C7,
	Seattle, Wash.	5.825 B2 N6	5.825 <i>B2</i>				8.175 B2	5.75 B2		7.75 B2	8.15 B2	
	Atlanta, Ga.	5.575 A8										7.40 A8
SOUTH	Fairfield, Ala. City, Birmingham, Ala.	5.075 T2,R3 5.375 C/6	5.375 C/6				7.425 T2	4.85 T2,R3			7.25 T2	7.20 T2,
97	Houston, Ft. Worth, Lone Star, Tex.	5.325 S2	5.325 S2		6.375 52	1	7.675 S2	4.95 S2		6.95 S2	7.35 52	7.45 S2

#### Steel Prices (Effective Jan. 1, 1957)

#### Key to Steel Producers

With Principal Offices

- Al Acme Steel Co., Chicago
- Alan Wood Steel Co., Conshohocken, Pa.
- A3 Allegheny Ludlum Steel Corp., Pittsburgh
- 44 American Cladmetals Co., Carnegie, Pa.
- A5 American Steel & Wire Div., Cleveland
- 46 Angel Nail & Chaplet Co., Cleveland A7 Armoo Steel Corp., Middletown, Ohio
- A8 Atlantic Steel Co., Atlanta, Ga.
- 49 Acme Newport Steel Co., Newport, Ky.
- B! Babcock & Wilcox Tube Div., Beaver Falls, Pa.
- B2 Bethlehem Pacific Coast Steel Corp., San Francisco
- B! Bethlehem Steel Co., Bethlehem, Pa.
- B4 Blair Strip Steel Co., New Castle, Pa.
- B5 Bliss & Laughlin, Inc., Harvey, Ill.
- Brook Plant, Wickwire Spencer Steel Div., Birdsboro, Pa.
- Cl Calstrip Steel Corp., Los Angeles
- C2 Carpenter Steel Co., Reading, Pa.
- C3 Central Iron & Steel Co., Harrisburg, Pa.
- C4 Claymont Products Dept., Claymont, Del.
- C5 Cold Metals Products Co., Youngstown, O.
- C6 Colorado Fuel & Iron Corp., Denver C7 Columbia Geneva Steel Div., San Francisco
- C8 Columbia Steel & Shafting Co., Pittsburgh
- C9 Continental Steel Corp., Kokomo, Ind.
- C10 Copperweld Steel Co., Pittsburgh, Pa.
- C// Crucible Steel Co. of America, Pittsburgh
- C12 Cumberland Steel Co., Cumberland, Md
- C13 Cuvahora Steel & Wire Co., Cleveland
- C14 Compressed Steel Shafting Co., Readville, Mass.
- C15 G.O. Carlson, Inc., Thorndale, Pa.
- C16 Connors Steel Div., Birmingham
- C17 Chester Blast Furnace, Inc., Chester, Pa.
- D1 Detroit Steel Corp., Detroit D2 Dearborn Div., Sharon Steel Corp.
- D: Driver Harris Co., Harrison, N. J.
- D4 Dickson Weatherproof Nail Co., Evanston, Ill.
- D5 Henry Disston Div., Philadelphia
- Eastern Stainless Steel Corp., Baltimore
- E2 Empire Steel Co., Mansheld, O.
- F1 Firth Sterling, Inc., McKeesport, Pa.
- F2 Fitzsimons Steel Corp., Youngstown

- F3 Follansbee Steel Corp., Follansbee, W. Va.
- G2 Granite City Steel Co., Granite City, Ill.
- G3 Great Lakes Steel Corp., Detroit
- G# Greer Steel Co., Dover, O.
- HI Hanna Furnace Corp., Detroit
- 12 Ingersoll Steel Div., Chicago
- 13 Inland Steel Co., Chicago
  14 Interlake Iron Corp., Cleveland
- J1 Jackson Iron & Steel Co., Jackson, O.
- J2 Jessop Steel Corp., Washington, Pa.
- 3 Jones & Laughlin Steel Corp., Pittsburgh
- J4 Joslyn Mfg. & Supply Co., Chicago
- J5 Judson Steel Corp., Emeryville, Calif.
- K1 Kaiser Steel Corp., Fontana, Cal. K2 Keystone Steel & Wire Co., Peoria
- K3 Koppera Co., Granite City, Ill.
- K4 Keystone Drawn Steel Co., Spring City, Pa.
- LI Laclede Steel Co., St. Louis
- L2 La Salle Steel Co., Chicago
- L3 Lone Star Steel Co., Dallas
- L4 Lukens Steel Co., Coatesville, Pa.
- M1 Mahoning Valley Steel Co., Niles, O.
- M2 McLouth Steel Corp., Detroit
- M3 Mercer Tube & Mfg. Co., Sharon, Pa.
- M4 Mid-States Steel & Wire Co., Crawfordsville, Ind.
- M5 Monarch Steel Div., Hammond, Ind.
- M6 Mystic Iron Works Everett Mass.
- M7 Milton Steel Products Div., Milton, Pa.
- NI National Supply Co., Pittsburgh
- N2 National Tube Div., Pittsburgh
- N3 Niles Rolling Mill Div., Niles, O.
- N4 Northwestern Steel & Wire Co., Sterling, Ill.
- No Northwest Steel Rolling Mills, Seattle Northwest Steel Rolling Mills, Seattle Newman Crosby Steel Co., Pawtucket, R. I.
- Northeastern Steel Corp., Bridgeport, Conn.
- N9 Nelson Steel & Wire Co.
- 0/ Oliver from & Steel Co., Pittsburgh
- 02 Oregon Steel Mills, Portland
- PI Page Steel & Wire Div., Monessen, Pa. P2 Phoenix Iron & Steel Co., Phoenixville, Pa.
- P3 Pilgrim Drawn Steel Div., Plymouth, Mich. P# Pittsburgh Coke & Chemical Co., Pittsburgh
- P5 Pittsburgh Screw & Bolt Co., Pittsburgh
- P6 Pittsburgh Steel Co., Pittsburgh
- Portsmouth Div., Detroit Steel Corp., Detroit
- Plymouth Steel Co., Detroit P8

- P9 Pacific States Steel Co., Niles, Cal.
- P10 Precision Drawn Steel Co., Camden, N. J.
- P11 Production Steel Strip Corp., Detroit
- P13 Phoenix Mfg. Co., Joliet, III.
- P14 Pacific Tube Co.
- R1 Reeves Steel & Mfg. Co., Dover, O.
- R2 Reliance Div., Eaton Mfg. Co., Massillon, O.
- R3 Republic Steel Corp., Cleveland
- R4 Roebling Sons Co., John A., Trenton, N. J.
- R5 Rotary Electric Steel Co., Detroit
- R6 Rodney Metals, Inc., New Bedford, Mass.
- R7 Rome Strip Steel Co., Rome, N. Y.
- SI Sharon Steel Corp., Sharon, Pa.
- S2 Sheffield Steel Div., Kansas City
  - S3 Shenango Furnace Co., Pittsburgh
  - S# Simonds Saw and Steel Co., Fitchburg, Mass. S5 Sweet's Steel Co., Williamsport, Pa.
  - S6 Standard Foreign Corp. Chicago
  - Stanley Works, New Britain, Conn
  - S8 Superior Drawn Steel Co., Monaca, Pa.
  - S9 Superior Steel Corp., Carnegie, Pa. S10 Seneca Steel Service, Buffalo
  - 71 Tonawanda Iron Div., N. Tonawanda, N. Y.
  - 72 Tennessee Coal & Iron Div., Fairfield
  - T3 Tennessee Products & Chem. Corp., Nashville
  - 74 Thomas Strip Div., Warren, O.
  - 75 Timken Steel & Tube Div., Canton, O.
  - 77 Texas Steel Co., Fort Worth
  - 78 Thompson Wire Co., Boston
  - UI United States Steel Corp., Pittsburgh
  - U2 Universal-Cyclops Steel Corp., Bridgeville, Pa.
  - U3 Ulbrich Stainless Steels, Wallingford, Conn.
  - U4 U. S. Pipe & Foundry Co., Birmingham
  - WI Wallingford Steel Co., Wallingford, Conn.
- W2 Washington Steel Corp., Washington, Pa.
- W3 Weirton Steel Co., Weirton, W. Va. W4 Wheatland Tube Co., Wheatland, Pa.
- W5 Wheeling Steel Corp., Wheeling, W. Va.
- W6 Wickwire Spencer Steel Div., Buffalo W7 Wilson Steel & W re Co., Chicago
- W8 Wisconsin Steel Div., S. Chicago, III.
- W9 Woodward Iron Co., Woodward, Ala.
- W10 Wycoff Steel Co., Pittsburgh
- W12 Wallace Barnes Steel Div., Bristol, Conn.
- YI Youngstown Sheet & Tube Co., Youngstown, O.

THE IRON AGE

PIPE AND TUBING

Base discounts (pct) f.o.b. mills. Base price about \$200 per net ten.

						1	BUTTW	ELD										SEAMI	LESS			
	1 2	In.	34	In.	1.0	ln.	11/4	In.	119	In.	2	ln.	21/2	3 In.	2	ln.	21	2 In.	3	In.	31/2-	4 In.
STANDARD T. & C.	Blk.	Gal.	Blk.	Gal.	Blk.	Gal.	Blk.	Gal.	Blk.	Gal.	Bik	Gal.	Blk.	Gal.	Blk.	Gai.	Blk.	Gal.	Blk.	Gal.	Blk.	Gal. §
Sparrows Pt B3 Youngstown R3	10.50 12.50	+4.75 +2.75	13.50 15.50	1.25	16.00 18.00	2.75 4.75	18.50 20.50	3.50 5.50	19.00 21.00	4.50 6.50	21.50	5.00 7.00	23.00	4.75 6.75								
Pittsburgh /3 Alten, III. L1	0.00 12.50 10.50	+15.25 +2.75 +4.75	3.00 15.50 13.50	+11.25 1.25 +0.75	5,50 18,00 16,00	+7.75 4.75 2.75	8.00 20.50 18.50	+7.00 5.50 3.50	8.50 21.00 19.00 21.00	+6.00 6.50 4.50 6.50	9.00 21.50 19.50 21.50	+5.50 7.00 5.00 7.00	10.50 23.00 21.00 23.00	+5.75 6.75 4.75 6.75		+17		+12.25				+8.25
Sharon M3 Fairless N2 Pittsburgh N1 Wheeling W5	12.50 10.50 12.50	+2.75 +4.75 +2.75 +2.75	15.50 13.50 15.50 15.50	1.25 +0.75 1.25	18.00 16.00 18.00	4.75 2.75 4.75 4.75	20.50 18.50 20.50 20.50	5,50 3,50 5,50 5,50	19.00 21.00 21.00	4,50 6,50 6,50	19.50 21.50	5.00 7.00 7.00		4.75	+2.00	+17	4.50					
Wheatland W4 Youngstown Y/ Indiana Harber Y/	12.50 12.50 11.56	+2.75 +2.75 +5.75	15.50 15.50 14.50	1.25 1.25 1.25	18.00 18.00 17.00	4.75 4.75 3.75	20.50 20.50 19.50	5.50 5.50 4.50	21.00	6.50 6.50 5.50	21.50	7.00 7.00 6.00	23.00 23.00 22.00	6.75	+2.00	+17	4.50	+12.25	7.00	+9.75	8.50	+8.25
Lorain N2	12.50	+2.75	15.50	1.25	18.00	4.75	20.50	5.50	21.00	6.50	21.50	7.00	23.00	6.75	+2.00	+17	4.50	+12.25	7.00	+9.75	8.50	+8.25
PLAIN ENDS Sparrows Pt. B3 Youngstown R3	15.00 17.00	1.25	19.00	5.25 7.25	21.00	8.75 10.75	21.50	7.50	22.00	8.50 10.50	22.50 24.50	9.00	23.00 25.00	7.75 9.75								
Fairless N2 Fontana K1.	15.00	1.25	19.00 8.50	5.25	21.00		21.50	7.50		8.50	22.50 12.00	9.00	23.00 12 50	7.75								V1 44
Pittsburgh J3 Alton, Ill. L1 Sharon M3	17.00 15.00 17.00	3.25 1.25 3.25	19.00	7.25 5.25 7.25	23.00 21.00 23.00	8.75 10.75	23.50 21.50 23.50	9.75 7.50 9.75	24.00 22.00 24.00	8.50 10.50	24.50 22.50 24.50	9.00 11.00	25.00 23.00 25.00	9.75 7.75 9.75								
Pittsburgh N/ Wheeling W5 Wheatland W4	17.00 17.00 17.00	3.25 3.25 3.25		7.25 7.25 7.25	23.00	10.75	23.50 23.50 23.50	9.75 9.75	24.00 24.00	10.50	24.50 24.50 24.50	11.00 11.00	25.00 25.00 25.00	8.75 8.75 8.75				+8.75				
Youngstown Y/ Indiana Harbor Y/	17.00 16.00	3.25 2.25	21.00	7.25 6.25	23.00	10.75	23.50	9.75 8.50	24.00 23.00	10.50	24.50	11.00	25.00 22.00	8.75 8.75	+0.50	+14.50					14.50	
Lorain N2	17.00	3.25			23.00	10.75	23.50		24.00		24.50					+14.50	7.00	+8.75	9.50	+6.25	14.50	+1

Threads only, buttweld and seamless 2½ pt. higher discount. Plain ends, buttweld and seamless, 3-in. and under, 5½ pt. higher discount. Galvanized discounts based on ninc price range of over 9c to 11c per lb. East St. Louis. For each 2c change in zinc, discounts vary as follows: ½, ¾ and 1-in, 2 pt.; 1½, 1½ and 2-in., 1½ pt.; 2½ and 3-in., 1 pt. e.g., zinc price in range of over 13c to 15c would lower discounts on 2½ and 3-in. pipe by 2 points; zinc price in range over 7c to 9c would increase discounts. East St. Louis zinc price now 13.50c per lb.

#### TOOL STEEL

18 18 18 1.5	4 4	1 2 2	=	5	\$1.68 2.385	T-1 T-4
1.5 6	4	2 1 6	_	5		T-4
1.5 6	4	3 4	-	-		
6	4	1 8			1.845	T-2
6			8	-	1.04	M-1
	4	3	6	-	1.43	M-3
6	4	2	5	-	1.185	M-2
High-	carb	on chi	romiu	m	.83 D	-3. D-5
Oil h	arde	ned m	angai	nese	.45	0-2
Specia	al ca	rbon			.41	W-1
Extra	car	bon			.345	W-1
Regul	ar c	arbon			.29	W-1
Wa	reho	use pr	ices	on an	d east o	f Mis-

#### CLAD STEEL Base prices, cents per lb f.e.h.

		Plate	(A3, J2	?, L4)	Sheet (12)
	Cladding	10 pct	15 pct	20 pct	20 pct
	302				33.25
	304	34.60	38.00	41.50	35.25
Ē	316	39.70	43.20	46.65	52.25
Stainless, Type	321	36.35	39.80	43.50	42.00
1	347	39.50	43.95	48.45	51.08
93	405	29.20	33.15	37.05	
	410, 430	28.70	32.65	36.55	

CR Strip (S9) Copper, 10 pct, 2 sides, 40.65; 1 side, 33.40.

#### **ELECTRICAL SHEETS**

22-Gage	Hot-Rolled	Coiled or	
F.e.b. Mill Cents Per Lb	(Cut Lengths)*	Semi- Processed	Fully Processed
Field	9.00	9.20	
Armature	10.35	10.35	10.85
Elect	11.00	11.025	11.525
Meter	12.05	12.075	12.575
Dyname	13.05	13.05	13.55
Trans. 72	14.05	14.05	14.55
Trans. 65	14.60	Grain C	Priented
Trans. 58	15, 10	Trans. 80	18.50
Trans. 52	16.15	Trans. 73	

Producing points: Beech Bottom (W5); Brackenridge (A3); Granite City (G2); Indiana Harbor (I3) Manafield (E2); Newport, Ky. (N5); Niles, O. (N3); Vandergrift (U1); Warren, O. (R3) (20c higher, HR); Zanesville, Butler (A7).

#### LAKE SUPERIOR ORES

Santa Survey of the state of th

#### **MERCHANT WIRE PRODUCTS**

181 179 182 182	167	195	187 181 190 190	#/lb. 8.10 7.95 8.05 8.05 8.10 7.95	e/lb. 8.50 8.475 8.65 8.65 8.50 8.55
179 182 182 180	167	192 192 190	181 190 190	7.95 8.05 8.05 8.10 7.95	8.475 8.65 8.65 8.50
182 176 176 176 181 180 176 178 181 181 185 199	172	192 190 190 190 195 195 195 195 214 192	184 184 188 188 184 186 189 191 204 187	7.95 7.95 8.05 8.90 8.20 8.10 8.90 7.95 7.95 8.10 8.90 8.90	8. 65 8. 35 8. 35 8. 60 8. 55 8. 45 9. 50 8. 60 8. 10 9. 30 8. 35 8. 35 8. 45 9. 30 8. 45 9. 30
	181 180 176 178 181 181 185 199	181 180 167 176 178  181 181 172 185  176 181	181 189 167 199 1978 192 181 172 195 185 199 176 181 192 195 195 199 176 181 195 195 199 195 199 195 199 195 199 195 199 195 195	181   195   189   189   186   176   190   184   178   192   186   181   172   195   189   185   191   199   204   181   176   181   176   181   195   187	181   195   189 8, 29   188   167   188 7, 95   176   190   184 7, 95   178   192   186 8, 05   181   179   189 8, 20   181   179   189 8, 20   181   179   189 8, 20   181   179   204 8, 90   192   204 8, 90   193   195   187 8, 10   194   195   187 8, 10   196   192   190 8, 05   197   190 8, 05   198   195 8, 25   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198   199 8, 20   198

• Zinc less than .10¢. † Plus zinc extras. •• 13.5 zinc. † Wholesalers only. ••• .10¢ zinc.

WARE-									Metro	pelitan F	rice, dell	lars per l	00 ІЬ.
HOUSES		Sheets		St	rip	Plates	Shapes	В	are		Alloy	Bars	
Cities City Delivery !	Hot-Rolled 18 gs. & hvr.	Cold-Rolled (15 gage)	Galvanized (10 gage)	Het-Rellad	Cold-Rolled		Standard Structural	Het-Relled	Cold- Finished	Het-Reiled 4615 As relled	Hot-Relled 4149 Annealed	Cold-Drawn 4615 As rolled	Cold-Drawn 4148 Annealed
Atlanta	8.07	9.27	9.83	8.16		8, 40	8.44	8.30	10.14				
Baltimore \$.10	7.79	8.99	9.12	8.27		8.12	8.57	8.34	9.09	14.99	14.44	18.39	18.09
Birmingham15	7.68	8.88	8.85	7.78		8.01	8.05	7.91	10.04				
Boston10	8.78- 8.80	9.83	11.02	8.79- 8.89		8.98-	8.90- 9.00	8.98	10.71-		14.45	18.51	18.10
Buffale	7.98	9.05	10.87	8.15		8.40	8.40	8.15	8.85	15.00	14.45	18.40	
Chicago	7.70-	8.90-	9.70	7.78-		8.01-	8.05-	7.91-	8.35-	14.65	14.10	18.05	17.75
Cincinnati15	7.97	9.04	9.90	8.21		8.49	8.70	8.34	8.97	14.93	14.38	18.33	18.03
Cleveland15	7.68	8.88	9.60	7.88		8.21	8.38	7.99	8.60	14.73	14.18	18.13	17.83
Denver	9.55	11.09	12.41	9.70		9.80	9.60	9.75	10.54				19.79
Detroit	8.06	9.28	10.17	8.25		8.48	8.70	8.33	8.83		14.04		17.09
Houston	8.70	9.65		8.80		8.68	8.90	8.95	10.55	15.50		19.30	19.05
Kansas City ,20	8.52	9.72	10.07	8.60		8.83	8.87	8.73	9.42	15.32	14.77	18.72	18.42
Les Angeles10	8.90	10.65	11.65	9.10		9.35	8.95	8.50	11.70	15.85	15.35	19.70	19.45
Memphis15	8.02	9.22		8.12		8.35	8.39	8.25	9.85				
Milwaukee15	7.82	9.02	9.82	7.90		8.13	8.24	8.03	8.57	14.77		18.17	17.87
New York 10	8.45	9.63	10.33	8.91	.,,,,,	8.88	8.84	8.93	10.71	15.02	14.47	18.42	18.12
Nerfalk	8.00			8.40		8.35	8.70	8.45	10.70				
Philadelphia10	7.89-					8.28-		8.37-	9.12-	14.80	14.15-	18.20	17.98
Pittsburgh 15	7.99	9.18	10.22	8.68 7.88		8.38	8.48	8.47 7.91	9.22	14.65	14.25	18.05	16.85-
Partland	8.90	9.65	11.40	9.05		8.70	8.90	8.95	13.55	16.70	14.10	20.40	17.75
San Francisco 10	8.75	10.30	10.80	8.95		8.85	8.85	8.80	12.30	15.85	15.35	19.70	19.45
Seattle	9.35	10.45	11.55	9.50		9.05	9.15	9.30	13.15	16.10	15.55	19.50	19.20
St. Louis 15	8.02-		10.03			8.34					14.28	18.23-	17.93
St. Paul 15	8.17		10.18	8.26		8.49	8.63	8.40 8.52	9.08	14.98	14.62	18.38	18.27

Base Quantities (Standard unless otherwise keyed): Cold finished bars: 2000 lb or over. Alloy bars: 1000 to 1999 lb. All others: 2000 to 4999 lb. All HR products may be combined for quantity. All galvanized sheets may be combined for quantity. CR sheets may not be combined with each other or with galvanized sheets for quantity.

\*• F.O.B. Plant, warehouse price. † 16 gage. \$ Deduct for country delivery.

#### C-R SPRING STEEL

		CARB	ON CO	ONTEN	T
Cents Per Lb F.o.b. Mill		0.41- 0.60	0.61- 0.80	0.81- 1.05	1.06-
Baltimore, Md. T8		10.10		15.30	18.25
Bristol, Conn. W12			12.30	15.30	
Beston T8		10.10		15.30	
Buffalo, N. Y. R7			12.60	15.00	17.95
Carnegie, Pa. S9			12.00	15.00	
Cleveland A5			12.00	15.00	17.95
Detroit D1	. 8.05		12.10	15.10	
Detroit D2			12.10		
Dover, O. G4	. 7.95	9.80	12.60	15.00	17.95
Franklin Park, Ill. 78	. 8.05	9.80	12.60	15.00	
Harrison, N. J. C//			12.30	15.30	
Indianapolis C5	. 8.10	9.95	12.60	15.00	17.95
New Castle, Pa. B4	. 7.95		12.60	15.00	
New Haven, Conn. DI.		10.10		15.30	
Pawtucket, R. I. N7	. 8.50	10.10	12.30	15.30	18.25
Pittsburgh S7	7.95	9.80	12.60	15.00	17.95
Riverdale, Ill. Al	. 8.05	9.80	12.00	15.00	17.95
Sharon, Pa. S1		9.80	12.60	15.00	17.99
Trenten R4		10.10	12.90	15.30	18.25
Wallingford W1	. 8.40	10.10	12.30	15.30	18.15
Warren, Ohio T4		9.80	12.60	15.00	17.95
Weirton, W. Va. W3		9.80	12.60	15.00	17.95
Worcester, Mass. A5		10.10	12.30	15.30	18.25
Youngstown C5		9.80	12.60	15.00	17.95

On Application.

#### **BOILER TUBES**

S per 100 ft, carload	Si		Seas	nless	Elec.	Wold
lata, cut 10 to 24 ft. F.a.b. Mill	OD- In.	B.W. Ga.	H.R.	C.D.	H.R.	C.D
Babcock & Wilcox	2 21/2	13		40.85 55.01	33.21	
	3 3	12			51.66	
	31/2	11			60.30	
	4	10	84.09	98.47	80.07	
National Tube	2	13	34.88	40.85	33.21	
	21/2	12			33.73	
		12				
	31/2	11			60.30	
	4	10	84.09	98.47	80.07	
Pittsburgh Steel	2	13	34.88	40.85		
	21/2 3	12	46.98	55.01		
	3	12		63.53		
	31/2	11		74.16		
	4	18	84.09	98.47		

#### RAILS, TRACK SUPPLIES

F.a.b. Mill Cents Per Lb			Joint Bara Track Spikes Screw Spikes		Tie Plates	Track Bolts Untrested	
Bessemer UI	5.075	6.00	6.35				
So. Chicago R3.				8.775			
Ensley 72	5.075	6.00					
Fairfield T2		6.00		8.775		6.025	
	5.075						
Ind. Harbor 13				8.775		6.025	
Ind. Harbor Y/				8.775			
Johnstown B3.							
Jeliet Ul	5.075		6.35				
Kansas City S2.				8.775			
Lackawanna B3	5.075	6.00	6.35			6.025	
Lebanon B3							13.10
Minneous C6	5.075	6.50	6.35	8.775		6.025	13.10
Pittsburgh P5				8.775	12.85		
Pittsburgh /3				8.775			13.10
Seattle B2	6			9.275		6.175	13.16
Steelton B3	5.075		6.35			6.025	13.16
Struthers Y1		1		8.775			
Torrence C7					++-+		
Williamsport S5		6.15					
Youngstown R3.		1		8.775			

#### COKE

Furnace, beehive (f.o.b oven) Net-Ton
Connellsville, Pa \$15.25 to \$15.75
Foundry, beehive (f.o.b. oven)
\$18.00 to \$19.00
Foundry oven coke
Buffalo, del'd\$30.75
Detroit, f.o.b 29.50
New England, del'd 30.55
Seaboard, N. J., f.o.b 28.75
Philadelphia, f.o.b
Erie, Pa., f.o.b 29.50
Cleveland, del'd 31.55
Cincinnati, del'd 28.59
St. Paul, f.o.b
St. Louis, f.o.b 30.50
Birmingham, f.o.b 27.60
Milwaukee, f.o.b
Lone Star fob 25.50

#### **ELECTRODES**

Cents per lb f.o.b. plant, threaded, with nipples, unboxed.

G	RAPHITE		CARBON*								
Diam. (In.)	Longth (In.)	Price	Diam. (In.)	Longth (In.)	Price						
24	84	24.75	40	100, 110	10.70						
20	72	24.00	35	110	10.70						
16 to 18	72	24.50	30	110	10.85						
14	72	25.00	24	72 to 84	11.25						
12	72	25.50	20	98	11.00						
10	60	26.50	17	72	11.40						
10	48	27.00	14	72	11.8						
7	60	26.75	12	60	12.93						
6	60	30.00	10	60	13.00						
4	40	33.25	8	60	13.30						
3	40	35.25		1							
21/2	30	37.25									
2	24	57.75									

\*Prices shown cover carbon nipples.

#### **ELECTROPLATING SUPPLIES**

Anodes	
(Cents per lb, frt allowed in quantity)	
Copper	
Cast elliptical, 18 in. or longer,	
5000 lb lots 57.43	
Electrodeposited 45.28	
Brass, 80-20, ball anodes, 2000 lb	
or more 68.00	
Einc, ball anodes, 2000 lb lots 21.25	
(for elliptical add 2¢ per lb)	
Nickel, 99 pct plus, rolled carbon 90.50	
(rolled depolarized add 3¢ per lb)	
Cadmium \$1.70	
Tin, ball anodes and elliptical \$1.10 to \$1.16	
Chemicals	
(Cents per lb, f.o.b. shipping point)	
Copper cyanide, 100 lb drum 80.50	

Copper sulphate, 5 or more 100 lb	
bags, per cwt	20.65
Nickel salts, single, 100 lb bags	28.25
Nickel chloride, freight allowed,	
800 lb	48.50
Bodium cyanide, domestic, f.o.b.	
N. Y., 200 lb drums	21.55
(Philadelphia price 21.80)	
Zinc cyanide, 100 to 900 lb	65 65
Potassium cyanide, 100 lb drum	00.00
N. Y	48.00
Chromic acid, flake type, 1 to 20	*0.00
100 lb drums	29 25

#### BOLTS, NUTS, RIVETS, SCREWS

(Base discount, f.o.b. mill)
Pet Discounts

Machine and Carriage Bolts	Full Con- tainer Price	30 Con- tainers	20,000 Lb.	40,000 Lb.
%" and smaller z 6" and shorter	55	5834	6014	6134
than 6" x longer	463-6	80	521/6	54
Rolled thread carriage bolts 1/2 in. & smaller x 6 in. and shorter	55	583%	601/6	613-5
Lag, all diam. x 6" & shorter	85	86	60	61
Lag, all diam. longer than 6 in.	47	80	52	53
Plow bolts, 1/2" and smaller x 6" and shorter	54	5734	59	60

(Add 25 pct for broken case quantities)

Nuts, Hex, HP reg. & hvy.	Full Case or Keg Price
% in. or smaller	69 1/2
C.P. Hex regular & hvy.	
¼ in. and smaller ½ in. to 1 ½ in. inclusive 1 ‰ in. and larger	59 1/2
Hot Galv. Nuts (All Types)	
%" and smaller	
Semi-finished Hex Nuts	
% in. and smaller	59 1/2
Finished	
1" and smaller	66
Rivets	
% in. and larger	Pet Off List

#### Cap Screws

Bright Tre	eated	Packages H. C. Hea
New std. hex head, pack- aged		
%" diam. and smaller x 6" and shorter	47	84
%", %" and 1" diam. x 6" and shorter %" diam. and smaller x	81	13
longer than 6"	18 1/9	+ 1
& longer than 6"	5 1/4	+19%
	C-101	Steel

#### Machine Screws & Stove Bolts

Plain Finish Cartons Bulk	Quantity	Mach. Screws 19	Stove Bolts 31
To ¼" diam. incl.	25,000-200,000	9	84
6/16 to 1/2" diam. incl.	15,000-100,000		54
All diam. over 3"	6,000-100,000	-	54

#### Machine Screw & Stove Bolt Nuts

		Dis	count
In cartons	Quantity	Hex 16	Square 19
In Bulk %" diam. & smaller	15,000-100,000	7	9

#### CAST IRON WATER PIPE INDEX

Birming																					
New Yo	rk .																			1	31.4
Chicago																				1	33.4
San Fra	inels	co	-]	4.	1	١.														1	40.2
Dec.	1955		120	21	24 0	e.		C	lo	8.8	18		1	3	-	01	r		he	a	vier
6 in. or	laro	161	٠.	b	e	lĺ	-	29	id	1	8	p	10	0	t	1	91	197	e.		Ex-
planatio																					
Source:	17. 1	R.	P	41	De		a	98.4	i	1	70	31	4.9	ud	r	24		C	o.		

#### REFRACTORIES

Fire Clay Brick	Carloads per 1000
First quality, Ill., Ky.,	Md., Mo., Ohio, Pa.
(except Salina, Pa.,	add \$5.00) \$128.00
No. 1 Ohio	128.00
Sec. quality, Pa., Md., I	Cy., Mo., Ill. 114.06
No. 2 Ohio	98.00
Ground fire clay, net	ton, bulk
Lexcent Salina Pa	add \$2 00) 20 00

#### Silica Brick

Mt. Union, Pa., Ensley, Ala	\$140.00
Childs, Hays, Pa	145.00
Chicago District	150.00
Western Utah14	00-165 00
California	170.00
Super Duty	110.00
	n.d.
Hays, Pa., Athens, Tex., Wi	
ham, Warren, O., Morrisv	0.00-157.00
Silica cement, net ton, bulk, Latr	obe 26.50
Silica cement, net ton, bulk, C	hi-
Cago	
Silica cement, net tons, bulk, E	
ley, Ala	25.50
Silica cement, net ton, bulk,	
Union	
Silica cement, net ton, bulk, U	tah
and Calif	

Chrome Brick		Per 1	net ton
Standard chen Standards cher			\$98.00
iner, Calif. Burned, Balt.	 		108.00 92.00

#### Magnesite Brick

Standard,	Baltimore				 \$121.00
Chemicall	y bonded,	Balt	imore		 109.00

Grain	Ma	gnesi	ite	St.	3/6	to	1/4.	in.	grains
Domes	tie,	f.o.b.	B	altim	ore	in	bu	lk.	\$69.40
Domes		Nev.		new	alai	n.	w a	sn.,	
in b	ulk		* -			* * *	***		43.00

Dead	Burn	ed	Do	loi	m	H	he	r						ł	D,	61	r	9	net	ton
F.o.b.	bulk.	pr	odu	ch	n	g	1	pe	oi	T	t	ß	1	İz	3	6.6				c 00
																			*1	6.35
VIIO	west	77.	12		*	0		0	0		0	0	0	0	0	0	0			6.00
2118	souri	Va	ney		0	0	0	0			0		0	D	9		0	0		D. 00

#### METAL POWDERS

Per pound, 1.o.b. shipping point, in	EON
lots, for minus 100 mesh	
Swedish sponge iron f.o.b.	
Riverton, N. J., ocean bags	8.50€
Canadian sponge iron,	
Del'd in East, carloads	9.5€
Domestic sponge iron, 98+%	
Fe, carloads lots	8.5€
Electrolytic fron, annealed,	
	27.5€
domestic 99.5+% Fe	36.5€
Electrolytic iron, unannealed	
minus 325 mesh, 99+% Fe	57.0¢
Electrolytic iron melting	
stock, 99.84% pure	22.0€
Carbonyl iron size 5 to 10	
micron, 98%, 99.8+% Fe 86.0¢ to	\$1.55
Aluminum freight allowed 3	8.000
Brass, 10 ton lots 37.50¢ to 5	0.004
Conner electrolytic	9 756
Copper, reduced	9 754
Cadmium, 100-199 lb, 95¢ plus metal	ve lue
Chromium, electrolytic 99.85%	Verice
min. Fe .03 max. Del'd	\$5.00
Lead	walme
Manganese	70.0
Molybdenum, 99%	
Nickel, unannealed	\$1.00
Nickel, annealed	\$1.06
Nickel, spherical, unannealed	\$1.00
Nicket, spherical, unannealed	
#80 Silicon	91.10
Salden mound m 7 04 to 0 04 mins most	13.504
Solder powder 7.0¢ to 9.0¢ plus met.	Value
Stainless steel, 302 Stainless steel, 316	91 00
Tin 14 004 plus matel	#1.02
Tin 14.00¢ plus metal	# 4 9 C
Tungsten, 99% (65 mesh)	9.20

any time of the day

any place

in the world

KLAFF

STAINLESS

scrap

(nickel chrome & jet alloys too)

H. KLAFF & CO., INC., Ostend & Ridgely Sts., Baltimore 30, Md. . . LExington 9-6721

WORLD'S No. 1 SPECIALIST IN STAINLESS STEEL SCRAP

January 3, 1957

375

# Ferroalloy Prices (Effective Jan. 1, 1957)

Spiegolism				
1.0	Centract prices, cents per lb contained Cr. lump, bulk, carloads, del'd. 67-71%	Contract prices, per gross ton, lump, f.o.b. Palmerton, Pa.	Contract basis, f.o.b. Suspension Bridge, N. Y., per lb. Carloads	10.65#
December   Section   Sec	• 0.2%         C         41.50         0.20%         C         38.50           • 0.3%         C         41.00         0.50%         C         38.25           • 0.6%         C         39.50         1.00%         C         37.50           • 0.10%         C         33.00         1.50%         C         37.35           • 0.15%         C         38.75         2.00%         C         37.25	16 to 19% 3% max\$97.50	Ton lots  Calcium molybdate, 43.6-46.6% f.o.b. Langeloth, Pa., per pound Contained Mo.	11.80∉
Less ton lots	4.00-4.50% C, 67.70% Cr, 1-2% Sl. 27.75 3.50-5.00% C, 57-64% Cr, 2.00-4.50% Sl 27.75	Contract basis, 2 in. x down, cents per pound of metal, delivered.	x D contract basis, delivered per pound contained Cb. Ton lots	\$6.90
Electrolytic Management   Fight   Electrolytic Chromium Metal   El	0.10% C, 50-52% Cr, 2% max Si 35.75 8.50% max. C, 50-55% Cr, 3-6% Sl 24.00 8.50% C, 50-55% Cr, 3% max Si 24.00	Si, 2.5% max. Fe. Carload, packed	Ferro-tantalum-columbium, 20%	6.95
Experimental for experiments of the containers o		Electrolytic Managnese	D per lb con't Sb plus Ta	\$4.95
Premium for hydrogen-removed   10 tons to less acricad   11.00 tons   11.00 tons tons   11.00 tons   11.0	b to regular low carbon ferrochrome max 0.10% C price schedule. Add 5¢ for	F.o.b. Knoxville, Tenn., freight allowed east of Mississippi, f.o.b. Marietta, O., delivered, cents per pound.	containers, f.o.b. Langeloth, Pa., per pound contained Mo	\$1.54
Medium Cerbon Ferromangenesis	Contract prices, per lb chromium con-	Ton lots	per gross ton	\$90.00 110.00
Section   Contract prices per b of contained   Nr. 25.05	min. Cr. 1% max. Fe.	metal v.15	Ferrotitanium, 40% regular grade	
Less ton lots 1.33  Low Corbon Ferrochrome Silicon (Cr 24-16), Si 42-165, C o.0595 max.) 1.33  Low Corbon Ferrochrome Silicon (Cr 24-16), Si 42-165, C o.0595 max.) 2.100 max. C 0.453, 57 15 30.95 41.0 10.0 10.0 10.0 max. C 0.0595 max. C 0.0		Mn 80 to 85%, C 1.25 to 1.50, Si 1.50% max. Contract price, carloads, lump, bulk,	Falls, N. Y., and Bridgeville, Pa., freight allowed, ton lots, per lb contained Ti	\$1.35
Less ton lots 1.33  Low Corbon Ferrochrome Silicon (Cr 24-16), Si 42-165, C o.0595 max.) 1.33  Low Corbon Ferrochrome Silicon (Cr 24-16), Si 42-165, C o.0595 max.) 2.100 max. C 0.453, 57 15 30.95 41.0 10.0 10.0 10.0 max. C 0.0595 max. C 0.0	Contract prices per lb of metal 2" x D plate (%" thick) delivered packed, 99.80% min. Cr. (Metallic Base) Fe 0.20 max.	Low-Carb Ferromanganese	0.10% C max., f.o.b. Niagara Falls, N. Y., and Bridgeville, Pa., freight allowed, ton lots,	** **
Contract prices cents per bound of alloy, delivered, 60-65% St. 5-75% Mn. 5-76. Zer. 25. 26. 26. 26. 4. 1. 15. 26. 26. 26. 1. 1. 15. 26. 27. 27. 27. 27. 27. 27. 27. 27. 27. 27	Ton lots	tained, lump size, del'd Mn 85-90%.  Carloads Ton Less	Less ton lots	\$1.55
Contract prices cents per bound of alloy, delivered, 60-65% St. 5-75% Mn. 5-76. Zer. 25. 26. 26. 26. 4. 1. 15. 26. 26. 26. 1. 1. 15. 26. 27. 27. 27. 27. 27. 27. 27. 27. 27. 27		0.07% max. C, 0.06% P, 90% Mn 37.15 39.95 41.15	carbon, f.o.b. Niagara Falls, N. Y., freight allowed, car-	
Coltract price per lb of alloy, lump, delivered, packed   13.036 c. (b. 0.6-56% Sl. 3.00 max. Fe. 27.95   15.55 to 10.05   27.95   15.50 to 10.05 packed   17.50   15.50 to 10.05 packed   17.50	Contract price, carloads, delivered, lump,	0.10% max. C	Ferrotungsten, 4 x down.	215.00
Coltract price per lb of alloy, lump, delivered, packed   13.036 c. (b. 0.6-56% Sl. 3.00 max. Fe. 27.95   15.55 to 10.05   27.95   15.50 to 10.05 packed   17.50   15.50 to 10.05 packed   17.50	Carloads	0.30% max. C 32.10 34.90 36.10 0.50% max. C 31.60 34.40 35.60 0.75% max. C .80.85%	W, ton lots delivered	\$3.15
Doubte-red. placed.   Section   Doubte-red. placed.   Section   Doubte-red. placed.   Section	Less ton lots 51.45	Mn, 5.0-7.0% S1 28.60 31.40 32.60	contained Mo. f.o.b. Langeloth.	\$1.32
Doubte-red. placed.   Section   Doubte-red. placed.   Section   Doubte-red. placed.   Section		Silicomanganese	bags, f.o.b. Washington, Pa., Langeloth, Pa.	,
Colcium-Monganese—Silicon Contract prices, cents per b of alloy, thung, delivered, packed.  16.20% Ca, 14.18% Mn, 53-59% Sl. Carloads 22.15 Contract prices, cents per pound of alloy, delivered, packed.  27.15 Contract prices, cents per pound of alloy, delivered, 60-56% Sl. 5-76% Mn, 5-76% Zr. 27.15 Contract prices, cents per pound of alloy, delivered, 60-56% Sl. 5-76% Mn, 5-76% Zr. 28. For k in x 12 mesh. Contract prices, cents per pound of alloy, delivered, 60-56% Sl. 5-76% Mn, 5-76% Zr. 28. For k in x 12 mesh. Contract prices, cents per pound of alloy, flosh Suspension Bridge, N. Y., freight allowed, carload, packed. Carload lots 17.20 Carload lots 15.50 Carload lots 15.50 Carload lots 15.50 Contract price, cents per pound of alloy, flosh Suspension Bridge, N. Y., freight allowed, max Sl. Louis, S148 to 52%, Tl 9 to 11%, Carloads, bulk 7.70 Ton lots, packed 1 mnp. 20.569 Contract prices, cents per bound contained Sl. 10-10 to 15.50 pct, f.o.b. Niagara Falls, N. Stilicon Briquets Contract price, cents per pound of alloy, flosh Suspension Bridge, N. Y., freight allowed, max Sl. Louis, S148 to 52%, Tl 9 to 11%, Carloads, bulk 7.70 Ton lots to carload packed 19.55 The producing Point Per-bulk Marjetta, Ashitabula, O.; Alloy, W. Va.; Sheffield, Ala; Portiand, Junp size, base content 74 to 76 pct Mn. Perromanganese  Maximum contract base price, flob, lump size, base content 74 to 76 pct Mn. Producing Point Per-bulk, carloads, flob. shipping point Perromandian Perro	delivered, packed. 30-33% Cr. 60-65% St. 3.00 max. Fe.	f.o.b. shipping point.	Simanal, 20% SI, 20% Mn, 20% Al, contract basis, f.o.b. Philo, Ohio, freight allowed, per lb.	
Colcium-Manganese—Silicon   Contract prices, cents per bot alloy, lump, delivered, packed.   15.05	Less ton lots	Carloads bulk	Ton lots, packed lump	20.50∉
Silvery   Inc. 2009, Ce., 14-15% Min, 53-59% St.	Contract prices, cents per lb of alloy, lump, delivered, packed.	Briquet contract basis carloads, bulk, delivered, per lb of briquet 15.10	Vanadium oxide, 86-89% V <sub>2</sub> O <sub>8</sub> contract basis, per pound con-	
SMZ	Carloads 24.25		Zirconium contract basis, per lb	
Contract prices, cents per pound of alloy, delivered, 60-65% SI, 5-7% Mn, 5-7% Zr, 20g, Fe ½ in x 12 mesh.	Less ton lots	Iowa, or Wenatchee, Wash., \$100.00 gross ton, freight allowed to normal trade area.	35-40% f.o.b. freight allowed, carloads, packed	27.25#
Solicon Metal   Contract price, cents per pound contained Si, lump size, delivered, packed. Ton lots per pound of alloy, f.o.b. Suspension Bridge, N. Y., freight allowed, max. St. Louis, Y5; 38-42% Cr. 17-19% (Carload lots 18.70)   Less ton lots 18.70   Less ton lots 19.95	Contract prices, cents per pound of alloy,	Si 15.01 to 15.50 pct, f.o.b. Niagara Falls, N. Y., \$93.00.	carloads	9.254
Contract price, cents per pound contract prices, cents per pound of alloy, f.o.b. Suspension Bridge, N. Y., freight allowed, max. St. Louis, V-6; 38-42% Cr, 17-19% Si, 8-11% Mn, packed.   Carload lots	20% Fe 1/2 in. x 12 mesh.		Boron Agents	
Pension Bridge, N. Y., freight allowed, max. St. Louis, V-5; 38-42% Cr, 17-19% Si, 8-11% Mn, packed. Carload lots	Less ton lots	tained Si, lump size, delivered, packed.	Barosil, contract prices per lb of	
Silicon Briquets Carload jots 17.20 Ton lots 18.70 Less ton lots 19.95  Graphidox No. 4 Cents per pound of alloy, f.ob. Suspension Bridge, N. Y., freight allowed, max. Sr. Louis. Si 48 to 52%, Tl 9 to 11%, Ca 5 to 7%. Carload packed 18.50 Ton lots to carload packed 19.65 Less ton lots 20.90  Ferromaganese Maximum contract base price, f.ob., lump size, base content 74 to 76 pct Mn. Cents Producing Point Marietta, Ashtabula, O. Alloy, W. Va.; Sheffield, Alia.; Portland, Ore. 12.75 Sheridan, Pa. 11.75 Sh	Cents per pound of alloy, f.o.b. Suspension Bridge, N. Y., freight allowed, max. St. Louis. V-5: 38-42% Cr. 17-19%	96.50% St. 2% Fe 23.95 22.65	2000 lb carload	
Carbolida No. 4	Si, 8-11% Mn, packed.		Ton lots, per pound	
Top   lots   per pound of alloy, f.o.b.   Suspension Bridge, N. Y., freight allowed, nax St. Louis St. 48 to 52%, Tl. 9 to 11%, Carload packed   19.65	Ton lots	Carloads, bulk 7.70	Corbortam, Ti 15-21%, B 1-2%, Si 2-4%, Al 1-2%, C 4-5-7.5%	50∉
Carload packed	Cents per pound of alloy, f.o.b. Suspension Bridge, N. Y., freight allowed.		freight allowed.  Ton lots per pound	14.00#
Ferromanganese  Maximum contract base price, f.o.b., lump size, base content 74 to 76 pct Mn. Less ton lots.  Producing Point per-ib Marietta, Ashtabula, O.; Alloy, W. Va.; Sheffleid, Ala.; Portland, Ore. 12.75  Johnstown, Pa. 11.75  Sheridan, Pa. 12.75  Philo, Ohio 11.75  S. Duquesne 11.75  S. Duquesne 11.75  S. Duquesne 11.75  S. Duquesne 11.75  Add or subtract 0.1¢ for each 1 pct Mn above or below base content.  Briquets, delivered, 66 pct Mn.  Carioads, bulk 14.80  Ton lots packed 17.20  Ton lots packed 17.20  Ton lots packed 17.20  Ton lots 3.30  Ton	Ca 5 to 7%.	Contract prices, cents per lb contained	Ferroboron, 17.50 min. B, 1.50% max. Si, 0.50% max. Al, 0.50%	
Maximum contract base price, f.o.b.,   lump size, base content 74 to 76 pct Mn.   Cents per-lb Marietta, Ashtabula, O.; Alloy, W. Va.; Sheffleid, Ala.; Portland, Ore	Ton lots to carload packed 19.65	point.	max. C, 1 in. x D, ton lots F.o.b. Wash., Pa., Niagara Falls, N. Y., delivered 100 lb up	
Calcium Metal   Eastern zone contract prices, cents per bound of metal, delivered.   Eastern zone contract prices, cents per bound of metal, delivered.   Solution		90% SI 19.90	14 to 19%	1.20
W. Va.: Sheffield, Ala.: Portland, Ore. 12.75 Johnstown, Pa. 11.75 Sheridan, Fa. 12.75 Philo, Ohio 11.75 S. Duquesne 11.75 S. Duquesne 11.75 Add or subtract 0.1¢ for each 1 pct Mn above or below base content. Briquets, delivered, 66 pct Mn: Carloads, bulk 14.80 Ton lots 23.05 Crucible 3.30 Ton lots 23.05 Ton lots 2.40 Turnings Distilled 32.95 3.25 S. 2.95	lump size, base content 74 to 76 pct Mn. Cents Producing Point per-lb	Eastern zone contract prices, cents per	Grainal, f.o.b. Bridgeville, Pa., freight allowed, 100 lb and over No. 1	
Philo, Ohio 11.75 S. Duquesne 11.75 Add or subtract 0.1¢ for each 1 pct Mn above or below base content. Briquets, delivered, 66 pct Mn: Carloads, bulk 14.80 Ton lots packed 17.20  Ferrovandium  50-55% V contract, basis, delivered, per pound, contained V, carloads, packed. Openhearth 23.20 Crucible 3.30 High speed steel (Primos) 3.40  Denhearth 3.20 max. Al, 1.50% max. Sl, 0.50% max. C, 3.00% max. Fe, balance Ni, del'd less ton lots 51.46  Less ton lots 5.50% wax. Al, 1.50% max. Sl, 0.50% max. C, 3.00% max. Fe, balance Ni, del'd less ton lots 5.50% wax. Sl, 0.50% max. C, 3.00% max. Fe, balance	W. Va.; Sheffield, Ala.; Portland, Ore. 12.75 Johnstown, Pa. 11.75	Ton lots \$2.05 \$2.95 \$3.75	Manganese - Boron, 75.00% Mn.	504
Add or subtract 0.1¢ for each 1 pct Mn  above or below base content.  Briquets, delivered, 66 pct Mn:  Carloads, bulk	Sheridan, Pa		D. del'd. Ton lots	\$1.46
Ton lots packed	above or below base content.	pound, contained V, carloads, packed.	Less ton lots	1.57
	Briquets, delivered, 66 pct Mn:   Carloads, bulk	Openhearth         3.20           Crucible         3.30           High speed steel (Primos)         3.40	max. Ai, 1.50% max. Si, 0.50% max. C, 3.00% max. Fe, balance Ni, del'd less ton lots	\$1.95
OT T A	076		Tr. T	

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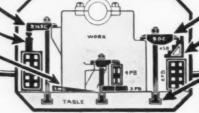


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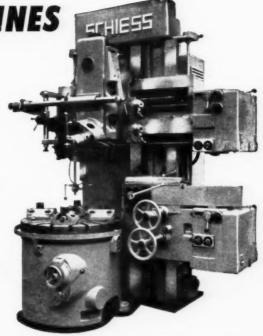
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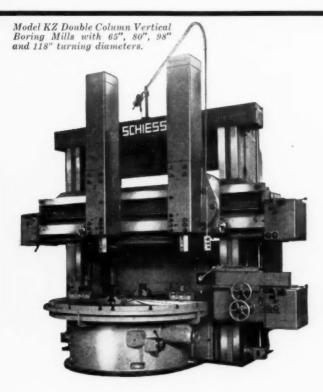
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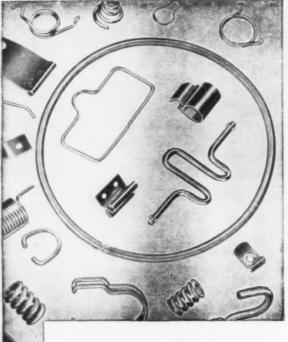
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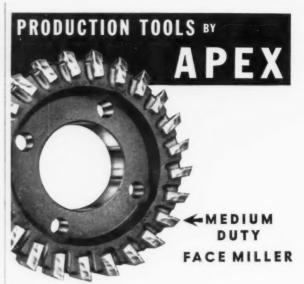


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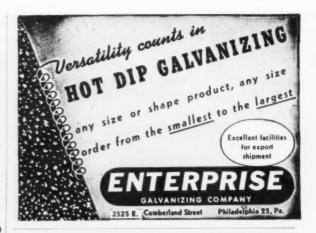
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# Used and Rebuilt Machinery—Forecast

What's Ahead? . . . Used machine tool dealers believe 1957 will be a good year. "We are so convinced manufacturers will continue to increase their purchases of used machine tools," says Austin D. Lucas, President of Machinery Dealers National Assn., "that we have just expanded our facilities by one-third our former capacity. The dealers' skill in appraising and buying good machine tools assures our cystomers that they get real production value, and more manufacturers are coming to us all the time."

Increased sales will come, feels Randy Vinson, Executive Director of the MDNA, because more users now understand the value of used machine tools.

"We realize," says Mr. Vinson, "that our forecast for the used machine tool industry is a bit different from saying the industry expects to do more business or expects to do X' more business or X' less business.

"We believe the industry will sell more units of machine tools in 1957 than it did in 1956 because more buyers understand the advantage of buying used machine tools."

Depreciation Change? . . . "Another reason why the industry believes more people will buy used machine tools in 1957 than in 1956," he adds, "is the prospect of the government's amending the 1954 Internal Revenue Code which will provide the buyers of used machine tools the privilege of using the accelerated method of depreciation."

"The 1954 tax laws permit the buyers of new machine tools to use the accelerated depreciation but to the present time buyers of used machine tools have not been permitted to use the same schedule of depreciation."

The Dealer Knows . . . "Manufacturers," states Mr. Vinson, "can sell their surplus machinery to a dealer to provide them with extra capital in these times of tight

money and use the capital for other needed equipment, thus improving over-all operation. Actually many successful manufacturing firms could not function except for this dealer service. The dealer visits many plants each day, observing and inspecting all types of machines."

"This specialized knowledge is most valuable to his customers who learn to consider seriously his suggestions. Often the manufacturer can improve his production at no cost by selling his present machines and buying others. He may even increase his production and decrease his cost at the same time."

What the MDNA Means . . . "Fifteen years ago used machine dealers established the Machinery Dealers National Association to insure buyers the best possible answers to their machine tool requirements. Now over 200 members meet at least twice a year on a national basis, the 9 regional groups meet each month, and the Board of Directors meets at least each three months to study ways and means of improving service to the user of used machine tools."

Sources of Supply . . . "If a buyer needs one or more tools," Mr. Vinson continues, "he contacts a dealer. If the dealer cannot satisfy his requirements he can enlist the aid of the MDNA which asks other dealers to aid in locating the item."

Market Report: Chicago . . . Tool room equipment demand is at one of the highest points it has reached within the last year or so. Small used tool sales firms are confident this level of demand will hold through the current quarter. Sheet metal equipment is in the same category. Milling machines, though they've been easier in some areas of the East, are very tight in the Midwest. Grinders have been slightly easier but are now getting higher in price and being sought for resale.

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Equipment for FORGING INDUSTRY
BOLT and NUT MACHINERY

# ACCUMULATORS AIR COMPRESSORS

Direct Motor & Belted Motor Driven Oil & Gasoline Driven Steam Driven Centrifugal

BALING MACHINES BENDERS (Hydr. & Mech.) BENDING ROLLS (Plate)

Pyramid & Initial Type

# BOLT & NUT MACHINERY

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Car Wheel
Horizontal
Vertical

BRAKES
Press & Leaf Type

BUILDINGS BULLDOZERS

BULLDOZERS CRANES

Overhead Electric Travel With Runways Gantry Ladle Locomotive Mono Rail Ore Cranes & Bridges Pitt

DIE SINKING MACHINES DRAW BENCHES ELECTRICAL EQUIPMENT

Generators Mill Drive Motors Transformers Turbines

FORGING EQUIPMENT

Forging & Upsetting Machines Hammers Taper Forging Rolls

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Annealing Melting, Nonferrous & Heat Treating GRINDERS

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Screw
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Toggle Drawing
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Combination Punch & Shear Multiple—With Spacing Table Beam Horizontal

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Angle Bending Corrugating Forming Plate Straightening

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SCALES

SHEARS Alligator

Angle
Bar
Billet
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STOKERS

STRAIGHTENERS-For Wire

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SWAGING MACHINES TESTING MACHINES THREAD ROLLERS

WELDING MACHINES
WIRE MACHINERY

All Types

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Equipment

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January 3, 1957

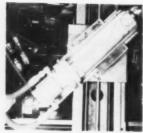
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60" x 60" x 14' NBP 4 Hds. Rev. Mo. Drive 8" x 48" x 18' NBP 3 Hds. Rev. Mo.

8" x 48" x 16' NBP 2 Hds. or 4 Hds. Rev. Ma. Drive



Milling or grinding heads up to 150 1500 RPM or 1500 to 7000 RPM.



36' Sellers, Mod. C. H. Duty Planer Rev.

Mo. Drive 36' Southwark Plate Planer, Rev. Mo. Drive 32' Sellers, Mod. B Plate Planer, Rev. Mo.

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STRAIGHT OR CONTOUR WORK PRODUCE UNUSUAL JOBS AT GREAT SAVINGS WHEN EQUIPPED WITH MODERN DEVICES AND ATTACHMENTS



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36 foot-125 ton-Vertical Boring Mill Table with 29 foot diameter gear with variable 6/1 drive and control suitable for turning, boring, grinding or any conversion or special purpose condition. Practically new. Will quote completed for your

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# Lewis Continuous Rod or Bar Finishing Rolling Mill

- 4-101/2" x 16" Two High Lewis Rolling Mill Stands, Open Top Construction, Enclosed Screws Downs.
- 4-Individual Pinion Stands with Spindles, Couplings and Shoe Plates, etc.
- 1-1250 HP Lewis Reduction Gear, with Four Output Spindles for Driving Individual Stands.

BRAND NEW NEVER INSTALLED LOCATED IN OUR PITTSBURGH STOCK

3 HIGH BAR MILL, 5 Stands, Penion Stand. Shoe Plate, Top and Bottom Screws.

32" x 20" x 110" 3 HIGH PLATE MILL, Complete with Electric Screwdown, Pinion Stand. Front and Back Tables, Run-out Table, 9 Roll Plate Leveller & Furnace.

#6 MEDART CENTERLESS BAR TURNING MA-CHINE, 1" to 6" Capacity, 50 HP. NEW 1941.

114" DIA. MACKINTOSH-HEMPHILL 6 ROLL BAR STRAIGHTENER, 114" Dia. Capacity, 300 FPM, Complete with 2—40 HP Motors.

40 TON MORGAN LADLE CRANE, 55' Span. NEW

42" x 30' NILES ENGINE LATHE. Two Carriages. Geared Head, Rapid Traverse

500 KW WESTINGHOUSE SYNCHRONOUS MOTOR GENERATOR SETS. 250 Volts DC 2300 Volts AC. 900 RPM. (We have two identical Sets).

550 TON LOEWY - HYDROPRESS EXTRUSION PRESS, 3 column, horiz., 4250 P.S.I., 65" stroke, complete with billet container, etc. Excellent condi-

# FOR SALE GOOD CONDITION

2-B & W Fire Tube Waste Heat Boilers, set single. With superheaters, induced draft fans, and soot blowers. 7797 sq. ft. heating surface each unit. 250 p.s.i. design pressure. 200 p.s.i. operating pressure at superheater outlet. 450 deg. F. total temperature. 15,000 lbs. capacity steam/hr. Boilers certified annually for operation at a pressure not to exceed 250 lbs. per sq. in. Scheduled for release January, 1957. Inspect

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DIESEL LOCOMOTIVES 44 TON & 25 TON G. E. DIESEL ELEC. STEEL SHEET PILING

215 TONS BETH. AP-3-20', 24' & 30' 177 TONS CARNEGIE M-116-31', 49' & 80' 300 TONS CARNEGIE MZ-27-40' R. C. STANHOPE, INC. 60 E. 42nd St. New York 17, N. Y.

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24"x276" LANDIS Type "B" Hydraulic Plain Cylindrical Grinder.

2H, 2K & 3H K & T Plain & Vertical Millers.

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Nos. 1B x 74" and 11/2B x 81" PRATT & WHITNEY Deep Hole Drills.

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# MOTORS • GENERATORS • TRANSFORMERS 32 YEARS (1924-1956) **MOTOR GENERATOR SETS · CONTROLS COMPLETE VARIABLE VOLTAGE DRIVES**

BUY FROM ONE OF AMERICA'S LARGEST STOCKS ENGINEERED AND REBUILT BY SPECIALISTS

SPECIAL

(5)—3500 KW Allis-Chalmers 3-unit Motor Generator Sets, each set has (2) 1730 KW Generators 350 VDC, 5000 amps., 514 RPM, driven by 5000 HP, synchronous motor 13800/6900/4160 V, 3 Ph. 50 Cy, with 40 KW & 10 KW citers. With generators in parallel each set rated 3500 KW, 350 VDC, in series 700 VDC, Complete with magnetic starting equipment all rotating units enclosed for forced ventilation.

#### MOTOR GENERATOR SETS

Qu.	KW	Make	R.P.M.	D.C.	A.C.	
1	1500	G.E.	514	250	4000/2300	
1	1250	G.E.	720	600	4160/2400	
2	720/850	Whse.	900	600/710	4160/2400	
1	500	Ch. Wh.	720	575/600	2300	
2	500	Whse.	1200	125/250	2300/440	
1	300 (3-unit)	Al. Ch.	1200	250/300	2300	
1	300	G.E.	1200	250/275	2300	
1	200	Ch. Wh.	1200	250	4000/2300	
1	175	G.E.	1200	250	440/220	
1	150	G.E.	1200	250	4600/2300	
2	150	Rel.	1200	125	2300	
2	150	Whse.	1200	250	2300/440	
1	100	Ch. Wh.	1200	125	440	
1	100	Al.Ch.	1200	250	4600/2300	
1	100	Whse.	1200	250	410	

#### SYNCHRONOUS MOTORS

Qu.	KW	Make	P.F.	Volta	R.P.M.
1	2500	Whae.	80	4160/2300	720
1	2000	Whse.	80	2200	900
1 x	x 2000	Whise	80	2200	180
2	1750	G.E.	100	2200	3600
1	1500	Whse.	80	2300	514
1	800	El. Mchy.	80	440	1200
1	920	G.E.	80	2200/440	300
1	700	G.E.	80	2200	720
1	450	Whse.	100	2200	128.5
3	350	G.E.	100	23-	900
1	300	G. E.	100	2300	720
1	290	Whse.	.80	440/220	600
1	300	G.E.	.80	2200	600
9	250	El. Mchy.	.70	2300	1200
1	250	Whse.	.80	440/220	600
1	200	Al.Ch.	100	2200	514
1	200	G.E.	.80	440/220	450
1	200	Al.Ch.	100	2300	360
1	150	G.E.	100	2300	900
3	150	El. Mehy,	.80	220	720
3	135	G.E.	.80	4000/2200	1200
1	125	G.E.	.80	2200	900
12	100	Whee,	.80	440/220	1800
1	100	Ideal	.80	440/220	900
1 2 1 2	100	G.E.	.80	440/220	600
1	100	El Mehy.	100	440/220	360

#### DIRECT CURRENT MOTORS

Qu.	HP	Make	Type	RPM
1 x	x 1500	Whse,	Encl. Rev.	600
1 x:	x 1500	G.E.	Encl. Rev.	600
l x	x 805	Whise.	Encl. Rev.	168
1	700	Whse.	Encl.	300/700
2 x	x 600	Al.Ch.	3111	300/600
2	600	Whse.	Mili	110/220
1	300	Whse.	Mi11	300
2	275	Whse.	Mill	425/850
1	200	El.Dy.	Ped.Brg.	400/1200
1	175	G.E.	CD 175 A	850/1025
1 x		Whise.	Mill	360/720
1	125	Whse.	8K 184	575/850
1	125	G.E.	MPC	400/600
1	80	Rel.	651 T	575/1130
1	60/73	Whse.	8K 151	250/1000
All	above 236	0 VDC excep	t where marked	XX

xx—Ped. Brg. Mill design 525/600 VDC Rev.—Designed for reversing Service

(3) G.E. 400 KW sealed ignitron Mercury Arc Rectifiers 250 VDC 1600 amps, complete with A.C. & D.C. Cubicles and 475 KVA Pyranoi Transf. 2400 V, 3 Ph. 60 Cy. primary.

# MILL AND CRANE MOTORS WESTINGHOUSE

(35)—K-1-2-3-4-5-6-7-8-9 (74)—MC-20-30-40-50-60-70-80-90-10 (18 of these are type MCB) (6)—MC-21-31-41

#### GENERAL ELECTRIC

#### CROCKER-WHEELER

(27) -- 8W-7½-10-15-AW-A2W-BW-DW-FW We also have a large stock of Electric Brakes, Drum type and Magnetic Control Panels. Heavy Duty Mill Type Slip Ring motors, pedestal bearings, mounted on Stator shifting Bases, all 3 phase, 60

Qu.		Make	Type	Volts	RPM
	2500 1800 1800 xx 1200 xx 1000	G.E. Whse, Whse, G.E. G.E.	MT CW CW MT MT	2200 6600/4000 2200 2200 2200	240 277 252 489 365
**	95 evelo				

15-Ton MORGAN ELECTRIC GANTRY CRANE, 3 motors, 440/220 V, 3 ph., 60 cy., 48'-0" bet. legs, 19'-2" overhang cach end total. Hook travel 72'-0", total Bridge length 88'-4". Max. lift 30'-0", All G.E. motors and control, protected walkway full length each girder, enclosed cab in center of bridge. Still erected can be inspected under power. PRILED ATTRACTIVELY FOR IMMEDIATE PURCHASE AND SHIPMENT.

# TRANSFORMERS (Power) Outdoor Oil Cooled

Qu.	KVA	Make	Phase	Veltage
3	2000	Al. Ch.	1	26400/13200-2390/4140Y
3	1667	G.E.	1	4800 - 480
3	1000	Al. Ch.	1	33000/29700-2300/4000Y
3	1000	G.E.	1	22000/19800-2300/4000Y
3	500	Kuhlman	1	13860/12540-230/460Y
3	333	G.E.	1	13200/11880-2300/4000Y
3	333	Kuhlman	1	13200/11880-240/480
6	333	Americal		2400/4160Y- 120/240
1	300	Whse.	3.	11500 - 440
3	150	Kuhiman	1	13200/11880-120/240

SPECIAL (4) 225 KVA Whae., Dry type AVR, 2400/4180Y - 250/144.5 secondary

#### GENERAL PURPOSE SLIP RING MOTORS

RPM
0 720
441
400
295
505
450
440
505
290
450
1200
720
300
1760
585
490
705
10 585
435
1160
870
900
600
495
430

We can supply full magnetic or manual control for any of the above items.



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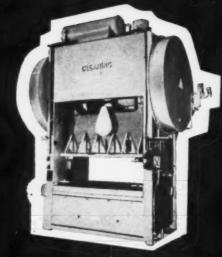
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OPEN BACK INCLINABLE STRAIGHT SIDE (Single-Double Crank) HORNING KNUCKLE JOINT STILES TYPE TOGGLE DRAWING CAM DRAWING also SQUARING SHEARS

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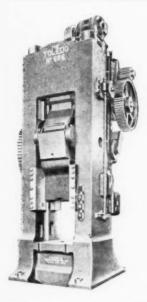
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BLISS TOLEDO #666, Knuckle Joint, 1000 ton, Bed 37" x 31", Air Clutch, M.D. Still set up.

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BLISS DOUBLE ACTION cap. 875 & 150 Tons, Bed 65" x 65" Self-contained M.D. BLISS Hydrodynamic, 200 ton Cap.

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BLISS TOLEDO No. 93½ II. Bed 84"x36", Str. 16",
Shit. 30', Air Clutch, Air Cushion
BLISS TOLEDO No. 93½ ABed 188"x48", Str. 16",
Shit. 80', Air Clutch, Air Cushion
BLISS TOLEDO No. 93½ Bed 188"x48", Str. 16",
BLISS No. 6-84, Bed 84"x36", Str. 12" Shit. 20", M.D.
BLISS No. 6-84, Bed 84"x36", Str. 12" Shit. 20", M.D.
BLISS No. 6-84, Bed 84"x36", Str. 4", FERRACUTE SG, 106, Bed 42"x38", RI., 100 Ton
CLEVELAND 45.D-60, 60"x40", Bed 34"x36", Str. 8",
BLISS No. 7-84, 200 ton cap. Bed 96"x60", Str. 16",
CLEVELAND 150 ton Bed 96"x48", Str. 8",

#### STRAIGHT SIDED SINGLE CRANK PRESSES

CLEVELAND #38E, 2700 ton cap. Bed 72" x 54" Air Clutch, M.D. Like New

BLISS No. 51-250, 250 tons cap. Bed 33" x 39", 5tr. 14". Equipped with Air Clutch, Air Cushion.

#### KNUCKLE JOINT PRESSES

TOLEDO Nos. 660, 662, 666 Air Clutch BLISS Nos. 4, 22K, 23K, 24K PERRACUTE No. E51, 75 ton, EG 54, 400 ton WATERBUHY 25, 50 and 320 ton ZEH & HAINEMANN Nos. 7, 8%, 10 & 12 Percusalou

BLISS-TOLEDO #666, 1000 ton cap. AIR CLUTCH, M.D.

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BLISS No. 14D, 450 Ton, Draw & Lift 18" BLISS Nos. 1½, 1½B, 3½B, 3½C, 3¾, 5-40 GARRISON 500 Ton 12" shaft, 48x54 bed, single crank FERRACUTE BD-703 60"x72" Bed CLEVELAND 12T & 14T Air Clutch

#### INCLINABLE (O.B.I.)

BLISS Nos. 18, 19, 19C, 20, 20B, 21, 21¼, 22 & 28 FERRACUTB C2, C3, C4, C5 & O Nos. 00, 0, 1, 1, 2, 4, 101, 102, 103 & 104, Flywheel & Geared with Dial & Holl Feeds NIAGARA, A1¼, A2, A3, A3¼, A4, A5½, A6¼

WARCO 100 ton 30"x39", 8" stroke Air Clutch, M.D. 1948.

#### **POWER PRESSES**

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ADRIANCE. CALLAHAN—Nos. 23, 24 & 25 BLISS Nos. 2A, 4A & 5A AdJ. Bed BLISS Nos. 16, 39, 40 & 41 AdJ. Tables FERRACUTE Nos. CA-4 & CAG-4 M.D. FERRACUTE Nos. PA-4 & PA-5 End Wheel Type BLISS No. 43—10° Str. & Table M.D.

#### EYELET & TRANSFER PRESSES

WATERBURY-FARREI, No. 06 and No. 57 Cam Type BLAKE & JOHNSON No. 106 Cam Type WATERBURY-FARREI, 18 Stations, 11½" Stroke BLISS No. 853 Double Act., 10" Plunger Stroke, 5 Station BLISS 5 Station, Tooled for Pie Plates 109 ton cap. CLEVELAND 55-D-72 6 Sta. Encl. gearing, like new BAIRD No. 4-37, 14 Stations M.D., Roll Feed

BLISS No. 27-84 Red 100"x24", Str. 10", 200 Ton BLISS No. 104, 105A, 106A, Inclinable BLISS-CONS No. 175, Bed 86"x30", Str. 6" WELLS No. 5 and 10.

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UNITED Three-High Hot Bar & Rod Mill

LEWIS Two High 16"x35" sealed gear case drive and motor.

UNITED ENGINEERING 6"x14" & 8"x10" WATERBUBY-FARREL 10"x10" 50 HP Motor BLAKE & JOHN'SON 12"x16" Motor Screw Down BLISS 6"x9" anti-friction bearing—2 NEWBOLD 3 High—20"x30"

LEWIS 28"x56" Face Rolling Mill, Motor Driven, Screwdown, Sealed Gear Re-duction Drive

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WIRE WORKING

BAIRD, NILSON, MANYILLE Four Slides, Nos.

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Formers (New and Use)

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BLISS & TOLEDIO Automatic Hing Machines
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Nos. 9, 1, 2, 3, 34, 4 & 5
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WELLS SPRING MACHINERY, Collers, Knotter &
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Machinery for the Production of Wire Spe-cialties, Wire Staples, Hair & Bob Pins, Paper Clips, Straight & Safety Pins, Nails, Wire Baskets & Wire Guards

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BOLT, SCREW, NUT & RIVET EQUIP.

WATERBURY No. 6 Solid Die Header, % "x4"

WATERBURY FARREI No. 45 cap. % "x8"

WATERBURY No. 4 D.S.O.D. Reheader cap % "x5"

WATERBURY No. 3 Double Str. Ohen Die % "x6"

MANVILLE No. 312C-5/16 Cap. w/Ajax Hogue Wire
Drawern D.S.O.D.

WATERBURY-FARREI Double Stroke Solid Die No.
2. % "Cap. No. 3% Half Inch Capecity

WATERBURY-FARREI 5/16" Cap. and % "Cap.
Double Stroke Open Die Cold Headers

WATERBURY-WANVILLE Double & Single Str. C.H.
Cap. 1/16" to %" Capacity

WATERBURY Nos. 1 & 2 Automatic Screw Blotters

MANVILLE Auto. Wood Screw Machines

WATERBURY-FARREI Nos. 0, 10, 20, 30 & 56

thread Rollers, Hand and Hopper Feed, M.D.

NATIONAL 3/16", % "4" Auto B. Shank Nut

Tappers (Standard & Projection)

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PELS 9' x %" Gap. M.D. NIAGARA 12'x'4" Gauges, M.D. NIAGARA No. 66, 6'x3/16", M.D. NIAGARA No. 216B Circle Shear

HALLDEN 24" Strip Straightener & Automatic Cutoff M.D.

#### POWER PRESS BRAKES

VERSON T58, 8'3/16", 10' Bed M.D. CINCINNATI 6'x'\(\frac{1}{6}\)", 8' 10mz 200 Ton. M.D. CINN. No. 90-8. 8'x\(\frac{5}{16}\)", 10' Bed M.D. CHICAGO 253 & 334 M.D.

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BLISS Nos. 225, 225A, 235 & 315 Gang WATERBURY Nos. 0, 1, 2 Gang YODER 12" wide, like new

#### ROLL LEVELLERS

McKAY 54" Backed Up Roller Leveller 2%" Diameter HILLER & JUNES No. 2, 88" x %" Cap. TORRINGTYN 9 Roll 7"252" M.D. W & B 54" Wido x 2%" Face WEAN 28" Face x 6" Dia, 17 roll M.D., Top Roll Adj.

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EAFTER 12 Station 2½" Dia, Spindle 28" wide Machine, New 1955 RAFTER 7 Head Tube Former RAFTER 5 Head Tube Former PITTSBURGH 4 & 5 Head Tube Formers MAPLEWOOD Tooled for Curtain Hods YODER 5 Head with Flying Shear YODER MA 42" wide, 10 Station YODER M3, 42" wide, 10 Station RAFTER 10 Stand 21/2" Dia., Spindles, M.D.

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Capacity 144" x 1" 9 Leveling Rolls, 14" dia. 2 Pinch Rolls, 18" Dia. Roller Brgs.—Steel Frame Power Entry & Exit Tables Motors & Controls.

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ALL NEW PRIME PIPE SPECIFICATION A-106 GRADE

B DOMESTIC MADE STEEL (WITH MILL PAPERS)

1500' 8'' (8\%'' ODx.906'' Wall) Schedule 160 2000' 8'' (8\%'' ODx.875'' Wall) Dbl Ex Hvy 1500' 12'' (12\%'' ODx.687'' Wall) Schedule 80 1500' 12'' (12\%'' ODx.1001'' Wall) Schedule 140 2500' 14'' (14'' ODx.750'' Wall) Schedule 80

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Sacrifice for Quick Sale

Ajax 3" Forging Machine. Air Clutch and Air Brake -New in 1947.

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BSA 1/2" & 13/4" Automatics, 1954. Nos. 5G & C12 Natco Multi-Drills. Fellows No. 4 Gear Shavers.

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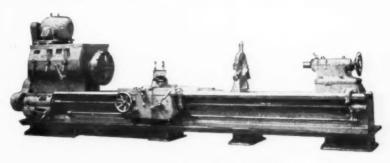
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HEAVY DUTY DRILLS

No. H4 Barnes Hydram, Flanged Quill, T.B., Ser. 2296, 1942

No. 36HO Baker, Flanged Quill, T.B., Comp. Elecs., Ser. 13745

No. 121 Baker, T.B. Comp. Elecs., Ser. 11398

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No. 420 Barnes Horizonfal, 98" Fd., Comp. Elecs., Ser. 614

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No. 3D Gisholt, Comp. Elecs., Ser., 545-23, 1945
No. 4FU Foster Fostermatic, Platen Type. Ser., 4FU-101, 1942
No. 12 Gisholt, T. B., F. & R. Slides, Ser., 3012-4, 1941
No. 12 Sundstrand, Extended Bed, Center Drive, 108" CC Ser. 82124
8" x 108" L-Swing, F. & R. Slides, Tailstock, Ser. LB-4803, 1947
16" x 21" Fay, Complete Electrics, Seriol 81517
20" x 25" Fay, Complete Electrics, Ser. 7469, 1943

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16" x 36" LeBlond, Complete Electrics, Ser. ND-8489, 1943

18" x 30" LeBlond, Complete Electrics, Ser. ND-8489, 1943

18" x 54" Hendy, T. A., Chk., Chuck, Ser. 36746, 1945

20" x 20" LeBlond, Roised to 31", Profile Aft, Ser. NF-4895, 1943

22" x 72" Lehman, Super Service, Chucks, Ser. 5213, (2)

22" x 14" Pittsburgh Sommerfeld, Hevi Duty, Ser. 1778, 1942

32" x 25" Pittsburgh Sommerfeld, Hevi Duty, Ser. 1770, 1942

32" x 13" Niles H. D., Comp. Elecs, Ser. 22378, 1942

36" x 108" Monarch Mod. NN. Dupl. Aft, Ser. 14408A, 1943

36" x 14" Wickes Hevi Duty, Comp. Elecs, Ser. 6785-1, 1942

40" x 108" LeBlond, H.D., T.A., Chks., Elecs., Ser. NQ-192

#### TURRET LATHES

No. 3 Gisholt, B.F., 4-Way Tool Post, Tooling, Ser, 2839-38, 1943
No. 4 Warner & Swasey, Air Chuck, Air Cyl., Elecs., Ser. 907332W
No. 5 Warner & Swasey, Preselector, Chuck, Ser. 550830
No. 5 Gisholt, Preselector, Chuck, Ser. 876-45, 1943
No. 2A Warner & Swasey, 24" Bed Ext., Chuck, Ser. 620134
No. 3A Warner & Swasey, B.F., Chuck, Elecs., Ser. 524268
No. 3L Gisholt, Chucker, Tooling, T.B., Elecs., Ser. 574268
No. 4A Warner & Swasey, U.F., C.St. Turr, T.A.T., Ser. 597780, 1942
No. 218 Bardons & Oliver, Saddle Type, Univ. Ser. 16606, 1946

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No. 1403 Kearney & Trecker, 36" Feed., T.B., Rap. Trav., Elecs. No. 1848 Kearney & Trecker, Comp. Electrics, Ser. 3-4409, 1945 No. 1854 Kearney & Trecker, No. 50 Taper, Ser. 4-3187, 1942

#### PRODUCTION DUPLEX MILL

No. 36-90 Cincinnati Hydro. Tracer Control, Ser. 4838D1L1

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## GEAR CHAMFERING MACHINE

No. 50 Cross, Complete electrics, Serial 920, 1942

No. 7A Lees Bradner, 8 Spdl. 8 x 20, Ser. 7A-360-7A367, 1947 No. 8H Gould & Eberhardt, Outboard Support, Ser. 917A3, (3) No. 16H Gould & Eberhardt, Outboard Support, Ser. 333A7 (3)

## GEAR ROUGHERS

No. 12 Gleason Straight Bevel, T.B., Elecs., Ser. 17521, (4 No. 7 Gleason, Revex, Misc. Tlg., Comp. Elecs., Ser. 19792

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#### INTERNAL GRINDERS

No. 16A28 Bryant, Int. Spdl. and Facing Spdl. Elecs., Ser. P7168, 1944
No. 16-38 Bryant, Int. Spdl. and Facing Spdl. Elecs., Ser. P6887, 1944
No. 5 Bryant, Int. Spdl. and Facing Spdl., Elecs., Ser. P6887, 1944
No. 5 Bryant, Int. Spdl., Comp. Elecs., Ser. M6891, 1944
No. 50 Heald, Pl. Cyl., Planetary Type, Elecs., Ser. M6891, 1944
No. 72A Heald, Extended Bed, Comp. Elecs., Ser. 8644, 1942
No. 72A Heald, Cross Slide Head, Comp. Elecs., Ser. 20452
No. 78 Heald, Centerless, Hyd. Fd., Comp. Elecs., Ser. 22518, 1944
No. 112 Bryant, Hyd. Fd., Well Tooled, Elecs., Ser. R-4560, 1942 1944 (12)

# SURFACE GRINDERS

No. 824 Arter Rotary, 25" Dia. Chuck, 30" Capacity, Ser. 2680, 1943 No. 5 Brown & Sharpe Hyd., Complete Electrics, Ser. 911 No. 25A Heald Rotary, Magnetic Chuck, Comp. Elecs., Sar. 15322 10" x 60" Norton Hydr., Mag. Chuck

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10" x 18" Norton, Hyd. Fd., Comp. Elecs., Ser. C-19090, 1942
10" x 48" Cincinnati, Filmatic Bearing, Plunge Cut. Elecs., 1942
10" x 24" Cincinnati, Filmatic Bearing, Plung Cut. Elecs., 1942
10" x 34" Cincinnati, Plung Cut. Att., Elecs., Ser. 3PZDIK:35, 1943
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Machines purchased in 1953 and used until late 1954. Condition Poor. Spare parts on hand in amount of \$9,649.37 also 13 tires valued at \$7,475.09.

Selling Price-Cars-\$2,850.00 each Parts-- 3,850.00 lot

Tires- 4,485.00 lot

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26 ten Ohio Diesel Locomotive Crane. New 1947. Caterpillar D-13000 Engine. Excellent Condition.
36 ten Ind. Brownhoist Diesel Locomotive Crane. New 1943. Caterpillar D-13000 Engine. IS KW Magnet Generator. Excellent Se ten Whitcomb Diesel Electric Locomotive 306 HP Cummins Engines. New 1943. Reconditioned.

65 ton Atlas Diesel Electric Locomotive 400 HP Cummins Engine. New 1942. Reconditioned.

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HP. New 1941.

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Excellent creosoted 6 x 8 x 8'6", "5" ironed, grade 3, white and red oak

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RELAYING QUALITY

First class 71/2" x 101/2", single shoulder, punched to fit rail bases of  $4\frac{1}{2}$ ",  $4\frac{1}{2}$ ", 53/16",  $5\frac{1}{2}$ ", 51/2".

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# New RAILS Relaying

We earry fregs, switches, spikes and holts in steek and most all sections of rails and track assessories

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No. 5 Abrasive [2" x 90" surface grinder.
72" Hanchett 3-sad. retary surface, new 1946.
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No. 74 Heald hyd. pl. Internel, X-sliding H. B., 1961.
16" x 30" Landis type C byd. pl. sylindrical, 1942.
9" x 30" Cincinnati EA Flimatic pl. sylindrical, 1942.

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No. 30 Chambersburg pneumatic, serial No. 2287. No. 6-1 Nazel, pneumatic, late. No. 6B Nazel, self-contained.

LATHES

LATHES
No. 3 Gisholt Univ. Turret Lathes (2), 1942.
No. 5 Gisholt ram type Univ. Turret Lathe, 1940.
14 x W Hondey Toolroom, 1940.
15 x 30" Lipe Carbe-Matle, 1942.
38" and 42" Sullard New Era vertical turret lathes.
126" x 90" CC Niles Bessent Pond engine lathe, 80
HP, M.D.

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MILLING MACHINES
No. 2 Brown & Sharpe vertical mill, new 1943.
No. 4 Cincinnati high power plain horizontal mill, serial E 506 J.
No. 5-48 Cincinnati hydromatic duplex mill, serial SBS101K.
No. 2-24 Cincinnati automatic simplex mill, serial No. 183PTT-1.

PRESSES

PRESSES
BO ten No. 92½C Tolede D.C. Str. Side.
200 ten No. 7-72 Bliss S.S. D.C. Press, Air Clutsh.
200 ten No. 195½-72 Tolede D.C., Tongle drawlee.
350 ten Elmes self-sent. 4-pest Hydraulie Press, 1944.
500 ten No. 1039 Hamilton D.C. adj. hed. 80°x162°.
2000 ten No. 8 National Maxipress Forging Press.

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36" x 36" x 8' Liberty Planer, motor drive 3 heads.

30" x 30" x 8' Flather planer, belt drive 2 heads.

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4 spindle Allen K H 2 sensi drill 4 motors 12"-15" overhang.

31/2'-9" col. Cin. Bick. radial drill, gear box drive

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10-ton Modern 37'-0" span, 220/3/60
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Qu.	HP	Make	Velts	RPM	Туре	Enc.	
1	920	G.E.	220/440	300	TS-6335J	Syn.	
1	600	Elec Machy	2400/4800	360		Syn.	
1	150	Westq.	2300	1760	CS-773Z	BB	
4	150	Westg.	440	900	CSP-580C	DP BB	
6	125	Westg.	2300	1200	CSP-580S	DP BB	
11	125	Westg.	440	900	CSP-580C	DP BB	
4	125	Westg.	440	900	CSP-770C	TE FC BB	
10	100	Westg.	220/440	3600	CSP-445S	DP BB	
2 2	100	Westg.	440	1750	CSP-505	TE FC BB Exp. F	de.
2	100	Westg.	440	1750	CSP-505	TE FC BB	
5	100	Westg.	220/440	1150	CSP-507	DP	
3	100	Westg.	2300	900	CSP-580C	DP BB	
1	50	F. M.	220/440	3600	QZK-404S	88	
9	50	Rel.	2200	1760	AA-504S	TE FC BB	
5	50	Westq.	220/440	1200	CSP-445	DP BB	
1	50	Westg.	220	720	CS-754C	TE FC BB Exp. F	0-
2	30	Wag.	440	1750	DP-405	DP BB	
2	30	Wag.	440	870	DP-445	DP BB	
3	25	G.E.	440	1740	K-364	DP BB	
5	25	Star	440	1165	NL-405	DP BB	
2	25	Wag.	440	1160	CP-444	TE FC BB	
2	25	Wag.	440	870	CP-445	TE FC BB	
	20	G.E.	440	3470	KF-326	TE FC BB	
16	20	G.E.	440	1760	K-326	DP BB	
4	20	Wag.	440	1750	DP-364	DP BB	
7	20	El. Dyn.	440	1155	KNX-404	DP BB	
4	15	Wag.	440	1750	DP-326	DP BB	
2	15	Wag.	440	1160	DP-365	DP 88	
3	15	Wag.	440	1160	CP-404	TE FC BB	
5	10	Star	440	1160	NL-364		
1	10	Wag.	440	870	CP-404	DP BB	
7		Westg.	440	3470		TE FC BB	
5	71/2	Wag.	440	1750	CS-254	DP BB	
-	- 72	may.			CP-284	TE FC BB	
Qu.	HF	Ma	NEW 230 VOLT	DC MOTOR	Type	Enc.	

5	71/2 Wag.		440	1750	CP-284	TE FC	BB	
		NEW	230 VOLT	DC MOTORS				
Qu.	HP	Make		RPM	Туре		Enc.	
1	60	G.E.		1750	CDM-95		DP BB	
1	50	G.E.		1750	CDM-95		DP BB	
	30	G.E.		1750	CD-96		TE FC I	BB
3	30	Cent.		1750	DN-375		DP BB	
1	30 30	G.E.		1750	CD-93		DP BB	
1		Cent.	9	100/1200	DN-455		DP BB	
4	25	G.E.		1750	CDM-85		DP BB	
2	25 25 20 20	G.E.		1200	CDM-93		DP BB	
10	20	G.E.		1750	CDM-83		DP BB	
3	20	G.E.		1750	CDM-93		TE FC	88
10		G.E.		1200	CDM-85		DP BB	
10	15	Cent.		1750	DN-336		DP BB	
2	15 15	G.E.		1200	CDM-93		TE FC	38
3	15	G.E.		1200	CDM-83		DP BB	
9	10	G.E.		1750	CD-75		TE FC	88
17	10	G.E.		1750	CDM-66		DP BB	
2	10	G.E.		1200	CDM-85		TE FC	88
	10	G.E.		1200	CDM-67		DP BB	
2	10	Westg.		850	SK-83			
10	71/2	G.E.		1750	CD-66		TE FC	BB
10	71/2	Cr. Wh.		1750			DP BB	

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5-3500-KW, 3 Unit, Allis-Chalmers, Motor Generator Sets, Each consisting of: 2-1750-KW, 250/350 Volts, parallel, 500/700 Volts series, 514 RPM, 5000 Amp., type HCC, rated continuous at 40 Deg. C. Allis-Chalmers DC Generators with Class B Insulation, separately excited, direct connected in the center to:

separately excited, direct connected in the center to:
-5000-HP, 3730-KW, 13800 Volts (6700 Volts),
3 Phase, 60 cycle, 514 RPM, 162 Amps.,
Allis-Chalmers, Synchronous Motor with
Class B insulation, rated continuous at 40
Deg. C. Rise.
Each set equipped with a 40-KW exciter for synchronous motor fields, and a 10-KW exciter for generator fields, both 250-VDC at 514 RPM.

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Tons	Make	Span
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10	Shaw	84"
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10	Calumet	841
10	Shaw	72' 3"
10	Morgan	72' 3''
10	Calumet	72' 3''
10	Shaw	67'11"
10	Whiting	67'11''
10	Calumet	59. 4
5	Shaw	72' 3"
5	Shaw	59' 1"
5	Shaw	67'11"
33/4	Shaw	72' 3''
33%	Shaw	59' 1"

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30 Ton Industrial Brown Hoist, Type EK, Ser. No. 11078

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45 Ton General Electric, New in 1943

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2-758 CFM actual free delivery. Fuller type C-150-150OH, 2-stage Rotary Air Compressors, with intercoolers, affercoolers, almaze, oil both filters and silencers, 100,25 pressure, coupled to 150 HP synchronous motors with Limitamp GE synchronous starters, 1TE 400 amp interruptive switch, air receiver, piping and essential valves, NEW 1953.



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Installed 1944
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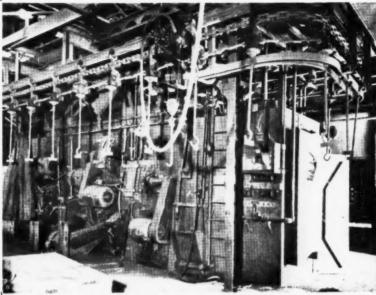
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A	Bay City Forge Co 400
44 P	Bearings, Inc 201
AAA Products Co	*Beatty Machine & Mfg. Co 320
Acheson Colloids Co	Belyea Co., Inc
Air Reduction Sales Company	Bennett Machinery Co 397
278 & 279	Bertsch & Company 82
'Airline Welding & Engineering 357	Bethlehem Steel Co
Airtherm Mfg. Co	Binks Mfg. Co
Ajax Electric Co., Inc	Birdsboro Steel Fdry. & Machine Co
Ajax Electric Furnace Corp 4	Blaw-Knox Co., Foundry & Mill Machinery Division
Ajax Electro Metallurgical Corp. 4  Ajax Electrothermic Corp 4	Machinery Division  Between Pages 44 & 45
Ajax Engineering Corp 4	Bliss, E. W., Co., Press Div. 34 & 35
Ajax Manufacturing Co., The 307	*Boston Gear Works 44
Alan Wood Steel Co	Brainard Steel Div., Sharon Steel
'Alemite Div., Stewart Warner	Corp. 99 Bristol Brass Corp., The 299
Corp 63	Brownell, Hazard, Machine Tools,
Allegheny Ludium Steel Corp 108	Inc 397
Alliance Machine Co., The 139	Browning, Victor R., & Co., Inc. 384
Alter Company, Alloy Metal Division 367	Buffalo Bolt Company Div. of Buffalo-Eclipse Corp 241
American Air Compressor Corp. 397	Buffalo Forge Co.
American Brass Co., The 83	Between Pages 96 & 97
American Cast Iron Pipe Co., Special Products Division 116	Builders Iron Wks 396
American Chemical Paint Co 202	*Bullard Co., The Between Pages 32 & 33
American Gas Association 84	*Bunting Brass & Bronze Co 253
American Gas Furnace Co 65	builting blass & bronze box 200
American Manganese Bronze Co. 385	
American Monorail Co., The 30	c
American Optical Co.	
Between Pages 32 & 33 American Pulverizer Co 249	*Cambridge Wire Cloth Co., The 251
	*Carborundum Co., Refractories
American Roller Die Corp 322	DIv 353
	Div
American Roller Die Corp 322 American Schiess Corporation. 381	Div
American Roller Die Corp	Div.   353   Carco Industries, Inc.   399   Carlson, G. O., Inc.   130 & 131   Carlstrom   Pressed   Metal   Co., Inc.   326
American Roller Die Corp	Div. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 *Carlstrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55
American Roller Die Corp	Div.   353   Carco Industries, Inc.   399   Carlson, G. O., Inc.   130 & 131   Carlstrom   Pressed   Metal   Co., Inc.   326
American Roller Die Corp	Div. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 **Carlstrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The, Alloy Tube Division 52 Carpenter Steel Co., Webb Wire
American Roller Die Corp.         322           American Schiess Corporation.         381           American Screw Co.         28           American Shear Knife Co.         356           American Steel & Wire Div.,         United States Steel Corp.         97           Anderson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382	Div. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 *Carlstrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The, Alloy Tube Division 52 Carpenter Steel Co., Webb Wire Division 302
American Roller Die Corp.         322           American Schiess Corporation.         381           American Screw Co.         28           American Shear Knife Co.         356           American Steel & Wire Div.         97           United States Steel Corp.         97           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armco Steel Corp.         6	Div. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 **Caristrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The, Alloy Tube Division 52 Carpenter Steel Co., Webb Wire Division 302 Cattie, Joseph P., & Bros. 384
American Roller Die Corp.         322           American Schiess Corporation         381           American Screw Co.         28           American Stear Knife Co.         356           American Steal & Wire Div.         97           United States Steal Corp.         97           Anderson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armco Steal Corp.         6           Armel, James P.         397           'Armstrong-Blum Manufacturing	Div. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 **Caristrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The Alloy Tube Division 52 Carpenter Steel Co., Webb Wire Division 302 Cattie, Joseph P., & Bros. 384 Chemstone Corporation 233
American Roller Die Corp.         322           American Schiess Corporation         381           American Screw Co.         28           American Steel Co.         356           American Steel & Wire Div.         97           United States Steel Corp.         97           Anceson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armel, James P.         397           Armstrong-Blum Manufacturing         58	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 *Caristrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The, Alloy Tube Division 52 Carpenter Steel Co., Webb Wire Division 302 Cattle, Joseph P., & Bros. 384 Chemstone Corporation 233 Chicago Concrete Breaking Co. 67 *Chicago Rawhide Manufacturing
American Roller Die Corp.         322           American Schiess Corporation         381           American Screw Co.         28           American Steel Co.         356           American Steel & Wire Div.         97           Anderson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armoo Steel Corp.         6           Armstrong-Blum Manufacturing Co.         58           Armstrong Bros. Tool Co.         61	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 "Caristrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The, Alloy Tube Division 52 Carpenter Steel Co., Webb Wire Division 302 Cattie, Joseph P., & Bros. 384 Chemstone Corporation 233 Chicago Concrete Breaking Co. 67 "Chicago Rawhide Manufacturing Co. 144
American Roller Die Corp.         322           American Schiess Corporation         381           American Screw Co.         28           American Steel Co.         356           American Steel & Wire Div.         United States Steel Corp.         97           Anderson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armel, James P.         397           Armstrong-Blum Manufacturing Co.         58           Armstrong Bros. Tool Co.         61           Arwood Precision Casting Corp. 223	Div. 353  Carco Industries, Inc. 399  Carlson, G. O., Inc. 130 & 131  *Caristrom Pressed Metal Co., Inc. 326  Carpenter Steel Co., The. 54 & 55  Carpenter Steel Co., The, Alloy Tube Division 52  Carpenter Steel Co., Webb Wire Division 302  Cattle, Joseph P., & Bros. 384  Chemstone Corporation 233  Chicago Concrete Breaking Co. 67  *Chicago Rawhide Manufacturing Co. 144  *Chicago Tool & Englineering Co. 384
American Roller Die Corp.         322           American Schiess Corporation.         381           American Screw Co.         28           American Shear Knife Co.         356           American Steel & Wire Div.         97           United States Steel Corp.         97           Anderson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armost Steel Corp.         6           Armel, James P.         397           Armstrong-Blum Manufacturing Co.         58           Armstrong Bros. Tool Co.         61           Armood Precision Casting Corp. 223         Atlantic Steel Products Co.         384	Div. 353 Carco Industries, Inc. 397 Carlson, G. O., Inc
American Roller Die Corp.         322           American Schiess Corporation         381           American Screw Co.         28           American Steel Co.         356           American Steel & Wire Div.         United States Steel Corp.         97           Anderson, Grant         397           Ansco Corporation         120           Apex Tool & Cutter Co.         382           Armel, James P.         397           Armstrong-Blum Manufacturing Co.         58           Armstrong Bros. Tool Co.         61           Arwood Precision Casting Corp. 223	Div. 353  Carco Industries, Inc. 399  Carlson, G. O., Inc. 130 & 131  *Caristrom Pressed Metal Co., Inc. 326  Carpenter Steel Co., The. 54 & 55  Carpenter Steel Co., The, Alloy Tube Division 52  Carpenter Steel Co., Webb Wire Division 302  Cattle, Joseph P., & Bros. 384  Chemstone Corporation 233  Chicago Concrete Breaking Co. 67  *Chicago Rawhide Manufacturing Co. 144  *Chicago Tool & Englineering Co. 384
American Roller Die Corp	Div. 353  Carco Industries, Inc. 393  Carlson, G. O., Inc. 130 & 131  *Caristrom Pressed Metal Co., Inc. 326  Carpenter Steel Co., The. 54 & 55  Carpenter Steel Co., The, Alloy Tube Division 52  Carpenter Steel Co., Webb Wire Division 302  Cattle, Joseph P., & Bros. 384  Chemstone Corporation 233  Chicago Concrete Breaking Co. 67  *Chicago Rawhide Manufacturing Co. 144  *Chicago Tool & Engineering Co. 384  *Chisholm-Moore Hoist Div. 245  *Cincinnati Milling Mackine Co., The 322 & 283  *Cincinnati Shaper Co., The 56 & 57
American Roller Die Corp	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp. 322 American Schiess Corporation 381 American Screw Co. 28 American Steel & Wire Div. United States Steel Corp. 97 Anderson, Grant 397 Annoc Corporation 120 Apex Tool & Cutter Co. 382 Armo Steel Corp. 6 Armo Steel Corp. 6 Armo Feel Corp. 6 Armo Feel Corp. 6 Armstrong Bros. Tool Co. 61 Arwood Precision Casting Corp. 223 Atlantic Steel Products Co. 384 Atlas Car & Mfg. Co., The 255 Atlas Mineral Products Co. 243 Austin Manufacturing Corp. 399 Aviation Developments, Inc. 225	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp. 322 American Schiess Corporation 381 American Screw Co. 28 American Steel & Wire Div. United States Steel Corp. 97 Anderson, Grant 397 Ansco Corporation 120 Apex Tool & Cutter Co. 382 Armstrong-Blum Manufacturing Co. 58 Armstrong Bros. Tool Co. 61 Arwood Precision Casting Corp. 223 Attantic Steel Products Co. 384 Atlas Car & Mfg. Co., The 255 Alas Mineral Products Co. 243 Austin Manufacturing Corp. 399 Aviation Developments, Inc. 225	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp. 322 American Schiess Corporation 381 American Screw Co. 28 American Steel & Wire Div., United States Steel Corp. 97 Anderson, Grant 397 Ansco Corporation 120 Apex Tool & Cutter Co. 382 Armos Steel Corp. 6 Armos Steel Corp. 7 Armostrong Blum Manufacturing Co. 61 Arwood Precision Casting Corp. 223 Atlantic Steel Products Co. 384 Atlantic Steel Products Co. 384 Austin Manufacturing Corp. 399 Aviation Developments, Inc. 225 B B Babcock & Wilcox Co., The Refractories Division 93	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp	Div. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc
American Roller Die Corp	Div. 353 Carco Industries, Inc. 399 Carco Industries, Inc. 399 Carlson, G. O., Inc. 130 & 131 *Caristrom Pressed Metal Co., Inc. 326 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., The 54 & 55 Carpenter Steel Co., Webb Wire Division 302 Cattle, Joseph P., & Bros. 384 Chemstone Corporation 233 Chicago Concrete Breaking Co. 67 *Chicago Rawhide Manufacturing Co. 144 *Chlcago Tool & Engineering Co. 384 *Chisholm-Moore Hoist Div. 245 *Cincinnati Milling Machine Co. The 282 & 283 *Cincinnati Shaper Co., The 56 & 57 Clearing Machine Corp., Div. U. S. Industries, Inc. 194 Cleveland Tramrail Div., The, Cleveland Pressed Products Corp. 310 *Cleveland Tramrail Div., The, Cleveland Crane & Engineering Co. 24 & 25 *Climax Molybdenum Co. 379 Cold Metal Products Co., The 265 Colorado Fuel & Iron Corp., Wickwire Spencer Steel Div. *Between Fages 96 & 97
American Roller Die Corp. 322  American Schiess Corporation 381  American Screw Co. 28  American Steel & Wire Div.  United States Steel Corp. 97  Anderson, Grant 397  Ansco Corporation 120  Apex Tool & Cutter Co. 382  Armoto Steel Corp. 6  Armoto Steel Corp. 7  Armoto Steel Products Co. 384  Atlas Car & Mfq. Co., The 255  Atlas Mineral Products Co. 243  Austin Manufacturing Corp. 399  Aviation Developments, Inc. 225  B  B  Babcock & Wilcox Co., The  Refractories Division 93  Idiley, William M., Co. 134  Idaker, J. E., Co., The. 76  Idalded Anchor, Chain & Forge Div. 401  Idaldwin-Lima-Hamilton Corp.  Construction Equipment Div. 91	DIV. 353 Carco Industries, Inc. 399 Carlson, G. O., Inc

# IN THIS ISSUE

Columbia Southern Chemical Corp. 136	
Commercial Die Co	Fairfield Manufacturing Co 268 *Falk Corporation
Conco Engineering Works, Crane	Falk Machinery Co
*Cone Automatic Machine Co.,	*Federal Bearings Co., Inc 36
Consolidated Railway Equipment	*Federal Press Co., The 90 Federal Products Corp 75
Consumers Steel & Supply Com-	Fellows Gear Shaper Co., The 26 & 27
pany 401	Finkl, A., & Sons Co
Continental Foundry & Machine Div., Blaw-Knox Company Between Pages 64 & 65	Foote Bros. Gear & Machine Corp
Continental Steel Corp 200 Copperweld Steel Co.	Foster, Frank B., Inc
Copperweld Steel Co. Inside Front Cover Cox & Sons Co., The	Foster, L. B., Company 188 Frank, M. K
Crawford, F. H., & Co., Inc 397	
*Cromwell Paper Co	G
Crucible Steel Casting Co 382	*Gallmeyer & Livingston Co 318
*Cullen-Friestedt Co	Gem Clay Forming Co., The 401 General Aniline & Film Corp 120
Cutler-Hammer, Inc Back Cover	Globe Steel Abrasive Co 332
	Goodman Electric Machinery Co. 388 Goodyear Tire & Rubber Co.,
D	Industrial Products Div 10 Goss & DeLeeuw Machine Co 384
*Dake Corporation	Gordon, Claude S 321
*Danly Machine Specialties, Inc. 37 Davis Keyseater Co	Gray, G. A., Company18 & 19 Great Lakes Steel Corp181
*DeLaval Steam Turbine Co 21	Greenlee Bros. & Co
*Delta Welder Corporation 403 *Detrex Chemical Industries, Inc. 257	Greist Manufacturing Co., The . 400 Griffin Manufacturing Co 384
Detroit Steel Corp	Guibert Steel Company 402
Donahue Steel Products Co., Inc. 392	
Don's Machine Shop	н
*Drop Forging Association 247	Hallden Machine Co., The 289 'Hansen Manufacturing Co 300
Du Pont de Nemours, E. I., & Co., Inc., Electrochemicals Dept Between Pages 96 & 97	Hanson-Van Winkle-Munning Co. Between Pages 128 & 129
Duquesne Elec. & Mfg. Co 398	Harbison Walker Refractories Co
*Duraloy Co., The	Hardinge Mfg. Co 400
	*Harvey Aluminum Sales, Inc 74 *Haynes Stellite Company, a Div. of Union Carbide & Carbon
E	Corp
*Eastern Machine Screw Corp.,	Hendrick Manufacturing Co 237 Henry, A. T., & Co., Inc 387
The	Hewitt-Robins, Inc 104 & 105 Hill Acme Co., The,
Eastern Tool & Stamping Co., Inc. 184	Cleveland Knife Div 383
Easton Car & Construction Co 328 Electric Controller & Mfg. Co.,	Holcroft & Company 205
The, Div. of Square D Co 287 *Electric Furnace Co., The 276	*Homestead Valve Mfg. Co 311 *Hooker Electrochemical Co 114
*Electro-Alloy Division, American Brake Shoe Co	*Hough, Frank G., Co., The 406
*Electro Metallurgical Co., a Div. of Union Carbide & Carbon Corp	Huebel Mfg. Co., Inc
Emerman Machinery Corp 393	Motors Corp. 32 Hyde Park Foundry & Machine
Enterprise Galvanizing Co 384  *Enthone, Incorporated 42	Co. 126 Hyman, Joseph, & Sons 390
*Erie Strayer Co	2 200
Espen-Lucas Machine Works, The 313 *Euclid Crane & Hoist Co., The 85	1



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# METALWORKING BRIEFS

## Government Denies Fast-Tax For Steel

The Administration's decision not to reopen any of the steel expansion goals kills more than \$2.3 billion in applications for fast-tax amortization. The decision is based on word from the Defense Dept. that its requirements for most materials in the future will be down. The decision to restrict tax-am tightly to defense requirements involves no new policies. Reopening of the steel goals to ease current shortages would be "contrary to the intent of Congress" and would result in preferential treatment, Office of Defense Mobilization says.

#### **ODM Limits Steel Allocations**

Extension of allocations to help speed tanker construction would distort supplies for all other consumers, ODM ruled. The agency decided to hold allocations to strictly defense and atomic energy needs. Top-level officials considered granting tankers priorities, particularly for scarce steel products. But such businesses as machine tools and freight cars—also defense-supporting industries—would get less if these products were channeled to tankers, ODM ruled. Eventually, the outcome would have been full controls.

#### Steel Capacity Up 5 Million Tons

Steel mills added over 5 million tons to capacity in 1956, says American Iron and Steel Institute. The new capacity figure is 133,459,150 tons, compared with 128,363,090 tons at the start of 1956. Blast furnace capacity rose 1.3 million tons to 86.8 million tons. Coke ovens of the industry are now capable of turning out 72.9 million tons, up 1.5 million tons.

#### Zirconium Plant Gets Tax-Am Certificate

NRC Metals Corp., a subsidiary of National Research Corp., was granted a Certificate of Necessity by ODM for its zirconium plant under construction at Milton, Fla. The company was granted a 5-year depreciation period on 75 pct of the \$7.2 million estimated cost of the plant.

#### Cost-of-Living Increase For Labor

A 3¢ an hour cost-of-living increase went into effect for steel labor this month. Escalator clauses in union contracts called for a 3¢ increase if the Bureau of Labor Statistics Consumer Price Index reaches 117.5. The Index was 116.2 on June 15, advancing to 117.8 on Nov. 15. Under most contracts, cost-of-living adjustments are applied each six months.

#### National Tube Blast Furnace Is Relined

National Tube Div., U. S. Steel Corp., announced it has put back in operation its No. 4 blast furnace at National Works, McKeesport, Pa. The furnace was closed down for relining last Oct. 28. It has a daily rated capacity of 884 tons.

Ingersoll-Rand Impactool Div	110
Ingersoll Steel Division, Borg- Warner Corporation	115
Iso Mite Automotive Processes,	334
International Nickel Co., Inc., The	64
Iron & Steel Products, Inc	386
Ironsides Co., The270 &	271

#### J

Johnson	-	Bronze	Co.						88	
*Jones	å	Laugh						£	297	

ing Div.	330
Kaiser Aluminum & Chemical Sales, Inc., Kaiser Chemicals Div	
Kaiser Steel Corp 388 &	401
Kane & Roach, Inc	86
Kaplan, M. S., Co	365
Kasle Steel Corp	392
Kaydon Engineering Corp., The	275
Kennametal, Inc.	112
*Kidde, Walter, & Co., Inc	13
King Foundries, Inc.	399
King Fifth Wheel Co	138
King Tester Corporation	377
*Kinnear Mfg. Co., The	8
Klaff, H., & Co., Inc	375
Kutztown Foundry & Machine	377

#### L

Laclede Steel Co
Land, L. J., Inc
Landis Machine Co., Inc 16 & 1
Lang Machinery Co 39
Lansing Stamping Co
La Salle Steel Co
Latrobe Steel Co
*Lewis Machine Co., The 37
*Lincoln Electric Co
Lindberg Engineering Co 4
Linde Air Products Co., A Div. of Union Carbide & Carbon Corp. 7
*Liquid Carbonic Corporation. 9
Loftus Engineering Corporation 11
Luria Bros. & Co., Inc 36

#### M

McKay Machine Co., The 3
MacCabe, T. B., Co 389 & 391
*MacLeod Company, The 38
Machine Tool Sales Co 38
*Mahon, R. C., Co., The 62 & 401 Mallory-Sharon Titanium Corp. 111
*Manco Manufacturing Co 20
Manhattan Rubber Div., Raybestos-Manhattan, Inc. 38 & 3
Manning, Maxwell & Moore, Inc. 31
Marshall Railway Equip. Corp. 39

*May-Fran Engineering, Inc. 354 &	200
324 €	322
Meehanite Metal Corp280 &	281
Merrill Brothers	399
Mesta Machine Co122 &	123
*Micromatic Hone Corp 284 &	285
Miles Machinery Co	397
Miller, Harry, Corp.	33
Milne, A., & Co., Inc	78
Mississippi Valley Equipment Co.	396
Morgan Construction Co	5
Morrison Railway Supply Co	396
Mundt, Chas., & Sons	33

#### .

National Broach & Machine Co89
National Machinery Exchange 391
National Malleable & Steel Castings Co
National Roll & Foundry Co 109
National-Standard Co 315
National Steel Corp135 & 181
National Tube Div., United States Steel Corp 97
*Nelson Stud Welding Div. of Gregory Industries, Inc316 & 317
New Britain Machine Co., The Between Pages 96 & 97
New England Pressed Steel Co 400
*New Jersey, State of, Depart- ment of Conservation & Eco- nomic Development
*Niagara Blower Co 286
*Niagara Machine & Tool Works 124 & 125
*Nice Ball Bearing Co 383

#### 0

O'Brien	, Clarence J		39
O'Neil-	Irwin Mfg. Co		-
*Ohio	Crankshaft Co., The		8
Oliver	Corp., The A. B. F.	ar-	21
Olson	Manufacturing Co380		40
Ornitz	Equipment Corp		394
Ortner	Co		37

#### \_

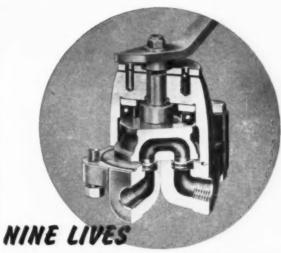
rennsylvania Engineering Corp.	222
Perkins Machine & Gear Co	263
*Philadelphia Gear Works, Inc	72
Phila. Nail & Wire Co	397
Pickands, Mather, & Co	HI
Piscitelli, J. G., & Son	401
Pittsburgh Engineering & Ma- chine Co.	186
*Plymouth Locomotive Works, Div. of The Fate-Root-Heath Co	121
Poole Foundry & Machine Co	384
*Portage Machine Co., The	301
Power Press Specialists	399
Pratt & Whitney Co., Inc., 304 &	305
Press & Shear Machinery Corp	398
Purdy Company, The	390

#### -

Rail &	Indi	strial	Equip	. Co.,	Inc.	39
		Manha n Rub			.38	& 3
*Red	Seal	Metal	· Co			74

# IN THIS ISSUE

*Reliance Electric & Engineering	Tractor & Equipment Co 397
Reliance Steel Div., Detroit Steel	Treadwell Construction Co 327
Corp	
Rhode Island Tool Co	U
Robinson Steel Warehouse Co 394	
	Ulbrich Stainless Steels 40
Roebling's, John A., Sons Corp. Between Pages 128 & 129	Union Carbide & Carbon Corp., Electro Metallurgical Co., 46 & 47
Rollway Bearing Co., Inc 140	Union Carbide & Carbon Corp.,
Rosedale Foundry & Machine Co. 399	Haynes Stellite Co
Rotary Electric Steel Co 29	Linde Air Products Co 79
Russell, Burdsall & Ward Bolt & Nut Co	United Engineering & Foundry Co.  Between Pages 32 & 33
*Ruthman Machinery Co., The 331	*U. S. Industrial Chemicals Co.,
Ryerson, Jos. T., & Son, Inc 142	Products Corporation 70
	United States Steel Corp12, 97
	United States Steel Export Co 97
S	United States Steel Supply Div., United States Steel Corp12, 97
SKF Industries, Inc.	U. S. Steel Wire Spring Co., The 382
Between Pages 306 & 307	Universal Machinery & Equip-
Saling Manufacturing Company. 401	ment Co 394 & 399
Sandusky Foundry & Machine Co. 235	
Sandvik Steel, Inc 50	
Schatzmann, M. J	v
Scott Paper Co	W. W. L. C
Sel-Rex Precious Metals, Inc 324	Valley Mould & Iron Corp 309 Vanadium Corp. of America 117
Service Foundry Div. of Avondate Marine Ways, Inc	
Sessions, J. H., & Son	Rand Corp 86
*Sheffield Corp	Victor Equipment Co 59
Shenango-Penn Mold Co 231	Victor Machinery Exc 397
*Shepard Niles Crane & Holst	*Victor Saw Works, Inc 87
Corp 312	Virginia Gear & Machine Corp. 72
*Slient Hoist & Crane Co 329	
Simonds Gear & Manufacturing	
Co., The	
Co., The	w
Co., The         786           Smith, Thomas, Co.         399           Snyder Tool & Engineering Co.	
Co., The	*Wagner Electric Corp 323
Co., The         786           Smith, Thomas, Co.         399           Snyder Tool & Engineering Co.	
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry &
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry &
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73
Co., The	*Wagner Electric Corp
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co. 135 Weiss Steel Co., Inc. 401 Westinghouse Electric Corp., 48 & 49
Co. The	*Wagner Electric Corp. 323  Wallack Bros. 401  Ward Steel Co. 326  Washington Steel Corp. 106  *Waterbury-Farrel Foundry & Machine Co. 95  Wean Engineering Co., Inc., The 73  Weatherly Foundry & Mfg. Co. 399  Weirton Steel Co., 135  Weiss Steel Co., Inc., 401  Westinghouse Electric Corp., 48 & 49  Wheelock, Lovejoy & Co., Inc., 211
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirfon Steel Co. 135 Weiss Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324
Co., The	*Wagner Electric Corp
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 326 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 98 & 97
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The
Co., The	*Wagner Electric Corp
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298
Co., The	*Wagner Electric Corp. 323  Wallack Bros. 401  Ward Steel Co. 326  Washington Steel Corp. 106  *Waterbury-Farrel Foundry & Machine Co. 95  Wean Engineering Co., Inc., The 73  Weatherly Foundry & Mfg. Co. 399  Weirton Steel Co., Inc. 401  Westinghouse Electric Corp. 48 & 49  Wheelock, Lovejoy & Co., Inc. 211  Wheland Co., The 324  White Pine Copper Co. 396  Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. 88  Wilcox Forging Corp. 400  *Williams, J. H., & Co. 213  Wilson, K. R., Inc. 298  Wyatt, C. G., Machinery Co. 395
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 98 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298
Co., The	*Wagner Electric Corp. 323  Wallack Bros. 401  Ward Steel Co. 326  Washington Steel Corp. 106  *Waterbury-Farrel Foundry & Machine Co. 95  Wean Engineering Co., Inc., The 73  Weatherly Foundry & Mfg. Co. 399  Weirton Steel Co., Inc. 401  Westinghouse Electric Corp. 48 & 49  Wheelock, Lovejoy & Co., Inc. 211  Wheland Co., The 324  White Pine Capper Co. 336  Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. 88  Wilcox Forging Corp. 400  *Williams, J. H., & Co. 213  Wiston, K. R., Inc. 298  Wyckoff Steel Co. 365
Co., The	*Wagner Electric Corp. 323  Wallack Bros. 401  Ward Steel Co. 326  Washington Steel Corp. 106  *Waterbury-Farrel Foundry & Machine Co. 95  Wean Engineering Co., Inc., The 73  Weatherly Foundry & Mfg. Co. 399  Weirton Steel Co., Inc. 401  Westinghouse Electric Corp. 48 & 49  Wheelock, Lovejoy & Co., Inc. 211  Wheland Co., The 324  White Pine Copper Co. 396  Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. 88  Wilcox Forging Corp. 400  *Williams, J. H., & Co. 213  Wilson, K. R., Inc. 298  Wyatt, C. G., Machinery Co. 395
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 WIlcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Wyatt, C. G., Machinery Co. 395 Wyckoff Steel Co. 269
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Watt, C. G., Machinery Co. 395 Wyckoff Steel Co. 71 Youngstown Sheet & Tube Co., The
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co. 102. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Capper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Wyatt, C. G., Machinery Co. 395 Wyckoff Steel Co. 71
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co. 135 Weiss Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Watt, C. G., Machinery Co. 395 Wyckoff Steel Co. 71 Youngstown Sheet & Tube Co., The
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 98 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Wyatt, C. G., Machinery Co. 395 Wyckoff Steel Co., The Between Pages 32 & 33
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Watt, C. G., Machinery Co. 395 Wyckoff Steel Co. 71 Youngstown Sheet & Tube Co., The
Co., The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Weatherly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Wheland Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 98 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Wyatt, C. G., Machinery Co. 395 Wyckoff Steel Co., The Between Pages 32 & 33
Co. The	*Wagner Electric Corp. 323 Wallack Bros. 401 Ward Steel Co. 326 Washington Steel Corp. 106 *Waterbury-Farrel Foundry & Machine Co. 95 Wean Engineering Co., Inc., The 73 Wachterly Foundry & Mfg. Co. 399 Weirton Steel Co., Inc. 401 Westinghouse Electric Corp. 48 & 49 Wheelock, Lovejoy & Co., Inc. 211 Whiten Co., The 324 White Pine Copper Co. 396 Wickwire Spencer Steel Div., The Colorado Fuel & Iron Corp. Between Pages 96 & 97 Wigglesworth Industrial Corp. 388 Wilcox Forging Corp. 400 *Williams, J. H., & Co. 213 Wilson, K. R., Inc. 298 Wyatt, C. G., Machinery Co. 395 Wyckoff Steel Co., The Between Pages 32 & 33 CLASSIFIED SECTION



# OF UNINTERRUPTED SERVICE (and no loss of sealing qualities)

IN MANUAL "SHEAR SEAL" OIL VALVES

		1500, 3000 and 6000 P.S.I.	
WHERE	HOW	WHY	
to improve operation of Test Equipment	Shear-Seal Valves are leakproof and stay leakproof for years* without service or maintenance. (No internal port to port leakage and of course no external leakage.)	Sealing qualities actually improve with use due to wear compensating lapping action of Shear-Seals	
	They give quick action of full flow through round tubular flow passages	No spools or poppets obstructing flow	
to provide	Excellent throttling	Smooth action to any degree of flow without fighting the fluid pressure	
unmatched control of oil hydraulic cylinders, presses and	atched rol of Quick opening & closing with surge dampening action	A quarter turn of the handle opens full round flow passages without surges caused by slam- ming spools or poppets	
motors	Simplified Maintenance	By removing four bolts and without touching the plumbing all valve parts are easily acces- sible for replacement or service (seldom needed)	

Over three million cycles, without signs of efficiency loss, were clocked for 4-Way valves on a machine making high pressure impulse tests of aircraft hose. Another group of 24 Dual pressure valves has been operating since 1951 for 22 hours a day, five days a week, on presses making rubber casters and wheels and they are still sealing tight with practically no maintenance.

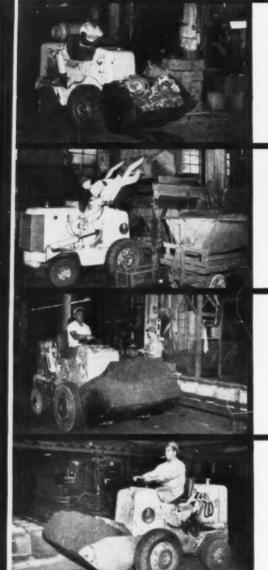
We'll be glad to refer to you similar examples in your own vicinity. To get complete data on Shut-off, 4-Way and Dual pressure Valves for oil pressures to 1500, 3000 and 6000 P.S.I. ask for bulletins 0-5 and 5-DP.

# BARKSDALE VALVES



5125 Alcoa Avenue, Los Angeles 58, California

# Better Engineered for Unequaled Production



# **Shortest Turning Radius**

The model HA can work where others can't because it has a shorter turning radius than any comparable tractor-shovel—can go through narrow doorways and between spaces less than  $4\frac{1}{2}$  feet wide. With a turning radius of only 6 feet  $3\frac{1}{2}$  inches it easily turns corners of 6 foot aisles.

# Higher Dumping Height

This "PAYLOADER" can deliver its loads over bin or hopper edges up to  $6\frac{1}{2}$  feet high. The bucket in maximum dump position can clear heights of 5 feet  $2\frac{1}{2}$  inches with a forward reach of more than 2 feet beyond front of machine. Loads can be dumped as fast or slow as desired, and at any height.

# Biggest Capacity (18 cu. ft. payload)

With a bucket capacity of 18 cu. ft. payload and 14 cu. ft. struck the model HA has a carrying capacity up to 25% greater than all comparative machines and even more than some bigger, heavier machines. Better engineering including the exclusive  $40^{\circ}$  bucket tip-back action are the reasons the model HA handles more tons per load and more loads per hour.

# **Easiest Operating**

The entire hydraulic control of the model HA bucket — tip-back, raise, dump, lower — is handled by a single conveniently located lever. It's the simplest, easiest bucket control available. Smooth hydraulic brakes, full anti-friction steering mechanism and torque-converter drive makes the model HA easy to operate at high output rates the full shift.

# THE FRANK G. HOUGH CO. 733 Sunnyside Ave., Libertyville, III. Send data on "PAYLOADER" tractor-shovels

Model HA (18 cu. ft.) and HAH (1 cu. yd.)

Larger models up to 21/4 cu. yd.

Name

Title

Company

Street

City

State

25

Greater productivity on sand handling work is only half the story of the Model HA "PAYLOADER". Its versatility is also valuable to many owners, because quickly-attached floor sweeper, fork-lift, and pusher fork attachments, plus special buckets are available to do many other jobs. You get more value in any "PAYLOADER" model because more "PAYLOADER" units are in service than all other wheeled tractor shovels combined, and there's a "PAYLOADER" Distributor ready to serve you right,



# **PAYLOADER**<sup>®</sup>

THE FRANK G. HOUGH CO. LIBERTYVILLE, ILL.





Before starting up in the fall of 1936, this rolling mill was equipped with a Trabon Centralized Lubrication System, shown in red.

Each bearing has received measured amounts of grease at the correct time, day in and day out, for these twenty years. Because lubrication has been automatically performed by a Centralized Trabon System, bearing failure has been virtually non-existent.

How is your equipment lubricated? Only a Trabon System can bring you all these advantages:

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- Positive check on lubrication. A Trabon System automatically indicates any stoppage of lubrication and provides a simple method of tracing the trouble.
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## The "Kitty Hawk" of Automation

The very first automatic feature in motor control was the

no-voltage release in the Cutler-Hammer Bulletin 10 Starter of 1892. The starter handle was held in the "on" position by an electromagnet and returned automatically to the "off" position whenever the power supply failed. This protected men at machines from sudden unexpected restarting, motors against burn-out due to the inrush of uncontrolled current.

# Tomorrow dawned 65 years ago!

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New ideas are seldom as new as most people think. Automation is typical. If automation is tomorrow's way of manufacturing, this tomorrow dawned 65 years ago with the beginning of automatic electrical control. What is now possible in automation is not the result of sudden discovery but the application of control techniques and equipment developed through decades of experience.

This is an important consideration to anyone interested in automation planning. Automation is always a major project. It requires a large investment in planning and engineering... and an outlay for equipment often without precedence in a company's experience. The rewards for success can be momentous. But the penalties for mistakes can be disastrous.

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